



CORRIGENDUM No.3

Corrigendum no. 3 dated 13.02.2023

EOI No: RailTel/SR/SC/Mktg/DCG_ICG-Eoi-ERP Solution dt. 04-02-2023

Expression of Interest (Eoi) for Selection of Consortium Partner from its Empanelled Business Associates(BA)/ Business Partners (BP) for ERP Solution for Digital Coast Guard Tender No: File no. IT/3002/DCG/Dir(Systems)-dt :03-11-2022 "REQUEST FOR TECHNICAL AND COMMERCIAL PROPOSAL FOR 'DIGITAL COAST GUARD (DCG)'PROJECT INCLUDING CORE IT INFRASTRUCTURE FOR ICG (DATA CENTRE, DISASTER RECOVERY DATA CENTRE, NEAR LINE DATA CENTRE, PAN ICG MPLS/ VSAT CONNECTIVITY) AND ERP PAKCAGE 'SAFAL' COMPRISING SURFACE & AVIATION OPS LOGISTIC, FINANCE AND HUMAN RESOURCE MANAGEMENT MODULES" as per the description and specifications. Scope of ERP Solution Provider against the DCGs ERP Solution sub-component is considered in this EOI."

S.No.	Page no.	Criteria	Existing Clause of EOI	Query/Suggestion raised by Bidder	EOI Clause may be read as below
1	10	Eligibility Criteria for Bidder	Min Avg Annual Turnover for last 03 financial years, ending 31st March of the previous financial year, should not be less than 100 Cr.	We request to amend the clause as under: Min Avg Annual Turnover for last 03 financial years, ending 31st March of the previous financial year, should not be less than 70 Cr.	Min Avg Annual Turnover for last 03 financial years, ending 31st March of the previous financial year, should not be less than 70 Cr.
2	10	Eligibility Criteria for Bidder	Net worth of entities, ending 31st march of the previous financial year, should not be less than 31 Cr.	We request to amend the clause as under: Net worth of entities, ending 31st march of the previous financial year, should not be less than 11 Cr.	Net worth of entities, ending 31st march of the previous financial year, should not be less than 10 Cr.
3	8	7. Earnest Money Deposit	Every bidder, while submitting commercial bid, shall submit EOI EMD in form of BG. Initially while participating in Eoi the bidder needs to submit Token EMD i.e., Rs. 10,00,000/- in form of BG. The successful bidder in this EOI will have to submit the balance EMD of Rs.1,90,00,000/- in form of BG before submission of final Bid to customer. Bids without token EMD will be summarily rejected.	We request to amend the clause as under: <i>Every bidder, shall submit the 2 % EMD of total project cost for EOI in form of BG.</i> Initially while participating in Eoi the bidder needs to submit Token EMD i.e., Rs. 10,00,000/- in form of BG. The successful bidder in this EOI will have to submit the balance EMD in form of BG before submission of final Bid to	Every bidder, shall submit the 1 % EMD of total project cost for EOI in form of BG. Initially while participating in Eoi the bidder needs to submit Token EMD i.e., Rs. 5,00,000/- in form of BG. The successful bidder in this EOI will have to submit the balance EMD in form of BG before submission of final Bid to customer. Bids without token EMD will be summarily rejected.

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				customer. Bids without token EMD will be summarily rejected.	
4	9	Performance Bank Guarantee	<p>Successful bidder is required to fulfil the requirement back to back pertaining to all Bank Guarantee(s) requirements viz Advance Payment Bank Guarantee (APBG), Performance-cum-Warrantee Bank Guarantee (PWBG), Performance Bank Guarantee (PBG) for AIAMC as per DCG Tender No. IT/3002/DCG/Dir (Systems) dated 03.11.2022 subsequently.</p> <p>The selected Partner shall have to submit a Bank Guarantee against Security Deposit/PBG in proportion to the ordered value to RailTel as back-to-back arrangements for the Bid. The rate and value of SD/PBG shall be as per Tender No. IT/3002/DCG/Dir (Systems) dated 03.11.2022 of DCG.</p>	<p>We request to remove the Advance Payment Bank Guarantee (APBG) from bidder side and amend the clause as under:</p> <p>The selected Partner shall have to submit a Bank Guarantee against Security Deposit/PBG in proportion to the ordered value to RailTel as back-to-back payment arrangements for the Bid. The rate and value of SD/PBG shall be proportionate to the order value to partner.</p>	<p>Successful bidder is required to fulfil the requirement back to back pertaining to all Bank Guarantee(s), Performance-cum-Warrantee Bank Guarantee (PWBG), Performance Bank Guarantee (PBG) for AIAMC as per DCG Tender No. IT/3002/DCG/Dir (Systems) dated 03.11.2022 subsequently.</p> <p>The selected Partner shall have to submit a Bank Guarantee against Security Deposit/PBG in proportion to the ordered value to RailTel as back-to-back arrangements for the Bid. The rate and value of SD/PBG shall be as per Tender No. IT/3002/DCG/Dir (Systems) dated 03.11.2022 of DCG.</p>

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					In place of APBG, Retention Money @ 3% of Work Order Value will be recovered from running account Bills as well as Final Bill of the Contract till Full Retention Money is recovered and would be released after 3 months from the date of Go-live or after receipt of the corresponding payment from end Customer.
5	15	14. DELIVERY SCHEDULE AND STAGES OF PAYMENT:	b. All payments shall be paid on back to back basis . RailTel shall make payment to successful Bidder after receiving payment from Customer as per the Payment terms defined in the DCG RFP. In case of any penalty or deduction made by end customer, same shall be passed on to the successful Bidder if attributed to the Bidder's portion of Scope.	b. All payments shall be paid on back to back basis except for ERP Licenses. ERP License payment should be 100% at the time of delivery of ERP License, as OEM takes 100% advance before delivery of Licenses. RailTel shall make payment to successful Bidder after receiving payment from Customer as per the Payment terms defined in the DCG RFP. In case of any penalty or deduction made by end customer, same shall be passed on to the successful Bidder if attributed to the Bidder's portion of Scope. However, Bidder is not required to submit the APBG of equivalent amount against each	As per EOI

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				payment of Bidder's portion of Scope.	
6	NA	Date Extension		Looking the OEM dependency in bid, we request to Please extend the EOI submission date atleast 7 working days from current due date i.e 17th Feb 2023.	EOI response submission date extended till 16-Feb-23 15:00 hrs
7	NA	BG Format for EMD		BG Format for EMD not available in EOI document, we request to share the BG format or confirm that bidder can use any standard format.	EMD in the form of BG to be submitted in the format shared in DCG RFP at Pg: No:484.
8	RFP pg no. 403	Security Audit	3.7. Bidder need to carry out mandatory Security Audit & VA (Vulnerability Analysis) by CERT-IN empanelled firm of Hardware, ERP Application etc.	Do we need to consider commercial for Security Audit & VA (Vulnerability Analysis) by CERT-IN empanelled firm for ERP Hardware and ERP Application?	Yes, Commercial for Security Audit & VA (Vulnerability Analysis) by CERT-IN empanelled firm for ERP Hardware and ERP Application should be included in the EOI Response.
9	RFP pg no. 500	OEM Audit	Audit and Quality Assurance Services from OEM Consultancy Services. OEM should provide design for central and offline ERP module, validate delivery of software for Quality/ Security as per OEM standards. OEM. SI should obtain OEM audit team man-days of minimum of 100 days and provide on-site expert consulting for minimum of 75 man-days. Warranty for 02 year post-final go-live. *1 Man-day is team consisting all skillset	Do we need to consider commercial for OEM Audit for ERP Application?	Yes, Commercial for OEM Audit should be included in the EOI Response.

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10	17	Project Management	Project Management Solution (duly complying and encompassing deliverables as per page no. 502 to 504 of DCG RFP)	Do we need to provide following Licenses as mentioned in Project Management Solution Section: 1. 25 Professional User licenses for MS Project Enterprise Server with 25 Professional User. 2. 10 Professional User licenses for CASE (Computer Aided Software Engineering) Server from Visual Paradigm/ Equivalent. 3. ALM Software to maintain Change Requests, maintain SRS updates, maintain Blue-prints, and responsible to manage software release cycle management. 4. 50 Professional User licenses for JIRA Project Management, Bit Bucket Source Code, Service Desk for ITIL, Confluence for Document Management	Yes, this deliverable should be included in the EOI Response.

RailTel Corporation of India Ltd
(A Mini-Ratna PSU under Ministry of Railways)
RailTel Southern Region Office
 1-10-39, 6A, 6th floor, Gumidelli Towers
 Begumpet Airport road, Opp.Shoppers Stop,
 Begumpet – 500016
 Tel : +91-40-27788000
 Fax: +91-40-27820682