

S.N.	Bidder	RFP Reference (s) (Section, Page)	Content of RFP requiring clarification	Points of Clarification Required	RailTel Response
1	Aura Venture			Is there is any advantage of your existing MSP for this bid? Since we are associated with RailTel more than 5 years	There is no change in tender condition
2	Aura Venture	Section-2, Clause 2.1.4	Turnover	What about Bidder total turnover of Rs. 20 crores? This turnover is challenging. We request RailTel to waived condition for existing MSP.	There is no change in tender condition
3	Aura Venture	Section-7, Clause 7.4	Manpower for Customer Service Support	Want to discuss minimum manpower in accordance with the range of subscribers (6 persons for 3k subscriber base). Considering the average monthly complaint locked over the last 6 months, this manpower seems be on higher side.	There is no change in tender condition
4	Aura Venture	Section-15, Clause 15.8	EMD	We expect our Earnest Money Deposit for old tender/MSP agreement will be consider with new tender. Please confirm	EMD of old tender has already been returned to the bidder. The PBG of old tender cannot be considered for new tender.
5	PK Online	Section-15, Clause 15.8	EMD and Cost of RFP document	Waive off the EMD and tender cost for MSME registered firms.	Refer Corrigendum-6, Clause-1
6	Balaji Digicom	Section-2, Clause 2.1.2	MSO License	<p>We have already applied for the MSO license with an intention to start IPTV and OTT services so that we can soon launch a bundle of services like Railwire Internet + IPTV and OTT Service + Broadcast Solutions etc. Because of COVID 19 the process became slow but we are expecting to get the license soon. Acknowledgement letter is also submitted</p> <p>We are interested to bid for both NE-I and NE-II circles, so request you do the needful in this regard.</p>	Refer Corrigendum-6, Clause-2
7	Balaji Digicom	Section-2, Clause 2.1.4	Turnover	<p>BALAJI DIGICOM is the sister concern of Balaji International. Balaji International's last 3 years' turnover is as follows.</p> <p>2017 - 10 Cr 2018 - 21 Cr 2019 - 34 Cr</p> <p>Balaji International is dedicatedly working for Jio and Vodafone Underground Fiber Laying, Construction and other related telecom works. We want to keep BALAJI DIGICOM, a separate firm especially for Railwire Broadband Service, Cable TV / IPTV works. But it's turnover is not as per the eligibility criteria of Railwire MSP mentioned in RFP documents. We wanted to know whether the supporting documents of Balaji International will suffice the requirement,</p>	Refer Corrigendum-6, Clause-5 and Annexure-1
8	SRIT			RICT Private Limited (RICT) is subsidiary company of SRIT India Pvt Ltd. RICT is interested in applying for MSP empanelment. Parent company of RICT is already an MSP for three states. Kindly advise whether RICT is permitted to apply for MSP empanelment for some states?	RICT is permitted to bid for this tender subject to fulfillment of eligibility criteria mentioned in the tender document. RICT is permitted to participate in those circles where SRIT India Pvt. Ltd. is not participating.
9	SRIT	Annexure-C, Eligibility Criteria Compliance, pt-8	Eligibility Criteria	As per the tender clause " Eligibility Criteria" Item 8, a bidder can apply for maximum 3 circles. SRIT, at this present time, is MSP for 3 states.	SRIT is permitted to bid for three circles as per the tender fulfilling the eligibility

				SRIT is working as a PoC pilot MSP for Gujarat. SRIT is interested to apply for MSP empanelment for Gujarat to regularise the pilot MSP agreement to a formal MSP agreement so that we can put more number of engineers and grow business. Please state whether this is permitted under this RFP?	criteria and other tender conditions for each circle separately.
10	SRIT	Annexure-C, Eligibility Criteria Compliance, pt-8	Eligibility Criteria	In addition of Gujarat regularization from PoC Pilot MSP to a full MSP, SRIT is interested to apply for MSP empanelment for two more states – that is, total 3 circles including Gujarat). Please confirm whether it is permitted.	
11	SRIT	Annexure-C, Eligibility Criteria Compliance, pt-5	Eligibility Criteria	As per clause "Eligibility Criteria" item 5, Bidder should have an office in the applied circle. If the bidder gives an affidavit stating that Bidder will open an office in the applied circle within a month or maximum of three months from the date of signing the MSP agreement, will it be acceptable?	Refer Corrigendum-6, Clause-3 and 4
12	One Solution, Raipur	Section-2, Clause 2.1.4	Turnover	Is there any relief for startups for turnover? As we are registering new Pvt. Ltd. company and it would not have turnover of 20 Crore for last 3 years. For experience, we have more than 5 years of experience for managing networks of ISPs.	All eligibility conditions are relaxed by 50% for the startups who are registered under “startup India” or under “DIPP”. Refer Corrigendum-6, Clause- 7
13	Multilink	Section-15, Clause 15.8	EMD and Cost of RFP document	Waive off the EMD and tender cost for MSME registered firms.	Refer Corrigendum-6, Clause- 1
14	Digital Info	Section-15, Clause 15.11	PBG	Regarding PBG, it is mentioned that we have to transfer money to RailTel. Earlier it was BG through bank only.	There is no change in tender condition
15	Cube Fibernet	Section-15, Clause 15.11	PBG	Can an irrevocable LC be considered against PBG?	No, the irrevocable LC cannot be considered as PBG
16	IRY Solutions	Section-2, Clause 2.1.8 and Clause 2.2.	Consortium	Can you please clarify if consortium is allowed, would like to know the criteria for the partner who has financial qualifications?	Refer Clause No. 2.1.8 (a) in tender document
17	Softnet Digital	Section-15, Clause 15.11	PBG	Can an irrevocable LC be considered against PBG?	No, the irrevocable LC cannot be considered as PBG
18	Softnet Digital	Section-2, Clause 2.1.8 and Clause 2.2.	Consortium, MSO	In consortium bid, second partner has MSO license, then?	Refer Clause No. 2.1.8 (b) in tender document
19	D-Link			ANP/ Facilitators will build and maintain the access network from RailWire PoP to customer premises using EOC, Metro Ethernet, GPON/EPON or Wi-Fi as per the design guidelines of RailTel.	Specific guidelines are already in place and will be communicated to the bidders after empanelment as MSP
20	D-Link			ANP/Facilitator will ensure that approved devices are used and the wiring is done in as per standard in a robust manner. So, any specs being finalized by RailTel.	
21	D-Link			Specific guidelines for ANPs to connect with customers.	