

## EOI NOTICE

RailTel Corporation of India Limited,  
Northern Region, 6<sup>th</sup> Floor,  
3<sup>rd</sup> Block, Delhi IT Park, Shastri Park, New Delhi-110053

EOI Notice No: RCIL/NR/RO/EOI/MKTG/LAN-FMS/2022-23 dated 01-10-2022

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empanelled Partners for Selection of Implementation Partner from RailTel Empaneled Business Associate for exclusive PRE-BID TEAMING ARRANGEMENT for “SELECTION OF SYSTEM INTEGRATOR For Supply, installation, testing and commissioning of networking equipment, configuration of LAN network and providing Facility Management Service (FMS) for Customer of RailTel (CoR) in State of Delhi”

The details are as under:

### SCHEDULE OF EVENTS

1	Date of EOI Floating	01-10-2022
2	Last date for submission of Bids against EOI	04-10-2022 at 15:00 Hours
3	Opening of Technical Bids received against EOI	04-10-2022 at 15:30 Hours
4	Number of copies to be submitted	(Single) Stage (Single Packet System)
5	EOI document cost inclusive tax (non-refundable)	NIL
6	EOI processing fee inclusive tax (non-refundable)	Rs. 3,324/-
7	Estimated amount of bid	Rs. 28,17,750/-
8	EMD for Pre-Bid Arrangement	<p>Rs. 28,178/- (Rupees Twenty Eight Thousand One Hundred Seventy Eight only) through</p> <ul style="list-style-type: none"><li>• <b>NEFT/ RTGS:</b> <u>Account Name:</u> RailTel NR Collection Account <u>Bank Name:</u> Union Bank of India <u>Branch Name:</u> Connaught Place Delhi <u>Account Number:</u> 307801010917906 <u>IFSC Code:</u> UBIN0530786 <u>MICR Code:</u> 110026006 or</li><li>• <b>Demand Draft:</b> In favour of RailTel Corporation of India Limited payable at New Delhi.</li></ul> <p>EMD deposited shall not bear any interest.</p>
9	Bid Submission Mode	Online on <a href="https://railtel.enivida.com">https://railtel.enivida.com</a>

**Note: RailTel reserves the right to change the above dates at its discretion.**

Eligible Business Associates are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

**Contact Details for this EOI:**

Level:1 Contact: Sh. Rajnish Verma,

Designation: Sr. Manager/Marketing

Email: [rajnish.verma@railtelindia.com](mailto:rajnish.verma@railtelindia.com) Contact: +91-9717644213

Level:2 Contact: Sh. Arya Vrat Sharma

Designation: DGM/Marketing

Email: [aryavrat@railtelindia.com](mailto:aryavrat@railtelindia.com) Contact: +91-9717644155

Level:3 Contact: Sh. Dipu Shyam

Designation: GM/Marketing

Email: [d.shyam1998@railtelindia.com](mailto:d.shyam1998@railtelindia.com) Contact: +91-7007831841

**//\* CoR stands for Customer of RailTel**

**Note:**

1. The EOI response is invited from eligible Empaneled Partners of RailTel only.
2. All the document must be submitted with proper indexing and page no.
3. This is an exclusive pre-RFP partnership arrangement with empaneled business associate of RailTel for participating in the end customer RFP. Selected partner's authorised signatory has to give an undertaking they will not submit directly or indirectly their bids and techno-commercial solution/association with any other Organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to prospective customer Organization by RailTel). **This undertaking has to be given with this EOI Response.**
4. Transfer and Sub-letting: The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose-off the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.  
Bidder has to agree to comply with all OEM technical & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP.
5. Bidder also undertake to submit MAF of major items of the proposed solution and other documents required in the end Customer Organization's tender in favour of RailTel against the proposed products. The selected BA has to provide MAF from the OEM in the name of RailTel for bidding in the concerned tender of CoR, if their proposed solution is quoted to the customer.
6. The selected bidder will have to accept all Terms & Conditions of CoR RFP on back-to-back basis.
7. Any corrigendum(s) issued by CoR against pertinent tender/RFP shall be the part and scope of this EOI document on back-to-back basis.

8. No exemption/relaxation is applicable to MSME/Startups.
9. Only, the eligibility clause/criteria and marks scoring criteria for SI/BA (Prospective BA/SI) as mentioned in CoR's RFP is not applicable on the bidder/BA applying against this EOI. Rest all Terms & Conditions of RFP floated for pertinent tender will be complied by SI/BA/bidders.
10. However, OEM considered by SI for this project have to mandatorily comply all the eligibility & technical criteria/compliance on back-to-back basis in line with COR RFP and corrigendum(s) issued thereof.
11. Please refer CoR RFP Payment terms as this will remain applicable on back-to-back basis on successful bidders.
12. Bidder may check the price/commercial bid as per BOQ and match the same with FORMATS FOR SUBMISSION OF THE COMMERCIAL BID of CoR's RFP and if found any discrepancy, may be brought in the notice of RailTel immediately and may modify their financial bid format as per CoR RFP financial bid document.
13. This is a customer centric bid on back-to-back basis. The benefits of MSME shall not be applicable on this EOI & Work Order issued basis this EOI.
14. Bidder has to complete the all the scope of work under the requirement except provisioning of 100 Mbps Internet lease line connectivity. RailTel will provide 100 Mbps Internet Lease line connectivity at RailTel equipment (Ethernet port) at the customer location. BA partner has to complete other scope of work as per the customer RFP requirement number GEM/2022/B/2512762 Dated: 09-09-2022.

[illegible]