

## **EOI NOTICE**

RailTel Corporation of India Limited, Lucknow Territory Office,

2<sup>nd</sup> Floor, Railway Exchange Building, NER DRM Office,

Ashok Marg, Hazratganj, Lucknow - 226001

### **EOI Notice No.: RCIL/LKO/EOI/ CWMC&W/Alambagh-LKO-CCTV dt.30.07.25**

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empanelled Partners for Selection of Implementation Partner from RailTel Empanelled Business Associate for exclusive PRE-BID TEAMING ARRANGEMENT for **Expression of Interest (EOI) for “Supply, Installation, Testing & Commissioning of IP Based Video Surveillance System (VSS) in 1436 ICF Coaches in Northern Railway On Back to Back Basis”**

The details are as under:

### **SCHEDULE OF EVENTS**

Date of EOI Floating	07 <sup>th</sup> August, 2025 at 18:00 Hours
Last date for submission of Bids against EOI	11 <sup>th</sup> August, 2025 at 12:00 Hours
Opening of Bids received against EOI	11 <sup>th</sup> August, 2025 at 12:30 Hours
Number of copies to be submitted	Two Stage (Two Packet System)
EOI document cost inclusive tax (non-refundable)	Nil
EOI processing fee inclusive tax (non-refundable)	As per Envida.
Estimated amount of EOI	Rs. 55,36,21,336 /- (inclusive of Tax)
EMD for Pre-Bid Arrangement	Rs. 55,36,213 /-
Bid Submission Mode	Online on <a href="https://railtel.enivida.com">https://railtel.enivida.com</a>

Note: RailTel reserves the right to change the above dates at its discretion.

## **Earnest Money Deposit (EMD)**

1. The Token EMD of Rs. 5,00,000/- should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer only/link in the enivida portal.
2. The Remaining amount of Rs. 50,36,213/- To be paid by the selected bidder/partner before final bid submission by RailTel to CoR. Non-submission of balance EMD will lead to rejection of Bid and forfeiture of token EMD.
3. Partner need to share the online payment transfer details like UTR No. date and Bank along with the proposal/bid.
4. EMD can be received in the form of bank guarantee/online Bank Transfer/FD. Bank Guarantee has to be confirmed with Structured Financial Massaging System (SFMS) confirmation from the issuing Bank in favor of RailTel. In case of Fixed Deposit, lien in favor of RailTel is to be ensured. BG SFMS Confirmation may be sent to ICICI Bank Account No. 000705049999, Branch Bank IFSC Code No. ICIC0000007 pertaining to RailTel Corporation of India Limited.
5. EMD can be received in the form of bank guarantee/online Bank Transfer/FD. Bank Guarantee has to be confirmed with Structured Financial Massaging System (SFMS) confirmation from the issuing Bank in favor of RailTel. In case of Fixed Deposit, lien in favor of RailTel is to be ensured. BG SFMS Confirmation may be sent to ICICI Bank Account No. 000705049999, Branch Bank IFSC Code No. ICIC0000007 pertaining to RailTel Corporation of India Limited.
  - a. BG advising message - **IFN 760COV/ IFN 767COV** via SFMS
  - b. To mandatorily send the Cover message at the time of BG issuance.
  - c. IFSC Code of ICICI Bank to be used (**ICIC0000007**).
  - d. Mention the unique reference (**RAILTEL6103**) in field 7037.
6. It may please be noted that the issuing bank while issuing/amending the BG, should ensure that the above information is correctly captured in the message i.e. IFN 760COV/ IFN 767COV (Bidder has the option to submit EMD through NEFT/RTGS/BG with this EOI.)
7. The EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer/RTGS / NEFT/BG. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.
8. EMD can be submitted in any of the following form:
  - NEFT/ RTGS: Account Name: RailTel NR Collection Account Bank Name: Union Bank of India Branch Name: Connaught Place Delhi Account Number: 307801010917906 IFSC Code: UBIN0530786 MICR Code: 110026006 or
  - Demand Draft/BG: In favour of RailTel Corporation of India Limited payable at New Delhi.
  - Any Work Contract having completion period less than 36 months, the EMD may be submitted as insurance bond of same value subject to verification/authentication by issuing company shall be acceptable (as per Annexure-12).
9. Offers not accompanied with EMD shall be summarily rejected.
10. The EMD may be forfeited if a bidder withdraws or amends its/his EoI or impairs or derogates from the EoI in any respect within the period of validity of the EoI or in the case of a successful bidder, if the bidder fails to accept the Purchase order/LOA or fails to furnish performance bank guarantee (security deposit).

Eligible Business Associates are required to direct all communications related to this Invitation for EoI document, through the following Nominated Point of Contact persons:

**Contact Details for this EOI:**

Level:1 Contact: Sh. Abhishek Singh, Sr. Manager/Marketing/Lucknow  
Email: abhisheksingh@railtelindia.com Contact: +91-9717644293

Level:2 Contact: Sh. Ravi Vishwakarma, TM/Lucknow  
Email:ravi\_vishwakarma@railtelindia.com Contact: +91-9717644044

Level:3 Contact: Sh. Aditya Mangal: GGM/Marketing/NR  
Email: aditya.mangal@railtelindia.com Contact: +91- 9875932070

Note:

1. The EOI response is invited from eligible Empanelled Partners of RailTel only.
2. All the document must be submitted with proper indexing and page no.
3. This is an exclusive pre-RFP partnership arrangement with empanelled business associate of RailTel for participating in the end customer RFP.
4. Only those bids shall be opened, which have been submitted within the stipulated time as mentioned in this EOI document.
5. Bidder has to agree to comply with all OEM technical & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP as mentioned below:

<b>Tender No.</b>	<b>2025-AMV-CandW-Etender-45 by CW-WSHOP-AMV-MECHANICAL/ NORTHERN RLY ireps Online Portal Dated: 11.07.2025</b>
<b>Date of floating</b>	<b>11.07.2025</b>
<b>Floated on portal</b>	IREPS Portal (Website- <a href="http://www.ireps.gov.in">www.ireps.gov.in</a> )

6. No exemption/relaxation is applicable to MSME/Startups.
7. Please refer CoR RFP Payment terms as this will remain applicable on back-to-back basis on successful bidders. Payment shall be made after actual receipt of payment from CoR.
8. As this is a customer centric bid on back-to-back basis, the benefits of MSME shall not be applicable on this EoI & Work Order issued basis this EoI.
9. Bidder may submit their response in form of duly signed and stamped and submit techno-

commercial bid at the E-nivida portal through Online mode, within the stipulated date and time, as mentioned in this EOI document.

10. Only those bids shall be opened, which have been submitted within the stipulated time as mentioned in this EOI document