

**RAILTEL CORPORATION OF INDIA LIMITED**  
(A Govt. of India Undertaking)

**Expression of Interest for Selection of Partner from Empaneled Business Associate for  
EXCLUSIVE PARTNERSHIP TEAMING ARRANGEMENT**

**For**

**“Design Installation and Maintenance of Educational Lab-Vocational Lab”**

**EOI No: RailTel/EOI/COMKTG/EB/Lab/2025-26/05 dated 23rd July 2025**

## EOI NOTICE

**Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023EOI**

**Notice No: RailTel/EOI/COMKTG/EB/Lab/2025-26/05 dated 23rd July 2025**

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empaneled Partners for the selection of suitable partner as Partnership arrangement for ““Design Installation and Maintenance of Educational Lab-Vocational Lab”

The details are as under:

1	Last date for submission of Technical Packet against EOIs by bidders	24 <sup>rd</sup> July 2025 at 17:30 Hours
2	Opening of Technical Bid of EOIs	24 <sup>rd</sup> July 2025 at 17:45 Hours
3	Number of copies to be submitted for scope ofwork	One
4	EOI fees inclusive tax (Non-refundable)	Rs. 5,900/- (Five Thousand Nine Hundred only)
5	EOI EMD	<p>a)Rs. 5,00,000/- (Five Lakhs Only) to be submitted along with EOI (To be submitted via online bank transfer only).</p> <p>RailTel Bank Details: Union Bank of India Account No.: 340601010050446 IFSC Code: UBIN0534064</p> <p>b)Balance EMD amounting Rs. 23,00,000/- (Rs. Twenty Three Lakh only) to be submitted by bidder in the form of BG/online transfer/Insurance bond on or before commercial proposal submission to end customer i.e 25th July 2025, 15:00 Hrs</p> <p>For Bank Guarantee as EMD: BG as EMD validity: Bid validity period (150 days) + 3 months and claim period of 1 year from BG expiry period.</p> <p>(SFMS report guidelines: - BG advising message – IFN 760COV/ IFN 767COV via SFMS</p> <ul style="list-style-type: none"><li>• To mandatorily send the Cover message at the time of BG issuance.</li><li>• IFSC Code of ICICI Bank to be used (ICIC0000007).</li><li>• Mention the unique reference (RAILTEL6103) in field 7037.)</li></ul>

The EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer in favour of RailTel Corporation of India Limited. Partner need to share the online payment transfer details like UTR No. date and Bank along with the proposal.

RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064.

Eligible Business Associates are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

**Level:1** Contact: Vrishad Shahade  
Designation: AGM/Mktg  
Email: [vrishad.shahade@railtelindia.com](mailto:vrishad.shahade@railtelindia.com)

**Level:2** Contact: Anish Singh Gusain  
Designation: DGM/Tech/EB  
Email : [anishgusain@railtelindia.com](mailto:anishgusain@railtelindia.com)

**Level:3** Contact: Hemant Yadav  
Designation: Jt. GM/Govt. Business  
Email : [hemantyadav@railtelindia.com](mailto:hemantyadav@railtelindia.com)

Note:

1. Empaneled partners are required to submit soft copy of technical packet through an e-mail at [eoiebco@railtelindia.com](mailto:eoiebco@railtelindia.com) duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible Empaneled Partners of RailTel only. Partners who have submitted their application for empanelment can participate too though need to ensure empanelment before issuance of work order by RailTel to selected bidder if RailTel is awarded the work. Failing to do so will lead to cancellation of selection for this EOI and end customer bid.
3. All the document must be submitted with proper indexing and page no.
4. This is an exclusive partnership arrangement with empaneled business associate of RailTel for submitting techno commercial to the end customer. Selected partner's authorized signatory has to give an undertaking they will not submit directly or indirectly techno-commercial solution/proposal with any other organization once selected in this EOI for partnership teaming arrangement (before and after submission of financial proposal to end customer organization by RailTel). This undertaking has to be given with this EOI Response.
5. Partner can submit their response as sole bidder or as Consortium. Maximum two members are allowed in the consortium. The lead bidder of consortium should be empaneled partner of RailTel or in process of empanelment/onboarding at the time of submission of bid response.
6. **Transfer and Sub-letting.** The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.