

Pre Bid Clarifications dt. 19.06.2020						
E-TENDER No. RailTel/Tender/LT/CO/MKTG/ 2020-21/534 dt 10.06.2020						
	SN	Clause No.	Page No.	Clause Description	Query	RailTel's Remarks/ Clarifications
A.	Targus Technologies Pvt Ltd.					
	A1	6.5 of Chapter-6, Security Deposit/Performance Bank Guarantee	55	The successful tenderer is required to submit a Performance Bank Guarantee (PBG) within 30 days of the issue of LOA/Purchase order for a total value of 10% of the value of the LOA/PO (All inclusive cost of SOR- A will be considered for ascertaining the value of PBG). The above PBG is to be submitted in the form of two nos of separate BGs each amounting to 5% of the value of LoA/PO.	OK	Tender clause is clear and may be complied
	A2	6.5.1 (A) of Chapter-6, Security Deposit/Performance Bank Guarantee	56	A. One of the 5% BG's will be released on completion of all of the following milestones: (i) Factory Test Reports of the material. (ii) Submission of Warranty Certificate from OEM for 100% of the material. (iii) Supply of 100% Material at Central Location as indicated in the tender document. (Delivery Challan and Receipt of consignee is required to be submitted) (iv) Installation and Commissioning of the 5% Material. (Site Acceptance Report is required to be submitted) Accordingly, the bidder will keep the validity of this PBG up to 8 months from issue of LOA/PO or 3 months beyond the date of achievement of all four mile stone as above, whichever is later.	What if the 5% material installation goes beyond 8 months or 12 months, will we get this 5% PBG Returned. We would want to return this part of PBG back to us without extending it.	Tender clause is clear and may be complied

A3	6.5.1 (B) of Chapter-6, Security Deposit/Performance Bank Guarantee	56	B. The second 5% BG's will be released on completion of all of the following milestones: (i) Installation and Commissioning of the 100% Material at procured (ii) Project Go Live KFON. (iii) On submission of Performance Bank Guarantee (PBG) for Warranty period as defined in para 6.5.2.	What if there is a Delay in installation of balance sites of 95% material by client, We don't know the time lines for installation of these, in case delay more than 1 year from delivery of material date , We should be returned this PBG Without extension.	Tender clause is clear and may be complied
A4	6.5.2 of Chapter-6, Security Deposit/Performance Bank Guarantee	56	6.5.2 Successful bidder is required to submit a performance Bank Guarantee (PBG) for an amount of 10% of value of AMC cost as considered appropriate by the bidder for the period of five years of start of AMC after Go live. For ascertaining the value of the PBG, all inclusive average cost of 6th and 7th year AMC, as quoted by bidder and accepted by RailTel shall be considered. For example if the all inclusive cost of 6th year is Rs. 'X' and for 7th year it is 'Y', the PBG value will be 10% of $(X+Y)/2$.	Sir you are asking 10% AMC PBG, but the Warranty cost needs to be sepaartely mentioned in SOR A of BOQ. Basis on the 6&7 Year , how can you determine the Warranty cost for first 5 Years, So we recommend that the warranty for 1-5 Years should be separately metioned also and Quoted instead of clubbing with Hardware item, then we can give the PBG of	Tender clause is clear and may be complied.
A5	3.14 of Chapter-3, Payment Terms:	21	C. Payment of schedule-B will be done as per Annexure-B Clause No-16.3 of payment Terms.	Please calrify what is this related to. Not having any reference in this tender doc.	Its typo, the correct relevant clause is Clause 16.3 of Annexure-III/ Chapter-9. The same may be noted and complied.
A6	Schedule of Requirements of Chapter-1	4	A) Schedule of Supplies BOQ	Since the Supply Hardware is clubbed with Warranty part of 5 Years, we cannot give PBG of 10%. if the Warranty cost is NOT quoted separately in SOR-A. Please bifurcate line items separately for Hardware & Warranty part.	Tender clause is clear and may be complied

	A7	Tender processing fee on e-Tender portal of NIT	2	TDS ON SOR-A	Also while making Payment against SOR-A, TDS deduction will be deducted combined on both supply & Warranty amount as its single value. Where as TDS should be only on Service/ Warranty part. So need is to separate products and Related warranty as well.	Tender clause is clear and may be complied
	A8	Tender processing fee on e-Tender portal of NIT	2	h) Tender processing fee on e-Tender portal, Rs. 8850 (Including 18% GST)	Is this Amount exempted for MSE- Please clarify	As per our best knowledge there is no exemption in transaction fees towards tender processing for MSME/NSIC registered firms. However, if firm opt for exemption, MSME/NSIC Certificate and the relevant government order authorizing for such exemption is mandatory to attached with the bid
B	M/s Inspira Enterprise India Private Limited					
	B1	3.34 Integrity Pact Program	26	iv) Bidder of Indian origin shall submit the Integrity Pact (in 2 copies) on a non judicial stamp paper of Rs. 100/- duly signed by the person signing the bid. If the bidder is a partnership or a consortium, the Integrity Pact shall be signed by all the partners or consortium members.	Due to Covid 19 non availability non judicial stamp paper, requesting you to consider integrity pact on bidder company letter head. Successful bidder need to submit the IP on Rs. 100 Stamp paper Before release of LOA.	Tender clause is clear and may be complied

	B2	General		Common request	Due to covid 19 we request you to accept soft copy of all documents, which need to be submitted physically.	Relevant tender clause may be complied
	B3	3.14 Payment Terms:	21	A. Supply portion: 90% of the supply cost will be paid through irrevocable Letter of Credit (LC) to be operated from Southern Region. The LC will be initiated for opening by RailTel on submission of the following documents:	We would like you to confirm is our understanding correct. LC will be opened once we submit the documents of material readiness for delivery.	Tender clause is clear and may be complied
	B4	3.14 Payment Terms:	21	The LC will be operated after delivery of material and acceptance of 100% material (against the Core and Aggregation Milestones for the items in present tender) at Kerala Site(s) duly accepted by KSITIL or TPA nominated by KSITIL or any other agency nominated by KSITIL. However the payment will be released by RailTel within 90 days from delivery against the Letter of Credit issued to bidder by RailTel on Submission/ achieving of following documents/milestones;	We would like you to confirm is our understanding correct. The LC will be opened once we submit the required documents of material readiness for delivery and LC will be accepted after delivery of materials and acceptance of 100% material.	Tender clause is clear and may be complied
	B5	3.14 Payment Terms:	21	A. Supply portion: 90% of the supply cost will be paid through irrevocable Letter of Credit (LC) to be operated from Southern Region.	We request you to kindly consider opening of LC by Bill Passing & Paying Authority. (RailTel CORPORATION OF INDIA LIMITED , Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023)	Tender clause is clear and may be complied

	B6	4.21 VENDOR DATA REQUIREMENT AND DOCUMENTATION	51	One set of Documentation in hardcopy shall be supplied with each system. In addition, 06 more sets of full documents in hardcopy and 03 sets in soft copy shall be supplied. All documents and manuals shall be in English language only	Request you to change it to "One set of Documentation in hardcopy shall be supplied with each system. In addition, 03 more sets of full documents in hardcopy and 03 sets in soft copy shall be supplied. All documents and manuals shall be in English language only"	Tender clause is clear and may be complied
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