

**RAILTEL CORPORATION OF INDIA LIMITED**  
(A Govt. of India Undertaking)

**Expression of Interest for Selection of Partner from Empaneled Business Associate for  
EXCLUSIVE PRE-BID TEAMING ARRANGEMENT**

**For**

**“Procurement Of Secure Cellular Mobile Communication  
Devices With Associated Centrally Managed Security Solutions  
For Defense Project”**

**EOI No: RailTel/EOI/COMKTG/EB/2022-23/11 dated 16<sup>th</sup> October 2022**

## **EOI NOTICE**

### **RAILTEL CORPORATION OF INDIA LIMITED**

**(Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi 110023)**

**EOI Notice No: RailTel/EOI/COMKTG/EB/2022-23/11 dated 16<sup>th</sup> October 2022**

RailTel Corporation of India Ltd., (here after referred to as "RailTel") invites **Expression of Interest** from RailTel's Empaneled Partners for the selection of suitable partner as Exclusive pre bid teaming arrangement for Procurement Of Secure Cellular Mobile Communication Devices With Associated Centrally Managed Security Solutions For Defense Project.

The details are as under:

1	Last date for submission of Technical Packet against EOIs by bidders	18 <sup>th</sup> October 2022 at 11:00 Hours
2	Opening of Technical Bid of EOIs	18 <sup>th</sup> October 2022 at 11:15 Hours
3	Number of copies to be submitted for scope of work	One
4	EOI fees inclusive tax (Non-refundable)	Rs. 5,000/-
5	EMD for Pre-Bid Arrangement	Rs. 10,00,000/-

The EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.

RailTel Bank Details: RailTel CO Collection A/c , Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064.

Eligible Business Associates are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

**Level:1** Contact: Vrishad Shahade  
Designation: Senior Manager/Marketing  
Email: [vrishad.shahade@railtelindia.com](mailto:vrishad.shahade@railtelindia.com)  
Contact: +91-9717644181

**Level:2** Contact: Anand Chandel  
Designation: Jt. GM/NTP  
Email: [a.chandel@railtelindia.com](mailto:a.chandel@railtelindia.com)

**Level:3** Contact:  
Designation: Addl. GM/EB  
Email : [shashi\\_uppal@railtelindia.com](mailto:shashi_uppal@railtelindia.com)

Note:

1. Empaneled partners are required to submit soft copy of technical packet through an e-mail at [eoiebc@railtelindia.com](mailto:eoiebc@railtelindia.com), duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible Empaneled Partners (Business Associate) of RailTel only. consortium is not allowed.
3. All the document must be submitted with proper indexing and page no.
4. This is an exclusive pre RFP partnership arrangement with empaneled business associate of RailTel for participating in the end customer RFP. Selected partner's authorized signatory has to give an undertaking they will not submit directly or indirectly their bids and techno-commercial solution/association with any other Organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to prospective Organization by RailTel). This undertaking has to be given with this EOI Response.
5. **Transfer and Sub-letting.** The Business Partner has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.
6. **Relevant technical and commercial specification of RFP documents** of end Customer Organization can be **shared** to the authorized person of Business Associate on submission of proof of EOI fees for Rs. 5000/-, EOI -EMD of Rs. 10,00,000/- and Non Disclosure Undertaking (NDU) Document as per (Annexure-6 of this EOI) to RailTel.