

RAILTEL CORPORATION OF INDIA LIMITED
(A Govt. of India Undertaking)

**Expression of Interest for Selection of Partner from Empaneled Business Associate for
EXCLUSIVE PARTNERSHIP TEAMING ARRANGEMENT**

For

“Expansion and Security Enhancement of end customer network”

EOI No: RailTel/EOI/COMKTG/EB/Defense/2025-26/01 dated 17th September 2025

EOI NOTICE

Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023EOI

Notice No: RailTel/EOI/COMKTG/EB/Defense/2025-26/01 dated 17th September 2025

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empaneled Partners for the selection of suitable partner as Partnership arrangement for **“Expansion and Security Enhancement of end customer network”**

The details are as under:

1	Last date for submission of Technical Packet against EOIs by bidders	19 th September 2025 at 12:00 Hours
2	Opening of Technical Bid of EOIs	19 th September 2025at 12:30 Hours
3	Number of copies to be submitted for scope ofwork	One
4	EOI fees inclusive tax (Non-refundable)	Rs. 5,900/- (Five Thousand Nine Hundred only)
5	EOI EMD	<p>Rs. 5,00,000/- (Five Lakh Rupees Only) to be submitted along with EOI via online submission. To be submitted by bidder in the form of online transfer only.</p> <p>b)Balance EOI EMD amounting Rs. 4,95,00,000/- (Rs. Four Crore Ninety Five Lakh only) to be submitted by bidder in the form of BG/online transfer/Insurance Bond on or before bid submission to end customer i.e. 22nd Sep 2025, 13:00 Hrs</p> <p>For Bank Guarantee as EMD: BG as EMD validity: Bid validity period (150 days) + 3 months and claim period of 1 year from BG expiry period.</p> <p>(SFMS report guidelines: - BG advising message – IFN 760COV/ IFN 767COV via SFMS</p> <ul style="list-style-type: none">• To mandatorily send the Cover message at the time of BG issuance.• IFSC Code of ICICI Bank to be used (ICIC0000007).• Mention the unique reference (RAILTEL6103) in field 7037.)

The EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer in favour of RailTel Corporation of India Limited. Partner need to share the online payment transfer details like UTR No. date and Bank along with the proposal.

RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064.

Eligible Business Associates are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

Level:1 Contact: Anand Singh Chandel
Designation: GM/VAB
Email: a.chandel@[railtelindia.com](mailto:a.chandel@railtelindia.com)

Level:2 Contact: Himanshu Kumar
Designation: GM/TP
Email : himanshu@[railtelindia.com](mailto:himanshu@railtelindia.com)

Level:3 Contact: Rahul Agarwal
Designation: GM/Finance
Email : himanshu@[railtelindia.com](mailto:himanshu@railtelindia.com)

Level:4 Contact: Hemant Yadav
Designation: Jt. GM/Govt. Business
Email : hemantyadav@[railtelindia.com](mailto:hemantyadav@railtelindia.com)

Note:

1. Empaneled partners are required to submit soft copy of technical packet through an e-mail at eoiebco2@railtelindia.com duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible Empaneled Partners of RailTel only. No consortium is allowed. Bidder must be empaneled with RailTel as a Business Associate
3. All the document must be submitted with proper indexing and page no.
4. This is an exclusive partnership arrangement with empaneled business associate of RailTel for participating in the end customer RFP. Selected partner's authorized signatory has to give an undertaking they will not participate in the end customer RFP directly or indirectly with any other organization once selected in this EOI for partnership teaming arrangement (before and after participation in RFP of end customer organization by RailTel). This undertaking has to be given with this EOI Response.
5. **Transfer and Sub-letting.** The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.