

RAILTEL CORPORATION OF INDIA LIMITED
(A Govt. of India Undertaking)

**Expression of Interest for Selection of Partner from Empaneled Business Associate for
EXCLUSIVE PRE-BID TEAMING ARRANGEMENT**

For Two Portions:

- 1. Telecommunication Works (Package-A):** Provision of Intrusion Detection System for detection of elephant movements with tracking and Level crossing alerts to increase Safety and capacity enhancement (EPC Mode).
- 2. OFC Work (Package-B):** Trenching and laying of OFC cable in elephant corridor and connecting it with existing OFC laid in the area.

EOI No: RailTel/EOI/COMKTG/EB/RLY/2023-24 dated 16th Oct 2023

EOI NOTICE

Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023

EOI Notice No: RailTel/EOI/COMKTG/EB/RLY/2023-24 dated 16th Oct 2023

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empaneled Partners for the selection of suitable partner as Exclusive pre bid teaming arrangement for “for the selection of Two suitable partners for bidding in any one or two Packages i. e. Package-A and Package-B for end customer (NFR, in 3 Divisions) on back to back conditions (For Telecommunication and OFC Portion) with following details:

A) Package-A-Telecommunication-Works

B) Package-B-OFC-Works

The details are as under:

1	Last date for submission of Technical Packet against EOIs by bidders	20 th October 2023 at 08:45 Hours
2	Opening of Technical Bid of EOIs	20 th October 2023 at 09:00 Hours
3	Number of copies to be submitted for scope of work	One
4	EOI fees inclusive tax (Non-refundable) for both packages (A & B)	Rs. 5,000/- (Five Thousand only)
5	Token EOI EMD (For Package-A)	Rs. 5,00,000/- (Five Lakhs Only) to be submitted along with EOI.(To be submitted via online bank transfer) Balance EMD for Rs. 23,41,444/- (Rupees Twenty-Three Lakhs, Forty-One Thousand, Four-Hundred and Forty-Four only). To be submitted by selected Business Associate, in the form of BG/online transfer before submission of final bid to the end customer. (with bank SFMS report marked to RBL Bank Ltd., IFSC Code RATN0000100).)
6	Token EOI EMD (For Package-B)	Rs. 75,557/- (Rupees Seventy-Five Thousand, Five-Hundred and Fifty-Seven Only) to be submitted along with EOI.(To be submitted via online bank transfer)

The EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer or EMD can be submitted as PBG in favour of RailTel Corporation of India

Limited. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.

RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064.

Eligible Business Associates are required to direct all communications related to this Invitation for EoI document, through the following Nominated Point of Contact persons:

Level:1 Contact: Anish Singh Gusain
Designation: AGM/EB
Email: anishgusain@railtelindia.com
Contact: +91-9717644491

Level:2 Contact: Shashidhar Uppal
Designation: GM/EB
Email: shashi_uppal@railtelindia.com

Level:3 Contact: Parag Kumar Goyal
Designation: PED/EB
Email : parag@railtelindia.com

Note:

1. Empaneled partners are required to submit soft copy of technical packet through an e-mail at eoiebc@railtelindia.com duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible **Empaneled Partners of RailTel only.**
3. All the document must be submitted with **proper indexing** and **page no.**
1. This is an **exclusive pre RFP partnership arrangement with empaneled business associate of RailTel for participating in the end customer RFP.** Selected partner's authorized signatory has to give an undertaking they will not submit directly or indirectly their bids and techno-commercial solution/association with any other organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to end customer organization by RailTel). This undertaking has to be given with this EOI Response.
2. **Transfer and Sub-letting.** The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.