RAILTEL CORPORATION OF INDIA LIMITED

(A Govt. of India Undertaking)

Expression of Interest for Selection of Partner from Empaneled Business Associate for EXCLUSIVE PRE-BID TEAMING ARRANGEMENT

For

"Managing WAN, LAN, Video Conferencing and FMS".

EOI No: RailTel/EOI/COMKTG/EB/IT-ICT/2023-24 dated 19th May 2023

EOI NOTICE

Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023

EOI No: RailTel/EOI/COMKTG/EB/IT-ICT/2023-24 dated 19th May 2023

RailTel Corporation of India Ltd., (here after referred to as "RailTel") invites EOIs from RailTel's Empaneled Partners for the selection of suitable partner as Exclusive pre bid teaming arrangement for "Managing WAN, LAN, Video Conferencing and FMS".

The details are as under:

1	Last date for submission of Technical Packet against EOIs by bidders	23 rd May 2023 at 15:00 Hours
2	Opening of Technical Bid of EOIs	23 rd May 2023 at 15:15 Hours
3	Number of copies to be submitted for scope of work	One
4	EOI fees inclusive tax (Non-refundable)	Rs. 5,000/- (Five Thousand only)
5	Token EOÍ EMD	Rs. 10,00,000/- (Rupees Ten Lakh Only) To be submitted along with EOI.(To be submitted as online transfer /BG (with bank SFMS report marked to RBL Bank Ltd., IFSC Code RATN0000100 in case of BG). Balance EMD for Rs. 19,90,00,000/- (Rupees
		Nineteen Crores Ninety Lakhs only). To be submitted by selected Business Associate in the form of BG/online transfer, before submission of final bid to the end customer. (with bank SFMS report marked to RBL Bank Ltd., IFSC Code RATN0000100).)

The EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer. Partner need to share the online payment transfer details like UTR No. date and Bank along with the proposal.

RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064.

Eligible Business Associates are required to direct all communications related to this Invitation for EoI document, through the following Nominated Point of Contact persons:

Level:1 Contact: Anish Singh Gusain

Desgination: AGM/EB

Email: anishgusain@railtelindia.com

Contact: +91-9717644491

<u>Level:2</u> Contact: Shashidhar Uppal Desgination: Addl. GM/EB Email: shashi_uppal@railtelindia.com

<u>Level:3</u> Contact: Parag Kumar Goyal Desgination: ED/EB

Email: parag@railtelindia.com

Note:

- Empaneled partners are required to submit soft copy of technical packet through an e-mail at <u>eoi.ebco@railtelindia.com</u> duly signed by Authorized Signatories with Company seal and stamp.
- 2. The EOI response is invited from eligible Empaneled Partners of RailTel only.
- 3. All the document must be submitted with **proper indexing** and **page no**.
- 4. This is an exclusive pre RFP partnership arrangement with empaneled business associate of RailTel for participating in the end customer RFP. Selected partner's authorised signatory has to give an undertaking they will not submit directly or indirectly their bids and techno-commercial solution/association with any other organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to end customer organization by RailTel). This undertaking has to be given with this EOI Response.
- 5. **Transfer and Sub-letting**. The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third partytake benefit or advantage of the present Contract or any part thereof.
- Relevant technical and commercial specifications of RFP documents of end user organization can be shared to the authorized person of Business Associate on submission of proof of EOI fees of Rs. 5000/- (Five Thousand rupees Only), Token EOI EMD amount of Rs. 10,00,000/- (Rupees Ten Lakh Only) and Non-Disclosure Undertaking(NDU) as per Annexure-7.