

**RAILTEL CORPORATION OF INDIA LIMITED**

**(A Govt. of India Undertaking)**

**Expression of Interest for Selection of Partner from Empaneled Business Associate/ Channel Partners/  
System Integrators/ OEMs**

**For**

**“Request for Proposal (RFP)**

**For**

**THE PROCUREMENT OF AI/ML BASED SOLUTION FOR MONITORING AND INVESTIGATION OF  
FRAUD, WASTE & ABUSE OF HEALTH INSURANCE CLAIMS FOR NEW INDIA ASSURANCE**

**EOI No: RCIL/WR/MUMBAI/Mktg/25-26/12 dated 17.07.2025**

**EOI NOTICE**  
**RailTel Corporation of India Ltd,**  
**Western Railway Microwave Complex, Senapati Bapat Marg,**  
**Mahalaxmi, Mumbai – 400013**

**EOI Notice No:** RCIL/WR/MUMBAI/Mktg/25-26/12 dated 17.07.2025

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empaneled Partners/ Business Associates/ Channel Partners/ System Integrators who are registered under the category of **“Request for Proposal (RFP) For THE PROCUREMENT OF AI/ML BASED SOLUTION FOR MONITORING AND INVESTIGATION OF FRAUD, WASTE & ABUSE OF HEALTH INSURANCE CLAIMS FOR NEW INDIA ASSURANCE**

**Tender Ref Number-** NIA/HEALTH/2025-26/FWA (Bid Number: GEM/2025/B/6363242) **Date:** 19.06.2025 and any other addendums/corrigendum/documents contained within and related to the same.

The details are asunder:

1	Last date for submission of Technical Packet against EOIs by bidders	21 <sup>st</sup> July 2025 at 11:00 Hours
2	Opening of Technical Bid of EOIs	21 <sup>st</sup> July 2025 at 11:30 Hours
3	Number of copies to be submitted for scope of work	One
4	EOI fees inclusive tax (Non-refundable)	Rs. 25000/-
5	EMD	Total EMD: 50,00,000/- Token EMD: Rs. 5,00,000/- in the form of online transfer as Token EMD along with submission of EoI response. Balance EMD: Balance amount of Rs. 45,00,000/- (after subtracting the Token EMD) to be paid before end customer bid submission by RailTel.

The EMD should be in the favor of RailTel Corporation of India Limited payable at Mumbai through online bank transfer. Partner needs to share the online payment transfer details like UTR No, date of payment, etc.

**RailTel Bank Details:** Union Bank of India, **Account No.** 317801010036605, **IFSC Code** - UBIN0531782.

Eligible Business Associates are required to direct all communications related to this Invitation for EoI document, through the following Nominated Point of Contact persons:

**1. Level 1**

**Contact Name:** Aishwary Gargav

**Designation:** Deputy Manager, Marketing

**E-Mail Address:** aishwary.gargav@railtelindia.com

**Mobile No:** +91-8780414884

**2. Level 2**

**Contact Name:** Viplov Nath Mishra

**Designation:** Sr. Deputy General Manager, Marketing

**E-Mail Address:** viplovnmishra@railtelindia.com

**Mobile No:** +91-9004444124

**Note:**

1. Empanelled partners are required to submit soft copy of technical packet through an e-mail at [goi.wr@railtelindBidder.com](mailto:goi.wr@railtelindBidder.com) duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from the following entities (*including but not limited to*), ***hereinafter referred to as 'Bidder' or 'Partner' in this EOI document:***
  - Empaneled Business Partners of RailTel
  - Original Equipment Manufacturers (OEMs)
  - OEM-Authorized Partners
  - Authorized Distributors
3. All the documents must be submitted with **proper indexing** and **page no.**
4. This is a **post partnership arrangement with an empaneled business associate of RailTel for execution of end customer RFP**. Selected partner's authorized signatory has to give an undertaking they will not submit directly or indirectly their bids and techno-commercial solution/association with any other organization once selected in this EOI for post-bid teaming arrangement (before and after submission of bid to end customer organization by RailTel). This undertaking has to be given with this EOI Response.
5. Partner has to submit their response as an individual organization only. No consortium is allowed. The Bidder has to be an empanelled partner of RailTel.
6. **Transfer and Sub-letting.** The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contractor any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.
7. All Bidders to sign and stamp RailTel's EOI and its corrigendum's implying acceptance of all terms and conditions as mentioned and submit the same along with their Bids.

## 1. Introduction about RailTel

RailTel Corporation of India Limited (RailTel), an ISO-9001:2000 organization is a Mini Ratna Government of India undertaking under the Ministry of Railways. The Corporation was formed in Sept 2000 with the objectives to create nationwide Broadband Telecom and Multimedia Network in all parts of the country, to modernize Train Control Operation and Safety System of Indian Railways and to contribute to realization of goals and objective of national telecom policy 1999. RailTel is a wholly owned subsidiary of Indian Railways.

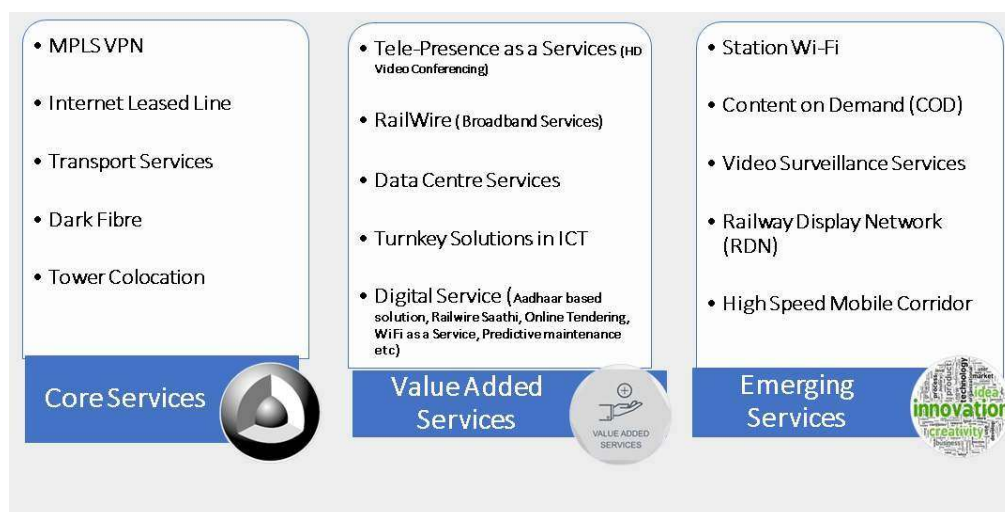
RailTel has approximately 60000 kms of OFC along the protected Railway tracks. The transport network is built on high capacity DWDM and an IP/ MPLS network over it to support mission critical communication requirements of Indian Railways and other customers. RailTel has Tier-III Data Center in Gurgaon and Secunderabad hosting / collocating critical applications. RailTel is also providing Telepresence as a Service (TPaaS), where a High-Definition Video Conference facility bundled with required BW is provided as a Service.

For ensuring efficient administration across India, country has been divided into four regions namely, Eastern, Northern, Southern & Western each headed by Executive Director and Headquartered at Kolkata, New Delhi, Secunderabad & Mumbai respectively. These regions are further divided into territories for efficient working. RailTel has territorial offices at Guwahati, & Bhubaneswar in East, Chandigarh, Jaipur, Lucknow in North, Chennai & Bangalore in South, Bhopal, and Pune & Ahmedabad in West. Various other territorial offices across the country are proposed to be created shortly.

RailTel's business service lines can be categorized into three heads namely B2G/B2B (Business to Government and Business to Business) and B2C (Business to customers):

### Licenses & Service portfolio:

Presently, RailTel holds Infrastructure Provider -1, National Long Distance Operator, International Long Distance Operator and Internet Service Provider (Class-A) licenses under which the following services are being offered to various customers:



#### a) Carrier Services

- National Long Distance: Carriage of Inter & Intra -circle Voice Traffic across India using state of the art NGN based network through its Interconnection with all leading Telecom Operators
- Lease Line Services: Available for granularities from E1 to multiple of Gigabit bandwidth & above
- Dark Fiber/Lambda: Leasing to MSOs/Telco's along secured Right of Way of Railway tracks
- Co-location Services: Leasing of Space and 1000+ Towers for collocation of MSC/BSC/BTS of

Telco's

**b) Enterprise Services**

- Managed Lease Line Services: Available for granularities from E1, DS-3, STM-1 & above
- MPLS VPN: Layer-2 & Layer-3 VPN available for granularities from 2 Mbps & above
- Dedicated Internet Bandwidth: Experience the “Always ON” internet connectivity at your fingertips in granularities 2 Mbps to several Gbps

**c) DATA CENTER**

- Infrastructure as a service (IaaS), Hosting as Services, Security operation Centre as a Service (SOCaaS): RailTel has MeitY empanelled two Tier-III data centres in Gurgaon & Secunderabad. Presently RailTel is hosting critical applications of Indian Railways, Central & State government/ PSUs applications. RailTel will facilitate Government's applications
- Hosting services including smooth transition to secured state owned RailTel's Data Centers and Disaster Recovery Centres. RailTel also offers SOC as a Service 'SOCaaS'. In addition, RailTel offers VPN client services so that employees can seamlessly access government's intranet, applications securely from anywhere without compromising security.

**d) National Long Distance:**

Carriage of Inter & Intra -circle Voice Traffic across India using state of the art NGN based network through its Interconnection with all leading Telecom Operators

- Lease Line Services: Available for granularities from E1 to multiple of Gigabit bandwidth & above
- Dark Fiber/Lambda: Leasing to MSOs/Telco's along secured Right of Way of Railway tracks
- Co-location Services: Leasing of Space and 1000+ Towers for collocation of MSC/BSC/BTS of Telco's

**e) High-Definition Video Conference:**

RailTel has unique service model of providing high -definition video conference bundled with Video Conference equipment, bandwidth and FMS services to provide end to end seamless services on OPEX model connecting HQ with other critical offices. RailTel also offers application-based video conference solution for employees to be productive specially during this pandemic situation.

**f) Retail Services – RailWire**

RailWire: Triple Play Broadband Services for the Masses. RailTel has unique model of delivering broadband services, wherein local entrepreneurs are engaged in delivering & maintaining broadband services and upto 66% of the total revenues earned are shared to these local entrepreneurs in the state, generating jobs and revitalizing local economies. On date RailTel is serving approx. 4,68,000 subscribers on PAN Indian basis. RailTel can provide broadband service across– Government PSU or any organization's officers colonies and residences.

## 2. Project Background and Objective of EOI

RailTel intends to participate in RFP floated by end Customer organization For *THE PROCUREMENT OF AI/ML BASED SOLUTION FOR MONITORING AND INVESTIGATION OF FRAUD, WASTE & ABUSE OF HEALTH INSURANCE CLAIMS FOR NEW INDIA ASSURANCE*, Tender Ref Number- NIA/HEALTH/2025-26/FWA (Bid Number: GEM/2025/B/6363242) Date: 19.06.2025.

RailTel invites EOIs from RailTel's Empanelled Partners / Business Associates/ Channel partners/ System Integrators for the selection of suitable partner for participating in above mentioned work for the agreed scope work. The empaneled partner is expected to have excellent execution capability and good understanding customer local environment.

## 3. Scope of Work

The scope of the work would include the supply, installation, configuration, customization, integration, deployment on Private cloud (On premise) and maintenance of an end-to-end AI/ML enabled Fraud, Waste and Abuse Control solution for the Health Insurance Claims which is scalable in nature and must integrate with the existing Insurance Software Solution of NIACL.

- i. **Fraud, Waste, and Abuse (FWA) Monitoring Solution:** The proposed software solution should be able to perform ETL (Extract, Transform, Load) functions on provided health insurance claims data, including both metadata and documents, to analyze and assess the likelihood of claims or entities, being involved in fraud, waste, or abuse. The tool should be able to deliver real-time claim tagging for various outlier based on the use-cases, scenarios, industry standard triggers for Health claim adjudication, validation for policy terms and condition pertaining to the claim processing, with a processing capacity of at least 2000 claims per hour and provide analytical dashboards that offer comprehensive insights, including drill-down capabilities for identified suspicious transactions.
  - a. The solution should be able to monitor the claims for Fraud, Waste and Abuse throughout the entire journey of the claim broadly in stages viz. pre-processing (on intimation), while processing the claim, post processing of the claim.
  - b. It should support seamless integration with New India's existing Core applications or other systems as needed and include a customizable rules engine to adapt to evolving fraud detection needs. The solution must also ensure data security and compliance with relevant regulations. Also if in case, in future, NIACL decides to move/change its Core Insurance Software to a cloud platform / or any other existing platform, the software solution proposed for the FWA should be able to integrate with the same seamlessly
- ii. **Unified Intake Frontend:** The bidder should provide a Unified front end which will enable claims intake from various channels like emails, TPA front end, inward of physical documents, FTP documents, NHCX intake, WhatsApp channel and other channels as deemed necessary for servicing customers where they are. This enables immediate claims data, documents and images intake from TPAs as well enables future onboarding of claims directly. The intake process should be AI/ML driven with auto classification and auto extraction of information
- iii. **Data Lake (Storage and Processing platform):** Creation of Data Lake on a Meity approved Private cloud platform for ingesting structured, semi-structured and unstructured data from various sources (various Third-Party Administrators through API integration, NIACL ODS for policy/other requisite data) viz. simple data, printed and Scanned hospital documents, x-ray, films, prescriptions, bills, invoices, KYC documents, stickers, logs, metadata etc. Perform data engineering tasks including ETL/ELT and develop various data repositories as part of the overall data lake. To create suitable data models and schemas to facilitate fast and relevant reporting and dash-boarding. The data shall have to reside within India all the time. The cloud platform subscription should be procured by the bidder in the name of NIACL.
  - a. Data lake should have an integrated Document Management and Document Processing System to intake, store and process the documents as well as clinical images/other relevant file/images received as part of claims.
  - b. This data lake will be a layer between NIACL's Core Insurance Solution, and it's paneled Third Party Administrators (TPAs). The data to be collected at this data lake house through API integration with NIACL 's existing TPAs. The data lake so created to be compliant on all the prevailing security standard/ regulations/Acts e.g. DPDP Act 2023 etc. as given by Government of India, regulatory bodies such as IRDAI or any such law passed by Government of India /IRDAI or any other regulatory authorities in future in relation with protection of customer data and its privacy.
  - c. The solution Provider shall ensure deployment, management and maintenance of various security components/features/solutions in the proposed identified cloud infrastructure, including but not limited to Network security, Data Security, Application security, Endpoint/Host level security, Vulnerability Management, Centralized log monitoring for all the environments (Development, Testing, Data Centre and Disaster Recovery)

etc.

- d. The Solution Provider should follow and comply with all the regulatory/statutory circulars/Master directions applicable to the company like IRDAI, MeITY, CERT, RBI, SEBI, Ministry circulars, DPDP, IT Outsourcing (RBI Master Circular), NIACL IT Security Policy etc. as applicable.
- e. The Solution provider should ensure Independent External Audits to be conducted as per the regulatory requirements and should facilitate in closure of the audit points.
- f. The Solution Provider shall ensure to implement the BCP/DR practices as per the regulatory and NIACL's requirements and conduct DR Drills at least once every 6 months.

**iv. New Data Models:** The vendor should provide comprehensive data models relevant to the general insurance industry, both in India and globally. If needed, NIACL may request the bidder to create or modify data models to suit the specific requirements.

**v. Deployment, configuration and commissioning** of Fraud, Waste and Abuse Monitoring Solution on data lake for AI/ML based churning of data and sending real time alerts to NIACL and concerned TPA for pre-processing decision making based on risk scoring (high, medium, low) of the claims at various stages such as Pre- Authorization, Modification/enhancement, discharge, Settlement of Claims etc. The bidder should propose architecture to achieve the same. Configuration of the tool for various industry standard rule-based triggers or as provided by NIACL as per Annexure- XIII (the list is indicative and not exhaustive). The triggers on need basis will have to be developed by the bidder/OEM of the tool on demand of NIACL with no extra cost to NIACL than that specified as part of TCO)

**vi. Image forensic solution:** The bidder shall provide a readily integrated or modular to be ready to integrate with the proposed solution for checking de-duplication of the documents related to the claims along with possible similarity check not limited to date, document number, hospital or diagnostic centers, health vital, health reports, treating doctor, labs etc. The solution should be able to perform similar checks to detect images that, while not identical, are sufficiently similar to raise suspicion. This includes identifying images with subtle alterations, such as watermarks, seals, or logos being tampered with, as well as detecting document content (e.g., identical text or forms) reused across different claims. It should leverage advanced algorithms (e.g. machine learning, deep learning) for robust image comparison, factoring in distortions or modifications typically employed in fraudulent document submission. Metadata analysis also to be implemented for identifying images that have been altered after capture, such as those that have had their creation time or location data tampered with.

**vii. Clinical journey extraction:** The primary goal of this system is to automatically extract comprehensive timelines of patient clinical experiences from various data sources using advanced large language models (LLMs) and vision-language models (VLMs). This would involve processing unstructured clinical notes, medical images, and potentially other forms of patient data to reconstruct the sequence of diagnoses, treatments, and outcomes.

Once these detailed clinical journeys are extracted, the system should enable a comparison against established standard treatment protocols for specific conditions. This comparative analysis will be crucial for identifying deviations from the regular practices. We envision this capability as a valuable tool for clinical audits.

**viii. Optical Character Recognition (OCR)** solution should be a readily integrate-able or modular solution designed for seamless integration with the proposed FWA solution for digitizing health insurance claims documents, such as invoices, bills, handwritten notes, prescriptions, discharge summaries, and more as stated below:

- a. **Data Extraction:** The OCR solution should extract critical data from health insurance claims documents, including patient details, treatment codes, service dates, amounts, medical provider information, and prescriptions.
- b. **Handling Structured and Unstructured Formats:** It must be capable of processing both structured documents (e.g., invoices) and unstructured documents (e.g., handwritten notes), enabling the extraction of relevant information from a variety of formats.
- c. **Handwriting Recognition:** The solution should support handwriting recognition, a key feature for health-related documents (e.g., prescriptions, doctor's notes), ensuring accurate data extraction from non-standard, handwritten text. Additionally, it should include adaptive learning algorithms that improve handwriting recognition accuracy as more documents are processed, continually enhancing its performance over time.

Additionally, it should include adaptive learning algorithms that improve handwriting recognition accuracy as more documents are processed, continually enhancing its performance over time.

**ix. Policyholder/Insured Onboarding and Underwriting Decision Support:** The system should facilitate comprehensive policyholder onboarding, capturing both policy-level and member-level details, including coverages, limits, and other relevant information. It should also track claims trends that are linked to specific underwriting parameters, allowing this data to be made available through an intuitive user interface to support informed underwriting decisions. The triaging process for policy underwriting may be driven by a risk score, which is determined based on these trends and other material factors relevant to the policy's underwriting profile.

**x. Hospital Master Maintenance and Blacklisting:** The system should facilitate the maintenance of Hospital Master Records, ensuring that each hospital's status whether part of the Preferred Provider Network (PPN), Third-Party Network (TPN), or a non-network hospital—is accurately tracked and updated. The system should process or interventions needed.

Additionally, the bidder must ensure that records of blacklisted or red-flagged hospitals are consistently updated and maintained in real-time to prevent fraudulent claims and mitigate risks. The system should have capability to integrate with the third party-maintained hospital register with relevant details. System should enable suspension, watch list and blacklisting of hospitalsenable scoring or rating of hospitals to decide on the straight though.

- xi.** Digitized Contracts with Hospitals: The vendor shall also digitize and store the digitized Contracts for all the paneled Hospitals (PPN) of NIACL (existing as well as paneled in future). The digitized record of the Schedule of Charges /Packages for various procedures should be maintained in data lake for applying it for drawing correlation and applying validation with the claims. The system should be capable of enabling capture of modified tariffs at the time of renewal or during the contract period.
- xii.** Drug Data Repository Maintenance and Pharmacy Leakage Prevention: The vendor must provide/create and maintain the drug data repository. The vendor should ensure that the drug data repository is continuously updated in accordance with industry standards, including critical details such as pricing, manufacturing brand, the ailment for which it is primarily prescribed and other relevant information. This information shall be used by FWA Solution to identify and avoid the pharmacy leakages if any. Additionally, solution should also be able to applicability of a medicine for a particular ailment, its dosage, prices etc. through machine learning of the solution. In addition, system should allow flagging of high-cost drugs and their utilization.
- xiii.** The vendor should be able to provide both custom dashboards and generic dashboards tailored to the general insurance industry in India. These dashboards should offer insights at both summary and granular levels, including key metrics such as the number of claims processed, number of policies processed, number of frauds identified, data mismatches, and other relevant information. System should support self-service reporting and data visualization.
- xiv.** Configuration and maintenance of analytical dashboard for monitoring of health portfolio. Some of the examples are:
  - a. Migration of patients
  - b. Fraud risk dashboard
  - c. Claim processors tracking/audit trail
  - d. Schedule of Charges and Package based utilization.
  - e. Cashless vs. reimbursement percentage etc.
  - f. Repudiation of claims
  - g. Modern treatment claims related data
  - h. Cost per claim for different geographical zones as well as PAN India
  - i. AYUSH claims data
  - j. ICR policy wise, office wise, Agent-wise , TPA wise , Region-wise year on year analysis
  - k. The list is only illustrative and not exhaustive. The bidder should be able to configure various alerts and dashboards, regulatory and compliance reports/MIS as may be required by NIACL from time to time. The solution system should be configurable as mentioned above for the alerts, dashboard, reports/MIS.
- xv.** User Privilege Management System: The system should provide role-based access into the solution with roles such as super user, admin, guest users etc. (the roles shall be decided in consultation with the successful bidder).
- xvi.** **Audit of Claim:** The FWA Solution should provide an Auditing interface for the Doctors from New India /Internal Auditors /Statutory Auditor to do the audit of the claims by accessing the information and relevant documents through an authorized access by the administrator. In addition, it should be able to integrate the investigation details and report from TPA investigation  
A front-end facility also to be there in the solution under Audit to input the findings of tele-investigations conducted by NIACL/ TPA /any other party on behalf of the NIACL such that it becomes part of information being processed for the approval of the claim.
- xvii.** **Training:**
  - a. Bidder shall provide user training to the optimal number of personnel identified by NIACL on functional and technical operational aspects of the solution and analysis of the claims based on certain alerts, navigations in the software solution and customization of the dashboard.
  - b. At the end of each training session, an evaluation test needs to be conducted in coordination with NIACL to ascertain the effectiveness of the training. Training Material (in English) for Health Department as well as IT dept users will be provided by the bidder.

**Special Note: RailTel may retain some portion of the work mentioned in the end organization RFP, where RailTel has competence so that overall proposal becomes most winnable proposal.**



**Note: The Bill of Materials (BOM) provided is indicative in nature. RailTel reserves the right to modify, add, or delete any item(s) in the Bill of Quantities (BOQ) in accordance with the scope of work, RailTel's internal policies, and the Terms & Conditions prescribed by the end client.**

#### **4. Response to EOI guidelines**

##### **4.1 Language of Proposals**

The proposal and all correspondence and documents shall be written in English in soft copy through an email.

##### **4.2 RailTel's Right to Accept/Reject responses**

RailTel reserves the right to accept or reject any response and annul the bidding process or even reject all responses at any time prior to selecting the partner, without thereby incurring any liability to the affected bidder or Business Associate or without any obligation to inform the affected bidder or bidders about the grounds for RailTel's action.

##### **4.3 EOI response Document**

The bidder is expected to examine all instructions, forms, terms and conditions and technical specifications in the bidding documents. Submission of bids, not substantially responsive to the bidding document in every aspect will be at the bidder's risk and may result in rejection of its bid without any further reference to the bidder.

All pages of the documents shall be signed by the bidder including the closing page in token of his having studied the EOI document and should be submitted along with the bid.

##### **4.4 Period of Validity of bids and Bid Currency**

Bids shall remain valid for a period of 120 days from the date Bid submission date issued by the end Customer organization for which bid is going to submit.

##### **4.5 Bid Earnest Money (EMD)**

**4.5.1** The Business Associate shall furnish a sum as given in EOI Notice via online transfer from any bank in India in favour of "RailTel Corporation of India Limited" along with the offer. This will be called as **EOI EMD**.

**4.5.2** Offers not accompanied with valid EOI Earnest Money Deposit shall be summarily rejected. EMD if paid via online transfer then the details of the payment (UTR No, Payment Date, etc) should be accompanied with the bid.

**4.5.3** In case if offer is selected for bidding, the partner has to furnish Earnest Money Deposit (for balance amount as mentioned in the customer's Bid or as applicable) for the bid to RailTel. The selected Business Associate shall have to transfer the balance EMD in proportion to the quoted value/scope of work to RailTel before RailTel's submission of bid to end customer as applicable.

**4.5.4 Return of EMD for unsuccessful Business Associates:** EOI EMD of the unsuccessful Business Associate shall be returned without interest after completion of EOI process.

**4.5.5 Return of EMD for successful Business Associate:** EOI-EMD & Earnest Money Deposit (balance proportionate EMD) if applicable and Integrity Pact BG of the successful bidder will be discharged / returned as promptly as possible after the receipt of RailTel's EMD/BG from the Customer and or on receipt of Security Deposit Performance Bank Guarantee as applicable (clause no. 4.6) from BusinessAssociate whichever is later.

**4.5.6 Forfeiture of EOI EMD or EOI EMD & EMD (balance proportionate EMD) and or Penal action as per EMD Declaration:**

The EMD may be forfeited and or penal action shall be initiated if a Business Associate withdraws his offer or modifies the terms and conditions of the offer during validity period.

In case of non-submission of SD/PBG (as per clause no. 4.6) lead to forfeiture of EMD and Integrity Pact and or suitable action as prescribed in the EMD Declaration shall be initiated as applicable.

Having participated with another party/consortium apart from RailTel in RailTel's end customer Tender.

Partial or non submission of EMD/Tender Fees or both.

#### **4.6 Security Deposit / Performance Bank Guarantee (PBG)**

In case the bid is successful, the PBG of requisite amount proportionate to the agreed scope of the work will have to be submitted to RailTel.

As per work share arrangements agreed between RailTel and Business Associate the PBG will be proportionately decided and submitted by the selected Business Associate.

#### **4.7 Last date & time for Submission of EOI response**

EOI response must be submitted to RailTel at the email address specified in the preamble not later than the specified date and time mentioned in the preamble.

#### **4.8 Modification and/or Withdrawal of EOI response**

EOI response once submitted will be treated, as final and no modification will be permitted except with the consent of the RailTel.

No Business Associate shall be allowed to withdraw the response after the last date and time for submission.

The successful Business Associate will not be allowed to withdraw or back out from the response commitments. In case of withdrawal or back out by the successful business associate, the Earnest Money Deposit shall be forfeited, and all interests/claims of such Business Associate shall be deemed as foreclosed.

#### **4.9 Details of Financial bid for the above referred tender**

Business Associate meeting eligibility criteria and lowest price will be selected for optimizing technical and Commercial solution so that most winnable solution is submitted to end customer.

In case if there are Two or more Business Associate meeting eligibility criteria and quoting same price, then negotiation will be conducted within this Sole partner in the second stage for the given scope of the work and Sole bidder with overall lowest (L1) offer will be selected for optimizing technical and Commercial solution.

The final bid for the tender will be prepared jointly with the selected Business Associate so that the optimal bid can be put with a good chance of winning the Tender.

#### **4.10 Clarification of EOI Response**

To assist in the examination, evaluation and comparison of bids the purchaser may, at its discretion, ask the Business Associate for clarification. The response should be in writing and no change in the price or substance of the EOI response shall be sought, offered or permitted.

#### 4.11 Period of Association/Validity of Agreement

RailTel will enter into an agreement with selected bidder with detailed Terms and conditions.

#### 4. Eligibility Criteria (Pre-Qualification Criteria) for Bidding Business Partner of RailTel

Sl No.	Category	Criteria	Relevant Document (To be Submitted)
1.	Years of Operation	The Bidder/OEM should be in operations for a period of at least Three (3) Years prior to the date of bid submission and the bidder should be registered in India	Copy of certificate of Incorporation / Registration under Companies Act 1956 / Companies Act 2013 / proof of registration under applicable laws, GST registration, PAN Card may be submitted in this regard
2.	Annual Turnover for Bidder/OEM	The Bidder/OEM should have annual average turnover of INR 10 Crores in last three financial years i.e. FY 2022-23, FY 2023-24 and 2024-25.	Audited Balance Sheet / CA Certificate may be submitted in this regard. In case audit for the year 2023-24 has not been completed, then CA certificate for the same may be submitted.
3.	Annual Turnover for OEM	Registered under Indian Companies Act 1956 or Indian Companies Act 2013 or Limited Liability Partnership Act 2008. AND operating in India for at least last 3 years as on date of tender submission AND Average annual turnover more than 5 crores for the bidder over the last three (3) Financial Years i.e. for FY 2022-23, 2023-24, 2024-25	Certificate of Incorporation, Certificate for CA/auditor, Audited annual report. In case audited report is not available for 2024-25, duly signed provisional report to be submitted
4.	Net-Worth of the Bidder/OEM	The Bidder/OEM should have positive net worth in the last financial year i.e. FY 2024-25	Audited Balance Sheet / CA Certificate may be submitted in this regard. In case audit for the year 2024-25 has not been completed, then CA certificate for the same may be submitted
5.	Certification criteria for the Bidder/OEM	The bidder should have valid certification 1. ISO 9001 for quality management or equivalent 2. ISO 20000 for IT Service Management or equivalent certification 3. ISO 27001 for Information Security Management System or Equivalent certification 4. CMMI Level 3 Certificate or higher	Copy of certificates to be submitted in this regard
6.	Non-Blacklist	The Bidder and OEM should not be backlisted by any State / Central Government Ministry / Department / Corporation / Autonomous Body in India, on the last date of submission of EOI	Undertaking to be submitted in this regard.
7.	Experience	The Bidder/OEM should have successfully	Copy of Work Order and

	Criteria	<p>executed Claim Management including enrolment, hospital networking, document management and other related modules with Insurance / TPA service providers in last Five (5) Years as per the following:</p> <p>One Project Value : INR 5 Crs, OR Two Projects of each value : INR 4 Crs, OR Three Projects of each value : INR 3 Crs</p>	Completion Certificate issued by the end entity may be submitted in this regard.
8.	Experience Criteria - Solution Implementation	The Bidder/OEM shall have successfully executed at least one Project of minimum value INR 50 Lacs. related to supply and implementation of Fraud, Waste and Abuse control/monitoring solution and other related modules in last Five (5) years in India.	Copy of Work Order and Completion Certificate issued by the end entity may be submitted in this regard.
9.	Experience Criteria - Solution Implementation Experience for the OEM	The Bidder/OEM Partner shall have successfully executed at least one Project of minimum value <b>INR 2 Crs</b> related to supply and implementation of Fraud, Waste and Abuse control/monitoring solution and other related modules in <b>last Five (5) years</b> in India.	Purchase Order Or Work Order Or Contract Copy
10	Deployment capability for Bidder/OEM	The proposed Insurance fraud analytics solution should provide deployment options both on-premises and cloud and be cloud vendor agnostic to deploy on any MeitY approved cloud infrastructure	Self-Declaration signed by authorized signatory
11	Criteria for OEM - MAF	The proposed OEM Insurance claim fraud, waste and abuse solution should be offered as a single integrated solution with all components ( <i>end to end data management, data quality, decisioning, advanced analytics, alerting and investigation, monitoring, and visualization capabilities</i> ). The complete solution from a single OEM will be preferred.	MAF with proposed product listing and Self- certification from OEM to be provided
12	Criteria for OEM	The AI-ML based Insurance Claim fraud Analytics Solution provider OEM should have an existing capability and infrastructure to provide technical support through a track system within India.	Document supporting the same / Affidavit by authorized signatory giving support and skill matrix with details of support centers

**Note: OEM Criteria should be fulfilled as per the End-customer criteria under point no., 4 page no. 24-28.**

## 6. Bidder's Profile

The bidder shall provide the information in the below table:

S. No.	ITEM	Details
1.	Full name of bidder's firm	
2.	Full address, telephone numbers, fax numbers, and email address of the primary office of the organization / main / head / corporate office	
3.	Name, designation and full address of the Chief Executive Officer of the bidder's organization as a whole, including contact numbers and emailAddress	
4.	Full address, telephone and fax numbers, and email addresses of the office of the organization dealing with this tender	
5.	Name, designation and full address of the person dealing with the tender to whom all reference shall be made regarding the tender enquiry. His/her telephone, mobile, Fax and email address	
6.	Bank Details (Bank Branch Name, IFSC Code, Account number)	
7.	GST Registration number	

## 7. Evaluation Criteria

**7.1** The Business Associates are first evaluated on the basis of the Eligibility Criteria as per clause 5 above.

**7.2** The Business Associate qualifying the Eligibility criteria will be selected for optimizing technical and Commercial solution so that most winnable solution is submitted to end customer.

**7.3** In case if there are two or more Sole Bidders meeting eligibility criteria then the price bids will be sought from these Sole Bidder in the second stage for the given scope of the work and Sole Bidder with overall **lowest (L1)** offer will be selected for optimizing technical and Commercial solution.

**7.4** RailTel reserves the right to accept or reject the response against this EOI, without assigning any reasons. The decision of RailTel is final and binding on the participants. The RailTel evaluation committee will determine whether the proposal/ information is complete in all respects and the decision of the evaluation committee shall be final. RailTel may at its discretion assign lead factor to the Business associate as per RailTel policy for shortlisting partner against this EOI.

**7.5** All General requirements mentioned in the Technical Specifications are required to be complied. The solution proposed should be robust and scalable.

## 8 Withdrawal of Bids

A Bidder wishing to withdraw its bid shall notify to RailTel by e-mail prior to the deadline prescribed for bid submission. The notice of withdrawal shall be addressed to RailTel at the address named in the Bid Data Sheet, and bear the Contract name, the <Title> and < Bid No.>, and the words "Bid Withdrawal Notice." Bid withdrawal notices received after the bid submission deadline will be ignored, and the submitted bid will be deemed to be a valid submitted bid.

No bid can be withdrawn in the interval between the bid submission deadline and the expiration of the bid validity period specified in the Bid Data Sheet. Withdrawal of a bid during this interval may result in the forfeiture of the Bidder's EMD.

## 9 Evaluation Process

The evaluation process of the bid proposed to be adopted by RailTel is indicated in this section. The purpose of this section is to provide the Bidder an idea of the evaluation process that RailTel may adopt.

RailTel shall appoint a Bid Evaluation Committee (BEC) to scrutinize and evaluate the technical and commercial bids received. The BEC will examine the Bids to determine whether they are complete, responsive and whether the bid format conforms to the bid requirements. RailTel may waive any informality or non-conformity in a bid which does not constitute a material deviation according to RailTel.

The bid prices should not be mentioned in any part of the bid other than the Commercial Bid. Any attempt by a bidder to influence the bid evaluation process may result in the rejection of Bid and forfeiture of EMD.

## 10 Performance Bank Guarantee

The Bidder shall at his own expense, deposit with RailTel, an unconditional and irrevocable Performance Bank Guarantee (PBG) from nationalized banks as per the format given in this bid, payable on demand, for the due performance and fulfilment of the contract by the Bidder.

This Performance Bank Guarantee will be submitted within 21 days of the notification of award of the contract/ Letter of Acceptance (LOA) issuance whichever is earlier. If PBG is not submitted within this time frame a delayed PBG penalty will be attracted. Post 21 days and upto 60 days from date of notification of award of the contract/ Letter of Acceptance (LOA) issuance a penalty at 15% per annum interest of LOA amount will be levied as delayed PBG penalty and this penalty will be deducted from the Invoices & EMD of the Bidder. After these 60 days if PBG is not submitted then it will be assumed that the Bidder is not interested in submitting PBG and the Amount of PBG along with the delayed PBG penalty calculated will be retained from Invoices & EMD of the Bidder. Non submission of PBG can also lead to cancellation of contract and the decision with respect to whether, to retain the PBG Amount and penalty from Invoices & EMD or cancellation of contract, will be at the sole discretion of RailTel. In the event of cancellation of contract EMD will be forfeited. If PBG is retained from Invoices & EMD then the PBG Amount only and not the penalty attracted will be paid to the Bidder in such a case post the contract period plus three months (expected PBG validity date) are over after deducting any applicable deductions (eg: Poor service, etc).

This Performance Bank Guarantee will be for an amount equivalent to **5% of the total contract value**. All charges whatsoever such as premium, commission, etc. with respect to the Performance Bank Guarantee shall be borne by the Bidder. The Performance Bank Guarantee format can be found in this document.

The Performance Bank Guarantee may be discharged/ returned by RailTel upon being satisfied that there has been due performance of the obligations of the Bidder under the contract. However, no interest shall be payable on the Performance Bank Guarantee.

In the event of the Bidder being unable to service the contract for whatever reason, RailTel would invoke the PBG. Notwithstanding and without prejudice to any rights whatsoever of RailTel under the Contract in the matter, the proceeds of the PBG shall be payable to RailTel as compensation for any loss resulting from the Bidder's failure to complete its obligations under the Contract. RailTel shall notify the Bidder in writing of the exercise of its right to receive such compensation within 30 days, indicating the contractual obligation(s) for which the Bidder is in default.

The 30days' notice period shall be considered as the 'Cure Period' to facilitate the Implementation Agency to cure the breach. The PBG shall be invoked only if the breach is solely attributable to the bidder and the bidder fails to rectify the breach within the 'Cure Period'.

RailTel shall also be entitled to make recoveries from the Bidder's bills, performance bank guarantee, or from any other amount due to the Bidder, the equivalent value of any payment made to the Bidder due to inadvertence, error, collusion, misconstruction or misstatement.

### **11 Rights to Terminate the Process**

RailTel may terminate the bid process at any time and without assigning any reason. RailTel makes no commitments, express or implied, that this process will result in a business transaction with anyone.

This bid document does not constitute an offer by RailTel. The Bidder's participation in this process may result in RailTel selecting the Bidder to engage in further discussions and negotiations towards execution of a contract. The commencement of such negotiations does not, however, signify a commitment by RailTel to execute a contract or to continue negotiations. RailTel may terminate negotiations at any time without assigning any reason.

### **12. Payment terms**

RailTel shall make payment to selected Business Associate after receiving payment from Customer for the agreed scope of work. In case of any penalty or deduction made by customer for the portion of work to be done by BA, same shall be passed on to Business Associate.

All payments by RailTel to the Partner will be made after the receipt of payment by RailTel from end customer organization and upon submission of correct Tax Invoices as per statutory norms.

The Payments received from end customer will be disbursed Scope wise to the selected BAs. The BA selected for a particular scope will receive payments once end customer releases payments for the specific scope.

### **13 SLA**

The selected bidder will be required to adhere to the SLA matrix as defined in the end Customer organization tender for his scope of work and the SLA breach penalty will be applicable proportionately on the selected bidder, as specified in the end Customer organization Tender. The SLA scoring and penalty deduction mechanism for in-scope of work area shall be followed as specified in the Tender. All associated clarifications, responses to queries, revisions, addendum and corrigendum, associated Prime Services Agreement (PSA)/ MSA/ SLA also included. Any deduction by Customer from RailTel payments on account of SLA breach which is attributable to Partner will be passed on to the Partner proportionately based on its scope of work.

### **Note:**

1. Depending on RailTel's business strategy RailTel may choose to work with Partner who is most likely to support in submitting a winning bid
2. All Documents and requirements like EMD, Tender Fees, PBG, Contract Agreement to be shared/executed Back-to-Back as per the end customer RFP/Tender with **Tender Ref Number- NIA/HEALTH/2025-26/FWA (Bid Number: GEM/2025/B/6363242) Date: 19.06.2025**
3. In case of any discrepancy or ambiguity in any clause /specification pertaining to scope of work area, the RFP released by end customer organization shall supersede and will be considered sacrosanct. (All associated clarifications, response to queries, revisions, addendum and corrigendum, associated prime service agreement (PSA)/ MSA/ SLA also included.)
4. All clauses such as cost involved, payment term, validity, lock in period, etc will be back-to-back as per RFP/ Tender.
5. All required MAFs is to be arranged by Selected Bidders before RailTel's submission of Bid in end customer tender.

**Annexure 1: Format for COVERING LETTER (To be submitted by Bidder)**

**COVERING LETTER (To be on company letter head)**

EoI Reference No: \_\_\_\_\_ Date: \_\_\_\_\_

To,

RailTel Corporation of India Ltd.  
Western Railway Microwave complex,  
Senapati Bapat Marg, Mahalaxmi, Mumbai – 400013

Dear Sir,

**SUB:** Participation in the EoI process

Having examined the Invitation for EoI document bearing the reference number \_\_\_\_\_ Dt. \_\_\_\_\_ released by your esteemed organization, we, undersigned, hereby acknowledge the receipt of the same and offer to participate in conformity with the said Invitation for EoI document.

If our application is accepted, we undertake to abide by all the terms and conditions mentioned in the said Invitation for EoI document.

We hereby declare that all the information and supporting documents furnished as a part of our response to the said Invitation for EoI document, are true to the best of our knowledge. We understand that in case any discrepancy is found in the information submitted by us, our EoI is liable to be rejected.

We hereby Submit EMD amount of Rs. \_\_\_\_\_ issued vide \_\_\_\_\_ from Bank \_\_\_\_\_.

**Authorized Signatory Name:**

**Designation:**

**Signature:**

**Seal of the Organization:**



## **Annexure 2: Format for Self-Certificate & Undertaking (To be submitted by Bidder)**

### **Self-Certificate (To be on company letter head)**

EOI Reference No: \_\_\_\_\_ Date: \_\_\_\_\_

To,

RailTel Corporation of India Ltd.  
Western Railway Microwave complex,  
Senapati Bapat Marg, Mahalaxmi, Mumbai – 400013

Dear Sir,

**Sub:** Self Certificate for Tender, Technical & other compliances

1. Having examined the Technical specifications mentioned in this EOI & end customer tender, we hereby confirm that we meet all specification.
2. We agree to abide by all the technical, commercial & financial conditions of the end customer RFP for which EOI is submitted (except pricing, termination & risk purchase rights of the RailTel). We understand and agree that RailTel shall release the payment to selected sole partner/lead partner after the receipt of corresponding payment from end customer by RailTel. Further we understand that in case selected sole bidder fails to execute assigned portion of work, then the same shall be executed by RailTel through third party or departmentally at the risk and cost of selected sole partner bidder.
3. We agree to abide by all the technical, commercial & financial conditions of the end customer's RFP for the agreed scope of work for which this EOI is submitted.
4. We hereby agree to comply with all OEM technical & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP. We are hereby enclosing the arrangement of OEMs against each of the BOQ item quoted as mentioned end customer's RFP. We also undertake to submit MAF and other documents required in the end Customer organization tender in favour of RailTel against the proposed products.
5. We hereby certify that any services, equipment and materiel's to be supplied are produced in eligible source country complying with OM/F. No. 6/18/2019 dated 23rd July 2020 issued by DoE, MoF.
6. We hereby undertake to work with RailTel as per end customer's RFP terms and conditions. We confirm to submit all the supporting documents constituting/ in compliance with the Criteria as required in the end customer's RFP terms and conditions like technical certificates, OEM compliance documents.
7. We understand and agree that RailTel is intending to select a sole bidder who is willing to accept all terms & conditions of end customer organization's RFP for the agreed scope of work. RailTel will strategies to retain scope of work where RailTel has competence.
8. We hereby agree to submit that in case of being selected by RailTel as sole bidder for the proposed project (for which EOI is submitted), we will submit all the forms, appendix, relevant documents etc. to RailTel that is required and desired by end Customer well before the bid submission date by end customer and as and when required.
9. We hereby undertake to sign Agreement, Pre-Contract Integrity Pact and Non-Disclosure Agreement with RailTel on a non-judicial stamp paper of Rs. 500/- in the prescribed Format.

10. We undertake that we will not submit directly or indirectly our bids and techno-commercial solution/association with any other organization once selected in this EOI (before and after submission of bid to RailTel).

**Authorized Signatory Name:**

**Designation:**

**Signature:**

**Seal of the Organization:**

**Annexure 3: Undertaking for not Being Blacklisted/Debarred (To be submitted by Bidder & OEM)**

EoI Reference No: \_\_\_\_\_ Date: \_\_\_\_\_

To,

RailTel Corporation of India Ltd.  
Western Railway Microwave complex,  
Senapati Bapat Marg, Mahalaxmi, Mumbai – 400013

Dear Sir,

**Subject:** Undertaking for not being Blacklisted/Debarred

We, <Company Name>, having its registered office at <Address> hereby declares that that the Company has not been blacklisted/debarred by any Governmental/ Non-Governmental organization in India for past 3 Years as on bid submission date.

**Authorized Signatory Name:**

**Designation:**

**Signature:**

**Seal of the Organization:**

#### **Annexure 4: Format of Affidavit (to be submitted by Bidder)**

##### **FORMAT FOR AFFIDAVIT TO BE UPLOADED BY SOLE PARTNER ALONGWITH THE EOI DOCUMENTS**

(To be executed in presence of Public notary on non-judicial stamp paper of the value of Rs. 500/-. The paper has to be in the name of the BA) \*\*

I.....(Name and designation) \* appointed as the attorney/authorized signatory of the BA (including its constituents),  
M/s \_\_\_\_\_(hereinafter called the BA) for the purpose of the EOI documents for the work of \_\_\_\_\_ as per the EOI No. \_\_\_\_\_ Dt. \_\_\_\_\_ of (RailTel Corporation of India Ltd.), do hereby solemnly affirm and state on the behalf of the BA including its constituents as under:

1. I/we the BA (s), am/are signing this document after carefully reading the contents.
2. I/we the BA(s) also accept all the conditions of the EOI and have signed all the pages in confirmation thereof.
3. I/we hereby declare that I/we have downloaded the EOI documents from RailTel website [www.railtelindBidder.com](http://www.railtelindBidder.com). I/we have verified the content of the document from the website and there is no addition, no deletion or no alternation to be content of the EOI document. In case of any discrepancy noticed at any stage i.e. evaluation of EOI, execution of work or final payment of the contract, the master copy available with the RailTel Administration shall be final and binding upon me/us.
4. I/we declare and certify that I/we have not made any misleading or false representation in the forms, statements and attachments in proof of the qualification requirements.
5. I/we also understand that my/our offer will be evaluated based on the documents/credentials submitted along with the offer and same shall be binding upon me/us.
6. I/we declare that the information and documents submitted along with the EOI by me/us are correct and I/we are fully responsible for the correctness of the information and documents, submitted by us.
7. I/we undersigned that if the certificates regarding eligibility criteria submitted by us are found to be forged/false or incorrect at any time during process for evaluation of EOI, it shall lead to forfeiture of the EOI EMD besides banning of business for five years on entire RailTel. Further, I/we (insert name of the BA)\* and all my/our constituents understand that my/our constituents understand that my/our offer shall be summarily rejected.
8. I/we also understand that if the certificates submitted by us are found to be false/forged or incorrect at any time after the award of the contract, it will lead to termination of the contract, along with forfeiture of EMD/SD and Performance guarantee besides any other action provided in the contract including banning of business for five years on entire RailTel.

DEPONENT

SEAL AND SIGNATURE OF THE BA

VERIFICATION

I/We above named EOI do hereby solemnly affirm and verify that the contents of my/our above affidavit are true and correct. Nothing has been concealed and no part of it is false.

DEPONENT

SEAL AND SIGNATURE OF THE ADVOCATE

**Place:**

**Dated:**

**\*\*The contents in Italics are only for guidance purpose. Details as appropriate are to be filled in suitably by  
BA. Attestation before Magistrate/ Notary Public.**

**Annexure 5: Draft Non-Disclosure Agreement (to be submitted by Bidder)**

(To be submitted on a Rs. 500 Stamp Paper)

This Non-Disclosure Agreement (“Non-Disc”) is made and entered into \_\_\_\_\_ day of \_\_\_\_\_ month \_\_\_\_\_ year (effective date) by and between \_\_\_\_\_ (“Department”) and \_\_\_\_\_ (“Company”). Whereas, Department and Company have entered into an Agreement (“Agreement”) \_\_\_\_\_ effective \_\_\_\_\_ for \_\_\_\_\_ and

Whereas, each party desires to disclose to the other party certain information in oral or written form which is proprietary and confidential to the disclosing party, (“CONFIDENTBIDDERL INFORMATION”).

NOW, THEREFORE, in consideration of the foregoing and the covenants and agreements contained herein, the parties agree as follows:

**1. Definitions. As used herein:**

- a. The term “Confidential Information” shall include, without limitation, all information and materiel’s, furnished by either Party to the other in connection with citizen/users/persons/customers data, products and/or services, including information transmitted in writing, orally, visually, (e.g. video terminal display) or on magnetic or optical media, and including all proprietary information, customer and prospect lists, trade secrets, trade names or proposed trade names, methods and procedures of operation, commercial or marketing plans, licensed document know-how, ideas, concepts, designs, drawings, flow charts, diagrams, quality manuals, checklists, guidelines, processes, formulae, source code materiel’s, specifications, programs, software packages, codes and other intellectual property relating to the disclosing party’s data, computer database, products and/or services. Results of any tests, sample surveys, analytics, data mining exercises or usages etc. carried out by the receiving party in connection with the Department’s information including citizen/users/persons/customers personal or sensitive personal information as defined under any law for the time being in force shall also be considered Confidential Information.
- b. The term, “Department” shall include the officers, employees, agents, consultants, contractors and representatives of Department.
- c. The term, “Company” shall include the directors, officers, employees, agents, consultants, contractors and representatives of Company, including its applicable affiliates and subsidiary companies.

**2. Protection of Confidential Information:** With respect to any Confidential Information disclosed to it or to which it has access, Company affirms that it shall:

- a. Use the Confidential Information as necessary only in connection with Project and in accordance with the terms and conditions contained herein;
- b. Maintain the Confidential Information in strict confidence and take all reasonable steps to enforce the confidentiality obligations imposed hereunder, but in no event take less care with the Confidential Information that the parties take to protect the confidentiality of its own proprietary and confidential information and that of its clients;
- c. Not to make or retain copy of any commercial or marketing plans, citizen/users/persons/customers database, Bids developed by or originating from Department or any of the prospective clients of Department except as necessary, under prior written intimation from Department, in connection with the Project, and ensure that any such copy is immediately returned to Department even

without express demand from Department to do so;

- d. Not disclose or in any way assist or permit the disclosure of any Confidential Information to any other person or entity without the express written consent of the other party; and
  - e. Return to the other party, or destroy, at Department's discretion, any and all Confidential Information disclosed in a printed form or other permanent record, or in any other tangible form (including without limitation, all copies, notes, extracts, analyses, studies, summaries, records and reproductions thereof) immediately upon the earlier to occur of (i) expiration or termination of either party's engagement in the Project, or (ii) the request of the other party therefore.
  - f. Not to discuss with any member of public, media, press, any or any other person about the nature of arrangement entered between Department and Company or the nature of services to be provided by the Company to the Department.
3. **Onus.** Company shall have the burden of proving that any disclosure or use inconsistent with the terms and conditions hereof falls within any of the foregoing exceptions.
4. **Exceptions.** These restrictions as enumerated in section 1 of this Agreement shall not apply to any Confidential Information:
- a. Which is independently developed by Company or lawfully received from another source free of restriction and without breach of this Agreement; or
  - b. After it has become generally available to the public without breach of this Agreement by Company; or
  - c. Which at the time of disclosure to Company was known to such party free of restriction and evidenced by documentation in such party's possession; or
  - d. Which Department agrees in writing is free of such restrictions.
  - e. Which is received from a third party not subject to the obligation of confidentiality with respect to such Information;
5. **Remedies.** Company acknowledges that
- (a) any actual or threatened disclosure or use of the Confidential Information by Company would be a breach of this agreement and may cause immediate and irreparable harm to Department;
  - (b) Company affirms that damages from such disclosure or use by it may be impossible to measure accurately; and
  - (c) injury sustained by Department may be impossible to calculate and remedy fully. Therefore, Company acknowledges that in the event of such a breach, Department shall be entitled to specific performance by Company of Company's obligations contained in this Agreement. In addition, Company shall indemnify Department of the actual and liquidated damages which may be demanded by Department. Moreover, Department shall be entitled to recover all costs (including reasonable attorneys' fees) which it or they may incur in connection with defending its interests and enforcement of legal rights arising due to a breach of this agreement by Company.
6. **Need to Know.** Company shall restrict disclosure of such Confidential Information to its employees and/or consultants with a need to know (and advise such employees of the obligations assumed herein), shall use the Confidential Information only for the purposes set forth in the Agreement, and shall not disclose such Confidential Information to any affiliates, subsidiaries, associates and/or third party without prior written approval of the disclosing party.
7. **Intellectual Property Rights Protection.** No license to a party, under any trademark, patent, copyright, design right, mask work protection right, or any other intellectual property right is either granted or implied by the conveying of Confidential Information to such party.
8. **No Conflict.** The parties represent and warrant that the performance of its obligations hereunder do not

and shall not conflict with any other agreement or obligation of the respective parties to which they are a party or by which the respective parties are bound.

9. **Authority.** The parties represent and warrant that they have all necessary authority and power to enter into this Agreement and perform their obligations hereunder.
10. **Dispute Resolution.** If any difference or dispute arises between the Department and the Company in connection with the validity, interpretation, implementation or alleged breach of any provision of this Agreement, any such dispute shall be referred appropriately to RailTel/ stakeholders/ partners/ patrons
  - a. The arbitration proceedings shall be conducted in accordance with the (Indian) Arbitration and Conciliation Act, 1996 and amendments thereof.
  - b. The place of arbitration shall be Mumbai.
  - c. The arbitrator's award shall be substantiated in writing and binding on the parties.
  - d. The proceedings of arbitration shall be conducted in English language.
  - e. The arbitration proceedings shall be completed within a period of 180 days from the date of reference of the dispute to arbitration.
11. **Governing Law.** This Agreement shall be interpreted in accordance with and governed by the substantive and procedural laws of India and the parties hereby consent to the exclusive jurisdiction of Courts and/or Forums situated at Mumbai, India only.
12. **Entire Agreement.** This Agreement constitutes the entire understanding and agreement of the parties, and supersedes all previous or contemporaneous agreement or communications, both oral and written, representations and under standings among the parties with respect to the subject matter hereof.
13. **Amendments.** No amendment, modification and/or discharge of this Agreement shall be valid or binding on the parties unless made in writing and signed on behalf of each of the parties by their respective duly authorized officers or representatives.
14. **Binding Agreement.** This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and permitted assigns.
15. **Severability.** It is the intent of the parties that in case any one or more of the provisions contained in this Agreement shall be held to be invalid or unenforceable in any respect, such provision shall be modified to the extent necessary to render it, as modified, valid and enforceable under applicable laws, and such invalidity or unenforceability shall not affect the other provisions of this Agreement.
16. **Waiver.** If either party should waive any breach of any provision of this Agreement, it shall not thereby be deemed to have waived any preceding or succeeding breach of the same or any other provision hereof.
17. **Survival.** Both parties agree that all of their obligations undertaken herein with respect to Confidential Information received pursuant to this Agreement shall survive till perpetuity even after any expiration or termination of this Agreement.
18. **Non-solicitation.** During the term of this Agreement and thereafter for a further period of two (2) years Company shall not solicit or attempt to solicit Department's employees and/or consultants, for the purpose of hiring/contract or to proceed to conduct operations/business similar to Department with any employee and/or consultant of the Department who has knowledge of the Confidential Information, without the prior written consent of Department. This section will survive irrespective of the fact whether there exists a commercial relationship between Company and Department.
19. **Term.** Subject to aforesaid section 17, this Agreement shall remain valid up to \_\_\_\_ years from the "effective date".

IN WITNESS HEREOF, and intending to be legally bound, the parties have executed this Agreement to make it effective from the date and year first written above.



For Department

Name:

Title:

WITNESSES:

1. \_\_\_\_\_

\_\_\_\_\_

2. \_\_\_\_\_

\_\_\_\_\_

For Company

Name:

Title:

WITNESSES:

1. \_\_\_\_\_

\_\_\_\_\_

2. \_\_\_\_\_

\_\_\_\_\_

## **Annexure 6: Integrity Pact**

(To be executed on Rs. 500/- Stamp Paper)

EoI Number: \_\_\_\_\_ Dated: \_\_\_\_\_

This Integrity Pact is made at on this \_\_\_\_\_ Day of \_\_\_\_\_ 2024

BETWEEN

RailTel Corporation of India Ltd (a Govt of Indian Enterprise under Ministry of Railways) having its registered office at Plate-A, 6th Floor, Office Block Tower-2, East Kidwai Nagar, New Delhi-110023 and Regional Office at Western Railway Microwave Complex, Senapati Bapat Marg, Mahalaxmi, Mumbai – 400013, hereinafter referred to as “The Principal”, which expression shall unless repugnant to the meaning or contract thereof include its successors and permitted assigns

AND

<Bidder Name> having its registered office at <Bidders Registered and Branch Address (if any)> hereinafter referred to as “The Bidder/ Contractor/ Concessionaire/ Consultant” and which expression shall unless repugnant to be meaning or context thereof include its successors and permitted assigns.

### **Preamble**

Whereas, the Principal intends to award, under laid down organizational procedures contract/s for “*The Procurement Of Ai/ML Based Solution For Monitoring And Investigation Of Fraud, Waste & Abuse Of Health Insurance Claims For New India Assurance*”. The Principal values full compliance with all relevant laws of the land, rules of land, regulations, economic use of resources and of fairness/ transparency in its relations with its Bidder(s) and for Contractor(s)/Concessionaire(s)/Consultant(s).

And whereas to meet the purpose aforesaid, both the parties have agreed to enter into this Integrity Pact (hereafter referred to as Integrity Pact) the terms and conditions of which shall also be read as integral part and parcel of the Tender documents and contract between the parties. Now, therefore, in consideration of mutual covenants stipulated in this pact, the parties hereby agree as follows and this pact witnesseth as under: -

### **Article – 1: Commitments of the Principal**

1. The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles: -
  - a. No employee of the Principal, personally or through family members, will in connection with the Tender for, or the execution of a contract, demand take a promise for or accept for self or third person any materiel or immaterial benefit which the person is not legally entitled to.
  - b. The Principal will, during the tender process treat all Bidder(s) with equity and reason. The Principal will in particular, before and during the tender process, provide to all Bidder(s) the same information and will not provide to any Bidder(s) confidential/ additional information through which the Bidder(s) could obtain an advantage in relation to the tender process or the contract execution.

- c. The Principal will exclude all known prejudiced persons from the process.
2. If the Principal obtains information on the conduct of any of its employees which is a criminal offence under the IPC/PC Act or any other Statutory Acts or if there be a substantive suspicion in this regard, the Principal will inform the Chief Vigilance Officer and in addition can initiate disciplinary actions as per its internal laid down Rules/ Regulations.

**Article – 2: Commitments of the Bidder(s)/ Contractor(s)/ Concessionaire(s)/ Consultant(s)**

The Bidder(s)/ Contractor(s)/ Concessionaire(s)/ Consultant(s) commit himself to take all measures necessary to prevent corruption. He commits himself to observe the following principles during his participation in the tender process and during the contract execution.

- a. The Bidder(s)/ Contractor(s)/ Concessionaire(s)/ Consultant(s) will not, directly or through any other person or firm, offer, promise or give to any of the Principals employees involved in the tender process or the execution of the contract or to any third person any materiel or other benefit which he/she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the tender process or during the execution of the contract.
- b. The Bidder(s)/ Contractor(s)/ Concessionaire(s)/ Consultant(s) will not enter with other Bidders into any undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission or bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.
- c. The Bidder(s)/ Contractor(s)/ Concessionaire(s)/ Consultant(s) will not commit any offence under the relevant IPC / PC. Act and other Statutory Acts; further the Bidder(s)/ Contractor(s)/ Concessionaire(s)/ Consultant(s) will not use improperly for purposes of completion or personal gain, or pass on to others, any information or document provided by the Principal as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically.
- d. The Bidder(s)/ Contractor(s)/ Concessionaire(s)/ Consultant(s) of foreign origin shall disclose the name and address of the Agents/ representatives in India. If any similarly the Bidder(s)/ Contractor(s)/ Concessionaire(s)/ Consultant(s) of Indian Nationality shall furnish the name and address of the foreign principle, if any. Further details as mentioned in the ‘Guidelines on Indian Agents of Foreign Suppliers’ shall be disclosed by the Bidder(s)/ Contractor(s)/ Concessionaire(s)/ Consultant(s). Further, all the payments made to the Indian Agent /Representative have to be Indian Rupees only.
- e. The Bidder(s)/ Contractor(s)/ Concessionaire(s)/ Consultant(s) will, when presenting his bid, disclose any and all payments he has made, is committed to or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract. He shall also disclose the details of services agreed upon for such payments.
- f. The Bidder(s)/ Contractor(s)/ Concessionaire(s)/ Consultant(s) will not instigate third persons to commit offences outlined above or be an accessory to such offences.
- g. The Bidder(s)/ Contractor(s)/ Concessionaire(s)/ Consultant(s) will not bring any outside influence through any Govt. bodies/quarters directly or indirectly on the bidding process in furtherance of his bid.

- h. The Bidder(s)/ Contractor(s)/ Concessionaire(s)/ Consultant(s) who have signed a Integrity pact shall not approach the court while representing the matter to IEMs and shall wait for their decision in the matter.

### **Article – 3: Disqualification from tender process and exclusion from future contracts**

1. If the Bidder(s)/ Contractor(s)/ Concessionaire(s)/ Consultant(s) before award or during execution has committed a transgression through a violation of any provision of Article- 2, above or in any other form such as to put his reliability or credibility in question, the Principal is entitled to disqualify the Bidder(s)/ Contractor(s)/ Concessionaire(s)/ Consultant(s) from the tender process.
2. If the Bidder/Contractor/Concessionaire/Consultant has committed a transgression through a violation of Article-2 such as to put his reliability or credibility into question, the Principal shall be entitled to exclude including blacklist and put on holiday the Bidder/Contractor/Concessionaire/Consultant for any future tenders/contract award process. The imposition and duration of the exclusion will be determined by the severity of the transgression. The severity will be determined by the Principal taking into consideration the full facts and circumstances of each case particularly taking into account the number of transgressions, the position of the transgressors within the company hierarchy of the Bidder/Contractor/Concessionaire/Consultant and the amount of the damage. The exclusion will be imposed for a maximum of 1 year.
3. A transgression is considered to have occurred if the Principal after due consideration of the available evidence concludes that “On the basis of facts available there are no materiel doubts”.
4. The Bidder/ Contractor/Concessionaire/Consultant will its free consent and without any influence agrees and undertakes to respect and uphold the Principal’s absolute rights to resort to and impose such exclusion and further accepts and undertakes not to challenge or question such exclusion on any ground, including the lack of any hearing before the decision to resort to such exclusion is taken. This undertaking is given freely and after obtaining independent legal advice.
5. The decision of the Principal to the effect that a breach of the provisions of this Integrity Pact has been committed by the Bidder/ Contractor/Concessionaire/Consultant shall be final and binding on the Bidder/ Contractor/Concessionaire/Consultant, however, the Bidder/ Contractor/ Concessionaire/ Consultant can approach IEM(s) appointed for the purpose of this Pact.
6. On occurrence of any sanctions/ disqualification etc. arising out from violation of integrity pact, Bidder/ Contractor/Concessionaire/Consultant shall not be entitled for any compensation on this account.
7. Subject to full satisfaction of the Principal, the exclusion of the Bidder/Contractor/Concessionaire/Consultant could be revoked by the Principal if the Bidder/ Contractor/Concessionaire/Consultant can prove that he has restored/recouped the damage caused by him and has installed a suitable corruption prevention system in his organization.

### **Article – 4: Compensation for Damages**

1. If the Principal has disqualified the Bidder(s) from the tender process prior to the award according to Article-3, the Principal shall be entitled to forfeit the Earnest Money Deposit/ Bid Security or demand and recover the damages equivalent to Earnest Money Deposit/ Bid Security apart from any other legal right that may have accrued to the Principal.
2. In addition to above, the Principal shall be entitled to take recourse to the relevant provisions of the contract related to Termination of Contract due to Contractor/Concessionaire/Consultant’s Default. In such case, the Principal shall be entitled to forfeit the Performance Bank Guarantee of the Contractor/

Concessionaire/ Consultant and/or demand and recover liquidated and all damages as per the provisions of the contract/Concession agreement against Termination.

**Article – 5: Previous Transgression**

1. The Bidder declares that no previous transgression occurred in the last 3 years immediately before signing of this integrity pact with any other Company in any country conforming to the anticorruption/Transparency International (TI) approach or with any other Public Sector Enterprise/Undertaking in India or any Government Department in India that could justify his exclusion from the Tender process.
2. If the Bidder makes incorrect statement on this subject, he can be disqualified from the tender process or action for his exclusion can be taken as mentioned under Article-3 above for transgression of Article-2 and shall be liable for compensation for damages as per Article-4 above.

**Article – 6: Equal treatment of all Bidders/ Contractors/ Concessionaires/ Consultants/ Subcontractors**

1. The Bidder(s)/Contractor(s)/Concessionaire(s)/Consultant(s) undertake(s) to demand from all sub-contractors a commitment in conformity with this integrity Pact, and to submit it to the Principal before contract signing.
2. The Principal will enter into agreements with identical conditions as this one with all Bidders/Contractors/Concessionaire/Consultant and Subcontractors.
3. The Principal will disqualify from the Tender process all Bidders who do not sign this Pact violate its provisions.

**Article – 7: Criminal charges against violating Bidder(s)/ Contractor(s)/ Concessionaire(s)/ Consultant(s)/ Sub-contractor(s)**

If the Principal obtains knowledge of conduct of a Bidder/ Contractor/ Concessionaire/ Consultant or Subcontractor, or of an employee or a representative or an associate of a Bidder/ Contractor/ Concessionaire/ Consultant or Subcontractor, which constitutes corruption, or if the Principal has substantive suspicion in this regard, the Principal will inform the same to the Chief Vigilance Officer.

**Article – 8: Independent External Monitor (IEM)**

1. The Principal appoints competent and credible Independent External Monitor for this Pact after approval from Central Vigilance Commission. The task of the Monitor is to review independently and objectively, whether and to what extent the parties comply with the obligations under this agreement.
2. The Monitor is not subject to instructions by the representatives of the parties and performs his functions neutrally and independently. He reports to the CMD, RailTel.
3. The Bidder/Contractor/Concessionaire/Consultant accepts that the Monitor has the right to access without restriction to all Project documentation of the Principal including that provided by the Bidder/ Contractor/ Concessionaire/ Consultant. The Bidder/ Contractor/ Concessionaire/ Consultant will also grant the Monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to his Project documentation. The same is applicable to Subcontractors.
4. The Monitor is under contractual obligation to treat the information and documents of the Bidder(s)/Contractor(s)/Subcontractors(s) with confidentiality. The Monitor has also signed on 'Non-disclosure of Confidential Information' and of 'Absence of Conflict of Interest'. In case of any conflict of interest arising at a later date, the IEM shall inform CMD, RailTel and recuse himself/herself from that case.

5. The Principal will provide to the Monitor sufficient information about all meetings among the parties related to the Project provided such meetings could have an impact on the contractual relations between the Principal and the Bidder/Contractor/ Concessionaire/Consultant. The parties offer to the Monitor the option to participate in such meetings.
6. As soon as the Monitor notices, or believes to notice any transgression as given in Article- 2, he may request the Management of the Principal to take corrective action, or to take relevant action. The monitor can in this regard submit non-\*binding recommendations. Beyond this, the Monitor has no right to demand from the parties that they act in a specific manner, refrain from action or tolerate action.
7. The Monitor will submit a written report to the CMD, RailTel within 8-10 weeks from the date of reference or intimation to him by the Principal and, should the occasion arise, submit proposals for correcting problematic situations.
8. If the Monitor has reported to the CMD, RailTel, a substantiated suspicion of an offence under relevant IPC/PC Act or any other Statutory Acts, and the CMD, RailTel has not, within the reasonable time taken visible action to proceed against such offence or reported it the Chief Vigilance Officer, the Monitor may also transmit this information directly to the Central Vigilance Commissioner.
9. The word 'Monitor' would include both singular and plural.

#### **Article – 9: Pact Duration**

This Pact begins when both parties have legally signed it. It expires for the Contractor/Consultant 12 months after his Defect Liability Period is over or 12 months after his last payment under the contract whichever is later and for all other unsuccessful Bidders, 6 months after this Contract has been awarded (In case of BOT projects). It expires for the concessionaire 24 months after his concession period is over and for all other unsuccessful Bidders 6 months after this Contract has been awarded. Any violation of the same would entail disqualification of the bidder and exclusion from future dealings.

If any claim is made/lodged during this time, the same shall be binding and continue to be valid despite the lapse of this pact as specified above, unless it is discharged determined by CMD of RailTel.

#### **Article – 10: Other Provisions**

1. This pact is subject to Indian Law, Place of performance and jurisdiction is the Registered Office of the Principal, i.e. New Delhi.
2. Changes and supplements as well as termination notices need to be made in writing.
3. If the Bidder/Contractor/Concessionaire/Consultant is a partnership or a Joint Venture partner, this pact must be signed by all partners or members.
4. Should one or several provisions of this agreement turn out to be invalid, the remainder of this agreement remains valid, in this case, the parties will strive to come to an agreement to their original intentions.
5. Issue like warranty / Guarantee etc. shall be outside the purview of IEMs.
6. In the event of any contradiction between the Integrity Pact and its Annexure, the clause in Integrity Pact shall prevail.
7. Any dispute/differences arising between the parties with regard to term of this Pact, any action taken by the Principal in accordance with this Pact or interpretation thereof shall not be subject to any Arbitration.

8. The actions stipulated in the integrity Pact are without prejudice to any other legal action that may follow in accordance with the provisions of the extant law in force relating to any civil or criminal proceedings.

In witness whereof the parties have signed and executed this pact at the place and date first mentioned in the presence of following witnesses:-

(For & On behalf of the (Principal)

(For & On behalf of Bidder/Contractor/  
Concessionaire/Consultant)

**Place:**

**Date:**

Witness 1:

---

Witness 2:

---

**Annexure 7: Complete EoI Examination & Nil Deviation Certificate**

**(To be submitted by Bidder and OEM)**

To

Deputy General Manager/ Marketing

RailTel Corporation of India Ltd

Western Railway Microwave Complex

Senapati Bapat Marg, Near Railway Sports Ground

Mahalaxmi, Mumbai – 400013

**Sub:** Complete EoI Examination & Nil Deviation Certificate

**Ref:** EoI Number: \_\_\_\_\_ **Dated:** \_\_\_\_\_

Dear Sir,

We <Bidder Name> having completely examined the referred EoI, its corrigendum and any other documents/its addendums/corrigendum referred in this EoI, conclude that we have understood the Terms & Conditions of the EoI and its subsequent addendums & corrigendum (if any) and any other documents/its addendums/corrigendum referred in this EoI. We declare that we have sought all clarifications for the same from RailTel or its end customer for anything contained in this EoI & any other documents/its addendums/corrigendum referred in this EoI and have been satisfied with the clarifications to the fullest extent and there are no terms, clauses, conditions, etc which are ambiguous.

We also declare that there is no deviation from adhering to anything that is contained in this EoI and any other documents/its addendums/corrigendum referred in this EoI and that any deviation later raised by us shall lead to forfeiture of the Bid/Contract at complete discretion of RailTel.

Signature of Authorized Signatory (with official Bidder's seal)

Name :

Designation :

Address :

Telephone and Fax :

E-mail address :



**Annexure 8: Back to Back Compliance Certificate (To be submitted by Bidder )**

To

Deputy General Manager/ Marketing

RailTel Corporation of India Ltd

Western Railway Microwave Complex

Senapati Bapat Marg, Near Railway Sports Ground

Mahalaxmi, Mumbai – 400013

**Sub:** Complete back to back Compliance Certificate

**Ref:** 1) EoI Number: \_\_\_\_\_ Dated: \_\_\_\_\_

2) Tender Reference No: dated and all of its addendums/ corrigendum's & published documents

Dear Sir,

Considering reference 1 & 2 we would like to declare that we have read and understood the EoI, its corrigendum and any other documents/its addendums/corrigendum referred in this EoI thoroughly. We would like to give you our back-to-back compliance for all the tender terms and conditions, clauses, timelines, deliverables and anything explicitly mentioned in the EoI, its corrigendum and any other documents/its addendums/corrigendum referred in this EoI.

Signature of Authorized Signatory (with official seal)

Name :

Designation :

Address :

Telephone and Fax :

E-mail address :

## **Annexure 9: Performance Bank Guarantee Format**

(For a sum of x% of the value of the contract as per RailTel's end customer RFP/tender)  
(Stamp Duty to be confirmed by RailTel in co-ordination with RailTel's Legal Department)

Ref. No. :  
Date :  
Bank Guarantee No. :

To  
<Insert complete postal address>

THIS INDENTURE made this <current date> day of <current Month> 2024, BETWEEN THE <Bank Name>, a Company incorporated and registered under the Indian companies act, 1913 and deemed to exist within the companies Act 1956, and governed by the Banking Regulation Act, 1949 and having its registered office at <Address>, and its corporate office at <Address>, India and having one of its Branch Office at <Mumbai Branch Office> (hereinafter referred to as "the Bank" which expression shall be deemed to includes its successors and assigns) of the first part and

<Bidders Company Name> a company incorporated under the Indian Companies Act 1956 having its Registered Office at <Address>, Corporate Office at <Address> and its Regional Office at <Mumbai Office Address> (hereinafter referred to as 'the Contractor/s') of the second part and

RailTel Corporation of India Ltd (hereinafter referred to as 'RailTel') of the third part WHEREAS the Contractor/s have submitted to RailTel EoI/Quotation for the The Procurement Of Ai/ML Based Solution For Monitoring And Investigation Of Fraud, Waste & Abuse Of Health Insurance Claims For New India Assurance, vide <EoI No> Dated <Date of EoI> and the terms of such EoI/Tender/Quotation/contract require that the Contractor/s shall deposit with RailTel as the security a sum of Rs. <Amount>/- (in figures and words<in words> only Including all Taxes and contingencies and any other costs mentioned as per LOI and RailTel Terms)AND WHEREAS if and when any such EoI/Tender/Quotation is accepted by RailTel the contract to be entered into in furtherance thereof by the Contractor/s will provide that such deposit shall remain with and be appropriated by RailTel towards the security deposit to be taken under the contract and be redeemable by the Contractors/ if they shall duly and faithfully carry out the terms and provision of such contract and shall duly satisfy all claims properly chargeable against them there under AND WHEREAS the Contractor/s are constituents of the Bank and in order to facilitate the keeping of the accounts of the Contractor/s, the Bank with the consent and concurrence of the Contractor/s has requested RailTel to accept the Guarantee of the Bank hereinafter contained, in place of the Contractor/s depositing with RailTel the said sum as security as aforesaid AND WHERE AS accordingly <Bank Name>has agreed to accept claim from RailTel upon demand in writing, whenever required by him, from time to time upto <Date (contract period + 3 months)> so to do, a sum not exceeding in the whole Rs. <Amount>/- (in figures and words <in words> only incl of Tax) under the terms of the said EoI/Tender/Quotation and/ or the Contract. The Bank Guarantee is valid up to<Date (contract period + 3 months)>.

Notwithstanding anything what has been stated above, <Bank Name> liability under the above guarantee is restricted to Rs. <Amount>/- (in figures and words <in words>only incl of Tax) and guarantee shall remain in force up to <Date (contract period + 3 months)> unless the demand or claim under this guarantee is made on us and we receive in writing on or before <Date (contract period + 3 months)> all your

rights under the above guarantee shall be forfeited and we shall be released from all liabilities under the guarantee thereafter whether or not the original bank guarantee is returned to us.

In witness whereof the Bank, through its authorized Officer, has set its hand and stamp on this ..... day of 2024 at .....

For <Bank Name>

For<Company Name>

Authorized Signatories

Authorized Signatories

EMP No. \_\_\_\_\_

EMP No. \_\_\_\_\_

### **Annexure – 10: Indicative Bill of Material**

**A. Main Requirement:**

<b>S N</b>	<b>Cost Head</b>	<b>Year 0 (Implementation and Hypercare)</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Total Cost</b>	<b>Year 4</b>	<b>Year 5</b>
1.	Licenses and Software Cost							
2.	Infrastructure Cost (Private Cloud Platform) Production, DR and UAT environment							
3	One time implementation Cost including integration							
4	Support Cost (L1, L2 and L3)							
5	Any other cost with details							
<b>Total Cost inclusive of GST (Total of Year 0 , Year 1, Year 2 , Year 3 to be considered for commercial evaluation).</b>								

Note:

- Year 1 will start after successful implementation, signoff and hyper-care
- Total cost for year0, year1, year2, year3 to be considered for commercial evaluation.
- Bidders need to provide cost for Year 4 and 5 which can be opted at the discretion of the Company and when opted, becomes binding on the bidder

**B. Additional Man-month cost to manage change request in agreement with company**

<b>(Post completion Go Live and signoff as per RFP) S.No</b>	<b>Type</b>	<b>Cost (INR per month) inclusive of GST</b>
1	Functional Experts	
2	Technical Experts (Data, Integration, Developers)	
3	Testers	
4	Data Modelers	

**THE NEW INDIA ASSURANCE CO. LTD**  
**Registered Office: 87, M.G. Road, Fort, Mumbai - 400 001**



**REQUEST FOR PROPOSAL**

**FOR**

**THE PROCUREMENT OF AI/ML BASED SOLUTION FOR MONITORING AND INVESTIGATION OF FRAUD, WASTE & ABUSE OF HEALTH INSURANCE CLAIMS**

<b>RFP REFERENCE NO.</b>	NIA/HEALTH/2025-26/FWA
<b>Address for Communication and submission of bids</b>	Chief Manager, IT Department, Third Floor, Head Office, New India Assurance Co Ltd, 87, M.G. Road, Fort, Mumbai-400 001, E-mail: cwiss.rfp@newindia.co.in
<b>RFP Release Date</b>	19-06-2025
<b>Last date of submission of RFP</b>	10-07-2025, 5:45 PM IST
<b>Last date for submission of queries</b>	25-06-2025, 5:45 PM IST
<b>Pre-bid meeting</b>	TBA
<b>Date to respond to queries</b>	01-07-2025, 5:45 PM IST
<b>Date and time of opening of technical bids</b>	11-07-2025, 3:30 PM IST
<b>Date and time of opening of commercial bids</b>	To be informed later
<b>Date and time of Reverse Bid</b>	To be informed later

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## SECTION I

### 1. INTRODUCTION

The New India Assurance Company Limited (hereinafter called “NIACL”) invites online bids for AI/ML based solution for real-time monitoring of fraud, waste and abuse in its health claim for retail/ group health insurance policies.

The tool should be capable of analyzing health insurance claims data and claim documents to give probability/likelihood of the transaction or entity to be fraudulent as well as any leakage in the claim along with adherence to policy wordings.

The tool should also provide exhaustive analytical dashboards to monitor the overall data and drill down details of any identified transactions or entity. The tagging of claims should be at real time with a minimum capacity of up to 2000 claims per hour.

At NIACL all health insurance claims are processed by TPAs using the claim processing software solution of their own. The data flows to NIACL through web-services in four stages i.e. claims intimation, modification/enhancement, claim upload for payment and rejections/ UTR.

### 2. INVITATION TO BID

- 2.1) NIACL invites bids from solution providers (bidder) for the **Procurement, implementation, integration and maintenance of AI/ML based solution for monitoring of Fraud, Waste and Abuse in Health Insurance claims** as per the specifications, terms, conditions and scope given in detail in this RFP document for a period of 3 years extendable further for 2 (1+1) years subject to satisfactory performance /services by the bidder and solely at the discretion of NIACL.
- 2.2) Bidder shall mean any entity which meets the eligibility criteria mentioned in this RFP and willing to provide the solution as required in this bidding document. The interested bidders who agree to all the terms and conditions contained in this document may submit their bids with the information desired in this bidding document (Request for Proposal).
- 2.3) Address for submission of Bids and contact details including email address for sending communications are provided in this RFP document.
- 2.4) The purpose of NIACL behind this RFP is to seek a detailed technical and commercial proposal for procurement of the solution desired in this document. The proposed solution must integrate with NIACL’s existing infrastructure seamlessly.
- 2.5) This document shall not be transferred, reproduced or otherwise used for purpose other than for which it is specifically issued.
- 2.6) Interested Bidders are advised to go through the entire document before submission of Bids to avoid any chance of elimination. The eligible Bidders desirous of taking up the project for the supply, implementation, integration and maintenance of the proposed Solution for NIACL are invited to submit their Pre-Qualification Bid, Technical and Commercial Bid in



response to this RFP. The criteria and the actual process of evaluation of the responses to this RFP and subsequent selection of the successful Bidder will be entirely at NIACL's discretion. This RFP seeks proposal from Bidders who have the necessary experience, capability & expertise to provide NIACL the proposed Solution adhering to NIACL's requirements outlined in this RFP.

- 2.7) A complete set of bidding documents can be downloaded from GEM portal as well as our website <https://www.newindia.co.in/tender-notice>

### **3. OBJECTIVE**

The objective of this RFP is to define the Scope of Work for the bidder in order to select a vendor suitable for supply, implementation, integration and maintenance of the Fraud, Waste and Abuse control solution for health insurance claims. This document contains the details regarding scope, project timelines, evaluation process, terms and conditions as well as other relevant details which the bidder need to study and factor while responding to the document.

### **4. DISCLAIMER**

- 4.1) The information contained in this RFP document or information provided subsequently to Bidder(s) in documentary form/email by or on behalf of NIACL, is subject to the terms and conditions set out in this RFP document.
- 4.2) This RFP is not an offer by NIACL, but an invitation to receive responses from the eligible Bidders. No contractual obligation whatsoever shall arise from the RFP process unless and until a formal contract is signed and executed by duly authorized official(s) of NIACL with the selected Bidder.
- 4.3) The purpose of this RFP is to provide the Bidder(s) with information to assist preparation of their Bid proposals. This RFP does not claim to contain all the information each Bidder may require. Each Bidder should conduct its own investigations and analysis and should check the accuracy, reliability and completeness of the information contained in this RFP and where necessary, obtain independent advice/clarifications. NIACL may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information in this RFP.
- 4.4) NIACL, its employees and advisers make no representation or warranty and shall have no liability to any person, including any Applicant or Bidder under any law, statute, rules or regulations or tort, principles of restitution for unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this RFP or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the RFP and any assessment, assumption, statement or information contained therein or deemed to form or arising in any way for participation in this bidding process.
- 4.5) NIACL also accepts no liability of any nature whether resulting from negligence or otherwise, however caused, by reliance of any Bidder upon the statements contained in this RFP.
- 4.6) The issue of this RFP does not imply that the NIACL is bound to select a Bidder or to

appoint the Selected Bidder or Concessionaire, as the case may be, for the procurement of solution and NIACL reserves the right to reject all or any of the Bidders or Bids without assigning any reason whatsoever and cancel the tender.

- 4.7) The Bidder is expected to examine all instructions, forms, terms and specifications in the bidding Document. Failure to furnish all information required by the bidding Document or to submit a Bid not substantially responsive to the bidding Document in all respects will be at the Bidder's risk and may result in rejection of the Bid.

## **5. DEFINITIONS**

In this connection, the following terms shall be interpreted as indicated below:

- 5.1. "The New India Assurance Company Limited" means NIACL (including domestic branches and foreign offices) and subsidiaries.
- 5.2. "Bidder/Service/Solution Provider/System Integrator" means an eligible entity/firm submitting the Bid in response to this RFP.
- 5.3. "Bid" means the written reply or submission of a response to this RFP signed by their Authorized Signatory.
- 5.4. "Acceptance of Bid" means the letter/fax/e-mail or any memorandum communicating the acceptance of this Tender to the bidder by NIACL Authority
- 5.5. "Authorized signatory of the bidder" means the person authorized through a valid Power of Attorney by the company's Board/Managing Director/Director for signing the bid documents on behalf of the company.
- 5.6. "Law" shall mean any Act, notification, bye-law, rules and regulations, directive, ordinance, order, or instruction having the force of law enacted or issued by the Central Government and/or the Government of any state or any other Government or regulatory authority.
- 5.7. "Vendor/Service Provider" is the successful Bidder found eligible as per the eligibility criteria set out in this RFP, whose technical Bid has been accepted and who has emerged as L1 Bidder as per the selection criteria set out in the RFP and to whom notification of the award has been given by NIACL.
- 5.8. "The Agreement/Contract" means the agreement entered into between NIACL and the Vendor, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- 5.9. "The Contract Price/Project Cost" means the price payable to the Vendor under the Contract for the full and proper performance of its contractual obligations.
- 5.10. "Requirements" shall mean statements that identify a necessary capability, characteristic, attribute, or quality of a system and include schedules, details, descriptions, and statements of technical data, performance characteristics and standards (Indian as well as International) as applicable and specified in the RFP.
- 5.11. "Business Day/Working Day" shall be construed as a day excluding Saturdays, Sundays, and

public holidays declared under the Negotiable Instruments Act, 1881 by concerned State Governments or the Central Government of India.

- 5.12. “Clarifications” means Addenda, Corrigenda, and clarifications to the RFP.
- 5.13. “RFP” means Request for Proposal.
- 5.14. “Day” means a calendar day.
- 5.15. “Deliverables” means Solution including all its components as per this RFP in general.
- 5.16. “Personnel” means professionals and support staff provided by the Bidder and assigned to perform the Services or any part thereof.
- 5.17. “Timelines” - Wherever Timelines have been defined as days, weeks, months, they will mean calendar days, calendar weeks, and calendar months.
- 5.18. “Specifications” means all the functional, technical, operational, performance or other characteristics required of a Product or Service as mentioned in the RFP document or any of the annexures or Clarifications to the RFP document.
- 5.19. “Uptime” is the percentage of time that a system is operational i.e. when the system is up and running. Uptime for calculation purposes equals the total number of hours of the day in a quarter minus downtime in the number of hours (not including the scheduled maintenance hours) divided by any part of an hour treated as a full hour.
- 5.20. SLA – Service Level Agreement, the bidder needs to provide a guaranteed uptime as per agreed SLAs.
- 5.21. Fraud: It refers to any deliberate act of deception intended to secure an unfair or unlawful financial gain from an insurance company. This can involve exaggerating claims, fabricating incidents, or misrepresenting information during the application process.
- 5.22. Waste: It refers to the inefficient or unnecessary use of resources that results in higher costs without providing additional value. This can include overutilization of services, such as excessive medical tests that are not medically necessary, or mismanagement of resources within an insurance company. While waste may not involve intentional wrongdoing, it still contributes to increased costs for both insurers and policyholders.
- 5.23. Abuse: It occurs when services are provided that are not medically necessary or are costlier than necessary, leading to higher expenses for the insurance company. Abuse differs from fraud in that it may not involve deliberate deception, but it still results in improper payments and financial loss. Abuse can occur in various forms, such as overbilling, providing unnecessary treatments, or manipulating billing codes to receive higher reimbursements.

## **6. THE TENDER OFFER**

- 6.1 The tender documents will be available on GEM Portal as well as on the official website of NIACL i.e. <https://www.newindia.co.in/tender-notice>

6.2 The online bids under two bids system comprising of:

- a) The Technical Bid and
- b) Commercial Bid should be submitted online on GeM portal

(Various documents to be submitted online and offline along with the technical and the commercial bid as mentioned in the **Section II** of this document.)

6.3 If the last date for submission of offline documents happens to be a holiday due to some unforeseen circumstances, then the Offline documents can be submitted by 11.00 AM on the next working day.

6.4 At any time prior to the last date of receipt of bids, the Company may, for any reason, whether at its own initiative or in response to clarifications requested by the prospective bidders, modify the tender document.

6.5 The clarifications/addendum, if any, issued by the Company at any time before the due date of submission of the bid will become part of the tender document and would be notified on the GEM portal as well as on official website of NIACL i.e <https://www.newindia.co.in/tender-notice>

6.6 No bid will be accepted after the due date & time.

## **7. NIACL 's RIGHTS:**

NIACL reserves the rights to:

7.1 Accept / reject any of the tenders.

7.2 Add, modify, relax, waive or alter any of the conditions stipulated in the tender specification wherever deemed necessary.

7.3 Reject any or all the tenders without assigning any reason thereof.

7.4 Reject any or all the tenders if the bid is not signed by the duly authorized person or the bid submitted is unsigned or partially signed.

## **8. REJECTION OF TENDER**

The tender is liable to be rejected interalia:

8.1 If it is not in conformity with the instructions mentioned therein.

8.2 If it is received after the expiry of the due date and time.

8.3 If it is evasive or incomplete including non-furnishing the required documents.

8.4 If it is received from any blacklisted bidder or whose experience is not satisfactory.

8.5 If it does not fulfill eligibility requirement and technical requirements.

8.6 If it is not accompanied by the requisite BSD.

## **9. VALIDITY OF BID**

The bid should be valid for acceptance for a period of at least 180 days from the last date of submission. The offers with a lesser validity period would be rejected.

## **10. BID SECURITY DECLARATION**

Bidder needs to submit Bid Security Declaration (BSD) as per Annexure -XII provided. Bid will be treated as non-responsive and will be rejected in the absence of BSD.

## **11. PERFORMANCE BANK GUARANTEE**

- 11.1 The successful bidder will have to furnish a Security Deposit/Performance bank guarantee (PBG), an amount equal to 5% (Five percent) of final contract value for proper fulfillment of the contract in the form of a Bank Guarantee from a nationalized/scheduled bank. Bidder's Bank must be on SFMS platform and SFMS copy (Message Type IFN 767) should be sent to HDFC Fort branch IFSC- HDFC0000060
- 11.2 The PBG should be valid for a period of 36 months from the date of successful implementation of the Fraud, Waste and Abuse Solution.
- 11.3 The PBG shall contain a claim period of three months from the last date of validity.
- 11.4 The Company shall invoke the security deposit in case the selected bidder fails to discharge their contractual obligations as per the agreed terms & conditions during the period of the contract. Notwithstanding what has been stated elsewhere in this agreement and the schedules attached herein, in the event the selected Bidder is unable to meet the obligation pursuant to the Implementation of the Project, Operation and Maintenance Services and any related scope of work as stated in this agreement and the schedule attached herein. NIACL shall have the option to invoke the performance Guarantee after serving a written notice of thirty (30) days to the selected Bidder.
- 11.5 PBG for MSME vendors to be followed as per the format given in GeM portal.

## **12. ELIGIBLE BIDDERS**

The bidder should be eligible as per Eligibility (Pre-qualification) Criteria as given in the Annexure - 1

## **13. SCOPE OF WORK:**

The scope of the work would include the supply, installation, configuration, customization, integration, deployment on Private cloud (On premise) and maintenance of an end to end AI/ML enabled Fraud, Waste and Abuse Control solution for the Health Insurance Claims which is scalable in nature and must integrate with the existing Insurance Software Solution of NIACL.

- i. **Fraud, Waste, and Abuse (FWA) Monitoring Solution:** The proposed software solution should be able to perform ETL (Extract, Transform, Load) functions on provided health insurance claims data, including both metadata and documents, to analyze and assess the likelihood of claims or entities, being involved in fraud, waste, or

abuse. The tool should be able to deliver real-time claim tagging for various outlier based on the use-cases, scenarios, industry standard triggers for Health claim adjudication, validation for policy terms and condition pertaining to the claim processing, with a processing capacity of at least 2000 claims per hour and provide analytical dashboards that offer comprehensive insights, including drill-down capabilities for identified suspicious transactions.

- a. The solution should be able to monitor the claims for Fraud, Waste and Abuse throughout the entire journey of the claim broadly in stages viz. pre-processing (on intimation), while processing the claim, post processing of the claim.
  - b. It should support seamless integration with **New India's existing Core applications** or other systems as needed and include a customizable rules engine to adapt to evolving fraud detection needs. The solution must also ensure data security and compliance with relevant regulations. Also if in case, in future, NIACL decides to move/changes its Core Insurance Software to a cloud platform / or any other existing platform, the software solution proposed for the FWA should be able to integrate with the same seamlessly
- ii. **Unified Intake Frontend:** The bidder should provide a Unified front end which will enable claims intake from various channels like emails, TPA front end, inward of physical documents, FTP documents, NHCX intake, WhatsApp channel and other channels as deemed necessary for servicing customers where they are. This enables immediate claims data, documents and images intake from TPAs as well enables future onboarding of claims directly. The intake process should be AI/ML driven with auto classification and auto extraction of information.
- iii. **Data Lake (Storage and Processing platform):** Creation of Data Lake on a Meity approved Private cloud platform for ingesting structured, semi-structured and un-structured data from various sources (various Third-Party Administrators through API integration, NIACL ODS for policy/other requisite data) viz. simple data, printed and Scanned hospital documents, x-ray, films, prescriptions, bills, invoices, KYC documents, stickers, logs, metadata etc.

Perform data engineering tasks including ETL/ELT and develop various data repositories as part of the overall data lake. To create suitable data models and schemas to facilitate fast and relevant reporting and dash-boarding. The data shall have to reside within India all the time. **The cloud platform subscription should be procured by the bidder in the name of NIACL.**

- a. Data lake should have an integrated Document Management and Document Processing System to intake, store and process the documents as well as clinical images/other relevant file/images received as part of claims.
- b. This data lake will be a layer between NIACL's Core Insurance Solution and it's paneled Third Party Administrators (TPAs). The data to be collected at this data lake house through API integration with NIACL 's existing TPAs. The data lake so created to be compliant on all the prevailing security standard/ regulations/Acts e.g. DPDP Act 2023 etc. as given by Government of India, regulatory bodies such as IRDAI or any such law passed by Government of India /IRDAI or any other regulatory authorities in future in relation with protection of customer data and its

privacy.

- c. The solution Provider shall ensure deployment, management and maintenance of various security components/features/solutions in the proposed identified cloud infrastructure, including but not limited to Network security, Data Security, Application security, Endpoint/Host level security, Vulnerability Management, Centralized log monitoring for all the environments (Development, Testing, Data Centre and Disaster Recovery) etc.
  - d. The Solution Provider should follow and comply with all the regulatory/statutory circulars/Master directions applicable to the company like IRDAI, MeITY, CERT, RBI, SEBI, Ministry circulars, DPDP, IT Outsourcing (RBI Master Circular), NIACL IT Security Policy etc. as applicable.
  - e. The Solution provider should ensure Independent External Audits to be conducted as per the regulatory requirements and should facilitate in closure of the audit points.
  - f. The Solution Provider shall ensure to implement the BCP/DR practices as per the regulatory and NIACL's requirements and conduct DR Drills at least once in every 6 months.
- iv. **New Data Models:** The vendor should provide comprehensive data models relevant to the general insurance industry, both in India and globally. If needed, NIACL may request the bidder to create or modify data models to suit the specific requirements.
- v. **Deployment, configuration and commissioning** of Fraud, Waste and Abuse Monitoring Solution on data lake for AI/ML based churning of data and sending real time alerts to NIACL and concerned TPA for pre-processing decision making based on risk scoring (high, medium, low) of the claims at various stages such as Pre-Authorization, Modification/enhancement, discharge, Settlement of Claims etc. The bidder should propose the architecture to achieve the same. Configuration of the tool for various industry standard rule-based triggers or as provided by NIACL as per **Annexure-XIII** (the list is indicative and not the exhaustive). The triggers on need basis will have to developed by the bidder/OEM of the tool on demand of NIACL with no extra cost to NIACL than that specified as part of TCO)
- vi. **Image forensic solution:** The bidder shall provide a readily integrated or modular to be ready to integrate with the proposed solution for checking de-duplication of the documents related to the claims along with possible similarity check not limited to date, document number, hospital or diagnostic centers, health vital, health reports, treating doctor, labs etc. The solution should be able to perform similarity checks to detect images that, while not identical, are sufficiently similar to raise suspicion. This includes identifying images with subtle alterations, such as watermarks, seals, or logos being tampered with, as well as detecting document content (e.g., identical text or forms) reused across different claims. It should leverage advanced algorithms (e.g. machine learning, deep learning) for robust image comparison, factoring in distortions or modifications typically employed in fraudulent document submission. Metadata analysis also to be implemented for identifying images that have been altered after capture, such as those that have had their creation time or location data tampered with.



- vii. **Clinical journey extraction:** The primary goal of this system is to automatically extract comprehensive timelines of patient clinical experiences from various data sources using advanced large language models (LLMs) and vision-language models (VLMs). This would involve processing unstructured clinical notes, medical images, and potentially other forms of patient data to reconstruct the sequence of diagnoses, treatments, and outcomes.

Once these detailed clinical journeys are extracted, the system should enable a comparison against established standard treatment protocols for specific conditions. This comparative analysis will be crucial for identifying deviations from the regular practices. We envision this capability as a valuable tool for clinical audits.

- viii. **Optical Character Recognition (OCR)** solution should be a readily integrate-able or modular solution designed for seamless integration with the proposed FWA solution for digitizing health insurance claims documents, such as invoices, bills, handwritten notes, prescriptions, discharge summaries, and more as stated below:

- a. **Data Extraction:**

- The OCR solution should extract critical data from health insurance claims documents, including patient details, treatment codes, service dates, amounts, medical provider information, and prescriptions.

- b. **Handling Structured and Unstructured Formats:**

- It must be capable of processing both **structured** documents (e.g., invoices) and **unstructured** documents (e.g., handwritten notes), enabling the extraction of relevant information from a variety of formats.

- c. **Handwriting Recognition:**

- The solution should support handwriting recognition, a key feature for health-related documents (e.g., prescriptions, doctor's notes), ensuring accurate data extraction from non-standard, handwritten text.

Additionally, it should include **adaptive learning algorithms** that improve handwriting recognition accuracy as more documents are processed, continually enhancing its performance over time.

- ix. **Policyholder/Insured Onboarding and Underwriting Decision Support:**

The system should facilitate comprehensive **policyholder onboarding**, capturing both **policy-level** and **member-level** details, including coverages, limits, and other relevant information. It should also track claims trends that are linked to specific underwriting parameters, allowing this data to be made available through an intuitive user interface to support informed underwriting decisions.

The triaging process for policy underwriting may be driven by a **risk score**, which is determined based on these trends and other material factors relevant to the policy's underwriting profile.

- x. **Hospital Master Maintenance and Blacklisting:**

The system should facilitate the maintenance of Hospital Master Records, ensuring that each hospital's status whether part of the Preferred Provider Network (PPN), Third-Party Network (TPN), or a non-network hospital—is accurately tracked and updated. The system should enable scoring or rating of hospitals to decide on the straight though



- processing or interventions needed. Additionally, the bidder must ensure that records of blacklisted or red-flagged hospitals are consistently updated and maintained in real-time to prevent fraudulent claims and mitigate risks. The system should have capability to integrate with the third party-maintained hospital register with relevant details. System should enable suspension, watch list and blacklisting of hospitals.
- xi. **Digitized Contracts with Hospitals:** The vendor shall also digitize and store the digitized Contracts for all the paneled Hospitals (PPN) of NIACL (existing as well as paneled in future). The digitized record of the Schedule of Charges /Packages for various procedures should be maintained in data lake for applying it for drawing correlation and applying validation with the claims. The system should be capable of enabling capture of modified tariffs at the time of renewal or during the contract period.
  - xii. **Drug Data Repository Maintenance and Pharmacy Leakage Prevention:** The vendor must provide/create and maintain the drug data repository. The vendor should ensure that the drug data repository is continuously updated in accordance with industry standards, including critical details such as pricing, manufacturing brand, the ailment for which it is primarily prescribed and other relevant information. This information shall be used by FWA Solution to identify and avoid the pharmacy leakages if any. Additionally, solution should also be able to applicability of a medicine for a particular ailment, its dosage, prices etc. through machine learning of the solution. In addition, system should allow flagging of high-cost drugs and their utilization.
  - xiii. The vendor should be able to provide both custom dashboards and generic dashboards tailored to the general insurance industry in India. These dashboards should offer insights at both summary and granular levels, including key metrics such as the number of claims processed, number of policies processed, number of frauds identified, data mismatches, and other relevant information. System should support self-service reporting and data visualization.
  - xiv. Configuration and maintenance of analytical dashboard for monitoring of health portfolio. Some of the examples are:
    - a. Migration of patients
    - b. Fraud risk dashboard
    - c. Claim processors tracking/audit trail.
    - d. Schedule of Charges and Package based utilization.
    - e. Cashless vs. reimbursement percentage etc.
    - f. Repudiation of claims
    - g. Modern treatment claims related data
    - h. Cost per claim for different geographical zones as well as PAN India.
    - i. AYUSH claims data
    - j. ICR policy wise, office wise, Agent-wise , TPA wise , Region-wise year on year analysis
    - k. The list is only illustrative and not exhaustive. The bidder should be able to configure various alerts and dashboards, regulatory and compliance reports/MIS as may be required by NIACL from time to time. The solution system should be configurable as mentioned above for the alerts, dashboard, reports/MIS.
  - xv. **User Privilege Management System:** The system should provide for role-based access into the solution with roles such as super user, admin, guest users etc. (the roles shall be decided in consultation with the successful bidder).

- xvi. **Audit of Claim:** The FWA Solution should provide an Auditing interface for the Doctors from New India /Internal Auditors /Statutory Auditor to do the audit of the claims by accessing the information and relevant documents through an authorized access by the administrator. In addition, it should be able to integrate the investigation details and report from TPA investigation

A front-end facility also to be there in the solution under Audit to input the findings of tele-investigations conducted by NIACL/ TPA /any other party on behalf of the NIACL such that it becomes part of information being processed for the approval of the claim.

**xvii Training:**

- a. Bidder shall provide user training to the optimal number of personnel identified by NIACL on functional and technical operational aspects of the solution and analysis of the claims based on certain alerts, navigations in the software solution and customization of the dashboard.
- b. At the end of each training session, an evaluation test needs to be conducted in coordination with NIACL to ascertain the effectiveness of the training. Training Material (in English) for Health Department as well as IT dept users will be provided by the bidder.

## **14. SPECIFIC TERMS & CONDITIONS**

- 14.1. All the data collected (raw and processed) in the entire exercise will be the sole property of NIACL.
- 14.2. No data will be shared with any third party or for any publications etc., unless written permission has been obtained from the Competent Authority in NIACL.
- 14.3. NIACL should have visibility over the Database schema.
- 14.4. NIACL may assign the Services provided therein by the Bidder in whole or as part of a corporate reorganization, consolidation, merger, or sale of substantially all of its assets. NIACL shall have the right to assign such portion of the services to any of the sub-contractors, at its sole option, upon the occurrence of the following:
  - (i) Bidder refuses to perform;
  - (ii) Bidder is unable to perform;
  - (iii) Termination of the contract with the Bidder for any reason whatsoever; (The company reserves the right to approach the legal forum for compensation of loss caused due to the act of the bidder).
  - (iv) Expiry of the contract. Such right shall be without prejudice to the rights and remedies, which NIACL may have against the Bidder

## **15. TERMINATION FOR INSOLVENCY**

15.1 NIACL may, at any time, terminate the contract by giving written notice to the Bidder, without any compensation to the Bidder, whatsoever if:

- i. The Bidder becomes bankrupt or otherwise insolvent, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to NIACL.
- ii. the Supplier being a company is wound up voluntarily or by the order of a court or a receiver, or manager is appointed on behalf of the debenture/shareholders or circumstances occur entitling the court or debenture/shareholders to appoint a receiver or a manager, provided that such termination will not prejudice or affect any right of action or remedy accrued or that might accrue thereafter to the NIACL.
- iii. The bidder shall make available to NIACL the complete software solution in order to make NIACL continue functionality of FWA control solution.

**15.2 NIACL's RIGHTS IN THE EVENT OF MERGER OR ACQUISITION OF THE BIDDER BY ANOTHER COMPANY:**

- i. The bidder shall give minimum 6 months' notice in advance to NIACL in the event of any proposed merger or acquisition activity by a company other than the bidder.
- ii. The bidder shall make available to NIACL the complete software solution to make NIACL continue functionality of FWA control solution.
- iii. NIACL reserves the right to continue the relationship with the acquiring or merged entity.
- iv. In the event of NIACL agreeing to continue the relationship with the merged or acquiring entity, the cost and price along with all other specifications as agreed in the tender shall continue to be performed by the merged or acquiring entity.

**15.3 ASSUMPTIONS**

- a. NIACL shall not assume responsibility or liability for any infringements or unauthorized use of the licensed products. In the event of any claims related to licenses against NIACL, the chosen Bidder must address them, and all liabilities and claims must be resolved by the Bidder.
- b. Additionally, if the selected Bidder fails to provide any necessary licenses, artefacts, or resource requirements to NIACL, NIACL will not cover any additional costs for obtaining such items at a later date.
- c. The selected Bidder must also consider providing Technical Support for the Solution and related application software throughout the contract period, starting from day one.
- d. It is imperative for the successful Bidder to ensure an adequate and skilled workforce for the delivery and achievement of SLA targets throughout the entire Contract duration.
- e. The Bidder is expected to present a clear outline of the intended deliverables, including real-life examples, activities, and project phases required for project completion as outlined in the RFP.

**16. IMPLEMENTATION AND INTEGRATION**

- 16.1) The delivery of all products and/or systems and/or services and/or functionalities covered under this bid to be completed within a period not exceeding 6 months of issuance of Purchase Order. The bifurcation of the delivery schedule and project plan will have to be provided by the successful bidders. The implementation shall comprise of system configuration, customization, pilot implementation, integration with the NIACL applications, UAT and system roll out, training etc.
- 16.2) Delay in integration - In case bidder is not able to complete required integrations within the stipulated period of 6 calendar Months from the date of order, a penalty of Rs. 1,00,000/- per day subject to a maximum of Rs 1,00,00,000/- shall be imposed. The amount will be recovered by forfeiting the Performance bank guarantee. Penalty is not applicable for the reasons attributable to the NIACL or force Majeure.

### 16.3 ESCALATION MATRIX

The Bidder and NIACL will include an escalation matrix to resolve any issue that may crop up during the project period as given below:(The same shall be exchanged at kick off of the project).

<b>Escalation level 1</b>	Name, Designation, Contact, Email and contact number of NIACL Employee should be given	Name, Designation, Contact, Email and contact number of Bidder's Employee/Executive should be given
<b>Escalation level 2</b>	Name, Designation, Contact, Email and contact number of NIACL Employee should be given	Name, Designation, Contact, Email and contact number of Bidder's Authorized Signatory or above should be given

## **17. INFORMATION SECURITY**

The Bidder personnel shall follow NIACL's information & Cyber security policy and instructions on this behalf.

Bidder shall, upon termination of this Contract for any reason, or upon demand by NIACL, whichever is earliest, return any and all information provided to Bidder by NIACL, including any copies or reproductions, both hardcopy and electronic copy.

## **18. CONFIDENTIALITY**

Both parties acknowledge that all materials and information which has or will come in its possession or knowledge in connection with the performance of this agreement, hereof, consists of confidential and proprietary data, whose disclosure to ruse by third parties will be damaging or cause loss to the company. The parties agree to hold such material and information in strictest confidence not to make use thereof other than for the performance of this agreement, to release it only to employees requiring such information, and not to release or disclose it to any other parties. The parties shall take appropriate action with respect to its employees to ensure that the obligations of non-use and non-disclosure of confidential information as per NDA is fully satisfied.

## **19. RIGHT TO AUDIT**

NIACL shall also have the right to conduct, either itself or through another agency as it may deem fit, an audit to monitor the performance/security controls by the Bidder of its obligations/functions in accordance with the standards committed to or required by NIACL and the Bidder undertakes to cooperate with and provide to NIACL or any other agency appointed by NIACL, all documents and other details as may be required by them for this purpose. Any deviations or contravention identified as a result of such audit/assessment would need to be rectified by the Bidder failing which NIACL may, without prejudice to any other rights that it may have, issue a notice of default.

## **20. CYBER SECURITY TESTING/ VAPT**

The bidder will conduct security testing (Vulnerability Assessment & Penetration Testing) of the portal -which is dedicated to NIACL - twice in a year & shall submit the executive summary report to NIACL. Any serious gaps identified during this exercise, must be plugged on priority.

## **21. BUSINESS CONTINUITY PLAN**

The bidder should have BCP, processes in place & drills should be conducted on regular frequency (At least once in a year). In case of any disaster or any equivalent phenomenon, the bidder should have capability to carry out operations apropos our engagement.

## **22. DATA RESIDENCY CLAUSE**

Any non-public data pertaining to NIACL's related operations must be hosted in India only.

## 23. DATA OWNERSHIP

The ownership of the data shall always reside with NIACL. The Bidder will only act as a custodian of NIACL's data. No part of the NIACL's data shall be used by the Bidder for any purposes including but not limited to marketing and data mining. NIACL will have copyright on all content and media hosted on the website.

## 24. PURCHASE PRICE

- 24.1 Total cost of the FWA solution with support and inclusive of applicable taxes would be the Total Cost of Ownership (TCO) and has to be quoted in commercial Bid.
- 24.2 Prices payable to the Vendor as stated in the Contract shall be firm.
- 24.3 The Bidder will pass on to NIACL, all fiscal benefits arising out of reductions/regulatory changes, if any, in Government levies viz. sales tax, excise duty, custom duty, GST etc. or the benefit of discounts if any announced in respect of the cost of the items for which orders have been placed during that period.
- 24.4 All prices submitted on GeM shall be-inclusive of all applicable Taxes

## 25. PAYMENT TERMS

- 25.1 The final Payment process will initiate only after the Successful implementation and execution of agreement by both the parties.
- 25.2 The invoices will be raised on a monthly basis after deducting penalties. Any sort of penalties will be levied and adjusted on a quarterly basis.
- 25.3 The applicable TDS will be deducted at the time of payment of invoices.
- 25.4 Payment will be released in the below phases:

### a. Implementation

Stages	Stage description	Payment release (%)
Milestone1	Project Kick off and mobilization	10
Milestone2	Requirement Sign off	15
Milestone 3	Development	25
Milestone 4	UAT Sign off	25
Milestone 5	Go Live	15
Milestone 6	Hypercare (3months, post go live)	10

### b. Support

- Period of three years post hypercare on subscription basis. To be paid quarterly in advance.
- No credit will be given for early deliveries and installation.
- No advance payment for any portion of the total project costs shall be made.
- For delayed deliveries and installation, penalty/liquidated damages will be

applicable as mentioned in the related clauses of the RFP.

## **26. QUERIES**

- 26.1 The queries, if any, can be communicated only through GEM portal.
- 26.2 The queries received via any mode will not be entertained.
- 26.3 The Company shall not be responsible for ensuring that the bidders' queries have been received. Any requests for clarifications received after the indicated date and time will not be entertained.
- 26.4 The clarifications (if any) issued at any time before the due date of submission of the bid will become a part of the tender document and would be notified on the official website of the Company

## **27. ADDENDUM/CORRIGENDUM**

The vendors are advised to regularly check the NIACL official website <https://www.newindia.co.in/tender-notice> & GEM portal for addendum/corrigendum, if any published by NIACL.

## **28. TECHNICAL/FUNCTIONAL SPECIFICATIONS (T&FS): As per Annexure II**

## **29. SERVICE LEVEL AGREEMENT (SLA) & PENALTY**

- I. The successful bidder shall also sign a Service Level Agreement (SLA) with the NIACL to ensure the up-time of 99.50% on quarterly basis which shall be calculated as accessibility to the FWA Solution and other associated components implemented by the bidder as part of the RFP requirement.
- II. If the bidder fails to maintain guaranteed up-time of 99.50% on quarterly basis, NIACL shall impose a penalty. If the up-time is below 97%, the NIACL shall have full right to terminate the contract under this RFP. The penalty shall be deducted on quarterly basis from Financial Quarter ending month's billing.
- III. The successful bidder will also have to enter into a Service level agreement for Service Support as per the terms and conditions of the RFP and covering the scope of work and technical requirements. The SLA requirements are as under: Service Parameter SLA Penalty Basis of Measurement/Remark:

**Note:** The percentage of uptime will be calculated on quarterly basis as follows:

$$\text{Uptime Percentage} = (\text{Total Time} - \text{Downtime}) / \text{Total Time} * 100$$

However, it is the responsibility/ onus of the selected bidder to prove that the outage is attributable to NIACL.

<b>Criticality Level</b>	<b>Response Time</b>	<b>Resolution Time *</b>
Severity Level-1 : Alerts to help processing of the Claims involving TATs	10 min	Within 30 Mins of reporting of the issue.
Severity Level-2 : Dashboard /MIS	60 min	Within 1 working day
Severity Level-3 : TDB with Successful bidders	TBD	TBD
Severity Level-4 : TDB with Successful bidders	TBD	TBD

Note:

NIACL reserve the right to modify the response time and resolution time based on the criticality.

\*Escalation matrix for unresolved issues to be provided by the successful bidder.

### **30. SUB-CONTRACTING**

The services offered to be undertaken in response to this RFP shall be undertaken to be provided by the Bidder directly employing their employees, and there shall be no subcontracting done by the Bidder without prior approval of NIACL.

In the event of the bidder engaging another vendor (sub vendor) to execute the associated activities of the including but not limited to security management, NIACL should be informed about the activity in advance in writing. The engagement can be performed only with the prior written approval of NIACL and shall not violate rule of Law, regulatory compliance and also be restricted to not more than 10% or as approved by NIACL of overall activity of the bidder. NIACL reserves the right to refuse and ask for replacement of any such sub vendor without disturbing the business as usual. Any legal, product liability including the liability on Intellectual property, infringement, third party liability shall be borne by the bidder even if the act emanates from omission/commission of such sub vendors.



31.1 Against each item in the pre-qualification & technical bid criteria as per Annexure I & II, the requirements stated are of minimum criteria expected compliance to which is mandatory. However, if the bidder wishes to depart from the pre-qualification & technical bid criteria in any respect, he shall draw the attention to such points of departure explaining fully the reasons thereof and furnish the same as per Annexure III. Unless this is done, the requirements of pre-qualification & technical bid criteria will be deemed to have been accepted in every respect.

31.2 The Company reserves the right to accept/reject any or all of the deviations shown by the bidder

### **31. INSPECTION BY THE COMPANY OFFICIAL**

NIACL representatives shall have free access to the vendor's work premises at any time during working hours for the purpose of inspecting. The successful bidder shall provide the necessary facilities for such inspection.

### **32. ROYALTIES AND PATENTS**

Any royalties or patents or the charges for the use or infringement thereof that may be involved in the contract shall be included in the price. The bidders shall protect NIACL against any claims thereof

### **33. VIOLATIONS BY VENDOR**

The selected vendor may be blacklisted for future & security deposit will be forfeited in case serious violations are observed and NIACL's decision in this matter will be final and binding on the vendor.

### **34. AGREEMENT**

The successful bidders shall enter into a detailed Agreement with the Company. The contract period for providing Integration & Implementation of Web & Mobile Applications and related services will be for a period of Three Years from the date of Agreement. SLA mentioned in the RFP will cover performance and availability of the solution deployed for Integration & Implementation of portals/apps and related services

The performance of the selected bidder shall be reviewed every year and if the vendor fails to meet expectations, NIACL reserves the right to terminate the contract at its sole discretion by giving three months' notice. Any offer falling short of the contract validity period (Three Years from the date of Agreement) is liable for rejection.

### **35. INTEGRITY PACT**

The Integrity Pact (IP) duly signed by the authorized official of NIACL and the Contractor, will form part of the contract / supply order. Proforma of the IP is enclosed along with the tender document (Annexure- X) and shall be returned by the bidder along with the technical bid, duly signed by authorized person. All the pages of the IP shall be duly signed by the same authority. Bidder's failure to return the IP along with the bid, duly signed may lead to outright rejection of such bid.

Details of Independent External Monitors:

S.N .	Name	Mobile	Email ID
1	Shri Bishwamitra Pandey	8452099000	vishwamitram1@gmail.com
2	Shri Rais Ahmad	9910007239	ahmadrais1959@gmail.com

## **SECTION II**

### **1. PART A – TECHNICAL BID (ONLINE)**

The technical bid, apart from the online template filling up, should contain the scanned copies of following documents. The documents shall be arranged in the same order as mentioned in online bidding format.

- a) Demand Draft/ Bank Cheque for Tender Document Fees.
- b) Eligibility Criteria as per Annexure-I along with supporting documents.
- c) Technical Compliance as per Annexure -II
- d) Deviations, if any as per Annexure-III
- e) Non-Blacklisting Undertaking as per Annexure V
- f) Integrity pact (Duly signed and stamped) as per Annexure –X
- g) Bid Security Declaration as per Annexure - XII
- h) Power of Attorney /Authorization Letter
- i) Other supporting documents as per the tender requirement.

### **2. PART B – TECHNICAL BID (OFFLINE)**

The following documents are required to be submitted offline in physical/hard copies at the address given for submission by the date and time as mentioned in the RFP, in one sealed envelope super-scribed as “Offline Document Submission” for “Request for Proposal (RFP) for **“PROCUREMENT, IMPLEMENTATION, INTEGRATION AND MAINTENANCE OF AI/ML BASED SOLUTION FOR MONITORING AND INVESTIGATION OF FRAUD, WASTE AND ABUSE OF HEALTH INSURANCE CLAIMS ”** failing which the bidder may be disqualified and their tender may not be opened:

- a) Original DD/Bankers’ Cheque towards tender document fees.
- b) Integrity pact (duly signed and stamped) as per Annexure –X
- c) Bid Security Declaration as per Annexure – XII
- d) NDA as per Annexure -VIII

The details of the DD/any other accepted instrument, physically sent, should tally with the details available in the scanned copy and the data entered during bid submission time. Otherwise, the submitted bid will not be acceptable.

### **3. PART C - COMMERCIAL BID (ONLINE)**

Commercial bid as per Annexure-VI

Note: No offline documents are required to be submitted for commercial bid

#### 4. TECHNICAL BID EVALUATION

Technical bids of only those Bidders who qualify in the eligibility criteria will be evaluated thereafter. Bidders found ineligible will be disqualified and won't be allowed to participate in technical evaluation.

During evaluation of the Bids, the NIACL, at its discretion, may ask the Bidder for clarification in respect of its bid. The request for clarification and the response shall be in writing, and no change in the substance of the bid shall be sought, offered or permitted.

NIACL reserves the right to accept or reject any tender in whole or in parts without assigning any reason thereof. The decision of NIACL shall be final and binding on all the Bidders to this document and NIACL will not entertain any correspondence in this regard.

Bidder needs to achieve a cutoff technical score of 70% marks i.e. 140/200 marks in this technical evaluation stage to be qualified for commercial bid opening. Only those Bidders who achieve the specified cutoff scores would be short-listed for Commercial Bid Evaluation. The NIACL reserves the right to revise the cutoff for technical score.

Technical Proposal will be evaluated for technical suitability, competence and proposal to meet NIACL'S specified requirements. The criteria for evaluation of technical bids are as under:

##### **Marking Scheme for technical evaluation**

S N	Criteria/ Category	SI/ Prime Bidder	Max. Marks	Required Supporting Documents
1	Annual Turnover	Average annual turnover as mentioned below for the bidder over the last three (3) Financial Years i.e. for FY 2022-23, 2023- 24, 2024-25. Marks shall be allotted as given below:  1. >INR 120 Cr.= 10 marks 2. > INR 110 cr. Up to 120 Cr = 8 marks 3. > INR 90 cr.to 110 Cr.= 6 marks 4. >70 CR up to 90 CR = 4 marks 5. >50 CR up to 70 CR = 2 marks	10	Certificate for CA/auditor, Audited annual report

2	Experience Criteria - Solution Implementation Experience	<p>The Bidder/ Proposed technology partner/OEM Partner shall have successfully executed the project related to supply and implementation of Fraud, Waste and Abuse control/monitoring solution and other related modules in last Five (5) years in India. The Marks will be allocated as per the following. Maximum 3 projects will be considered for marking:</p> <p>Project of minimum value: INR 5 Crs.- 5 marks each</p> <p>Project of minimum value: INR 3 Crs.- 3 marks each</p> <p>Project of minimum value: INR 2 Crs.- 2 marks each</p> <p><input type="checkbox"/> Additional 5 marks if all 3 projects are specific to Health Insurer/ TPA experience, 1.5 marks if 2 projects are specific to Health insurer/TPA , 0.75 mark extra if 1 project is specific to Health insurer or TPA</p>	20	Purchase Order Or Work Order Or Contract Copy
3	Experience Criteria - Data center Experience	<p>The Bidder shall have successfully executed Infrastructure Development / Data Centre/ Cloud Hosting / IT Network Setup Project with State Govt/ Central Govt/ PSU/ BFSI in last Five (5) years in India. The Marks will be allocated as per the following for maximum two projects:</p> <p>Project each of minimum value: INR 10 Crs and above.- 5 marks</p> <p>Project each of minimum value: INR 7 Crs and above.- 3 marks</p> <p>Project each of minimum value: INR 5 Crs and above.- 2 marks</p>	10	Purchase Order Or Work Order Or Contract Copy
4	Certification	<p>The Bidder shall have following Certifications valid at the time of submission of bid:</p> <p>1. ISO 9001 for quality management or equivalent - 2.5 marks</p> <p>2. ISO 20000 for IT Service Management or equivalent certification - 2.5 marks</p> <p>3. ISO 27001 for Information Security Management System or Equivalent certification. – 2.5 marks</p> <p>4. CMMI Level 3 Certificate or higher -</p> <p>CMMI Level 3 Certificate – 1 mark CMMI Level 4 Certificate – 2 marks CMMI Level 5 Certificate – 2.5 marks</p>	10	Copies of certifications to be provided

**Sub-total (A) = 50 marks**

S N	Eligibility Criteria for OEM	Max Marks	Documents to be Submitted
1	<p><b>For OEMs not registered as MSME/Startup:</b> Average annual turnover as mentioned below for the bidder over the last three (3) Financial Years i.e. for FY 2022-23, 2023- 24, 2024-25. Marks shall be allotted as given below:</p> <ol style="list-style-type: none"> <li>1. &gt;INR 15 Cr.= 10 marks</li> <li>2. &gt; INR 12.5 cr. Up to 15 Cr = 8 marks</li> <li>3. &gt; INR 10 cr.to 12.5 Cr.= 6 marks</li> <li>4. &gt;7.5 CR up to 10 CR = 4 marks</li> <li>5. &gt;5 CR up to 7.5 CR = 2 marks</li> </ol> <p><b>For OEMs registered as MSME/Startup:</b> Average annual turnover as mentioned below for the bidder over the last three (3) Financial Years i.e. for FY 2022-23, 2023- 24, 2024-25. Marks shall be allotted as given below:</p> <ol style="list-style-type: none"> <li>1. &gt;INR 13 Cr.= 10 marks</li> <li>2. &gt; INR 10.5 cr. Up to 13 Cr = 8 marks</li> <li>3. &gt; INR 8 cr.to 10.5 Cr.= 6 marks</li> <li>4. &gt;5.5 CR up to 8 CR = 4 marks</li> <li>5. &gt;3 CR up to 5.5 CR = 2 marks</li> </ol>	10	<p>Certificate of Incorporation issued by the Registrar of Companies, India.</p> <p>CA certified copies of accounts / Audited Annual reports in support</p>
2	<p><b>For OEMs not registered as MSME/Startup:</b></p> <p>Should have minimum one order in favor of OEM for Health Claim Fraud Analytics solution, from either Insurance Companies / Central Govt. departments/ State Govt. departments/ Urban Local Bodies / PSUs/Private Enterprise, all in India with an order value of INR 2 Crores and above for <b>Insurance Fraud Analytics</b> in last five years from the date of submission of the RFP. The Marks will be allocated as per the following. Maximum 4 projects will be considered for marking:</p> <p>Project of minimum value: INR 5 Crs.- 2.5 marks each</p> <p>Project of minimum value: INR 3 Crs.- 2 marks each</p> <p>Project of minimum value: INR 2 Crs.- 1 marks each</p> <p><b>For OEMs registered as MSME/Startup:</b></p> <p>Should have minimum one order in favor of OEM for Health Claim Fraud Analytics solution, from either Insurance Companies / Central Govt. departments/ State Govt. departments/ Urban Local Bodies / PSUs/Private Enterprise, all in India with an order value of INR 1.5 Crores and above for <b>Insurance Fraud Analytics</b> in last five years from the date of submission of the RFP. The Marks will be allocated as per the following. Maximum 4 projects will be considered for marking:</p> <p>Project of minimum value: INR 4.5 Crs.- 2.5 marks each</p> <p>Project of minimum value: INR 2.5 Crs.- 2 marks each</p> <p>Project of minimum value: INR 1.5 Crs.- 1 marks each</p>	10	<p>Purchase Order Copy OR Work Order OR Contract Copy OR Affidavit by authorized signatory giving the important details of the project contract.</p>
3	<p>The proposed Insurance fraud analytics solution should provide deployment on private cloud (on-premise) on any MeitY approved cloud infrastructure.</p>	10	<p>Self-Declaration by OEM/bidder/cloud service provider signed by authorized signatory</p>

4	The proposed OEM Insurance claim fraud, waste and abuse solution should be offered as a single integrated solution with all components (end to end data management, data quality, decisioning, advanced analytics, alerting and investigation, monitoring, and visualization capabilities). The complete solution from a single OEM will be preferred.	10	MAF with proposed product listing and Self-certification from OEM to be provided
5	The AI-ML based Insurance Claim fraud Analytics Solution provider OEM should have an existing capability and infrastructure to provide technical support through a track system within India.	10	Document supporting the same / Affidavit by authorized signatory giving support and skill matrix with details of support centers
<b>(B) Sub- Total</b>		<b>50</b>	

SN	Evaluation by NIACL Committee	Max Marks	Remarks/Documents to be Submitted
1	Presentation and Demo of the tool, Review of Security architecture of the bidder and compliance with regulatory guidelines, Presentation upon various case studies implemented by bidder for its other clients which can be relevant for NIACL, Presentation on plan of implementation for NIACL based on SOW of this RFP	20	<p>Presentation in front of NIACL Committee and submission of relevant files/papers. The presentation should be made thoughtfully so that the <b>contents</b> are aligning with the requirement, <b>relevance</b> of the demonstrated cases to the requirement, based on <b>factual information</b> rather than mere assumptions and providing the <b>overall effectiveness</b> of the proposed solution.</p> <p>Overview of security layout of the bidder in front of NIACL Committee. Overview of regulatory guidelines in this domain and how the bidder is complying with it (Max 5 marks)</p> <p>Case Studies: The confidential information need not be shared but the experience, idea and execution must be presented (Max 5 marks)</p> <p>Phase wise plan with clear timelines assuming swift approvals from NIACL. Expectations from NIACL. Possible Roadblocks and Challenges. Expected Solution at the end of implementation. A prototype of the solution can also be presented (Max 5 marks)</p> <p>This presentation must also include features beyond the scope of this RFP which the bidder intends to provide in this implementation at no additional cost. (Max 5 marks)</p>
2	General/Administrative	8	Specific details mentioned in Technical Bid format under Annexure II
3	Data Management and Data Quality	8	Specific details mentioned in Technical Bid format under Annexure II
4	Advanced Analytics	8	Specific details mentioned in Technical Bid format under Annexure II
5	Alerts and Investigations Framework	8	Specific details mentioned in Technical Bid format under Annexure II
6	Visualization and Reporting Specifications	6	Specific details mentioned in Technical Bid format under Annexure II
7	Text Analytics	8	Specific details mentioned in Technical Bid format under Annexure II
8	Image Analytics	8	Specific details mentioned in Technical Bid format under Annexure II
9	Encryption and Security	8	Specific details mentioned in Technical Bid format under Annexure II
10	Portal and Dashboard and integration	10	Specific details mentioned in Technical Bid format under Annexure II
11	Capabilities of Fraud Detection and Investigation	8	Specific details mentioned under heading “ <b>Deliverables expected by NIACL for Fraud Detection and Investigation</b> ” under Annexure II
(C) Sub- Total		100	

Total Marks (A+B+C) =200

Marks needed to qualify for commercial bid opening = 140 (i.e. 70%)



## **5. TECHNICAL SELECTION CRITERIA**

The following weightage system shall be incorporated for final selection:

The bidders scoring more than 70% or as decided by the company in Technical Evaluation shall be considered for Shortlisting the bidder for Commercial Bid opening.

## **6. COMMERCIAL BID**

Commercial bids of only those Bidders who qualify in both Eligibility Criteria and Technical Evaluation shall be opened.

The date for opening of the commercial bid would be communicated separately to the technically eligible Bidders.

The commercial proposals of shortlisted bidders shall then be opened and evaluated for completeness. If the commercial quote is incomplete for not providing a quote for all required services, it shall be presumed that the services shall be provided without any additional cost to NIACL. However, NIACL in its absolute discretion disqualifies a bidder whose commercial quote is found to be incomplete. Commercial bids submitted by Bidders will be evaluated based on Total Cost of Ownership (TCO). The key considerations of TCO would be the total payouts by NIACL for the entire project through the contract period.

The commercial Bid would be evaluated based on “Total Cost of Ownership” (“TCO”) basis. The key considerations of the TCO would be the total payouts for entire project through the Contract period.

## **7. FINAL EVALUATION**

Commercial bids of only those Bidders who qualify in both eligibility and technical evaluation will be opened. The date for opening of the commercial bid would be communicated separately to the technically eligible Bidders.

NIA will conduct Reverse Auction (RA) among the bidders whose commercial bids have been opened post Technical Evaluation. The bidder with the lowest price (L1) at the end of RA shall be selected for this RFP.

## **SECTION III**

### **GENERAL TERMS & CONDITIONS**

#### **1. PROCEDURE FOR PROCESSING THE TENDER DOCUMENT**

- 1.1) The Committee constituted by the Company will open the Cover 'A' electronically and off-line document cover physically. In case the cover 'A' does not contain Pay Order/Demand Draft towards tender document fees, Bank Security Declaration (BSD), their offer would be rejected.
- 1.2) Each and every aspect in the Eligibility Criteria and Technical Bid including deviations, if any, would be discussed by the Committee. Only those Bids complied with technical criteria and eligibility criteria shall become eligible for commercial Bid opening and further RFP evaluation process.
- 1.3) The commercial Bids of technically qualified bidders will be opened by the Committee and the lowest commercial bid (L1) will be considered as base price for deciding on reverse auction (RA) start price. NIACL has discretion to choose a lower price to start the RA.
- 1.4) This procedure is subject to changes, if any, and the procedure adopted by the Company for opening the tender shall be final and binding on all the parties.

#### **2. TECHNICAL EVALUATION**

- 2.1 Only those Bidders and Bids who have been found to be in conformity with the terms and conditions of Technical Eligibility Criteria would be considered by the Company for further detailed Commercial Evaluation.
- 2.2 The Company will evaluate the technical bid for each and every line item for its conformity with the specifications as stated in the RFP.
- 2.3 During evaluation and comparison of bids, the Company may, at its discretion, ask the bidders for clarification if any. The request for clarification shall be either through email or a query through GeM portal. No post bid clarification/suggestions at the initiative of the bidder shall be entertained.

#### **3. PRICE (COMMERCIAL) BID EVALUATION**

Commercial bids of only those Bidders who qualify in both eligibility and technical evaluation will be opened. The date for opening of the commercial bid would be communicated separately to the technically eligible Bidders.

NIA will conduct Reverse Auction (RA) among the bidders whose commercial bids have been opened. The bidder with the lowest price (L1) at the end of RA shall be selected for this RFP.

#### **4. CONTACTING NIACL**

- 4.1 For any clarifications, bidder can contact NIACL through formal channels over GEM portal.
- 4.2 No Bidder shall contact NIACL on any matter relating to its Bid, from the time of opening

of Price Bid to the time the Contract is awarded.

- 4.3 Any effort by a Bidder to influence NIACL in its decisions on Bid evaluation, Bid comparison or contract award may result in the rejection of the Bidder's Bid.

## **5. AWARD CRITERIA**

- 5.1 Contract will be awarded based on Technical evaluation followed by Reverse Auction.
- 5.2 NIACL will notify successful Bidder(s) in writing by email that the Bid(s) has/have been accepted. The Selected Bidder has to return the duplicate copy of the same to the NIACL within 7 working days, duly Accepted, Stamped and Signed by Authorized Signatory in token of acceptance.
- 5.3 The successful Bidder will have to submit a Non-Disclosure Agreement (wherever applicable) as per Annexure VIII of this document together with acceptance of all terms and conditions of RFP.
- 5.4 Copy of board resolution or power of attorney showing that the signatory has been duly authorized to sign the acceptance letter, contract and NDA should be submitted.
- 5.5 The notification of award will constitute the formation of the Contract.
- 5.6 The successful Bidder(s) shall be required to enter into a contract/ SLA with NIACL, within 30 days of award of the tender or within such extended period as may be decided by NIACL
- 5.7 Until the execution of a formal contract, the Bid document, together with the NIACL's notification of award and the vendor's acceptance thereof, would constitute a binding contract between NIACL and the successful Bidder
- 5.8 The contract/ agreement will be based on Bidder's offer document with all its enclosures, modifications arising out of negotiation /clarifications etc. and will include SLA, project plan – phases & milestones and schedule, copies of all necessary documents, licences, certifications etc.
- 5.9 NIACL reserves the right to stipulate at the time of finalization of the contract if any other document(s) need(s) to be enclosed as a part of the final contract.
- 5.10 Failure of the successful Bidder to comply with the requirements/terms and conditions of this RFP shall constitute sufficient grounds for the annulment of the award

## **6. GENERAL GUIDELINES FOR BIDDERS**

1. While submitting the bid, the bidder is required to comply with inter alia the following CVC guidelines detailed in Circular number 03/01/12 (12-02-6 CTE\SPI(I)2\161730) dated 13-01-2012. (Commission has decided that in all cases of procurement the following guidelines may be followed)
- a. In a RFP, either the Indian agent on behalf of the Principal/OEM or Principal/OEM

itself can bid but both cannot bid simultaneously for the same item/product in the same RFP. The reference of item/product in the CVC guidelines referred to the final solution that bidders will deliver to the customer.

- b. If an agent submits a bid on behalf of the Principal/OEM, the same agent shall not submit a bid on behalf of another Principal/OEM in the same RFP for the same item/product.

## **7. TERMINATION CLAUSE**

The contract may be terminated:

- a. If at any point of time, the services of vendor are found to be non-satisfactory the contract will be terminated.
- b. The Vendor will not sub-contract or permit any personnel other than vendor's engineers to perform any service or other activities required by NIACL without prior permission from NIACL.
- c. The vendor should maintain the confidentiality of the data stored on the computer system. No engineer / staff of the vendor shall carry any personal floppy, USB drives, Blank CDs inside the Company's premises. Back-to-back clause, apart from new India standards, i.e., if the solution is deployed in NIACL's client's setup or government setup then all the confidentiality and data security norms will be applied to the successful bidder.

In case of termination NIACL shall be obliged to give 3 (Three) months' notice in advance. Vendor needs to provide minimum 6 months' notice for termination of contract

## **8. CONTRACT EXPIRY/TERMINATION**

- I. The Vendor shall hand over the solution in 100% working condition on termination or at the end of the contract. Any breakdown call that has been reported before termination of the contract shall have to be corrected by the Vendor before handing it over to NIACL.
- II. After successful completion of contract terms/termination and if service term has not been extended, the bidder has to cooperate with NIACL or any of its designated 3rd party for migration of complete data to on premise/ cloud hosted infrastructure on mutually agreed terms.
- III. The Bidder should handhold the migration process until the entire Solution / Data gets ported completely.
- IV. The Bidder should sort out operability issues, if any, for smooth shifting of such data.
- V. Service providers should be responsible to destroy the data upon request from NIACL as per NIACL Data Destruction Policy, with special emphasis on destroying all data at all locations.
- VI. Any product related details and information like digital product library ratings, infographics, documents etc., shall be the Intellectual property of NIACL

## **9. WORKSPACE**

NIACL doesn't commit to providing any working space and communication system for the

vendor, although it can be worked out on best efforts basis. If not available, the vendor will have to arrange for a workspace within the city.

## **10. ENCLOSURES**

Annexure-I (Pre-Qualification Criteria for bidders)  
Annexure-II (Proforma for Technical Bid)  
Annexure-III (Deviations Format)  
Annexure-IV (Queries format)  
Annexure-V (Non Blacklisting Undertaking)  
Annexure-VI (Commercial Bid)  
Annexure-VII (Agreement Format)  
Annexure-VIII (NDA Format)  
Annexure-IX (Integrity Pact Instructions)  
Annexure-X (Integrity Pact)  
Annexure – XI (Bid Security Declaration)  
Annexure – XII (Land Border with India)  
Annexure -XIII (List of Common Triggers)  
Annexure XIV (Parameters for Infrastructure Sizing)

<b>Eligibility (Pre-Qualification) Criteria for SI/Prime Bidder/OEM</b>				
<b>S N</b>	<b>Criteria/ Category</b>	<b>SI/ Prime Bidder (Non MSME)</b>	<b>MSME/Startup</b>	<b>Required Supporting Documents</b>
1	Annual Turnover for the SI/Prime Bidder	Registered under Indian Companies Act 1956 or Indian Companies Act 2013 or Limited Liability Partnership Act 2008. AND operating in India for at least last 10 years as on date of tender submission AND Average annual turnover more than 50 crores for the bidder over the last three (3) Financial Years i.e. for FY 2022-23, 2023-24, 2024-25	NA	Certificate of Incorporation, Certificate for CA/auditor, Audited annual report. In case audited report is not available for 2024-25, duly signed provisional report to be submitted
2	Annual Turnover for the OEM	Registered under Indian Companies Act 1956 or Indian Companies Act 2013 or Limited Liability Partnership Act 2008. AND operating in India for at least last 3 years as on date of tender submission AND Average annual turnover more than 5 crores for the bidder over the last three (3) Financial Years i.e. for FY 2022-23, 2023-24, 2024-25	Average annual turnover more than 3 crores for the bidder over the last three (3) Financial Years i.e. for FY 2022-23, 2023-24, 2024-25	Certificate of Incorporation, Certificate for CA/auditor, Audited annual report. In case audited report is not available for 2024-25, duly signed provisional report to be submitted
3	Experience Criteria - Solution Implementation Experience for the SI/Prime Bidder	The Bidder/ Proposed technology partner/OEM Partner shall have successfully executed at least one Project of minimum value INR 2 Crs related to supply and implementation of Fraud, Waste and Abuse control/monitoring solution and other related modules in last Five (5) years in India.	NA	Purchase Order Or Work Order Or Contract Copy
4	Experience Criteria - Solution Implementation Experience for the OEM	The Bidder/ Proposed technology partner/OEM Partner shall have successfully executed at least one Project of minimum value INR 2 Crs related to supply and implementation of Fraud, Waste and Abuse control/monitoring solution and other related modules in last Five (5) years in India.	The Bidder/ Proposed technology partner shall have successfully executed at least one Project of minimum value INR 1.5 Crs project related to supply and implementation of Fraud, Waste and Abuse control/monitoring solution and other related modules in last Five (5) years in India.	Purchase Order Or Work Order Or Contract Copy
5	Experience Criteria - Data center Experience for the SI/Prime Bidder	The Bidder shall have successfully executed at least one Project of minimum value INR 5 Crs on Infrastructure Development / Data Centre/ Cloud Hosting / IT Network Setup Project with State Govt/ Central Govt/ PSU/ BFSI in last Five (5) years in India.	NA	Purchase Order Or Work Order Or Contract Copy
6	Certification criteria for the SI/Prime Bidder	The Bidder shall have following Certifications valid at the time of submission of bid: 1. ISO 9001 for quality management or equivalent 2. ISO 20000 for IT Service Management or equivalent certification 3. ISO 27001 for Information Security Management System or Equivalent certification 4. CMMI Level 3 Certificate or higher	NA	Copies of certifications to be provided
7	Non-Blacklisting for both SI/Prime Bidder and OEM	The SI/Prime Bidder and OEM should not have been disqualified/blacklisted/de-paneled and the product quoted is not disqualified/blacklisted/de-paneled by any		Affidavit by authorized signatory giving support

		Central/State Government Department/Public Sector Banks/Financial Institutions in India including NIACL during the last three years starting from June, 2022 till last date of submission of this tender		
8	Deployment capability for SI/Prime Bidder and OEM	The proposed Insurance fraud analytics solution should provide deployment options both on-premises and cloud and be cloud vendor agnostic to deploy on any MeitY approved cloud infrastructure.		Self-Declaration signed by authorized signatory
9	Criteria for OEM	The proposed OEM Insurance claim fraud, waste and abuse solution should be offered as a single integrated solution with all components (end to end data management, data quality, decisioning, advanced analytics, alerting and investigation, monitoring, and visualization capabilities). The complete solution from a single OEM will be preferred.		MAF with proposed product listing and Self-certification from OEM to be provided
10	Criteria for OEM	The AI-ML based Insurance Claim fraud Analytics Solution provider OEM should have an existing capability and infrastructure to provide technical support through a track system within India.		Document supporting the same / Affidavit by authorized signatory giving support and skill matrix with details of support centers

**Note :**

All substantiating / supporting documents to be provided by the bidder for the alleged claim.

**TECHNICAL BID FORMAT**

#	Technical Specifications	Compliance (Yes /No)	Remarks
	<b>General/ Administrative</b>		
1	The proposed solution should be a pre-integrated/pluggable (modular) solution containing Data Management, Data Quality, Analytics, Alerting and Investigation, Monitoring and Visualization capabilities all as one solution		
2	The proposed solution should control access to applications, modules and functions based on user roles and privileges.		
3	The proposed solution should allow users to access procedures through easy to use front end interfaces		
4	The proposed solution should capture detailed auditing information related to key user activities within the system. Some key system actions may also be audited, for example automatic disposition of an alert. Audited actions should include (but are not limited to):		
	• Login / logout		
	• Performing a search (including details of the query and results if desired)		
	• Viewing / editing/printing		
	• Deleting		
	• Administration actions (i.e. changing configuration)		
5	The proposed solution should Provide Entity Level Security so that users should also be able to use classifications (rules based on entity field values) to provide a more granular level of access control.		
6	The proposed solution platform must be cloud-agnostic and must support all major public cloud and private cloud ecosystems namely but not exhaustive AWS, GCP, Azure, etc.		
7	The proposed platform must be easy-to-deploy and must allow deployment automation using infrastructure-as-code techniques.		
	<b>Data Management &amp; Data Quality</b>		
8	The proposed solution should support data quality measurement on an on-going basis embedded into batch/ near real-time  Ingestion of semi-structured data like user activity log, geographic information, XML, JSON, etc.  Automation for validation and aggregation of data for a single source of truth with the standardized store		
9	A centralized data store in form of data Lakehouse to handle future data requirements Data marts lakehouse based on company's requirements and Analytical platform with integrated environment for creation, management, and deployment of AI/ML models		
10	The proposed solution should support data cleansing and de-duplication, duplicate suspect processing, house holding, with array of out-of-the- box standardization rules conform data to corporate standards – or can build customized rules for special situations.		
10	The proposed solution should have business rules and GUIs for automatic merging and manual merging.		
11	The proposed solution should provide fuzzy logic to induce tolerance during matching		
12	The proposed solution should use the parsed data to provide flexible matching criteria		
13	The proposed solution should enable to define rules for record and/or field selections during the merging process		
14	The proposed solution should have the capability to enrich data from internal data sources		
15	The proposed solution should have the capability to enrich data from external/third party data sources		



16	The proposed solution should have transformations to perform analytical operations like Correlations, Distribution Analysis, Frequency and Summarization.		
17	The proposed solution shall contain the data, software, processes needed to cleanse, consolidate, and transform the data from their source system format to the data warehouse format.		
18	The proposed solution shall be able to check incoming data for quality, reliability, consistency, and validity, and then transform as required.		
19	The proposed solution shall facilitate data profiling based on dynamic, user defined validation rules and support identification of user defined 'events' to trigger alerts (through email reports) to users		
20	The proposed solution Data Management should have capability of Interoperating with application integration technology in a single solution architecture, Supporting data integration across hybrid cloud and intercloud environments		
21	The proposed solution should have capability to enable data services for use in broader architecture approach		
22	The proposed solution should support the delivery of data to, and the access of data from, a wide variety of data stores, repositories, and data management tiers in application deployments,		
23	The proposed solution should support Non-relational DBMS integration		
24	The proposed solution should support Self-service data integration		
25	The proposed solution shall have the capability to correct mistakes in spellings, inconsistencies, casings, and abbreviations		
26	The proposed solution shall support correction logic for Indian names, addresses, phone numbers, other identification proof documents and demographic details		
27	The proposed solution shall support profile matching through multi-field text matching functionality on profile information (comparison could be on combination of name, address, telephone number etc.)		
28	The proposed solution shall provide facility to save the queries and edit the same in future to derive newer queries		
29	The proposed solution should be able to create networks based on both transaction as well as relationship-based data, and create a nodes and links among the entities (client, agent, bank account number, demographics etc.,)		
30	The proposed solution should support various types of matches such as exact / fuzzy match etc. with the watch list		
31	The proposed solution should have functionality to "flag / unflag" entities as and when they are added to / removed from a watch list		
32	The solution should provide the capability to drill through to source level information in the data profiling report		
33	The solution should perform the data quality functionalities without creating a copy of the data in a proprietary/external format		
34	The solution should have the ability to correct mistakes in spellings, inconsistencies, casings and abbreviations		
35	The solution should have pre-built libraries for standardization of INDIA specific data		
	- vocabulary libraries		
	- grammar rule libraries		
	- phonetics libraries		
	- standardization rules and libraries		
	- regular expression libraries		
36	The proposed solution shall support correction logic for Indian names, addresses, phone numbers, other identification proof documents and demographic details . The solution should have the ability to identify gender of individuals using the INDIA specific vocabularies		
37	The proposed solution should be customizable and allow enhancement of its knowledge base by constantly updating Indian Dictionary		

38	The solution should enable parsing of data into atomic level information for better matching		
39	The solution should provide safe string encode/decode capabilities		
40	The solution should provide a unified capability and system for both offline and online Dedupe		
41	The solution should provide following transformation nodes pre-built:		
	Clustering		
	Pattern Analysis		
	Basic Statistics		
	Frequency Distribution		
	Identification Analysis		
	Gender Analysis		
42	The solution should have the capability to identify duplicates and cluster records		
43	The solution should have intuitive, flexible rules to identify households		
	<b>Advanced Analytics</b>		
44	The proposed solution should contain a sophisticated and GUI based predictive modeling and analytical workbench		
45	The proposed solution shall enable identification of cases for further investigation identified as a result of audit of alerted policies / claims.		
46	The proposed solution should enable identification of suspicious profiles through a judicious mix of anomaly detection, business rules, predictive modeling and network analytics		
47	The proposed solution should provide interactive entity resolution capabilities that help analysts get the most accurate picture of complex relationships		
48	The proposed solution should provide out-of-box entity analytics and direct intelligence analysts by showing closeness, betweenness and influence to highlight areas/ entities of potential interest		
49	The proposed solution should use the most advanced techniques to detect rare events, outliers and/or influence points to help you determine, capture or remove them from downstream analysis (e.g., models).		
50	The proposed solution should have modern statistical, data mining and advanced machine-learning techniques such as:		
	- Unsupervised and supervised learning algorithms, such as clustering, principal component analysis, linear and nonlinear regression, logistic regression		
	- Automated ensemble of decision trees,		
	- Gradient boosting with automated generation of weighted averages and stopping criteria,		
	- Random forests with automated intelligent tuning of parameter set to identify optimal model		
	- Customizable neural networks architecture and weights with ability to use an arbitrary number of hidden layers to support deep learning,		
	- Support vector machines with automated intelligent tuning of parameter set to identify optimal model		
	- Factorization machines to allow customized recommendation systems		
	- Network analytics and community detection		
	- Model ensembles - Combine model predictions to form a potentially better solution.		
	- Clustering		
	- Multiple Regression techniques including GLMs , linear & logistic regression, non-parametric logistic regression, Least Angle Regression techniques, nonlinear regression, quantile regression model etc.		
	- Two-stage modeling, Partial Least Square techniques, Incremental Response/Net Lift models, Rule induction models		
	- Generalized Additive model		

51	The proposed solution should help analysts to visualize complex network of relationships between entities - such as people, places/ locations, things and events over time and across multiple dimensions		
52	The proposed solution should help analysts identify entity relationships that aren't obvious, traverse and query complex relationships, and uncover patterns and communities interactively		
53	The proposed solution should provide in-built features and advanced techniques for the analyst to detect rare events, anomalies and outliers and/or influence points to help determine, capture or remove them from downstream analysis		
54	The proposed solution should support Clustering of entities that are either user Defined or statistically chosen		
55	The proposed solution should be capable of providing centrality metrics like betweenness, closeness, eigenvector etc. which determine the importance of nodes in a network.		
56	The proposed solution should support detection of patterns from the transaction data set over a defined time period for particular individuals / groups		
57	The proposed solution should have flexibility of high performance imputation of missing values in features		
58	The proposed solution should be able to discover new patterns in the dataset (detect untrained patterns) and identify defined patterns in the dataset (trained patterns)		
59	The proposed solution should support processing, trend-analysis and modeling for forecast of data-points		
60	The solution should provide for model selection based on either the training, validation (default) or test data using several criteria such as profit or loss, AIC, SBC, average square error, misclassification rate, ROC, Gini, or KS (KolmogorovSmirnov)		
61	The proposed solution should provide for Decision trees with Splitting criterion: Prob Chi-square test, Prob F-test, Gini, Entropy, variance reduction.		
62	Model comparison with Compare multiple models in a single framework for all hold out data sources.		
63	The proposed solution should support scoring with automated score code generation, (also in C, R, python, Java and PMML). The proposed solution should enable automated model assessment and scoring, and generate the associated model performance statistics and code for model scoring		
64	The proposed solution should support trend analysis and modeling / forecasting for identified parameters on entities, transaction-wise data received from multiple sources		
65	The proposed solution should be cohesive software applications that offers a mixture of basic building blocks essential for creating all kinds of data science solution		
66	The proposed solution should enable incorporating the solutions into business processes, surrounding infrastructure and products		
67	The proposed solution should support profile matching through user-defined (configurable) business rules through ad-hoc querying across multiple fields of entity-wise information from in-house and external agency data		
68	The proposed solution should allow Analysts and Investigators to make use of a fraud intelligence repository which gets populated containing information of performance of past models and scenarios, to improve accuracy of current predictive models should be able to define risk based on different levels such as relationships with entities and transactions (and its log) etc.		
69	The proposed solution should be able to calculate the risk score of a network based on various metrics such as underlying entity risk, structure of the network, and predictive models.		
70	The proposed solution should automatically allow identification and detection of special types of network behaviour such as cyclical flow of transactions, clusters etc. extractable from the networks.		
71	The proposed solution should have ability to identify where there's a considerable mismatch in the quantity lifted and next lifting cycle		

72	The proposed solution should allow users to see which sources are loaded and which ones might no longer be useful. For optimized usage of hardware/ software, the tool should show whether a source is currently in memory and when it was loaded.		
73	The proposed solution should provide the ability to configure rolling aggregations as part of scenarios design on-the-fly.		
74	The proposed solution should provide the ability to include inbuilt functions for calculating the interval between two dates or calculating the distance between two latitude and longitude coordinates to or analyze series of transactions to uncover a fraud scenario		
75	The proposed solution should allow alerts to be generated whenever flagged entities with high risk rating and having some level of suspicious activity		
76	The proposed solution should enable Capturing and Displaying a Value Associated with a Risk Indicator-Fired Event. Using the alerts API, users should be able to configure alert scorecards that capture a value as well as show the score weight. This will assist triage users in understanding the severity of violations as well as the total makeup for the alert score.		
77	The proposed solution should support detection of patterns so that criteria for various thresholds can be reviewed and modified.		
78	The proposed solution should support selection of criteria for Identification of cases for special vigilance		
79	The proposed solution should have capability for lineage of Alerting Activity to Cases, Etc. Investigator Users working on cases, investigations, etc. should have the ability to see the alerting activity that caused the object (case) to be created — this should include details of the decisions and comments made by the user who triaged the alert and made the initial disposition decision.		
80	The proposed solution should be scalable to incorporate any additional functional requirements and application of additional niche analysis capabilities (such as text analytics etc.).		
81	The proposed solution should provide in-built feature of detailing rule robustness through measures of true positive, false positive and false negative as visual diagnostics		
82	The proposed solution should provide in-built feature of editing, enhancing, removing or defining the rules from scratch as custom categories basis requirements of the disease SOP which might change over time		
83	The proposed solution shall support identification of common patterns / factors / profile characteristics that could enable selection of criteria for selection of cases.		
84	The proposed solution shall provide a rich set of data mining algorithms that can be used for classification, regression, clustering, detection of outliers and anomalies and scoring of transactions/ entities.		
85	The proposed solution shall support detection of patterns from the transaction data set over a defined time period for particular individuals / groups		
86	The proposed solution shall support automated algorithms which will help the end-users to run multiple algorithms at a time and hence compare the results between them.		
87	The proposed solution shall support profile matching through user-defined (configurable) business rules through ad-hoc querying across multiple fields of Policies, claims and clients.		
88	The proposed solution shall help in determining patient segments based on a variety of customizable relationships and attributes – Location, demographics, disease type, symptoms etc.		
89	The proposed solution shall identify the risks associated with a given set of clients / agents/ claimants		
90	The proposed solution shall allow identification of localities/ regions where high numbers of risky Policies, claims and client profiles are detected.		
91	The proposed solution shall support analysis of voluminous patient data to identify patterns and determine risk rating of a particular Policy		
92	The proposed solution shall support ad-hoc querying of the data		

93	The proposed solution shall support Time Series and scenario (“What-If”) analysis for dependent variables.		
94	The proposed solution shall have capability to use data obtained from internal and external data sources etc. and analyze scenarios of high risk and deviation		
95	The proposed solution shall enable Data mining for detection of patterns for claims, payments etc.		
96	The proposed solution shall generate periodic, region-wise, location-wise and form- wise analytical reports of the Central repository		
97	The proposed solution shall support assessment of impact of a particular policy decision on the workload on a particular office		
98	The proposed solution should support Model developers make use of a fraud intelligence repository which gets populated containing information of performance of past models and scenarios, to improve accuracy of current predictive models should be able to define risk based on different levels such as relationships with entities, etc.		
99	The proposed solution should be able to calculate the risk score of a network based on various metrics such as underlying entity risk, structure of the network and predictive models.		
100	The proposed solution should facilitate forecasting at various levels of hierarchies for different geographies with specific forecasting algorithms used for each hierarchy		
101	The proposed solution should enable analysts to be able to carry out scenario analysis / what – if analysis on the forecasted model allowing for changes in future parameter values.		
102	The proposed solution shall allow alerts to be generated whenever flagged policy/client with high-risk rating are present		
103	The proposed solution shall support detection of patterns so that criteria for various thresholds can be reviewed and modified.		
104	The proposed solution shall support selection of criteria for Identification of cases for special Business audit		
105	The proposed solution should enable Text Analytics Visualization, which should enable text analytics visualizations, enabling analysts to use text analytics to analyze unstructured text and within a workspace visualize and explore the results.		
106	The proposed solution can monitor changes in profile/ demographic data as per the applicable watch listed entities		
	<b>Alerts and Investigations Framework</b>		
107	The proposed solution should incorporate two key aspects – one is an advance analytics solution which provides dashboards and reporting at aggregated level for key officers and stakeholders, and the other should be an investigative workbench which also enables operational stakeholders to take action on the alerts that emerge for a policy, assess the evidence around the same, and take a decision on further action on the alert.		
108	The proposed solution should take an open, hub and spoke, data-driven approach so that the investigator analyst can configure solution capabilities to respond to new trends and business problems, access new data sources, and expand the use of the solution across the organization as requirements change		
109	The proposed solution should provide in-built features for Alert and Event Management with - Governance, audit and compliance, Prioritized queuing model, Enrichment, Scenario-fired event model, including scenario context, Manual alert creation and routing, Alert domains, and Custom disposition actions.		
110	The proposed solution should provide a built-in functionality of alert-based investigation and alert exploration and triage - in which alerts are reviewed to determine the probability that they represent suspicious behaviour and are evaluated for their importance		
111	The proposed solution should provide built in features to apply an appropriate disposition of the alert - such as closing, suppressing, moving to another queue (such as high or low priority), linking to a different object, and sending the alert information to an external system after a decision is reached about how to handle the alert		
112	The proposed solution should provide the ability for alert dispositions to be configured to Capture the disposition comment and date/time in Alerts Comment Manager so that it is visible to other analysts who may triage subsequent versions of that alert		

113	The proposed solution should provide an option to automatically disposition the alert when a new alerting event arrives. For example, the alert may be automatically assigned to an investigative team		
114	The proposed solution should provides users, such as supervisors or managers, with an overview of alert dispositions. This overview should include:		
	• An overview of user activity		
	• A report showing a department's acceptance rate and velocity (with adjustable date range)		
	• A report showing an individual analyst's disposition history		
115	The proposed solution should enable the investigator to Prioritize alerts, , Visualize alerts in different views to gain context., Enhance alerts by adding entities and integrating and connecting data., Escalate by routing alerts or changing their priorities, Create manual alerts., Manage multiple alert domains., Designate an alert to prompt a deeper investigation through its alerts and event management capabilities		
116	The proposed solution should enable to not just identify the entity against whom the alert was created, but also related alerts, related entities and their interlinkages.		
117	The proposed solution should provide facility to define rules and set threshold-based alerts for the same on the data used for query and analysis supported by solution		
118	The proposed solution should provide in-built feature of powerful search capabilities to explore the contents of the data repository, enabling the investigator to discover information relevant to a current investigation or information about which to base a new investigation. If the search returns something suspicious, the solution should enable the investigator to take the findings and develop the interesting results into an investigation workspace for analysis.		
119	The proposed solution should enable phonetic searching for free text searches, object labels, and specific entity fields using the Advanced Search window		
120	The proposed solution should enable synonym searching for free text searches, object labels, and specific entity fields using the Advanced Search window		
121	The proposed solution should provide in-built features for search and discovery through Exploration and Visualization, Free-text search, Filters and Facets and Geospatial search		
122	The proposed solution should provide in-built features of powerful search and surfacing results using Boolean operators for search, searching for exact phrases, proximity search, searching using wildcards, fuzzy search, specifying precedence, searching in specific fields, searching using numeric operators (for e.g. search for objects where the age field is greater than 10) , searching for all values within a range and searching for reserved characters		
123	The proposed solution should allow users to:		
	• Restrict a search to entity types, fields, comments or insights.		
	• Define their search terms by entering strings, select dates / date-ranges or choosing from reference data values		
	• Incorporate multi or single character wildcards in their search		
	• Build queries using AND, OR and NOT operators.		
	• Use the fuzzy search modifier to help match on words with alternative or incorrect spellings.		
	• Use the proximity modifier to search for specified words to be within a specified distance of each other		
	• Apply boosting to increase or decrease the relevancy for search results that match a specific part of the query		
	• Use query builder interface or text editor.		
124	The proposed solution search feature should allow user to select/deselect entities of interest like Name, father name etc to narrow down the search results for enhanced understanding		



125	The proposed solution should come in with in-built feature of workspace for interactive intelligence analysis, which will provide an investigator work area that enables the investigator to gather objects of interest - such as entities and alerts, to the investigation from the data repository.		
126	The proposed solution should provide in-built feature of multiple visualizations to view relationships between the objects of interest and associated information - such as locations associated with the data plotted on a map, events associated with the data plotted on a timeline, network view of relationship within the data, tabular views and detailed information views of the data.		
127	The proposed solution should come with an in-built feature to provide flexibility of adding different objects of interest to the investigation workspace as well as multiple investigation workspaces to a specific investigation.		
128	The proposed solution should come in with out of box feature of documenting insights for e.g. "Network diagram from workspace captured as an insight" - which will help investigators document the investigation findings. The insights could include information about an alert, a snapshot of a network diagram, or other visualizations		
129	The proposed solution should provide in-built feature of documenting insights which can be saved and retrieved later for continued development and be printed to retain a hard copy of the investigation findings.		
130	The proposed solution should have in-built features for Entity analytics through Entity resolution, Network analytics and visualization, Network link expansion, Network node decorator and enrichment		
131	The proposed solution should enable users who are working with and exploring large, complex networks, to configure node and link styles based on the conditions of the data. For example, the nodes representing a case object on the network chart could have a red background if the value in the risk_level of an entity is high risk.		
132	Administrators should be able to configure the following, based on the relationship or entity data: line color, style, and weight icon, node color, node border color, node shape, node border width, node scale, additional label, and indicator icon, all through Graphical User Interface		
133	The proposed solution should enable configuration to exclude Specific Entity Types from Default Expansion in Network View. Users should be able to exclude specific indexed entity types from the default expansion in the network view. If an end-user selects a node and performs a one-level expansion, the excluded entity types should not appear on the network. Also, these entity types should appear as an option if the user chooses to expand a node by type.		
134	The proposed solution should have pre-configured features to identify and extract entities such as names, persons, organizations / companies and locations from text data. It should also be able to use a customized list of entity pattern based on rules		
135	The proposed solution should have in-built feature for Transaction analysis using Transaction network visualization.		
136	The proposed solution should provide capability for visualization and drilling down into networks		
137	The proposed solution should allow Users of network visualization/ other appropriate visualization to be able to drill down further into networks and view additional links as required		
138	The proposed solution should come with in-built features of multiple instances of network diagrams related to an investigation - that will be dynamically surfaced - by presenting a selected object (such as an alert) as the central object and other relevant connected objects linked as appropriate.		
139	The proposed solution should come with in-built features of making customizations to the network diagrams such as - incremental zooming for better viewing, moving the network diagram around the canvas, adding objects from the network diagram into existing or new investigation workspaces and adding the entire network into existing or new insight documentations		
140	The proposed solution should come with in-built features of the network diagrams within investigation workspaces to be viewed as a table, as a detail list, within a map context, or on a timeline, all as appropriate		

141	The proposed solution should come with in-built features of the network diagrams within investigation workspaces to apply modifications or change settings and properties to one or more selected nodes, add, delete, group, and ungroup nodes and links, expand relationships to perform in-depth investigations and hide or reveal nodes to better surface entities and relationships of interest		
142	The proposed solution should allow additional links and entities which are external to the network data, to be added to the network		
143	The proposed solution should allow Analysts to interact through an in-built network viewer to see entire social networks and the flow of transactions. There should be features to enable expand or trim the network as required, explore communities and individual relationships, and manipulate the network layout, as well as overlay transaction information to show exchanges between two parties. Finally, there should be features to take snapshots and clips of the insights that they develop, collaborate with other investigators and document their findings.		
144	The proposed solution should support network analysis and in-built features such as Network viewer/Node link diagram, Visualize complete networks and relationships through multilevel expansion, Identifies areas of interest and centrality within the network by showing entity closeness, betweenness, influence and more, Node decorators to Help analysts identify entities at a glance and investigators understand network data by highlighting useful information on the node icon view.		
145	The proposed solution should have in-built features for Surveillance and alert creation so that Analysts can author scenarios to uncover anomalous events for triage.		
146	The proposed solution should provide the ability for administrators to monitor and administer workflows. This includes the ability to:		
	• View, suspend, resume or cancel active workflows.		
	• View and release claims on active workflow tasks.		
	• Ability to view running tasks		
	• Shows status and location in overall workflow process		
	• Properties of task		
	• History		
	• Create new workflows from central admin location.		
	• Specify columns to be displayed in Tasks tab and My Tasks homepage control		
147	When creating workflows, the design screens should highlight missing properties on tasks so the Administrator can add the necessary details prior to saving the workflow		
148	The proposed solution should provide users, such as supervisors or managers, with an overview of completed and incomplete workflow tasks as well as reports showing individual user activity. Reports should illustrate the times of peak activity for completion of workflow tasks and allows for optimization of staffing.		
149	The proposed solution should provide an element in the workflow designer to enable administrators to send email notifications at specified points of the workflow.		
150	The proposed solution should have built-in capabilities to assign Alerts/Cases to different strategies and queue for assignment from drop-down		
151	The proposed solution should have features to embed Graphs to understand profiles, Geo-maps to understand locations of persons, organizations, and events		
152	The proposed solution should contain sub-components that are updated upon page refresh, including KPI's/ metrics going out of range and other items of interest that become available		
153	The proposed solution shall provide facility to define Business rules in simple business terms with logical conditions like IF, ELSE, AND, OR etc.		
154	The proposed solution should have capability to enable officers to segregate cases separately for investigators and other control functions using workflow stages		



155	The proposed solution shall enable assessment of registration details for determining / modifying risk profile rating		
156	The proposed solution should have optimization capability to help in allocation of alerts for different geographies / RO / circle members as per severity of investigation		
157	The proposed solution shall provide facility to define rules and set threshold-based alerts for the same on the data used for query and analysis		
158	The proposed solution should allow addition of Additional links and entities which are external to the network data, to be added to the network and changes saved		
159	The proposed solution should allow Networks to be visualized based on a temporal view – so that the chronology of events are depicted through a time slider		
160	The proposed solution should accept parameters for retrieving network entity details and relationships between any two entities and visualize links and networks based on these parameters		
161	The proposed solution should retrieve relationship between any two (specified) links in a network through a “shortest path” algorithm and enable visualization of the relationship.		
162	The proposed solution should have inbuilt business rules engine to implement scenarios with ability to add new scenarios. Scenario/ Rule / Alert management can be created through a simple to use GUI interface where it is possible to add new rules, modify existing alerts etc. with alerts automatically changing as soon as the changes are made		
163	The proposed solution should be able to execute scenarios in specific order. Business rule engine should have capability to change scenario parameters easily		
164	The proposed solution should use updatable user defined tables as decision elements such as: Negative and / or positive files		
165	The proposed solution should have the ability for each transaction to be evaluated by every rule.		
166	The proposed solution should be able to list, by priority, of all rules triggered by a transaction. –		
167	The proposed solution should provide the ability for administrators to configure pages within the end-user application to display lists of objects of a given entity type that meet specific criteria for e.g. High Priority Cases, Medium Priority,		
168	The proposed solution should have capability to visualize the network related to alerts or risk networks. The networks as well as other alert reports should be capable of color coding to highlight risky / high risk entities.		
169	The proposed solution should enable analysts to be able to add comments and make notes in alerts / investigations		
170	The proposed solution should provide reports on alerts		
171	The proposed solution should allow Analyst to be able to make notes in alerts		
172	The proposed solution should allow Alert management team to be able to electronically upload custom watch lists for use in the application		
173	The proposed solution should enable officers to not just identify the entity against whom the alert was created, but also related alerts, related entities (Policies, claims and clients etc.,) and their interlinkages.		
174	The proposed solution should enable officers to identify areas of scrutiny and further questioning during the pre-audit preparation through desk audit		
175	The proposed solution should enable identification of cases/exceptions for further Investigation based on modus operandi factors discovered from investigated cases.		
	<b>Visualization and Reporting Specifications</b>		
176	The proposed solution analytical reporting should allow 'On-the-fly' hierarchy creation for being able to traverse to lowest information to undertake root cause analysis		
177	The proposed solution analytical reporting should be able to maintain Mobile device logging history and also be able to blacklist/whitelist devices		

178	The proposed solution analytical reporting should support exploration of relationships (either transactional or demographic / profile based) of entities through appropriate visualization. Adequate emphasis on core measures such as deviation, size of entity etc. should be depicted as node size / link width etc.		
179	The proposed solution analytical reporting shall have capability to generate analytical reports on the basis of modus operandi factors discovered from investigated cases.		
180	The proposed solution analytical reporting shall enable tracking client/policy post triaging/investigation, it is required to earmark such profiles in the system and to generate reports for associated transactions		
181	The proposed solution analytical reporting shall have capability to generate MIS reports using GUI		
182	The proposed solution analytical reporting should have feature wherein Report can be drill down to most granular level		
183	The proposed solution analytical reporting should have feature wherein Upon identification of actionable items can access the underlying transactional information lead to the exception.		
184	The proposed solution analytical reporting shall have capability to generate MIS reports regarding Ageing of cases: This report should provide date of identification of the fraud case, number of elapsed days since identification, deviation as on date of identification, etc.		
185	The proposed solution analytical reporting should allow collaboration within departments and users by means of commenting and replying. Additional functionality of attaching supporting documents to substantiate the comments should be possible		
186	The proposed solution analytical reporting should be able to enable display of trend within a dashboard with the functionality to zoom the indicators for better view		
187	The proposed solution analytical reporting, in case of change in the underlying database, should provide functionality of auto-repairing of the reports		
188	The proposed solution analytical reporting should support Printing dashboard - Should allow printing of individual dashboards and email options		
189	The proposed solution Should support advanced analytics, statistical analysis, forecasting and advanced aggregation		
190	The proposed solution should provide facility to generate static or dynamic interactive visualization charts and graphs		
191	The proposed solution should support analysis of cases to determine patterns that may help the department in optimizing existing resources and reducing pending cases		
192	The proposed solution should support Visual depiction, highlighting and color coding based on entity risk should be reflected in the network visualization/ other appropriate visualization		
193	Provides variety of charts are including bar/3-D bar with multiple lines, pie/3-D pie, line, scatter, heat map, bubble, animated bubble, tabular data formats, etc.,		
194	Graphical Data format / Representation - Bar Chart, Targeted Bar Chart, Waterfall Chart, Line Chart, Pie Chart, Scatter Plot, Time Series Plot, Bubble Plot, Tree Map, Dual Axis Bar Chart, Dual Axis Line Chart, Dual Axis Bar Line Chart, Dual Axis Time Series Plot, Schedule Chart, Vector Plot, Numeric Series Plot, Needle Plot, Step Plot, Dot Plot, Butterfly Chart, Stock High Low Plot, Stock Volume & Volatility, Bubble Change Plot, Comparative Time Series Plot		
195	Controls & Filters (Global & Local) - Drop Down List, Simple List, Button Bar, Text Input, Slider		
196	Containers - Vertical, Horizontal, Stack, Prompt Containers		
197	The proposed solution should support understanding of alert performance in terms of true positives / false positives etc. should be assessable and measurable through reports		
	<b>Text Analytics</b>		
198	The proposed solution should combine text data wrangling, text data exploration, visualization, text parsing, topics, concepts, categories and sentiment all in a single framework, integrated in-memory processing environment.		

199	The proposed solution must have a utility capable of visualizing and extracting (text-mining) information relevant for the alerts from internal documents (such as claim documents, reports, etc.,)		
200	The proposed solution should be an interactive, user-friendly, web-based visual and programming interfaces		
201	The above referred library should be configurable for addition/deletion/modification of keywords/phrases		
202	The text mining utility should be capable of accepting bulk upload of documents		
203	After processing document reference and the keyword searched to be included in the alert message		
204	The text mining utility should have algorithms to minimize false positives (Eg: Standard NLP libraries, stemming/lemmatization capabilities etc.)		
205	Text mining utility should have intelligent self-learning capability		
206	The proposed solution uses natural language processing (NLP) to analyse and transform text into formal representations for text processing and understanding. This includes automated text parsing, word and sentence tokenization, segmentation, stemming, compound decomposition, synonym detection, part-of-speech tagging, categorization documents, named entity recognition and semantic parsing. It should also directly support the use of regular expressions (REGEX) for matching purposes.		
207	The proposed solution's natural language should be able to provide entity and fact extraction, categorization, search and summarization from unstructured data.		
208	The proposed solution should have Smart search applications by categorizing documents, associating entity relationships and building a contextual search application for exploration within text, using machine learning and semantic analysis		
209	The proposed solution combines machine learning with business knowledge to generate new rules for improved accuracy.		
210	The proposed solution should provide automatic discovery of topics for initial taxonomy development:		
	• Automated machine discovery identifies the core themes in the input document collection with associated relevance scores.		
	• Term relationships within topics can be interrogated and explored with term clouds (with configurable thresholds), interactive term maps and by drilling into topics to evaluate relevancy and refine discovered topics.		
211	Ability of generation of configurable categorization rules; Automated initial category rule definition based on user-refined generated topics. Easy-to-understand Boolean rule definitions create the categorization model (i.e., taxonomy). System-generated rule robustness is detailed in true positive, false positive and false negative visual diagnostics.		
212	The proposed solution should employ sophisticated dimension reduction techniques that enable advanced filtering through weighting, integrated spell checking and transformation of qualitative data into compact formats.		
213	The proposed solution should combine Statistics and linguistics to provide more accurate sentiment analysis results based on Statistical modelling: Provides predefined default parameters – that can also be configured – to identify the document sentiment from text. Lets subject-matter experts define the elements to be examined for sentiment assessment. Hybrid approach: Provides the unique ability to use both statistical rigor and linguistic rules to define sentiment models driving more detailed sentiment evaluations.		
214	The proposed solution should provide named entity recognition concepts. Predefined concepts are available – no rule writing is required. These address common entity definitions for date, location, time, etc. Custom concepts can be written using a suite of predefined operators.		
215	The proposed solution should seamlessly integrate with existing systems and open-source technology.		
	Out-of-the-box analytical programming interfaces for text summarization, text data segmentation, text parsing and mining, topic modelling, text rule development and scoring, text rule discovery, term mapping and topic term mapping, conditional random field and search.		

216	The proposed solution should include additional Text Mining features such as - Output lists of terms to drop/keep and term frequency counts, easy drag and drop between keep and drop terms, ability to apply customized start and stop lists (for terms to include/exclude from processing), ability to include custom-defined categories and custom concepts		
217	The proposed solution should provide in-built feature of detailing the status of each step of text model creation, processing status and message dialogue to help diagnose model development issues (such as an insufficient number of documents in the collection to generate topics).		
218	The proposed solution should provide in-built project management options that permit multiple text models to be simultaneously developed and run, with associated descriptions indicating each model's development status		
<b>Image Analytics</b>			
219	The proposed solution should use image analytics techniques for various use-cases using different types of medical images such as diagnostic report images, discharge summary etc.		
220	The proposed solution must have capability for image segmentation to detect nature and extent of presence or absence of disease/sickness as per due diligence diagnostics reports.		
221	The proposed solution should be using algorithms for image matching and de-duplication models.		
<b>Encryption and Security</b>			
222	Standard encryption/decryption techniques/policies should be enabled		
223	Enabling robust security measures to protect data stored in the cloud. This includes encryption of data at rest and in transit, access controls, and multi-factor authentication to prevent unauthorized access		
224	The system should comply with data protection regulations which includes implementing measures to protect customer privacy rights		
225	The system should ensure that the personal information of the users is secure and should comply with regulations, such as The Digital Personal Data Protection Act 2023 (DPDPA 2023), the General Data Protection Regulation (GDPR). The system should ensure that controls are align with requirements of The Health Insurance Portability and Accountability Act (HIPAA)		
<b>Portal and Dashboard</b>			
226	<p>The solution to create a web portal for administrative purposes and to view the dashboards / reports with filters. The portal should use responsive technology to enable rendering on various formats including desktops, laptops, tablets and mobile technology. The solution is expected to provide 50 standard reports / dashboards of varying complexity to be derived from the datastore.</p> <p>The dashboards could be of the following reports (including but not limited to):</p> <ul style="list-style-type: none"> <li>• Upload statistics of each partner – hospitals, networks, customers etc</li> <li>• Error rate and error types</li> <li>• Quality of data and fill rates</li> <li>• Time to process</li> <li>• TAT and MIS reports</li> </ul>		
<b>INTEGRATION REQUIREMENTS</b>			
227	Integration with external portals including but not limited to IRDAI, IIB, GI Council, Geo tagging, National Health Authority's NHCX, ROHINI, NABH, NABL, UIDAI, negative		

	databases, Central Fraud Registry, upcoming Central Suspect Registry, Open Government Data Platform, etc.		
228	Integration with Including but not limited to NIACL's existing paneled TPAs and provider's Network		
229	Integration with third party solutions including but not limited to IDFY, IDMERIT, etc.		
230	Ability to integrate with other existing fraud solutions in place and work parallelly		
231	Ability to integrate with social media platforms		
232	Ability to integrate with document management solution		
233	Ability to integrate with CCM and configure & customize rules as per requirements		
234	Ability to integrate with GIC (General Insurance Council) , LIC (Life Insurance Council) & IIB to identify claims with multiple insurance companies for same accident or injury to receive multiple payouts		
	<b><u>UI/UX REQUIREMENTS</u></b>		
235	AI driven interfaces which are responsive to individual user behaviors to reduce cognitive load and support faster decision making		
236	Clear and intuitive interfaces which improves decision making and accuracy to reduce false positives		
237	Tailored interfaces to match workflow and preferences of the users		
238	User centric approach for UI / UX configuration and customization of case management workflows		
239	Visually engaging interfaces and clear presentation of relevant information under case management module allowing easy identification of fraudulent cases		
240	Availability of designs for varied user personas and configuration of the same		
241	Intuitive Interfaces for compliance management with visually appealing alerts		
242	Visually appealing representation of data through interactive dashboards to easily identify patterns and anomalies		
243	Intuitive UI / UX for rule management with search, modify, create, configure & delete options		
244	UI to configure parameters with tooltips and generate reports		
245	Intuitive UI in case management module to easily retrieve documents and verify data during case management		
246	Use of supportive icons and tooltips to enable faster and accurate decision making by investigators		

## **Functional Specifications**

S.N.	Functional Specifications	Compliance (Yes/No)	Remarks
1	The solution shall have the capability to improve the operational efficiency of the Insurance Companies by integrating structured, semi structure and unstructured data from multiple sources such as Proposal form, Policy, historical information, financial documents, social media, medical documents etc., to reconcile the suggested changes/orders and provide intelligence on mismatches based on the order of priority.		
2	The solution shall have the capability to analyze suspicious claims and provide insights into the cases to be further investigated by the Insurance Company.		
3	The solution shall have the capability to conduct post issuance validation and robust data platform for acknowledge validation, acceptance, and analysis on a continuous basis.		
4	The solution shall have the capability to continuously monitor entities like policy holders, claims, payments, claim payouts etc. for estimating the Risk, Compliance, and aid in the Internal Audit & Fraud/ Revenue abuse		
5	The solution shall have the capability to evaluate audit trail/log involved in policy lifecycle and transactions lifecycle to alert the unauthorized activities promptly		

6	The solution should have the capability to identify Back door entry of blacklisted entities and parties using manipulative KYC documentation		
7	The solution should have the capability to identify multiple instances of similar/ same entities like policy holders, policies, claims, hospitals, medical professionals , insurance intermediaries and employees of any other stakeholders etc.		
8	The solution should have the capability to find out correlated policy holders, policies, claims, accounts etc. through common addresses, father name, mobile no. email address, national identifier and other related demographics. (any attribute/parameter attached to member level data /claim level data we chose to provide)-		
9	The solution should aid in a Risk-based underwriting to assess the fraud risk associated with each policy more accurately.		
10	The solution should have robust analytical and decision support capabilities to significantly reduce the claims authorization TAT (Turnaround Time) when they are subjected to investigation due to high-risk score or low application score.		
11	The solution shall have a Risk-based underwriting capability that relies on objective data and algorithms, to evaluate fraud risks which can help reduce human bias in the decision-making process leading to fairer and more consistent underwriting decisions.		
12	The solution shall have an Early warning system that aids in monitoring of events (Issuance, application, payments, address update, service request etc.), entities (Policyholders, Nominees, life assured, Agents, Demographics, Account number etc.), and their networks (Known/Unknown and/or disclosed /undisclosed relationship between the entities).		
13	The solution shall have the capability to efficiently evaluate the validity and eligibility of claims, ensuring that legitimate claims are processed and validated promptly.		
14	The solution shall have the capability to detect unusual patterns or indicators of potential fraud, helping insurers identify fraudulent claims more effectively		
15	The solution shall have the capability to detect suspicious/ fraudulent acts of using a stolen identity, creating a false death certificate, or even staging a fake accident or crime		
16	The solution shall have the capability to identify entities misrepresenting information on their insurance application to secure a policy with lower premiums		

**Note : The engine should continuously upgrade and evolve and should not be restricted.**

#### Capabilities of Fraud Detection and Investigation

Sr.No	Capabilities of Fraud Detection and Investigation
1	Modeling Engine
2	Network Fraud Modelling and Monitoring Platform
3	Reporting Engine
4	Search and Discovery : *Free-text search. • Form search and Query Builder. • Filters and facets. • Geospatial search, exploration and visualization. • Text analytics visualization
5	Surveillance Engine (Continuous Monitoring) : * Author scenarios • Restrict defined scenarios for parameter adjustment by role. • Scenario testing. • Creation of score based on scenario(s). • Batch or on-demand execution



6	Entity analytics: * Entity resolution. • Network analytics and visualization. • Network link expansion. • Network node decorator and enrichment.
7	Transaction analysis • Transaction network visualization
8	Single Unified Platform • Gather data from across the enterprise and external sources within a single interface. • Use alert queues to bring the highest risk cases to the top of the list in order to maximize resources and return on investment. • Increase the speed of triage, investigation and audits with detailed descriptions of why an individual or business has attracted a high fraud propensity score. • Automatically view graph networks of linked individuals and other key entities and data points (e.g. address, phone number, bank account, IP address etc.) in order to quickly identify and understand relationships and hidden patterns of connectivity that exist with your data
9	Advanced Intelligence Search
10	Use fuzzy matching to improve entity resolution across data sources that don't share a unique identifier
11	Dramatically improve detection rates, while minimizing false positives that drain investigative and audit resources
12	Assess subjects against their peer groups, through anomaly detection and peer grouping. This approach identifies outliers, detects identity theft, and helps identify new or unknown approaches to fraud
13	Compare all data points about a particular policyholder, claimant or service provider to known past cases of fraud, waste or abuse with predictive analytics and prioritize these alerts as early as possible to minimize related losses.
14	Easily identify criminal fraud networks and related risks using network link analysis (social network analysis).
15	Anomaly Detection : Determine new potential areas of insurance fraud by looking for outliers/anomalous behavior across a number of key datasets such as service providers, claimants, claims and applications. Analyze the characteristics of a new claim or application, using a series of statistical models such as peer group comparison, clustering and trend analysis to understand whether it could be a potential anomaly
16	Text Mining: Solution should have the capability to maximize the value of current information assets buried within unstructured data. However, this data will need to be assessed both against readiness for use and accessibility.
17	Network Analysis/Link Analysis
18	Alert Generation & Management
19	Intelligent Fraud Repository
20	Case Management
21	Heuristics based fraud scenario monitoring
22	Reporting

#### Deliverables expected by NIACL for Fraud Detection and Investigation

Sr.No	Deliverables expected by NIACL for Fraud Detection and Investigation
1	Alert Tracking and Triaging with Reports
2	Network Modeling and Scoring Platform
3	Fraud Scenario Modelling
4	Fraud Alert Analysis Report
5	Multi level Network exploration
6	Community Detection
7	Network Time travel
8	Entity Linkage Strength Scoring
9	Automatically assess risk and detect suspicious claims

10	Automatically detect previously unknown relationships between claimants, doctors, agents, hospitals, addresses, bank accounts
11	Manage potential fraudulent cases through a workflow driven approach
12	Generate reports, measure claims statistics, identify fraud hotspots and measure the performance and effectiveness of the current detection strategy
13	Discover new and emerging trends and patterns of collusiveness and frauds
14	Reduce No of False Positives Fraud alerts
15	Automated consistent and transparent process and traceable decision making
16	Multilayered Detection methods to detect fraud at individual claim, business transaction, entity or network level
17	Social network analysis (for linking entities and visualising relationships);
18	Restrict data access at the record and element level through a powerful security model.
19	Should have the analysis capability for detecting, linking and aggregating fraud risks and related alerts which entails sophisticated network attribute scoring models, that visually represent links in data from multiple systems in a single environment.
20	Should be able to generate alerts across claim/or new business application, entity, associated social network to raise alerts on high risk cases for fraud.
21	Should have the capability to manage the routing and processing of potentially fraudulent alerts and assists in proactive triage within the investigative function
22	Each time an alert or a fraud referral/case is completed, the results are stored within the Intelligent Fraud Repository as Known Outcomes. This repository of 'Known Outcomes' can then be utilised in the application of supervised analytics/predictive models within the Alert generation process
23	<p>The solution:</p> <ul style="list-style-type: none"> <li>• Should allow system administrators to access the business rules, models, and network analytics run within the alert generation process;</li> <li>• Provides the ability to generate and test the validity of new fraud business rules and analytical models; Includes an easy-to-use GUI that guides users through a repeatable process for registering, testing and validating models. It also supports the champion challenger capability of confirming the best fit models.</li> </ul>
24	<ul style="list-style-type: none"> <li>• Should be able to provide the investigation team with an integrated end-to-end solution to manage cases. These include: <ul style="list-style-type: none"> <li>• Adaptable workflows which provide increased governance and a structured and consistent approach to investigations, with review and sign-off steps included where required.</li> <li>• Tasking templates that promote collaboration and ensure tasks are tracked throughout the investigation process.</li> <li>• Intuitive page designs and controls that lead investigators through the steps of the investigation and facilitate full case management capabilities for even the most complex of cases. Specific controls can be configured to allow for updates and additional data to be recorded as the investigation progresses. An event log that provides users with an overview of the activities involved in an investigation, including due dates and priorities.</li> <li>• Drop down lists, which ensure data entry is accurate and consistent, can also easily be changed and updated by Customer Name to reflect changes in the underlying data and/or business processes. A relationship manager, which allows entities to be linked to the case so that investigators have a complete view of all relevant information without having to run additional searches.</li> <li>• Attachments which allow for relevant documents, including emails and images, to be uploaded into an investigation. The contents of these uploads can index for search, allowing investigators to quickly find a case simply by searching for a related term or phrase.</li> <li>• Hyperlinks, that allow users to quickly access key sites used within an investigation through a single NIACL .</li> </ul> </li> </ul>
25	Reporting tool should be a comprehensive, easy-to-use reporting software solution that integrates with the solution's analytical and data management components to provide a complete reporting environment for the fraud solution. It includes role based, self-service interfaces for all types of users within a well-defined fraud organization and a centralized point of administration



**Annexure- III**

**DEVIATIONS FORMAT**

<b>S/ N 1</b>	<b>Bidder's Name</b>	<b>Page No. (tender Ref)</b>	<b>Clause(tender Ref)</b>	<b>Description in the tender (tender Ref)</b>	<b>Deviati on Details</b>	<b>Reasons for deviation</b>
<b>2</b>						

Note: - NIACL reserves the right to accept/reject any or all the deviations shown by the bidder.  
The format of GeM is also acceptable.

**Authorized Signatory**  
**(Name & Designation, seal of the firm)**

## **Annexure-IV**

### **QUERIES FORMAT**

<b>Sr. No</b>	<b>Bidder Name</b>	<b>Page No. (tender Ref)</b>	<b>Clause (tender Ref)</b>	<b>Description in the Tender (tender Ref)</b>	<b>Query</b>
<b>1</b>					
<b>2</b>					

Note: Queries may be communicated only GeM portal. No queries will be accepted on telephone or through any other means. The queries should be sent in .xls/.xlsx format with above fields only. The format of GeM portal is also acceptable.

**NON-BLACKLISTING UNDERTAKING**

**Tender Ref:** NIA/HEALTH/2025-26/FWA

We, M/s \_\_\_\_\_, participating in the bid, confirm that we have not been disqualified/blacklisted/de-paneled and the product quoted is not disqualified/blacklisted/de-paneled by any Central/State Government Department/Public Sector Banks/Financial Institutions in India including NIACL during the last three years starting from June, 2022 till last date of submission of this tender.

Dated at \_\_\_\_\_ this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_

Signature of the Company Secretary Signature

Signature Name:

Designation:

Name & Address of the company:

Seal of the Company

**COMMERCIAL BID FORMAT****A. Main Requirement**

<b>S N</b>	<b>Cost Head</b>	<b>Year 0 (Implementation and Hypercare)</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Total Cost</b>	<b>Year 4</b>	<b>Year 5</b>
1.	Licenses and Software Cost							
2.	Infrastructure Cost (Private Cloud Platform) Production, DR and UAT environment							
3	One time implementation Cost including integration							
4	Support Cost (L1, L2 and L3)							
5	Any other cost with details							
<b>Total Cost inclusive of GST</b> (Total of Year 0 , Year 1, Year 2 , Year 3 to be considered for commercial evaluation).								

Note:

- Year 1 will start after successful implementation, signoff and hyper-care
- Total cost for year0, year1, year2, year3 to be considered for commercial evaluation.
- Bidders need to provide cost for Year 4 and 5 which can be opted at the discretion of the Company and when opted, becomes binding on the bidder.

**B. Additional Man-month cost to manage change request in agreement with company**

<b>(Post completion Go Live and signoff as per RFP) S.No</b>	<b>Type</b>	<b>Cost (INR per month) inclusive of GST</b>
1	Functional Experts	
2	Technical Experts (Data, Integration, Developers)	
3	Testers	
4	Data Modelers	

**Agreement Format**

**(Should be on Rs.100/- stamp paper)**

A detailed agreement consisting of the RFP clauses and provisions will be provided to the successful bidder.

**NDA FORMAT**

This confidentiality and non-disclosure agreement is made on the.....day of....., 20..... BETWEEN (Bidder), (hereinafter to be referred to as “ ”) which expression shall unless repugnant to the subject or the context mean and included its successors, nominees or assigns a company incorporated under the Companies Act, 1956 and having its principal office at .....(address) AND THE NEW INDIA ASSURANCE COMPANY LIMITED (hereinafter to be called “NIACL”) which expression shall unless repugnant to the subject or the context mean and included its successors, nominees or assigns having its Registered Office at

... (address) on the following terms and conditions: WHEREAS, in the course of the business relationship between the aforesaid parties, both the parties acknowledge that either party they may have access to or have disclosed any information, which is of a confidential nature, through any mode and recognize that there is a need to disclose to one another such confidential information, of each party to be used only for the Business Purpose and to protect such confidential information from unauthorized use and disclosure; NOW THEREFORE, in consideration of the mutual promises contained herein, the adequacy and sufficiency of which consideration is hereby acknowledged and agreed, the parties hereby agree as follows:—

This Agreement shall apply to all confidential and proprietary information disclosed by one party to the other party, including information included in the caption ‘Definitions’ of this Agreement and other information which the disclosing party identifies in writing or otherwise as confidential before or within thirty days after disclosure to the receiving party (“Confidential Information”). Information may be in any form or medium, tangible or intangible, and may be communicated/disclosed in writing, orally, electronically or through visual observation or by any other means to one party (the receiving party) by the other party (the disclosing party).

**1. DEFINITIONS**

- (a) CONFIDENTIAL INFORMATION means all the information of the Disclosing Party which is disclosed to the Receiving party pursuant to the business arrangement whether oral or written or through visual observation or in electronic mode and shall include but is not limited to trade secrets, know-how, inventions, techniques, processes, plans, algorithms, software programs, source code,

semiconductor designs, schematic designs, business methods, customer lists, contacts, financial information, sales and marketing plans techniques, schematics, designs, contracts, financial information, sales and marketing plans, business plans, clients, client data, business affairs, operations, strategies, inventions, methodologies, technologies, employees, subcontractors, the contents of any and all agreements, subscription lists, customer lists, photo, files, advertising materials, contract quotations, charity contracts, documents, passwords, codes, computer programs, tapes, books, records, files and tax returns, data, statistics, facts, figures, numbers, records, professionals employed, correspondence carried out with and received from professionals such as Advocates, Solicitors, Barristers, Attorneys, Chartered Accountants, Company Secretaries, Doctors, Auditors, Surveyors, Loss Assessors, Investigators, Forensic experts, Scientists, Opinions, Reports, all matters coming within the purview of Privileged Communications as contemplated under Indian Evidence Act, 1872, legal notices sent and received, Claim files, Insurance policies, their rates, advantages, terms, conditions, exclusions, charges, correspondence from and with clients/ customers or their representatives, Proposal Forms, Claim-forms, Complaints, Suits, testimonies, matters related to any enquiry, claim-notes, defences taken before a Court of Law, Judicial For a, Quasi-judicial bodies, or any Authority, Commission, pricing, service proposals, methods of operations, procedures, products and/ or services and business information of the Disclosing Party. The above definition of Confidential Information applies to both parties equally; however in addition, without limitation, where the Disclosing Party is the NIACL, no information that is exempted from disclosure under section 8 or any other provision of Right to Information Act, 2005 shall at any time be disclosed by the Receiving Party to any third party.

- (b) MATERIALS means including without limitation, documents, drawings, models, apparatus, sketches, designs and lists furnished to the Receiving Party by the Disclosing Party and any tangible embodiments of the Disclosing Party's Confidential Information created by the Receiving Party.

## **2. COVENANT NOT TO DISCLOSE**

The Receiving Party will use the Disclosing Party's Confidential Information solely to fulfill its obligations as part of and in furtherance of the actual or potential business relationship with the Disclosing Party. The Receiving Party shall not use the Confidential Information in any way that is directly or indirectly detrimental to the Disclosing Party or its subsidiaries or affiliates, and shall not disclose the Confidential Information to any unauthorized third party. The Receiving Party shall not disclose any Confidential Information to any person except to its employees, authorized agents, consultants and contractors on a need to know basis, who have

prior to the disclosure of or access to any such Confidential Information agreed in writing to receive it under terms at least as restrictive as those specified in this Agreement.

In this regard, the agreement entered into between the Receiving Party and any such person/s shall be forwarded to the Disclosing Party promptly thereafter. Prior to disclosing any Confidential Information to such person/s, the Receiving Party shall inform them of the confidential nature of the information and their obligation to refrain from disclosure of the Confidential Information. The Receiving party shall use at least the same degree of care in safeguarding the Confidential Information as it uses or would use in safeguarding its own Confidential Information, and shall take all steps necessary to protect the Confidential Information from any unauthorized or inadvertent use. In no event shall the Receiving Party take all reasonable measures that are lesser than the measures it uses for its own information of similar type. The Receiving Party and its Representatives will immediately notify the Disclosing Party of any use or disclosure of the Confidential Information that is not authorized by this Agreement. In particular, the Receiving Party will immediately give notice in writing to the Disclosing Party of any unauthorized use or disclosure of the Confidential Information and agrees to assist the Disclosing Party in remedying such unauthorized use or disclosure of the Confidential Information. The Receiving Party and its Representatives shall not disclose to any person including, without limitation any corporation, sovereign, partnership, company, Association of Persons, entity or individual,

- (i) the fact that any investigations, discussions or negotiations are taking place concerning the actual or potential business relationship between the parties,
- (ii) that it has requested or received Confidential Information, or
- (iii) any of the terms, conditions or any other fact about the actual or potential business relationship.

This confidentiality obligation shall not apply only to the extent that the Receiving Party can demonstrate that:

- (a) the Confidential Information of the Disclosing Party is, or properly became, at the time of disclosure, part of the public domain, by publication or otherwise, except by breach of the provisions of this Agreement; or
- (b) was rightfully acquired by the Receiving Party or its Representatives prior to disclosure by the Disclosing Party;
- (c) was independently developed by Receiving Party or its Representatives



without reference to the Confidential Information; or

- (d) the Confidential Information of the Disclosing Party is required to be disclosed by a Government agency, is the subject of a subpoena or other legal or demand for disclosure; provided, however, that the receiving party has given the disclosing party prompt written notice of such demand for disclosure and the receiving party reasonably cooperates with the disclosing party's efforts to secure an appropriate protective order prior to such disclosure.
- a) is disclosed with the prior consent of or was duly authorized in writing by the disclosing party.

### **3. RETURN OF THE MATERIALS**

Upon the disclosing party's request, the receiving party shall either return to the disclosing party all Information or shall certify to the disclosing party that all media containing Information have been destroyed. Provided, however, that an archival copy of the Information may be retained in the files of the receiving party's counsel, solely for the purpose of proving the contents of the Information.

### **4. OWNERSHIP OF CONFIDENTIAL INFORMATION**

The Disclosing Party shall be deemed the owner of all Confidential Information disclosed by it or its agents to the Receiving Party hereunder, including without limitation all patents, copyright, trademark, service mark, trade secret and other proprietary rights and interests therein, and Receiving Party acknowledges and agrees that nothing contained in this Agreement shall be construed as granting any rights to the Receiving Party, by license or otherwise in or to any Confidential Information. Confidential Information is provided "as is" with all faults.

By disclosing Information or executing this Agreement, the disclosing party does not grant any license, explicitly or implicitly, under any trademark, patent, copyright, mask work protection right, trade secret or any other intellectual property right.

In no event shall the Disclosing Party be liable for the accuracy or completeness of the Confidential Information. THE DISCLOSING PARTY DISCLAIMS ALL WARRANTIES REGARDING THE INFORMATION, INCLUDING ALL WARRANTIES WITH RESPECT TO INFRINGEMENT OF INTELLECTUAL PROPERTY RIGHTS AND ALL WARRANTIES AS TO THE ACCURACY OR UTILITY OF SUCH INFORMATION.

Execution of this Agreement and the disclosure of Information pursuant to this

Agreement does not constitute or imply any commitment, promise, or inducement by either party to make any purchase or sale, or to enter into any additional agreement of any kind.

## **5. REMEDIES FOR BREACH OF CONFIDENTIALITY**

- 1.** The Receiving Party agrees and acknowledges that Confidential Information is owned solely by the disclosing party (or its licensors) and that any unauthorized disclosure of any Confidential Information prohibited herein or any breach of the provisions herein may result in an irreparable harm and significant injury and damage to the Disclosing Party which may be difficult to ascertain and not be adequately compensable in terms of monetary damages. The Disclosing Party will have no adequate remedy at law thereof, and that the Disclosing Party may, in addition to all other remedies available to it at law or in equity, be entitled to obtain timely preliminary, temporary or permanent mandatory or restraining injunctions, orders or decrees as may be necessary to protect the Disclosing Party against, or on account of, any breach by the Receiving Party of the provisions contained herein, and the Receiving Party agrees to reimburse the reasonable legal fees and other costs incurred by Disclosing Party in enforcing the provisions of this Agreement apart from paying damages with interest at the market rate prevalent on the date of breach to the Disclosing Party.
- 2.** The Receiving Party agrees and acknowledges that any disclosure, misappropriation, conversion or dishonest use of the said Confidential Information shall, in addition to the remedies mentioned above, make the Receiving Party criminally liable for Breach of Trust under section 405 of the Indian Penal Code.

## **6. TERM**

This Agreement shall be effective on the first date written above and shall continue in full force and effect for three years thereafter i.e., during the course of contract and two years after that subject to revised or as-is terms and conditions after reviewing performance. This Agreement shall however apply to Confidential Information disclosed by the Disclosing Party to the Receiving Party prior to, as well as after the effective date hereof. The Receiving Party acknowledges and agrees that the termination of any agreement and relationship with the Disclosing Party shall not in any way affect the obligations of the Receiving Party in not disclosing of Confidential Information of the Disclosing Party set forth herein. The obligation of non-disclosure of Confidential Information shall bind parties, and also their successors, nominees and assignees, for a period of Three years from the first date written above.

## **7. GOVERNING LAW & JURISDICTION**

This Agreement shall be governed by and construed with solely in accordance with the laws of India in every particular, including formation and interpretation without regard to its conflicts of law provisions. Any proceedings arising out of or in connection with this Agreement shall be brought only before the Courts of competent jurisdiction in Mumbai.

## **8. ENTIRE AGREEMENT**

This Agreement sets forth the entire agreement and understanding between the parties as to the subject-matter of this Agreement and supersedes all prior or simultaneous representations, discussions, and negotiations whether oral or written or electronic. This Agreement may be amended or supplemented only by a writing that is signed by duly authorized representatives of both parties.

## **9. WAIVER**

No term or provision hereof will be considered waived by either party and no breach excused by the Disclosing Party, unless such waiver or consent is in writing signed by or on behalf of duly Constituted Attorney of the Disclosing Party. No consent or waiver whether express or implied of a breach by the Disclosing Party will constitute consent to the waiver of or excuse of any other or different or subsequent breach by the Receiving Party.

## **10. SEVERABILITY**

If any provision of this Agreement is found invalid or unenforceable, that part will be amended to achieve as nearly as possible the same economic or legal effect as the original provision and the remainder of this Agreement will remain in full force.

## **11. NOTICES**

Any notice provided for or permitted under this Agreement will be treated as having been given when (a) delivered personally, or (b) sent by confirmed telecopy, or (c) sent by commercial overnight courier with written verification of receipt, or (d) mailed postage prepaid by certified or registered mail, return receipt requested, or (e) by electronic mail, to the party to be notified, at the address set forth below or at such other place of which the other party has been notified in accordance with the provisions of this clause. Such notice will be treated as having been received upon actual receipt or five days after posting. Provided always that notices

to the NIACL shall be served on the Information Technology Department of the Company's Head Office at Mumbai and a CC thereof be earmarked to the concerned Branch, Divisional or Regional Office as the case may be by RPAD & email. IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and the year first above written.

d. BY THE WITHIN NAMED INSURANCE      WITHIN NAMED(BIDDER) COMPANY

**Chief Manager/Deputy General Manager**

\_\_\_\_\_  
\_\_\_\_\_

**In the presence of**

**In the presence of**

**Witnesses: 1** \_\_\_\_\_ **Witnesses:1** \_\_\_\_\_  
**Witnesses: 2** \_\_\_\_\_ **Witnesses: 2** \_\_\_\_\_

## **Annexure-IX**

### **Integrity Pact Instructions**

The Integrity Pact (IP) duly signed by the authorized official of NIACL and the Contractor, will form part of the contract / supply order. Proforma of the IP is enclosed along with the tender document (Annexure- X) and shall be returned by the bidder along with the technical bid, duly signed by authorized person. All the pages of the IP shall be duly signed by the same authority. Bidder's failure to return the IP along with the bid, duly signed may lead to outright rejection of such bid.

Details of Independent External Monitors:

S.N	Name	Mobile	Email ID
1	Shri Bishwamitra Pandey	8452099000	vishwamitram1@gmail.com
2	Shri Rais Ahmad	9910007239	ahmadrais1959@gmail.com

**INTEGRITY PACT**

**(Should be on Rs.100/-stamp paper)**

INTEGRITY PACT between The New India Assurance Company Limited (NIACL) hereinafter referred to as “The Principal”, and ..... hereinafter referred to as “The Bidder/ Contractor” Preamble:

The Principal intends to award, under laid down organizational procedures, contract/s for ..... The Principal values full compliance with all relevant laws of the land, rules, regulations, economic use of resources and of fairness /transparency in its relations with its Bidder(s) and / or Contractor(s). In order to achieve these goals, the Principal will appoint Independent External Monitor (IEM), who will monitor the tender process and the execution of the contract for compliance with the principles mentioned above.

**i. Section 1 – Commitments of the Principal**

(1) The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles: -

- a. No employee of the Principal, personally or through family members, will in connection with the tender for, or the execution of a contract, demand, take a promise for or accept, for self or third person, any material or immaterial benefit which the person is not legally entitled to.
- b. The Principal will, during the tender process, treat all Bidder(s) with equity and reason. The Principal will in particular, before and during the tender process, provide to all Bidder(s) the same information and will not provide to any Bidder(s) confidential / additional information through which the Bidder(s) could obtain an advantage in relation to the tender process or the contract execution.
- c. The Principal will exclude from the process all known prejudiced persons.

(2) If the Principal obtains information on the conduct of any of its employees which is a criminal offense under the IPC/PC Act, or if there be a substantive suspicion in

this regard, the Principal will inform the Chief Vigilance Officer and in addition can initiate disciplinary actions.

**Section 2 – Commitments of the Bidder(s)/ Contractor(s) which term shall include Vendor(s)/Agency(ies)/Sub-Contractor (s ) if any, etc.**

- (1) The Bidder(s)/ Contractor(s) commit themselves to take all measures necessary to prevent corruption. He commits himself to observe the following principles during his participation in the tender process and during the contract execution.
  - i. The Bidder(s)/ Contractor(s) will not, directly or through any other person or firm, offer, promise or give to any of the Principal's employees involved in the tender process or the execution of the contract or to any third person any material or other benefit which he/she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the tender process or during the execution of the contract.
  - ii. The Bidder(s)/ Contractor (s) will not enter with other Bidders into any undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.
  - iii. The Bidder(s)/ Contractor(s) will not commit any offence under the relevant IPC/PC Act; further the Bidder(s)/ Contractor(s) will not use improperly, for purposes of competition or personal gain, or pass on to others, any information or document provided by the Principal as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically.
  - iv. The Bidder(s)/Contractor(s) of foreign origin shall disclose the name and address of the Agents/ representatives in India, if any. Similarly, the Bidder(s)/Contractor(s) of Indian Nationality shall furnish the name and address of the foreign principals, if any. Further details as mentioned in the "Guidelines on Indian Agents of Foreign Suppliers" shall be disclosed by the Bidder(s)/ Contractor(s). Further, as mentioned in the Guidelines all the Payments made to the Indian agent/ representative have to be in Indian Rupees only. The "Guidelines on Indian Agents of Foreign Suppliers" is placed at page nos. 6-7.
  - v. The Bidder(s)/ Contractor(s) will, when presenting his bid, disclose any and all payments he has made, is committed to or intends to make to agents or any other intermediaries in connection with the award of the contract.
2. The Bidder(s)/ Contractor(s) will not instigate third persons to commit offences outlined above or be an accessory to such offences.

### **Section 3- Disqualification from tender process and exclusion from future contracts**

If the Bidder(s)/Contractor(s), before award or during execution has committed a transgression through a violation of Section 2, above or in any other form such as to put his reliability or credibility in question, the Principal is entitled to disqualify the Bidder(s)/Contractor(s) from the tender process or take action as per the procedure mentioned in the “Guidelines on Banning of business dealings”. The “Guidelines on Banning of business dealings” is placed at Page nos. 8-15.

### **Section 4 – Compensation for Damages**

- (1) If the Principal has disqualified the Bidder(s) from the tender process prior to the award according to Section 3, the Principal is entitled to demand and recover the damages equivalent to Earnest Money Deposit/ Bid Security.
- (2) If the Principal has terminated the contract according to Section 3, or if the Principal is entitled to terminate the contract according to Section 3, the Principal shall be entitled to demand and recover from the Contractor liquidated damages of the Contract value or the amount equivalent to Performance Guarantee.

### **Section 5 – Previous transgression**

- (1) The Bidder declares that no previous transgressions occurred in the last three years with any other Company in any country conforming to the anti-corruption approach or with any Public Sector Enterprise in India that could justify his exclusion from the tender process.
- (2) If the Bidder makes incorrect statement on this subject, he can be disqualified from the tender process or action can be taken as per the procedure mentioned in “Guidelines on Banning of business dealings”.

### **Section 6 – Equal treatment of all Bidders / Contractors / Subcontractors**

- (1) The Bidder(s)/ Contractor(s) undertake(s) to demand from his subcontractors a commitment in conformity with this Integrity Pact.
- (2) The Principal will enter into agreements with identical conditions as this one with all Bidders and Contractors.
- (3) The Principal will disqualify from the tender process all bidders who do not sign this Pact or violate its provisions.



## **Section 7 – Criminal charges against violating Bidder(s) / Contractor(s) / Subcontractor(s)**

If the Principal obtains knowledge of conduct of a Bidder, Contractor or Subcontractor, or of an employee or a representative or an associate of a Bidder, Contractor or Subcontractor which constitutes corruption, or if the Principal has substantive suspicion in this regard, the Principal will inform the same to the Chief Vigilance Officer.

## **Section 8 – Independent External Monitor / Monitors**

1. The Principal appoints competent and credible Independent External Monitor for this Pact. The task of the Monitor is to review independently and objectively, whether and to what extent the parties comply with the obligations under this agreement.
2. The Monitor is not subject to instructions by the representatives of the parties and performs his functions neutrally and independently. It will be obligatory for him to treat the information and documents of the Bidders/Contractors as confidential. He reports to the Chairman cum Managing Director, New India Assurance Co. Ltd.
3. The Bidder(s)/Contractor(s) accepts that the Monitor has the right to access without restriction to all Project documentation of the Principal including that provided by the Contractor. The Contractor will also grant the Monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to his project documentation. The same is applicable to Subcontractors. The Monitor is under contractual obligation to treat the information and documents of the Bidder(s)/ Contractor (s)/ Subcontractor(s) with confidentiality.
4. The Principal will provide to the Monitor sufficient information about all meetings among the parties related to the Project provided such meetings could have an impact on the contractual relations between the Principal and the Contractor. The parties offer to the Monitor the option to participate in such meetings.
5. As soon as the Monitor notices, or believes to notice, a violation of this agreement, he will so inform the Management of the Principal and request the Management to discontinue or take corrective action, or to take other relevant action. The monitor can in this regard submit non-binding recommendations. Beyond this, the Monitor has no right to demand from the parties that they act in a specific manner, refrain from action or tolerate action.
6. The Monitor will submit a written report to the Chairman cum Managing

Director(CMD) of NIACL within 8 to 10 weeks from the date of reference or intimation to him by the Principal and, should the occasion arise, submit proposals for correcting problematic situations.

7. If the Monitor has reported to the CMD, NIACL, a substantiated suspicion of an offence under relevant IPC/ PC Act, and the CMD, NIACL has not, within the reasonable time taken visible action to proceed against such offence or reported it to the Chief Vigilance Officer, the Monitor may also transmit this information directly to the Central Vigilance Commissioner.
8. The word 'Monitor' would include both singular and plural.

## **Section 9 – Pact Duration**

This Pact begins when both parties have legally signed it. It expires for the Contractor 12 months after the last payment under the contract, and for all other Bidders 6 months after the contract has been awarded. If any claim is made / lodged during this time, the same shall be binding and continue to be valid despite the lapse of this pact as specified above, unless it is discharged / determined by CMD of NIACL.

## **Section 10 – Other provisions**

1. This agreement is subject to Indian Law. Place of performance and jurisdiction is the Head Office of the Principal, i.e. Mumbai.
2. Changes and supplements as well as termination notices need to be made in writing.
3. If the Contractor is a partnership or a consortium, this agreement must be signed by all partners or consortium members.
4. Should one or several provisions of this agreement turn out to be invalid, the remainder of this agreement remains valid. In this case, the parties will strive to come to an agreement to their original intentions.
5. In the event of any contradiction between the Integrity Pact and its Annexure, the Clause in the Integrity Pact will prevail.

(For & On behalf of the Principal)  
Seal)

(For & On behalf of Bidder/Contractor) (Office  
(Office Seal)

Place           -----  
Date            -----

Witness 1:

(Name & Address) Witness 2:

(Name & Address

## Annexure – XI

**BID SECURITY DECLARATION**  
**(To be submitted in the Bidder's letterhead)**  
**[To be included in TECHNICAL BID (OFFLINE and ONLINE)]**

To

The Chief Manager  
Information Technology Department The  
New India Assurance Co. Ltd Head Office,  
87, MG Road, Fort Mumbai-400 001.

Dear Sir/Madam,

Re: **REQUEST FOR PROPOSAL (RFP) FOR THE PROCUREMENT OF AI/ML BASED SOLUTION FOR MONITORING AND INVESTIGATION OF FRAUD, WASTE & ABUSE OF HEALTH INSURANCE CLAIMS**

I/We \_\_\_\_\_ (bidder name), understand that, according to RFP Terms & Conditions, bids must be supported by a Bid Securing Declaration.

I/We accept that, I/We will be suspended from participation in any future contract/tender with you for 3 years including Tender No **NIA/HEALTH/2025-26/FWA**

I/We

- a) have withdrawn/modified/amended, impairs or derogates from the tender, our Bid during the period of bid validity specified in the form of Bid; or
- b) violates any of the provisions of the accepted terms and conditions of this tender specification.
- c) If any statement or any form enclosed by us as part of this Bid turns out to be false / incorrect at any time during the period of prior to signing of Contract.
- d) having been notified of the acceptance of our Bid by the purchaser during the period of bid validity
  - (i) fail or refuse to execute the contract, if required, or
  - (ii) fail or refuse to furnish the Performance Security, in accordance with the Instructions to Bidders.

I/We understand this Bid Securing Declaration shall cease to be valid if I am/we are not the successful

Bidder, upon the receipt of your notification of the name of the successful Bidder for this tender.

I/We understand this Bid Securing Declaration shall cease to be valid if I am/we are not the successful Bidder, upon the receipt of your notification of the name of the successful Bidder for this tender.

**Date: For** \_\_\_\_\_

**Signature**

**Name** \_\_\_\_\_

**Authorized Signatories**

**(Name & Designation, seal of the firm)**

**LAND BORDER WITH INDIA**

To Chief Manager,  
IT Department,  
The New India Assurance Co., Ltd.,  
87, M G Road, Mumbai.

Dear Sir/Madam,

I have read Office Memorandum F.No.6/18/2019-PPD dated 23.07.2020 issued by the Ministry of Finance, Department of Expenditure, Public Procurement Division Inserting Rule 144 (xi) in GFRs 2017 which defines clauses regarding restrictions or procurement from a bidder of a country which shares a land border with India. I certify that \_\_\_\_\_ (Bidder / Original Equipment Manufacturer (OEM) Name) is not from such a country or, if from such a country, has been registered with the competent authority, I certify that this bidder / OEM fulfills all requirements in this regard and is eligible to be considered. [Where applicable, evidence of valid registration by the competent authority shall be attached.]”

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Date: \_\_\_\_\_

(Company Seal)

**RULE-BASED TRIGGERS**

Claims Lodged within 30 days of policy start date
Red Flagged Hospitals
Prolonged Stay
Inflated Bills
Suspected Cases of Fever for Evaluation/Gastroenteritis Cases/ Fissure in Ano/Fistula e.t.c
No active line of Management
MLC cases
Bills with Serial Numbers
Claim-within initial period of policy [First 30days, First Year Policies e.t.c]
Policy taken at some place and Treatment taken elsewhere
Repetitive claims from same insured/family member/ Non-Network Hospitals
Reimbursement claims from Network hospitals
Claims from notified areas like Gujarat and other areas in your region
Illness not relevant with age or gender.
Night admissions for Day-care procedures
Claims from High ICR agents
Delayed submission of reimbursement claims
TOP-UP policy claims: Whether the threshold has been triggered/ room rents should not be combined from 2 top-up policies.
Mental illness waiting period is 4 years: Since mental illness act came into effect from 2018, there might be claims under this header from 2022. Special attention shall be paid for the wordings for mental illness in Yuva bharat policy and young India Digi.

**(The list given above is indicative only and not exhaustive)**

**Parameters for Infrastructure Sizing**

<b>Claims Data (for FY)</b>	<b>Size/claim file (MB)</b>	<b>Approx. no. of claims</b>
2022-2023	15	5341383
2023-2024	15	6035382
2024-2025	15	6793690
<b>Policy data (for FY)</b>	<b>Size per policy ( KB)</b>	<b>Approx. no. of Policies</b>
2022-2023	10	1628463
2023-2024	10	1581885
2024-2025	10	1534770
<b>Estimated year-wise growth is projected at 15% for claims and 5 % for policy numbers</b>		

**\*\*End of the Document\*\***