

RAILTEL CORPORATION OF INDIA LTD.

(A Govt. of India Enterprise)

Eastern Region Office

19th Floor, Aurora Waterfront, GN 34/1, Sector V, Bidhannagar, Kolkata, West Bengal 700091

Corporate Office

Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023

Invitation for Expression of Interest

for

Selection of Implementation Partner from RailTel Empanelled Business Associate for exclusive PRE-BID TEAMING ARRANGEMENT for "Provision of Video Surveillance System at 340 (D & E Category) stations of N.F. Railway under Provision of VSS at 1105 (D&E Category) stations of Eastern Region".

EOI No: RAILTEL/ER/MKT/EOI/2023-24/NFR/004 DTD 09.05.2023



Disclaimer

RailTel Corporation of India Ltd. (herein after called the RailTel) has prepared this Expression of Interest (EOI) document solely to assist prospective bidders in making their decision of whether bid or not to bid.

While the RailTel has taken due care in the preparation of information contained herein and believes it to be accurate, neither the RailTel or any of its Authorities or Agencies nor any of their respective officers, employees, agents or advisors give any warranty or make any representations, express or implied as to the completeness or accuracy of the information contained in this document or any information which may be provided in association with it. This information is not intended to be exhaustive and interested parties are required to make their own inquiries and do site visits that it may require in order to submit the EOI. The information is provided on the basis that it is non-binding on RailTel, any of its authorities or agencies or any of their respective officers, employees, agents or advisors. The RailTel reserves the right not to proceed with the bidding/EOI process at any stage without assigning any reasons thereof, or to alter the time table reflected in this document or to change the process or procedure to be applied. It also reserves the right to decline to discuss the EOI further with any party submitting an EOI. No reimbursement of cost of any type will be paid to persons or entities submitting the EOI.



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EOI NOTICE

RailTel Corporation of India Ltd.

19th Floor, Aurora Waterfront, GN 34/1, Sector V, Bidhannagar, Kolkata, West Bengal 700091

EXPRESSION OF INTEREST

EOI Notice No: RAILTEL/ER/MKT/EOI/2023-24/NFR/004 DTD 09.05.2023

RailTel Corporation of India Ltd., (hereafter referred to as RailTel) invites EOIs from RailTel's Empanelled Partners for exclusive PRE-BID TEAMING ARRANGEMENT for "Provision of Video Surveillance System at 340 (D & E Category) stations of N.F. Railway under Provision of VSS at 1105 (D&E Category) stations of Eastern Region".

The details are as under:

1	Date of EOI Floating	09 May,2023 at 18:30 Hours
2	Last date for submission of Bids against EOI	15 May,2023 at 12:00 Hours
3	Opening of Bids received against EOI	15 May,2023 at 12:30 Hours
4	Number of copies to be submitted	Single Stage (Single Packet System)
5	EOI document cost inclusive tax(non-refundable)	Rs. 5,900/-
6	EOI processing fee inclusive tax(non-refundable)	Rs. 8850/-
7	Estimated amount of EOI	Rs. 39,61,45,062/-
	EMD for Pre-Bid Arrangement	Token EMD for an amount of Rs. 5,00,000/-
		(Rs. Five Lakhs only) along with the EOI.
0		Final EMD (to be submitted by selected
8		bidder): 1% of total price quoted by
		successful L1 bidder. Token EMD amount
		shall be adjusted accordingly.
9	Bid Submission Mode	Online on https://railtel.enivida.com

Note: RailTel reserves the right to change the above dates at its discretion.

EOI No: RAILTEL/ER/MKT/EOI/2023-24/NFR/004 DTD 09.05.2023

The EMD should be in the favour of RailTel Corporation of India Limited payable at KOLKATA through online bank transfer or through enivida portal. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.

RailTel Bank Details for Submission of EMD/PBG: Union Bank of India, Account no. 401601010519491, IFSC Code: UBIN0540161. Demand Draft should be submitted in favour of RailTel Corporation of India Limited payable at Kolkata.

Eligible Business Associates are required to direct all communications related to this Invitation for EoI document, through the following Nominated Point of Contact persons:

Prospective bidders are required to direct all communications related to this Invitation for EoI document, through the following Help Desk:

Level:1 Contact: Sh. Rajneesh Ranjan Position: Sr. Manager/Marketing/ER

Email: rranjan@railtelindia.com Contact: +91- 9007041223

Level:2 Contact: Sh. Abhishek Mani Position: DGM/Marketing/ER Email: abhishekmani@railtelindia.com Contact: +91-6289857500

Level:3 Contact: Sh. Maneesh Kaushal Position: GM/Marketing/ER

Email: maneeshk@railtelindia.com Contact: +91-9007044110



Note:

- 1. The EOI response is invited from eligible Empanelled Partners of RailTel only. However, RailTel reserves the right to select non-empanelled companies as per RailTel's BA/SI Policy & its exception clause.
- 2. All the document must be submitted with proper indexing and page no.
- 3. This is an exclusive pre-RFP partnership arrangement with empaneled business associate of RailTel for participating in the end customer RFP. Selected partner's authorized signatory has to give an undertaking they will not submit directly or indirectly their bids and technocommercial solution/association with any other Organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to prospective customer Organization by RailTel). This undertaking has to be given with this EOI Response.
- 4. Transfer and Sub-letting: The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose-off the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contractor any part thereof.

Bidder has to agree to comply with all OEM technical & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP as mentioned below:

Tender Ref. No.	N_02_HQ-2023-24
Tender ID	N.A.
Date of floating	12/04/2023
Floated on portal	e-tender Portal (https://www.ireps.gov.in/)

- 5. Bidder also undertake to submit MAF of major items of the proposed solution and other documents required in the end Customer Organization's tender in favour of RailTel against the proposed products. The selected BA has to provide MAF from the OEM in the name of RailTel for bidding in the concerned tender of CoR, if their proposed solution is quoted to the customer.
- 6. The selected bidder will have to accept all Terms & Conditions of CoR RFP on back-to-back basis.

- 7. Any corrigendum(s) issued by CoR against pertinent tender/RFP shall be the part and scope of this EOI document on back-to-back basis.
- 8. No exemption/relaxation is applicable to MSME/Startups.
- 9. Only, the eligibility clause/criteria and marks scoring criteria for SI/BA as mentioned in CoR's RFP is not applicable on the bidder/BA applying against this EOI. Rest all Terms & Conditions of RFP floated for pertinent tender will be complied by SI/BA/bidders.
- 10. However, OEM considered by SI for this project have to mandatorily comply all the eligibility & technical criteria/compliance on back-to-back basis in line with COR RFP and corrigendum(s)issued thereof.
- 11. Please refer CoR RFP Payment terms as this will remain applicable on back-to-back basis on successful bidders. Payment shall be made after actual receipt of payment from CoR.
- 12. Bidder may check the price/commercial bid as per BOQ and match the same with FORMATS FOR SUBMISSION OF THE COMMERCIAL BID of CoR's RFP and if found any discrepancy, may be brought in the notice of RCIL immediately and may modify their financial bid format as per CoR RFP financial bid document.
- 13. As this is a customer centric bid on back-to-back basis. The benefits of MSME shall not be applicable on this EoI & Work Order issued basis this EoI.



1. RAILTEL - INTRODUCTION

RailTel Corporation of India Ltd (RailTel) is one of the largest neutral telecom infrastructure providers in the country owning a Pan-India optic fibre network on exclusive Right of Way (ROW) along Railway track.

The OFC network presently reaches to over 4500 towns & cities of the country including several rural areas. With its Pan India high-capacity network, RailTel is working towards creating a knowledge society at various fronts.

The portfolio of services provided by RailTel includes Data Centre & DR services, Tele-presence as a service, NLD services, IP-1services, Internet and Broadband services on a pan-India basis.

Equipped with an ISO 9001, 20000-1:2011 & 27000 certification, RailTel offers a wide gamut of managed telecom services to Indian Telecom market including Managed lease lines, Tower colocation, MPLS based IP-VPN, Internet, Data Centre services, NGN based voice carriage services to Telecom Operators, Dark fibre leasing to MSOs/LCOs.

The major customer segment for RailTel comprises of Enterprises, Banks, Government Institutions/Department, Educational Institutions/Universities, Telecom Service Providers, Internet Service Providers, MSOs, etc. RailTel being a "Mini Ratna (Category-I)" PSU is steaming ahead in the enterprise segment with the launch of various services coupled with capacity augmentation in its Core network

2. BACKGROUND OF EOI

RailTel Corporation of India Ltd (here after referred to as 'RailTel') an ICT arm of Indian Railways has been in the forefront of building innovative platforms and solutions and vision to build range of Information and Communication Technology (ICT) Services for its customers.

RailTel intends to participate in RFP floated by North-East Frontier Railway (N.F. Railway) (End Customer Organization or "CoR") (here after referred to as 'CoR') for "Provision of Video Surveillance System at 340 (D & E Category) stations of N.F. Railway under Provision of VSS at 1105 (D&E Category) stations of Eastern Region" and accordingly seeks to select a suitable partner for pre-bid arrangement.

RailTel invites EOIs from RailTel's Empaneled Partners for the selection of suitable partner for participating in above mentioned work for the agreed scope work. The empaneled partner is expected to have excellent execution capability and good understanding of customer local environment.

Bidder has to agree to comply with all OEM technical & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP. Bidder also undertake to submit MAF of major items of the proposed solution and other documents required in the end Customer Organization tender in favor of RailTel against the proposed products. The selected BA has to provide MAF from the OEM in the name of RailTel for bidding in the concerned tender of CoR, if their proposed solution is quoted to the customer.

The details of pertinent tender are as below:

Tender Title:

Provision of Video Surveillance System at 340 (D & E Category) stations of N.F. Railway under Provision of VSS at 1105 (D&E Category) stations of Eastern Region

RailTel invites EOIs from RailTel's Empaneled Partners for the selection of suitable partner/ consortium member to participate in above mentioned work for the agreed scope work. The empaneled partner is expected to have excellent execution capability and good understanding of customer local environment. System Integrator (SI) shall quote for only single OEM/ make and model for each item description. The make and model shall be clearly mentioned in the proposal. Series of make and model will not be accepted, and bid shall be summarily rejected.

3. SCOPE OF WORK & PARTNER SELECTION

3.1 SCOPE OF WORK:

The scope of work will be as mentioned in the pertinent end Customer organization Tender for "*Provision of Video Surveillance System at 340 (D & E Category) stations of N.F. Railway under Provision of VSS at 1105 (D&E Category) stations of Eastern Region*" floated through E-Tender Notice No: N_02_HQ-2023-24 Dated 12/04/2023 on the website https://www.ireps.gov.in/ with all latest amendment/Corrigendum/ clarifications.

Special Note: RailTel may retain some portion of the work mentioned in the end organization RFP, where RailTel has competence so that overall proposal becomes most winnable proposal. Allotment of LOA as per CoR shall be done in Lot wise as per CoR.

3.2 PURPOSE OF EOI: The intent of this EOI is to Selection of Implementation Partner from RailTel Empanelled Business Associate for exclusive PRE-BID TEAM IN ARRANGEMENT for "*Provision of Video Surveillance System at 340 (D & E Category) stations of N.F. Railway under Provision of VSS at 1105 (D&E Category) stations of Eastern Region*" floated through E-Tender Notice No: Tender No: N_02_HQ-2023-24 Dated 12/04/2023 on the website https://www.ireps.gov.in/ with all latest amendment/Corrigendum/ clarifications as per the scope of work.

- 3.3 Solution provider needs to offer solution with no single point of failure in hardware and without any downtime in operations of CoR. SLA shall be applied as per CoR's tender document and corrigendum released, if any on back-to-back basis.
- 3.4 Bidder may submit their response in form of duly signed and stamped and submit technocommercial bid at the E-nivida portal through Online mode, within the stipulated date and time, as mentioned in this EOI document.
- 3.5 Interested partners may note that this is a Single stage single Packet Bid.
- 3.6 Only those bids shall be opened, which have been submitted with in the stipulated time as mentioned in this EOI document.
- 3.7 Stage-I: Technical Bid contains following
 - (i) Eligibility Criteria

S.No.	Type	Description	Document Required		
1	Existence/ Origin	The company must be registered in India.	Certificate of Incorporation		
2	General	The company must: I. have valid PAN card. II. have been registered with GST. III. has filed ITR for last 3 financial year ending 31st March 2022. i.e. FY 19-20, 20-21 & 21-22.	Copy of PAN Card. Copy of GST registration certificate. Copy of ITR filed.		

S.No.	Type	Description	Document Required
3	Turnover	The bidder must have cumulative turnover at least Rs. 59,42,17,593/- in the last three financial year ending 31st March 2022.	Balance Sheet & CA certificate
4	Net Worth	The bidder must have positive net worth in last 3 FY's ending 31st March 2022.	Balance Sheet & CA certificate
5	Experience	The bidder must have executed similar work in last 7 years ending 31stMarch 2022, as 1. One Similar work, each costing not less than the amount equal to 60% of the advertised value of the tender. OR 2. Two Similar works, each costing not less than the amount equal to 40% of the advertised value of the tender OR 3. Three Similar works, each costing not less than the amount equal to 30% of the advertised value of the tender. Definition of similar work: Works entailing completion of Supply, Installation, Testing and Commissioning of a project in the field of CCTV/VSS/Security Surveillance/IT/ICT/Telecom for any Government department or Public Sector Units or public listed companies Note: Ongoing works will be considered for value of completed work (minimum 70% work completion) certified by PO issuing authority/ customer mentioning completed work value on the certificate along with satisfactory completion	Copy of Purchase/ Work Order & Completion certificate issued by customer / PO issuing authority. The bidder must provide details of a personnel for verification purpose at PO/ certificate issuing organization clearly mentioning name of client, designation, contact number and mail ID on bidder's letter head. For ongoing works: Ongoing works will be considered for value of completed work (minimum 70% work completion) certified by PO issuing authority / customer mentioning completed work value on the certificate along with satisfactory completion certificate for work completed so far.
		certificate for work completed so far. It shall be additional to above mentioned clause.	
6	Empanelment	Bidder must be empaneled with RailTel as business associate.	Copy of Empanelment letter and Empanelment PBG submitted

- ii. The Technical Compliance of the Scope of Work. However, format may be modified by bidder as per their choice, but item must be marked with OEM Name, MAF provided or not and Data Sheet attached.
- iii. The Technical Compliance sheet provided with Hard Copy of Technical Specs.
- iv. BOQ/BOM without Price quote in the attached format (Annexure 4 and Annexure 4A).
- v. Compliance of OEM with their MAF's and all mandatory documents asked by CoR from OEM.
- vi. Unconditional Acceptance of the Tender document of CoR and any Other/General Document of CoR Tender RFP along with corrigendum and addendum.
- vii. This EOI acceptance.
- viii. Annexure Form at as mentioned in this EOI.
- ix. All documents mentioned in checklist and annexures of this EOI.
- The Seller agrees to undertake a Maintenance contract for a minimum period as per CoR.
 Undertaking in this regard is to be submitted along with the technical bid.
- xi. Delivery Period Undertaking As per pertinent tender floated by CoR.
- xii. The bid should be duly signed and submitted by Authorized Signatory. The bidder has to submit notarized of non-judicial stamp paper of appropriate value Power of Attorney having authorized signatory's nomination along with board resolution in favour of power of attorney.
- xiii. The bidder has to mandatorily submit notarized Annexure-09 on non-judicial stamp paper of Rs. 100, else bid shall be summarily rejected.
- 3.8. Prospective bidder's bid evaluation will be done based on above mentioned documents. Bids of those Bidders will be summarily rejected who submit Technical Documents without OEM Name, Make and Model, technical Compliance, and unconditional acceptance of the CoR hardcopies and this EOI.
- 3.9. Based one valuation of outcome against 3.7, Whoever may qualify as per 3.7.i and further complying technical requirement with supporting documents of OEM MAF, datasheets, BOQ/BOM may be treated as Technically qualified partner for Stage-1.
- 3.10. Bidders selected as per Para 3.7 above will be treated as eligible for financial bid opening.
- 3.11 Stage-II: Financial contains following
 - (i) The Annexure 4 & Annexure 4 A of EOI for financial quote

- 3.12 For the opened bid as per outcome of Clause 3.7 above, the bidder will be selected on the lowest quote (L-1) basis for complete 'Scope of Work' as mentioned in the EOI document and Physical documents of technical specifications of CoR, subject to the respective overall bid is in compliance to the requirements of this EOI. The so selected partner will be termed as 'Commercially Suitable Partner (hereafter referred to as 'CSP')'. It is re-mentioned, that the final selection of CSP will be on the L-1 basis only. Further, RailTel reserves the right to have negotiation with the CSP.
- 3.13 As of now, EoI response from interested partners is invited considering that the selected partner will be responsible for delivering of complete 'Scope of Work' as mentioned in the CoR's tender document and subsequent corrigendum. However, RailTel at its discern, may take- up a certain portion / percentage of 'Scope of Work' by communicating to the CSP at any point of time during the engagement period. (The day at which 'CSP' is declared, will mark the start of engagement period. The period will be valid till final outcome of this tender is announced by CoR. In case, RailTel comes out to be winner of the CoR tender, then the engagement period will get autoextended to the period RailTel serves CoR for the concerned tender, unless terminated earlier by RailTel as per terms and conditions mentioned in this EoI document). In this scenario, commercial engagement with the CSP will be for that portion / percentage only, which has not been taken by RailTel. Accordingly, resultant value of work will be derived on the basis of negotiated (in case) commercial bid of the CSP.
- 3.14 RailTel on the basis of inputs / factors available to it from various resources, past experiences of its ICT projects and on the basis of negotiated (in case) commercial bid of the CSP, will endeavor to place best techno-commercial bid in response to the pertinent CoR's tender. Further relationship with CSP will be based on the outcome pertinent CoR's tender.

4. COMPLIANCE REQUIREMENTS AND ELIGIBILITY CRITERIA FOR INTERESTED BIDDERS

- 4.1 The interested bidder should be an Empaneled Partner with RailTel on the last date of bid submission of EOI & has to provide relevant documents to qualify as per Clause 3.10.i of this EOI.
- 4.2. The interested bidder should submit Earnest Money Deposit (EMD), in the format as mentioned in this EOI document along with the bid.

- 4.3. The interested bidder should be in compliance to insertion of Rule 144(xi) in the GFR, 2017 vide office OM no. 6/18/2019-PPD dated 23-July-2020 issued by Ministry of Finance, Government of India, including revisions.
- 4.4. The interested bidder should submit an undertaking for maintaining of 'Local Content Compliance' and shall submit a certificate mentioning the 'Local Content Percentage 'duly signed and stamped by statutory auditor or cost auditor or authorized signatory of the interested partner. This will not be a binding clause in cases where end customer has not asked Local Content Clause/Make in India Clause in their Current RFP.
- 4.5 The bidder has to mandatorily provide all Annexures of CoR's RFP and corrigendum(s)thereof, in the name of RailTel Corporation of India Limited addressing the tender issuing authority.
- 4.6. The interested bidder should not be backlisted by any State / Central Government Ministry/Department/Corporation/Autonomous Body on the last date of submission of EOI.
- 4.7. There should not be any ongoing or past, arbitration case(s) between 'RailTel or Organizations under Indian Railways' and 'Interested Bidder' on the last date of submission of EOI.
- 4.8. The interested bidder shall not have a conflict of interest with one or more bidding parties. Participation of interested bidder(s) with a conflict-of-interest situation will result in the disqualification of all bids in which it is involved. A bidder may be in a conflict of interest with one or more parties if including but not limited to:
 - a. Have controlling shareholders as his/her family members viz. spouse, son, daughter, father, mother or brother etc.in common or;
 - b. Have a relationship with each other directly or through common third parties that puts them in a position to have access to information about or influence on the bid of another interested partner.
- 4.9. The interested bidder should not be seeking / extending / exploring similar arrangements / engagements with any other organization except RailTel, for the CoR tender.
- 4.10. The interested partner should have a valid Goods and Service Tax Identification Number (GSTIN), as on the last date of submission of EOI.
- 4.11. In addition to above clauses, bid of interested bidder should be in compliance to terms and conditions and technical requirements of the pertinent CoR tender as referred above.

Note: The interested bidder should submit duly signed and stamped EOI cover letter as per the format mentioned at Annexure-01 of this EOI document, as unconditional submission of meeting the clauses mentioned above, from Clause 4.1. to Clause 4.11.

5. Proposal Preparation and Submission Cost

The interested partner is responsible for all costs incurred in connection with participation in this EOI process, including, but not limited to, cost incurred in conduct of informative and other diligence activities, participation in meetings/discussions/presentations, preparation of proposal, in providing any additional information required by RailTel to facilitate the evaluation process or all such activities related to the bid process. RailTel will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process. This EOI document does not commit to award a contractor to engage in negotiations.

6. Amendment to EOI Document

At any time prior to the deadline for submission of bids, RailTel, may, for any reason can modify the EOI document by an amendment. All the amendments made in the document would be informed by displaying on RailTel's (www.railtelindia.com) website only. The interested bidders are advised to visit the RailTel website on regular basis for checking necessary updates. RailTel also reserves the rights to amend the dates mentioned in this EOI Process. RailTel may, at its discretion, extend the last date for receipt of EoI response.

7. Bid Validity Period

- 7.1. Bid of Interested partners shall remain valid for the period of 120 days from the last date of submission of EOI, as mentioned in this EOI document.
- 7.2. RailTel may request for an extension of the period of validity. The validity of the 'EMD', should also be suitably extended if called upon to do so by RailTel. The request and the responses thereto shall be made in writing through e-mail communication only. Further, whenever the bid validity extension is submitted by the interested partner, it should be ensuredby interested partner that their PBG related to the empanelment should have minimum validity of 90 days from the last date of extended bid validity period.

8. Right to Terminate the Process

8.1. RailTel may terminate the EOI process at any time without assigning any reason. RailTel makes no commitments, express or implied, that this process will result in a business transaction with anyone. This EOI does not constitute an offer by RailTel. The interested bidder's participation in this process may result in RailTel selecting the CSP to engage in further discussions and negotiations toward execution of a contract. The commencement of such negotiations does not, however, signify a commitment by RailTel to execute a contract or to continue negotiations. RailTel may terminate negotiations at any time without assigning anyreason.

9. Language of Bid

9.1. The bid prepared by the interested partner and all correspondence and documents relating to the bids exchanged by the bidder and RailTel, shall be written in English Language, provided that any printed literature furnished by the Bidder in another language shall be accompanied by an English translation in which case, for purposes of interpretation of the bid, the English translation shall govern. If any supporting documents submitted are in any language other than English, translation of the same in English language is to be duly attested by the Authorised Signatory of the interested partner.

10. Submission of Bid

- 10.1. The interested bidder should take into account any Corrigendum to this EOI document that may have been published before submitting their EOI response. The bid is to be submitted in the mode as mentioned in this EOI document. EOI response submitted in anyother mode will not be entertained.
- 10.2. Interested bidders in their own interest are advised to submit the EOI response well in time before the last date and hence to avoid any inconvenience at the last moment.
- 10.3. An Organization / Interested Bidder can submit only 'One EOI Response'. Submission of multiple EOI Response by interested bidder(s) may lead to rejection of all of itsbid.

11. Rights to Accept / Reject any or all EOI Response

11.1. RailTel reserves the right to accept or reject any EOI Response, and to annul thebidding process and reject all Bids at any time prior to award of the Contract, without therebyincurring any liability to the affected interested bidder(s), or any obligation to inform the affected Bidders of the ground for RailTel's action.

12. **Payment Terms**

- 12.1. Payment will be on 'back-to-back' basis and as per the payment terms mentioned in the pertinent CoR's RFP.
- 12.2. Payment will be released after receiving the invoice for the work / services and after RailTel has received the payment from CoR for the same work / services. Any deduction /Penalties levied by CoR on invoices of RailTel will be carried **back-to-back** and will be deducted from CSP's invoices, subject to the cause to deduction / penalty is due to deviation in terms and conditions of service standards by the CSP.
- 12.3 Documents list required at the time of payment/invoice submission by selected bidder shall be:
 - i PO copy issued to selected vendor.
 - ii Payment Proof that the end customer has paid to RailTel for the period claimed by Selected bidder/vendor against invoices raised by RailTel for such services.
 - iii Submission/Declaration of applicable BG amount against PO issued to selected bidder/vendor.
 - iv Original Invoice for the period claimed.
 - v TDS declaration.
 - vi Photocopy of all documents submitted by RailTel along with their invoice to customer.

13. Performance Bank Guarantee (PBG)

13.1. In case of successful participation by RailTel in the pertinent CoR's tender and subsequent engagements with CSP, The CSP shall at its own expense, deposit with department, within fifteen (15) days of the notification of award (done through issuance of the Purchase Order / Work Order etc.) and communicated through email, an unconditional and irrevocable Performance Bank Guarantee (PBG) from a a Nationalized/ Commercial Scheduled Indian Bank as per the format enclosed in this EOI, payable on demand, for the due performance and fulfilment of the contract by the CSP. This PBG will be for an amount of '3 (%)' of the contract value. The quantum of this 'percentage (%)' will be equal to the PBG % as asked by CoR from RailTel. All charges whatsoever such as premium, commission, etc. with respect to the PBG shall be borne by the CSP. Besides, if the total BG amount comes upto ₹5 Lakhs, then same may be deposited through DD/RTGS/NEFT. Along with submission of PBG, CSP needs to submit PBG issuing bank's SFMS report. The SFMS report is also to be submitted in case of renewal / extension of PBG.

- 13.2. The PBG should have validity for a period as per CoR RFP and shall be on back to back basis. The PBG may be discharged / returned by RailTel upon being satisfied that there has been due performance of the obligations of the CSP under the contract. However, no interest shall be payable on the PBG. In the event, CSP being unable to service the contract for whatsoever reason, RailTel would invoke the PBG at it discern. Notwithstanding and without prejudice to any rights whatsoever of RailTel under the contract in the matter, the proceeds of the PBG shall be payable to RailTel as compensation for any loss resulting from the CSP's failure to complete its obligations under the contract. RailTel shall notify the CSP in writing of the exercise of its right to receive such compensation within 14 days, indicating the contractual obligation(s) for which the CSP is in default.
- 13.3. RailTel shall also be entitled to make recoveries from the CSP's bills, PBG or from any other amount due to him, the equivalent value of any payment made to him due to inadvertence, error, collusion, misconstruction or misstatement.
- 13.4. If the service period gets extended by virtue of extension of same by CoR, PBG should also be extended accordingly.
- 13.5. During the contract period, RailTel may issue Purchase Order(s) for the additional services ordered by CoR (in case) to RailTel. In such scenario(s) also, Clause No. 13.1. to Clause No. 13.4. are to be followed by the CSP.
- 13.6. 13.5 In case the CoR has sought PBG of the contract in the terms of Indemnity Bond from RailTel, the selected bidder has to provide the equivalent value PBG from scheduled Bank to RailTel. No Indemnity Bond from Selected Bidder will be accepted in lieu of PBG from Scheduled Bank.
- 13.7. 13.6. In case CoR has sought any other types of PBG in this contract at present or in future or else Integrity Pact PBG (presently or in future), same remain applicable on selected Bidder. The Said PBG will be issued by Selected Bidder from Scheduled Bank favoring RailTel Corporation of India Limited. No Indemnity Bond in lieu of such PBG will be accepted by RailTel.
- 13.8. 13.7 If, CoR ask for submission for value more than 03%, same also needs to be submitted by the selected BA.
- 13.9. 13.9 Integrity pact in the format as per CoR to be provided by the Bidder.

14. Details of Commercial Bid / Financial Bid

- 14.1. Interested partner should submit commercial bid strictly as per the format mentioned by CoR in the pertinent tender document or subsequent corrigendum (if any).
- 14.2. The commercial bid should clearly bring out the cost of the services with detailedbreak-up of taxes.
- 14.3. The rates mentioned in the commercial bid of the CSP will form basis of commercial transaction between RailTel and bidder.
- 14.4. The quantity of 'Line Items' may vary at the time of placing of Purchase Order orduring the Contract Period, as communicated by CoR (in case) to RailTel. In such scenarios, the 'Per Unit' cost will be considered to arrive on contractual amount between RailTel and CSP.
- 14.5. It is also possible that CoR may surrender / increase, some or all of the quantities of service items ordered to RailTel during the contract period and accordingly the contractual amount between RailTel and CSP shall be considered, at sole discretion of RailTel.
- 14.6. It is also possible that during the contract period, CoR may raise Purchase Orderto RailTel for the line items (and respective quantities) which are not mentioned in the pertinent tender of CoR. In such scenario, RailTel at its sole discretion, may extend the scopeof the contract with CSP by placing order to CoR, on back-to-back basis.
- 14.7. In addition to the Payment Terms, all other Contractual Terms will also be on 'back-to-back' basis between RailTel and CSP, as mentioned in the pertinent CoR's tender. MAF (Manufacturer's Authorization Form) in the name of RailTel and another MAF in Bidders Name (separately with reference to this EOI) from the OEMs, whose product is mentioned in commercial bid format, should also be ensured by the partner. The MAF format and required content should be in-line with CoR's tender, if specifically asked by CoR in a particular format.

15. Duration of the Contract Period

15.1. The contract duration shall be same as of CoR's contract duration with RailTel until otherwise terminated earlier. **Indicative contract duration is 360 days as per CoR**, unless otherwise terminated earlier, as mentioned in this EOI document and subject to successful participation of RailTel in the pertinent CoR's tender. The contract duration can be renewed /extended by RailTel at its discern, in case CoR extends / renews services with RailTel by virtueof extending / renewing / new issuance of one or more Purchase Order(s) placed by CoR to RailTel.

16. Restrictions on 'Transfer of Agreement'

16.1. The CSP shall not assign or transfer its right in any manner whatsoever under the contract / agreement to a third party or enter into any agreement for sub-contracting and/orpartnership relating to any subject matter of the contract / agreement to any third party eitherin whole or in any part i.e., no sub-contracting / partnership / third party interest shall be created.

17. Suspension, Revocation or Termination of Contract / Agreement

- 17.1. RailTel reserves the right to suspend the operation of the contract / agreement, at any time, due to change in its own license conditions or upon directions from the competentgovernment authorities, in such a situation, RailTel shall not be responsible for any damage or loss caused or arisen out of aforesaid action. Further, the suspension of the contract / agreement will not be a cause or ground for extension of the period of the contract / agreement and suspension period will be taken as period spent. During this period, no chargesfor the use of the facility of the CSP shall be payable by RailTel.
- 17.2. RailTel may, without prejudice to any other remedy available for the breach of any conditions of agreements, by a written notice of Three (03) month or as per CoR tender condition whichever is earlier issued to the CSP, terminate/or suspend the contract /agreement under any of the following circumstances:
 - a) The CSP failing to perform any obligation(s) under the contract / agreement.
 - b) The CSP failing to rectify, within the time prescribed, any defect as may be pointed out by RailTel.
 - c) Non adherence to Service Level Agreements (SLA) which RailTel has committed to CoR for the pertinent tender.
 - d) The CSP going into liquidation or ordered to be wound up by competent authority.
 - e) If the CSP is wound up or goes into liquidation, it shall immediately (and not more than a week) inform about occurrence of such event to RailTel in writing. In that case, the written notice can be modified by RailTel as deemed fit under the circumstances. RailTel may either decide to issue a termination notice or tocontinue the agreement by suitably modifying the conditions, as deemed fit under the circumstances.
 - f) It shall be the responsibility of the CSP to maintain the agreed Quality of Service, even during the period when the notice for surrender/termination of contract / agreement is pending and if the Quality of Performance of Solution is not maintained, during the said notice period, it shall be treated as material breachliable for termination at risk and consequent of which CSP's PBG related to contract / agreement along with PBG related

- to the Empanelment Agreement with RailTel shall be forfeited, without any further notice.
- g) Breach of non-fulfillment of contract / agreement conditions may come to the notice of RailTel through complaints or as a result of the regular monitoring. Wherever considered appropriate RailTel may conduct an inquiry either Suo- moto or on complaint to determine whether there has been any breach in compliance of the terms and conditions of the agreement by the successful bidder or not. The CSP shall extend all reasonable facilities and shall endeavor to remove the hindrance of every type upon such inquiry. In case of default by the CSP in successful implementation and thereafter maintenance of services / works as per the conditions mentioned in this EOI document, the PBG(s) of CSP available with RailTel can be forfeited.

18. **Dispute Settlement**

- 18.1. In case of any dispute concerning the contract / agreement, both the CSP and RailTel shall try to settle the same amicably through mutual discussion / negotiations. Any unsettled dispute shall be settled in terms of Indian Act of Arbitration and Conciliation 1996 orany amendment thereof. Place of Arbitration shall be New Delhi.
- 18.2. The arbitral tribunal shall consist of the Sole Arbitrator. The arbitrator shall be appointed by the Chairman & Managing Director (CMD) of RailTel Corporation of India Ltd.
 - 18.3. All arbitration proceedings shall be conducted in English.

19. Governing Laws

19.1. The contract shall be interpreted in accordance with the laws of India. The courtsat New Delhi shall have exclusive jurisdiction to entertain and try all matters arising out of this contract.

20. Statutory Compliance

- 20.1. During the tenure of this Contract nothing shall be done by CSP in contravention any law, act and/ or rules/regulations, there under or any amendment thereof and shall keep RailTel indemnified in this regard.
- 20.2. The Bidder shall comply and ensure strict compliance by his/her employees and agents of all applicable Central, State, Municipal and Local laws and Regulations and undertaketo indemnify RailTel, from and against all levies, damages, penalties and payments whatsoeveras may be imposed by reason of any breach or violation of any law, rule, including but not limited to the claims against RailTel

or its Customer under Employees Compensation Act, 1923, The Employees Provident Fund and Miscellaneous Provisions Act, 1952, The Contract Labour (Abolition and Regulation) Act 1970, Factories Act, 1948, Minimum Wages Act and Regulations, Shop and Establishment Act and Labour Laws which would be amended/modifiedor any new act if it comes in force whatsoever, and all actions claim and demand arising therefrom and/or related thereto.

21. Intellectual Property Rights

- 21.1. Each party i.e., RailTel and CSP, acknowledges and agree that the other party retains exclusive ownership and rights in its trade secrets, inventions, copyrights, and other intellectual property and any hardware provided by such party in relation to this contract / agreement.
- 21.2. Neither party shall remove or misuse or modify any copyright, trade mark or anyother proprietary right of the other party which is known by virtue of this EoI and subsequentcontract in any circumstances.

22. Severability

22.1. In the event any provision of this EOI and subsequent contract with CSP is heldinvalid or not enforceable by a court of competent jurisdiction, such provision shall beconsidered separately and such determination shall not invalidate the other provisions of the contract and Annexure/s which will be in full force and effect.

23. Force Majeure

23.1. If during the contract period, the performance in whole or in part, by other party, of any obligation under this is prevented or delayed by reason beyond the control of the parties including war, hostility, acts of the public enemy, civic commotion, sabotage, Act of State or direction from Statutory Authority, explosion, epidemic, quarantine restriction, strikes and lockouts (as are not limited to the establishments and facilities of the parties), fire, floods, earthquakes, natural calamities or any act of GOD (hereinafter referred to as EVENT), provided notice of happenings of any such event is given by the affected party to the other, within twenty one (21) days from the date of occurrence thereof, neither party shall have any such claims for damages against the other, in respect of such non-performance or delay in performance. Provided service under this contract shall be resumed as soon as practicable, after such EVENT comes to an end or ceases to exist.

23.2. In the event of a Force Majeure, the affected party will be excused from performance during the existence of the force Majeure. When a Force Majeure occurs, the affected party after notifying the other party will attempt to mitigate the effect of the Force Majeure as much as possible. If such delaying cause shall continue for more than sixty (60) days from the date of the notice stated above, the party injured by the inability of the other to perform shall have the right, upon written notice of thirty (30) days to the other party, to terminate this contract. Neither party shall be liable for any breach, claims, and damages against the other, in respect of non-performance or delay in performance as a result of ForceMajeure leading to such termination.

24. Indemnity

- 24.1. The CSP agrees to indemnify and hold harmless RailTel, its officers, employees and agents (each an "Indemnified Party") promptly upon demand at any time and from time to time, from and against any and all losses, claims, damages, liabilities, costs (including reasonable attorney's fees and disbursements) and expenses (collectively, "Losses") to whichthe Indemnified party may become subject, in so far as such losses directly arise out of, in any way relate to, or result from:
 - a) Any mis-statement or any breach of any representation or warranty made by CSP or
 - b) The failure by the CSP to fulfill any covenant or condition contained in this contract by any employee or agent of the Bidder. Against all losses or damagesarising from claims by third Parties that any Deliverables (or the access, use or other rights thereto), created by CSP pursuant to this contract, or any equipment, software, information, methods of operation or other intellectual property created by CSP pursuant to this contract, or the SLAs (i) infringes a copyright, trade mark, trade design enforceable in India, (ii) infringes a patent issues in India, or (iii) constitutes misappropriation or unlawful disclosure or used of another Party's trade secrets under the laws of India (collectively, "Infringement Claims"); or
 - c) Any compensation / claim or proceeding by any third party against RailTel arisingout of any act, deed or omission by the CSP or
 - d) Claim filed by a workman or employee engaged by the CSP for carrying out workrelated to this agreement. For the avoidance of doubt, indemnification of Lossespursuant to this section shall be made in an amount or amounts sufficient to restore each of the Indemnified Party to the financial position it would have been in had the losses not occurred.

24.2. Any payment made under this contract to an indemnity or claim for breach of anyprovision of this contract shall include applicable taxes.

25. Limitation of Liability towards RailTel

- 25.1. The CSP liability under the contract shall be determined as per the Law in force for the time being. The CSP shall be liable to RailTel for loss or damage occurred or caused or likely to occur on account of any act of omission on the part of the CSP and its employees (direct or indirect), including loss caused to RailTel on account of defect in goods or deficiencyin services on the part of CSP or his agents or any person / persons claiming through under said CSP, However, such liability of the CSP shall not exceed the total value of the contract.
- 25.2. This limit shall not apply to damages for bodily injury (including death) and damage to real estate property and tangible personal property for which the CSP is legally liable.

26. Confidentiality cum Non-disclosure

- 26.1. The Receiving Party agrees that it will not disclose to third party/parties any information belonging to the Disclosing Party which is provided to it by the Disclosing Party before, during and after the execution of this contract. All such information belonging to the Disclosing Party and provided to the Receiving Party shall be considered Confidential Information. Confidential Information includes prices, quotations, negotiated issues made before the execution of the contract, design and other related information. All information provided by Disclosing Party to the Receiving Party shall be considered confidential even if it is not conspicuously marked as confidential.
- 26.2. Notwithstanding the foregoing, neither Party shall have any obligations regarding non-use or non-disclosure of any confidential information which:
- a) Is already known to the receiving Party at the time of disclosure:
- b) Is or becomes part of the public domain without violation of the terms hereof;
- c) Is shown by conclusive documentary evidence to have been developed independently by the Receiving Party without violation of the terms hereof:
- d) Is received from a third party without similar restrictions and without violation of this or a similar contract.
- 26.3. The terms and conditions of this contract, and all annexes, attachments and amendments hereto and thereto shall be considered Confidential Information. No news release, public

- announcement, advertisement or publicity concerning this contract and/or its contents herein shall be made by either Party without the prior written approval of the other Party unless such disclosure or public announcement is required by applicable law.
- 26.4. Notwithstanding the above, information may be transmitted to governmental, judicial, regulatory authorities, if so, required by law. In such an event, the Disclosing Party shall inform the other party about the same within 30 (thirty) Days of such disclosure.
- 26.5. This Confidentiality and Non- Disclosure clause shall survive even after the expiryor termination of this contract.

27. Assignment

27.1. Neither this contract nor any of the rights, interests or obligations under this contract shall be assigned, in whole or in part, by operation of law or otherwise by any of the Parties without the prior written consent of each of the other Parties. Any purported assignment without such consent shall be void. Subject to the preceding sentences, this contract will be binding upon, inure to the benefit of, and be enforceable by, the Parties and their respective successors and assigns.

28. **Insurance**

The CSP agrees to take insurances to cover all the elements of the project under this EOI including but not limited to Manpower, Hardware, Software etc. as per CoR tender specified terms.

29. Exit Management

- 29.1. Exit Management Purpose
 - a) This clause sets out the provision, which will apply during Exit Management period.

 The parties shall ensure that their respective associated entities carry outtheir respective obligation set out in this Exit Management Clause.
 - b) The exit management period starts, in case of expiry of contract, at least 03 months prior to the date when the contract comes to an end or in case of termination contract, on the date when the notice of termination is sent to the CSP. The exit management period ends on the date agreed upon by RailTel or Three (03) months after the beginning of the exit management period, whichever is earlier.
- 29.2. Confidential Information, Security and Data: CSP will promptly, on the commencement of the exit management period, supply to RailTel or its nominated agencies the

following (if asked by RailTel in writing):

- a) Information relating to the current services rendered and performance data relating to the performance of the services; documentation relating to the project, project's customized source code (if any); any other data and confidential information created as part of or is related to this contract;
- b) All other information (including but not limited to documents, records and agreements) relating to the services reasonably necessary to enable RailTel and its nominated agencies, or its replacing vendor to carry out due diligence in order to transition the provision of the services to RailTel or its nominated agencies, or its replacing vendor (as the case may be).
- 29.3. Employees: Promptly on reasonable request at any time during the exitmanagement period, the CSP shall, subject to applicable laws, restraints and regulations (including in particular those relating to privacy) provide RailTel a list of all employees (with job titles and communication address), dedicated to providing the services at the commencement of the exit management period; To the extent that any Transfer Regulation does not apply to any employee of the CSP, RailTel or the replacing vendor may make an offerof contract for services to such employees of the CSP and the CSP shall not enforce or impose any contractual provision that would prevent any such employee from being hired by RailTel or any replacing vendor.
- 29.4. Rights of Access to Information: Besides during the contract period, during the exit management period also, if asked by RailTel in writing, the CSP shall be obliged to provide an access of information to RailTel and/or any Replacing Vendor in order to make an inventory of the Assets (including hardware / software / active / passive), documentations, manuals, catalogues, archive data, Live data, policy documents or any other related material.

Note: RailTel at its sole discern may not enforce any or all clauses / sub-clauses under the 'Exit Management' clause due to administrative convenience or any other reasons as deemed fit.

30. Waiver

30.1. Except as otherwise specifically provided in the contract, no failure to exercise ordelay in exercising, any right, power or privilege set forth in the contract will operate as a waiver of any right, power or privilege.

31. Changes in Contract Agreement

31.1. No modification of the terms and conditions of the Contract Agreement shall be made except by written amendments signed by the both CSP and RailTel.



EOI COVER LETTER

(On Organization Letter Head)

To,
Executive Director/East
19th Floor, Aurora Waterfront, GN 34/1, Sector V,
Bidhannagar, Kolkata, West Bengal 700091

Ref: 1. CoR Tender Ref No. N_02_HQ-2023-24 Dated 12/04/2023

2. RailTel's EOI Ref: RAILTEL/ER/MKT/EOI/2023-24/NFR/004 DTD 09.05.2023

Dear Sir/Madam,

- 1. I, the undersigned, on behalf of M/s, having carefully examined the referred EOI offer to participate in the same, in full conformity with the said EOI and all the terms and conditions thereof, including corrigendum issued till last date of submission of EOI. It is also undertaken and submitted that we are in abidance of Clause 4 (from Clause 4.1 to Clause 4.11) of EOI.
- 2. I agree to abide by this Proposal, consisting of this letter, our Pre-qualification, Technical and Commercial Proposals, for a period of 210 days from the date fixed for submission of Proposals as stipulated in the EOI and modifications resulting from contract negotiations, and it shall remain binding upon us and may be accepted by you at any time before the expiration of that period.
- 3. I acknowledge that the Authority will be relying on the information provided in the Proposal and the documents accompanying the Proposal for selection of the Commercially Suitable Partner (CSP) for the aforesaid Service, and we certify that all information provided therein is true and correct; nothing has been omitted which renders such information misleading; and all documents accompanying the Proposal are true copies of their respective originals.
- 4. I undertake, if our Bid is accepted, to commence our services as per scope of work as specified in the contract document.
- 5. Until a formal Purchase Order or Contract is prepared and executed, this Bid and supplement / additional documents submitted (if any), together with your written acceptance thereof in your notification of award shall constitute a binding contract between us.
- 6. I hereby undertake and give unconditional acceptance for compliance of all terms & conditions of CoR RFP floated through E-Tender Notice No: N_02_HQ-2023-24 Dated 12/04/2023 on the website https://www.ireps.gov.in/, against this EOI based customer's requirement.

7. I hereby undertake that there will be no deviation from the Terms and Conditions of EOI and CoR 's RFP issued vide floated through E-Tender Notice No: N_02_HQ-2023-24 Dated 12/04/2023 on the website https://www.ireps.gov.in/.

Signature of Authorised Signatory Name Designation



Local Content Compliance

(On Organization Letter Head)

To,
Executive Director/East
19th Floor, Aurora Waterfront, GN 34/1, Sector V,
Bidhannagar, Kolkata, West Bengal 700091

Ref: 1. CoR Tender Ref No. N_02_HQ-2023-24 Dated 12/04/2023

2. RailTel's EOI Ref: RAILTEL/ER/MKT/EOI/2023-24/NFR/004 DTD 09.05.2023

Dear Sir/Ma'am,

I, the undersigned, on behalf of M/s _______, hereby submits that our technical solution for the 'Scope of Work' mentioned under the EoI document is in compliance of local content requirement and makes us equivalent to 'Class-I local supplier' / 'Class-II local supplier' (mention whichever is applicable) for the EoI under reference, as defined under the order No. P-45021/2/2017- PP(BE-II) dt. 04-June-2020 issued by Ministry of Commerce and Industry, Govt. of India.

I hereby certify that M/s fulfils all requirements in this regard and is eligible to be considered and for the submitted bid Local Content Percentage is % (write in figures as well as in words).

Signature of Authorised Signatory

Name Designation

CHECKLIST OF DOCUMENTS FOR BID SUBMISSION

(On Organization Letter Head)

To,

Executive Director/East 19th Floor, Aurora Waterfront, GN 34/1, Sector V, Bidhannagar, Kolkata, West Bengal 700091

Ref: 1. CoR Tender Ref No. N_02_HQ-2023-24 Dated 12/04/2023

2. RailTel's EOI Ref: RAILTEL/ER/MKT/EOI/2023-24/NFR/004 DTD 09.05.2023

S. No.	Document
1	EOI Cover Letter (Annexure-01)
2	Local Content Compliance & Percentage Amount (Annexure-02)
3	EMD as per EOI document
4	This EOI copy duly Signed and Stamped by the Authorised Signatory of Bidder
5	All Annexure/ Appendices/Formats/ Declarations as per CoR's TENDER NO: N_02_HQ-2023-24 Dated 12/04/2023 on the website https://www.ireps.gov.in/, addressing to RailTel.
6	Compliance of eligibility criteria related documents as per Clause 3
7	Any relevant document found suitable by bidder

Note:

The technical bid should have a 'Index' at the starting and all pages of bid should be serially numbered and should be traceable as per the 'Index'.

All the submitted documents should be duly stamped and signed by the AuthorizedSignatory at each page.

The above checklist is indicative only. RailTel may ask for additional documents from the bidders, as per the requirement.

COMMERCIAL BID

(On Organization Letter Head) To be Uploaded as BOQ Sheet

To, Executive Director/East 19th Floor, Aurora Waterfront, GN 34/1, Sector V, Bidhannagar, Kolkata, West Bengal 700091

Ref:

CoR Tender Ref No. N_02_HQ-2023-24 Dated 12/04/2023
 RailTel's EOI Ref: RAILTEL/ER/MKT/EOI/2023-24/NFR/004 DTD 09.05.2023

S.No.	Particular	Item Details	
Item 1		Make	
		Model	
		HSN Code	
Item 2		Make	
		Model	
		HSN Code	
		Make	
		Model	
		HSN Code	
Item		Make	
N		Model	
		HSN Code	
Total			



$\underline{Annexure-04-A}$

Commercial Bid (On Organization Letter Head) To be Uploaded as PDF

To, Executive Director/East 19th Floor, Aurora Waterfront, GN 34/1, Sector V, Bidhannagar, Kolkata, West Bengal 700091

Ref: 1. CoR Tender Ref No. N_02_HQ-2023-24 Dated 12/04/2023

2. RailTel's EOI Ref: RAILTEL/ER/MKT/EOI/2023-24/NFR/004 DTD 09.05.2023

Dear Sir,

SN	Item description	Qty	Unit	Unit Rate	Total value	GST Percentage	GST Amount	Grand Total Amount
	Schedule A1-C0	TV Item	ıs					
1	Supply, Installation, Testing and commissioning of Full HD bullet type IP colour camera along with housing and mount and all accessories required for installation purposes along with 128 GB SD/SDHC/ SDXC memory card or higher as per technical specification under TS-1(a)	3060	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
2	Supply, Installation, Testing and commissioning of Full HD P/T/Z type IP colour camera along with housing and mount and all accessories required for installation purposes along with 128 GB SD/SDHC/ SDXC memory card or higher as per technical specification under TS-1(b)	340	Nos.	1	₹ 0.00		₹ 0.00	₹ 0.00
3	Supply, Installation, Testing and commissioning of 4K UHD bullet type IP colour camera TYPE-A (with image sensor 1/1.8") along with housing and mount and all accessories required for Installation purposes along with 128 GB SD/SDHC/SDXC memory card or higher as per technical specification under TS-1(c)	80	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
4	Supply and Installation of Digital Key-Board (joystick) and all accessories compatible with P/T/Z cameras under item A-1 (b) above as per Technical Specification under TS-2	61	Nos.		₹ 0.00	įį	₹ 0.00	₹ 0.00

	Supply, Installation, Testing and		7					
	commissioning of PC Workstation for viewing, monitoring and system management including 24"			٦				
5	4K UHD LED monitors with mouse & mechanical keyboard, all required licensed software (113	Nos.	1	₹ 0.00		₹ 0.00	₹ 0.00
	windows 10 pro or latest operating system, MS office, antivirus (3							L
	years validity) with 1000 VA UPS as per Technical specification under TS-3							
	Supply and Installation of Full HD or Higher (4K) large format							
6	Display Industrial Monitor (55" or larger) with all required cables convertors & remote as per	226	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
	Technical Specification TS-4 Supply, Installation, Testing and							
7	Commissioning of Panic Button at each platform of the stations as per	1020	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
	TS-5 Supply, Installation, Testing and							
	Commissioning of Video Management and Recording server						T 0 00	
8	hardware and all accessories required for installation purposes at RPF Chowki. Technical	31	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
	specification under TS- 6(i) Supply, Installation, Testing and							
9	Commissioning of AI enabled Video Analytic server hardware	100	.		7.0.00		T 0 00	7.0.00
9	and all accessories required for installation purposes at RPF	100	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
	Chowki under TS-6(ii) Supply, Installation, Testing and		h			-		
10	Commissioning of FRS server hardware and all accessories	20	Nos.	l.	₹ 0.00		₹ 0.00	₹ 0.00
10	required for installation purposes at RPF Chowki as per Technical	20	1108.	Ι.	₹ 0.00		X 0.00	₹ 0.00
	specification under TS-6 (iii) Supply, Installation, Testing and							
11	Commissioning of FRS server hardware and all accessories	5	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
	required for installation purposes at RPF Chowki as per Technical specification under TS-6 (iii)			-				
	Supply, Installation, Testing and Commissioning of Graphical user	7		T		T		
	Interface software, Video Management System Software and	<u> </u>		1	_	√ ′.		
	Video Recording Software (per camera basis for item A1-a (Full							
12	HD camera), A1-b (PTZ Camera) & A1-c (4K	3480	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
	UHD Camera) for the server hardware under item 6(i) as per							
	TS-7(i) & Supply , Installation testing & commissioning of							
	Remote Viewing on Web and	-						

	Mobile App & Command and Control center software at Server Hardware at HQ as per TS-7(ii)		F					
13	Supply, Installation, Testing and Commissioning of Video Analytic server software (per camera basis for Full HD camera) as per TS-8	3060	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
14	Supply, Installation, Testing and Commissioning of Video FRS server software (per camera basis for 4K Camera) as per TS-9	80	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
15	Supply, Installation, Testing and Commissioning of NMS at HQ, with NMS Software with all required modules and specified Hardware & Display system as per TS-10	1	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
16	Supply, Installation, Testing and Commissioning of NGFW along with management software& hardware and all Accessories required for their installation in Datacenter at HQ as per TS-11	1	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
17	Supply, Installation, Testing and Commissioning of External Storage System for 30 days recording at station/RPF/GRP Thana/Post along with all accessories required for installation purposes (The space requirement is after RAID/6). The storage shall be external for server based solution as per clause 12.0 of RDSO specification No. RDSO/SPN/TC/65/2021 version 6.0. for 61 RPF location, 61	6060	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
Spar	external storage shall be provided with Capacity in as required at RPF post clustering as per TS-12 es @ 10% of supply against item			-				
1(a)	to 1(c) above Spare of 1(a) @ 10% as per TS-				<u> </u>			
18	1(a) Spare of 1(b) @ 10% as per TS-	309	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
19	1(b)	36	Nos.	4	₹ 0.00		₹ 0.00	₹ 0.00
20	Spare of 1(c) @ 10% as per TS-1(c)	11	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
	TOTAL OF SCHEDULE A	1			₹ 0.00	70		
	Schedule A2-Netwo	orking It	tems					
21	Supply, Installation, Testing and commissioning of Type-I switches and all accessories required for their installation.(Field Switches) as per TS-13	680	Nos.		₹ 0.00	E	₹ 0.00	₹ 0.00

	Supply Installation Tasting and							
22	Supply Installation, Testing and commissioning of Type-III Switches and all accessories required for their installation	61	Nos.	1	₹ 0.00		₹ 0.00	₹ 0.00
	(Layer 2 Switch) as per TS-14				la.			
23	Supply, Installation, Testing and commissioning of Type-II switches and all accessories required for their installation. (Aggregation switch) as per TS-15	340	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
24	Supply, Installation, Testing and commissioning of Type-IV (Core Switches) and all accessories required for their installation as per TS-16	5	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
25	SFP-BX (10KM) Single Fiber as per TS-32	1360	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
26	Supply of STP CAT-6 cable and all the accessories required for installation as per TS-17	170000	Mtr		₹ 0.00		₹ 0.00	₹ 0.00
27	Supply of 12 Core metal strengthened outdoor unarmored optic fibre cable (ITU-TG-652-D) and all the accessories required for installation as per TS-18	170000	Mtr		₹ 0.00		₹ 0.00	₹ 0.00
28	Supply and installation of 19" 42U Racks and all accessories required for installation purpose of Servers, Switches, LIU, External storage etc including 17" FHD LED monitor with mouse and keyboard & KVM switch with Windows operating system suitable for server, for server rack as per Technical specification under TS-19 (I)	61	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
29	Supply and Installation of 19" 9U Racks and all accessories required for installation purpose of field switches/ LIU etc as per TS-19(II)	680	Nos.	4	₹ 0.00)	₹ 0.00	₹ 0.00
30	Supply and Installation of 12 Fibre FMS (SC-APC Type) and all accessories required for installation as per TS-20	680	Nos.	4	₹ 0.00		₹ 0.00	₹ 0.00
31	Supply and Installation of 24 Fibre FMS (SC-APC Type) and all accessories required for installation as per TS-21	340	Nos.	0	₹ 0.00	2	₹ 0.00	₹ 0.00
	es @ 10% of supply against item 1 and 5(a) & (c) above		Nos.		₹ 0.00		₹ 0.00	₹ 0.00
32	Spare of item No.1- @ 10%	70	Nos.		₹ 0.00	70	₹ 0.00	₹ 0.00
33	Spare of item No.2 - @ 10%	8	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
34	Spare of item No.3 - @ 10%	36	Nos.	-	₹ 0.00		₹ 0.00	₹ 0.00
35	Spare of item No.4- @ 10%	1	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
36	Spare of item No.5(a) - @ 8%	138	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
	TOTAL OF SCHEDULE A	12			₹ 0.00			
	Schedule A3-Power Sup	nly & O	hor I+	ome				
	Schedule AS-Fower Sup	ριγ & Οί	ner Il	eiits				

37	Supply of PVC insulated 3 core 4 Sq mm, 12 AWG, 1.1 KV grade outdoor strengthened Copper Cable for UPS supply distribution (as per BIS/ISI standards) and all the accessories required for installation as per TS-22	170000	Mtr		₹ 0.00		₹ 0.00	₹ 0.00
38	Supply and Installation of 3 KVA with 1 hr backup Online UPS and all accessories required for installation as per TS-23	279	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
39	Supply and Installation of 2X10KVA Online UPS and all Accessories required for installation as per TS-24	61	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
40	Supply, Installation & Commissioning of basic earthing kit as per RDSO Specification no. RDSO/SPN/197/2016 Ver1 as per TS-25	61	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
41	Supply of GI pipes (50mm dia- 3.65mm thick) as per IS- 1239, Pt 1, medium grade, for laying of cable to the PF shelter from ground level. Entry of cables will be advised by the site in charge of the Railway and extending by suitable dia HDPE/Flexible PVC pipe on either side as required as per TS-26	3400	Mtr.		₹ 0.00		₹ 0.00	₹ 0.00
42	Supply and Installation of ACDB for AC distribution Box with Lock and key arrangements and ISI Mark MCBs of various ratings as per TS-27	340	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
43	Supply and fixing of furniture for each Workstation quoted under A-1, item no.3 i.e. one table (Model:T-105 Make: Godrej or similar), and two chairs (Model: CH-1007 Make: Godrej or similar) as per TS-28	113	Nos.	7	₹ 0.00		₹ 0.00	₹ 0.00
44	Supply of PVC Flexible pipe of 32 mm (This includes all materials, clamps etc required for laying, fixing and clamping). as per TS-29	17000	Mtr		₹ 0.00		₹ 0.00	₹ 0.00
45	Supply of 32 mm PVC Conduit pipe ISI Mark with all accessories for laying of cables as per TS-30	170000	Mtr		₹ 0.00		₹ 0.00	₹ 0.00
46	Supply of 40 mm dia. HDPE pipe with accessories on wall or structure/ in Trench/HDD etc. along with all accessories required for fixing, clamping, cutting as per TS-31	17000	Mtr		₹ 0.00	įĹ	₹ 0.00	₹ 0.00
47	Supply and Installation of bracket/fixture/angle for fixing of camera at stations	3480	Nos.		₹ 0.00		₹ 0.00	₹ 0.00
	TOTAL OF SCHEDULE A	13			₹ 0.00			

	Schedule B1-Ot	her item	ıs			
48	Blowing, Pulling, Laying of STP CAT-6, Optic fiber (Including Splicing) Power Copper cable as supplied against item no A2(6), A2(7), A3(1), A2(8) and A2(9)	510000	Mtr	₹ 0.00	₹ 0.00	₹ 0.00
	TOTAL OF SCHEDULE I	31		₹ 0.00		
	GRAND TOTA	L		₹ 0.00		

NOTE:

11012.	
	Note: Prices in price bid should be quoted in the provided format. All prices should be quoted in Indian Rupees and indicated both in figure and words. Price in words shall prevail, in the event of any mismatch. **Item wise price breakup should be provided along with the offer in both pdf as well in excel.
	Instructions to fill the Price Bid: Bidder should provide all prices as per the prescribed format in https://railtel.enivida.com . Bidder should not leave any field blank.
	CONTRACTOR:
	SignatureName
	Designation Company Seal



Annexure – 05

PROFORMA FOR PERFORMANCE BANK GUARANTEE

(On Stamp Paper of ₹ One Hundred)

To,
Executive Director/East
19th Floor, Aurora Waterfront, GN 34/1, Sector V,
Bidhannagar, Kolkata, West Bengal 700091

Ref: 1. CoR Tender Ref No. N_02_HQ-2023-24 1
2. RailTel's EOI Ref: RAILTEL/ER/MKT/E

Rei:	1. CoR Tender Ref No. N_02_HQ-2023-24 Dated 12/04/2023 2. RailTel's EOI Ref: RAILTEL/ER/MKT/EOI/2023-24/NFR/004 DTD 09.05.2023
	2. Rail Tel 3 E of Ref. Refield Elevin (1/1501/2023/24/11 Reform 1/1501/2023/24/11 Reform 1/1501/2024/24/11 Reform 1/1501
D (
Dear S	oir,
1.	In consideration of the RailTel Corporation of India Limited (CIN:
	2DL2000GOI107905), having its registered office at Plate-A, 6th Floor, Office Block Towert Kidwai Nagar, New Delhi – 110023 (herein after called "RailTel") having agreed to exempt
2, 243	
	ions of Purchase Order No. dated made between RailTel and for nafter called "the said Agreement") of security deposit for the due fulfilment by the said
	actor of the terms and condition contained in the said Agreement, or production of a Bank
Guara	ntee for Rs (Rs Only). We (indicate the
	and address and other particulars of the Bank) (hereinafter referred to as 'the Bank') at the contractor do hereby undertake to pay RailTel an amount not exceeding Rs.
	(Rs Only) against any loss or damage caused to or suffered or would be caused
to or s	uffered by the RailTel by reason of any breach by the said Contractor of any of the terms or
condit	ions contained in the said Agreement.
is clair contai Any st the Ba	We,
3.	We, the Bank undertake to pay the RailTel any money so demanded
	hstanding any dispute or disputes raised by the Contractor in any suit or proceedings pending
	any court or Tribunal relating thereto our liability under this present being, absolute and
	ivocal. The payment so made by us under this Bond shall be a valid discharge of our liability yment there under and the Contractor shall have no claim against us for making such payment.
Agree virtue certification by the	We, the Bank further agree that the Guarantee herein contained shall in full force and effect during the period that would be taken for the performance of the said ment and that it shall continue to be enforceable till all the dues of the RailTel under or by of the said Agreement have been fully paid an its claims satisfied or discharged or till RailTel es that the terms and conditions of the said Agreement have been fully and properly carried out said contractor and accordingly discharges this Guarantee. Unless a demand or claim under narantee is made on us in writing on or before

liability under this Guarantee thereafter.

5. We, the Bank further agree with the RailTel that the RailTel shall have fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the Agreement or to extend time of to postpone for any time or from time to time any of the powers exercisable by the RailTel against the said Contractor and to forbear or enforce any of the terms and conditions relating to the said Agreement and we shall not be relieved from our liability by reason of any such variation, or extension to the said Contractor or for any forbearance, act or omission on the part of RailTel or any indulgence by the RailTel to the said Contractor or by any such matter or thing whatsoever which under the law relating to sureties would, but for this provision, have affect of so relieving us.

This Guarantee will not be discharge due to the change in the constitution of the Bank or the Contractor.

(indicate the name of Bank) lastly undertake not to revoke this Guarantee during its currency except with the previous consent of RailTel in writing.

Dated the Day of 2022 for (Name of Bank)

In the presence of Witnesses:

1. Signature With Date

Name

2. Signature With Date

Name

Encl: SFMS PBG Report



Annexure – 06

NON-DISCLOSURE AGREEMENT

This Non-Disclosure Agreement (this "Agreement") is made and entered into on this____day of_, 2022 (the "Effective Date") at_.

By and between

RailTel Corporation of India Limited, (CIN: L64202DL2000GOI107905), a Public Sector Undertaking under Ministry of Railways, Govt. of India, having its registered and corporate office at Plate-A, 6th Floor, Office Block, Tower -2, East Kidwai Nagar, New Delhi-110023 & Eastern Region Office at 19th Floor, Aurora Waterfront, GN 34/1, Sector V, Bidhannagar, Kolkata, West Bengal 700091, (hereinafter referred to as 'RailTel'), which expression shall unless repugnant to the context or meaning thereof, deem to mean and include its successors and its permitted assignees of the ONE PART,

And

)(CIN:	_), a company	duly inco	orporated ur	nder	
the	provision		1		having	its	
			, (hereinafter				which
-		_	context or me	_	reof, deem t	o mean an	d include
its successors	and itspermit	ted assigne	es of OTHER	PART			
RailTel and			aball ba indiv	idually m	oformad to as	"Doutry" or	n d
jointly as "Par	rtios"		_shall be indiv	idually re	eierred to as	Party a	na
Johnny as Fa	lties						
WHEREAS, 1	RailTel and		, e	ach n	nececces (confidenti	al and
•			business activ	-			
					_		
	•		or proprietary				
			nformation, pa				
			d specification		9		Ŭ
strategies and	d plans, for	ecasts or	plans, pricing	g strate	gies, formi	ılas, prod	curement
requirements,	vendor and c	ustomer lis	sts, inventions,	techniqu	es, sketches,	drawings	, models,
processes, app	paratus, equip	ment, algor	ithms, software	e progran	ns, software	source do	cuments,
product desig	ns and the l	ike, and th	nird party con	fidential	information	(collectiv	vely, the
"Information"	');						

WHEREAS, the Parties have initiated discussions regarding a possible business relationship for

WHEREAS, each Party accordingly desires to disclose certain Information (each Party, in such disclosing capacity, the "Disclosing Party") to the other Party (each Party, in such receiving capacity, the "Receiving Party") subject to the terms and conditions of this Agreement.

NOW THEREFORE, in consideration of the receipt of certain Information, and the mutual promises made in this Agreement, the Parties, intending to be legally bound, hereby agree as follows:

1. Permitted Use.

- (a) Receiving Party shall:
 - (i) hold all Information received from Disclosing Party in confidence;
 - (ii) use such Information for the purpose of evaluating the possibility of entering into a commercial arrangement between the Parties concerning such Information; and
 - Party's officers, directors, employees, affiliates, advisors, agents and consultants (collectively, the "Representatives") who the Receiving Party, in its reasonable discretion, deems need to know such Information, and are bound by the terms and conditions of (1) this Agreement, or (2) an agreement with terms and conditions substantially similar to those set forth in this Agreement.
- (b) The restrictions on Receiving Party's use and disclosure of Information as set forth above

shall not apply to any Information that Receiving Party can demonstrate:

- (i) is wholly and independently developed by Receiving Party without the use of Information of Disclosing Party;
- (ii) at the time of disclosure to Receiving Party, was either (A) in the public domain, or (B) known to Receiving Party;
- (iii) is approved for release by written authorization of Disclosing

Party; or

(iv) is disclosed in response to a valid order of a court or other governmental body in the India or any political subdivision thereof, but only to the extent of, and for the purposes set forth in, such order; provided, however, that Receiving Party shall first and immediately notify Disclosing Party in writing of the order and permit Disclosing Party to seek an appropriate protective order.

(c) Both parties further agree to exercise the same degree of care that it exercises to protect its own Confidential Information of a like nature from unauthorised disclosure, but in no event shall a less than reasonable degree of care be exercised by either party.

2. Designation.

- (a) Information shall be deemed confidential and proprietary and subject to the restrictions of this Agreement if, when provided in:
 - (i) written or other tangible form, such Information is clearly marked as proprietary or confidential when disclosed to Receiving Party; or
 - (ii) oral or other intangible form, such Information is identified as confidential or proprietary at the time of disclosure.
- **3.** <u>Cooperation.</u> Receiving Party will immediately give notice to Disclosing Party of anyunauthorized use or disclosure of the Information of Disclosing Party.
- **4.** Ownership of Information. All Information remains the property of Disclosing Party and no license or other rights to such Information is granted or implied hereby. Notwithstanding the foregoing, Disclosing Party understands that Receiving Party may currently or in the future be

developing information internally, or receiving information from other parties that may be similar to Information of the Disclosing Party. Notwithstanding anything to the contrary, nothing in this Agreement will be construed as a representation or inference that Receiving Party will not develop products, or have products developed for it, that, without violation of this Agreement, compete with the products or systems contemplated by Disclosing Party's Information.

5. No Obligation. Neither this Agreement nor the disclosure or receipt of Information hereunder shall be construed as creating any obligation of a Party to furnish Information to the other Party or to enter into any agreement, venture or relationship with the other Party.

6. Return or Destruction of Information.

- (a) All Information shall remain the sole property of Disclosing
 Party and all materials containing any such Information
 (including all copies made by Receiving Party) and its
 Representatives shall be returned or destroyed byReceiving
 Party immediately upon the earlier of:
 - (i) termination of this Agreement;
 - (ii) expiration of this Agreement; or
 - (iii) Receiving Party's determination that it no longer has a need for such Information.
- (b) Upon request of Disclosing Party, Receiving Party shall certify in writing thatall Information received by Receiving Party (including all copies thereof) and all materials containing such Information (including all copies thereof) have been destroyed.
- **7.** <u>Injunctive Relief:</u> Without prejudice to any other rights or remedies that a party may have, each party acknowledges and agrees that damages alone may not be an adequateremedy for any breach of this Agreement, and that a party shall be entitled to seek the remedies of injunction, specific performance and/or any other equitable relief for anythreatened or actual

breach of this Agreement

8. Notice.

- (a) Any notice required or permitted by this Agreement shall be in writing and shall be delivered as follows, with notice deemed given as indicated:
 - (i) by personal delivery, when delivered personally;
 - (ii) by overnight courier, upon written verification of receipt; or
 - (iii) by certified or registered mail with return receipt requested, upon verification ofreceipt.
- (b) Notice shall be sent to the following addresses or such other address as either Party

specifies in writing.

RailTel Corporation of India limited:

Attn: Executive Director/East

Address: RailTel Corporation of India Limited, 19th Floor, Aurora Waterfront,

GN 34/1, Sector V, Bidhannagar, Kolkata, West Bengal 700091

Phone: 033-4401490

Attn: General Manager/ Marketing/East

Address: RailTel Corporation of India Limited, 19th Floor, Aurora Waterfront,

GN 34/1, Sector V, Bidhannagar, Kolkata, West Bengal 700091

Phone: 033-4401490

9. Term, Termination and Survivability.

- a) Unless terminated earlier in accordance with the provisions of this agreement, this Agreementshall be in full force and effect for a period of the effective date hereof.
- b) Each party reserves the right in its sole and absolute discretion to terminate this Agreement bygiving the other party not less than 30 days' written notice of such termination.
- c) Notwithstanding the foregoing clause 9(a) and 9 (b), Receiving Party agrees that its obligations, shall:
 - (i) In respect to Information provided to it during the Term of this agreement, shall survive and continue even after the expiry of the

term or termination of this agreement; and

- (ii) not apply to any materials or information disclosed to it thereafter.
- **10.** Governing Law and Jurisdiction. This Agreement shall be governed in all respects solely and exclusively by the laws of India without regard to its conflicts of law principles. The Parties hereto expressly consent and submit themselves to the jurisdiction of the courts of NewDelhi.
- **11.** Counterparts. This agreement is executed in duplicate, each of which shall be deemed to form a single agreement
- 12. <u>No Definitive Transaction.</u> The Parties hereto understand and agree that no contractor agreement with respect to any aspect of a potential transaction between the Parties shall be deemed to exist unless and until a definitive written agreement providing for such aspect of the transaction has been executed by a duly authorized representative of each Party and duly delivered to the other Party (a "Final Agreement"), and the Parties hereby waive, in advance, any claims in connection with a possible transaction unless and until the Parties have entered into a Final Agreement.
- (a) Settlement of Disputes: The parties shall, at the first instance, attempt to resolve through good faith negotiation and consultation, any difference, conflict or question arising between the parties hereto relating to or concerning or arising out of or in connection with this agreement, and such negotiation or consultation shall begin promptly after a Party has delivered to another Party a written request for such consultation.
- (b) In the event of any dispute, difference, conflict or question arising between the parties hereto, relating to or concerning or arising out of or in connection with this agreement, is not settled through good faith negotiation or consultation, the same shall be referred to arbitration by a sole arbitrator.
- (c) The sole arbitrator shall be appointed by CMD/RailTel out of the panel of independent arbitrators maintained by RailTel, having expertise in their respective domains. The seat and thevenue of arbitration shall be New Delhi. The arbitration proceedings shall be in accordance withthe provision of the

Arbitration and Conciliation Act 1996 and any other statutory amendmentsor modifications thereof. The decision of arbitrator shall be final and binding on both parties. The arbitration proceedings shall be conducted in English Language. The fees and cost of arbitration shall be borne equally between the part

13. CONFIDENTIALITY OF NEGOTIATIONS

Without the Disclosing Party's prior written consent, the Receiving Party shall not disclose to any Personwho is not a Representative of the Receiving Party the fact that Confidential Information has been made available to the Receiving Party or that it has inspected any portion of the Confidential Information or that discussions between the Parties may be taking place.

14. REPRESENTATION

The Receiving Party acknowledges that the Disclosing Party makes no representation or warranty as to the accuracy or completeness of any of the Confidential Information furnished by or on its behalf. Nothing in this clause operates to limit or exclude any liability for fraudulent misrepresentation.

15. ASSIGNMENT

Neither this Agreement nor any of the rights, interests or obligations under this Agreement shall be assigned, in whole or in part, by operation of law or otherwise by any of the Parties without the prior written consent of each of the other Parties. Any purported assignment without such consent shall bevoid. Subject to the preceding sentences, this Agreement will be binding upon, inure to the benefit of, and be enforceable by, the Parties and their respective successors and assigns.

16. EMPLOYEES AND OTHERS

Each Party shall advise its Representatives, contractors, subcontractors and licensees, and shall require its Affiliates to advise their Representatives, contractors, subcontractors and licensees, of the obligations of confidentiality and non-use under this Agreement, and shall be responsible for ensuring compliance by its and its Affiliates' Representatives, contractors, subcontractors and licensees with such obligations. In addition, each Party shall require all persons and entities who are not employees of a Party and who are provided access to the Confidential Information, to

execute confidentiality or non- disclosure agreements containing provisions no less stringent than those set forth in this Agreement. Each Party shall promptly notify the other Party in writing upon learning of any unauthorized disclosure or use of the Confidential Information by such persons or entities.

17. NO LICENSE

Nothing in this Agreement is intended to grant any rights to under any patent, copyright, or otherintellectual property right of the Disclosing Party, nor will this Agreement grant

the Receiving Party any rights in or to the Confidential Information of the Disclosing Party, except asexpressly set forth in this Agreement.

18. RELATIONSHIP BETWEEN PARTIES:

Nothing in this Agreement or in any matter or any arrangement contemplated by it is intended to constitute a partnership, association, joint venture, fiduciary relationship or other cooperative entity between the parties for any purpose whatsoever. Neither party has any power or authority to bind theother party or impose any obligations on it and neither party shall purport to do so or hold itself out ascapable of doing so.

19. UNPULISHED PRICE SENSITIVE INFORMATION (UPSI)

agrees and acknowledges that, its Partners,	employees,
representatives etc., by virtue of being associated with RailTel and being	in frequent
communication with RailTel and its employees, shall be deemed to be '	"Connected
Persons" within the meaning of SEBI (Prohibition of Insider Trading) R	Regulations,
2015 and shall be bound by the said regulations while dealing with any	
confidential and/ or price sensitive information of RailTel	shall
always and at all times comply with the obligations and restrictions conta	ained in the
said regulations. In terms of the said regulations,	shall
abide by the restriction on communication, providing or allowing ac	cess to any
Unpublished Price Sensitive Information (UPSI) relating to RailTel as well a	s restriction
on tradingof its stock while holding such Unpublished Price Sensitive I	Information
relating to RailTel	

20. MISCELLANEOUS

This Agreement constitutes the entire understanding among the Parties as to the Information and supersedes all prior discussions between them relating thereto. No amendment or modification of this Agreement shall be valid or binding on the Parties unless made in writing and signed on behalf of each Party by its authorized representative. The failure or delay of any Party to enforce at any time any provision of this Agreement shall not constitute a waiver of such Party's right thereafter to enforce each and every provision of this Agreement. In the event that any of the terms, conditions or provisions of this Agreement are held to be illegal, unenforceable or invalid by any court of competent jurisdiction, the remaining terms, conditions or provisions hereof shall remain in full forceand effect. The rights, remedies and obligations set forth herein are in addition to, and not in substitution of, any rights, remedies or obligations which may be granted or imposed under law orin equity.

IN WITNESS WHEREOF, the Parties have executed this Agreement on the date set forth above.

Bidders Name:	RailTel Corporation	of
	India Limited:	
Ву	By	
_ Name:	_ Name:	
Title:	Title:	

Witnesses:

Annexure – 07

Technical Compliance

To,

Executive Director/East

19th Floor, Aurora Waterfront, GN 34/1, Sector V,

Bidhannagar, Kolkata, West Bengal 700091

Ref: 1. CoR Tender Ref No. N_02_HQ-2023-24 Dated 12/04/2023

2. RailTel's EOI Ref: RAILTEL/ER/MKT/EOI/2023-24/NFR/004 DTD

09.05.2023

Business Associates are requested to mention the details of compliance of technical solution proposed:

S · N o	Scope Item	Specification as per technical Document	Proposed OEM Name		Compliance sheet
A	В	C	D	E	F
1	To be filled by Bidder As per Technical Document Copy of CoR	As per Technical Document Copy ofCoR	Bidder	Bidder	To be filled by Bidder
2	To be filled by Bidder	To be filled by Bidder	To be filled by Bidder		To be filled by Bidder

<u>Note:</u> MAF from OEM to be provided in name of RailTel Corporation of India Ltd. & in the name of the Bidder both separately.

Annexure – 08

Pre-Bid Agreement

(To be executed in presence of Public notary on non-judicial stamp paper of the value of Rs. 100/-. The stamp paper has to be in the name of the BA)

100/ The stamp paper	has to be in the	name of the DA		
This Pre-Bid Agreem	ent (the " Agre	e ment ") is made	at New Delhi on	this Day of
	(month) 202	2.		
BETWEEN				
M/a DailTal Camana	ation Of India l	imited (CIN: 1	64202DI 2000COI	(107005) a company
M/s. RailTel Corpora				
registered under the C	-		-	
6 th Floor, Office Bloc				
Regional office at 19th				0
West Bengal 700091			_	
repugnant to the conte		nereof, be deeme	d to include its succ	essors and permitted
assigns) of the FIRST	PARI.			
AND				
M/a VVVV (CIN.) a commony	magistanad under the
M/s. XXXX , (CIN: Companies Act	1956,	having		registered under the registered
CompaniesAct	office	at	11.5	egistered
	Office	aı		and its
Corporate (Officelocated at			und 1to
			expression shall, ur	nless repugnant to the
				ssors and permitted
	the SECOND I		- 10	1
C ,				
RailTel and		shall	be hereinafter indivi	idually referred to as
"Party" and collective	ely as " Parties ."	,		

WHEREAS,

A) RailTel is a "Mini Ratna (Category-I)" CPSU of Ministry of Railways, having exclusive right of way along Indian Railways and has created an OFC backbone and associated transport and network infrastructure to provide carrier class telecom services. RailTel has Unified License issued by DoT to provide a range of telecom services. RailTel also has two tier III certified data centres at Secundrabad and Gurugram. RailTel has created a slew of digital services like cloud,hosting, hosted Video Conferencing service, Aadhar Services, Content delivery platform, WiFi as a service etc. RailTel has strong capabilities in managing telecom infrastructure, MPLS network infrastructure, data centre services like IaaS (Infrastructure as a

	Service) and PaaS (Platform as a Service).
B)	(DETAILS OF SECOND PART)
C)	RailTel had floated an EOI No: _
	dated pursuant to the RFP floated by End
	Customer for"
	for End Customer Organization for agreed
	Scope of Work" (hereinafter referred as "The said work/project/tender"), and
	subsequently, based on the offer submitted by M/s XXXX towards the RailTel's
	EOI, M/s XXXX has been selected by RailTel as Business Associate for the said
	Project.
D)	RailTel is in the process of participating in the tender issued by end customer,
	complete details of which have deliberately not been shared with XXXX and XXXX
	has waived its right toget the RFP document of end customer owing to confidentiality
	concern raised by the end customer. However, a limited scope of work on 'need to
	know basis' and as detailed in clause
	1.7 below, which will be carried out by XXXX has been shared with XXXX and
	based on the representation of "XXXX" that "XXXX" has read the said limited
	Scope of Work and has understood the contents thereof and that "XXXX" has
	sufficient experience to execute the saidlimited and defined scope of work, the Parties
	have mutually decided to form a "Business association" wherein RailTel shall act as
	the "Bidder" and " \underline{XXXX} " shall act as the "business associate" in terms of the said
	Tender and in accordance to the terms agreed hereunder;
	E) RailTel shall submit Rupees <u>YYYY</u> as BG against pre integrity pact at the time of
	submission of bid as an Integrity Pact bank guarantee to end customer and
	accordingly " \underline{XXXX} " shall submit Rupees \underline{ZZZZ} as BG of pre integrity pacton back
	to back
	basis to RailTel before final submission of the said bid to end customer. (This is
	applicable on cases to case basis as per CoR requirement. May please read in
	conjunction of the current RFP.)
	F) Party hereby acknowledges that RailTel has received Rs.
	(Rs) from M/s XXXX as per the Terms and

conditions of EOI no.	
46.	dated

G) The Parties are thus entering into this Agreement to record the terms and conditions of their understanding and the matters connected therewith.

RailTel has agreed to extend all the necessary and required support to "XXXX" during the entire contract period.

NOW, THEREFORE, in consideration of the mutual covenants set forth herein it is herebyagreed by and between the Parties hereto as under:

1. SCOPE OF CO-OPERATION

- 1.1. Parties have agreed to form a "business association" to co-operate with each other on an exclusive basis with respect to execution of the said Project.
- 1.2. It has been further agreed between the Parties that Parties shall not bid individually for the said Project nor shall they enter into any arrangement with other parties for the purpose of bidding for the said Project during the validity of this Agreement.
- 1.3. The Parties also agree that the terms of the said EOI for limited and defined scope of work along with the Corrigendum's issued thereafter shall apply mutatis-mutandis to this Agreement.
- 1.4. The Parties further agree that they shall, enter into a 'Definitive Agreement' containing elaborate terms and conditions, role and responsibilities and respective scope of work of this Agreement after declaration of RailTel as the successful bidder of the said Project.
- **1.6.** RailTel may further retain some portion of the work mentioned in the end organization's RFP,

where RailTel has competence so that overall proposal becomes most winnable proposal.

XXXX agrees, undertakes and acknowledges that following shall be Scope of Work of XXXX outof the total project work.:

2. Technical Terms – As per CoR document

3. TERM AND TERMINATION

- 3.1. This Agreement shall come into force as of the date of signing and shall continue to be in full force and effect till the complete discharge of all obligations, concerning the carrying out of the said Project, except terminated earlier by the Parties in terms of this Agreement or in terms of the said project, whichever is applicable.
- **3.2.** This Agreement can be terminated by either Parties forthwith in the event of happening of the following events:
- (a) End customer announces or notifies the cancellation of the said Project and / or withdrawing the said RFP.
- (b) The receipt of an official communication that End customer chooses not to proceed withRailTel for the said Project or RailTel is not short listed by End customer.
- (c) Material breach of any of the terms and conditions of this Agreement by either of the Parties and the same is not rectified by the defaulting Party beyond 15 (fifteen) days (ora reasonable time period as mentioned under the notice issued by the other Party) from the date of receipt of notice from the other Party to cure the said breach.
- 3.3. Parties agree and understand that as of the execution of this Agreement they are contractually bound and obligated to perform the services, obligations and the scope of work entrusted, should RailTel be declared as the successful bidder of the said Project. Any Party shall not withdraw its participation subsequent to execution of this Agreement, at any point in time except in case of material breach of any of the terms of the Agreement.
- 3.4. In case "XXXX" breach the terms of Agreement i.e. defaulting party in such case the balance unsupplied quantity or service shall be completed by RailTel i.e. non-defaulting party and cost for completion of that balance unsupplied quantity or service of such defaulting party shall be executed by RailTel at the risk and cost of such defaulting party.

4. Liability:

It is understood that the parties are entering into this pre-bid teaming agreement for requirement of submission of bid against the RFP floated by end customer for Implementation of Network Security System and Integration for end Customer Organization. Parties acknowledge and agree that "XXXX" shall be completely liable for the successful execution of this project, in relation to its defined scope of work (as detailed in clause 1.7 above), fully complying the end customer requirements. Accordingly, it is agreed that notwithstanding

anything contained in the RFP document, "XXXX" shall be liable to RailTel with regard to its obligations and liability to complete theagreed and defined scope of work as detailed in clause 1.7 above..

5. EXCLUSIVITY

Parties agree to co-operate with each other for the purpose of the said Project on an exclusivebasis with respect to applying for, submitting and execution of the said Project including providing of technical demo, proof of concept for the agreed and defined scope of work.

6. PAYMENT TERMS

The payment terms between the parties shall be only on receipt of payment from end customer.

7. TAXES

Parties agrees that they will comply with the Indian Income Tax Act in force from time to time and pay Indian Income Tax, as may be imposed / levied on them by the Indian

Income Tax Authorities, for the payments received by them for the Project under this agreement and any other taxes, cess, surcharge, etc. for their respective scope of works;

8. INDEMNIFICATION

- 8.1 Parties agree to and undertake to indemnify and hold each other, its officers, directors, agents and employees harmless, from and against any and all claims, demands, causes of action, losses, damages, costs and expenses (including attorney's reasonable fees, costs of investigation and defence) arising out of or resulting from any claim, action or other proceeding (including any proceeding by any of the indemnifying party's employees, agents or contractors) based upon:
- i. any breach or contravention of any of the terms, conditions, covenants of this Agreementby the Party;
- ii. Unethical business practices;
- iii. any acts or omission of the Party and/ or any of its employees, agents or contractors, andthe liability for damages to property arising from or out of party operations in connection with the performance of this agreement;
- iv. any claim for taxes that might arise or be imposed due to this performance of Services hereunder;
- v. any representation or warranty or information furnished by the Party being found to be false;
- vi. Parties failure to pay all applicable compensation to its respective personnel;
- vii. death or personal injury to any person;
- viii. destruction or damage to any property by acts or omissions of either Party, its representatives or personnel;
- ix. any violation/non-compliance by the Party with any applicable laws governmentalregulations or orders;
- x. any third party liability;

- xi improper handling or misuse of the Confidential Information of the Party(ies) by the Party
- 8.2 XXXX shall be liable to all risks and consequences (including the risk of payments) suffered in the performance of services under the Project and undertakes to indemnify RailTel from and against any non payments (of RailTel's share payable to RailTel), recoveries and claim from End Customer or any other cost or losses incurred due to default/non performance on part of XXXX.

9. COMPLIANCES TO STATUTORY OBLIGATIONS

- 9.1. Parties shall also obtain and keep in place necessary insurance policies, mediclaim policies, group insurance schemes of adequate value to cover their workmen, supervisors, etc. with regard to any accidents, injury or the liability under the Employee Compensation Act.
- 9.2. Parties shall observe and be responsible for the compliance of all labour laws (including labour cess) as per government notifications and shall maintain necessary records for thesame and shall submit the same to RailTel when so required.
- **9.3.** Parties shall duly maintain all records / registers required to be maintained by them undervarious labour laws mentioned above and shall produce the same before the concerned Statutory Authorities whenever required and called upon to do so.

10. <u>LEGAL STATUS</u>

This Agreement constitutes a contractual relationship and shall relate solely to the Projectand shall not extend to other activities or be construed to create a corporation, body corporate, partnership or any other form of legal entity.

11. REPRESENTATIONS AND COVENANTS

- 11.1. Each Party represents and warrants to the other Party as follows:
- 11.1.1. That it has full capacity, power and authority and has obtained all requisite consents and approvals to, enter into and to observe and perform this Agreement and to consummate the transactions contemplated hereunder. Each of the Persons / personnel executing this Agreement on behalf of the each of the Parties have full capacity and authority to sign and execute this Agreement on behalf of the respectiveParties;
- 11.1.2. The execution, delivery and consummation of, and the performance by it, of this Agreement shall not conflict with, violate, result in or constitute a breach of or a default under, (a) any contract by which it or any of its assets or properties, are bound oraffected, and/or (b) its constitutional documents;
- 11.1.3. This Agreement constitutes its legal, valid and binding obligations, enforceable against it, in accordance with their terms under Applicable Statutory Law(s);
- 11.1.4. It has the right, authority and title to execute this Agreement;

12. SUBCONTRACTING BETWEEN PARTIES

If a Party subcontracts certain supplies or services pertaining to its scope of work to

the otherparty, then the resulting relationship between such parties shall be governed by a separate subcontract. This Agreement shall not in any way be affected thereby except as stated otherwise in this Agreement

13. GOVERNING LAW AND JURISDICTION

The construction, validity and performance of this Agreement shall be governed in all respectsby the Laws of India. The Parties hereby submit to the exclusive jurisdiction of the Indian courts at Delhi only.

14. GOOD FAITH NEGOTIATION AND DISPUTE RESOLUTION

The parties shall, at the first instance, attempt to resolve through good faith negotiation and consultation, any difference, conflict or question arising between the parties hereto relating toor concerning or arising out of or in connection with this agreement, and such negotiation or consultation shall begin promptly after a Party has delivered to another Party a written requestfor such consultation.

In the event of any dispute, difference, conflict or question arising between the parties hereto, relating to or concerning or arising out of or in connection with this agreement, is not settled through good faith negotiation or consultation, the same shall be referred to arbitration by a sole arbitrator.

The sole arbitrator shall be appointed by CMD/RailTel out of the panel of independent arbitrators maintained by RailTel, having expertise in their respective domains. The seat and the venue of arbitration shall be New Delhi. The arbitration proceedings shall be in accordance with the provision of the Arbitration and Conciliation Act 1996 and any other statutory amendments or modifications thereof. The decision of arbitrator shall be final and binding on both parties. The arbitration proceedings shall be conducted in English Language. The fees and cost of arbitration shall be borne equally between the parties.

15. FORCE MAJEURE

"Force Majeure Event" shall mean any event beyond the reasonable control of the affected Party including acts of God, fires, earthquakes, strikes, pandemic, epidemics, lock down, and labor disputes, acts of war or terrorism, civil unrest, economic and financial sanctions, or acts or omissions of any Governmental Authority occurring on or after the Signature Date.

No Party shall be liable to the other if, and to the extent, that the performance or delay in performance of any of its obligations under this Agreement is prevented, restricted, delayed or interfered with, due to a Force Majeure Event. The Party affected by Force Majeure Event shall promptly inform the other Party in writing and shall furnish within 30 (thirty) days thereafter, sufficient proof of the occurrence and expectedduration of such Force Majeure Event. The Party affected by Force Majeure Event shall also use all reasonable endeavours to mitigate the negative effects of such Force Majeure Event onsuch Party's ability to perform its contractual obligations. In the event of a Force Majeure Event, the Parties shall immediately consult with each other in order to find an equitable solution and shall use all reasonable endeavours to minimise the consequences of such ForceMajeure Event.

The occurrence of a Force Majeure Event shall however, not relieve a Party of any obligation to pay any sum due under this Agreement prior to the occurrence of the Force Majeure Event.

If the Force Majeure lasts for more than 6 (six) months, the Parties may mutually decide in writing on the future course of action with respect to this Agreement.

16. <u>INTELLECTUAL PROPERTY RIGHTS</u>

- 16.1. Each Party shall remain the sole owner of all industrial or intellectual property rights, Technical Data, Know-How, designs, specifications and the like, generated or acquired beforethe signature, or beyond the scope of this agreement.
- 16.2. Each Party shall remain the sole owner of all industrial or intellectual property rights, technical data, know-how, design specifications and the like generated solely by that Party during the course of the performance of this agreement and shall not be free to used it by theother party and if the other party uses that intellectual property rights prior permission shall be taken with paying necessary fees for such rights.
- 16.3. In case of joint development, the work-share and associated ownership of intellectual property of each Party shall be mutually agreed upon and defined in advance in the definitive agreement for the specific program. However, should any invention be jointly made by the Parties in the performance of this agreement, without neither Party being in a position to reasonably claim the ownership of said intellectual property right, the said right shall be jointly owned by the Parties and the corresponding measures of protection for both Parties of the said right as may be practicable shall be mutually agreed by both Parties and cost for such registration of such right shall be borne by the parties proportionately as per theownership of the rights.
- 16.4 As on date, Parties confirms that there are no infringements of any Intellectual PropertyRights of the products contemplated under this agreement, in accordance with the laws prevailing in the country.
- 16.5. The Parties undertake and confirm that the Technology / Knowhow / Design owned by each of them and intended to be put into use for execution of various Projects pursuant to thisagreement has been originally developed by each of such Parties. The Parties are entitled to all the Intellectual Property Rights in Technology / Knowhow / Design intended to be put into use for execution of various Projects and no third-party Intellectual Property Rights have been put into use either in their original or modified form without proper authorisation of such thirdparty. The Parties further vouchsafes that the foregoing undertaking is actuated by truth andaccuracy and no misrepresentation is being put into use for inducing each other to enter into this agreement.

17. <u>CONFIDENTIALITY</u>

- 17.1. During the term of this agreement, either party may receive or have access to technical information, as well as information about product plans and strategies, promotions, customers and related non-technical business in formation which the disclosing party considers to be confidential ("Confidential Information as per RFP tender document"). In the event Confidential Information is to be disclosed, the Confidential Information must be marked as confidential at the time of disclosure, or if disclosed orally but stated to be confidential, and bedesignated as confidential in writing by the disclosing party summarizing the Confidential Information disclosed and sent to the receiving party within thirty (30) days after such oral disclosure.
- 17.2. Confidential Information may be used by the receiving party only with

respect to theperformance of its obligations under this Agreement, and only by those employees of the receiving party and its subcontractors who have a need to know such information for purposes related to this Agreement, provided that such subcontractors have signed separate agreements containing substantially similar confidentiality provisions. The receiving party must protect the Confidential Information of the disclosing party by using the same degree of care to prevent the unauthorized use, dissemination or publication of such Confidential Information, as the receiving party uses to protect its own confidential information of like nature.

- 17.3. The obligations is not applicable to any information which is:
- 17.3.1. Already known by the receiving party prior to disclosure;
- 17.3.2. Publicly available through no fault of the receiving party;
- 17.3.3. Rightfully received from a third party without being responsible for its confidentiality;
- 17.3.4. Disclosed by the disclosing party to a third party without being responsible for its Confidentiality on such third party;
- 17.3.5. Independently developed by the receiving party prior to or independent of the disclosure;
- 17.3.6. Disclosed under operation of law;
- 17.3.7. Disclosed by the receiving party with the disclosing party's prior written approval.
- 17.4 XXXX agrees and acknowledges that XXXX, its Partners, employees, representatives etc., by virtue of being associated with RailTel and being in frequent communication with RailTel and its employees, shall be deemed to be "Connected Persons" within the meaning of SEBI (Prohibition of Insider Trading) Regulations, 2015 and shall be bound by the said regulations while dealing with any confidential and/or price sensitive information of RailTel. XXXX shall always and at all times comply with the obligations and restrictions contained in the said regulations. In terms of the said regulations, XXXX shall abide by the restriction on communication, providing or allowing access to any Unpublished Price Sensitive Information (UPSI) relating to RailTel as well as restriction on trading of its stock while holding such Unpublished Price Sensitive Information relating to RailTel
- 17.5 Notwithstanding anything contained in this agreement, XXXX undertakes, agrees and acknowledges that being RailTel's Business Associate, XXXX shall maintain utmost confidentiality in relation to said Project. XXXX further, undertakes that any information relating to said Project which is or will be disclosed/divulged by RailTel on need to know basis, will be received and treated by XXXX as strictly confidential and XXXX shall not, without the prior written consent of the RailTel or as expressly permitted herein, disclose or make available to any other person such information.

18. NOTICES

Notices, writings and other communications under this Agreement may be delivered by hand, by registered mail, by courier services or facsimile to the addresses as set out below:

To,			
Executive Director/East			
19th Floor, Aurora Waterfront, GN	34/1,	Sector	٠V,
Bidhannagar, Kolkata, West Bengal	7000	91	

To XXXX		
To:	XXXX	
Kind Attn:		Address:
Mob. No.:		Email:

19. AMENDMENT

No amendment or modification or waiver of any provision of these presents, nor consent to any departure from the performance of any obligations contained herein, by any of the Partieshereto, shall in any event be valid and effective unless the same is in writing and signed by the Parties or their duly authorized representative especially empowered in this behalf and thesame shall be effective only in respect of the specific instance and for the specific purpose forwhich it is given.

20. PRIOR UNDERSTANDING

This Agreement contains the entire Agreement between the Parties to this Agreement with respect to the subject matter of the Agreement, is intended as a final expression of such Parties' agreement with respect to such terms as are included in this Agreement is intended as a complete and exclusive statement of the terms of such agreement, and supersedes all negotiations, stipulations, understanding, Agreements, representations and warranties if any, with respect to such subject matter, which precede or accompany the execution of this Agreement.

21. GENERAL

21.1. Binding Effect:

This Agreement shall be binding upon and inure to the benefit of the Parties here to and their respective legal successors.

21.2. Counterparts:

This Agreement may be executed simultaneously in 2 (two) counterparts, each of which shallbe deemed to be original and all of which together shall constitute the same Agreement.

21.3. Non-Partnership:

- 21.3.1. This Agreement shall be on a principal-to-principal basis and shall not create any principal-agent relationship between the Parties.
- 21.3.2. Nothing in this Agreement shall be deemed to constitute a partnership or joint venture between the Parties or otherwise entitle either Party to have an authority to bind theother Party for any purpose.

21.4. Severability:

In the event any provision of this agreement is held invalid or un-enforceable by a court of competent jurisdiction, such provision shall be considered separately and such determination shall not invalidate the other provisions of this agreement and annexure/s which will be in fullforce and effect.

21.5. Waiver:

A failure by any Party to exercise or enforce any rights conferred upon it by this Agreement shall not be deemed to be a waiver of any such rights or operate so as to bar the exercise or enforcement thereof at any subsequent time.

21.6. Time is of essence:

Time is the essence of this agreement and the Parties herein agree and acknowledge to abideby the same.

22. Miscellaneous

- 22.1. No Party to this agreement will have any rights or obligations arising from or in relation to this agreement in excess of those rights and obligations expressly declared herein.
- 22.2. No Party to this agreement is entitled to sell, assign or otherwise transfer any of its rights and/or obligations arising from or in relation to this agreement to any third party, without the prior written consent of the other Party of this agreement.
- 22.3. Each Party shall be solely responsible for its own actions or failures to act and for itsown commitments and undertakings. Neither Party shall present itself as the representative or agent of the other Party, nor shall it have the power or the authority to commit the other Party, unless it receives the other Party's prior written consent.
- 22.4. No release shall be made by any Party to the news media or the general public relating to this agreement and/or the subject matter thereof without prior written approval of the other Party..
- 22.5. During the term of this agreement, each party shall refrain from taking any action or attempt to take any action with the intent of impairing or causing prejudice to the businessrelationship, whether existing or prospective that subsists between the other party and its customers and business partners. Each party shall also desist from inducing or influencing or attempting to induce or influence any customer or business partner, whether existing or prospective of the other party, resulting into prejudice or detriment to business prospects of the other party.

Furthermore, Parties shall not compete with or cause detriment to the business prospects of each other by making use of confidential information, whether in its embodied or disembodiedform, shared pursuant to this agreement.

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement as of the day and year first above written.

For RailTel Corporation Of India Limited	For XXXX
Authorised Signatory Signatory	Authorised
Name: Designation:	Name: Designation
In Presence of witness:	
Signature:	Signature:

EOI No: RAILTEL/ER/MKT/EOI/2023-24/NFR/004 DTD 09.05.2023 Name: Name: Address: Address

Annexure – 09

FORMAT FOR AFFIDAVIT

(To be executed in presence of Public notary on non-judicial stamp paper of the value of Rs. 100/-. The paper has to be in the name of the BA) **

I								(Name	and	des	ignatio	n)**
appoin	nted as the at	ttorne	ey/ au	thorize	d sigi	natory of	the BA	(includi	ng its	consti	tuents)	, M/s
					(hereinaft	er calle	ed the BA	(A) for	the pu	rpose o	of the
EOI (documents	for	the	work	of			a	s pe	r the	EOI	No.
											of (Ra	ilTel
Corpo	ration of Inc	dia L	imite	d), do l	nereb	y solemn	ly affii	m and st	ate or	the b	ehalf c	of the
BA inc	cluding its c	onsti	tuents	s as uno	der:							

- 1. I/we the BA (s), am/are signing this document after carefully reading the contents.
- 2. I/we the BA(s) also accept all the conditions of the EOI and have signed all the pages in confirmation thereof.
- 3. I/we hereby declare that I/we have downloaded the EOI documents from RailTel website www.railtelindia.com. I/we have verified the content of the document from the website and there is no addition, no deletion or no alternation to be content of the EOI document. In case of any discrepancy noticed at any stage i.e., evaluation of EOI, execution of work or final payment of the contract, the master copy available with the RailTel Administration shall be final and binding upon me/us.
- 4. I/we declare and certify that I/we have not made any misleading or false representation in the forms, statements and attachments in proof of the qualification requirements.
- 5. I/we also understand that my/our offer will be evaluated based on the documents/credentials submitted along with the offer and same shall be binding upon me/us.
- 6. I/we declare that the information and documents submitted along with the EOI by me/us are correct and I/we are fully responsible for the correctness of the information and documents, submitted by us.
- 7. I/we undersigned that if the certificates regarding eligibility criteria submitted by us are found to be forged/false or incorrect at any time during process for evaluation of EOI, it shall lead to forfeiture of the EOI EMD besides banning of business for five years on entire RailTel. Further, I/we (insert name of the BA)** and all my/our

constituents understand that my/our constituents understand that my/our offer shall be summarily rejected.

8. I/we also understand that if the certificates submitted by us are found to be false/forged or incorrect at any time after the award of the contract, it will lead to termination of the contract, along with forfeiture of EMD/SD and Performance guarantee besides any other action provided in the contract including banning of business for five years on entire RailTel.

DEPONENT SEAL AND SIGNATURE OF THE BA

VERIFICATION

I/We above named EOI do hereby solemnly affirm and verify that the contents of my/our above affidavit are true and correct. Nothing has been concealed and no part of it is false.

DEPONENT SEAL AND SIGNAURE OF THE BA

Place:

**The contents in Italics are only for guidance purpose. Details as appropriate, are to be filled in suitably by BA. Attestation before Magistrate/Notary Public.



Annexure – 10

Bank Guarantee Format (against EMD)

Ref: 1. CoR Tender Ref No. N_02_HQ-2023-24 Dated 12/04/2023
2. RailTel's EOI Ref: RAILTEL/ER/MKT/EOI/2023-24/NFR/004 DTD
09.05.2023
WHEREAS, [name of Bidder] (hereinafter called "the
Bidder") has submitted his Bid dated[date] Selection of Implementation
Partner from RailTel Empaneled Business Associate for exclusive PRE-BID TEAMING
ARRANGEMENT for the work of "XX name of the work XX." [name of Contract]
(hereinafter called "the Bid").
KNOW ALL PEOPLE by these presents that We[name of bank] of
[name of country] having our registered office at
(Hereinafter called "the Bank") are bound unto RailTel
Corporation of India Limited., 19th Floor, Aurora Waterfront, GN 34/1, Sector V,
Bidhannagar, Kolkata, West Bengal 700091 [name of Employer] (hereinafter called "the
Employer") in the sum of Rs. xxxxxxx (Rupees in words only) for which payment well and
truly to be made to the said Employer the Bank binds itself, his successors and assigns by these presents.
these presents.
SEALED with the Common Seal of the said Bank thisday of
2022.
THE CONDITIONS of this obligation are:
THE CONDITIONS of this obligation are: (1) If after Bid opening the Bidder withdraws his bid during the period of Bid validity
(1) If after Bid opening the Bidder withdraws his bid during the period of Bid validity
(1) If after Bid opening the Bidder withdraws his bid during the period of Bid validity specified in the Form of Bid;
(1) If after Bid opening the Bidder withdraws his bid during the period of Bid validity specified in the Form of Bid; or
(1) If after Bid opening the Bidder withdraws his bid during the period of Bid validity specified in the Form of Bid;
 (1) If after Bid opening the Bidder withdraws his bid during the period of Bid validity specified in the Form of Bid; or (2) If the Bidder having been notified of the acceptance of his bid by the Employer during the period of Bid validity:
 (1) If after Bid opening the Bidder withdraws his bid during the period of Bid validity specified in the Form of Bid; or (2) If the Bidder having been notified of the acceptance of his bid by the Employer
 (1) If after Bid opening the Bidder withdraws his bid during the period of Bid validity specified in the Form of Bid; or (2) If the Bidder having been notified of the acceptance of his bid by the Employer during the period of Bid validity:
 (1) If after Bid opening the Bidder withdraws his bid during the period of Bid validity specified in the Form of Bid; or (2) If the Bidder having been notified of the acceptance of his bid by the Employer during the period of Bid validity: a) Fails or refuses to execute the Form of Agreement in accordance with the Instructions to Bidders, if required;
 (1) If after Bid opening the Bidder withdraws his bid during the period of Bid validity specified in the Form of Bid; or (2) If the Bidder having been notified of the acceptance of his bid by the Employer during theperiod of Bid validity: a) Fails or refuses to execute the Form of Agreement in accordance with the Instructions to Bidders, if required; or
 (1) If after Bid opening the Bidder withdraws his bid during the period of Bid validity specified in the Form of Bid; or (2) If the Bidder having been notified of the acceptance of his bid by the Employer during theperiod of Bid validity: a) Fails or refuses to execute the Form of Agreement in accordance with the Instructions to Bidders, if required; or b) fails or refuses to furnish the Performance Security, in accordance with the
 (1) If after Bid opening the Bidder withdraws his bid during the period of Bid validity specified inthe Form of Bid; or (2) If the Bidder having been notified of the acceptance of his bid by the Employer during theperiod of Bid validity: a) Fails or refuses to execute the Form of Agreement in accordance with the Instructions to Bidders, if required; or b) fails or refuses to furnish the Performance Security, in accordance with the Instruction to Bidders;
 (1) If after Bid opening the Bidder withdraws his bid during the period of Bid validity specified inthe Form of Bid; or (2) If the Bidder having been notified of the acceptance of his bid by the Employer during theperiod of Bid validity: a) Fails or refuses to execute the Form of Agreement in accordance with the Instructions to Bidders, if required; or b) fails or refuses to furnish the Performance Security, in accordance with the Instruction to Bidders; or
 (1) If after Bid opening the Bidder withdraws his bid during the period of Bid validity specified inthe Form of Bid; or (2) If the Bidder having been notified of the acceptance of his bid by the Employer during theperiod of Bid validity: a) Fails or refuses to execute the Form of Agreement in accordance with the Instructions to Bidders, if required; or b) fails or refuses to furnish the Performance Security, in accordance with the Instruction to Bidders;
 (1) If after Bid opening the Bidder withdraws his bid during the period of Bid validity specified inthe Form of Bid; or (2) If the Bidder having been notified of the acceptance of his bid by the Employer during theperiod of Bid validity: a) Fails or refuses to execute the Form of Agreement in accordance with the Instructions to Bidders, if required; or b) fails or refuses to furnish the Performance Security, in accordance with the Instruction to Bidders; or

demand, without the Employer having to substantiate his demand, provided that in his demand

the Employer will note that the amount claimed by him is due to him owing to the occurrence of one or any of the three conditions, specifyingthe occurred condition or conditions.

This Guarantee will remain in force up to and including the date___* days after the deadline for submission of Bids as such deadline is stated in the Instructions to Bidders or as it may be extended by the Employer, notice of which extension(s) to the Bank is hereby waived. Any demand in respect of this guarantee should reach the Bank not later than the above date.

DATE_____SIGNATURE OF THE BANK ______ WITNESS_____ SEAL___

[Signature, name, and address]

* _____ days after the end of the validity