



## रेलटेल कॉर्पोरेशन ऑफ इंडिया लिमिटेड

(भारत सरकार का उपक्रम), पूर्वी क्षेत्र,  
19वीं मंजिल, ऑरोरा वाटर फ्रंट, जीएन 34/1, ब्लॉक जीएन, सेक्टर-V,  
साल्ट लेक, बिधाननगर, कोलकाता - 700 091

### RAILTEL CORPORATION OF INDIA LIMITED

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(CIN: L64202DL2000GOI107905)

RailTel website: <https://www.railtel.in>  
e-Tendering portal <https://railtel.enivida.com>

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NBCC Building, East Kidwai Nagar, New Delhi-110023

**“पुरी (ओडिशा), भारत में केबल लैंडिंग स्टेशन (सीएलएस) की स्थापना और संबद्ध  
सबमरीन केबल प्रणाली बिछाने के लिए संभावित हितधारकों का चयन”  
के लिए**

**ईओआई दस्तावेज**

**EOI Document**

**for**

**“Selection of Prospective Stakeholders for setting up of Cable Landing  
Station (CLS) at Puri (Odisha), India and laying of associated submarine  
cable system”**

**वैश्विक ईओआई संख्या (Global EOI No.): RAILTEL/TENDER/GTE/ER/HQ/2025-26/1570,**  
**Dt. 26.09.2025**

**ईओआई दस्तावेज की लागत (Cost of EOI Document): Rs. 5,900/- (Incl. GST)**

**खुलने की तारीख (Date of Opening): 27.10.2025**

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## **अस्वीकरण (Disclaimers)**

यद्यपि रेलटेल ने इसमें निहित जानकारी को तैयार करने में उचित सावधानी बरती है और इसे सटीक मानता है, इस दस्तावेज़ में निहित जानकारी व्यक्त या निहित की पूर्णता या सटीकता के रूप में या कोई भी जानकारी जो इसके साथ प्रदान की जा सकती है न तो रेलटेल या इसके कोई प्राधिकारी या एजेंसियां और न ही उनके संबंधित अधिकारी, कर्मचारी, एजेंट या सलाहकार कोई वारंटी देते हैं या कोई प्रतिनिधित्व करते हैं। इस जानकारी के संपूर्ण होने का इरादा नहीं है और इच्छुक पार्टियों को अपनी स्वयं की पूछताछ करने और साइट का दौरा करने की आवश्यकता है, जिसकी आवश्यकता बोली जमा करने के लिए हो सकती है। जानकारी इस आधार पर प्रदान की गई है कि यह रेलटेल, इसके किसी भी प्राधिकारी या एजेंसियों या उनके संबंधित अधिकारियों, कर्मचारियों, एजेंटों या सलाहकारों में से किसी पर बाध्यकारी नहीं है।

While the RailTel has taken due care in the preparation of information contained herein and believes it to be accurate, neither the RailTel or any of its Authorities or Agencies nor any of their respective officers, employees, agents, or advisors give any warranty or make any representations, express or implied as to the completeness or accuracy of the information contained in this document or any information which may be provided in association with it. This information is not intended to be exhaustive and interested parties are required to make their own inquiries and do site visits that it may require in order to submit the bid. The information is provided on the basis that it is non-binding on RailTel, any of its authorities or agencies or any of their respective officers, employees, agents, or advisors.

रेलटेल बिना कोई कारण बताए किसी भी स्तर पर बोली/ईओआई प्रक्रिया को आगे नहीं बढ़ाने, या इस दस्तावेज़ में दर्शाई गई समय सारिणी में बदलाव करने या लागू की जाने वाली प्रक्रिया या कार्यप्रणाली को बदलने का अधिकार सुरक्षित रखता है। यह बोली प्रस्तुत करने वाली किसी भी पार्टी के साथ आगे ईओआई पर चर्चा करने से इनकार करने का अधिकार भी सुरक्षित रखता है। बोली जमा करने वाले व्यक्तियों या संस्थाओं को किसी भी प्रकार की लागत की प्रतिपूर्ति का भुगतान नहीं किया जाएगा।

RailTel reserves the right not to proceed with the bidding/EOI process at any stage without assigning any reasons thereof, or to alter the time table reflected in this document or to change the process or procedure to be applied. It also reserves the right to decline to discuss the EOI further with any party submitting the bid. No reimbursement of cost of any type will be paid to persons or entities submitting the bids.



## रेलटेल कॉर्पोरेशन ऑफ इंडिया लिमिटेड

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Salt Lake, Bidhannagar, Kolkata – 700 091.

Phone: 033-44009950

## वैश्विक ईओआई सूचना (Global EOI Notice)

वैश्विक ईओआई सूचना संख्या (Global EOI Notice No.): RAILTEL/TENDER/GTE/ER/HQ/2025-26/1570, Dt. 26.09.2025

रेलटेल कॉर्पोरेशन ऑफ इंडिया लिमिटेड, (इसके बाद रेलटेल के रूप में संदर्भित) "पुरी (ओडिशा), भारत में केबल लैंडिंग स्टेशन (सीएलएस) की स्थापना और संबद्ध सबमरीन केबल प्रणाली बिछाने के लिए संभावित हितधारकों का चयन" के लिए ई-बोलियां आमंत्रित करता है।

RailTel Corporation of India Ltd., (hereafter referred to as RailTel) invites e-bids for "Selection of Prospective Stakeholders for setting up of Cable Landing Station (CLS) at Puri (Odisha), India and laying of associated submarine cable system".

विवरण इस प्रकार हैं:

The details are as under:

1	ईओआई जारी करने की तिथि Date of Floating of EOI	26.09.2025
2	ईओआई के लिए बोलियां जमा करने की अंतिम तिथि Last date for submission of Bids against EOI	27.10.2025 up to 14:00 Hr.
3	ईओआई के लिए प्राप्त बोलियों को खोलना Opening of Bids received against EOI	27.10.2025 at 14:30 Hr.
4	प्रस्ताव की वैधता Validity of Offer	120 days from date of opening of bids
5	जीएसटी सहित ईओआई दस्तावेज की लागत (अप्रतिदेय) EOI document cost Incl. GST (non-refundable)	Rs. 5,900/- (Rs. Five thousand Nine hundred only)
6	जीएसटी सहित ईओआई प्रोसेसिंग शुल्क (अप्रतिदेय) EOI processing fee Incl. GST (non-refundable)	As per eNivida Portal
7	ईओआई की अनुमानित राशि Estimated amount of EOI	Not Applicable
8	बयाना जमा राशि (ईएमडी) Earnest Money Deposit (EMD)	Rs. 5,00,000/- (Rs. Five Lakh only)
9	बोली जमा करने की विधि Bid Submission Mode	Online on <a href="https://railtel.enivida.com">https://railtel.enivida.com</a> - eNivida Portal
10	बोली पूर्व बैठक की तिथि और समय Date and Time of Pre-Bid Meeting	13.10.2025 at 15:30 Hr. (Online/ Offline at RailTel Regional Office, Kolkata)
11	टीआरडीएस सुविधा उपलब्ध है? TReDS Feature available?	Yes, on m1xchange portal (Url: <a href="https://www.m1xchange.com">https://www.m1xchange.com</a> )

नोट: रेलटेल अपने विवेकानुसार उपरोक्त तिथियों को बदलने का अधिकार सुरक्षित रखता है।

Note: RailTel reserves the right to change the above dates at its discretion.

इस ईओआई के संबंध में बयाना राशि जमा (ईएमडी) और ईओआई दस्तावेज लागत का भुगतान ई-निविदा पोर्टल के माध्यम से स्वीकार किया जाएगा। बोलीदाता को प्रस्ताव के साथ ऑनलाइन बैंक ट्रांसफर विवरण जैसे यूटीआर नंबर दिनांक और बैंक साझा करने की आवश्यकता है।

Payment of Earnest Money Deposit (EMD) and EOI Document Cost, in respect of this EOI will be accepted through RailTel eNivida portal. Bidder needs to share the online bank transfer details like UTR No. date and Bank along with the proposal.

संभावित बोलीदाताओं को निम्नलिखित अधिकारियों के माध्यम से ईओआई दस्तावेज के लिए इस आमंत्रण से संबंधित सभी संचारों को निर्देशित करने की आवश्यकता है:

**स्तर: 1 संपर्क:** श्री पूरन सिंह, सहायक महाप्रबंधक/ निविदा

ईमेल: pooransingh@railtelindia.com, संपर्क: +91 9007044140

**स्तर: 2 संपर्क:** श्रीमती सुष्मिता सरकार, वरिष्ठ उप महाप्रबंधक/परियोजना

ईमेल: susmita@railtelindia.com, संपर्क: +91 7044821050

**स्तर: 3 संपर्क:** श्री पी. के. चांद, समूह महाप्रबंधक/टीएम/भुवनेश्वर

ईमेल: pkchand@railtelindia.com, Contact: +91 9777444100

Potential bidders are required to direct all communications related to this invitation for EOI document through the following Officers:

**Level: 1 Contact:** Mr. Pooran Singh, Asst. General Manager/Tender

Email: pooransingh@railtelindia.com, Contact: +91 9007044140

**Level: 2 Contact:** Mrs. Susmita Sarkar, Sr. Dy. General Manager/Project

Email: susmita@railtelindia.com, Contact: +91 7044821050

**Level: 3 Contact:** Mr. P. K. Chand, Group General Manager/TM/BBS

Email: pkchand@railtelindia.com, Contact: +91 9777444100

# पात्र एमएसई को केवल ईओआई दस्तावेज की लागत और ईएमडी से छूट दी गई है। अन्य कोई छूट नहीं दी जाएगी।

# Eligible MSEs are exempted from the cost of EOI Document and EMD only. No other exemption will be given.

नोट: ईओआई सूचना और ईओआई दस्तावेज रेलटेल की वेबसाइट पर उपलब्ध हैं और इसे <https://www.railtel.in>, <https://eprocure.gov.in> या ई-निविदा पोर्टल <https://railtel.enivida.com> से डाउनलोड किया जा सकता है। ऑनलाइन बोली जमा करने के लिए निविदाकर्ता को <https://railtel.enivida.com> पोर्टल से निविदा दस्तावेज की आधिकारिक ऑनलाइन प्रति अनिवार्य रूप से डाउनलोड करनी होगी।

Note: EOI Notice and EOI Document are available on RailTel's website and can be downloaded from <https://www.railtel.in>, <https://eprocure.gov.in> or from the e-Tendering portal <https://railtel.enivida.com>. For online bid submission, the tenderer will have to necessarily download an official online copy of the EOI document from the portal <https://railtel.enivida.com>.

इस ईओआई के लिए भविष्य के सभी परिशिष्ट/शुद्धिपत्र आदि को रेलटेल वेबसाइट, सीपीपी पोर्टल और ई-निविदा पोर्टल पर अपलोड किया जाएगा।

All future Addendum/ Corrigendum etc. for this EOI will be uploaded on RailTel website, CPP Portal and eNivida Portal.

बोलीदाता बोली में तैयारी, प्रस्तुतीकरण/भागीदारी से संबंधित सभी लागतों को वहन करेगा। आचरण या परिणाम की परवाह किए बिना इन लागतों के लिए रेलटेल किसी भी तरह से जिम्मेदार या उत्तरदायी नहीं होगा।

The bidder shall bear all costs associated with the preparation, submission/participation in the bid. RailTel in no way will be responsible or liable for these costs regardless of the conduct or outcome.

**बोलियों की भाषा:**

बोली में सभी जानकारी हिंदी या अंग्रेजी में होगी। किसी अन्य भाषा में सूचना के साथ हिंदी/अंग्रेजी में उसका अनुवाद संलग्न होगा। इसका अनुपालन करने में विफल रहने पर बोली को अयोग्य घोषित कर दिया जाएगा। अर्थ में किसी भी विसंगति की स्थिति में, सभी दस्तावेजों की अंग्रेजी भाषा की प्रति मान्य होगी।

**Language of Bids:**

All information in the bid shall be in Hindi or English. Information in any other language shall be accompanied by its translation in Hindi/English. Failure to comply with this shall disqualify a bid. In the event of any discrepancy in meaning, the English Language copy of all documents shall prevail.

समूह महाप्रबंधक/टीएम/भुवनेश्वर  
रेलटेल कॉर्पोरेशन ऑफ इंडिया लिमिटेड, पूर्वी क्षेत्र के लिए  
GGM/TM/BBS  
for RailTel Corporation of India Ltd., Eastern Region

## CHAPTER- 1: RAILTEL – INTRODUCTION

RailTel is one of the largest neutral telecom services providers in the country owning a Pan-India optic fiber network on Right of Way (ROW) along Railway track. The OFC network is covering all important towns & cities of the country and several rural areas. Along with a strong & reliable network of 67500+ RKM of Optic fibre, passing through 7321 stations across the country, RailTel has 21000 KMs of access networks. In high bandwidth backbone segment, RailTel occupies a proud place with its unparalleled network. The network has the ability to provide the mission critical customized connectivity platform for enhanced corporate efficiency and growth. RailTel is a part of Data Centre industry with two tier III uptime certified data centers in Gurgaon and Secunderabad.

RailTel's various operations are certified for, ISO 27001:2022-Certified for Information Security Management System, ISO 20000-1:2018-Certified for Information Technology Service Management System, ISO 9001:2015-Certified for Quality Management System, ISO 27017:2015 Certified for Information Security for Cloud Services, ISO 27018:2019-Certified for Data Privacy in Cloud Service, ISO 27033-Certified for Network Security, ISO 14001:2015-Certified for Environmental Management System Standard, ISO 17024:2012-Certified for Telecom Services, Railway Signalling & Telecom Training, Design Testing and Licensing Services and CMMI Maturity Level-4-Certified for Process Improvement. The RailTel's Data Centres are Tier-III (Design & Facility) certified.

RailTel has a strategic relationship with the Indian Railways and it undertakes a wide variety of projects including provision of mission critical connectivity services like IP based video surveillance system at stations, 'e-Office' services and implementing short haul connectivity between stations and long haul connectivity to support various organizations within the Indian Railways. RailTel also provide various passenger services including Wi-Fi across major railway stations in India.

RailTel is at the forefront of providing nationwide Broadband Telecom & Multimedia Network in all parts of the country in addition to modernization of Train operations and administration of network systems for Indian Railways. With its Pan India high capacity network, RailTel is working towards creating a knowledge society at various fronts and has been selected for implementation of various mission-mode Govt. of India projects in the telecom field. RailTel offers a bundle of services like, MPLS-VPN, Telepresence, Leased line, Internet, NGN based voice carriage services to Telecom Operators Tower Co- location, Data center, NOC & SOC services etc, RailTel is a pioneer in transforming Railway stations into Digital hub by providing public Wi-Fi at major Railway stations. Currently 6100+stations are live with RailTel's RailWire Wi-Fi.

The major customer segment for RailTel comprises of Government Institutions/departments, Enterprises, Banks, , Educational Institutions/Universities, Telecom Service Providers, Internet Service Providers, MSOs, etc. RailTel being a "NAVRATNA" PSU is steaming ahead in the enterprise segment with the launch of various services coupled with capacity augmentation in its Core network.

## **CHAPTER- 2: PREAMBLE**

The Government of Odisha has signed a landmark Memorandum of Understanding (MoU) with RailTel Corporation of India Ltd to establish a world-class, neutral Cable Landing Station (CLS) in Puri along with international submarine cable system. This transformative initiative is set to position Odisha as a key player in the global digital infrastructure landscape. As part of the project, a state-of-the-art subsea cable ecosystem will be developed, connecting Puri to single or multiple international destinations, significantly enhancing India's global connectivity footprint.

This ambitious project is not just about infrastructure; it's about unlocking new economic opportunities. By reducing latency and improving access to high-quality international bandwidth, the CLS and connected submarine cable system will serve as a catalyst for data-driven industries, digital innovation, and global business operations. Puri is poised to evolve into a strategic digital hub, attracting investments, generating employment, and fostering technological advancement across the region.

RailTel has already prepared a comprehensive Detailed Project Report (DPR), outlining the technical blueprint, financial viability, and execution strategy for the CLS and the undersea cable system. As the project moves into its next phase, the Government of Odisha is now inviting Expressions of Interest (EOI) from potential stakeholders. This EOI aims to identify credible and capable participants who share the vision of transforming Odisha's digital future and are ready to contribute to this pioneering venture. This initiative is closely aligned with the Government of Odisha's visionary roadmap for 2026 and 2047. The State is steadfast in its commitment to fostering innovation, sustainability, and inclusive growth through targeted interventions across key sectors. Odisha's Vision 2047 aspires to transform the State into a vibrant land of opportunity and prosperity harnessing its abundant natural resources and rich cultural legacy to ensure every citizen enjoys a healthier, more empowered, and fulfilling life.



## CHAPTER- 3:

### ODISHA VISION 2036 & 2047: A BLUEPRINT FOR INCLUSIVE AND DIGITAL-FIRST GROWTH

Odisha, under the visionary leadership of its Hon'ble Chief Minister and with the blessings of Lord Jagannath, is embarking on a bold and transformative journey through its "Vision 2036 and 2047". This long-term roadmap aspires to position Odisha as a key pillar in India's development story by leveraging its natural wealth, strategic coastal location, youthful population, and progressive governance.

The vision is the outcome of an unprecedented consultative process, with over 3,20,000 inputs from citizens, domain experts, industry leaders, academia, and the global Odia diaspora. It reflects the collective aspiration to build a prosperous, inclusive, and sustainable society where economic growth is matched by human development and citizen well-being.

Odisha aims to grow its Gross State Domestic Product (GSDP) from the current USD 100 billion to USD 500 billion by 2036 and USD 1.5 trillion by 2047. This growth will be driven by high-potential sectors such as manufacturing, tourism, IT/ ITeS, logistics, and services, with a focus on creating over 11 million new jobs. The State also targets a per capita income of USD 28,000 by 2047, aligning with global high-income benchmarks.

The vision is anchored on six strategic pillars - rural empowerment, people first governance, legacy and future, prosperity for all, technology-led development, and inclusive administration. These pillars are operationalized through 25 thematic areas, covering all major socio-economic sectors.

Pillar	Description	Detail
Pillar 1	Rural empowerment	<ul style="list-style-type: none"> <li>a) Revitalising agriculture - Enhancing the income of farmers</li> <li>b) Animal husbandry - Boosting farm income</li> <li>c) Blue economy - Scaling up fisheries and aquaculture, Water security</li> <li>d) Rural renaissance - Improving ease of living and creating non-farm employment.</li> </ul>
Pillar 2	People first governance	<ul style="list-style-type: none"> <li>a) Subhadra plus - Powering Odisha's progress through women-led development</li> <li>b) Quality education - Building foundation from early childhood</li> <li>c) World-class higher education - Learning for future success, Skilled in Odisha, Skilling for the world,</li> <li>d) Healthy Odisha - Revolutionising healthcare,</li> <li>e) Well-nourished Odisha - Ensuring nutritional security for all</li> <li>f) Youthful Odisha - Pioneering Odisha's sports and wellness revolution</li> <li>g) Inclusive and balanced growth - Building a future rooted in equality and dignity.</li> </ul>
Pillar 3	Legacy and future	<ul style="list-style-type: none"> <li>a) Vibrant culture, arts and heritage - Elevating 'Odia Asmita' to global prominence</li> <li>b) Premier tourism destination - Think India, Think Odisha.</li> </ul>

Pillar	Description	Detail
Pillar 4	Prosperity for all	a) Harnessing mineral wealth - Leading in sustainable mining and metals b) Industries - Fuelling economic expansion and employment generation c) Service sector expansion - Driving job growth d) Logistics, infrastructure and connectivity - Enabling seamless, regional integration, Urbanisation as a growth engine e) Energy and sustainability - Powering India's future.
Pillar 5	Technology led development	a) Research and knowledge-based economy.
Pillar 6	Inclusive administration	a) Seamless administration - Ensuring a transparent and digital-first governance and citizen-centric policing, b) Disaster management - Safeguarding lives and building resilient infrastructure.

To realize this ambitious vision, Odisha will require investments of approximately INR 100 lakh crore by 2047, with 70–75% expected from the private sector. The State and Central Governments will contribute INR 22–25 lakh crore towards infrastructure and social development. Odisha's strong fiscal discipline, bold reforms, and investor-friendly policies have already positioned it as a preferred investment destination.

A 'Whole of Government' approach is being adopted to ensure seamless execution. This includes 36 flagship programs for 2036, a centralised war room for priority projects like the Bhubaneswar-Cuttack-Puri-Paradip Economic Region and dedicated departmental ownership to convert vision into action. The State is also setting up a Centre of Excellence (CoE) for climate risk analytics and disaster-resilient infrastructure.

Digital infrastructure and global connectivity are central to Odisha's growth strategy. The proposed Cable Landing Station (CLS) is a foundational enabler for this vision, offering transformative potential for digital services, data-driven industries, and global integration. The Government of Odisha is committed to supporting CLS partners through policy facilitation, demand aggregation, and ecosystem development. This initiative aligns seamlessly with the State's broader goals of digital empowerment, economic diversification, and inclusive growth.

Odisha stands ready to lead with innovation, resilience, and purpose building a future that is not only economically vibrant but also socially equitable and environmentally sustainable.

## CHAPTER- 4: ABOUT THE PROJECT

Located along the Bay of Bengal, Puri is strategically positioned to become a vital international digital gateway connecting India with Southeast Asia, East Asia, and beyond. As India's digital economy accelerates, there is an urgent need to diversify the country's submarine cable infrastructure, which is currently concentrated on the western and southern coasts. A new landing station on the eastern shore offers much-needed geographical diversity and network resilience, enhancing India's capacity to support emerging digital ecosystems. Odisha's growing ambition to become a digital infrastructure hub aligns seamlessly with this national imperative, positioning Puri as a key anchor for future global connectivity.

India's international bandwidth consumption is growing at a rapid CAGR of 38%, driven largely by content delivery networks, hyperscale data centers, and cloud platforms that now account for over 70% of usage. Between 2016 and 2022, activated cable landing station capacity increased ninefold, yet by 2022–23, over 80% of the lit capacity was already in use and is on track to be exceeded soon. Odisha's digital landscape is also undergoing a profound transformation, powered by forward-looking government initiatives in IT, telecom, and digital transformation. With a tele-density of 78.05% as of June 2024, the state is closing in on the national average of 85.69%, indicating a steady rise in internet adoption and bandwidth demand. Post-2027, international bandwidth requirements for Odisha and adjoining states are projected to surpass 11 Tbps, highlighting the need for new, high-capacity international connectivity on the east coast.

This growing demand is further fuelled by a rapid surge in Data Center development across Eastern India. Odisha is actively implementing the Odisha IT Policy 2025 to position itself as a major hub by 2025. A major data Center player has already committed to establishing a comprehensive Data Center ecosystem in the state, and multiple global players are assessing Odisha for edge computing and disaster recovery sites. Simultaneously, neighbouring states such as West Bengal, Bihar and Jharkhand have announced upcoming hyperscale and enterprise-grade Data Centers, signalling the rise of Eastern India as a next-generation digital corridor.

In this context, the plan to establish a neutral, carrier-agnostic Cable Landing Station (CLS) in Puri stands out as both timely and transformative. It will be the first such project fully driven by a state government, designed to host international submarine cables and integrate seamlessly with terrestrial fiber routes, data centers, and enterprise networks. By establishing Puri as a strategic node in the global digital network, the state aims to:

- Unlock economic opportunities through digital industries, IT/ITeS hubs.
- Attract global investors and hyperscalers looking for scalable, secure, and sustainable East Coast presence.
- Strengthen India's disaster recovery capability by diversifying its global bandwidth routes.
- Empower education, healthcare, and other sectors through improved access to global cloud platforms.

With proactive policy support, ready infrastructure, and strong government-industry alignment, the Puri CLS project is envisioned to become a transformative anchor in India's digital growth story.

## CHAPTER- 5:

### **PROGRESS TILL NOW: DPR JOINTLY PREPARED BY GOVERNMENT OF ODISHA AND RAILTEL HAS BEEN APPROVED BY THE HON'BLE CHIEF MINISTER OF ODISHA**

The vision to establish a Cable Landing Station (CLS) in Puri, Odisha, was spearheaded by the state's Electronics and IT Department, aiming to position Odisha as a digital hub in eastern India by boosting global connectivity and attracting technology investments. In pursuit of this goal, multiple B-end countries were assessed based on factors such as geographical proximity, indicative infrastructure costs, strategic relevance, and their potential to enhance international connectivity. Following a detailed evaluation, countries in Southeast Asia (Singapore, Malaysia, Thailand, etc.) emerged as the most suitable options, given their robust digital infrastructure, established status as global connectivity hubs, and strategic alignment with Odisha's objectives. RailTel's Detailed Project Report (DPR) outlines key components of the initiative, including project feasibility, the potential B-end destination, timeline, regulatory clearances, and associated risks. The DPR also explores three potential deployment models for the proposed CLS and international submarine cable system in Puri, offering flexibility and ensuring alignment with Odisha's long-term digital infrastructure vision.

- **Point-to-Point (P2P) model** which enables direct international connectivity between Puri and global hubs like Singapore, Malaysia, Thailand, etc. This model offers full ownership, scalability, and revenue potential through bandwidth and dark fiber leasing but requires significant capital, technical resources, and longer timelines.
- **Hybrid (self-owned and leasing) model** provides a faster, cost-effective solution by acquiring capacity on existing systems such as. This reduces upfront investment and accelerates deployment, while allowing flexibility to extend connections to Port Blair and Campbell Bay in the Andaman & Nicobar Islands. However, it depends on collaboration with existing operators.
- **Consortium model** involves shared investment and operations among multiple stakeholders, lowering financial risk and attracting broader IT and telecom interest. However, it offers limited control, higher recurring costs, and scalability constraints.

**Note:** While these models and potential B end countries provide a solid starting point, the Government of Odisha remains open to new and innovative deployment approaches proposed by participants. Proposals that introduce fresh ideas, flexible frameworks, or collaborative models aligning with Odisha's vision will be actively considered during this EOI process.

The Detailed Project Report (DPR) has been approved by State Government of Odisha.

## CHAPTER- 6:

### INDICATIVE AREAS OF PARTICIPATION FOR THE CLS AND SUBMARINE CABLE SYSTEM PROJECT

The Government of Odisha invites Expressions of Interest from credible and capable entities across the digital infrastructure ecosystem.

The following outlines a broad set of activities where potential participants may contribute to the planning, development, and implementation of the submarine cable system and Cable Landing Station (CLS) project. These activities are based on current analysis and may evolve as the project progresses. Entities with unique capabilities or innovative value propositions are encouraged to express their interest and share their envisioned contributions to this strategic initiative.

- **Securing anchor demand**

Obtain long-term capacity commitments and capital infusion from hyperscalers, large data-center operators, global enterprises, and GCCs to underwrite traffic volumes and accelerate financial close.

- **End-to-End marine deployment**

Conduct hydrographic and geophysical surveys, finalize the optimum cable route, complete environmental and maritime permitting, install beach manholes, execute sea-to-shore pulls, and lay the submarine cable, including branch units and repeaters up to the Puri shore end.

- **Cable and equipment manufacturing and procurement**

Manufacture and deliver armored and lightweight fiber-optic cable, subsea repeaters, branching units, power-feeding equipment, optical line terminals, and passive infrastructure with assured spares for the entire design life.

- **Terrestrial backhaul integration**

Build diverse fiber routes from the CLS to major inland data centers, IXPs, and national long-distance networks; provision metro and last-mile segments with service-level guarantees.

- **CLS facility design and construction**

Develop a Tier III-equivalent, hurricane- and flood-resilient building in Puri featuring a meet-me room, carrier-neutral colocation space, redundant power and HVAC, conference and control areas, and hardened physical and cyber-security measures.

- **Network architecture and systems integration**

Engineer the end-to-end topology, deploy optical line systems, DWDM platforms, OSS/NMS, and route-controller infrastructure; ensure seamless hand-off to data centers and IXPs while enabling future 400 G/800 G upgrades.

- **Operations, maintenance, and repair readiness**

Establish a 24 × 7 network operations center, implement proactive monitoring, negotiate maintenance-

zone agreements for cable ships, and maintain rapid-response kits for fault localization and restoration.

- **Power and resiliency provisioning**

Secure dual utility feeds and on-site generator and battery backup to guarantee uninterrupted operation; implement energy-efficient systems aligned with national sustainability standards.

- **Financing**

Structure equity, debt, or blended finance packages with domestic banks, multilateral agencies, and infrastructure funds; incorporate viability-gap or guarantee mechanisms to hedge project and revenue risks.

The proposed Cable Landing Station (CLS) in Odisha marks a pivotal step toward establishing the eastern coast of India as a key gateway in the global digital connectivity landscape. This strategic initiative presents a unique opportunity for stakeholders to contribute to the creation of India's next major digital corridor. It also invites partners to actively participate in Odisha's journey to emerge as a new digital hub for the nation and a leader in driving digital growth across eastern India.

The initiative will offer a unique opportunity for stakeholders to lead in a high-growth, underpenetrated market. Hyperscalers and OTTs can establish a strategic presence, leveraging the state's progressive Data Center Policy and proactive governance to build scalable infrastructure in a future-ready digital economy. ISPs and telcos gain seamless integration with national backhaul networks, enabling faster service delivery and deeper market penetration. For EPCs and implementation partners, this is a gateway to recurring marine and terrestrial infrastructure projects, backed by both public and private momentum. System integrators are positioned to design and implement a landmark carrier-neutral Cable Landing Station (CLS), shaping the backbone of global connectivity in India. Meanwhile, investors and infrastructure funds can anchor long-term value creation, with Odisha set to attract multiple subsea cables- unlocking recurring IRU opportunities and sustained digital growth. This is more than a project; it's a strategic entry into India's next digital frontier.

## CHAPTER- 7:

### THE SUPPORT OF THE GOVERNMENT OF ODISHA WILL BE INSTRUMENTAL IN ANCHORING THE SUCCESS OF THE CLS PROJECT

Odisha is rapidly emerging as a strategic destination for digital infrastructure investments, backed by progressive IT and data center policies, reliable power availability, a pro-business governance framework, and a high ease of doing business. The proposed CLS and international submarine cable connectivity are fully aligned with the State's digital transformation agenda and complement national-level initiatives for enhancing global connectivity and it will help Government of Odisha to align with its 2047 vision make it possible.

Implementation partners and stakeholders will benefit from strong institutional support, streamlined approvals, and active facilitation by the government to ensure seamless execution and long-term success:

- **A strong digital vision anchored in policy momentum and the BCPPER plan**

The Government of Odisha is actively shaping Puri into a strategic hub for IT and data infrastructure, backed by progressive policies and a clear digital vision. Through its IT and Data Centre Policies, the State offers attractive incentives such as subsidized land, capital investment support, and tax reimbursements to draw global enterprises. Odisha's IT expenditure has nearly tripled from ₹125 crore in 2018–19 to ₹356 crore in 2023–24 demonstrating its sustained commitment to digital transformation. As part of its Vision 2047, the State aims to establish the Bhubaneswar-Cuttack-Puri Economic Region (BCPPER) as a USD 500 billion economic powerhouse, anchored by a network of international data centers and Tier-IV facilities in Rourkela and the Bargarh-Jharsuguda-Sambalpur tri-city. This high-tech infrastructure will serve as the backbone for Odisha's IT/ITeS industries and broader service sector ambitions.

By 2047, Odisha is targeting a 10% CAGR in its services sector, aiming to reach ₹74 lakh crore in services GSVA and contribute nearly half of the State's total GSVA. This expansion, coupled with a projected 1.5 to 2-fold increase in employment, positions Odisha as a future leader in high-value services. Among the State's top priorities are the development of FINTEK2 City in Bhubaneswar with an annual GVA addition of ₹1 lakh crore, the emergence of a leading data center hub with ₹10,000 crore in investments by 2036, and the establishment of five Global Capability Centre hubs generating over 2 lakh professional jobs by 2047. The proposed Cable Landing Station (CLS) in Puri will be a critical enabler of these initiatives delivering high-speed, reliable international connectivity that underpins digital infrastructure and services. Recognizing its strategic importance, the government is committed to extending full support for the development of the CLS to accelerate and amplify the impact of these transformative efforts.

- **Odisha IT policy 2025 to strengthen state's digital ecosystem**

The Odisha IT Policy 2025 marks a bold step toward transforming the State into a premier IT and ITeS hub by fostering innovation, infrastructure, and inclusive growth. Replacing the 2022 policy, it is

designed to attract large-scale investments, promote Tier-II and Tier-III cities, and build a strong innovation ecosystem. The policy emphasizes infrastructure development through IT parks like Infocity and Infovalley, along with improved internet and telecom connectivity, reliable power supply, and robust transport networks. It also supports key governance platforms such as OdishaOne, SAMS, i3MS, and SUJOG, which are enhancing public service delivery through digital means.

To streamline investment and operations, the policy introduces the GO SWIFT portal for single-window investor facilitation and a three-tier clearance system based on investment size. A comprehensive suite of incentives is available to vendors and partners, including capital and rental subsidies, SGST reimbursement, power tariff concessions, recruitment and skilling support, and R&D funding. Special provisions are in place for startups, women, SC/ST, and differently abled entrepreneurs, as well as targeted support for emerging sectors like AVGC, e-waste management, and testing centers. These measures are designed to create a business-friendly environment and reduce entry barriers for infrastructure developers and technology partners.

The policy also promotes ease of doing business through self-certification under labor laws, exemptions from pollution control regulations, and recognition of IT as a public utility service. Governance and implementation are overseen by an Apex Committee, supported by OCAC and a Policy Advocacy & Vision Group (PAVG), ensuring accountability and timely execution. These institutional mechanisms provide a stable and responsive framework for vendors and partners involved in building Odisha's digital backbone.

Crucially, the policy aligns with the development of the Cable Landing Station (CLS) in Puri, which will serve as a foundational enabler for the State's digital ambitions. The CLS will provide high-speed, low-latency international connectivity essential for data centers, cloud services, and emerging tech operations. Odisha's focus on Industry 4.0 technologies such as AI, blockchain, 5G, and cybersecurity demands world-class digital infrastructure, and the CLS will anchor this transformation. This synergy between policy and infrastructure will not only attract global enterprises but also generate employment and position Puri as a next-generation digital gateway.

The following subsidies and support measures from the Government of Odisha are expected to directly or indirectly benefit potential partners and stakeholders involved in developing the CLS infrastructure and the broader digital ecosystem in Puri and across the state.

S. No.	Area	Subsidy/Support measures from government
1	Land	For IT Units and Towers, the Government shall extend 100% exemption of stamp duty on lease/ sale agreement of land or built-up space allotted by Government/ IDCO/ designated development authorities
2	Power subsidy	100% duty exemption, ₹2/unit tariff reimbursement, renewable energy incentives
3	Cable Landing Station (CLS) development	25% of the eligible Fixed Capital Investment (FCI), subject to a maximum limit of INR 20 crores
4	Mega IT investment	Special package of incentives and concessions may be extended on a case-to-case basis (for large and mega IT Investments of more than INR 250 Crores and/ or to create large employment opportunities of more than 2,000 people).



S. No.	Area	Subsidy/Support measures from government
5	Data centers / Cable systems	Incentives for CLS, internet, and power; viability gap funding for submarine cables

- **Odisha IT policy 2025 is expected to directly bolster CLS**

Odisha's IT Policy 2025 is set to directly support the development of the Cable Landing Station (CLS) infrastructure through a range of targeted incentives. A capital subsidy of 25% of the eligible Fixed Capital Investment (FCI) up to ₹20 crores will be available for eligible civil works and network hardware, significantly reducing the upfront cost for developers. In addition, all other incentives applicable to IT units shall also be to both CLS operators of the neutral cable landing station and the service providers utilizing the facility, reinforcing the state's commitment to building a robust digital ecosystem. For hyperscalers or service providers interested in investing in the submarine cable system, the government is prepared to offer viability gap funding. The amount of funding shall be decided by the government on case-to-case basis.

- **Telecom infrastructure in Odisha**

Odisha has made significant strides in strengthening its telecom infrastructure, laying the groundwork for widespread digital inclusion. Major telecom operators have established robust mobile network coverage, including 5G services, ensuring connectivity even in remote regions. The expansion of fiber optic networks is accelerating high-speed broadband access for both households and enterprises. Government-led initiatives like BharatNet are further bridging the digital divide by connecting rural areas with high-speed internet, supporting e-governance, education, and digital services. This evolving infrastructure is vital for enabling the success of IT, data center, and CLS projects across the state.

- **Transport infrastructure: A backbone for digital growth in Odisha**

Odisha's rapidly evolving transport infrastructure is playing a pivotal role in enabling the success of the Cable Landing Station (CLS) in Puri and strengthening the state's digital ecosystem. With robust road and rail networks, expanding national highways, and multimodal freight corridors, the state ensures seamless connectivity across regions. Air travel is supported by Biju Patnaik International Airport and regional airports in Jharsuguda, Rourkela, and Sambalpur, while maritime trade is anchored by major ports like Paradip and Dhamra. This comprehensive infrastructure positions Odisha as a strategic hub for global digital investments. Looking ahead to 2047, the state envisions 100% transport connectivity, handling 33% of India's port cargo (up from 13%), increasing multimodal freight share to 55% (from under 10%), and achieving near-total electric vehicle adoption from the current 7%.

- **Reliable, surplus power infrastructure**

Odisha stands out as one of India's few power-surplus states, with a total installed capacity of 29000.00 MW as of 2025. This reliable and abundant power supply is a critical enabler for energy-intensive infrastructure such as Data Centers and Cable Landing Stations (CLS), ensuring uninterrupted operations and long-term sustainability. For vendors and partners involved in developing digital infrastructure, this translates into reduced operational risk and enhanced efficiency-key factors in site

selection and investment decisions. Odisha has a diverse energy mix, including thermal, hydro, and renewable energy sources.

Looking ahead, Odisha has set an ambitious target to become one of the top five energy-exporting states in India by 2047, serving as a major supply hub for Southern and Eastern regions. The State plans to add 21,000 MW of new generation capacity by 2047, with a strong emphasis on clean energy over 70–75% of this expansion will come from renewable sources such as solar, wind, round-the-clock renewables, and advanced storage technologies. However, with evolving consumption patterns and rising demand from sectors like IT/ITeS and digital infrastructure, Odisha is proactively considering the need to scale up its grid capacity by as much as 50,000 MW more than double the current planned expansion. This forward-looking approach ensures that the State remains well-prepared to support large-scale digital and industrial growth.

- **Renewable energy potential**

The Government of Odisha is making bold strides in clean energy through its State Renewable Energy Policy 2022, positioning the State as a frontrunner in sustainable innovation. Odisha is actively promoting renewable energy sources, particularly wind and solar power, to meet the increasing demand for electricity while ensuring sustainability. With a current renewable energy capacity of 2,936.27 MW accounting for 23.42% of total generation and the highest among neighboring states, Odisha is rapidly expanding its green energy footprint. The State aims to reach 10,000 MW of renewable capacity by 2030, leveraging advanced technologies such as green hydrogen, green ammonia, floating solar, and wind energy. This aggressive push toward clean energy significantly enhances Odisha's attractiveness for green data infrastructure investments, including energy-efficient data centers and digital facilities.

As part of its Vision 2047, Odisha has laid out ambitious goals for green energy integration. By 2036, the State plans to meet at least 33% of its energy needs through renewable sources, scaling up to 50% by 2047. This transition is not limited to power generation, it extends to industrial and agricultural consumption as well. Odisha's vision to ensure that at least 33% of industrial power usage will come from green sources, driven by the growth of green industries such as green steel and aluminum, supported by 3–5 MTPA of green hydrogen production. Additionally, the State is targeting 50% green energy usage in agriculture, reinforcing its commitment to sustainability across sectors.

For vendors and partners involved in the development of the Cable Landing Station (CLS) and associated digital infrastructure, Odisha's clean energy roadmap offers a compelling value proposition. The availability of reliable, renewable power not only reduces carbon footprints but also aligns with global ESG standards making Odisha a preferred destination for environmentally conscious investors and technology providers. The synergy between digital infrastructure and green energy will be instrumental in building a future-ready, sustainable digital economy.

- **Strong governance and business-friendly ecosystem**

As the principal promoter of the Cable Landing Station (CLS) initiative, the Government of Odisha offers a significant strategic advantage by enabling fast-track project execution and minimizing bureaucratic delays. Its proactive involvement ensures that critical approvals often taking 14 to 16

months in similar infrastructure projects are expedited through streamlined processes and high-level coordination. This not only accelerates timelines but also reduces uncertainty for vendors and partners.

One of the most notable enablers is the State's direct role in simplifying land acquisition and Right-of-Way (RoW) clearances, which are typically among the most challenging aspects of large-scale infrastructure deployment. Odisha's integrated governance model ensures seamless coordination across departments and agencies, enhancing operational efficiency and reducing friction at every stage of execution. This cohesive approach positions Odisha as a highly conducive environment for strategic digital infrastructure like the CLS, reinforcing its commitment to becoming a leading digital hub and a preferred destination for global technology investments.

- **National alignment and strategic collaborations**

Government of Odisha has built a strong collaborative framework with central ministries, ensuring alignment with national infrastructure priorities. The State's MoU with RailTel, a key PSU in telecom infrastructure, reinforces its commitment to next-gen digital connectivity. This convergence of State and Central vision expedites clearances and facilitates integrated planning for the CLS project.

- **Ready-to-Engage ecosystem for investors and partners**

The combination of policy stability, clean energy access, strategic location, and institutional support makes Odisha a prime choice for international investors, telecom operators, and hyperscale infrastructure developers. With clear intent and execution capacity, Odisha invites strategic partners to co-create a next-generation CLS ecosystem that will serve as a critical digital gateway for Eastern India and beyond.

- **Ensure a dedicated Department for services sector growth**

The Government of Odisha is set to broaden the mandate of the Electronics and Information Technology Department to encompass the entire services sector, ensuring a unified and strategic approach to governance and development. This expansion is vital for unlocking the full potential of Odisha's rapidly growing services industry, which spans IT, finance, healthcare, and other high-value domains. A clear governance structure will be established, with the Principal Secretary designated as the nodal officer to oversee policy implementation and cross-departmental coordination. This centralized leadership will ensure seamless integration and efficient execution of initiatives across the services ecosystem.

To support this expanded role, the department will be equipped with a robust legislative framework, providing the legal authority needed to enforce regulations and drive sustainable growth. Drawing inspiration from the successful model of the Industries Department, the Electronics and Information Technology Department will focus on fostering innovation, strengthening digital infrastructure, and cultivating a skilled workforce to meet the evolving demands of the services sector. It will also prioritize attracting investments, enabling public-private partnerships, and promoting research and development to accelerate technological progress.

This institutional strengthening will directly benefit strategic initiatives like the Cable Landing Station (CLS) in Puri. With enhanced governance, legal clarity, and interdepartmental coordination, the execution of CLS and related digital infrastructure projects will be smoother, faster, and more impactful. The department's expanded role will ensure that Odisha remains agile and responsive to the needs of global technology partners, reinforcing its position as a future-ready digital hub.

Puri's potential as a Cable Landing Station (CLS) destination is no longer just aspirational- it is ready for execution. With the foundational groundwork already laid by the Government of Odisha, the time is ideal for technology leaders, global carriers, hyperscalers, and investors to step in. This is a unique opportunity to play a defining role in shaping a transformative digital chapter in India's growth journey.

## CHAPTER- 8:

### **RAILTEL'S INVOLVEMENT WILL BE A CORNERSTONE IN DRIVING THE CLS PROJECT TO SUCCESSFUL COMPLETION**

RailTel's International Long Distance (ILD) license from the Department of Telecommunications (DoT) positions it uniquely to lead the establishment of a carrier-neutral Cable Landing Station (CLS) in Puri. This regulatory qualification ensures compliance with international data transit norms, making RailTel a credible and capable partner for global connectivity projects. With over 61,000 kilometers of fiber optic backbone and access to more than 6,100 railway stations, RailTel offers unmatched backhaul infrastructure.

Its citywide fiber presence across 21,000 kilometers ensures seamless data transmission from the CLS to major urban centers in eastern India. This robust infrastructure will be pivotal in enabling high-speed, low-latency connectivity, supporting data centers, cloud services, and enterprise networks across the region. With over two decades of experience in executing large-scale ICT and telecom infrastructure projects, RailTel brings deep technical expertise and operational excellence to the CLS initiative.

Certified under global standards such as ISO 27001 and CMMI Level 4, RailTel ensures secure, high-quality deployments. Its proven track record in national projects like BharatNet, the National Knowledge Network, and Digital Bharat Nidhi highlights its ability to deliver mission-critical infrastructure. By partnering with global hyperscalers, telecom operators, and government stakeholders, RailTel can accelerate the rollout of the CLS and associated digital infrastructure. Its strategic alignment with Indian Railways further enhances logistical and operational capabilities, making it an ideal anchor for building a resilient, future-ready digital ecosystem in Odisha.

**CHAPTER- 9:****INFORMATION REQUIRED FROM PROSPECTIVE STAKEHOLDERS**

To ensure a comprehensive evaluation and alignment with the objectives of the proposed Cable Landing Station at Puri, all interested parties are invited to submit detailed and relevant information as part of their Expression of Interest (EOI). This information will help assess the technical, financial, and operational capabilities of the stakeholders and facilitate informed decision-making during the next stages of the project. Kindly ensure that your submission addresses the key areas outlined in the subsequent sections.

S. No.	Requirement	Option
1	Name of the organization	-
2	Brief description of the organization	-
3	Type of description	Telecom operator/ Hyperscaler/ OEM/ System Integrator/ Others Kindly specify if others
4	Company website	-
5	Past or ongoing engagements in related domains, such as submarine optical fiber cable systems, Cable Landing Stations (CLS)	<i>Format provided in Table 2</i>
6	Are you interested in investing in the project	Yes/ No/ Maybe
7	If yes for investing, type of investing	Equity investment/ long-term IRU/ bandwidth leasing/ others Kindly specify if others
8	Which deployment model is most suitable	Point to Point/ Consortium/ Hybrid (leasing)
9	What role your organization be potentially be playing in this project	Bandwidth consumer/ Fiber lease/ System Integrator/ OEM/ Others Kindly specify if others
10	Which geography/ country to be connected to Puri	Singapore/ Thailand/ Malaysia/ Others Kindly specify if others

***Table 1. Participant Information Template for EOI submission***

In addition to above, the bidders are requested to submit a document covering following information, not limited to.

- a) Details on interest in investing (yes/no/maybe) and asks for the “type of investing” (equity, long-term IRU, bandwidth leasing, others).
- b) Suggestions for unique delivery models, partnership frameworks, or co-investment strategies that could enhance project outcomes along with comments on identified models, if any.
- c) Details pertaining to the proposition, with quantifiable and measurable outcomes. The outcomes which the bidders are proposing should be clearly and explicitly defined in their bids and same will be used for deriving the monetary value of the proposition.
- d) Support required from State Government of Odisha/ RailTel for successful rollout of the project.
- e) Suggestion on technology stack of optical communication.
- f) An outline of the entity’s vision, methodology, or strategic considerations for contributing effectively to the project.
- g) What technical features or specifications are important for submarine cable system (e.g., latency, route diversity, security, redundancy).
- h) What strategic benefits do you expect from participating in this project.
- i) Please share any other suggestions, expectations, or feedback regarding the proposed CLS and submarine cable project.

Name and location of project of the project	A-end and B-end information	Value of the project	Duration of the project	Expected completion year	Exact role	Whether by self or by associated entities

***Table 2. Relevant experience – past and ongoing projects***

The table fields provided may be relevant to some participants and not applicable to others. Participants are encouraged to include the completed table as part of their EOI response, wherever applicable. Additionally, they are free to attach any number of supporting documents to supplement their submission.

## **CHAPTER- 10: CLARIFICATIONS AND QUERIES**

Participants seeking any clarification regarding the CLS initiative or the contents of this EOI are requested to contact the Government of Odisha within fifteen (15) days from the date of this EOI's circulation. Queries may be directed to the following email address: [pkchand@railtelindia.com].



## **CHAPTER- 11: DEADLINE**

The Expression of Interest (EOI), in the form of a proposal/presentation including all required information outlined in this document. Responses are to be submitted no later than 30 days from the circulation date of this EOI. Please adhere strictly to the deadline, as no extensions will be granted.

## CHAPTER- 12: SUBMISSION OF BID

**12.1** This EOI should be duly submitted online using e-Procurement Portal <https://railtel.enivida.com>.

- a. The offer shall be submitted in single packet on eNivida Portal as per instructions given.
- b. Tenderer shall provide the details in eNivida portal. In case the schedule of requirement offered by tenderer is incomplete with reference to EOI document, the offer is liable to be rejected.
- c. Any document submitted/ uploaded in eNivida portal must be duly signed & stamped/digitally signed by the tenderer in each page.
- d. Tenderers are requested to go through all the conditions of the EOI document and note that, by submitting the EOI documents, duly signed, they have accepted these conditions and undertake to abide by these conditions (unless specifically disagreed to clause wise).
- e. **ATTESTATION OF ALTERATION:** No scribbling is permissible in the EOI documents. Bids containing erasures and alterations in the EOI documents are liable to be rejected. Any correction made by the tenderer/ tenderers in his/their entries must be signed (not initiated) by him/them.

**12.2 COVER-01: EOI Document Fee, EMD, Credential & Proposal:** This online cover shall contain UTR Numbers of transaction/Date of online transaction of EMD and EOI Document Fee amount paid online in RailTel Collection Account/proof of transaction to be enclosed.

Documents as per the requirement (Table No. 1 & 2) shall be submitted in this cover too. These documents should be conformance to the requirement.

**12.3 COVER-02: Financial Bid:** Not Applicable.

### **12.4 E-tendering Instructions to Bidders**

#### **12.4.1 GENERAL:**

Submission of Bids only through online process is mandatory for this EOI.

E-Tendering is a methodology for conducting Public Procurement in a transparent and secured manner. Now, the Government of India has made e-tendering mandatory. Suppliers/ Vendors will be the biggest beneficiaries of this new system of procurement. For conducting electronic tendering, RailTel has decided to use the portal <https://railtel.enivida.com>. Bidder Enrolment can be done using "Online Bidder Enrolment".

The instructions given below are meant to assist the bidders in registering on the e- tender Portal, and submitting their bid online on the e-tendering portal as per uploaded bid. More information for submitting online bids on the eNvida Portal may be obtained at: <https://railtel.enivida.com>

#### 12.4.2 GUIDELINES FOR REGISTRATION:

1. Bidders are required to enrol on the e-Procurement Portal: <https://railtel.enivida.com/bidderRegistration/newRegistration> or click on the link “Bidder Enrolment” available on the home page of e-tender Portal by paying the Registration fee of Rs. 2000/-+ Applicable GST.
2. As part of the enrolment process, the bidders will be required to choose a unique username and assign a password for their account.
3. Bidders are advised to register their valid email address and mobile numbers as part of the registration process. These would be used for any communication with the bidders.
4. Upon enrolment, the bidders will be required to register their valid Digital Signature Certificate (**Only Class III Certificates with signing + encryption key usage**) issued by any Certifying Authority recognized by CCA India (e.g. Sify / TCS / nCode / eMudhra etc.) with their profile.
5. Only valid DSC should be registered by a bidder. Please note that the bidders are responsible to ensure that they do not lend their DSC’s to others which may lead to misuse.
6. Bidder then logs in to the site through the secured log-in by entering their user ID /Password and the password of the DSC /e-Token.
7. The scanned copies of all original documents should be uploaded in pdf format on e-tender portal.
8. After completion of registration payment, bidders need to send their acknowledgement copy on our help desk mail id [eprocurement@railtelindia.com](mailto:eprocurement@railtelindia.com) for activation of account.

#### 12.4.3 SEARCHING FOR EOI DOCUMENTS:

1. There is various search options built in the e-tender Portal, to facilitate bidders to search active tenders by several parameters.
2. Once the bidders have selected the tenders they are interested in, bidders can pay the EOI Document fee and processing fee (NOT REFUNDABLE) by net-banking / Debit / Credit card then bidder may download the required documents / EOI schedules, Bid documents etc. Once bidder pay both fee EOI will be moved to the respective ‘requested’ Tab. This would enable the e- tender Portal to intimate the bidders through SMS / e-mail in case there is any corrigendum issued to the EOI document.

#### **12.4.4 PREPARATION OF BIDS:**

1. Bidder should take into account any corrigendum published on the EOI document before submitting their bid.
2. Please go through the EOI notice and the EOI document carefully to understand the documents required to be submitted as part of the bid.
3. Bidder, in advance, should get ready the bid documents to be submitted as indicated in the EOI document / schedule and generally, they can be in PDF formats. Bid Original documents may be scanned with 100 dpi with Colour option, which helps in reducing size of the scanned document.
4. To avoid the time and effort required in uploading the same set of standard documents which are required to be submitted as a part of every bid, a provision of uploading such standard documents (e.g. PAN card copy, GST, Annual reports, auditor certificates etc.) has been provided to the bidders. Bidders can use “My Documents” available to them to upload such documents.
5. These documents may be directly submitted from the “My Documents” area while submitting a bid, and need not be uploaded again and again. This will lead to a reduction in the time required for bid submission process. Already uploaded documents in this section will be displayed. Click “New” to upload new documents.

#### **12.4.5 SUBMISSION OF BIDS:**

- I. Bidder should log into the website well in advance for the submission of the bid so that it gets uploaded well in time i.e. on or before the bid submission time. Bidder will be responsible for any delay due to other issues.
- II. The bidder has to digitally sign and upload the required bid documents one by one as indicated in the EOI document as a token of acceptance of the terms and conditions laid down by RailTel.
- III. Bidder has to select the payment option as “e-payment” to pay the EOI fee / EMD as applicable and enter details of the instrument.
- IV. The server time (which is displayed on the bidders’ dashboard) will be considered as the standard time for referencing the deadlines for submission of the bids by the bidders, opening of bids etc. The bidders should follow this time during bid submission.
- V. The uploaded EOI documents become readable only after the EOI opening by the authorized bid openers.
- VI. Upon the successful and timely submission of bid click “Complete” (i.e. after Clicking “Submit” in the portal), the portal will give a successful Bid submission acknowledgement

& a bid summary will be displayed with the unique id and date & time of submission of the bid with all other relevant details.

VII. The EOI summary has to be printed and kept as an acknowledgement of the submission of the Bid. This acknowledgement may be used as an entry pass for any bid opening meetings.

**12.5      For any clarification in using eNivida Portal:**

12.5.1 Any queries relating to the EOI document and the terms and conditions contained therein should be addressed to the EOI Inviting Authority for a EOI or the relevant contact person indicated in the EOI Document.

12.5.2 Any queries relating to the process of online bid submission or queries relating to e- tender Portal in general may be directed to the Helpdesk Support.

12.5.3 Please feel free to contact eNivida Helpdesk (as given below) for any query related to e-tendering:

Phone No. 011-49606060/8448288988

Mail id: - eprocurement@railtelindia.com

**12.6      Documents to be submitted:**

Following documents shall be submitted in Technical and Financial bid as given below:

1. Filled and signed Offer Letter.
2. Signed Copy of EOI Document/ Corrigenda.
3. E-receipt of EMD.
4. E-receipt of EOI Document fee.
5. Power of attorney/Authorization
6. In case bidder happens to be an eligible MSE, the documentary evidence for the same shall be submitted.
7. Complete technical data and particulars.
8. Clause wise compliance to EOI conditions.
9. Notarized Affidavit
10. Certificate by bidders sharing a land border with India.
11. All other document asked in table No. 1 and 2 of EOI Document.
12. Bid Security Declaration (If the bidder claims the exemption under MSE clause)
13. Non-Disclosure Agreement
14. Declaration of clean track record/no blacklisting

**Note:** Non submission of the above-mentioned documents may lead to rejection of the bid.

## **CHAPTER- 13: OPENING OF BIDS**

The bids will be opened in the presence of bidders' representatives (only one) who choose to attend the Bid opening sessions as per due date and time mentioned in EOI notice. The bidders' representatives who are present shall sign a register evidencing their attendance.

**13.1 COVER-01: EOI Document Fee, EMD, Credential & Proposal:** The cover-1 of EOI will be opened on the date and time mentioned in the EOI Notice. EOI Document Fee, EMD, Credential & Proposal (and Credential bid modifications, if any) of only those bidders, whose EMD and EOI fee are in order and submitted online, shall be opened. The bids will then be passed on to a duly constituted Technical Evaluation Committee (TEC) for evaluation of received offers.

**13.2 COVER-02: Financial Bid:** Not Applicable

## CHAPTER- 15: EOI DOCUMENT FEE & EARNEST MONEY DEPOSIT

- 15.1 EOI Document Fee:** The Bidders shall submit an amount of Rs. 5,900/- (Rs. Five Thousand Nine Hundred only) towards EOI Document Fee in the form of online transfer on eNivida Portal for further processing along with submission of respective UTR numbers of online transfer to be shared with RailTel. The EOI Document Fee is non-refundable.
- 15.2 Earnest Money Deposit:** The tenderer shall submit a sum of Rs 5,00,000/- (Rupees Five lakh only) as earnest money Deposit online on eNivida Portal in favour of RailTel Corporation of India Limited.
- 15.3** The tenderers shall hold the offer open till such date as specified. It being understood that the EOI documents have been sold/issued to the tenderer and the tenderer has been permitted to EOI in consideration of the stipulation on his part that after submitting his Bid he will not resile from his offer or modify the terms and conditions thereof in a manner not acceptable to RailTel. If the tenderer fails to observe or comply with the foregoing stipulation, the aforesaid amount deposited as Earnest Money shall be forfeited by the RailTel.
- 15.4** The earnest money may be forfeited, if tenderer withdraws its Bid during the period of Bid validity or if the tenderer fails to sign the contract within timeline.
- 15.5** The earnest money of unsuccessful tenderer will save as herein before provided, be returned within reasonable time to the unsuccessful tenderer but the RailTel shall not be responsible for any loss or depreciation that may happen to the security for the due performance of the above stipulation to keep offer open for the period specified in the EOI documents or to the Earnest Money while in their possession nor be liable to pay interest thereon.
- 15.6** If the Bid is accepted, the amount of Earnest Money will be released after 01 (one) month of acceptance of the bid and completion of further due processes.
- 15.7** The Bid not accompanied by Earnest Money Deposit will be summarily rejected.

**ANNEXURE-1: OFFER LETTER**

(On Organization Letter Head)

To,  
The Principal Executive Director/ER  
RailTel Corporation of India Limited, Eastern Region,  
19th Floor, Aurora Waterfront Building,  
Plot No. 34/1, Block -GN, Sector - V,  
Salt Lake City, Kolkata -700091, West Bengal

Ref: RailTel's EOI Ref: \_\_\_\_\_

Dear Sir/Madam,

1. I, the undersigned, on behalf of M/s ....., having carefully examined the referred EOI offer to participate in the same, in full conformity with the said EOI and all the terms and conditions thereof, including corrigendum issued till last date of submission of bids. It is also undertaken and submitted that we are in abidance of all clauses of this EOI.
2. I agree to abide by this Proposal, consisting of this letter, our Pre-qualification, Technical and Commercial Proposals, for a period of 120 days from the date fixed for submission of Proposals as stipulated in the EOI and modifications resulting from contract negotiations, and it shall remain binding upon us and may be accepted by you at any time before the expiration of that period.
3. A sum of Rs. -----/- (Rupees ----- only) is herewith submitted as "Earnest Money Deposit" through eNivida portal with the following transaction details: -----  
-----
4. I acknowledge that the Authority will be relying on the information provided in the Proposal and the documents accompanying the Proposal for selection of the Commercially Suitable Consultant for the aforesaid Service, and we certify that all information provided therein is true and correct; nothing has been omitted which renders such information misleading; and all documents accompanying the Proposal are true copies of their respective originals.
5. I undertake, if our Bid is accepted, to commence our services as per scope of work as specified in the contract document, if applicable.
6. Until a formal Letter of Acceptance or Contract is prepared and executed, this Bid and supplement / additional documents submitted (if any), together with your written acceptance thereof in your notification of award shall constitute a binding contract between us.
7. I hereby undertake and give unconditional acceptance for compliance of all terms & conditions of this EOI.
8. I hereby undertake that there will be no deviation from the Terms and Conditions of this EOI Document.



**Signature of Authorised Signatory**

**Name**

**Designation**

SIGNATURE OF WITNESS

- 1.
- 2.

ACCEPTANCE OF Bids

I accept the Bids as above and agree to pay the rate as entered in Schedule of requirements.

for and on behalf of RailTel Corporation of India Limited, Eastern Region, Kolkata

WITNESS

- 1.
- 2

Date

**ANNEXURE-2**

**NON-DISCLOSURE AGREEMENT**

This Non-Disclosure Agreement (this “Agreement”) is made and entered into on this \_\_\_\_ day of \_\_\_, 2025 (the “Effective Date”) at \_.

By and between

RailTel Corporation of India Limited, (CIN: L64202DL2000GOI107905), a Public Sector Undertaking under Ministry of Railways, Govt. of India, having its registered and corporate office at Plate-A, 6th Floor, Office Block, Tower -2, East Kidwai Nagar, New Delhi-110023 & Eastern Region Office at Eastern Region, 19th Floor, Aurora Waterfront Building, Plot no. 34/1, Block -GN, Sector - V, Salt Lake City, Kolkata -700091, West Bengal, (hereinafter referred to as 'RailTel'), which expression shall unless repugnant to the context or meaning thereof, deem to mean and include its successors and its permitted assignees of the ONE PART,

And

\_\_\_\_\_) (CIN: \_\_\_\_\_), a company duly incorporated under  
\_\_\_\_\_

the \_\_\_\_\_ provisions of Companies Act, having its registered office at \_\_\_\_\_, (hereinafter referred to as '\_\_\_\_\_'), which expression shall unless repugnant to the context or meaning thereof, deem to mean and include its successors and its permitted assignees of OTHER PART

RailTel and \_\_\_\_\_ shall be individually referred to as “Party” and jointly as “Parties”

WHEREAS, RailTel and \_\_\_\_\_, each possesses confidential and proprietary information related to its business activities, including, but not limited to, that information designated as confidential or proprietary under Section 2 of this Agreement, as well as technical and non- technical information, patents, copyrights, trade secrets, know-how, financial data, design details and specifications, engineering, business and marketing strategies and plans, forecasts or plans, pricing strategies, formulas, procurement requirements, vendor and customer lists, inventions, techniques, sketches, drawings, models, processes, apparatus, equipment, algorithms, software programs, software source documents, product designs and the like, and third party confidential information (collectively, the “Information”);

WHEREAS, the Parties have initiated discussions regarding a possible business relationship for

WHEREAS, each Party accordingly desires to disclose certain Information (each Party, in such disclosing capacity, the “Disclosing Party”) to the other Party (each Party, in such receiving capacity, the “Receiving Party”) subject to the terms and conditions of this Agreement.

NOW THEREFORE, in consideration of the receipt of certain Information, and the mutual promises made in this Agreement, the Parties, intending to be legally bound, hereby agree as follows:

1. Permitted Use.

(a) Receiving Party shall:

- (i) hold all Information received from Disclosing Party in confidence;
- (ii) use such Information for the purpose of evaluating the possibility of entering into a commercial arrangement between the Parties concerning such Information; and
- (iii) restrict disclosure of such Information to those of Receiving Party's officers, directors, employees, affiliates, advisors, agents and consultants (collectively, the "Representatives") who the Receiving Party, in its reasonable discretion, deems need to know such Information, and are bound by the terms and conditions of (1) this Agreement, or (2) an agreement with terms and conditions substantially similar to those set forth in this Agreement.

(b) The restrictions on Receiving Party's use and disclosure of Information as set forth above shall not apply to any Information that Receiving Party can demonstrate:

- (i) is wholly and independently developed by Receiving Party without the use of Information of Disclosing Party;
- (ii) at the time of disclosure to Receiving Party, was either (A) in the public domain, or (B) known to Receiving Party;
- (iii) is approved for release by written authorization of Disclosing Party; or
- (iv) is disclosed in response to a valid order of a court or other governmental body in the India or any political subdivision thereof, but only to the extent of, and for the purposes set forth in, such order; provided, however, that Receiving Party shall first and immediately notify Disclosing Party in writing of the order and permit Disclosing Party to seek an appropriate protective order.

(c) Both parties further agree to exercise the same degree of care that it exercises to protect its own Confidential Information of a like nature from unauthorized disclosure, but in no event shall a less than reasonable degree of care be exercised by either party.

2. Designation.

- (a) Information shall be deemed confidential and proprietary and subject to the restrictions of this Agreement if, when provided in:
  - (i) written or other tangible form, such Information is clearly marked as proprietary or confidential when disclosed to Receiving Party; or
  - (ii) oral or other intangible form, such Information is identified as confidential or proprietary at the

time of disclosure.

3. Cooperation. Receiving Party will immediately give notice to Disclosing Party of any unauthorized use or disclosure of the Information of Disclosing Party.
4. Ownership of Information. All Information remains the property of Disclosing Party and no license or other rights to such Information is granted or implied hereby. Notwithstanding the foregoing, Disclosing Party understands that Receiving Party may currently or in the future be developing information internally, or receiving information from other parties that may be similar to Information of the Disclosing Party. Notwithstanding anything to the contrary, nothing in this Agreement will be construed as a representation or inference that Receiving Party will not develop products, or have products developed for it, that, without violation of this Agreement, compete with the products or systems contemplated by Disclosing Party's Information.
5. No Obligation: Neither this Agreement nor the disclosure or receipt of Information hereunder shall be construed as creating any obligation of a Party to furnish Information to the other Party or to enter into any agreement, venture or relationship with the other Party.
6. Return or Destruction of Information.
  - a. All Information shall remain the sole property of Disclosing Party and all materials containing any such Information (including all copies made by Receiving Party) and its Representatives shall be returned or destroyed by Receiving Party immediately upon the earlier of:
    - i. termination of this Agreement.
    - ii. expiration of this Agreement; or
    - iii. Receiving Party's determination that it no longer has a need for such Information.
  - b. Upon request of Disclosing Party, Receiving Party shall certify in writing that all Information received by Receiving Party (including all copies thereof) and all materials containing such Information (including all copies thereof) have been destroyed.
7. Injunctive Relief: Without prejudice to any other rights or remedies that a party may have, each party acknowledges and agrees that damages alone may not be an adequate remedy for any breach of this Agreement, and that a party shall be entitled to seek the remedies of injunction, specific performance and/or any other equitable relief for any threatened or actual breach of this Agreement
8. Notice
  - a. Any notice required or permitted by this Agreement shall be in writing and shall be delivered as follows, with notice deemed given as indicated:
    - i. by personal delivery, when delivered personally.
    - ii. by overnight courier, upon written verification of receipt; or

- iii. by certified or registered mail with return receipt requested, upon verification of receipt.
- b. Notice shall be sent to the following addresses or such other address as either Party specifies in writing.

RailTel Corporation of India limited:

Kind Attn: Principal Executive Director/ER,

Address: RailTel Corporation of India Limited, Eastern Region, 19th Floor, Aurora Waterfront Building, Plot no. 34/1, Block -GN, Sector - V, Salt Lake City, Kolkata -700091, West Bengal  
Phone: 033-4401490

Kind Attn: Sr. Dy. General Manager/ Marketing/ER

Address: Eastern Region, 19th Floor, Aurora Waterfront Building,

Plot no. 34/1, Block -GN, Sector - V,

Salt Lake City, Kolkata -700091, West Bengal

Phone: 033-4401490

9. Term, Termination and Survivability.

- a. Unless terminated earlier in accordance with the provisions of this agreement, this Agreement shall be in full force and effect for a period of 02 (two) years from the effective date hereof.

Each party reserves the right in its sole and absolute discretion to terminate this Agreement by giving the other party not less than 30 days' written notice of such termination.

Notwithstanding the foregoing clause 9(a) and 9 (b) , Receiving Party agrees that its obligations, shall:

- i. In respect to Information provided to it during the Term of this agreement, shall survive and continue even after the expiry of the term or termination of this agreement; and
- ii. not apply to any materials or information disclosed to it thereafter.

- 10. **Governing Law and Jurisdiction.** This Agreement shall be governed in all respects solely and exclusively by the laws of India without regard to its conflicts of law principles. The Parties hereto expressly consent and submit themselves to the jurisdiction of the courts of New Delhi.
- 11. **Counterparts.** This agreement is executed in duplicate, each of which shall be deemed to be the original and both when taken together shall be deemed to form a single agreement
- 12. **No Definitive Transaction.** The Parties hereto understand and agree that no contractor agreement with respect to any aspect of a potential transaction between the Parties shall be deemed to exist unless and until a definitive written agreement providing for such aspect of the transaction has been executed by a duly authorized representative of each Party and duly delivered to the other Party (a "Final Agreement"), and the Parties hereby waive, in advance, any claims in connection with a possible transaction unless and until the Parties have entered into a Final Agreement.

- i. Settlement of Disputes: The parties shall, at the first instance, attempt to resolve through good faith negotiation and consultation, any difference, conflict or question arising between the parties hereto relating to or concerning or arising out of or in connection with this agreement, and such negotiation or consultation shall begin promptly after a Party has delivered to another Party a written request for such consultation.
  - ii. In the event of any dispute, difference, conflict or question arising between the parties hereto, relating to or concerning or arising out of or in connection with this agreement, is not settled through good faith negotiation or consultation, the same shall be referred to arbitration by a sole arbitrator.
13. The sole arbitrator shall be appointed by CMD/RailTel out of the panel of independent arbitrators maintained by RailTel, having expertise in their respective domains. The seat and the venue of arbitration shall be New Delhi. The arbitration proceedings shall be in accordance with the provision of the Arbitration and Conciliation Act 1996 and any other statutory amendments or modifications thereof. The decision of arbitrator shall be final and binding on both parties. The arbitration proceedings shall be conducted in English Language. The fees and cost of arbitration shall be borne equally between the part

#### 14. CONFIDENTIALITY OF NEGOTIATIONS

Without the Disclosing Party's prior written consent, the Receiving Party shall not disclose to any Person who is not a Representative of the Receiving Party the fact that Confidential Information has been made available to the Receiving Party or that it has inspected any portion of the Confidential Information or that discussions between the Parties may be taking place

#### 15. REPRESENTATION

The Receiving Party acknowledges that the Disclosing Party makes no representation or warranty as to the accuracy or completeness of any of the Confidential Information furnished by or on its behalf. Nothing in this clause operates to limit or exclude any liability for fraudulent misrepresentation.

#### 16. ASSIGNMENT

Neither this Agreement nor any of the rights, interests or obligations under this Agreement shall be assigned, in whole or in part, by operation of law or otherwise by any of the Parties without the prior written consent of each of the other Parties. Any purported assignment without such consent shall be void. Subject to the preceding sentences, this Agreement will be binding upon, inure to the benefit of, and be enforceable by, the Parties and their respective successors and assigns.

#### 17. EMPLOYEES AND OTHERS

Each Party shall advise its Representatives, contractors, subcontractors and licensees, and shall require its Affiliates to advise their Representatives, contractors, subcontractors and licensees, of the obligations of confidentiality and non-use under this Agreement, and shall be responsible for ensuring compliance by its and its Affiliates' Representatives, contractors, subcontractors and licensees with such obligations. In addition, each Party shall require all persons and entities who are not employees of a Party and who are provided access to the Confidential Information, to execute confidentiality or non-disclosure agreements containing provisions no less stringent than those set forth in this Agreement. Each Party shall promptly notify the other Party in writing upon learning of any unauthorized disclosure or use of the Confidential Information by such persons or entities.

#### 18. NO LICENSE

Nothing in this Agreement is intended to grant any rights to under any patent, copyright, or other intellectual property right of the Disclosing Party, nor will this Agreement grant the Receiving Party any rights in or to the Confidential Information of the Disclosing Party, except as expressly set forth in this Agreement.

#### 19. RELATIONSHIP BETWEEN PARTIES:

Nothing in this Agreement or in any matter or any arrangement contemplated by it is intended to constitute a partnership, association, joint venture, fiduciary relationship or other cooperative entity between the parties for any purpose whatsoever. Neither party has any power or authority to bind the other party or impose any obligations on it and neither party shall purport to do so or hold itself out as capable of doing so.

#### 20. UNPUBLISHED PRICE SENSITIVE INFORMATION (UPSI)

I/we \_\_\_\_\_ agrees and acknowledges that \_\_\_\_\_, its Partners, employees, representatives etc., by virtue of being associated with RailTel and being in frequent communication with RailTel and its employees, shall be deemed to be "Connected Persons" within the meaning of SEBI (Prohibition of Insider Trading) Regulations, 2015 and shall be bound by the said regulations while dealing with any confidential and/ or price sensitive information of RailTel. \_\_\_\_\_ shall always and at all times comply with the obligations and restrictions contained in the said regulations. In terms of the said regulations, \_\_\_\_\_ shall abide by the restriction on communication, providing or allowing access to any Unpublished Price Sensitive Information (UPSI) relating to RailTel as well as restriction on trading of its stock while holding such Unpublished Price Sensitive Information relating to RailTel

**21. MISCELLANEOUS.**

This Agreement constitutes the entire understanding among the Parties as to the Information and supersedes all prior discussions between them relating thereto. No amendment or modification of this Agreement shall be valid or binding on the Parties unless made in writing and signed on behalf of each Party by its authorized representative. The failure or delay of any Party to enforce at any time any provision of this Agreement shall not constitute a waiver of such Party's right thereafter to enforce each and every provision of this Agreement. In the event that any of the terms, conditions or provisions of this Agreement are held to be illegal, unenforceable or invalid by any court of competent jurisdiction, the remaining terms, conditions or provisions hereof shall remain in full force and effect. The rights, remedies and obligations set forth herein are in addition to, and not in substitution of, any rights, remedies or obligations which may be granted or imposed under law or in equity.

IN WITNESS WHEREOF, the Parties have executed this Agreement on the date set forth above.

Bidders Name:	RailTel Corporation of India Limited:
By	By
_ Name:	_ Name:
Title:	Title:

Witnesses:



**ANNEXURE-3****FORMAT FOR AFFIDAVIT TO BE UPLOADED BY BIDDER ALONGWITH THE EOI DOCUMENT**

*(To be executed in presence of public notary on non-judicial stamp paper of the value of Rs. 100/- or equivalent. The paper has to be in the name of the Consultant) \*\**

I \_\_\_\_\_ (Name and designation)\*\* appointed as the attorney/ authorized signatory of the Consultant (including its constituents), M/s \_\_\_\_\_ (hereinafter called the Consultant) for the purpose of the EOI document for the work of \_\_\_\_\_ as per the EOI No. \_\_\_\_\_ of (RailTel Corporation of India Limited), do hereby solemnly affirm and state on the behalf of the Consultant including its constituents as under:

1. I/we the Consultant (s), am/are signing this document after carefully reading the contents.
2. I/we the Consultant (s) also accept all the conditions of the EOI and have signed all the pages in confirmation thereof.
3. I/we hereby declare that I/we have downloaded the EOI document from RailTel website <https://www.railtel.in>. I/we have verified the content of the document from the website and there is no addition, no deletion or no alternation to be content of the EOI document. In case of any discrepancy noticed at any stage i.e., evaluation of OT, execution of work or final payment of the contract, the master copy available with the RailTel Administration shall be final and binding upon me/us.
4. I/we declare and certify that I/we have not made any misleading or false representation in the forms, statements and attachments in proof of the qualification requirements.
5. I/we also understand that my/our offer will be evaluated based on the documents/credentials submitted along with the offer and same shall be binding upon me/us.
6. I/we declare that the information and documents submitted along with the Bid by me/us are correct and I/we are fully responsible for the correctness of the information and documents, submitted by us.
7. I/we undersigned that if the certificates regarding eligibility criteria submitted by us are found to be forged/false or incorrect at any time during process for evaluation of OT, it shall lead to forfeiture of the EOI EMD besides banning of business for five years on entire RailTel. Further, I/we (insert name of the Consultant)\*\* and all my/our constituents understand that my/our constituents understand that my/our offer shall be summarily rejected.
8. I/we also understand that if the certificates submitted by us are found to be false/forged or incorrect at any time after the award of the contract, it will lead to termination of the contract, along with forfeiture of EMD/SD and Performance guarantee besides any other action provided in the contract including banning of business for five years on entire RailTel.

DEPONENT  
SEAL AND SIGNATURE OF THE Consultant

VERIFICATION

I/We above named EOI do hereby solemnly affirm and verify that the contents of my/our above affidavit are true and correct. Nothing has been concealed and no part of it is false.

DEPONENT  
SEAL AND SIGNATURE OF THE Consultant

Place:

Dated:

**\*\*The contents in Italics are only for guidance purpose. Details as appropriate, are to be filled in suitably by BA. Attestation before Magistrate/Notary Public.**

**ANNEXURE-4****Performa for Contract Agreement**

(LOA No. \_\_\_\_\_ for “(Name of Work): \_\_\_\_\_ ( \_\_\_\_\_ ) of Eastern Region”

This AGREEMENT is made at \_\_\_\_\_ on this \_\_\_\_\_ day of \_\_\_\_\_ two thousand and twenty, by and between RailTel Corporation of India Limited (A Govt. of India Undertaking) having its Registered office at 6<sup>th</sup> Floor, 3<sup>rd</sup> Block, Delhi Technology Park, Shastri Park, Delhi 110053, and Eastern Region office at 19th Floor, Aurora Waterfront Building, Plot no. 34/1, Block -GN, Sector - V, Salt Lake City, Kolkata -700091, West Bengal acting in the premises through Principal Executive Director/Eastern Region (hereinafter referred to as ‘RailTel’, which expression should unless repugnant to the context or meaning thereof include its successors and permitted assigns) of the one part;

And \_\_\_\_\_ having its registered office at \_\_\_\_\_ acting in the premises through \_\_\_\_\_ (hereafter referred to as “Contractor”, which expression should unless repugnant to the context or meaning thereof include its successor and permitted assigns) of the other part.

Whereas in response to a call for EOI by RailTel for the work of “Name of Work.” as per EOI papers at Annexure ‘A’ read with Corrigendum..... issued by RailTel hereto, the Contractor has submitted a Bid as per Annexure ‘B’ hereto

AND WHEREAS the said Bid of the Contractor has been accepted for the work of “Name of Work” of Eastern Region” as per copy of Letter of Acceptance of EOI No. \_\_\_\_\_ dated \_\_\_\_\_ complete with enclosures at the accepted rates and agreed deviations from EOI papers as per Annexure-C hereto at contract value of Rs. \_\_\_\_\_ (Rupees \_\_\_\_\_ Only) duly accepted by the contractor.

Now this agreement witnesses that in consideration of the premises and the payment to be made by the Purchaser (RailTel) to the Contractor provided for herein, the Contractor shall supply all equipment and materials and execute and perform all works for which the said Bid of the Contractor has been accepted strictly according to the various provisions in Annexure ‘B’ and ‘C’ hereto and upon such supply, execute and performance to the satisfaction of the purchaser (RailTel) and the purchaser (RailTel) shall pay to the Contractor at the rates accepted as per the said Annexure ‘C’ and in terms of the provisions therein.

IN WITNESS whereof both the parties have hereunto set and subscribed their respective hands and/or seals on the day and year respectively mentioned against their respective signatures.

Signed and delivered by Shri \_\_\_\_\_ for and on behalf of RailTel Corporation of India Ltd.

The contract within named in the presence of :

1. Signature :  
Date :  
Name in Block Capitals :

Address :  
2. Signature :  
Date :  
Name in Block Capitals :  
Address :

Signed and delivered by Shri. \_\_\_\_\_ for and on behalf of  
\_\_\_\_\_, the contractor within named in the presence of :

1. Signature :  
Date :  
Name in Block Capitals :  
Address :  
2. Signature :  
Date :  
Name in Block Capitals :  
Address :

Annexure – A : EOI Paper No. \_\_\_\_\_ with corrigendum, if any.  
Annexure – B : Firm's offer.  
Annexure – C : Letter of Acceptance No. \_\_\_\_\_ with all enclosures.  
Annexure – D : Copy of Contract Performance Guarantee.

**ANNEXURE-5: Certificate to be uploaded by Bidders sharing a land border with India  
(Contract)  
(On Organization Letter Head)**

To,  
The Principal Executive Director/ER  
RailTel Corporation of India Limited, Eastern Region,  
19th Floor, Aurora Waterfront Building,  
Plot no. 34/1, Block -GN, Sector - V,  
Salt Lake City, Kolkata -700091, West Bengal

Ref: RailTel's EOI Ref: \_\_\_\_\_

Dear Sir/Madam,

I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India; I certify that this bidder is not from such a country or, if from such a country, has been registered with the Competent Authority. I hereby certify that this bidder fulfils all requirements in this regard and is eligible to be considered. [Where applicable, evidence of valid registration by the Competent Authority shall be attached.

**Signature of Authorised Signatory**

**Name**

**Designation**

**ANNEXURE-6: Certificate to be uploaded by Bidders sharing a land border with India (Sub-Contract)**

(On Organization Letter Head)

To,  
The Principal Executive Director/ER  
RailTel Corporation of India Limited, Eastern Region,  
19th Floor, Aurora Waterfront Building,  
Plot no. 34/1, Block -GN, Sector - V,  
Salt Lake City, Kolkata -700091, West Bengal

Ref: RailTel's EOI Ref: \_\_\_\_\_

Dear Sir/Madam,

I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India and on sub-contracting to contractors from such countries; I certify that this bidder is not from such a country or, if from such a country, has been registered with the Competent Authority and will not sub-contract any work to a contractor from such countries unless such contractor is registered with the Competent Authority. I hereby certify that this bidder fulfils all requirements in this regard and is eligible to be considered. [Where applicable, evidence of valid registration by the Competent Authority shall be attached.

**Signature of Authorised Signatory**

**Name**

**Designation**

**ANNEXURE-7: Certificate to be uploaded by Bidders sharing a land border with India (ToT):  
(On Organization Letter Head)**

“I have read the clause regarding restrictions on procurement from a bidder having Transfer of Technology (ToT) arrangement. I certify that this bidder does not have any ToT arrangement requiring registration with the competent authority.”

OR

“I have read the clause regarding restrictions on procurement from a bidder having Transfer of Technology (ToT) arrangement. I certify that this bidder has valid registration to participate in this procurement.”

**Signature of Authorised Signatory**

**Name**

**Designation**

**ANNEXURE-8: BID SECURITY DECLARATION**

(On non-judicial stamp paper of Rs. 100/-)

Whereas, I/We..... (Name of Agency) has submitted bid for ..... (Name of Work and Tender No. ....) and whereas Earnest Money Deposit is being exempted in the aforesaid tender to give relief to the bidders as per Govt. of India guidelines as the bidder being .....

I/We hereby submit the following “Bid Security Declaration” in lieu of exemption from submitting Earnest Money Deposit: -

1) If I/We withdraw or modify my/our bid during the bid validity period (including extended validity of tender) specified in the tender documents;

Or

2) If, after the award of work, I/We fail to accept LOA/PO, or to sign the contract agreement or fail to submit performance guarantee or fail to commence the work within stipulated time period prescribed in tender documents;

Or

3) If I/We furnish any incorrect or false statement / information/ document;

Or

4) If I/We hide any relevant information or do not disclose any material fact in the tender;

Or

I/We may be disqualified and banned for a period of three years and shall not be eligible to bid for future tenders in RailTel Corporation of India Ltd. for the period of three years from date of issue of such orders.

(Signed by the Authorized Representative of Firm)

Name of Authorized Representative

Name of Firm

Date



**ANNEXURE- 9:**

**DECLARATION OF CLEAN TRACK RECORD/NO BLACKLISTING**

(To be submitted by Bidder on original letter head)

To,

Date:

Principal Executive Director,  
RailTel Corporation of India Ltd.,  
Eastern Region, 19th Floor,  
Aurora Waterfront Building,  
Plot No. 34/1, Block GN, Sector-V,  
Salt Lake, Kolkata-700 091

**Sub:** Selection of Prospective Stakeholders for setting up of Cable Landing Station (CLS) at Puri (Odisha), India and laying of associated submarine cable system.

**Ref:** EOI No. RAILTEL/TENDER/GTE/ER/HQ/2025-26/1570, Dt. 26.09.2025.

Sir,

I/We hereby declare that my company has not been debarred / black listed as on Bid submission date by any State Government, Central Government, Central & State Govt. Undertakings/ Organizations and by any other Quasi Government bodies/ Organizations, and any other major Enterprise / Organizations in India for non-satisfactory past performance, corrupt, fraudulent or any other unethical business practices.

Yours faithfully,

(Signature, name and designation of the authorized signatory)

(Name and seal of the firm)

**ANNEXURE- 10: CHECK LIST****(To be filled up)**

<b>S. No.</b>	<b>Document</b>	<b>Submitted/ Complied or Not</b>	<b>Page No./ Ref. No. of offer</b>
1	Filled and signed Offer Letter <b>(Mandatory)</b>		
2	Complete EOI documents duly signed & stamped on each page as a token of acceptance <b>(Mandatory)</b>		
3	Earnest Money Deposit (EMD) to be submitted online on eNivida Portal <b>(Mandatory)</b>		
4	Cost of EOI Document to be submitted online on eNivida Portal <b>(Mandatory)</b>		
5	Power of Attorney/ Authorization <b>(Mandatory)</b>		
6	In case bidder happens to be an eligible MSE, the documentary evidence for the same (Udyam/Startup Certificate)		
7	Complete technical data and particulars		
8	Clause wise compliance to EOI conditions		
9	Notarized Affidavit as per Annexure-3 <b>(Mandatory)</b>		
10	Certificate by bidders sharing a land border with India, as applicable <b>(Mandatory)</b>		
11	All other document asked in table No. 1 & 2 of EOI Document <b>(Mandatory)</b>		
12	Bid Security Declaration (If the bidder claims the exemption under MSE clause)		
13	Non-Disclosure Agreement <b>(Mandatory)</b>		
14	Declaration of clean track record/no blacklisting <b>(Mandatory)</b>		
15	Any other Document, as applicable		