

## EOI NOTICE

**RailTel Corporation of India Ltd. 1-10-39, 6A, 6th floor, Gumidelli Towers  
Begumpet Airport road, Opp. Shoppers Stop, Begumpet – 500016**

**EOI No: RailTel/EOI/SCMKTG/EB/AMI/DC-1/2021-22      dated 30th Dec 2021**

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empaneled Partners for the selection of suitable partner as Exclusive pre-bid teaming arrangement for **“Appointment of Advanced Metering Infrastructure (AMI) Service Provider for Smart Prepaid Metering by replacing the existing meters to all Government offices, Panchayati Raj Institutions / ULBs, Public Sector Companies/ Bodies. etc in Srikakulam, Vizianagaram, Visakhapatnam, East & West Godavari Districts in Andhra Pradesh State in TOTEX mode on DBFOOT basis”**.

The details are as under:

|   |  |  |
|---|--|--|
| 1 | Last date for submission of Technical Packet against EOI’s by bidders. | 07 <sup>th</sup> Jan 2022 at 15:00 Hours |
| 2 | Opening of Technical Bid of EOI’s.                                     | 07 <sup>th</sup> Jan 2022 at 15:30 Hours |
| 3 | Number of copies to be submitted for scope of work.                    | One                                      |
| 4 | EOI fees inclusive tax (Non-refundable).                               | Rs.5,000/-                               |
| 5 | EMD for Pre-Bid Arrangement.   | Rs. 2,00,000/-                           |

The EMD should be in the favor of RailTel Corporation of India Limited payable at Secunderabad through online bank transfer. Partner need to share the online payment transfer details like UTR No. date and Bank along with the proposal.

RailTel Bank Details: Union Bank of India, Account No.340601010050446, IFSC Code - UBIN0534064.

Eligible RailTel’s Empaneled Partners are required to direct RailTel’s website [www.railtelindia.com](http://www.railtelindia.com). For any Amendments/ Corrigendum’s the bidders are requested to go through the Website from time to time.

### **1<sup>st</sup> Level**

Contact: Nirav Vaghela  
Position: Asst. GM/MKTG/DC  
Email: [niravvaghela@railtelindia.com](mailto:niravvaghela@railtelindia.com)  
Contact: +91-9701611844

### **2<sup>nd</sup> Level**

Contact: B.Vishwanath  
Position: GM/EB & Procurement  
Email: [bvishwanath69@railtelindia.com](mailto:bvishwanath69@railtelindia.com)  
Contact: +91-9701528882

Note:

1. Empaneled partners are required to submit soft copy of technical packet through an e-mail at **[aepdcl.tech@railtelindia.com](mailto:aepdcl.tech@railtelindia.com)** duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible **Empaneled Partners of RailTel only.**
3. All the document must be submitted with proper indexing and page numbers.
4. This is an **exclusive preRFP partnership arrangement with RailTel's Empaneled Partner of RailTel for participating in the end customer RFP.** Selected partner's authorized signatory has to give an undertaking they will not submit directly or indirectly their bids and techno-commercial solution/association with any other Organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to prospective Organization by RailTel). This undertaking has to be given with this EOI Response.
5. **Transfer and Sub-letting.** The RailTel's Empaneled Partner has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contractor any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.