



RAILTEL CORPORATION OF INDIA LIMITED

(A Govt. of India Undertaking)

**Expression of Interest for Selection of Partner
from Authorized LSP of Microsoft**

For

“ Provisioning of Microsoft Azure Cloud Services”

EOI No: RailTel/EOI /CO/EB/2025-26/Microsoft Azure Cloud Services/01 dated 14-October-2025

ASM/mkg
14/10/2025

Chil
14/10/25

DWL
14/10/25

EOI NOTICE

Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023

EOI Notice No: RailTel/EOI /CO/EB/2025-26/Microsoft Azure Cloud Services/01 dated
14-Oct-2025

RailTel Corporation of India Ltd., (here after referred to as "RailTel") invites EOIs from Authorized LSP of Microsoft for the selection of suitable partner as Exclusive pre bid teaming arrangement for **"Provisioning of Microsoft Azure Cloud Services"**

The details are as under:-

1	Last date for submission of Technical Packet against EOIs by bidders	28-Oct-2025 at 11:00 Hours
2	Opening of Technical Bid of EOIs	28-Oct-2025 at 11:15 Hours
3	Number of copies to be submitted for scope of work	One
4	EOI fees inclusive tax (Non-refundable)	Rs. 5,900/- (Five Thousand Nine Hundred only)
5	Token EOI EMD	Rs. 5,00,000/- (Five Lakhs Only) to be submitted along with EOI (To be submitted via online bank transfer only). RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.

Eligible Authorized LSP are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

Contact: Sh. Hemant Yadav
Designation: JGM/GB
Email: hemantyadav@railtelindia.com

Note: -

- Empaneled partners are required to submit a soft copy of the technical packet through an e-mail at eoiebc@railtelindia.com duly signed by Authorized Signatories with Company seal and stamp.

2. The EOI response is invited from eligible authorized Microsoft Azure LSP.
3. All the documents must be submitted with **proper indexing** and **page no.**
4. This is an **exclusive pre-bid partnership arrangement with an empaneled business associate of RailTel for participating in the end customer RFP.** The selected partner's authorized signatory has to give an undertaking they will not submit directly or indirectly their bids and techno-commercial solution/association with any other organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to the end customer organization by RailTel). This undertaking has to be given with this EOI Response.
5. **Transfer and Sub-letting.** The Business Associate has no right to give, bargain, sell, assign, or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.

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