

**EOI NOTICE**

RailTel Corporation of India Ltd.  
6A, 6th Floor, Gumidelli Towers, Begumpet Airport Road,  
Prakash Nagar Metro Station,  
Begumpet, Hyderabad – 500016

**EXPRESSION OF INTEREST**

**EOI No RailTel/SR/SC/Mktg/2025-26/EOI/025 Dt.27/09/2025**

RailTel Corporation of India Ltd., (hereafter referred to as RailTel) invites responses from RailTel System Integrator for exclusive PRE-BID TEAMING ARRANGEMENT for Engagement of an Agency for **“Request for Proposal for Selection of System Integrator for KSWAN 3.0” from empanelled Business Associates**”.

The details are as under:

1	Date of EOI Floating	27-09-2025
2	Last date for submission of Bids against EOI	29-09-2025 17:00 Hours
3	Opening of Bids received against EOI	29-09-2025 17:15 Hours
4	Number of packets	Single Stage (Single Packet System)
5	Estimated Value of EOI	Rs. 440 Cr
6	Portal for Submission of bids	<a href="https://railtel.eNivida.com">https://railtel.eNivida.com</a>
7	EOI EMD	<p>EMD of Rs. 4,49,00,000/- to be submitted through Online mode of NEFT/RTGS of RailTel e-Nivida Portal or Bank Guarantee. As per BA Policy, EMD will be collected as follows.</p> <ul style="list-style-type: none"> <li>i. Rs.5,00,000/- (Rupees Five Lakhs) long with Eoi bid submission.</li> <li>ii. Rs. 4,44,00.000/- (Rupees Four Crore Forty-Four Lakhs) before the end customer bid submission date as per Tender ref no: CeG/2025-26/IND0043</li> </ul> <p>RailTel Corporation of India Limited Account No: 327301010373007, IFSC Code: UBIN0805050, Bank Name: Union Bank of India, RP Road Branch, Bungalow no 109, New No 1-7-252 to 254 Oxford Street, SD Road, Near Park Lane Center Secunderabad - 500003.</p>

**Note: RailTel reserves the right to change the above dates at its discretion.**

Partner needs to share copy in case of EMD in form of BG & in case of online payment partner to share transfer details like UTR No. date and Bank along with the proposal.

Eligible Partners are required to direct all communications related to this Invitation for Eoi document, through the following Nominated Point of Contact persons:

**Level:1 Contact:** Sneha Tripathi, Sr. Manager/IT & Mktg/SR  
Email: [sneha.sinha@railtelindia.com](mailto:sneha.sinha@railtelindia.com) Contact: +91- 7093604576

**Level:2 Contact:** Shailendra Dusa, Sr.DGM/Tech-Mktg/SR  
Email: [sdusa@railtelindia.com](mailto:sdusa@railtelindia.com) Contact: +91- 9866327886

## SPECIAL CONDITIONS OF EOI

1. The EOI response is invited from RailTel's Empanelled Partners and Prospective Partners who have applied before floating of this EOI for Empanelment with RailTel only.
2. Responsibility of getting valid Letter of Empanelment from RailTel will be responsibility of Partner before finalization of this EOI. LoA / PO / Work Order will only be issued on submission of valid letter of empanelment from RailTel.
3. Partners/Consortium are required to submit soft copy of response through Online on RailTel's e-nvida portal at <https://railtel.enivida.com> duly signed by Authorized Signatories with Company seal and stamp.
4. All the document must be submitted with proper indexing and page no.
5. If, the interested partner is OEM/Distributor of OEM/Direct Partner of OEM, it should submit the supporting document for the same.
6. Consortium is Allowed (Maximum Three members). In case of consortium, lead bidder of the consortium must be RailTel's Empanelled partner and will be responsible for all the conditions mentioned in the end customer RFP.
7. This is an exclusive pre-RFP partnership arrangement with empanelled Partner of RailTel for participating in the end customer RFP. Selected partner's authorized signatory has to give an undertaking that they will not submit directly or indirectly their bids and techno-commercial solution/association against tender Ref No mentioned below with any other organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to end customer organization by RailTel). This undertaking has to be given with this EOI Response.
8. Transfer and Sub-letting. The Partner/consortium has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present.
9. Partner/Consortium has to agree to comply with all scope of work and terms and conditions including special terms and conditions, SLA and OEM technical & Financial documentation including technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP & its corrigendum (if any) as mentioned below:

<b>Tender Ref. No.</b>	CeG/2025-26/IND0043
<b>Date of floating</b>	11-07-2025
<b>Floated on portal</b>	kppp.karnataka.gov.in

10. MAF required for submission to end customer by RailTel in their prescribed format (if any) shall be responsibility of the Bidder.
11. **Anything not mentioned in the EOI, Customer RFP and its corrigenda (if any) and addenda (if any) may be referred & considered.**
12. Selected partner /Lead Bidder from consortium will be responsible for facilitating RailTel to get/collect /prepare all the documentations related to end customer RFP.
13. Affidavit as per Annexure 4 and Power of Attorney should be submitted in original and hard copy before signing of agreement with RailTel.