

**RAILTEL CORPORATION OF INDIA LIMITED  
(A Govt. of India Undertaking)**

**143, Institutional Area,  
Sector-44, Gurgaon  
Haryana – 122003**

**ELECTRONIC TENDER DOCUMENT**

**FOR**

**“Procurement of Internet Bandwidth from Category-A Internet Service Providers  
through Reverse Auction Process”**

**E-निविदा संख्या RailTel/Tender/OT/CO/DNM/Purchase of IBW/2018-19/454  
E-Tender No. RailTel/Tender/OT/CO/DNM/Purchase of IBW/2018-19/454**

**निविदा दस्तावेज की कीमत: रु. 2,950/- (टैक्स सहित)  
Cost of Tender Document: Rs. 2,950/- (Including Taxes)**

**(Two Packet System with RA)**



**RailTel Corporation of India Ltd.**  
**Plot No. 143, Institutional Area, Sector -44**  
**Gurgaon-122003, Ph: 0124-4236085-86, Fax: 0124-4236084**

**E-Tender Notice No. RailTel/Tender/OT/CO/PROJECTS/Purchase of IBW/2018-19/454**  
**Dated: 01.11.2018**

RailTel Corporation of India Ltd. (RailTel) invites Tenders for **“Procurement of Internet Bandwidth from Category-A Internet Service Providers through Reverse Auction Process”**.

a)	Opening date of Tender downloading	25.01.2019
b)	Pre-Bid Meeting	01.02.2019 at 15:30 hrs.
c)	Submission date of bids	22.02.2019 up to 15:00 hrs.
d)	Opening of E-bids	22.02.2019 at 15:30 hrs.
e)	Approximate cost of Tender	21.17 Cr (including taxes)
f)	Earnest Money (EMD)	To be made in favor of RailTel Corporation of India Ltd. in the form of DD payable at New Delhi.
g)	Cost of Tender Document is Rs. 2,950/- (including taxes). The required amount will be payable by Bank Draft in favor of RailTel Corporation of India Limited, New Delhi.	

# Small scale Units registered with NSIC under single point registration scheme are exempted from cost of Tender Documents and EMD.

Note: Tender Notice and Tender Document are available on RailTel’s website and can be downloaded from [www.railtelindia.com](http://www.railtelindia.com) or from the e-Tendering portal <https://www.tcil-india-electronictender.com>. For online bid submission the tenderer will have to necessarily download an official online copy of the tender documents from TCIL’s e- portal. All future Information viz. corrigendum /addendum/ amendments etc. for this Tender shall be posted on the e-Tendering Portal only. Printed copy of Tender document will not be sold from RailTel office.

The bidder shall bear all costs associated with the preparation, submission/participation in the bid. Purchaser in no way will be responsible or liable for these costs regardless of the conduct or outcome of the bidding process.

**Executive Director/DNM**

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**CHAPTER-1**

**OFFER LETTER**

**To,**

**Executive Director/DNM  
RailTel Corporation of India Ltd.,  
143, Institutional Area,  
Sector-44, Gurgaon-122003**

**Sub:** Offer for Procurement of Internet Bandwidth from Category-A Internet Service Providers through Reverse Auction Process

**Ref: E-Tender No. RailTel/Tender/OT/CO/DNM/Purchase of IBW/2018-19/454 Dated: 09.01.2019.**

It is hereby confirmed that we have understood the terms and conditions of the Tender, have thoroughly examined the specifications, are aware of the nature of the goods & services required and our offer is to supply goods & services strictly in accordance with the requirements, terms & conditions of this Tender. We agree to abide by the terms and conditions of the tender if the contract is awarded to us.

2) We hereby offer to supply the goods and services detailed above or such portions thereof as you specify in the purchase order at the price quoted and agree to hold this offer open for acceptance for a period of 45 days from the date of opening of the bid.

3) Demand draft No. \_\_\_\_\_ dated \_\_\_\_\_ for Rs. 10 Lakh in favor of RailTel Corporation of India Ltd, payable at New Delhi is enclosed towards EMD.

**(Signature and seal of the bidder)**

**Date: -**

**CHAPTER-2****A. SCHEDULE OF REQUIREMENTS****1. RailTel plans to source IBW Services as per breakup given in Table-I.**

S.No.	Type of Bandwidth	Location for delivery	Total Qty. Required In terms of STM1s *	"Unit rate per STM-1 IBW on Annual basis" (in Rs.)	GST @18 %	"Total unit rate per STM-1 IBW on Annual Basis" (in Rs)	Total Cost (All Inclusive of Taxes)
<b>SOR-A</b>	IP Port in India for Domestic and Rest of World Internet Traffic.	<b>Delhi RailTel's POP</b>	16 STM-1				
<b>SOR-B</b>	IP Port in India for Domestic and Rest of World Internet Traffic.	<b>Kolkata RailTel's POP</b>	28 STM-1				
<b>SOR-C</b>	IP Port in India for Domestic and Rest of World Internet Traffic.	<b>Ernakulam RailTel's POP</b>	10 STM-1				
<b>SOR-D</b>	IP port in India for International Internet Bandwidth for USA, Europe (UK/France) and Rest of World through Trans-Atlantic route	<b>Mumbai RailTel's POP</b>	67 STM-1				
<b>SOR-E</b>	IP Port in India for International Internet Bandwidth for USA, Asia Pacific (HongKong/ Japan/ Singapore/China) and Rest of World through Trans-Pacific route	<b>Chennai RailTel's POP</b>	84 STM1				
<b>Grand Total</b>							
<b>Grand Total in words</b>							

\* STM1 is equal to 155 mbps

**Note:** RailTel plans to source 416 STM-1 for rate contract & out of which 205 STM-1 shall be sourced immediately. RailTel will place balance order on successful bidder as per requirement of RailTel. Detail of SOR wise quantity for rate contract and immediately source is as under.

SOR	Location	Qty for Rate Contract (In STM-1)	Immediate Requirement (In STM-1)
SOR-A	Delhi	32	16
SOR-B	Kolkata	64	28
SOR-C	Ernakulam	32	10
SOR-D	Mumbai	128	67
SOR-E	Chennai	160	84

- 1.1 Addresses of RailTel's POPs where the IBW is proposed to be sourced at n\*STM-1 level are indicated in Para 2.2.1 of the tender document.
- 1.2 Prices to be offered in INR and should be exclusive of all taxes. Taxes & applicable duties, if any, should be indicated separately and shall be paid separately at actuals, as applicable.
- 1.3 RailTel is looking for delivery of burstable bandwidth against its all SOR's, BIDDER must provide details of its IP & Network capacity going out from the location which it is bidding.
- 1.4 Bidder to provide bursting to a maximum of twice the capacity of fixed bandwidth procured (e.g. if capacity is 1 Gbps, burst should be allowed till 2 Gbps without any degradation in Performance Parameters (as mentioned in Tender document) or Maximum of Interface Capacity whichever is lower). However, if burstable capacity become less than 30% due to interface limitation, Interface capacity shall be upgraded to next higher level.
- 1.5 Since RailTel is looking for burstable bandwidths, NO Shared bandwidths options should be provided. In case, bidder is found to be giving an unwanted service option/ service, RailTel can out rightly reject the bid and forfeit the BID security AND/OR PBG, as the case may be.
- 1.6 Burstable bandwidth shall take care of the emergencies of Gateway outages on either ends (Pacific can take care of Atlantic and vice-versa).
- 1.7 Burstable bandwidth billing to be done on 95/5 percentile model.
- 1.8 Rate of Burstable Bandwidth (In per Mbps per Month) should be same as price of fixed bandwidth. Bidder should provide the monthly capacity usage report based on which burst billing will be done.
- 1.9 In case of 95/5 percentile billing, if the capacity utilization difference between the Service provider and RailTel is within  $\pm 2\%$ , then RailTel shall pay the bill as per RailTel calculations or whichever is lower. But if the difference is more than  $\pm 2\%$ , then RailTel reserves the right to reconcile the data provided by service provider with its own records.
- 1.10 Variation Clause - The purchaser reserves the right during currency of contract or during time of placing of order to increase or decrease the quantity by up to 25% of the quantity as specified in the Schedule of Requirement without any change in unit price of the ordered quantity or other terms and conditions. Bidder to deliver this within 15 days of placing such order.

## B. TECHNICAL REQUIREMENTS

### 2 Technical Requirement Specifications:

#### 2.1 Internet Bandwidth

RailTel is a category 'A' ISP and the Internet Bandwidth being proposed to be procured through this tender is for resale to its customers & for its own consumption. It has been planned that an aggregated 205\*STM-1 bandwidth will be purchased through this tender to be delivered at location in the granularity of n\*STM-1 as detailed in SOR above. The bandwidth has to be delivered to the RailTel's POPs or POI locations. **Details of RailTel Pops are given below:**

S.N.	Location	Address and Contact Details
1.	Delhi	RailTel Corporation of India Limited, 3 <sup>rd</sup> Floor, Microwave Building, Thomson Road Railway Colony, Near Ajmeri Gate side of New Delhi Rly Station, New Delhi 110 002 Email : <a href="mailto:mpls_nr@railtelindian.com">mpls_nr@railtelindian.com</a> Sh. Mohit Gupta - Sr.Manager/MPLS NR - New Delhi – 9717644149
2.	Kolkata	RailTel Corporation of India Limited (NOC), 14, Strand Road, BBD BAGH, Near Millennium Park Kolkata, West Bengal- 700001 Email : <a href="mailto:mpls_er@railtelindian.com">mpls_er@railtelindian.com</a> Sh. Siddharth - Sr. Manager/MPLS ER - Kolkata – 9007044134
3	Mumbai	RailTel Corporation of India Limited, Western Railway Microwave Complex, Mahalaxmi, Mumbai. Email : <a href="mailto:mpls_wr@railtelindian.com">mpls_wr@railtelindian.com</a> Sh. Amrut - Dy. Manager/MPLS WR - Mumbai- 9004444122
4	Chennai	RailTel corporation of India limited, No: 275E, 4th floor, EVR Periyar Salai, CAO/CN office, Southern Railway, Egmore, Chennai - 600008. Email : <a href="mailto:mpls_sr@railtelindian.com">mpls_sr@railtelindian.com</a> Sh. Potu Raju - Sr. Manager/MPLS SR – 9849019407
6	Ernakulam	RailTel Corporation of India limited, 1st floor, Eastern entry tower, Ernakulam Junction, South Railway Station, Ernakulam - 682016. Ph:04842104013 Email : <a href="mailto:mpls_sr@railtelindian.com">mpls_sr@railtelindian.com</a> Sh. Potu Raju - Sr. Manager/MPLS SR – 9849019407

Note – RailTel may allow any other POP in the mentioned cities for NNI at its sole discretion.

## **2.2 Service Description and Delivery**

- 2.2.1 The bidder will have to deliver Uncompressed Symmetrical Internet bandwidth (1:1) of required capacity to RailTel.
- 2.2.2 It is mandatory for bidder to deliver IBW at RailTel POPs (as per address of 5 POPs mentioned in the tender). It would be necessary to provide the last mile on OFC with full redundancy. RailTel will provide 10G port at each of its POP on its router for making through the connectivity. RailTel will also provide co-location facilities like rack & power supply free of cost for the bidder's equipment required for delivering the IBW to RailTel during the concurrency of the contract.
- 2.2.3 In case of POI location (apart from 5 mentioned RailTel POPs), 1GE/10GE optical ports (LAN PHY) will be provided on RailTel's Equipment for making the connectivity with Router.
- 2.2.4 Bidder shall also submit the details of POIs Locations in the mentioned 5 cities. In case of multiple POIs Locations within city, connectivity shall be done at mutually agreed location. In case bidder is delivering IBW from its collocated POI Location, the rack space, power supply, fiber extension, cross connection, permissions etc. shall be provided by bidder at no additional cost to RailTel.

## **2.3 Quality of Service**

The bidder shall enter into an agreement with RailTel for providing the Service Level Guarantee. As the IBW is being procured for further sale to RailTel's customers, it is expected that the SLA will be met with absolute care and that RailTel gets the desired level of service.

## **2.4 Throughput**

The bidder shall guarantee non-blocking n\*STM-1 (full duplex) port throughput on 10G interface on 24\*7 basis. The guaranteed throughput on the 10G port should be indicated.

## **2.5 Packet Loss and Latency**

These parameters shall be measured by computing the percent packet loss of 1000 pings of sixty-four (64) bytes each, every 10 minutes. At any point of time during the contract period, the packet loss shall be less than 1%. This packet loss will be measured from RailTel's gateway/NMS to the monitoring IPs as provided by the bidder as per Table-II.

Additionally, bidder also has to provide the near real-time dashboard (not more than 10 minutes refresh time cycle) along with reporting module (for historical & adhoc reporting) for monitoring packet loss and latency. Please refer Table-II for latency parameters to be presented in Dashboarding & Reporting. The packet losses would also be measured, presented in dashboard & to be reported.

The monitoring IPs shall be provided by the bidder for verifying the Latency figures (or better) as per the following table or the IPs of actual websites may be used for measurements:



**Table-II****For International Internet Bandwidth/ IP Port in India**

S.No	Website hosting locations	Expected RTT (Latencies) from any of RailTel Gateway Router
[1]	USA (Trans Atlantic)	<270 msec
[2]	Europe (UK)	<200 msec
[3]	Europe (France)	<200 msec
[4]	Asia Pacific (Hong Kong)	<110 msec
[5]	Asia Pacific (Singapore)	<80 msec
[6]	Middle East	<100 msec
[7]	Within India	<70 msec

**2.6 Services Availability and Penalty**

2.6.1 The bidder is supposed to provide reliable & un-compressed Internet Linkage.

2.6.2 The bidder must sign a Services Level Agreement (SLA) to provide minimum services availability of 99.95%. The availability of the link shall be computed on monthly basis and the uptime shall be computed on monthly basis separately for each link. If link is down for more than one hour continuously, then outage time will be counted as double the actual downtime for calculation of SLA for the month for that Link.

2.6.3 The penalties will be governed as per Table III below.

2.6.4 The following penalties will be imposed in case of violation of SLA:

**Table-III**

Service Parameter	Service Level	Penalties
<b>Link availability</b>	>= 99.95%	NIL
	Between 98.96% and 99.95%	Amount equivalent to 2 days
	Between 98.96% and 97.95%	Amount equivalent to 4 days
	Between 97.96% and 96.95%	Amount equivalent to 7 days
	Between 96.96% to 95%	Amount equivalent to 10 days
	< 95%	Amount equivalent to 30 days
<b>Packet Loss</b>	0 or < 1%	NIL
	1 to < 2%, Continuously for two hours or more.	Amount equivalent to 2 days
	2 to < 5%, Continuously for two hours or more.	Amount equivalent to 4 days
	5 to < 8%, Continuously for two hours or more.	Amount equivalent to 7 days

	8 to < 10%, Continuously for two hours or more.	Amount equivalent to 10 days
	> 10%, Continuously for two hours or more.	Amount equivalent to 30 days
<b>RTT (Latency)</b>	X%	NIL
	X+5%	Amount equivalent to 2 days
	X+10%	Amount equivalent to 4 days
	X+15%	Amount equivalent to 7 days
	X+20%	Amount equivalent to 10 days
	>X+20%	Amount equivalent to 30 days

Note: X as per latency limits mentioned as per Table II

The bidder must indicate and submit the mechanism and reports that will enable RailTel to monitor the SLA parameters.

These parameters would also be measured independently by RailTel for the websites hosted in locations as specified in table-II and deviation (if any between bidder & RailTel's data) would be reconciled.

RailTel reserves the right to terminate the contract prematurely, if it is found that compressed Internet Bandwidth is being provided or SLA violations of the highest order happen for any of the parameters i.e. Link Availability, Packet Losses & RTT violation consequently in two successive months. The bank guarantee would be en-cashed and bidder would be blacklisted for three years, in such cases.

## 2.7 Support

Details of the customer support contact points and procedure for registration of complaints shall be provided by the bidder. The same must also be included in the draft SLA. The bidder shall clearly specify the details of its obligations and support proposed to be provided to RailTel during currency of the contract. An SLA shall be signed soon after issue of the purchase order.

## 2.8 Other Conditions

2.8.1 The bidder shall provide configuration information of its router for the ports pertaining to RailTel. The bidder shall configure these ports including access-list, rate limits, route filters, etc. on outgoing and incoming traffic as per RailTel's requirement.

2.8.2 The bidder shall provide all the equipment's like routers, muxes, converters etc. for extending the IBW to RailTel's POP/POI. The equipment's shall be provided with necessary redundancy and auto switch arrangement wherever feasible. It would be the overall responsibility of the bidder to demonstrate end to end working of the ordered IBW.

2.8.3 The bidder shall make all arrangements for testing and commissioning of end to end IP connectivity.

- 2.8.4 RailTel officials will have the right to inspect the bidder's premises at local as well as remote ends during tender evaluation to get conformity of all details submitted along with the tender. The tenderer shall allow RailTel officials to visit such installations at short notice.
- 2.8.5 The tenderer shall provide the IP addresses for WAN link connectivity between the router of the tenderer and RailTel's router.
- 2.8.6 The tenderer shall be responsible for advertising RailTel's IP addresses in Internet through EBGp peering. In case of Corporate who own IP addresses are serviced by RailTel, their IPs should also be advertised by the tenderer.
- 2.8.7 Mechanism for logging of complaints related to Fiber connectivity or IP connectivity / routing problems at any point of time during the 24x7 basis service period including contact details of NOC engineers like telephone numbers, name, e-mail, fax, address etc. shall be submitted to RailTel.
- 2.8.8 Any scheduled maintenance activity required to be carried in the ISP network which would affect RailTel's services would be intimated 3 working days in advance and must be carried out between 02:00 to 06:00 hrs window of Indian Standard Time (IST).
- 2.8.9 The service provider would provide mechanism, to RailTel, to measure and monitor the SLA parameters.
- 2.8.10 The tenderer shall appoint a dedicated Technical Manager for handling all queries/complaints related to this proposal. He/ She shall be the future single point of contact for RailTel during the period of agreement. The details of the Technical Manager shall be mentioned in the proposal.
- 2.8.11 The escalation process must be easy & well defined. Escalation matrix should be submitted along with the offer.
- 2.8.12 The bidder must give details of the proposed connectivity viz. the name of the cable and landing points of the involved undersea cable.

## **2.9 Backup for International Gateway/ Submarine gateway connectivity**

The bidder must offer backup of Submarine gateway connectivity in case of any degradation/failure or outage. Details of such backup arrangements need to be submitted along with the offer.

## **2.10 Backup for Last mile:**

The backup for last mile shall be through OFC ring network. The bidder has to submit OFC network diagram along with bid for each of the mentioned RailTel POP/existing POI locations.

## **2.11 SPLITTING OF QUANTITY:**

The bidder can bid for one or more/all locations according to the geographical preference. However, RailTel shall have absolute discretion in deciding the final order depending upon its requirement and process of e-tendering as and when it is decided.

The quantity to be ordered will be split by the purchaser as per the following criteria for ensuring better availability of ISP services keeping in view the vital/critical nature of item, quantity to be procured, price and past performance of the firms.

- i. **For SOR-A/B/C:** The bids will be finalized on the lowest of the quote received from each bidder for each Location of SOR-A (Delhi), SOR-B (Kolkata) & SOR-C (Ernakulum) i.e. L1 bid received for Delhi would be given LOA/PO and similarly for Kolkata & Ernakulum also L1 bidder for each location would be awarded LOA/PO for respective locations
- ii. **For SOR-D & SOR-E:** If bidder X is L1 in SOR-D as well as in SOR-E, bidder X will be given order for SOR-E (higher capacity) and bidder Y who is L2, will be given opportunity to match rates of L1 (price of bidder X for SOR-D) for delivering SOR-D {this is to ensure redundancy of up-streaming}.

And if L2 does not match the rates of L1 then L3 will be given opportunity to match the rates of L1. In case of refusal by L3 for accepting the counter offer to match L1 offer, this quantity will be awarded to L2 bidder, for SOR-D for ensuring resiliency of upstream Internet network.

And if L1 for SOR-D & SOR-E are different, Order will be given to respective L1 bidders for respective locations.

However, RailTel shall have absolute discretion in deciding the final quantity depending upon its requirement and process of e-tendering as and when it is decided.

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## **CHAPTER-3**

### **SCOPE OF WORK**

#### **3.1 Bandwidth**

The bidder shall provide uncompressed (1:1) premium Internet Bandwidth as per SOR. **Radio as last mile solution is not acceptable.**

#### **3.2 Hardware and other Deliverables**

The bidder shall provide all the hardware such as modems, converters and any other such hardware required to terminate the leased line at RailTel POP. RailTel shall provide suitable rack space and power supply (-48V DC/230VAC) in its POPs. RailTel has installed Routers at RailTel's POP and these routers have multiple ports at the level of E1, DS3, STM-1, GE and FE. Adequate nos. of ports/interfaces shall be provided for terminating the Internet Bandwidth.

#### **3.3 Project Implementation Scheme**

A detailed project implementation schedule should be provided, clearly mentioning the various stages of implementation and the milestones thereof.

#### **3.4 Service Availability & Performance**

As per table II and III of Chapter-2B.

## CHAPTER -4

### A. COMMERCIAL TERMS & CONDITIONS

#### 4.1 Background:

RailTel Corporation of India Limited, Government of India Undertaking, is a Category “A” ISP. RailTel is a NLD operator & have high capacity OFC Network covering important cities across India. It has established a state of the art pan India MPLS base IP network covering important cities.

RailTel intends to purchase bulk Internet bandwidth capacity at few locations and would distribute it all across the country through its country wide SDH and MPLS-IP network. For this purpose, RailTel intends to fix a rate contract for supply of Internet Bandwidth at its Pops Mumbai/ Secundrabad/ New Delhi/ Bangalore/Chennai/Kolkata on n\*STM-1 basis and other important cities/Tier-1 cities on STM-1 basis. Tender is being invited for empanelling the Internet bandwidth providers to provide end-to-end Internet connectivity.

#### 4.2 Eligibility Criteria

4.2.1 The bidder must have the following:

##### **For International Internet Bandwidth.**

S No.	Eligibility
1.	The bidder company has to be registered in India with valid and operative <u>Category-A ISP license</u> with duly approved international gateway facility in India.
2. (a)	The bidder has to have own/ or a consortium partner at least one Wet Cable landing System in India and must be operational for more than one year.
2. (b)	<u>The bidder must ensure redundancy</u> through its 2 <sup>nd</sup> Wet Cable landing system in India (owned or part of consortium). Alternatively, the bidder may have IRU with 3 <sup>rd</sup> party Category A ISP provider to use international bandwidth for providing IP Ports in India (credentials of both these points will be established while testing the links). The supporting document needs to be submitted of hiring international bandwidth from other service providers.
3.	The bidder shall have an arrangement for direct IP Port termination at Tier-1 ISPs (at least 10 Locations/Partners outside India) and the same must be operational for minimum period of one year before tender opening. Documentary evidence and details for same shall be submitted along with the offer. However, for the duration of the contract RailTel would only be interacting with the bidder for the end-to-end internet connectivity.
4.	The bidder must not have been declared bankrupt or should not have filed for bankruptcy or in the process of being declared bankrupt before any designated Authority in any country. A declaration to this effect signed by the Authorized Signatory of the bidder on the company letter head must be submitted along with the bid
5	The bidder should be capable of fulfilling all security guidelines/requirements of DOT and Law enforcement agencies of DOT/Government in this respect.
6	Bidder should have Internet bandwidth connectivity directly with Tier-1 IP exchanges/Network in USA, Europe and Asia Pacific from its gateway routers. Documentary evidence and details for same has to be submitted along with the offer.

7	The bidder should have installed internet capacity of at least 200 Gbps in India or outside India. Documentary proof of the same should be submitted along with the offer.
8	Bidder must have DOT's License to set up and operate International gateway for Internet connectivity. At least two international gateways must be operational for minimum period of one year. Documentary evidence for the same shall be provided along with the bid
9	The bidder should have ISP/NLD network of at least 40G capacity covering important metro/Tier-1 cities (Delhi, Mumbai, Kolkata, and Chennai). An undertaking demonstrating this capacity along with network details should be furnished along with the bid.
10	The bidder should be capable of fulfilling all security guidelines/requirements of DOT and Law enforcement agencies of DOT/Government in this respect

### 4.3 Technical Literature and Brochure

One set of detailed technical literature shall be submitted in English along with the bid. The literature shall contain detailed specifications and information about all the modules of the service. The technical literature will be used to compare the specifications of the offered services vis-à-vis the required specification mentioned in this tender. Bidder must also provide technical input about the router on which IBW of RailTel will be terminated. The various connectivity of this router up to the monitoring IPs shall also be shown in detail. The make and the model on the router on which IBW of RailTel's will be terminated shall also be specified. The following documents are required for Evaluation of the offers.

SN.	Documents
1.	For International Internet Bandwidth, bidder shall provide details of arrangements with Tier-1 ISPs which must contain a guarantee for providing the service to RailTel as per the agreed Service Level Agreement.
2.	For International Internet Bandwidth, bidder shall provide necessary details including drawings wherever required, as detailed below:
i)	Capacity of the links and current average Utilization between its major POP's in the Tier-1 ISP in Trans-Atlantic & Trans Pacific IP regions.
ii)	Point of connectivity and the type and model of router on which RAILTEL's link will be terminated in India separately for Trans-Atlantic & Trans Pacific IP Routes.
iii)	Connectivity details with various NAPs/IXPs and Tier-1 and other ISPs in their region and other regions.
iv)	Latency and packet drop statistics within its IP network and also to other Internet backbones in Trans-Atlantic & Trans-Pacific IP Routes for a period of a fortnight about a month before the submission of bid.
v)	Detailed network diagram depicting the above.
vi)	Proposed new network topology, if planned.
3	Lawful Interception Monitoring and other arrangement required by Government of India (DOT and other agencies).
4.	Details of the Core IP Transit Backbone of the bidder with details of % of Leased capacity backbone, % of IRU capacity backbone, % of Consortium member capacity backbone and % of wholly owned capacity backbone (Separate Details needed for India Terminating and Global Capacities).
5	Certificate of incorporation from Registrar of companies.
6	Articles and Memorandum of Association.

SN.	Documents
7	Copy of valid and operative Category-A ISP license with International gateway facility to provide ILD service in India along with all other necessary licenses including approval of international gateway facility.
8	A declaration by the authorized signatory of the bidder that the license(s) is valid and operative and has not been suspended, cancelled or terminated by the Licensor.
9	<p>If bidder is owner of OFSCS, a certificate of ownership of OFSCS from duly authorized signatory / Company Secretary of the bidder.</p> <p style="text-align: center;">OR</p> <p>If bidder is member of consortium of OFSCS, a certificate from the authorized signatory of consortium or bidder clearly indicating that the bidder is a member of OFSCS with details of CLS stations where the bidder has the rights vested in it to use CLS.</p> <p style="text-align: center;">OR</p> <p>Certificate from the duly authorized signatory of the bidder to the effect that bidder has International Bandwidth on lease or IRU basis, as the case may be, in OFSCS having at least one CLS in India.</p>
10	Copy of license/ agreement/ certificate of authorized signatory of bidder, of right to use International Bandwidth for providing IP Port in India.
11	Certificate of Experience from the respective customers on their letter heads or by authorized signatory including customer name, date(s) of provision of bandwidth, address and telephone number of the customers in order to enable RAILTEL to verify the same.
12	The bidder shall provide details of arrangements with Tier-1 ISP which must contain a guarantee from the Tier-1 ISP for providing the service to RAILTEL as per the Service Level Agreement.
13	Bidder shall provide necessary details including drawings wherever required, as detailed below:
14	Detailed Network diagram including backend connectivity to important parts of the world like USA, UK, Singapore and Asia Pacific.
15	Speed of the links for the connectivity described above along with its peak utilization.
16	Latency and packet drop statistics for any sample circuit to other Internet backbones in USA, Europe and Asia pacific for a period of a fortnight about a month before the submission of bid and corroborating it with the network diagram described above.
17	The capacity of IP Ports in order of E1/DS3/STM-1/STM-4/STM-16/Gigabit Ethernet/STM-64/10G etc. along with details of spare, leased and reserved.
18	Future plans pertaining to Network Augmentation, diversity, if any.
19	Certificate regarding Bidder Company not being bankrupt from statutory Chartered Accountant/ Company Secretary of Bidder Company.
20	In order to enable the Purchaser to assess the proneness of the system offered, the bidder shall provide documentary evidence regarding the system being offered by it.
21	Clause-by-Clause compliance along with supporting documents, wherever required.

#### 4.4 Responses

The bidder shall go through the entire document and must comply with all the terms and conditions. A compliance statement in the form of Complied or Not-Complied shall be given against each item/clause and specifications of the tender document. The compliance statement should be supported by authentic documentation. Please note that



the deviation from the laid down requirements/specifications shall be brought out separately in deviation sheet to be attached. In case no non-compliance is there, the deviation sheet shall be crossed with **NIL** mark diagonally. Each page of the bid and cutting/corrections shall be duly signed and stamped by the bidder. Failure to comply with these requirements may result in the bid being rejected. The Deviations, if any, should be submitted in Part I of the offer. The format of Deviation Sheet is enclosed as Annexure-A.

#### 4.5 Submission of Proposals

The proposals shall be submitted in two packets; each separately sealed and should be super-scribed as Technical Bid (Part-1) for technical proposal and Price Bid (Part-2) for price proposal for the Purchase of Internet Bandwidth from Service Providers.

- a) **Technical Bid (Part-1)** should contain the Earnest Money Deposit (EMD) amount, documentary proof for eligibility criteria and complete technical proposal & Tender cost if downloaded.

It should include technical proposal with full details including description of hardware/equipment and services so as to enable technical assessment of the proposal. This shall also include a categorical clause wise compliance statement. The technical bid must be submitted in a structured manner. The technical bid should comprise of the following in that order:

- i) A letter of authority duly signed by an authorized signatory.
- ii) A brief covering the technical specifications completely (i.e. executive summary). This must mention about the Tier-I backbone on which RailTel will be terminated through the provider's network. A connectivity diagram of the same should be shown as well.
- iii) Technical documentation i.e. Product brochures, leaflets, manual etc.
- iv) Delivery and implementation schedule.
- v) Compliance of the tender document with details of deviations, if any. In case of no deviation, the deviation sheet must be crossed with **NIL** diagonally. The deviation sheet format is at Appendix D.
- vi) AMC/ATS (Annual Technical Support) details. The services proposed to be included in the AMC/ATS are to be mentioned clearly.
- vii) A copy of the SLA that the tenderer proposes to sign with RailTel shall be enclosed. It should also cover the monitoring IPs to monitor packet loss and latency as per the format given in clause 2.2.4, 2.2.5 and 3.16.
- viii) The original TENDER DOCUMENT issued by this office digitally signed on each page.

**If the technical bid contains any price information, the offer will be summarily rejected.**

- b) **Price bid (Part-2)** shall contain the prices and other commercial conditions for the entire proposal. The prices shall be quoted as per the price format given in SOR in Chapter-2 in Indian Rupees. The price should be exclusive of all taxes and duties. The various taxes as applicable shall be brought out separately and the total price should then be shown. The bandwidth is to be provisioned at RailTel's POPs and should be inclusive of all prices including Last Mile/ CPEs etc. for the option where the IBW is to be delivered up to RailTel's premises.

**A copy of (part-2) of the bid without any mention of the prices shall also be enclosed in Part-1 of the bid i.e. blank copy of price bid shall be enclosed in Part-1 also.**

- c) The proposal shall be signed by the authorized person with the seal of the company on each page.
- d) Proposal received after due date and time shall be neither opened nor considered. Same will be returned.
- e) Proposals by e-mail or fax shall be rejected out rightly.
- f) The outer cover in which these sealed offers are placed shall be addressed to General Manager/OSS RailTel Corporation of India Limited, 143 Institutional Area, Sector-44, Gurgaon Haryana-122003. This cover must be super-scribed with **“Procurement of Internet Bandwidth from Category-A Internet Service Providers through Reverse Auction Process”**.
- g) Bids not containing complete information/documents in their offer will be rejected.
- h) EMD of the unsuccessful bidders would be returned after placement of order on the successful bidder. The EMD of the successful bidder would be returned on submission of security deposit as per Clause No. 4.15.

#### **4.6 Earnest Money Deposit (EMD)**

- 4.6.1 EMD of Rs. 10 Lakh (Rs. Ten Lakh only) shall be furnished in the form of a Demand Draft (DD) in favour of RailTel Corporation of India Limited payable at New Delhi from a reputed /nationalized bank which should remain valid for 45 days beyond the bid opening date.
- 4.6.2 Any bid not accomplished with a valid EMD shall be summarily rejected.
- 4.6.3 The EMD may be forfeited if a bidder withdraws his offer or modifies the terms and conditions of the offer during validity period and in the case of a successful bidder, if the bidder fails to accept the Letter of Acceptance (LOA) and fails to furnish performance bank guarantee (security deposit) in accordance with clause 4.15.
- 4.6.4 Offers not accompanied with valid Earnest Money shall be summarily rejected.
- 4.6.5 Earnest Money of the unsuccessful bidder will be discharged / returned as promptly as possible but not later than 30 days after the expiry of the period of offer / bid validity prescribed by the Purchaser.
- 4.6.6 The successful bidder's EMD will be discharged upon the bidder's acceptance of the Advanced purchase order satisfactorily and furnishing the performance bank guarantee in accordance with clause 4.15.
- 4.6.7 Earnest Money will bear no interest.
- 4.6.8 **For Micro and Small Enterprises (MSEs)**
  - i) Certain benefits/preferential treatment shall be extended to the registered MSEs as per guidelines issued in the latest notification of Ministry of MSME/ Government of India.
  - ii) MSEs who are interested in availing themselves of these benefits will enclose with their offer the proof of their being MSE registered with any of the agencies mentioned in the notification of Ministry of MSME.
  - iii) The MSEs must also indicate the terminal validity date of their registration.
  - iv) Failing ii) and iii) above, such offers will not be liable for consideration of benefits detailed in the notification of Government of India.

#### **4.7 Validity of Contract**

- 4.7.1 Validity of Contract will be for two years from the issued date of letter of Acceptance (LOA).
- 4.7.2 The Rate contract shall be initially for a period of one year which can be extended for another year, if required. RailTel reserves the right to negotiate rates at the time of extending the contract after one year.

- 4.7.3 Based on the rates fixed in the agreement, separate purchase orders shall be placed while extending the contract as per RailTel's requirement.
- 4.7.4 RailTel reserves the right to discover the market prices through fresh tender and terminate the existing contract any time at the end of one year or more, with a notice of one month.

#### 4.8 Clarifications

All queries if any, in connection with this tender shall be sent to Executive Director/DNM through e-mail to [rajeevkumar@railtelindia.com](mailto:rajeevkumar@railtelindia.com) with copy to [asablania@railtelindia.com](mailto:asablania@railtelindia.com) (in word format), In case the bidder requires any clarification regarding the tender document and hard copy by post, they are advised to submit their question/queries in writing to RailTel. Any clarification request received thereafter may not be entertained/ replied to.

#### 4.9 Rejection and Return of Bids

RailTel can reject any or all of the bids as per requirement of RailTel. The documentation submitted by the bidder shall not be returned. RailTel at its sole discretion, may not award any order under the present tender. RailTel shall not pay any costs incurred towards preparation and submission of the bid or any other expenditure in this regard. If a bidder gives wrong information in their bid, RailTel can reject such bid at any stage or to cancel the contract if already awarded, and forfeit the Earnest Money Deposit/Performance Bank Guarantee/Security Deposit.

Canvassing in any form in connection with the tenders is strictly prohibited and the bids submitted by the bidders who resort to canvassing are liable to be rejected.

If, a bidder has a relation or relations employed in RailTel, the authority inviting the bids shall be informed of the fact along with the offer, failing which RailTel, at its sole discretion, may reject the bid or cancel the contract and forfeit the Earnest Money Deposit/Performance Bank Guarantee/Security Deposit.

#### 4.10 Evaluation Process

- 4.10.1 The Offers will be evaluated SOR wise. Bidder can quote any one/more/all SORs.
- 4.10.2 However, the purchaser shall not be bound to accept the lowest or any tender or to assign any reason for non-acceptance or rejection of a tender. The purchaser can accept any tender in respect of the whole or any portion of the work specified in the tender paper or to sub-divide the work among different Tenderers or to reduce the work or to accept any tender for less than the tendered quantities.
- 4.10.3 The bidder has to submit the bid containing technical bid in one packet and price bid in second packet (online) at a single stage only at e-procurement portal only. Some documents has to be submitted offline as per the Clause no. 6 Chapter-4B, Page 28 of tender.
- 4.10.4 The technical bids of all the bidders will be evaluated first based on the tender conditions/eligibility criteria and the financial bids only of technically qualified bidders will be opened and financial bid TOE will be done in closed format.
- 4.10.5 All the technically qualified bidders will participate in the reverse auction process and RailTel will decide the bench mark / base price for starting the reverse auction based on commercial offer received and evaluated by committee.
- 4.10.6 The **lowest Initial Price Offer (L1 offer price)** as submitted by the technically qualified bidders for each of the SOR during the financial evaluation stage shall constitute the base price for starting the reverse auction of the respective SOR. The base price shall be notified to the bidder before seven working days of auction.

- 4.10.7 Date and time of start of RA will be informed by RailTel on TCIL website/RailTel Website/through mail.
- 4.10.8 Once the reverse auction process is closed the lowest rate received in the reverse auction/financial offer will be evaluated. RailTel reserved the right not to consider the lowest bid received in the reverse auction/financial bid process.
- 4.10.9 In case of no participation in RA process by any bidder, the base value of RA process will be considered for commercial bid assessment.
- 4.10.10 Technical e-RA training can be opted by the bidder to know the procedure of e-RA (Reverse Auction)
- 4.10.11 RailTel may discharge the tender at any stage without assigning any reason.
- 4.10.12 Rates quoted by the Tenderers with discounts, if any, linked to quantity will not be considered for determining inter-se position of the offers. Discounts with conditions attached to early payment, early Receipt/ Accountal etc., will also not be considered for determining inter-se position of the offers. However, RailTel may avail the discounts linked to quantity, early payment, early receipt/ Accountal etc. if otherwise, firm's offer is found to be acceptable. **Evaluation will be done SOR wise.**
- 4.10.13 Inter-se position of the offers will be determined on Total Unit Rate on **CIP destination basis** which will include basic rate, freight, insurance, GST and any other charge or cost quoted by the tenderer.

#### **4.11 Contract**

After completion of the selection process, RailTel will enter into a Rate contract with the selected/empanelled bidder(s). The final contract would be in a format as follows and the following documents would be included as part of the final contract.

- i) This Tender Document.
- ii) The bidder's proposal in response to this tender and clarifications made in course of the evaluation including all Annexure and supporting documents.
- iii) An implementation plan identifying the tasks to be completed, the assigned responsibilities and the schedules competition dates.

#### **4.12 Unsatisfactory Performance**

RailTel shall have the sole and discretionary right to assess performance(s) of the IBW supply by the bidder and RailTel, without any liability whatsoever, either direct or indirect, may reject the system(s) provided by the bidder, in part or in its entirety, without needing to offer any explanation to the bidder, either during the pre and/or post test period should the same be unsatisfactory and not be to the acceptance of RailTel in terms of Para 4.15 below.

#### **4.13 Award of Contract**

A letter of intent (LOI) will be issued in writing by RailTel to the successful bidder(s) on the rates agreed. The process as mentioned in section 7 will be followed for this purpose once the LOI is accepted by the bidder(s), a letter of Acceptance (LOA) will be issued and agreement signed with the bidder(s) for fixing the Rate Contract for purchase of Internet Bandwidth in various slabs. RailTel shall be the sole judge in the matter of award of contract and the decision of RailTel shall be final and binding.

#### **4.14 Installation and Acceptance**

The bandwidth must be supplied in full as per ordered specification. Testing and acceptance will be done at RailTel offices and the nodes where the bandwidth is installed. RailTel would to reject if it is not conforming to the approved specification. No payment

will be made by the rejected items. Any delay in delivery and installation will result in the bidder being liable for damages as per clause

#### **4.15 Security Deposit/ Performance Bank Guarantee:**

The successful tenderer shall submit security deposit in the form of DD/FDR or irrevocable Bank Guarantee from any scheduled Indian bank for due fulfillment of contract as per the details given below:

- i. The successful tenderer shall submit Security Deposit in the form of standing Bank Guarantee of Rs 5,00,000/- (Rupees Five Lakh Only) for due fulfillment of the rate contract with validity of three months beyond contract period will be submitted by the tenderer within 15 days of issue of APO/LOA for Rate Contract.
- ii. Security Deposit/Performance Bank Guarantee @ 10% of total value of Sub PO is required to be submitted within 30 days with validity of 4 months beyond contract period.
- iii. The security deposit/PBG shall be submitted to Corporate Office & will bear no interest.
- iv. Extension of time for submission of PBG beyond 30 (thirty) days of issue of LOA/PO, failing which a penal interest of 15% per annum shall be charged for the delay period. This PBG should be from a Scheduled Bank and should cover contract period plus four months for lodging the claim.

The security deposit/Performance Bank Guarantee shall be released after successful completion of Contract obligations under the contract, duly adjusting any dues recoverable from the successful tenderer. Payment of Security Deposit in the form of Pay Order/Demand Draft should be made in favor of "RailTel Corporation of India Ltd" payable at New Delhi only.

#### **4.16 Payment Terms & Paying Authority**

Payment shall be made by ED/DNM of RailTel Corporate Office, to the selected bidder/bidders quarterly after submission of the PBG and its confirmation. All the invoices shall be submitted to CNOC (presently at 6<sup>th</sup> floor, Delhi IT Park Shastri Park, East Delhi-110053) for verifications and processing of payment.

The final payment will be made after acceptance of the service, reconciliation of bandwidth usage and SLA computation and impact on quarterly payment if any.

#### **4.17 Taxes & Duties**

- 4.17.1 Prices should be exclusive of all taxes. Taxes & applicable duties, if any, should be indicated separately and shall be paid separately.
- 4.17.2 The price quoted in the offer should be firm, fixed indicating the breakup and inclusive of all taxes & duties like import, custom, Anti-Dumping, CGST, SGST, IGST, UTGST etc. The offer should be inclusive of packing, forwarding, freight up to destination, insurance charges.
- 4.17.3 Bidder shall issue valid tax invoice to RailTel for availing proper credit of CGST/SGST/IGST/UTGST in case of award of Contract. GST will not be reimbursed in the absence of valid tax invoice.

- 4.17.4 For all the taxable supplies made by the vendor, the vendor shall furnish all the details of such taxable supplies in the relevant returns to be filed under GST Act.
- 4.17.5 If the vendor fails to comply with any of the above, the vendor shall pay to purchaser any expense, interest, penalty as applicable under the GST Act.
- 4.17.6 In case of incorrect reporting of the supply made by the vendor in the relevant return, leading to disallowance of input credit to purchaser, the vendor shall be liable to pay applicable interest under the GST Act to the credit of purchaser. The same provisions shall be applicable in case of debit/credit notes.
- 4.17.7 Tenderer shall quote all inclusive rates, but there shall be break up of basic price and all type of applicable taxes such as SGST/CGST/IGST/UT GST alongwith respective HSN/SAC Code under GST Law (Including tax under reverse charges payable by the recipient).
- 4.17.8 Wherever the law makes it statutory for the Purchaser to deduct any amount towards GST at sources, the same will be deducted and remitted to the concerned authority.
- 4.17.9 In regards to works contract, the tenderer should have registration no. for GST in respective state where work is to be executed and shall furnish GST registration certificate along with Tender.
- 4.17.10 The imposition of any new tax and/or increase/ in the aforesaid taxes, duties levies, after the last stipulated date for the receipt of tender including extensions if any and the bidder there upon necessarily and properly pays such taxes/levies/cess, the bidder shall be reimbursed the amount so paid, provided such payments, if any, is not, in the opinion of RailTel attributable to delay in execution of work within the control of bidder. The bidder shall, within a period of 30 days of the imposition of any such tax or levy or cess, give a written notice thereof to RailTel that the same is given pursuant to this condition, together with all necessary information including details of input credit relating thereto. In the event of non-payment/default in payment of any of the above taxes, RailTel reserves the right to with-hold the dues/payments of bidder and make payment to state/Central Government authorities as may be applicable. However, if the rates are reduced after the last stipulated date for receipt of tender, bidder has to pass on the benefits to RailTel.

#### **4.18 Termination Clause**

Either party i.e. RailTel or the bidder can terminate the service agreement by giving three months notice in advance to the other party. In case, the bidder stops service without notice, RailTel has the right to encash the PBG. In case the Quality of Service (QoS) is persistently below the agreed upon levels, the contract can be terminated by RailTel by giving 7 days notice in writing and encashing the PBG.

#### **4.19 Monitoring Tools**

The bidder shall provide web based monitoring tools that should provide availability & utilization of subject capacity from carriers point. The bidders must also provide the method for verifying the other SLAs parameters like latency & packet drop etc.

#### **4.20 Settlement of Disputes and Arbitration**

Except where otherwise provided for in the contract, all questions and disputes relating to interpretation and application of the provision of the contract shall be settled mutually with in thirty days (30 days only) or such longer period as may be mutually agreed upon from the date that either parties notifies in writing that such dispute or disagreement

exists. In case the dispute is not settled mutually, these shall be settled by arbitration in accordance with the Arbitration and Conciliation Act, 1996 as amended. The appointment of the arbitrator shall be done by Managing Director, RailTel. The venue of Arbitration shall be New Delhi, India. The arbitration resolution shall be final and binding upon the parties.

#### **4.21 Disclaimer**

This tender document is not an offer by RailTel, but an invitation for bidder response. No contractual obligation whatsoever shall arise from the tender document process until a rate contract is signed with the bidder.

#### **4.22 Confidentially**

This document contains information confidential and propriety to RailTel. Additionally, the bidder will be exposed by virtue of contracted to internal business information of RailTel. Disclosure of any part of the aforementioned information to parties not directly involved in providing the services requested could result in the disqualification of the bidder, pre-mature termination of the contract and or legal action against the bidder for breach of trust.

No news release, public announcement, or any other reference to this TENDER DOCUMENT or any program there under shall be made without written consent from RailTel.

All information pertaining to this TENDER DOCUMENT and the current operations, capabilities, products and clients of RailTel which the bidder may learn as a result of preparation of a response to this TENDER DOCUMENT, or in the course of any ultimate contract negotiation, is propriety and confidential information.

#### **4.23 Liabilities of RailTel**

The tender document is not an offer by RailTel, but an invitation for bidder responses. No contractual obligation whatsoever on behalf of RailTel shall arise from the tender document process unless and until a formal contract is signed and executed by duly authorized officers of RailTel and the bidder(s).

#### **4.24 Proposal Process Management**

RailTel would to accept, reject any or all proposals, to revise the tender document, to request one or more re-submissions or clarifications from one or more bidders, or to cancel the process in part or whole. Each party shall be entirely responsible for its own costs and expenses incurred while participating in the tender document and subsequent presentations, demonstrations and trials, and contract negotiation process.

#### **4.25 Authorization to Bid**

Responses by a bidder to this tender document should represent a firm offer to contract on the terms and conditions described in the bidder's response. The proposal must be signed by an official authorized to commit the bidder to the terms and conditions of the proposal. Bidder must clearly identify the full title and authorization of the designated official and provide a statement of offer commitment with the accompanying signature of the official and submit the copy of power of attorney/authority letter authorizing the signatory to sign the bid.

#### **4.26 Intellectual Property**

Deleted.

#### **4.27 Delivery and Installation**

The bidder shall be responsible for delivery of the requisite Internet Bandwidth including installation and commissioning of CPEs at the sites specified in the purchase order and for making them fully operational at no additional charge within the time period (60 days) or the duration committed by the bidder, whichever is earlier.

If the bidder fails to deliver and/or install the requisite equipment's within the stipulated time schedule or by the date as extended by RailTel, it will be construed as a breach of contract and suitable liquidated damages will be levied as described in section 4.29.

#### **4.28 Liquidated Damages**

If there is any delay in the implementation of the system due to bidder's fault from schedule furnished by the bidder and accepted by RailTel, RailTel will recover damages from the bidder @ 0.5 % of the value of the undelivered part of the Purchase Order for each week of delay subject to maximum 10%.

#### **4.29 Fall Clause**

The tenderer shall undertake that in case the tenderer offers same type of item at a lower price to any other purchaser including Central/State/ Government Organization or Public Sector Undertaking, during the validity of Advanced purchase order, the equal benefit of lower prices will be passed on to RailTel. The tenderer will submit an undertaking to this effect while claiming the payment.

#### **4.30 Change of Ownership of firm**

In the event of the bidder's company or the concerned division of the company being taken over/bought over by another company, all the obligations under the agreement with RailTel shall be passed on for compliance to the new company in the negotiation for their transfer.

#### **4.31 Credential Verification:**

4.31.1 The tenderer shall submit along with the tender document, documents in support of his/their claim to fulfill the eligibility criteria as mentioned in the tender document. Each page of the copy of documents/ certificates in support of credentials, submitted by the tenderer, shall be self-attested/digitally signed by the tenderer or authorized representative of the tendering firm. Self-attestation shall include signature, stamp and date (on each page). Only those documents which are declared explicitly by the tenderer as "documents supporting the claim of qualifying the laid down eligibility criteria", will be considered for evaluating his/their tender.

4.31.2 The tenderer shall submit a notarized affidavit on a non-judicial stamp paper stating that they are not liable to the disqualified and all their statements/documents submitted along with bid are true and factual. Standard format of the affidavit to be submitted by the bidder is enclosed as Form No.2. Non-submission of an affidavit by the bidder shall result in summary rejection of his/their bid and it shall be mandatory incumbents upon the tenderer to identify, state and submit the supporting documents duly self-attested by which they/he is qualifying the Qualification Criteria mentioned in the tender document.



It will not be obligatory on the part of the RailTel to scrutinize beyond the submitted document of tenderer as far as his qualification for the tender is concerned.

- a. The RailTel reserves the right to verify all statements, information and documents submitted by the bidder in his tender offer, and the bidder shall, when so required by the RailTel, make available all such information, evidence and documents as may be necessary for such verification. Any such verification or lack of such verification, by the RailTel shall not relieve the bidder of its obligations or liabilities here under nor will it affect any rights of the RailTel thereunder.
- b. In case of any wrong information submitted by the tenderer, the contract shall be terminated, Earnest Money Deposit (EMD), Performance Guarantee (PG) and Security Deposit (SD) of contract forfeited and agency barred for doing business on entire RailTel for 5 (five) years.

#### **4.32 Force Majeure**

Force major shall mean –

- War, hostilities (whether war be declared or not), invasion, act of foreign enemies.
- Rebellion, revolution, insurrection, or military or usurped power, or civil war,
- Ionizing radiation or contamination by radio-activity from any nuclear fuel, or from any nuclear waste from the combustion of nuclear fuel, radioactive toxic explosive or other hazardous properties of any explosive nuclear assembly or nuclear component thereof.
- Pressure waves caused by aircraft or other aerial devices traveling at sonic or supersonic speeds.
- Riot, commotion or disorder, unless solely restricted to employees of the Contractor or of his Subcontractors and arising from the conduct of the Works.
- Loss or damage due to the use or occupation by the Employer of any Section or part of the Permanent Works, except as may be provided for in the Contract.
- Loss or damage due to the extent that it is due to the design, other than any part of the design provided by the Contractor or for which the Contractor is responsible, and
- Any operation of the forces of nature against which an experienced contractor could not reasonably have been expected to take precautions.

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## **B. E-TENDERING INSTRUCTIONS TO BIDDERS**

**Submission of Bids only through online process is mandatory for this Tender.**

E-Tendering is a new methodology for conducting Public Procurement in a transparent and secured manner. Now, the Government of India has made e-tendering mandatory. Suppliers/ Vendors will be the biggest beneficiaries of this new system of procurement. For conducting electronic tendering, RailTel has decided to use the portal <https://www.tcil-india-electronictender.com> through TCIL, a Government of India Undertaking. This portal is based on the most secure and ‘user friendly’ software from Electronic Tender®. A portal built using Electronic Tender’s software is also referred to as Electronic Tender System® (ETS).

Benefits to Suppliers are outlined on the Home-page of the portal.

### **1. Tender Bidding Methodology:**

Sealed Bid System - ‘Single Stage - Single Envelope’: In this, bidder has to submit both Technical as well as Financial bid in single envelope “ONLINE.”

### **2. Broad outline of activities from Bidders Perspective:**

- a. Procure a Digital Signing Certificate (DSC)
- b. Register on Electronic Tendering System® (ETS)
- c. Create Users and assign roles on ETS
- d. View Notice Inviting Tender (NIT) on ETS
- e. Download Official Copy of Tender Documents from ETS (Important)
- f. Clarification to Tender Documents ETS
  - ☐ Query to RailTel (Optional)
  - ☐ View response to queries posted by RailTel, as addenda.
- g. Bid-Submission on ETS
- h. Attend Public Online Tender Opening Event (TOE) on ETS.
- i. View/Post-TOE Clarification posted by RailTel on ETS (Optional), Respond to iTel’s Post-TOE queries

For participating in this tender online, the following instructions need to be read carefully. These instructions are supplemented with more detailed guidelines on the relevant screens of the ETS.

### **3. Digital Certificates**

For integrity of data and its authenticity/ non-repudiation of electronic records and be compliant with IT Act 2000, it is necessary for each user to have a Digital Certificate (DC) also referred to as Digital Signature Certificate (DSC), of Class 2 or above, issued by a Certifying Authority (CA) licensed by Controller of Certifying Authorities (CCA) [refer <http://www.cca.gov.in>].

### **4. Registration**

To make use of the Electronic Tender® portal ([https:// www.tcil-india- electronictender. com](https://www.tcil-india-electronictender.com)), vendor needs to register on the portal (if not registered earlier). Registration of each organization is to be done by one of its senior persons who will be the main person coordinating for the e-tendering activities. In ETS terminology, this person will be referred to as the Super User (SU) of that organization. For further details, please visit the website/ portal (<https://www.tcil-india-electronictender.com>), and click on the ‘Supplier Organization’ link under ‘Registration’ (on the Home Page), and follow further instructions as given on the site.

**Pay Annual Registration Fee as applicable.**

Note: After successful submission of Registration details and Annual Registration Fee (as applicable), please contact TCIL/ETS Helpdesk (as given below), to get your registration accepted/activated.

**TCIL Helpdesk**

Contact Person Telephone/ Mobile E-mail ID

Helpdesk Executives: 011-26241790 / ets\_support@tcil-india.com

(Mobile Nos. for Emergency Help): 9868393775, 9868393717, 9868393792.

**RailTel Contact-I (for general Information)**

RailTel's Contact Person

Rajeev Kumar Senior Manager/DNM

Telephone 0124-2714000

Mobile: 9717644419

E-mail ID: [rajeevkumar@railtelindia.com](mailto:rajeevkumar@railtelindia.com)

**RailTel Contact-II (for general Information)**

RailTel's Contact Person

A. K. Sablania: Executive Director/DNM

Telephone: 0124-2714000

Mobile: 9717644015

E-mail ID: [asablania@railtelindia.com](mailto:asablania@railtelindia.com)

**5. Bid related Information for this Tender (Scaled Bid)**

The entire bid-submission would be online on ETS.

**Broad outline of submissions are as follows:**

1. Submission of Bid Security/ Earnest Money Deposit (EMD)
2. Submission of digitally signed copy of Tender Documents/Addenda
3. Single Envelope (including Technical + Financial part)  
The electronic envelope consists of Main bid and Electronic Form (both mandatory) and Bid Annexures (Optional).
4. Online response to General Terms & Conditions (GTC) and Special Terms & Conditions (STC)
5. (Optional) Online Submission of modification, substitution bids for technical or financial parts, or withdrawal bid.

**NOTE: Bidder must ensure that after following above, the status of bid submission must become "Complete" indicating successful submission of the online bid.**

**6. Offline Submissions:**

The bidder is required to submit the following documents offline to RailTel Corporation of India Ltd, Institutional Area Plot 143, Sector 44, Gurgaon before due date & time of submission of bids specified in covering letter of this tender document, in a Sealed Envelope. The envelope shall bear (the tender name), the tender number and the words 'DO NOT OPEN BEFORE' (due

date & time).

- a) **EMD-Bid Security** in Original, in favor of RailTel Corporation of India, Payable at New Delhi. (With Tender No., Name of Firm & Mob. No. written on back side of DD)
- b) **DD/ Bankers Cheque in original against payment of tender fee** in favor of RailTel Corporation of India, Payable at New Delhi. (with Tender No., Due date of Opening of Tender, Name and contact No. of Firm written on back side of DD)
- c) **Power of attorney** to be submitted in accordance with Tender Conditions.
- d) **In case bidder happens to be a NSIC bidder**, the documentary evidence for same shall be submitted.

**NOTE: The Bidder has to upload the Scanned copy of all above original documents as Bid-Annexures during Online Bid-Submission.**

## **7. Submission of Eligibility Criteria related documents**

Eligibility criteria related documents as applicable shall also be scanned and submitted ONLINE. Copy of these documents shall also be submitted at RailTel office before due date & time of submission of bids specified in covering letter of this tender document, in a Sealed Envelope. The envelope shall bear (the tender name), the tender number and the words 'DO NOT OPEN BEFORE' (due date & time).

## **8. Special Note on Security of Bids**

Security related functionality has been rigorously implemented in ETS in a multi-dimensional manner. Starting with 'Acceptance of Registration by the Service Provider', provision for security has been made at various stages in Electronic Tender's software. Security related aspects as regard Bid Submission are outlined below:

As part of the Electronic Encrypter™ functionality, the contents of both the 'Electronic Forms' and the 'Main-Bid' are securely encrypted using a Pass-Phrase created by the Bidder himself. Unlike a 'password', a Pass-Phrase can be a multi-word sentence with spaces between words e.g. (I love this World). A Pass-Phrase is easier to remember and more difficult to break. It is recommended that a separate Pass-Phrase be created for each Bid-Part. This method of bid-encryption does not have the security and data-integrity related vulnerabilities which are inherent in e-tendering systems which use Public-Key of the specified officer of a Buyer organization for bid-encryption. Bid-encryption in ETS is such that the Bids cannot be decrypted before the Public Online Tender Opening Event (TOE), even if there is connivance between the concerned tender-opening officers of the Buyer organization and the personnel of e-tendering service provider.

Typically, 'Pass-Phrase' of the Bid-Part to be opened during a particular Public Online Tender Opening Event (TOE) is furnished online by each bidder during the TOE itself, when demanded by the concerned Tender Opening Officers who will open the bid. Else Tender Opening Officer may authorize the bidder to open his bid himself. There is an additional protection with SSL Encryption during transit from the client-end computer of a Supplier organization to the e-tendering server/ portal.

(Mandatory Additional Methods of passphrase submission):

Additionally, the bidder shall make sure that the Pass-Phrase to decrypt the relevant Bid-Part is submitted to RailTel in a sealed envelope before the start date and time of the Tender Opening Event (TOE) along with other offline submissions.

## 9. Public Online Tender Opening Event (TOE)

ETS offers a unique facility for 'Public Online Tender Opening Event (TOE)'. Tender Opening Officers as well as authorized representatives of bidders can attend the Public Online Tender Opening Event (TOE) from the comfort of their offices. For this purpose, representatives of bidders (i.e. Supplier organizations) duly authorized are requested to carry a Laptop and Wireless Connectivity to Internet.

Every legal requirement for a transparent and secure 'Public Online Tender Opening Event (TOE)' has been implemented on ETS. As soon as a Bid is decrypted with the corresponding 'Pass-Phrase' as submitted online by the bidder himself (during the TOE itself), salient points of the Bids are simultaneously made available for downloading by all participating bidders.

ETS has a unique facility of 'Online Comparison Chart' which is dynamically updated as each online bid is opened. The format of the chart is based on inputs provided by the Buyer for each Tender. The information in the Comparison Chart is based on the data submitted by the Bidders in electronic forms. A detailed Technical and/ or Financial Comparison Chart enhance Transparency. Detailed instructions are given on relevant screens.

ETS has a unique facility of a detailed report titled 'Minutes of Online Tender Opening Event (TOE)' covering all important activities of 'Online Tender Opening Event (TOE)'. This is available to all participating bidders for 'Viewing/ Downloading'.

There are many more facilities and features on ETS. For a particular tender, the screens viewed by a Supplier will depend upon the options selected by the concerned Buyer.

**NOTE: In case of internet related problem at a bidder's end, especially during 'critical events' such as - a short period before bid-submission deadline, during online public tender opening event, during e-auction, it is the bidder's responsibility to have backup internet connections.**

In case there is a problem at the e-procurement/ e-auction service-provider's end (in the server, leased line, etc) due to which all the bidders face a problem during critical events, and this is brought to the notice of RailTel by the bidders in time, then RailTel will promptly re-schedule the affected event(s).

## 10. Other Instructions

For further instructions, the vendor should visit the home-page of the portal (<https://www.tcil-india-electronictender.com>), and go to the User-Guidance Center.

The help information provided through 'ETS User-Guidance Centre' is available in three categories - Users intending to Register / First-Time Users, Logged-in users of Buyer organizations, and Logged-in users of Supplier organizations. Various links are provided under each of the three categories.

**Note:** It is strongly recommended that all authorized users of Supplier organizations should thoroughly peruse the information provided under the relevant links, and take appropriate action. This will prevent hiccups, and minimize teething problems during the use of ETS.

## 11. The following KEY INSTRUCTIONS for BIDDERS' must be assiduously adhered to:

1. Obtain individual Digital Signing Certificate (DSC or DC) well in advance of your first tender submission deadline on ETS.

2. Register your organization on ETS well in advance of your first tender submission deadline on ETS.
3. While registering your organization on ETS Portal of TCIL, pl. make sure that the email id of Super user provided for registration and email-id on which Digital Signature Certificate of the Super user is issued are exactly the same.
4. Get your organization's concerned executives trained on ETS well in advance of your first tender submission deadline on ETS.
5. Bidder should ensure that **official copy of tender document** has been downloaded by clicking the radio button for confirmation else e-Procurement system will not permit the bidder to participate in the tendering process.
6. Submit your bids well in advance of tender submission deadline on ETS as there could be last minute problems due to internet timeout, breakdown, etc.

#### **12. Minimum Requirements at Bidders end:**

- Computer System with good configuration (Min P-IV, 1GB RAM, Windows XP)
- Broadband Connectivity
- Microsoft Internet Explorer 6.0 or above
- Digital Certificate (s) for users.

#### **13. Vendors Training Program**

One day training (10:00 to 17:00) on how to use the ETS Portal for e-Tendering would be provided. Training is optional. However, if a vendor has not already attended ETS Vendor Training earlier, it is highly recommended that the vendor attends this training positively to be able to submit the e-Tender smoothly without any problem.

Vendors are requested to carry a Laptop and Wireless Connectivity to Internet while attending the ETS Vendor Training.

#### **Tentative Dates**

Date of uploading of Tender document + 7 days

#### **Venue**

RailTel Corporation of India Limited,  
Plot No. 143, Sector-44,  
Opp. Gold Souk Mall, Gurgaon -122003.

Vendors Training Charges: Rs. 5,000/- (Per Participant) per training day (plus Service Tax as applicable), i.e., Rs. 5,900/- Per Participant.

Mode of Payment of Fees: DD drawn in favor of M/s TCIL, New Delhi & payable at New Delhi.

#### **14. Some Bidding related Information for this Tender (e-Reverse Auction)**

**Note: Training for bidder will be arranged before bidding for understanding the procedure of e-tendering, Reverse Auction etc. Interested candidate may send their nomination with in 15 calender days after floating date of tender.**

e-Reverse Auction would be conducted after short-listing of qualified bidders.

The following would be the parameters for e-Reverse Auction:

Sl.	Parameter	Value
1.	Date and Time of Reverse-Auction Bidding Event	Please refer <b>Clause 4.10</b>
2.	Duration of Reverse-Auction Bidding Event	1 Hour
3.	Automatic extension of the 'Reverse-Auction Closing Time', if last bid received is within a 'Predefined Time-Duration' before the 'Reverse-Auction Closing Time'	Yes
3.1	Pre-defined Time-Duration	Within last 10 minutes
3.2	Automatic extension Time-Duration	10 minutes
3.3	Maximum number of Auto-Extension	Unlimited extension
4.	Criteria of Bid-Acceptance	Please refer Clause 4.10
5.	Entity – Start-Price	Please refer Clause 4.10
6.	Minimum Bid-Decrement	0.1% of Total Value or its multiple

#### **Outline of Activities by the Bidders during e-Reverse Auction Event**

##### **Other Instructions**

For further instructions, the vendor should visit the home-page of the portal <https://www.tcil-india-electronicstender.com>, and go to the **User-Guidance Center**.

The help information provided through 'ETS User-Guidance Center' is available in three categories – Users intending to Register / First-Time Users, Logged-in users of Buyer organizations, and Logged-in users of Supplier organizations. Various links (including links for User Manuals) are provided under each of the three categories.

**Important Note:** It is strongly recommended that all authorized users of Supplier organizations should thoroughly peruse the information provided under the relevant links, and take appropriate action. This will prevent hiccups, and minimize teething problems during the use of ETS.

#### **SIX CRITICAL DO'S AND DON'TS FOR BIDDERS**

Specifically for Supplier organizations, the following '**SIX KEY INSTRUCTIONS for BIDDERS**' must be assiduously adhered to:

1. Obtain individual Digital Signing Certificate (DSC or DC) of Class III or above well in advance of your first tender submission deadline on ETS. **(DSC is required for registration as a bidder at the portal).**
2. Register your organization on ETS well in advance of the important deadlines for your e-Reverse Auction on ETS 'Date and Time of start of e-Reverse Auction. Please note that even after acceptance of your registration by the Service Provider, to respond to an e-Reverse Auction you will also require time to complete activities related to your organization, such as creation of users, assigning roles to them, etc.
3. Get your organization's concerned executives trained on ETS well in advance of your first e-Reverse Auction on ETS.

**Additional DO'S AND DON'TS FOR BIDDERS participating in e-Reverse Auction:**

1. Get your organization's concerned executives trained for e-Reverse Auction related processes on ETS well in advance of the start of e-Reverse Auction.
2. For responding to any particular e-Reverse Auction, the e-Reverse Auction (i.e. its Reverse Auction Search Code or RASC) has to be assigned to an **MA**.
3. It is important for each bidder to thoroughly read the 'rules and related criterion' for the e-Reverse Auction as defined by the Buyer organization.
4. If applicable for an e-Reverse Auction (such as in case of a Direct e-Reverse Auction which is not preceded by a sealed-bid stage), pay the **Bid Processing Fee** well in advance of the start of e-Reverse Auction bidding.

**Broad Outline of Activities from Bidder's Perspective:**

1. Procure a Digital Signing Certificate (DSC)
2. Register on Electronic Tendering System ® (ETS)
3. Create **Marketing Authorities (MAs)**, Users. It is mandatory to create at least one MA.
4. To view Reverse-Auction Notice on ETS, kindly follow the underlying sequence:
  - **e-Secure Auction Activities -> Respond to e-Reverse Auction-> List of e-Reverse Auction.**
5. To assign your relevant e-Reverse Auction to an MA, kindly follow the underlying sequence
  - **e-Secure Auction Activities -> Respond to e-Reverse Auction-> List of e-Reverse Auction- > Details-> Assign RASC to MA.**
6. Then proceed to Reverse Auction Overview page:
  - **e-Secure Auction Activities -> Respond to e-Reverse Auction-> e-Reverse Auction Overview**
7. On e-Reverse Auction Overview Page, go to Reverse-Auction Administration section and perform the **Reverse-Auction Activities Authorization** and **Reverse Auction Bidding Event Authorization**.
8. Log into the **Reverse-Auction Room**.

\* \* \* \* \*



**CHAPTER-5****FORM No. 1****PROFORMA FOR PERFORMANCE BANK GUARANTEE BOND**

**(On stamp paper of Rs 100)**  
**(To be used by approval Scheduled Banks)**

1. In consideration of the RailTel Corporation of India Limited, : Sector-44, Plot No.143, Gurgaon-122003(Herein after called RailTel) having agreed to exempt ..... (Hereinafter called “the said Contractor(s)”) from the demand, under the terms and conditions of an Agreement No. .... dated ..... made between ..... and.....  
..... for (hereinafter called “ the said Agreement”) of security deposit for the due fulfillment by the said Contractor (s) of the terms and conditions contained in the said Agreement, or production of a Bank Guarantee for Rs. .... (Rs. .... only). We, .....(indicate the name of the Bank) hereinafter referred to as “ the Bank”) at the request of ..... Contractor(s) do hereby undertake to pay the RailTel an amount not exceeding Rs. .... Against any loss or damage caused to or suffered or would be caused to or suffered by the RailTel by reason of any breach by the said Contractor(s) of any of the terms or conditions contained in the said Agreement.
2. We, ..... Bank do hereby undertake to pay the amounts due and payable under this Guarantee without any demur, merely on demand from the RailTel stating that the amount is claimed is due by way of loss or damage caused to or would be caused to or suffered by the RailTel by reason of breach by the said Contractor(s) of any of terms or conditions contained in the said Agreement or by reason of the Contractor(s) failure to perform the said Agreement. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee. However, our liability under this guarantee shall be restricted to an amount not exceeding Rs. ....
3. We, ..... Bank undertake to pay to the RailTel any money so demanded notwithstanding any dispute or disputes raised by the Contractor(s) / Supplier(s) in any suit or proceedings pending before any court or Tribunal relating thereto our liability under this present being, absolute and unequivocal.

The payment so made by us under this Bond shall be a valid discharge of our liability for payment there under and the Contractor(s) / Supplier(s) shall have no claim against us for making such payment.

We, ..... Bank further agree that the Guarantee herein contained shall remain in full force and effect during the period that would be taken for the performance of the said Agreement and that it shall continue to be enforceable till all the dues of the RailTel under or by virtue of the said Agreement have been fully paid and its claims satisfied or discharged or till RailTel certifies that the terms and conditions of the said Agreement have been fully and properly carried out by the said Contractor(s) and accordingly discharges this Guarantee. Unless a demand or claim under the Guarantee is made on us in writing on or before the ..... (1)

..... We shall be discharged from all liability under this Guarantee thereafter.

We,..... ( indicate the name of Bank)  
Further agree with the RailTel that the RailTel shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the Agreement or to extend time of to postpone for any time or from time to time any of the powers exercisable by the RailTel against the said contractor(s) and to forbear or enforce any of the terms and conditions relating to the said Agreement and we shall not be relieved from our liability by reason of any such variation, or extension to the said Contractor(s) or for any forbearance, act or omission on the part of RailTel or any indulgence by the RailTel to the said Contractor(s) or by any such matter or thing whatsoever which under the law relating to sureties would, but for this provision, have affect of so relieving us.

This Guarantee will not be discharged due to the change in the Constitution of the Bank or the Contractor(s) Supplier(s).

(indicate the name of Bank) lastly undertaken not to revoke this Guarantee during its currency except with the previous consent of the RailTel in writing.

Dated the                      day of                      2014  
for .....  
(indicate the name of the Bank)

Witness

1.      Signature  
         Name
2.      Signature  
         Name

\*\*\*\*\*

**FORM NO. 2****FORMAT FOR AFFIDAVIT TO BE UPLOADED BY TENDERER ALONGWITH THE TENDER DOCUMENTS**

(To be executed in presence of Public notary on non-judicial stamp paper of the value of Rs. 100/- . The paper has to be in the name of the tenderer) \*\*

I..... (Name and designation)\*\* appointed as the attorney/authorized signatory of the tenderer (including its constituents),  
M/s \_\_\_\_\_ (hereinafter called the tenderer) for the purpose of the Tender documents for the work of \_\_\_\_\_ as per the tender No. \_\_\_\_\_ of (RailTel Corporation of India Ltd.), do hereby solemnly affirm and state on the behalf of the tenderer including its constituents as under:

1. I/we the tenderer (s), am/are signing this document after carefully reading the contents.
2. I/we the tenderer(s) also accept all the conditions of the tender and have signed all the pages in confirmation thereof.
3. I/we hereby declare that I/we have downloaded the tender documents from RailTel/TCIL website [www.railtelindia.com/www.tcil-india-electronictender.com](http://www.railtelindia.com/www.tcil-india-electronictender.com). I/we have verified the content of the document from the website and there is no addition, no deletion or no alternation to be content of the tender document. In case of any discrepancy noticed at any stage i.e. evaluation of tenders, execution of work or final payment of the contract, the master copy available with the RailTel Administration shall be final and binding upon me/us.
4. I/we declare and certify that I/we have not made any misleading or false representation in the forms, statements and attachments in proof of the qualification requirements.
5. I/we also understand that my/our offer will be evaluated based on the documents/credentials submitted along with the offer and same shall be binding upon me/us.
6. I/we declare that the information and documents submitted along with the tender by me/us are correct and I/we are fully responsible for the correctness of the information and documents, submitted by us.
7. I/we undersigned that if the certificates regarding eligibility criteria submitted by us are found to be forged/false or incorrect at any time during process for evaluation of tenders, it shall lead to forfeiture of the tender EMD besides banning of business for five years on entire RailTel. Further, I/we (insert name of the tenderer)\*\* \_\_\_\_\_ and all my/our constituents understand that my/our constituents understand that my/our offer shall be summarily rejected.
8. I/we also understand that if the certificates submitted by us are found to be false/forged or incorrect at any time after the award of the contract, it will lead to termination of the contract, along with forfeiture of EMD/SD and Performance guarantee besides any other action provided in the contract including banning of business for five years on entire RailTel.

DEPONENT

SEAL AND SIGNATURE  
OF THE TENDERER

**VERIFICATION**

I/We above named tender do hereby solemnly affirm and verify that the contents of my/our above affidavit are true and correct. Nothing has been concealed and no part of it is false.

DEPONENT

SEAL AND SIGNATURE  
OF THE TENDERER

Place:

Dated:

**\*\*The contents in Italics are only for guidance purpose. Details as appropriate, are to be filled in suitably by tenderer. Attestation before Magistrate/Notary Public.**

**CHAPTER-6**

**ANNEXURE-A**

**Déviati3n Sheet Format**

Clause No.	Deviati3n Details

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**ANNEXURE-B**

**Proforma for Submitting Pre-Bid Queries**

<b>SN</b>	<b>Chapter No.</b>	<b>Page No.</b>	<b>Clause / Sub Clause No.</b>	<b>Clause Description</b>	<b>Query</b>

**(Soft Copy to be submitted in Excel format)**

\*\*\*\*\*

**...END of Tender Document...**