

Corrigendum-IV

Sub: “Provisioning of MDWDM in Konkan Railway Route & CSMT-CCG via Badhwar Park Route for RailTel’s OFC based Network”

Ref: E-Tender Notice No. RailTel/WR/E-Tender/OT/2021-22/MDWDM KRCL dated 24.05.2021

AMENDMENTS TO THE TENDER CONDITIONS:

SN	Clause no. & Chapter no.	Page no.	Sub-clause no./ Point no.	Tender Clause	Revised Clause
1	Chapter No. III Clause No. 2	9-10	Chapter No. III Clause No. 2	Eligibility Criteria for Bidder: As per the referred tender document and corrigendum in connection to this tender.	Eligibility Criteria: As per the Annexure-A (Corri. IV)

The last date of submission of bids is extended from 30.07.2021 to 19.08.2021.
Tender will be opened at 15:30 Hrs. on 19.08.2021.

All other terms & conditions of tender document or corrigendum if any remain the same.

This issues with the approval of Competent Authority.

(Arvind Kumar)
Sr. Manager/O&M/Proc/WR
For & on behalf of RailTel Corporation of India Ltd.

DA/- Annexure-A(Corri.-IV)

Form No. A(1) Corr.-IV

2. Qualification Criteria:

Qualifying criteria under this clause lays down minimum acceptable qualifications in various areas to ensure that qualified bidder has necessary experience, technical expertise, equipment and financial and human resources to successfully complete the project. Bids from bidder not meeting these qualification criteria may liable to be rejected. The Tenderer/bidder should be an Original Equipment Manufacturer (OEM) or authorized representative of OEM specifically authorized by OEM for bidding in this tender.

All the document should be in English/Hindi language only. Document other than English/Hindi will not be entertained. However, Tech. Specification and details should be in English only.

2.1 Eligibility Criteria Requirements for Bidders:

Bidder – The Bidder participated in the tender may be a sole Bidder / OEM

SN	Basic Requirement	Eligibility Criteria Requirements	Supporting Document Required
1)	Legal Entity	The bidder should be a Company registered in India under the Companies Act (India) with their registered office in India should have been operating for the last three years.	<ul style="list-style-type: none"> • Certificate of Incorporation / Registration or • Memorandum of Association (MoA)
2)	Financial Capability	<p>The bidder should have minimum cumulative turnover of 150% of tendered value or above during the last 3 financial years (i.e. current year and/or three previous financial years). The bidder should provide Audited Balance Sheets / annual reports as documentary evidence and for current year, the Statutory Auditor's certificate for turnover of current year up to the date of bid opening for which Balance Sheet/P&L may not be available. In case of photocopy of Balance Sheet/P&L the same should be certified by Chartered Accountant as true copy.</p> <p>i) For Startups* (recognized by Department of Industrial policy and promotion, Ministry of Commerce and Industry) bidder should have annual turnover of minimum 50% of tendered value or above during the preceding 3 financial years as on opening of bid.</p>	<ul style="list-style-type: none"> • Certificates to this effect which may be an attested Certificate from the concerned department / client or Audited Balance Sheet duly certified by the Chartered Accountant / Certificate from Chartered Accountant duly supported by Audited Balance Sheet.

SN	Basic Requirement	Eligibility Criteria Requirements	Supporting Document Required
3)	Technical Capability	<p>The tenderer must have successfully completed any of the following during last 07 (seven) years, ending last day of month previous to the one in which tender is invited:</p> <ul style="list-style-type: none"> • Three similar works# each costing not less than the amount equal to 30% of advertised value of the tender, or • Two similar works# each costing not less than the amount equal to 40% of advertised value of the tender, or • One similar work# each costing not less than the amount equal to 60% of advertised value of the tender. <p>For Startups* (recognized by Department of Industrial policy and promotion, Ministry of Commerce and Industry), the bidder should have completed in last three financial years plus current year upto the date of opening of tender :</p> <ul style="list-style-type: none"> • Three similar works# each costing not less than the amount equal to 15 % of advertised value of the tender, or • Two similar works# each costing not less than the amount equal to 20 % of advertised value of the tender, or • One similar work# each costing not less than the amount equal to 35% of advertised value of the tender. <p>Note: Completion of work should fall in the above period. The bidder shall also furnish work completion/ substantial work completion certificate issued by customer/s for the Purchase Orders/ Work Orders. Substantial completion shall be 80% (value wise) or more works completed under the contract. For contracts under which bidder participated as a Joint Venture member or sub-</p>	<ul style="list-style-type: none"> • Completion certificates with Satisfactory working and value of the work completed from the User Organizations is required to be submitted. <p>In case of substantially completed work, certificate from user for bidder share regarding total value of bidders share of work and value of completed work (minimum 80% of total value of bidders share of work) is required to be submitted.</p> <p>In case of composite work purchase orders, bidder shall submit CA certificate certifying the actual amount pertaining to similar work definition as mentioned in the clause.</p> <p>Past Experience Form as per Form No. A(1) Corr.-IV.</p> <p>(The set of document(s) submitted should clearly certify eligibility criteria and should be verifiable from the user/customer)</p>

SN	Basic Requirement	Eligibility Criteria Requirements	Supporting Document Required
		<p>contractor, only the bidder's share, by value, shall be considered to meet this requirement.</p> <p># Similar Work: Projects of Telecom Transmission Network / OFC Communication Network / Data Network / Video Conferencing / Broadband Network / Radio Network in Government / PSUs / Telecom Service Providers network / ISP Network / Public listed company^.</p> <p>Note: ^ - Work experience certificate issued by Public listed company having average annual turnover of Rs 500 Cr and above in last 3 financial years excluding the current financial year, listed on National Stock Exchange or Bombay Stock Exchange, incorporated/registered at least 5 years prior to the date of opening of tender, shall also be considered provided the work experience certificate has been issued by a person authorized by the Public listed company to issue such certificates.</p>	
4)	No Black Listing	The bidder should not have been black-listed currently by Central Govt./State Govt./CPSU/any reputed Telecom service provider in India or anywhere globally by Government for the supply of material / security reasons.	<ul style="list-style-type: none"> • Self-Declaration by the Bidder on Company's letter head
5)	Bidder Type	The Bidder or their promoters having equity stake or operating partnership in bidder, should not be holding valid License for Telecom service provider/ISP/ NLD, Services License of Government of India for Telecom Operation.	<ul style="list-style-type: none"> • Undertaking to be submitted by the Bidder
6)	MAF	Bidder should have authorization specific to this tender from respective OEM as per Form no. 5 of Chapter-III.	<ul style="list-style-type: none"> • MAF as per Form no. 5 of Chapter-III.
7)	Bidder Type	The tenderers shall submit a notarized affidavit on a non-judicial stamp paper stating that they are not liable to be disqualified and all their statement/documents submitted alongwith bid are true and factual. Standard format of the affidavit to be submitted by the bidder is enclosed as Form No. 4 of Chapter-III.	<ul style="list-style-type: none"> • Notarized Affidavit as per Form no. 4 of Chapter-III.

SN	Basic Requirement	Eligibility Criteria Requirements	Supporting Document Required
		<p>Non submission of an affidavit by the bidder shall result in summarily rejection of his/their bid. And it shall be mandatorily incumbent upon the tenderer to identify, state and submit the supporting documents duly self attested by which they/he is qualifying the Qualifying Criteria mentioned in the Tender Document. It will not be obligatory on the part of Tender Committee to scrutinize beyond the submitted document of tenderer as far as his qualification for the tender is concerned. The RailTel (RCIL) reserves the right to verify all statements, information and documents submitted by the bidder in his tender offer, and the bidder shall, when so required by the RailTel (RCIL), make available all such information, evidence and documents as may be necessary for such verification. Any such verification or lack of such verification by the RailTel(RCIL) shall not relieve the bidder of its obligations or liabilities here under nor will it affect any rights of the RailTel thereunder. In case of any wrong information submitted by tenderer, the contract shall be terminated. Earnest Money Deposit (EMD), Performance Bank Guarantee (PBG) and Security Deposit (SD) of contract forfeited and agency barred for doing business on RailTel (RCIL) for 5 (five) years.</p>	

***: Relaxations given in eligibility criteria for startups are indicative in nature and startup companies are required to submit their proposal for seeking relaxation in above mentioned eligibility criteria. Their proposal will be dealt on case to case basis only.**

Note:

Credentials if submitted in foreign currency shall be converted into Indian currency i.e., Indian Rupee as under:

The conversion rate of US Dollars into Rupees shall be the daily representative exchange rates published by the Reserve Bank of India for the relevant date. Where, relevant date shall be as on the last day of month previous to the one in which tender is invited. In case of any other currency, the same shall first be converted to US Dollars as on the last day of month previous to the one in which tender is invited, and the amount so derived in US Dollars shall be converted into Rupees at the aforesaid rate. The conversion rate of such

currencies shall be the daily representative exchange rates published by the International Monetary Fund for the relevant date

[Explanation for clause - Eligibility Criteria]:

1. In case a contract is started prior to 07 (seven) years, ending last day of month previous to the one in which tender is invited, but completed in last 07 (seven) years, ending last day of month previous to the one in which tender is invited, the completed work shall be considered for fulfillment of credentials.
2. If a contract is physically completed and completion certificate to this extent is issued by the concerned organization but final bill is pending, such contract shall be considered for fulfillment of credentials.
3. If a part or a component of contract is completed but the overall scope of contract is not completed, this work shall not be considered for fulfillment of technical credentials even if the cost of part completed work/component is more than required for fulfillment of credentials.
4. In case a contract is considered similar in nature for fulfillment of technical credentials, the overall cost of that work including PVC amount if any shall be considered and no separate evaluation for each component of that work shall be made to decide eligibility.
5. The value of final bill including PVC amount-if paid, or otherwise in case final bill is pending the contract cost in last approved variation statement plus PVC amount paid or cumulative amount paid up to last on-account bill including PVC amount and statutory deductions whichever is less, shall be considered as the completion cost of contract.
6. In case of newly formed partnership firm, the credentials of individual partners from previous proprietary firm(s) or dissolved previous partnership firm(s) or split previous partnership firm(s), shall be considered only to the extent of their share in previous entity on the date of dissolution / split and their share in newly formed partnership firm. For example, a partner A had 30% share in previous entity and his share in present partnership firm is 20%. In the present tender under consideration, the credentials of partner A will be considered to the extent of 0.3×0.2 * value of the work done in the previous entity. For this purpose, the tenderer shall submit along with his bid all the relevant documents which include copy of previous partnership deed(s), dissolution deed(s) and proof of surrender of PAN No.(s) in case of dissolution of partnership firm(s) etc.
7. In case of existing partnership firm, if any one or more partners quit the partnership firm, the credentials of remaining partnership firm shall be re-worked out i.e., the quitting partner(s) shall take away his credentials to the extent of his share on the date of quitting the partnership firm (e.g. in a partnership firm of partners A, B & C having share 30%, 30% & 40% respectively and credentials of Rs 10 crore; in case partner C quits the firm, the credentials of this partnership firm shall remain as Rs 6 crore). For this purpose, the tenderer shall submit along with his bid all the relevant documents which include copy of previous partnership deed(s), dissolution deed(s) and proof of surrender of PAN No.(s) in case of dissolution of partnership firm(s) etc.
8. In case of existing partnership firm if any other partner(s) joins the firm, the credentials of partnership firm shall get enhanced to the extent of credentials of newly added partner(s) on the same principles as mentioned in item 6 above. For this purpose, the tenderer shall submit along with his bid all the relevant documents which include copy of previous partnership deeds, dissolution/splitting deeds and proof of surrender of PAN No.(s) in case of dissolution of partnership firm etc.

9. Any partner in a partnership firm cannot use or claim his credentials in any other firm without leaving the partnership firm i.e., In a partnership firm of A&B partners, A or B partner cannot use credentials of partnership firm of A & B partners in any other partnership firm or propriety firm without leaving partnership firm of A & B partners.
10. In case a partner in a partnership firm is replaced due to succession as per succession law, the proportion of credentials of the previous partner will be passed on to the successor.
11. If the percentage share among partners of a partnership firm is changed, but the partners remain the same, the credentials of the firm before such modification in the share will continue to be considered for the firm as it is without any change in their value. Further, in case a partner of partnership firm retires without taking away any credentials from the firm, the credentials of partnership firm shall remain the same as it is without any change in their value.
12. In a partnership firm “AB” of A&B partners, in case A also works as propriety firm “P” or partner in some other partnership firm “AX”, credentials of A in propriety firm “P” or in other partnership firm “AX” earned after the date of becoming a partner of the firm AB shall not be added in partnership firm AB.
13. In case a tenderer is LLP, the credentials of tenderer shall be worked out on above lines similar to a partnership firm.
14. In case company A is merged with company B, then company B would get the credentials of company A also.

2.2 Eligibility Criteria Requirements for OEM’s:

OEM’s of DWDM/MDWDM whose products are proposed to be used in this deployment should meet following criteria –

SN	Eligibility Criteria Requirements	Supporting Document Required
1.	OEM should have proven facilities for Engineering, manufacture, assembly, integration and testing of DWDM System and basic facilities with respect to space, Engineering, Personnel, Test equipment, Manufacture, Training, Logistic Supports for at least past three years in the country from where the proposed equipment are planned to be supplied. In case OEM is located outside India, it should have training, repair and service center facilities in India for a minimum period of 2 years.	<ul style="list-style-type: none"> The certificates/Undertaking along with the complete address for the same will have to be submitted along with bid.
2.	The Equipment offered by the tenderer or equipment of the same series/family (an undertaking by the OEM has to be submitted in support in case of immediate predecessor) from the same OEM should have been satisfactorily working in Government/PSUs/Telecom Service Providers network / Internet Service Provider / Public Listed Company^ for 100G deployment of DWDM system for minimum length of 500 Kms for at least last 12 months, in India or Abroad.	<ul style="list-style-type: none"> Satisfactory Working Performance of the same series/family from the same OEM by the user is required to be submitted and it should be issued during last one year from the date of opening of Tender. An undertaking by the OEM has to be submitted in support in case of immediate predecessor

SN	Eligibility Criteria Requirements	Supporting Document Required
	<p>The Equipment offered by the tenderer or equipment of the same series/family (an undertaking by the OEM has to be submitted in support in case of immediate predecessor) from the same OEM should have been satisfactorily working in Government/PSUs/Telecom Service Providers network / Internet Service Provider / Public Listed Company^ for 100G Alien wavelength deployment in live network over 3rd party DWDM network for minimum length of 500 Kms for at least 12 months, in India or Abroad.</p> <p>Note: ^ - Work experience certificate issued by Public listed company having average annual turnover of Rs 500 Cr and above in last 3 financial years excluding the current financial year, listed on National Stock Exchange or Bombay Stock Exchange, incorporated/registered at least 5 years prior to the date of opening of tender, shall also be considered provided the work experience certificate has been issued by a person authorized by the Public listed company to issue such certificates.</p>	
3.	<p>OEM should have supplied the equipment/software offered or equipment/software of the same series/family at least 35% of advertised value of the tender during last preceding 3 financial years (i.e. current year and three previous financial years) as on opening of bid to Government /PSUs / Telecom Service Providers / Internet Service Provider / Public Listed Company^.</p> <p>Note:</p> <p>(i) For Startups* (recognized by Department of Industrial policy and promotion, Ministry of Commerce and Industry) only 1/3 of value as mentioned above is required.</p> <p>(ii) ^ - Work experience certificate issued by Public listed company having average annual turnover of Rs 500 Cr and above in last 3 financial years excluding the current financial year, listed on National Stock Exchange or Bombay Stock Exchange, incorporated/registered at least 5 years prior to the date of opening of tender, shall also be considered provided the work experience certificate has been issued by a person authorized by the Public listed company to issue such certificates.</p>	<ul style="list-style-type: none"> • OEM should submit self-certificate with proper contact detail of clients along with PO reference and amount supplied (Firm Name, Contact person, Designation, Telephone Number, Fax, Official mail id etc.). The same should be issued by authorized signatory.
4.	<p>OEM and its subcontractors should not have been black-listed currently by Central Govt./State</p>	<ul style="list-style-type: none"> • Self- Declaration by the OEMs on Company's letter head.

SN	Eligibility Criteria Requirements	Supporting Document Required
	Govt./CPSU/any reputed Telecom service provider in India or anywhere globally by Government for the supply of material / security reasons.	
5.	In the event of Foreign Original Equipment Manufacturer (OEM), Indian Subsidiary or it's 100% subsidiary fully authorized for bidding on behalf of OEM is allowed to participate with the experience and financial credential of parent company with specific authorization for doing so from the OEM.	<ul style="list-style-type: none"> Specific authorization addressed to RailTel should be submitted by the tenderer.

- *: Relaxations given in eligibility criteria are indicative in nature and startup companies are required to submit their proposal for seeking relaxation in above mentioned eligibility criteria. Their proposal will be dealt on case to case basis only.

Note: Bidder/OEM shall submit proper contact detail of all the users (Firm Name, Contact person, Designation, Telephone Number, Fax, Official mail id etc.) for all the certificates asked in the Qualification Criteria. The bidder is required to submit complete chain of credentials, e.g. purchase order (prices blanked out), showing relevant value of the PO and satisfactory working/implementation certificate issued by the user/customer. Purchase orders without relevant organization's confirmation through a credential letter will not be considered as implementation certificate from the client.

**PROFORMA FOR Nil Deviation Component Compliance Undertaking Letter
(TO BE SIGNED BY BIDDER)**

To

Regional General Manager/WR
RailTel Corporation of India Ltd.
Mahalaxmi, Mumbai-13

Date dd-mm-yyyy

Dear Sir,

Sub: NIL Deviation Compliance for Tender no. **RailTel/WR/E-Tender/OT/2021-22/MDWDM
KRCL Dt.24.05.2021**

Over and above all our earlier conformations and submissions as per your requirements of the RFP, we confirm that,

We will ensure our unconditional compliance of all the terms and conditions as mentioned in the Tender document. In case of any deviation, the same should be attached as an Annexure (as per Format given below) to this form. In case of any deviation, RailTel reserves the right to reject the bid without giving any justification. Format of Annexure (Deviation Statement)

S. No.	Clause No. & Chapter No.	Existing Clause of Tender	Proposed Clause	Remarks, if any

All the proposed Hardware and Software to be supplied as per SOR for MDWM are compliant to the technical specifications as mentioned in Chapter-IV of Tender document.

We hereby certify that the hardware and software mentioned in our technical solution and Bill of Material (BOM) are complete.

We confirm that there is no requirement of any other hardware and software to fulfill requirements as per scope against the RFP. If any additional hardware and software is required to meet in scope requirements, then it would be provided by us at no extra cost to RailTel.

Place:

Date:

Seal and signature of the bidder

(This Form along with Annexure (if required) should be on the letterhead of the bidder duly signed by an authorized signatory)