

RailTel Enterprises Ltd

(A wholly owned subsidiary of RailTel Corporation of India Ltd)

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Ref: REL/CO/2017-18/CC/Sig. Buss/Eol-II /062

Dated: 05.07.2018

Corrigendum-VI (Date: 05.07.2018)

Subject: - Empanelment of Business Partners for Signalling Business.

Ref: i) This office EOI No: REL/CO/2018/Sig. Buss. Part./Eol/433 dated 18.04.2018.

In **reference** to the above mentioned EOI, the following amendments are issued in the EOI document. The bids may be submitted in consideration of these amendments. In case the bids have been submitted, the additional documents applicable may be submitted.

1. Clause 3.5 (Category – III) (f) may be read as *"The empanelled BP shall provide Interactive Workshops and Training to personnel of REL/RailTel and to those of REL/RailTel's Clients in the initial stage of starting the Project and also during the transition phase as required. The number of personnel to be trained in Workshops for the Pilot/PoC (At least 5 different Station Yard Layouts) run shall be 25 (provision be kept for 100 men weeks). Benefits of Automation of Design shall be brought out comparing the same with the Traditional/Conventional manual Methods." on agreed terms at the time of award of work.*

2. Clause 4, eligibility Criteria, Following Changes are made in eligibility criteria

Cl. No	Existing Clause	Modified Clause
1	The applicant should be an established firm operating in India for last 3 years (2015-16, 2016-17 & 2017-18).	The applicant should be an established firm operating in India for last 3 years (2015-16, 2016-17 & 2017-18) OR The applicant should be 100% foreign firms registered under relevant applicable laws through their

		<p>authorised Indian counterpart office/representative. ("100% foreign firms registered under relevant applicable laws (attach proof) may authorize their Indian legal office/representative for ease in coordination and communication to participate on behalf of foreign firms along with the authorization letter. However, the empanelment of foreign firms will be provisional and foreign firms will be required to setup their registered branch office/JV/Consortium in India within a period of 6 months of empanelment or before award of any work order, whichever is earlier. All the legal and financial dealing will be done with the Indian registered firm of the foreign firm. In the absence of registered branch office in India, empanelment will stand cancelled." Foreign firms will also counter guarantee the financial of their Indian Counterpart. GST and all laws of land will be applicable to the Indian partner of the foreign firm.)</p>
2	<p>The cumulative turnover of the applicant over last 3 years (2015-16, 2016-17 & 2017-18) as per the consolidated financial statement:</p> <ol style="list-style-type: none"> 1. Category I: above 2 crore 2. Category II & III: Above 10 crore 3. All Category : Above 10 crores 	<p>The cumulative turnover of the applicant over last 3 years (2015-16, 2016-17 & 2017-18) as per the consolidated financial statement:</p> <ol style="list-style-type: none"> 1. Category I: above 1.5 crore 2. Category II: above 7.5 crores 3. Category III: above 1.5 crore 3. All Category : above 10 crores
5	<p>The applicant must have undertaken & completed at least 2 assignments in last 3 years (2015-16, 2016-17 & 2017-18):</p> <p>Category – I : 10 Lakhs Category – II : 20 Lakhs Category – III: 20 Lakhs All Category : 30 Lakhs</p>	<p>The applicant must have undertaken & completed assignments as per details given below in last 3 years (2015-16, 2016-17 & 2017-18):</p> <p>Category – I : single work of 35 lakh or more, two works of 20 lakh or more Category – II : single work of 1.75 crore or more, two works of 1.0 crore or more</p>

		<p>Category – III: single work of 35 lakh or more, two works of 20 lakh or more</p> <p>All Category: Work orders of 3.5 crore more or two work orders of 2 crore or more each (work order for each category to be included).</p>
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3. **Clause No. 5.4 (first para) should be read as** *“The applicant or its Proprietor/Partner(s)/Director(s) of the firms should not have been convicted by a court of Law for an offence involving moral turpitude in relation to business dealings. The applicant shall give an affidavit to this effect. The affidavit must be affirmed before the competent judicial authority or duly notarized by the Notary. ”*, rest of the clause remains same.
4. **Clause 5.1(a) (Period of empanelment)** may be read as *“The validity period of empanelment will be 3 years from the date of Letter of Intent (LoI) issued to the firm”*. Other two clauses 5.1(b) & 5.1(c) remains as it is.
5. **Clause 5.11 may be read as** *"The parties through respective signatories shall settle any dispute or disagreement with respect to performance, non-performance or defective performance of respective obligation amicably. In the event of disputes remaining unresolved, the parties shall refer the matter to 2 arbitrators, one appointed by each, the bidder and the purchaser, who shall appoint a third arbitrator. The complete panel of 3. The place of arbitration shall be New Delhi and the language used shall be English. The arbitration proceedings shall be in accordance with the provision of the Arbitration and Conciliation Act 1996 and any other statutory amendments or modifications thereof "*.
6. **Clause No. 6 (d) is deleted.**
7. **Clause 6 (e) to be read as** *" If the empanelled business partner is unable to quote against any query/RFP sent to empanelled partner by REL, Regret letter must be sent, failure to do so on 3 or more occasions may result in deletion of the business partner’s name from the approved list of empanelled business partners. BG may also be en-cashed in such case."*
8. **Clause No. 6 (v) [Quotation for Imported Items] is deleted.**
9. The last date of submission of EOI for “Empanelment of Business Partners for signalling business” issued vide this office EOI No. **REL/CO/2018/Sig. Buss. Part./Eoi/433 dated 18.04.2018** is **19/07/2018 upto 15.00 Hrs.**

Mukesh Gautam
(Sr. Mgr/Marketing)