

Corrigendum - 2
for Request for Proposal
To
Build, Operate and Maintain Railway Display Network



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1 Corrigendum-2 for Request for Proposal to Build, Operate and Maintain Railway Display Network

In reference to the Request for Proposal To Build, Operate and Maintain Railway Display Network reference no. RailTel/Tender/OT/CO/NTP/2021-22/RDN/003 dated: 26th Mar 2022, all are advised to note following changes in the RFP document:

COLOUR Code:

RED COLOUR- Insertion/Modification

GREEN COLOUR -Deletion

S. No.	RFP Reference	Original Version	Modified Version
1	Chapter 2- Document Map- 6	Commercial Terms 1. Bidder shall have to pay quoted minimum guarantee on annual basis and revenue share as per the revenue share table mentioned in this section on monthly basis	Commercial Terms 1. Bidder shall have to pay quoted minimum guarantee on annual basis and OR revenue share as per the revenue share table mentioned in this section on monthly basis
2	Chapter 2- Document Map- 8	Scope of Indian Railways & RailTel- Scope and responsibilities of Indian Railways is mentioned in this section. RailTel, amongst other responsibilities, shall provide Space for NOC/SOC/Command Centre & Helpdesk, Internet bandwidth, network, DC and DR services, Security Operations Centre as a Service (SOCaaS) on chargeable basis. These charges will be in addition to MG and Revenue Share payable to RailTel	Scope of Indian Railways & RailTel- Scope and responsibilities of Indian Railways & RailTel is mentioned in this section. RailTel, amongst other responsibilities, shall provide Space for NOC/SOC/Command Centre & Helpdesk, Internet bandwidth, network, DC and DR services, Security Operations Centre as a Service (SOCaaS) on chargeable basis. These charges will be in addition to MG and Revenue Share payable to RailTel
3	Chapter 3- RDN Ecosystem-	The in-scope stations for RDN span across the five categories (category A1, A, B, C and D) as defined by Indian Railways. The Category wise distributions across 4 geographical regions are captured in the table below. Indian Railways at its own discretion may add/delete stations from the list based on re-	The in-scope stations for RDN span across the five categories (category A1, A, B, C and D) as defined by Indian Railways. The Category wise distributions across 4 geographical regions are captured in the table below. RailTel at the behest of Indian Railways at its own discretion may add/ delete stations from the list based on

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		classification/category of stations during the duration of the contract.	re-classification/category of stations during the duration of the contract.
4	Chapter 3- RDN Ecosystem- RDN in-scope stations	<i>Note: RDN can also be extended to other categories of stations with mutual consent. In such cases additional time will be provided for the roll-out.</i>	<i>Note: RDN can also be extended to other categories of stations by RailTel at the behest of Indian Railways with mutual consent. In such cases additional time will be provided for the roll-out.</i>
5	Chapter 3- RDN Ecosystem- RDN in-scope stations	<p>Railway has implemented RDN at around 583* Railway stations and after appointment of RDN Business Associate(s) for both regions by RailTel, all awarded & live RDN contracts of Indian Railway will be assigned to RailTel. IR has followed multiple schemes to implement RDN at Railway Stations. At some of the large Railway stations, IR has implemented multiple contracts for RDN. The station list, where Indian Railways has implemented RDN along with the details is given in Annexure- 3* (Region 1) and Annexure 4* (Region 2).</p> <p><i>*The list of stations is indicative. The final details of live Indian Railway RDN contacts will be provided by the concerned Zonal/Divisional Railways at the time of project implementation.</i></p>	<p>Railway has implemented RDN at around 583* 584 Railway stations and after appointment of RDN Business Associate(s) for both regions by RailTel, all awarded & live RDN contracts of Indian Railway will be assigned to RailTel. IR has followed multiple schemes to implement RDN at Railway Stations. At some of the large Railway stations, IR has implemented multiple contracts for RDN. The station list, where Indian Railways has implemented RDN along with the details is given in Annexure- 3* (Region 1) and Annexure 4* (Region 2).</p> <p><u>Updated list for Region-1 at 1.1. Annexure 1 and for Region 2- at 1.2- Annexure 2- of this Corrigendum-2</u></p> <p><i>*The list of stations is indicative. The final details of live Indian Railway RDN contacts will be provided by the concerned Zonal/Divisional Railways at the time of project implementation.</i></p>

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6	Chapter 4- 4.1.1.1- Functional and technical specifications of the envisaged RDN solution	1.21 Solution should be able to support full featured Announcement Management System. The proposed RDN system is required to be integrated with the existing public address (PA) system of Indian Railways as some of the multimedia content/live streaming may be required to play at Railway stations	1.21 Solution should be able to support full featured Announcement Management System. The proposed RDN system may be is -required to be integrated with the existing public address (PA) system of Indian Railways at no cost to RailTel/Indian Railways, whenever/wherever required as some of the multimedia content/live streaming may be required to play at Railway stations.
7	Chapter 4- 4.1.1.3- Operate Central NOC and SOC	New Clause	3. In case same bidder wins both the regions, the NOC, SOC, Command & Control Centre & Helpdesk will be one. However, the sizing of hardware, software and helpdesk has to be planned to take care of all India RDN operations. In the above case, however a total of 1000 sq. ft of space will be provided by RailTel (the charges for space will be 2X charges of 500 sq. ft space). 4. Use of RailTel's Security Operations Centre as a Service (SOCaaS) is optional and bidder can use its own SOC services, however in any case all SOC & NOC monitoring tools and the associated network & security devices are required to be hosted on premises of RailTel and shall not be cloud based.
8	Chapter- 4- 4.1.1.6- Utilization of RailTel's existing LAN infra at stations	RailTel has built LAN infrastructure at 252 stations (Annexure-40 for Region 1 and Annexure 41 for Region 2) for Wi-Fi and other projects. This LAN infra consists of Fiber switch, Access switch, UPS (3/5 KVA at each platform), OFC Cable, mountable racks of suitable capacities etc. The bidder(s) has to use the existing LAN infra of RailTel at 252 stations pan India (Annexure-40 for Region 1 and Annexure 41 for Region 2) for connectivity of RDN equipments.	RailTel has built LAN infrastructure at 252 stations (Annexure-40 for Region 1 and Annexure 41 for Region 2) for Wi-Fi and other projects. This LAN infra consists of Fiber switch, Access switch, UPS (3/5 KVA at each platform), OFC Cable, mountable racks of suitable capacities etc. The bidder(s) has option to use the existing LAN infra of RailTel at 252 stations pan India (Annexure-40 for Region 1 and Annexure 41 for Region 2) for connectivity of RDN equipments.

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9	Chapter- 4- 4.2.7- Training	19. The training course offered by the RDN Business Associate(s) can also be offered as a regular course i.e. as a class room base training at IR's training institutes. The RDN Business Associate(s) shall be responsible to offer the course through 2 trainers at 1 training institute for 1 year post-go-live of phase 2.	Clause Deleted 19. The training course offered by the RDN Business Associate(s) can also be offered as a regular course i.e. as a class room base training at IR's training institutes. The RDN Business Associate(s) shall be responsible to offer the course through 2 trainers at 1 training institute for 1 year post-go-live of phase 2.
10	Chapter-4- 4.3- Extension of Contract & Exit Management	11. The RDN services will be provided by the outgoing Business Associate(s) including IPR's for the transition period of min 6 months to max 24 months till development of similar Digital platform by the new RDN Service Provider/ RailTel or its constituents (whichever is earlier). However, all aspects of user data from RDN services will be jointly owned by RailTel and the outgoing Business associate for the contract period. After the end of contract, all aspects of user data is owned by RailTel only and has to be transferred to RailTel by the outgoing Business associate at the end of the contract.	11. The RDN services will be provided by the outgoing Business Associate(s) including IPR's for the transition period of min 6 months to max 24 months till development of similar Digital platform by the new RDN Service Provider/ RailTel or its constituents (whichever is earlier). However, all aspects of user data from RDN services will be jointly owned by RailTel and the outgoing Business associate for the contract period. After the end of contract, all aspects of user data is owned by RailTel only and has to be transferred to RailTel by the outgoing Business associate at the end of the contract.
11	Chapter 4.1.1- Build- 7-One RDN E-Marketplace Platform, Website and Mobile App	4. For all advertisements which comes through this platform, the revenue will be shared between them on pro-rata basis (based on the no of screens shared or as per the per unit contract- stations/bundle package etc.). A margin of 1% will be there for the Region 2 service provider for all transactions, which will be deducted before the calculation of revenue between the business associate of both the regions.	4. For all advertisements which comes through this platform, the revenue will be shared between them on pro-rata basis (based on the no of screens shared or as per the per unit contract- stations/bundle package etc.). A margin of 1% of Gross revenue of the RDN project of Region-1 will be there for the Region 2 service provider for all transactions, which will be deducted before the calculation of revenue between the business associate of both the regions. This may be reviewed by the Steering Committee (Central) after one year which can be based on the actual costing. In case of any dispute between the Regional Business Associate, RailTel's decision will be final and binding on both the parties.

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12	Chapter 5- Service Level Agreement	<p>3. Business Service-Project Implementation-Brownfield Stations (A1,A,B,C and D category stations)</p> <p>Calculation- No. of weeks (5 working days) of delay over and above the planned rollout timeframe of 6 months. (stations pending)</p>	<p>3. Business Service-Project Implementation-Brownfield Stations (A1,A,B,C and D category stations)</p> <p>Calculation- No. of weeks (5 working days) of delay over and above the planned rollout timeframe of 6 3 months. (stations pending)</p>																				
13	Chapter 7- Commercial Terms/ Annexure 5A and Annexure 5B of RFP- Commercial Bid Format Table	<p>b. Minimum Guarantee: The reserved price for minimum commitment, applicable for each region, is as mentioned in the table below. The reserve price for Minimum Guarantee for each region in Financial Bid is Rs 50 Cr (=X) for first year and the bidders is required to quote the value of X (first year value- equal to OR higher than Rs 50 Cr for each region) as per below table:</p>	<p>b. Minimum Guarantee: The reserved price for minimum commitment, applicable for each region, is as mentioned in the table below. The reserve price for Minimum Guarantee for each region in Financial Bid is Rs 50 Cr (=X) for first year and the bidders is required to quote the value of X (first year value- equal to OR higher than Rs 50 Cr for each region) as per below table:</p> <p>Updated Minimum Guarantee table given at - 1.3-Annexure-3-Chapter-7- Updated Minimum Guarantee Table/ Financial Bid- Annexure 5A and Annexure 5B of RFP- Commercial Bid Format Table of this Corrigendum-2</p>																				
14	Chapter-7: Commercial Terms	<p>g. The bidder of each region has to share revenue on monthly basis based on following revenue sharing slabs:</p> <table><tr><th></th><th>Year Wise Slabs (Annual revenue in INR Cr.)</th><th>Rev Share</th></tr><tr><td rowspan="3">Slabs</td><td>upto 250 Cr</td><td>20%</td></tr><tr><td>more than 250 Cr and upto 500 Cr</td><td>30%</td></tr><tr><td>more than 500 Cr and upto 750 Cr</td><td>35%</td></tr></table>		Year Wise Slabs (Annual revenue in INR Cr.)	Rev Share	Slabs	upto 250 Cr	20%	more than 250 Cr and upto 500 Cr	30%	more than 500 Cr and upto 750 Cr	35%	<p>g. The bidder of each region has to share revenue on monthly basis based on following revenue sharing slabs:</p> <table><tr><th></th><th>Year Wise Slabs (Annual revenue in INR Cr.)</th><th>Rev Share</th></tr><tr><td rowspan="3">Slabs</td><td>upto 250 Cr</td><td>20%</td></tr><tr><td>more than 250 Cr and upto 500 Cr</td><td>30%</td></tr><tr><td>more than 500 Cr and upto 750 Cr</td><td>35%</td></tr></table>		Year Wise Slabs (Annual revenue in INR Cr.)	Rev Share	Slabs	upto 250 Cr	20%	more than 250 Cr and upto 500 Cr	30%	more than 500 Cr and upto 750 Cr	35%
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			more than 750 Cr and upto 1000 Cr	45%			more than 750 Cr and upto 1000 Cr	45% 37.5%	
			more than 1000 Cr	50%			more than 1000 Cr	50% 40%	
15	Chapter-7-Commercial Terms	<p>e. The Selected bidder of both the Regions shall have to pay the revenue share on monthly basis as per the revenue share defined in the Commercial model. The revenue share has to be accrued from the third quarter after the date of issue of LoA as illustrated in the table below. The revenue share component for the first two quarters of operations (from the date of issue of LoA) is exempted.</p> <p>Please note, that the revenue share for any month shall be paid within 7 days of the commencement of the subsequent month.</p>				<p>e. The Selected bidder of both the Regions shall have to pay the revenue share on monthly basis as per the revenue share defined in the Commercial model. The revenue share has to be accrued from the third quarter after the date of issue of LoA as illustrated in the table below. The revenue share component for the first two quarters of operations (from the date of issue of LoA) is exempted.</p> <p>Please note, that the revenue share for any month shall be paid within 7 days of the commencement of the subsequent month.</p>			
16	Chapter 9-9.1.1 Scope of Work-Indian Railways	<p>1. Indian Railways shall give permission to install RDN related infrastructure in Railway area subject to non-interference with the existing devices and to the rail users and on payment of necessary fees as applicable.</p>				<p>1. Indian Railways shall give permission to install RDN related infrastructure in Railway area subject to non-interference with the existing devices and to the rail users and on payment of necessary fees as applicable.</p>			
17	Entire Tender Document/Chapter 9-9.2 Scope of Work-RailTel	<p>1. RailTel shall provide internet bandwidth, network, DC & DR services, Security Operations Centre as a Service (SOCaaS), Space for NOC/SOC/Command Centre & Helpdesk on a chargeable basis</p> <p>2. Space for NOC/SOC/Helpdesk/ Command Centre at max upto 500 sq ft per bidder of each region at RailTel Gurgaon office or any other suitable location on chargeable basis</p>				<p>1. RailTel shall provide internet bandwidth, network, DC & DR services, Security Operations Centre as a Service (SOCaaS), Space for NOC/SOC/Command Centre & Helpdesk on a chargeable basis. The bidder has to build operate and maintain RDN NOC, SOC, Command & Control Centre & Helpdesk at the space/location as provided by RailTel.</p> <p>Use of RailTel's Security Operations Centre as a Service (SOCaaS) is optional and bidder can use its own SOC services, however in any case all SOC & NOC</p>			

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			<p>monitoring tools/software and the associated network & security devices are required to be hosted on premises of RailTel and shall not be cloud based.</p> <p>2. Space for NOC/SOC/Helpdesk/ Command Centre at max upto 500 sq ft per bidder of each region at RailTel Gurgaon office or any other suitable location offered by RailTel on chargeable basis</p>
18	Chapter-10-Eligibility Criteria	<p>Wherever revenue value or past experience criteria includes value for last three years, it should be read as last three financial years + current financial year. For current financial year revenue figure, the bidder should produce certificate from CA. For past experience, the documentary proof for the current year remains same as the documents mentioned in the RFP.</p> <p>Pre- Qualification Criteria table</p>	<p>Unless explicitly mentioned otherwise in the Pre-Qualification Criteria, Wherever revenue value or past experience criteria includes value for last three years, it should be read as last-three financial years (2018-19, 2019-20, 2020-21 + current financial year (Current FY period: From 01.04.2021 to 26.03.2022)). For current financial year revenue figure, the bidder should produce certificate from CA. For past experience, the documentary proof for the current year remains same as the documents mentioned in the RFP.</p> <p>Updated Pre- Qualification Criteria Table at 1.4 Annexure-4 of this Corrigendum-2</p>
19	Chapter 11.2-Commercial Evaluation Process	<p>a. Step 1: This step will provide the ‘Initial Price Offer Qualified bidders’ who will be eligible to participate in step 2, i.e e-Auction.</p> <p>The financial bids of only technically qualified bidders will be opened to the extent of specifying the Initial Price Offer. The Minimum Guarantee quoted by the bidder will be considered as the Initial Price Offer of the bidder from the financial evaluation stage of the selection process. In this case, there are three cases possible –</p> <p>1. Case 1 – Number of technically qualified bidders is less than three</p>	<p>a. Step 1: This step will provide the ‘Initial Price Offer Qualified bidders’ who will be eligible to participate in step 2, i.e e-Auction.</p> <p>The financial bids of only technically qualified bidders will be opened to the extent of specifying the Initial Price Offer. The Minimum Guarantee quoted by the bidder will be considered as the Initial Price Offer of the bidder from the financial evaluation stage of the selection process. In this case, there are three two cases possible –</p> <p>1. Case 1 – Number of technically qualified bidders is less than three</p>

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		<p>In the event there are less than three technical qualified bidders, the Authority may, in its sole discretion, either decide to conduct the e-auction, or finalize the bids based on Initial price offer.</p> <p>2. Case 2 - Number of technically qualified bidders is equal to three In the event the number of Technically Qualified Bidders is equal to three, then each of the Technically Qualified Bidders shall be allowed to participate in E-Auction process</p> <p>3. Case 3 - Number of technically qualified bidders is more than three</p>	<p>In the event there are less than three technical qualified bidders, the Authority may, in its sole discretion, either decide to conduct the e-auction, or finalize the bids based on Initial price offer.</p> <p>2. Case 2 - Number of technically qualified bidders is equal to three In the event the number of Technically Qualified Bidders is equal to three, then each of the Technically Qualified Bidders shall be allowed to participate in E-Auction process</p> <p>1. Case 1 - Number of technically qualified bidders is either two or three In the event the number of Technically Qualified Bidders is either two or three, then each of the Technically Qualified Bidders shall be allowed to participate in E-Auction process</p> <p>2. Case 2 - Number of technically qualified bidders is more than three (As per details of Case 3 in the RFP)</p>
20	Terms & Conditions-14.19- Force Majeure	1. War, hostilities (whether war be declared or not), invasion, act of foreign enemies	1. War, hostilities (whether war be declared or not), invasion, act of foreign enemies, pandemic
21	Terms & Conditions-14.19- Force Majeure	New Clause	12. In the event of Force Majeure wherein all economic activities are shut/suspended, the respective period shall be treated as 'dies-non' i.e. that period would not be considered as a part of the contract period. The 'period' would be as notified by the Indian Govt/State Government authorities as the case may be.
22	Chapter 14- Terms & Conditions-	New clause	13. For the avoidance of doubt, it is expressly clarified that the failure on the part of the Bidder under

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	14.19- Force Majeure		this Agreement or his obligation as per the SLA to implement any disaster contingency planning and back-up and other data safeguards in accordance with the terms of this Agreement or his obligation as per SLA against natural disaster, fire, sabotage or other similar occurrence shall not be deemed to be a Force Majeure event. For the avoidance of doubt, it is further clarified that any negligence in performance of Services which directly causes any breach of security like hacking aren't the forces of nature and hence wouldn't be qualified under the definition of "Force Majeure". In so far as applicable to the performance of Services, Bidder will be solely responsible to complete the risk assessment and ensure implementation of adequate security safeguards, hygiene, best practices, processes and technology to prevent any breach of security and any resulting liability therefrom (wherever applicable).
23	Chapter 13.2- EMD- 5/ Chapter 14.2-Earnest Money Deposit- 8.	<p>5. Bank Details for NEFT/RTGS payment: (copy of NEFT/RTGS payment to be uploaded under payment section at E-Nivida website. DD Option to be chosen in E-nivida website for this purpose)</p> <p>Bank Name- UNION BANK OF INDIA</p> <p>Bank Account no:340601010050446</p> <p>IFSC: UBIN0534064</p> <p>MICR:110026012</p> <p>Account name: RailTel Corporation of India Ltd</p>	<p>5. Bank Details for NEFT/RTGS payment: (copy of NEFT/RTGS payment to be uploaded under payment section at E-Nivida website. DD Option to be chosen in E-nivida website for this purpose)</p> <p>Bank Name- UNION BANK OF INDIA</p> <p>Bank Account no:340601010050446</p> <p>IFSC: UBIN0534064</p> <p>MICR:110026012</p> <p>SWIFT code: UBININBBNDL</p> <p>Account name: RailTel Corporation of India Ltd</p>

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		Bank and branch Address: Union Bank of India, Yusuf Sarai Branch, C-1, Green Park Extension, Arvindo Marg, New Delhi-110016	Bank and branch Address: Union Bank of India, Yusuf Sarai Branch, C-1, Green Park Extension, Arvindo Marg, New Delhi-110016

1.1 Annexure-1: Updated List of current RDN Stations for Region 1 (North + East)

The list of Current RDN stations for region 1 with supplementary details are mentioned in the sheet titled “Corrigendum-2-Annexure 1 – List of current RDN Stations for Region 1”.

1.2 Annexure-2: Updated List of current RDN Stations for Region 2 (South + West)

The list of Current RDN stations for region 2 with supplementary details are mentioned in the sheet titled “Corrigendum-2-Annexure 2 – List of current RDN Stations for Region 2”.

1.3 Annexure-3-Chapter-7- Updated Minimum Guarantee Table/ Financial Bid- Annexure 5A and Annexure 5B of RFP- Commercial Bid Format Table

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Total
Reserve price for minimum annual commitment to be quoted	= X	1.1	1.1	1.34	1.4	1.45	1.5	1.5	1.5	1.6	SUM TOTAL
	(≥50 cr)	*	*	*	*	*	*	*	*	*	
(INR Crores) –Each Region		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	

1.4 Annexure-4 -Chapter-10- Updated Pre-Qualification Criteria- Table

S. No.	Pre-Qualification Criteria		Documents Required
For Single Bidder/Lead Consortium Partner/ Consortium Partners			
1	Sum of annual turnover of Bidder in the last 3 financial years+current financial year (In case of Consortium- Lead Bidder should have atleast 10% of the prescribed annual turnover)	INR 500 Cr for each region. If the Single bidder/ consortium participates in both the regions then annual turnover of the bidder should be INR 1000 cr	Audited Balance Sheet and Certificate from CA for the last three Financial years and Certificate from CA for current FY (Current FY period: From 01.04.2021 to 26.03.2022)
2	Cumulative Experience of bidder in deployment and management of digital display screens in public premise and/or commercial establishments	Deployment and management of at least 1500 independent digital display screens for each region. (3000 independent digital screens for both the regions) OR Deployment and Management of 250 or more network devices in 3 organizations for each region. (500 network devices for both the regions)	Implementation Certificate from Client The completed work should not be older than 3 years from the date of release of the RFP last 07(seven) years, ending last day of month previous to the one in which tender is invited i.e. last 7 years till 28.02.2022. In case OEM is participating either as Single Bidder OR as a part of consortium/JV, OEM is allowed to submit implementation certificate issued by client in the name of OEM or its

S. No.	Pre-Qualification Criteria		Documents Required
			<p>System Integrator clearly mentioning name of OEM of hardware/software.</p> <p>(For digital display screens on-going project where deployment is completed (minimum 6 months from the date of bid submission) and currently under operation and maintenance phase shall be considered</p> <p>For network devices – completed projects shall be considered)</p> <p>Refer to Annexure 6 for the list of acceptable network devices</p>
3	All the consortium partners or Single bidder should have positive net worth in each of the last 3 financial years.	Yes	Duly certified statement from CA for the last 3 financial years
4	None of the consortium partner/single bidder should be currently blacklisted by any of the PSUs/state or central ministries/Regulatory body/Government bodies	Yes	Notorised Affidavit in stamp paper from each of the consortium partners

S. No.	Pre-Qualification Criteria		Documents Required
5	<p>The below mentioned entities may participate in the Bidding Process:</p> <ol style="list-style-type: none"> 1. Companies incorporated under the Indian Companies Act 1956 or Companies Act 2013; 2. A foreign company can also participate on standalone basis or as a member of a consortium. (If a foreign company participate on standalone basis, then before signing of Contract with RailTel, it shall have a permanent establishment in India as per Indian Laws.) 3. A Bidding Consortium (that may/may not have a foreign company); and 4. Limited Liability Partnership (LLPs) 	Yes	Certificate of Incorporation and Memorandum of Association
6	<p>Sum of annual turnover of bidder in the last 3 financial years and current financial year solely from the advertisement/ content distribution business</p> <p>OR</p>	<p>INR 100 Cr for advertisement/content distribution business for each region (200 cr for both regions)</p> <p>OR</p> <p>INR 25 Cr for digital advertisement business for each region (50 cr for both regions)</p>	<p>CA Certificate indicating revenue from advertisement/ content distribution business or digital advertisement business for last three Financial years + current financial year</p> <p>(Current FY period: From 01.04.2021 to 26.03.2022)</p>

S. No.	Pre-Qualification Criteria		Documents Required
	Sum of annual turnover of bidder for last 3 financial years (cumulative) and current financial year) solely from the digital advertisement business		
For Content Delivery Platform			
7	Deployment of offered content delivery platform for managing independent digital display screen in public premises and/or commercial establishments	Deployed for managing at least 1500 independent digital screens for each region. (3000 independent digital screens for both the regions)	<p>Implementation Certificate from Client</p> <p>The completed work should not be older than 3 years from the date of release of the RFP last 07 (seven) years, ending last day of month previous to the one in which tender is invited i.e. last 7 years till 28.02.2022.</p> <p>In case OEM is participating either as Single Bidder OR as a part of consortium/JV, OEM is allowed to submit implementation certificate issued by client in the name of OEM or its System Integrator clearly mentioning name of OEM of hardware/software</p>

S. No.	Pre-Qualification Criteria		Documents Required
			(For digital display screens on-going project where deployment is completed (minimum 6 months from the date of bid submission) and currently under operation and maintenance phase shall be considered)
8	OEM of the offered CDP solution should have at least one operational technical support center in India	Yes	An undertaking to this effect (specifying the location and contact number of such center(s)) must be submitted on Single bidder /consortium partner's letterhead
9	<p>The lead consortium member/single bidder should submit an authorization letter from the OEM of the offered CDP solution to use the offered CDP solution in participating in this RFP</p> <p>*Applicable if the OEM of offered CDP solution is not a consortium member</p>	Yes	Authorization Letter from OEM/ MAF