

RAILTEL CORPORATION OF INDIA LIMITED
(A Govt. of India Undertaking)

**Expression of Interest for Selection of Partner from Empaneled Business Associate for
EXCLUSIVE PARTNERSHIP TEAMING ARRANGEMENT**

For

**“SITC of IT infrastructure along with resources development for
software and monitoring unit project for end customer”**

EOI No: RailTel/EOI/COMKTG/EB/IT Infra/2025-26/01 dated 8th April 2025

EOI NOTICE

Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023

EOI Notice No: RailTel/EOI/COMKTG/EB/IT Infra/2025-26/01 dated 8th April 2025

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empaneled Partners for the selection of suitable partner as Partnership arrangement for “SITC of IT infrastructure along with resources development for software and monitoring unit project for end customer”.

The details are as under:

1	Last date for submission of Technical Packet against EOIs by bidders	9 th Apr 2025 at 17:00 Hours
2	Opening of Technical Bid of EOIs	9 th Apr 2025 at 17:30 Hours
3	Number of copies to be submitted for scope of work	One
4	EOI fees inclusive tax (Non-refundable)	Rs. 5,900/- (Five Thousand Nine Hundred only)
5	EOI EMD	Rs. 3,50,000/- (Three Lakh Fifty Thousand Only) to be submitted along with EOI via online submission. To be submitted by selected Business Associate, in the form of online transfer only

The EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer in favour of RailTel Corporation of India Limited. Partner need to share the online payment transfer details like UTR No. date and Bank along with the proposal.

RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064.

Eligible Business Associates are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

Level:1 Contact: Vrishad Shahade
Designation: Asst.GM/Mktg
Email: vrishad.shahade@[railtelindia.com](mailto:vrishad.shahade@railtelindia.com)

Level:2 Contact: Anish Singh Gusain
Designation: DGM/EB
Email : anishgusain@[railtelindia.com](mailto:anishgusain@railtelindia.com)

Level:4 Contact: Hemant Yadav
Designation: Jt. GM/Govt. Business
Email : hemantyadav@[railtelindia.com](mailto:hemantyadav@railtelindia.com)

Note:

1. Empaneled partners are required to submit soft copy of technical packet through an e-mail at eoiebc@railtelindia.com duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible Empaneled Partners of RailTel only.
3. All the document must be submitted with proper indexing and page no.
4. This is an exclusive partnership arrangement with empaneled business associate of RailTel for participating in the end customer RFP. Selected partner's authorized signatory has to give an undertaking they will not participate in the end customer RFP directly or indirectly with any other organization once selected in this EOI for partnership teaming arrangement (before and after participation in RFP of end customer organization by RailTel). This undertaking has to be given with this EOI Response.
5. **Transfer and Sub-letting.** The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.