

**EOI NOTICE**

RailTel Corporation of India Ltd.  
6A, 6th Floor, Gumidelli Towers, Begumpet Airport Road,  
Prakash Nagar Metro Station,  
Begumpet, Hyderabad – 500016

**EXPRESSION OF INTEREST**

EOI No: RailTel/SR/SC/Mktg/2025-26/EOI/014, Dt. 26.08.2025.

RailTel Corporation of India Ltd., (hereafter referred to as RailTel) invites responses from RailTel Empanelled / Applied for Empanelment Partner/System Integrator for exclusive PRE-BID TEAMING ARRANGEMENT for **“PROCUREMENT OF BACK-TO-BACK OEM SUPPORT FOR EXISTING KSWAN 2.0 ROUTERS AND SWITCHES”**

The details are as under:

1	Date of EOI Floating	26.08.2025
2	Last date for submission of Bids against EOI	29-08-2025 10:30 hrs
3	Opening of Bids received against EOI	29.08.2025 10:45 hrs
4	Number of packets	Single Stage (Single Packet System)
5	EOI document cost inclusive tax (non-refundable)	Nil
6	Estimated Value of EOI	Rs. 16,20,00,000/-
7	Portal for Submission of bids	<a href="https://railtel.eNivida.com">https://railtel.eNivida.com</a>
8	EOI EMD	<p>EMD of Rs. 18,44,000/- (Rupees Eighteen Lakhs Forty Four Thousand only) to be submitted through Online mode of NEFT/RTGS.</p> <p>RailTel Corporation of India Limited Account No: 327301010373007, IFSC Code: UBIN0805050, Bank Name: Union Bank of India, Branch address: Union Bank of India, RP Road Branch, Bungalow no 109, New No 1-7-252 to 254 Oxford Street, SD Road, Near Park Lane Center Secunderabad - 500003.</p>

**Note: RailTel reserves the right to change the above dates at its discretion.**

Partner needs to share copy of online payment details like UTR No. date and Bank along with the proposal.

Eligible Partners are required to direct all communications related to this Invitation for Eoi document, through the following Nominated Point of Contact persons:

**Level:1 Contact:** Sh. Sneha Tripathi, Position: Sr. Manager/Tech

Email: [kompellaphani@railtelindia.com](mailto:kompellaphani@railtelindia.com) Contact: +91- 9701729944

**Level:2 Contact:** Sh. Shailendra Dusa, Position: Sr. DGM/Tech-Mktg/SR

Email: [sdusa@railtelindia.com](mailto:sdusa@railtelindia.com) Contact: +91- 9866327886