

EOI NOTICE**RailTel Corporation of India Ltd.**

6A, 6th Floor, Gumidelli Towers, Begumpet Airport Road,
Prakash Nagar Metro Station, Begumpet, Hyderabad – 500016

EXPRESSION OF INTEREST

EOI No: RailTel/SR/SC/Mktg/2025/EOI/028, Dt. 13.10.2025.

RailTel Corporation of India Ltd., (hereafter referred to as RailTel) invites responses from RailTel Empaneled / Applied for Empanelment Partner/System Integrator for exclusive PRE-BID TEAMING ARRANGEMENT for “Design, Manufacture, Testing, Supply, Installation and Commissioning of Transformer Monitoring Equipment Conforming KPCL Technical Specification.

The details are as under:

1	Date of EOI Floating	13.10.2025
2	Last date for submission of Bids against EOI	21.10.2025 16:00 hrs
3	Opening of Bids received against EOI	21.10.2025 16:15 hrs
4	Number of packets	Single Stage (Single Packet System)
5	EOI document cost inclusive tax (non-refundable)	Nil
6	Estimated Value of EOI	Rs. 35,53,20,000/-
7	Portal for Submission of bids	https://railtel.eNivida.com
8	EOI EMD	<p>Total EMD of Rs. 35,53,200/- (Rupees Thirty Five Lakhs Fifty three Thousand Two Hundred only) to be submitted through Online mode of NEFT/RTGS/Bank Guarantee</p> <p>The above EMD has to be paid as follows</p> <p>i. Rs. 5 lakhs at the time of EOI submission.</p> <p>ii. Remaining Rs 30,53,200/- before the last date of bid submission of KPCL Tender.</p> <p>RailTel Corporation of India Limited Account No: 327301010373007, IFSC Code: UBIN0805050, Bank Name: Union Bank of India, Branch address: Union Bank of India, RP Road Branch, Bungalow no 109, New No 1-7-252 to 254 Oxford Street, SD Road, Secunderabad - 500003.</p>

Note: RailTel reserves the right to change the above dates at its discretion.

Partner needs to share copy of online payment details like UTR No. date and Bank along with the proposal.

Eligible Partners are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

Level:1 Contact: Sh. Kompella Phani, Position: Sr. Manager/Tech

Email: kompellaphani@railtelindia.com Contact: +91- 9701729944

Level:2 Contact: Sh. Shailendra Dusa, Position: Sr. DGM/Tech-Mktg/SR

Email: sdusa@railtelindia.com Contact: +91- 9866327886

SPECIAL CONDITIONS OF EOI

1. The EOI response is invited from eligible Empanelled/ Applied for Empanelment Partners of RailTel only.
2. Partners are required to submit soft copy of response through Online on RailTel's e-nivida portal at <https://railtel.enivida.com> duly signed by Authorized Signatories with Company seal and stamp.
3. All the document must be submitted with proper indexing and page no.
4. If, the interested partner is OEM/Distributor of OEM/Direct Partner of OEM, it should submit the supporting document for the same.
5. Consortium Not Allowed.
6. This is an exclusive pre-RFP partnership arrangement with empanelled Partner/Applied for empanelment of RailTel for participating in the end customer RFP. Selected partner's authorized signatory has to give an undertaking they will not submit directly or indirectly their bids and techno-commercial solution/association against tender Ref No mentioned below with any other organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to end customer organization by RailTel). This undertaking has to be given with this EOI Response.
7. Transfer and Sub-letting. The Partner/consortium has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present.
8. Partner has to agree to comply with all scope of work and term and conditions including special term and condition, SLA and OEM technical & Financial documentation including Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP & its corrigendum (if any) as mentioned below:

Tender Ref. No.	KPCL/2025-26/PS/WORK_INDENT3340
Date of floating	13-08-2025
Floated on portal	https://kppp.karnataka.gov.in

9. **Anything not mentioned in the EOI, But mentioned in Customer RFP and its corrigenda (if any) and addenda (if any) may be referred & considered.**
10. Selected partner will be responsible for facilitating RailTel to get/collect /prepare all the documentations related to end customer RFP.
11. Affidavit as per Annexure 4, Power of Attorney, Authority Letter and Pre-Contract Integrity Pact should be submitted in original and hard copy within 3 days of submission of the EOI response.