

RAILTEL CORPORATION OF INDIA LTD. (A Navratna CPSE)

Southern Region Office
6A, 6th Floor, Gumidelli Towers, Begumpet Airport Road,
Prakash Nagar Metro Station,
Begumpet, Hyderabad – 500016

Corporate Office
Plate-A, 6th Floor, Office Tower2,
NBCC Building, East Kidwai Nagar, New Delhi-110023

www.railtel.in

Invitation for Expression of Interest For

"Selection of Backend Partner for Design, Supply, Installation, Testing, Commissioning, Warranty, Insurance, Operation and Maintenance of an Integrated IP-Based CCTV Surveillance System at ORR Underpasses, Cyberabad Police Commissionerate Limits on Outer Ring Road, Hyderabad from empanelled Business Associates"

EOI No: RailTel/SR/SC/Mktg/2025-26/EOI/031 Dt.25/10/2025

EOI NOTICE

RailTel Corporation of India Ltd.
6A, 6th Floor, Gumidelli Towers, Begumpet Airport Road,
Prakash Nagar Metro Station,
Begumpet, Hyderabad – 500016

EXPRESSION OF INTEREST

EOI No RailTel/SR/SC/Mktg/2025-26/EOI/031 Dt.25/10/2025

RailTel Corporation of India Ltd., (hereafter referred to as RailTel) invites responses from RailTel System Integrator for exclusive PRE-BID TEAMING ARRANGEMENT for Engagement of an Agency for "Selection of Backend Partner for Design, Supply, Installation, Testing, Commissioning, Warranty, Insurance, Operation and Maintenance of an Integrated IP-Based CCTV Surveillance System at ORR Underpasses, Cyberabad Police Commissionerate Limits on Outer Ring Road, Hyderabad from empanelled Business Associates".

The details are as under:

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1	Date of EOI Floating	25-10-2025
2	Last date for submission of Bids against EOI	28-10-2025 15:00 Hours
3	Opening of Bids received against EOI	28-10-2025 15:15 Hours
4	Number of packets	Single Stage (Single Packet System)
5	EOI document cost inclusive tax (non-refundable)	Nil
6	Estimated Value of EOI	Rs. 6,78,97,122/- (excl GST)
7	Portal for Submission of bids	https://railtel.eNivida.com
		Total EMD of Rs. 6,78,971/- to be submitted. Token EMD of Rs. 5,00,000/- to be
	रेलटे	submitted along with the EOI through eNivida portal.
		The balance EMD amount of Rs. 1,78,971/- to be submitted before end
	RAILI	customers bid submission date, in form of BG or Payment through NEFT/RTGS.
8	EOI EMD	In case of BG, for confirmation a separate advise should be sent
		through SFMS at SFMS
	Govt of	IFN760COV
		RailTel Corporation of India Limited Account No: 327301010373007,
		IFSC Code: UBIN0805050,
		Bank Name: Union Bank of India,
		Branch address: Union Bank of
		India, RP Road Branch, Bungalow
		no 109, New No 1-7-252 to 254
		Oxford Street, SD Road, Near Park
		Lane Center Secunderabad - 500003.

Note: RailTel reserves the right to change the above dates at its discretion.

Partner needs to share copy in case of EMD in form of BG & in case of online payment partner to share transfer details like UTR No. date and Bank along with the proposal.

Eligible Partners are required to direct all communications related to this Invitation for EoI document, through the following Nominated Point of Contact persons:

Level:1 Contact: Smt. Sneha Tripathi Position: Sr. Manager/IT & Mktg/SR

Email: sneha.sinha@railtelindia.com Contact: +91- 7093604576

Level:2 Contact: Sh. Rajneesh Ranjan, Position: AGM/Mktg/SR Email: rranjan@railtelindia.com Contact: +91- 9007041223



SPECIAL CONDITIONS OF EOI

- 1. The EOI response is invited from RailTel's Empanelled Partners.
- 2. Responsibility of getting valid Letter of Empanelment from RailTel will be responsibility of Partner before finalization of this EoI. LoA / PO / Work Order will only be issued on submission of valid letter of empanelment from RailTel.
- **3.** Partners are required to submit soft copy of response through Online on RailTel's e-nivida portal at https://railtel.enivida.com duly signed by Authorized Signatories with Company seal and stamp.
- **4.** All the document must be submitted with proper indexing and page no.
- **5.** If, the interested partner is OEM/Distributor of OEM/Direct Partner of OEM, it should submit the supporting document for the same.
- **6.** Consortium Not Allowed.
- 7. This is an exclusive pre-RFP partnership arrangement with empanelled Partner of RailTel for participating in the end customer RFP. Selected partner's authorized signatory has to give an undertaking that they will not submit directly or indirectly their bids and technocommercial solution/association against tender Ref No mentioned below with any other organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to end customer organization by RailTel). This undertaking has to be given with this EOI Response.
- 8. Transfer and Sub-letting. The Partner/consortium has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present.
- 9. Partner has to agree to comply with all scope of work and terms and conditions including special terms and conditions, SLA and OEM technical & Financial documentation including technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP & its corrigendum (if any) as mentioned below:

Tender Ref. No.	636198
Date of floating	15-10-2025
Floated on portal	https://tender.telangana.gov.in/

- 10. MAF required for submission to end customer by RailTel in their prescribed format (if any) shall be responsibility of the Bidder.
- 11. Anything not mentioned in the EOI, Customer RFP and its corrigenda (if any) and addenda (if any) may be referred & considered.
- 12. Selected partner will be responsible for facilitating RailTel to get/collect /prepare all the documentations related to end customer RFP.
- **13.** Affidavit as per Annexure 4 and Power of Attorney should be submitted in original and hard copy before signing of agreement with RailTel.



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1.1 RAILTEL - INTRODUCTION

RailTel, a distinguished Nav-Ratna Central Public Sector Enterprise under Ministry of Railways, is recognised as one of the nation's most reliable end-to-end Telecom, IT, ICT, Railway Signalling solution provider. With a focus on excellence and innovation, RailTel has garnered unwavering trust as a partner in delivering cutting-edge services across sectors. RailTel is also working towards creating a knowledge society at multiple fronts and has been selected for implementation of various mission-mode projects for the Government of India in the telecom field. With a team of highly skilled and seasoned experts in Telecom, Signalling and IT, along with an extensive nationwide infrastructure, RailTel possesses the ability to deliver digital transformation services across the country and beyond border.

The ongoing wave of digitalisation is creating new prospects for companies like RailTel. In the specific context of the telecom sector, the advent of 5G is a significant growth factor. The demand for network and allied infrastructures is poised to propel RailTel's business forward. With our experience in setting-up and running Tier-3 Data Centres and cloud office, RailTel is implementing Data Centre services like cloud deployments for various customers. Thus by, leveraging RailTel's network infrastructure, data centres, security operation centre and in house capabilities, RailTel is helping in digitalisation by providing comprehensive ICT services. In essence, RailTel's goal is to be a supportive partner in guiding its customers through their Digital transformation endeavours.

For ensuring efficient administration across India, country has been divided into four regions namely, Eastern, Northern, Southern & Western each headed by Executive Director and Headquartered at Kolkata, New Delhi, Secunderabad & Mumbai respectively. RailTel's business service lines can be categorized into three heads namely B2G/B2B (Business to Government and Business to Business) and B2C (Business to customers).

RailTel's various operations are certified for, ISO 27001:2022-Certified for Information Security Management System, ISO 20000-1:2018-Certified for Information Technology Service Management System, ISO 9001:2015-Certified for Quality Management System, ISO 27017:2015 Certified for Information Security for Cloud Services, ISO 27018:2019-Certified for Data Privacy in Cloud Service, ISO 27033-Certified for Network Security, ISO 14001:2015-Certified for Environmental Management System Standard, ISO 17024:2012-Certified for Telecom Services, Railway Signalling & Telecom Training, Design Testing and Licensing Services and CMMI Maturity Level-4-Certified for Process Improvement. The RailTel's Data Centres are Tier-III (Design & Facility) certified.

CHAPTER -2: EOI OBJECTIVE AND SCOPE OF WORK



2.1 PROJECT BACKGROUND AND OBJECTIVE OF EOI

RailTel intends to participate in RFP floated by end Customer organization for "Design, Supply, Installation, Testing, Commissioning, Warranty, Insurance, Operation and Maintenance of an Integrated IP-Based CCTV Surveillance System at ORR Underpasses, Cyberabad Police Commissionerate Limits on Outer Ring Road, Hyderabad" with Tender No. "636198 dated. 15-10-2025".

RailTel invites EOIs from RailTel's Empanelled Partners for the selection of suitable partner for participating in above mentioned work for the agreed scope of work. The empanelled partner is expected to have excellent execution capability and good understanding of customer's local environment

2.2 SCOPE OF WORK:

The scope of work will be as mentioned in the pertinent end Customer organization Tender for Engagement of an Agency for "Design, Supply, Installation, Testing, Commissioning, Warranty, Insurance, Operation and Maintenance of an Integrated IP-Based CCTV Surveillance System at ORR Underpasses, Cyberabad Police Commissionerate Limits on Outer Ring Road, Hyderabad" with Tender No. "636198 dated. 15-10-2025" on https://tender.telangana.gov.in/ with all latest Amendment/ Corrigendum/ Clarifications.

In case of any discrepancy or ambiguity in any clause/specification pertaining to scope of work area, the RFP released by end customer organization shall supersede and will be considered sacrosanct. (All associated clarifications, response to queries, revisions, addendum and corrigendum, associated prime service agreement (PSA)/MSA/SLA also included.)

#Special Note: RailTel may retain any portion of the work mentioned in the end organization RFP, where RailTel has competence so that overall proposal becomes most winnable proposal.





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3.1 EOI GUIDELINES

3.1.1 Language of Proposals

The proposal and all correspondence and documents shall be written in English only.

3.1.2 RailTel's Right to Accept/Reject responses

RailTel reserves the right to accept or reject any response and annul the bidding process or even reject all responses at any time prior to selecting the partner, without thereby incurring any liability to the affected partner or Partner or without any obligation to inform the affected partner or partners about the grounds for RailTel's action.

3.1.3 EOI response Document

The partner is expected to examine all instructions, forms, terms and conditions and technical specifications in the bidding documents. Submission of bids, not substantially responsive to the bidding document in every aspect will be at the partner's risk and may result in rejection of its bid without any further reference to the partner. All pages of the documents shall be numbered and signed by the partner including the closing page in token of his having studies the EOI document and should be submitted along with the bid.

Partner has to agree to comply with all scope of work and terms and conditions including special terms and conditions, SLA and OEM technical & Financial documentation including technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP & its corrigendum (if any) as mentioned below:

Tender Ref. No.	636198
Date of floating	15-10-2025
Floated on portal	https://tender.telangana.gov.in/

Anything not mentioned in the EOI, Customer RFP and its corrigenda (if any) and addenda (if any) may be referred & considered

3.1.4 Period of Validity of bids and Bid Currency

Bids shall remain valid for a period of 120 days from the end of validity of bids to end Customer organization.

3.1.5 Bidding Process

Online mode through RailTel's e-nivida portal. Single packet system.

3.1.6 Bid Earnest Money (EMD)

- 3.1.6.1 The Partner shall furnish a sum as given in EOI Notice via in the form of BG/DD/online transfer, before submission of final bid to the end customer as given in EOI Notice.
- 3.1.6.2 Offers not accompanied with valid EOI Earnest Money Deposit shall be summarily rejected.
- 3.1.6.3 In case of sole partner/consortium offer is selected for bidding, sole partner/consortium has to furnish Earnest Money Deposit (for balance amount as mentioned in the customer's Bid as and if applicable) for the bid to RailTel. The selected Partner shall have to submit a Bank Guarantee against EMD in proportion to the quoted value/scope of work to RailTel before submission of bid to end customer as and if applicable.

- 3.1.6.4 Return of EMD for unsuccessful Partners: EOI EMD of the unsuccessful Partner shall be returned without interest after completion of EOI process.
- 3.1.6.5 Return of EMD for successful Partner: EOI-EMD & Earnest Money Deposit (balance proportionate EMD) if applicable of the successful partner will be discharged / returned as promptly as possible after the receipt of RailTel's EMD/BG from the Customer and or on receipt of Security Deposit Performance Bank Guarantee as applicable (clause no. 6.2) from Partner whichever is later.
- 3.1.6.6 Forfeiture of EOI EMD or EOI EMD & EMD (balance proportionate EMD) and or Penal action as per EMD Declaration:
- 3.1.6.6.1 The EOI EMD may be forfeited and or penal action shall be initiated if a Partner withdraws his offer or modifies the terms and conditions of the offer during validity period.
- 3.1.6.6.2 In case of non-submission of SD/PBG (as per clause no. 6.2) lead to forfeiture of EOI EMD, EMD (balance proportionate EMD) if applicable and or suitable action as prescribed in the EMD Declaration shall be initiated as applicable.

3.2 Security Deposit / Performance Bank Guarantee (PBG)

- 3.2.1 In case the bid is successful, the SD/PBG of requisite amount proportionate to the agreed scope of work will have to be submitted to RailTel.
- 3.2.2 As per work share arrangements agreed between RailTel and Partner the SD/PBG will be proportionately decided and submitted by the selected Partner/consortium.

3.3 Last date & time for Submission of EOI response

EOI response must be submitted to RailTel at https://railtel.enivida.com specified in the preamble not later than the specified date and time mentioned in the preamble.

3.4 Modification and/or Withdrawal of EOI response

EOI response once submitted will treated, as final and no modification will be permitted except with the consent of the RailTel.

No Partner shall be allowed to withdraw the response after the last date and time for submission.

The successful Partner will not be allowed to withdraw or back out from the response commitments. In case of withdrawal or back out by the successful Partner, the Earnest Money Deposit shall be forfeited and all interests/claims of such Partner shall be deemed as foreclosed.

RailTel may also consider for blacklisting of partner for 5 Years.

3.5 Details of Financial bid for the above referred tender

Sole partner/ consortium with lowest (L1) offer will be selected for exclusive pre-bid arrangement for optimizing technical and commercial solution so that most winnable solution is submitted to end customer.

The final bid for the tender may be prepared jointly with the selected Partner/Consortium so that the optimal bid can be put with a good chance of winning the Tender.

3.6 Clarification of EOI Response

To assist in the examination, evaluation and comparison of bids the purchaser may, at its discretion, ask the Partner for clarification. The response should be in writing and no change in the price or substance of the EOI response shall be sought, offered or permitted.

3.7 Period of Association/Validity of Agreement

RailTel will enter into a pre-bid agreement with selected partner with detailed Terms and conditions.





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4.1 Partner's Profile

The partner shall provide the information of the below table on **company letterhead**:

SN	ITEM	Details
1.	Full name of Partner's firm	
	Full address, telephone numbers, fax numbers, and email address of the primary office of the organization / main / head / corporate office	
3.	Name, designation and full address of the Chief Executive Officer of the partner's organization as a whole, including contact numbers and email Address	
	Full address, telephone and fax numbers, and email addresses of the office of the organization dealing with this tender	
	Name, designation and full address of the person dealing with the tender to whom all reference shall be made regarding the tender enquiry. His/her telephone, mobile, Fax and email Address	
6.	Bank Details (Bank Branch Name, IFSC Code, Account number)	
7.	GST Registration number	

4.2 Eligibility Criteria for Bidding Business Partner of RailTel:

4.2	4.2 Eligibility Criteria for Bidding Business Partner of RailTel:				
SN	Description	Documents to be uploaded			
A) G	eneral Eligibility				
1	RailTel's Empanelled Partner	Empanelment letter issued by RailTel and Copy of Valid PBG/Payment Proof of empanelment security deposit.			
2	 a) The Bidder should be a company registered under the Companies Act, 1956 since last 5 years b) The bidder registered with the Income Tax Authorities c) Registered with GST Registration 	Bidder should submit copy of Certificate of Incorporation/Registration, Copy of PAN/TAN, GST & Article of association & MOA.			
3	Cover letter of the bid with valid authorization details of the person(s) signing the bid document as on date of bid submission.	a) Cover letter signed by an authorized signatory of the bidder as per Annexure 1 b) Power of Attorney (PoA) notarized on non-judicial stamp paper supported with Board Resolution.			
4	Notarized Affidavit as per Annexure 4	Notarized Affidavit as per Annexure 4			
B) Fi	nancial Eligibility	- 10			
1	The Bidder should have average annual turnover of at least Rs.10,18,456.83 in last three audited financial years ending 31 March 2025, i.e. (FY 2022-23, FY 2023-24, FY 2024-25).	Average annual turnover issued by a Chartered Accountant for the last three financial years (FY 2022-23, FY 2023-24, and FY 2024-25), along with the audited Balance Sheet, Profit & Loss Statement for the corresponding years. The certificate shall contain the valid UDIN number issued by ICAI			
2	The Bidder should have positive Net worth in last 3 financial years as on 31.03.2025.	Positive Net Worth certificate issued by a Chartered Accountant for the last three financial years (FY 2022-23, FY 2023-24,			

SN	Description	Documents to be uploaded
		FY 2024-25). The certificate shall contain
		the valid UDIN number issued by ICAI
C) To	echnical Eligibility	
1	The bidder should have experience of single video surveillance project/ ICT project involving 1,500 cameras for a Central/ State Government Department, Ministry, or PSU, within the last Five (05) years as of the bid submission date	Copy of Work order and work Completion Certificates issued by user department or partial completion certificate issued by user department needs to be provided.
2	The Bidder should have experience in CCTV Surveillance System including supply, installation, testing and commissioning with Command Control Centre of One (1) Project of similar nature having value not less than Rs. 20 Cr for Central/ State Government Department / Ministry / PSU in last Five (05) years as on the date of bid submission.	Copy of Work order and work Completion Certificates issued by user department or partial completion certificate issued by user department needs to be provided.
3	The bidder should have a minimum of 20 employees on their payroll, with Provident Fund (PF) and all other statutory compliances in place as of the date of the RFP and also need to provide the bidder escalation Matrix	Submit the proof of EPF Account details of personnel in respect of the current year to be provided.
4	Undertaking that they will not submit directly or indirectly their bids and techno-commercial solution/association against tender Ref No (mentioned in special conditions of EOI) once selected in this EOI for pre-bid teaming arrangement.	Undertaking on Company's letter head.
5	Technical Compliance	Technical Compliance as per end customer RFP
D)	Other Documents	KI
1	The Bidder shall not be under a Declaration of Ineligibility for corrupt or fraudulent practices or blacklisted with any of the Government agencies.	Declaration in this regard by the authorized signatory of the Bidder (refer Annexure 3)
2	The Bidder should have valid Certificate of ISO 27001:2018 and ISO 9001:2015	Valid ISO certification (certifications should be valid as on bid submission date)
3	MAF from OEM	MAF on OEM's letterhead duly signed and stamped (refer Annexure 7) The Manufacturer 's Authorization Form (MAF) is required for the following critical components proposed in the solution. CCTV Cameras, Servers, VMS, Switches, UPS, OFC & Cat6 Cables The bidder shall ensure that MAFs are duly signed, stamped, and submitted by the respective OEMs along with the technical bid

SN		Description	Documents to be uploaded
	OEM	Criteria for CCTV Cameras:	
	i.	The proposed CCTV camera must be in	
		compliance with Indian standards and	
		should have the BIS-ER certifications in	
		same brand/OEM name. BIS in the name	
		of 3rd party or JV company should not be	
		accepted.	
	ii.	The OEM should have online-dedicated	
		support centre available and a fully	
		equipped repair and maintenance office	
	iii.	in Telangana State/India. The CCTV OEM should have direct	
	111.		
		presence in India and should be registered and existence in India for more than 3	
		Years as on RFP date. The Camera OEM	
		must have their own manufacturing	
		setups in India on their own name. OEM	
		having production via third party contract	
		/ third party factory tie-up / Joint venture	
		or contractual manufacturing will not be	
		considered.	
	iv.	The OEM should have their CCTV	
	1	camera complied with ONVIF protocol	
		and OEM should be listed in ONVIF	\
		website.	
	v.	The OEM should have ISO 9001:2015,	
4		ISO 27001 certificate for quality and	Bidder has to submit the documents
		information security management.	
	vi.	The camera OEM should be a genuine	
		manufacturer and should comply with	
		HEVC H.265.	
	vii.	The quoted CCTV camera OEM should	CA
		be Full time/affiliate member of ONVIF.	
		For verification, details on ONVIF	
		website shall be available. OEM should	
		give the declaration about full	
		membership.	
	viii.	OEM Brand Should have its registration	
		under Govt. of India	- CDCE
	ix.	The MAC address of all quoted cameras	a CPSE
		must be registered in the same name of	
		OEM/Brand quoted in the RFP. MAF	India
		should be submitted on the OEM letter	HIGHG
		Head with Authorised Sign & Stamp.	
	OEM	Cuitania fon Switch	
		Criteria for Switches:	
	1.	OEM offered must be in steady and	
		profitable business in India for last 3	
	ii.	years. OEM should have valid ISO 9001,	
	111.	ISO/IEC 27001: 2013 certified for design	
		and development of LAN and WAN	
<u></u>	l	and development of LAIN and WAIN	

SN	Description	Documents to be uploaded
	products, all the relevant certificates must	.
	be submitted along with the bid.	
	iii. OEM should have a registered office in	
	India and should be directly present for	
	last 3 years in India, from date of RFP	
	publication.	
	iv. The OEM should have their Own service	
	centre running & operational within the	
	state of Telangana/India. Should have	
	Service Centre Registration Copy On	
	OEM Name for Service Center in	
	Telangana/India. Documentary evidence	
	must be submitted along with the bid.	
	OEM Criteria for Video Management	
	Software:	
	i. Video Management Software should be	
	Enterprise level software. OEM should	
	have a direct Registered Office in India &	
	should be in VMS business from last 3	
	Years.	
	ii. The VMS Software OEM should provide	<i></i>
	min. 1500 camera in last 3 years. PO and End user/SI certificate should be	
	submitted as a proof of projects	
	completed satisfactory.	
	iii. Video Management Software should be	
	certified with latest FIPS-140-3	
	encryption from Cert-in empanelled	
	agency for Data protection, encryption	
	for mitigating cyber security risk	
	iv. Video Management Software OEM	01
	should have CMMI Level-3, and ISO	
	9001, 20000, 27701	
	v. Video Management Software should not	
	be White Labelled product & should not	
	be from the Same Camera OEM. IPR &	
	Source code of software should be name	
	of OEM/company authorized person.	- CDCE

4.3 All the attached Annexures and Forms in Chapter-7 are mandatory and should be submitted along with EOI response.

CHAPTER -5: EVALUATION AND PAYMENT TERMS

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5.1 Evaluation Criteria

- **5.1.1** The Partners are first evaluated on the basis of the Eligibility Criteria as per chapter 4 above.
- **5.1.2** The Partner who fulfils the Eligibility criteria of Bidding sole partner/consortium shall be further evaluated on the basis of Technical Evaluation and Financial evaluation.
- **5.1.3** For the opened bid as per outcome of the Eligibility criteria above, the partner will be selected on the lowest quote (L-1) basis for complete 'Scope of Work' as mentioned in the EOI document and documents of technical specifications of End Customer, subject to the respective overall bid is in compliance to the requirements of this EOI. The so selected partner will be termed as 'Commercially Suitable Partner (hereafter referred to as 'PARTNER')'. It is re-mentioned, that the final selection of PARTNER will be on the L-1 basis only.
- **5.1.4** RailTel reserves the right to have negotiation with the PARTNER at any stage before issuing Work Order.
- **5.1.5** The Partner with lowest commercial (L1) offer will be selected for exclusive pre-bid arrangement for optimizing technical and commercial solution so that most winnable solution is submitted to end customer.
- 5.1.6 RailTel reserves the right to accept or reject the response against this EOI, without assigning any reasons. The decision of RailTel is final and binding on the participants. The RailTel evaluation committee will determine whether the proposal/information is complete in all respects and the decision of the evaluation committee shall be final. RailTel may at its discretion assign lead factor to the Partner as per RailTel policy for shortlisting partner against this EOI.
- **5.1.7** All General requirement mentioned in the Technical Specifications are required to be complied. The solution proposed should be robust and scalable

5.2 Payment Terms

5.1.1 Payment will be on 'back-to-back' basis and as per the payment terms mentioned in the pertinent End Customer's RFP as follows:

a) 50% Payment - On Supply of Material/Equipment's

Fifty percent (50%) of the Equipment Supplied shall be released upon successful delivery of all equipment and materials at the designated site(s), subject to verification of quantity and quality as per the purchase order/specifications and submission of the following:

- Delivery challans duly acknowledged by the consignee.
- Tax invoice(s) in original.
- Inspection/acceptance certificate from the authorized representative of the purchaser.
- Necessary BIS, ISO certificates for the quality assurance
- Submission of required technical specification make and model of equipment and certificates from the OEMs.

b) 40% Payment - After Installation, Testing & Commissioning of Material/Equipment's.

Forty percent (40%) of the total Equipment Supplied shall be released after successful installation, testing, and commissioning of the entire CCTV system, and upon submission of:

- Installation and commissioning report signed by the purchaser's representative.
- Proof of user training (if applicable).
- Site Acceptance Test (SAT)

c) 10% Payment

Remaining ten percent (10%) of the total Equipment Supplied shall be released after submission of following and all other required reports/certificates etc as per agreement.

- Performance guarantee/warranty certificate as per tender conditions.
- Insurance for equipment's, test certificates etc.

d) O&M Payment:

During Operation and maintenance Period, the Contractor will be entitled to following payments:

- Quarterly Payments will be made on monthly pro-rata rate basis on Manpower and O&M amount after receiving the invoices and on completion of the first quarter.
- 5.1.2 Payment will be released after receiving the invoice for the work / services and after RailTel has received the payment from End Customer for the same work / services. Any deduction/Penalties levied by End Customer on invoices of RailTel will be carried back-to-back in value terms and will be deducted from PARTNER's invoices, subject to the cause to deduction / penalty is due to deviation in terms and conditions of service standards by the PARTNER.
- 5.1.3 Invoices should be submitted to RailTel on RailTel's BTS portal https://bts.rcil.gov.in
- 5.1.4 Documents list required at the time of payment/invoice submission by selected partner shall be: -
 - PO copy issued to selected vendor.
 - Submission/Declaration of applicable BG amount against PO issued to selected partner/vendor.
 - Signed Agreement Copy
 - Original Invoice for the period claimed.
 - Certified Proof of Completion of Work from RailTel's Representative.
 - TDS declaration (Income Tax Declaration -TDS ON Software/Licenses Sales Under Notification No. 21/2012 [F.No.142/10/2012-SO (TPL)J S.O. 1323(E), Dated 13-6-2012).
 - PAN, GST Registration Certificates.

##Any deduction/LD/Penalty levied by customer on RailTel will be deducted from Partner in value terms.

#Payment will only be released once proof of submission of GSTR-1 and GST-3B is submitted for claimed invoice.

#The last bills shall be settled after end of the contract period after adjusting all outstanding dues.

#No interest is payable on any amount whatsoever.

5.3 Bill Passing Authority

RailTel's authorised representative as mentioned in Work Order/Agreement

5.4 Bill Paying Authority

RailTel's authorised representative as mentioned in Work Order/Agreement



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6.1 Service Level Agreement (SLA)

The selected partner will be required to adhere to the SLA as given as per RFP for given scope of work and the SLA breach penalty will be applicable back-to-back basis on the selected partner, as specified in the end Customer organization Tender. The SLA scoring and penalty deduction mechanism for in-scope of work area shall be followed as specified in the Tender. All associated clarifications, responses to queries, revisions, addendum and corrigendum, associated Prime Services Agreement PSA/MSA/SLA also included. Any deduction by Customer from RailTel payments on account of SLA breach which is attributable to Partner will be passed on to the Partner on back-to-back basis in terms of value based on its scope of work.

Note: Any deduction/LD/Penalty levied by customer on RailTel will be deducted from Partner in value terms

6.2 Performance Bank Guarantee (PBG)

- 6.2.1 In case of successful participation by RailTel in the pertinent End Customer's tender and subsequent engagements with PARTNER, The PARTNER shall at its own expense, deposit with department, within Thirty (30) days of the notification of award (done through issuance of the Purchase Order / Work Order etc.) and communicated through email, an unconditional and irrevocable Performance Bank Guarantee (PBG) from a Nationalized/ Commercial Scheduled Indian Bank (either private or PSU) but not from any co-operative bank or NBFC as per the format enclosed in this EOI, payable on demand, for the due performance and fulfilment of the contract by the PARTNER. The PBG 'percentage (%)' will be equal to the PBG % as asked by End Customer from RailTel. All charges whatsoever such as premium, commission, etc. with respect to the PBG shall be borne by the PARTNER. Besides, if the total BG amount comes upto ₹5 Lakhs, then same may be deposited through DD/RTGS/NEFT. Along with submission of PBG, PARTNER needs to submit PBG issuing bank's SFMS report.
- 6.2.2 Under SFMS system, a separate advice of the Bank Guarantee (via SFMS IFN760COV) to be sent to advising bank (RailTel's Bank) through SFMS by the issuing Bank (Applicant's Bank), after which the paper Bank Guarantee would become operative. Similar process to be followed for Bank Guarantee amendment/extension also and separate advice (via SFMS IFN767COV) advising bank (RailTel's Bank) through SFMS by the issuing Bank (Applicant's Bank).
- 6.2.3 PBG should have validity of 90 days more than the PBG validity asked by the end Customer from RailTel. The PBG may be discharged / returned by RailTel upon being satisfied that there has been due performance of the obligations of the PARTNER under the contract. However, no interest shall be payable on the PBG. In the event, PARTNER being unable to service the contract for whatsoever reason, RailTel would invoke the PBG at it discern. Notwithstanding and without prejudice to any rights whatsoever of RailTel under the contract in the matter, the proceeds of the PBG shall be payable to RailTel as compensation for any loss resulting from the PARTNER's failure to complete its obligations under the contract. RailTel shall notify the PARTNER in writing of the exercise of its right to receive such compensation within 14 days, indicating the contractual obligation(s) for which the PARTNER is in default.
- 6.2.4 RailTel shall also be entitled to make recoveries from the PARTNER's bills, PBG or from any other amount due to him, the equivalent value of any payment made to him due to inadvertence, error, collusion, misconstruction or misstatement.
- 6.2.5 If the service period gets extended by virtue of extension of same by End Customer, PBG should also be extended accordingly.
- 6.2.6 During the contract period, RailTel may issue Purchase Order(s) for the additional services ordered by End Customer (in case) to RailTel.
- 6.2.7 In case the End Customer has sought PBG of the contract in the terms of Indemnity Bond from RailTel, the selected partner has to provide the equivalent value PBG from

- scheduled Bank to RailTel. No Indemnity Bond from Selected Partner will be accepted in lieu of PBG from Scheduled Bank.
- 6.2.8 In case End Customer has sought any other types of PBG in this contract at present or in future or else Integrity Pact PBG (presently or in future), same remain applicable on selected Partner/Consortium. The said PBG will be issued by Selected Partner from Scheduled Bank favoring RailTel Corporation of India Limited. No Indemnity Bond in lieu of such PBG will be accepted by RailTel.
- 6.2.9 If, End Customer ask for submission for value more than 10%, same also needs to be submitted by the selected Partner /Consortium.
- 6.2.10 PBG will be discharged/released only after receipt of RailTel's PBG against the mentioned Customer RFP.

6.3 Insurance

The selected Partner agrees to take insurances to cover all the elements of the project under this EOI including but not limited to Manpower, Hardware, Software etc. as per End Customer tender specified terms.

6.4 Liquidity Damages (LD):

RailTel will levy the liquidated damages imposed by End Customer to partner on value terms back-to-back for the services/items under its SOR.

6.5 Delivery and Inspection:

- 6.5.1 Delivery, Installation and Commissioning Period: As per End Customer's RFP Terms i.e., 06 months from issue of LOA.
- 6.5.2 All the material should be made available for Inspection by RailTel nominated person/agency if required.
- 6.5.3 Partner will be custodian of all the material till installation and commissioning of system.

6.6 Provisional Acceptance Certificate (PAC)

As per Customer RFP.

6.7 Final Acceptance Certificate (FAC)

As per Customer RFP.

6.8 Pre – Contract Integrity Pact (-- Deleted--)

6.9 Other Conditions:

Partner has to agree to comply with all scope of work and term and conditions including special term and condition, SLA and OEM technical & Financial documentation including technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP as mentioned below:

Tender Ref. No.	636198
Date of floating	15-10-2025
Floated on portal	https://tender.telangana.gov.in/

Anything not mentioned in the EOI, Customer RFP and its corrigenda (if any) and addenda (if any) may be referred & considered.

#Note: Depending on RailTel's business strategy RailTel may choose to work with Partner who is most likely to support in submitting a winning bid.







Annexure 1: Format for COVERING LETTER (to be submitted by sole partner/lead partner in case of consortium)

COVERING LETTER (To be on company letter head)

To,
The Principal Executive Director,
RailTel Corporation of India Ltd. 6A, 6th Floor,
Gumidelli Towers, Begumpet Airport Road,
Prakash Nagar Metro Station,
Begumpet, Hyderabad – 500016

Dear Sir,

SUB: Participation in the EoI process

Having examined the Invitation for EoI document bearing the reference number released by your esteemed organization, we, undersigned, hereby acknowledge the receipt of the same and offer to participate in conformity with the said Invitation for EoI document.

If our application is accepted, we undertake to abide by all the terms and conditions mentioned in the said Invitation for EoI document.

We hereby declare that all the information and supporting documents furnished as a part of our response to the said Invitation for EoI document, are true to the best of our knowledge. We understand that in case any discrepancy is found in the information submitted by us, our EoI is liable to be rejected.

We hereby Submit EMD amount of Rs. ___issued vide ___from Bank ___.

Authorized Signatory Name Designation

RAILTEL
A Navratna CPSE
Govt of India

Annexure 2: Format for Self-Certificate & Undertaking

Self-Certificate (To be on company letter head)

EoI Reference No:

Date:

To,
The Principal Executive Director,
RailTel Corporation of India Ltd. 6A, 6th Floor,
Gumidelli Towers, Begumpet Airport Road,
Prakash Nagar Metro Station,
Begumpet, Hyderabad – 500016

Dear Sir,

Sub: Self Certificate for Tender, Technical & other compliances

- 1) Having examined the Technical specifications mentioned in this EOI & end customer tender, we hereby confirm that we meet all specification.
- 2) We__agree to abide by all the technical, commercial & financial conditions of the end customer RFP for which EOI is submitted (except pricing, termination & risk purchase rights of the RailTel). We understand and agree that RailTel shall release the payment to selected sole partner/lead partner in case of consortium after the receipt of corresponding payment from end customer by RailTel. Further we understand that in case selected sole partner/lead partner in case of consortium fails to execute assigned portion of work, then the same shall be executed by RailTel through third party or departmentally at the risk and cost of selected sole partner/lead partner in case of consortium.
- 3) We agree to abide by all the technical, commercial & financial conditions of the end customer's RFP for the agreed scope of work for which this EOI is submitted.
- 4) We hereby agree to comply with all OEM technical & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP. We are hereby enclosing the arrangement of OEMs against each of the BOQ item quoted as mentioned end customer's RFP. We also undertake to submit MAF and other documents required in the end Customer organization tender in favour of RailTel against the proposed products.
- 5) We hereby certify that any services, equipment and materials to be supplied are produced in eligible source country complying with OM/F. No. 6/18/2019 dated 23rd July 2020 issued by DoE, MoF.
- 6) We hereby undertake to work with RailTel as per end customer's RFP terms and conditions. We confirm to submit all the supporting documents constituting/ in compliance with the Criteria as required in the end customer's RFP terms and conditions like technical certificates, OEM compliance documents.
- 7) We understand and agree that RailTel is intending to select sole partner/consortium who is willing to accept all terms &conditions of end customer organization's RFP for the agreed scope of work. RailTel will strategies to retain scope of work where RailTel has competence.
- 8) We hereby agree to submit that in case of being selected by RailTel as sole partner/consortium for the proposed project(for which EOI is submitted), we will submit all the forms, appendix, relevant documents etc. to RailTel that is required and desired by end Customer well before the bid submission date by end customer and as and when required.
- 9) We hereby undertake to sign Pre Bid Agreement and Non-Disclosure Agreement with RailTel on a non-judicial stamp paper of Rs. 100/- in the prescribed Format.
- 10) We undertake that we will not submit directly or indirectly out bids and techno-commercial solution/association with any other organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to end customer organization by RailTel)

Authorized Signatory Name & Designation

Annexure 3: Undertaking for not Being Blacklisted/Debarred

<On Company Letter Head>

To,
The Principal Executive Director,
RailTel Corporation of India Ltd. 6A, 6th Floor,
Gumidelli Towers, Begumpet Airport Road,
Prakash Nagar Metro Station,
Begumpet, Hyderabad – 500016

Subject: Undertaking for not Being Blacklisted/Debarred

We, Company Nan	ne,	having its	registered	office	at Address
hereby declares that	that the Company has	not been bla	acklisted/de	barred	by any Governmental/
Non-Governmental	organization in India	for past 3 Y	ears as on b	id subi	mission date.
		-			
Date and Place					

Authorized Signatory's Name and Designation:

Authorized Signatory's Signature:

Partner's Company Seal:

Annexure 4: Format of Affidavit

FORMAT FOR AFFIDAVIT TO BE UPLOADED BY SOLE PARTNER/ AL	L			
CONSORTIUMPARTNERS ALONGWITH THE EOI DOCUMENTS				
(To be executed in presence of public notary on non-judicial stamp paper of the value of R	S.			
100/ The paper has to be in the name of the Partner) **				
I (Name and designation) ** appointed as the attorney/authorized	-d			
signatory of the Partner (including its constituents),	Ju			
M/s (hereinafter called the Partner) for the purpo	se			
of the EOI documents for the work of as per the				
EOI No.				
of (RailTel Corporation of India Ltd.), do hereby solemnly affirm and state on the beha	1f			
	ш			

- 1. I/we the Partner (s), am/are signing this document after carefully reading the contents.
- 2. I/we the Partner (s) also accept all the conditions of the EOI and have signed all the pages in confirmation thereof.
- 3. I/we hereby declare that I/we have downloaded the EOI documents from RailTel website www.railtel.enivida.com. I/we have verified the content of the document from the website and there is no addition, no deletion or no alternation to be content of the EOI document. In case of any discrepancy noticed at any stage i.e. evaluation of EOI, execution of work or final payment of the contract, the master copy available with the RailTel Administration shall be final and binding upon me/us.
- 4. I/we declare and certify that I/we have not made any misleading or false representation in the forms, statements and attachments in proof of the qualification requirements.
- 5. I/we also understand that my/our offer will be evaluated based on the documents/credentials submitted along with the offer and same shall be binding upon me/us.
- 6. I/we declare that the information and documents submitted along with the EOI by me/us are correct and I/we are fully responsible for the correctness of the information and documents, submitted by us.
- 7. I/we undersigned that if the certificates regarding eligibility criteria submitted by us are found to be forged/false or incorrect at any time during process for evaluation of EOI, it shall lead to forfeiture of the EOI EMD besides banning of business for five years on entire RailTel. Further, I/we (insert name of the Partner) **_and all my/our constituents understand that my/our constituents understand that my/our offer shall be summarily rejected.
- 8. I/we also understand that if the certificates submitted by us are found to be false/forged or incorrect at any time after the award of the contract, it will lead to termination of the contract, along with forfeiture of EMD/SD and Performance guarantee besides any other action provided in the contract including banning of business for five years on entire RailTel.

Govt of India

DEPONENT

SEAL AND SIGNATURE OF THE PARTNER

VERIFICATION

I/We above named EOI do hereby solemnly affirm and verify that the contents of my/our above affidavit are true and correct. Nothing has been concealed and no part of it is false.

DEPONENT

Place: Dated:

SEAL AND SIGNATURE OF THE Partner

**The contents in Italics are only for guidance purpose. Details as appropriate, are to be filled in suitably by Partner. Attestation before Magistrate/Notary Public.



Annexure-5: FORMAT FOR NON-DISCLOSURE CERTIFICATE

To,
The Principal Executive Director,
RailTel Corporation of India Ltd. 6A, 6th Floor,
Gumidelli Towers, Begumpet Airport Road,
Prakash Nagar Metro Station,
Begumpet, Hyderabad – 500016

Dear Sir,

Sub: EOI Reference No: RailTel/EOI/ER/XXXX/MKT/XXXXX/XXXX Dtd.

- A. This is in response to the Invitation for EOI for "Selection of Business Associate/Partner(s) from RailTel's empaneled BAs for the requirement of customer of RailTel (CoR) "
- B. During the course of the above negotiations RailTel (including its affiliates) may in conjunction with the said purpose and for our mutual benefit, disclose to us certain information being proprietary and/or of confidential nature and/or sensitive;
- C. We and our affiliates wish to ensure the protection and secrecy of RailTel's confidential information which may be disclosed, received or granted access to by RailTel and wish to reduce to writing, our confirmation in this respect.

With regard to the above said purpose, we hereby covenant, warrant and confirm as follows:

1. NON-DISCLOSURE & CONFIDENTIALITY

We agree and undertake to regard and preserve as Confidential Information provided by RailTel or which may be disclosed, received or granted access to by RailTel or come to the knowledge of us in any manner in connection with the negotiations for the possible business relationship.

- (a) In maintaining the Confidential Information here under we agree that we shall not, without first obtaining the written consent of RailTel, disclose or make available to any person, firm or enterprise, reproduce or transmit, or use (directly or indirectly) for our own benefit or the benefit of others, any Confidential Information avian except that we may disclose any Confidential Information to its Directors, officers, employees, or advisors on a "need to know" basis to enable them to evaluate such "Confidential"
- (b) We shall ensure that our employee(s) and/ or person(s) shall maintain confidentiality with regard to the disclosed Confidential Information, if any, and shall issue suitable instructions and/ or get suitable written undertakings or agreements executed to bind our employees and/or person(s) to the same obligations of confidence and safeguarding and to adhere to the confidentiality/ non-disclosure terms contained herein.
- (c) Save and except for the purposes mentioned in clause (a) above we further agree that we will not part with/ disclose any "Confidential Information" received by us to any other person directly or indirectly nor make copy(ies) or reproduce in any way (including without limitation store in any computer or electronic system any written material/ documents containing "Confidential Information" and such written material/ documents will be retained under strict confidentiality by us.
- (d) We further agree to exercise the same degree of care that we exercise to protect our own Confidential Information of a like nature from unauthorized disclosure, but in no event shall a less than reasonable degree of care will be exercised by us.

- 1.2 We acknowledge and agreed that information shall not be considered "Confidential Information" to the extent, that such information:
 - (a) At the time of disclosure was in the public domain; or
 - (b) Is already known to us free of any confidentiality obligation at the time it is obtained from RailTel; or
 - (c) After disclosure is or becomes publicly known or available through no wrongful act of ours; or
 - (d) Is right fully received from a third party without restriction; or
 - (e) Is approved for release, disclosure, dissemination or use by written authorization from RailTel; or
 - (f) Is required to be disclosed pursuant to a requirement of a governmental agency or laws as long as we provide RailTel with timely prior written notice of such requirement and provide all reasonable co-operation in regard to taking protective action against such disclosure requirement; or
 - (g) Is disclosed after expiry of 5(five) years from the date of signing of this certificate. However, before we disclose any Confidential Information under clause 6, we (to the extent permitted by law) shall use our best endeavor to inform RailTel of any circumstances and the information that will be disclosed.
- 1.3 We further agree and undertake not to disclose the information marked "Confidential Information" of RailTel to our agents or Bidders without prior written approval from RailTel and without having first to obtain from each agent or Bidder a separate written agreement or undertaking binding them to the same obligations of confidence and safeguarding.
- 1.4 We further agree that at the request of RailTel, we shall promptly (and in any case, within 15days of request), deliver to the RailTel all copies of the Confidential Information in its possession or under its direct or indirect control ors hall destroy all memoranda, notes and other writings prepared by us or our affiliates, Directors, officers, employees or advisors to the extent the same are based on the confidential information with a written statement to the effect that upon such return we have not knowingly retained in our possession or under our control, either directly or indirectly, any information or copies of such (other than Confidential Information embedded in our records).
- 1.5 The confidentiality obligations set out herein above shall survive any such return or destruction of Information.
- 1.6 Except as specifically provide adhere in, disclosure of confidential information by us pursuance there to shall not be deemed to grant or s, any rights, interest or property in such confidential information and accordingly we agree that we will not directly or indirectly claim or submit any application for grant of any patent, copyright, design right or other intellectual property rights in, to on the basis of the confidential information.
- 1.7 We here to acknowledge and agree that in the event of a breach or threatened breach by us of the provisions herein, RailTel may have no adequate remedy in money or damages and accordingly not withstanding anything contained in clause 4 here of, RailTel shall been entitled to seek in junctive relief against such breach or threatened breach by us: provided, however, no specific action in this confidentiality certificate of a specific legal or equitable remedy shall be construed as a waive or prohibition of any other legal or remedies in the event of a breach or threatened breach of this certificate and there remedies specified here in shall be in addition to all other reliefs and remedies available to RailTel under prevailing laws.

	(In the box)
Date: Signature with seal-	Name:
_	Designation

Annexure-6: EMD (as BG) Format

BG NO:

ISSUANCE DATE: DD-MM-YYYY

BG AMOUNT: Rs xxxxxxx /-EXPIRY DATE: xx.xx.xxxx

CLAIM EXPIRY DATE : xx-mmm-xx

consideration In of the RailTel Corporation of India Limited, (CIN: L64202DL2000GOI107905) having its registered office at Plate-A, 6th Floor, Office Block Tower-2, East Kidwai Nagar, New Delhi - 110023(Here in after called RailTel) having agreed to exempt Partner Name (CIN:) having its registered office at Partner's address (Here in after called "the said Contractor(s)") from the demand, under the terms and conditions of EOI NO. made between RailTel Corporation of India Limited and Partner Name for(here in after called "the said Agreement") of security deposit for the due fulfilment by the said contractor (s) of the terms and conditions contained in the said Agreement, or production of a Bank Guarantee for Rs. /- (In Words).

We, Bank Name a banking company incorporated under the Companies Act, 1956 and carrying on Banking Business under The Banking Regulation Act, 1949 and having its Registered Office at Bank's Address and its Central office at Bank's Corporate Office Address (indicate the name of the Bank) here in after referred to as "the Bank") at the request of Partner's Name Contractor(s) do hereby undertake to pay the RailTel an amount not exceeding Rs /- (In Words) against any loss or damage caused to or suffered or would be caused to or suffered by the RailTel by reason of any breach by said Contractor(s) of any of the terms or conditions contained in the said Agreement.

We, Bank Name do here by undertake to pay the amounts due and payable under this Guarantee without any demur, merely on demand from the RailTel stating that the amount as claimed is due by way of loss or damage caused to or would be caused to or suffered by the RailTel by reason of breach by the said Contractor(s) of any terms and conditions contained in the said Agreement or by the Contractor(s) failure to perform the said Agreement. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee. However, our liability under this guarantee shall be restricted to an amount not exceeding Rs. /- (In Words).

We, Bank's Name undertake to pay to the RailTel any money so demanded not withstanding any dispute or disputes raised by the Contractor(s) / Supplier(s) in any suit or proceedings pending before any court or Tribunal relating thereto our liability under this present being, absolute and unequivocal. The payment so made by us under this Bond shall be a valid discharge of our liability for payment there under and the Contractor(s)/ Supplier(s) shall have no claim against us for making such payment.

We, Bank's Name further agree that the Guarantee here in contained shall remain in full force and effect during the period that would be taken for the performance of the said Agreement and that it shall continue to be enforceable till all the dues of the RailTel under or by virtue of the said Agreement have been fully paid and its claims satisfied or discharged or till RailTel certifies that the terms and conditions of the said Agreement have been fully and properly carried out by the said Contractor(s) and accordingly discharge this Guarantee. Unless a demand or claim under the Guarantee is made on us in writing on or before the DD-MM-YYYY (Claim Expiry Date.) We shall be discharged from all liability under this Guarantee thereafter.

We, Bank's Name further agree with the RailTel that the RailTel shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the Agreement or to extend time or to postpone for any time or from time to time any of the powers exercisable by the RailTel against the said contractor(s) and to forbear or enforce any of the terms and conditions relating to the said Agreement and we shall not be relieved from our liability by reason of any such variation, or extension to the said Contractor(s) or for any forbearance, act or omission on the part of RailTel or any indulgence by the RailTel to the said Contractor(s) or by any such matter or thing whatsoever which under the law relating to sureties would, but for this provision, have effect of so relieving us.

This Guarantee will not be discharged due to the change in the Constitution of the bank or the Contractor(s) Supplier(s).

Bank's Name lastly undertake not to revoke this Guarantee during its currency except with the previous consent of the RailTel in writing.

Date: DD-MM-YYYY

Place:



Annexure-7: MAF

MANUFACTURERS' AUTHORIZATION FORM

(To be obtained and submitted by bidder for each OEM separately whose solution/systems/services are proposed in this EoI)

To:

The Chief General Manager (Technical), Hyderabad Growth Corridor Limited, Nanakramguda, Hyderabad – 500032.

We, [Manufacturer Name], having our registered office at [Address], hereby authorize [Bidder Name] to bid, supply, install, and provide warranty & support for our products for the —Tender for CCTV Surveillance System issued by HGCL. We confirm that the products offered are genuine, conform to the tender specifications, and will be supported with full OEM warranty as per the terms of the contract.

Signature:	
Name:	
Designation:	
Date:	\
Seal:	



Annexure-8: Consortium Format (---Deleted---)



Annexure 9 - Self declaration of not be under Ineligibility for corrupt and fraudulent practice

(To be submitted on the letterhead of the Partner)

To,
The Principal Executive Director,
RailTel Corporation of India Ltd. 6A, 6th Floor,
Gumidelli Towers, Begumpet Airport Road,
Prakash Nagar Metro Station,
Begumpet, Hyderabad – 500016

Ref: RFP No "'	,			
Sub:				
Dear Sir/Madam, We have exam	nined the EoI docun	nent, we, the un	dersigned, herewith	submit
our response to your EoI no.	dated	for		

- I. We have read the provisions of the EoI document and confirm that these are acceptable to us. We further declare that additional conditions, variations, deviations, if any, found in our EoI shall not be given effect to.
- II. We agree to abide by this EoI, consisting of this letter, the detailed response to the EoI and all attachments, for a period of 180 days from the date of submission of the bid.
- III. We would like to declare that we are not involved in any major litigation that may have an impact of affecting or compromising the delivery of services as required under this assignment and we are not under a declaration of ineligibility for corrupt or fraudulent practices.
- IV. We would like to declare that there is no conflict of interest in the services that we will be providing under the terms and conditions of this EoI.
- V. We hereby declare that all the information and statements made in this proposal are true and accept that any misrepresentation contained in it may lead to our disqualification.

A Navratna CPSE

Govt of India

VI. We understand you are not bound to shortlist / accept any EoI you receive.

Sincerely,

Signature of Authorized Signatory and Seal of the Partner Name:

Designation:

Date:

Annexure 10 - Proposed Manpower Details (---Deleted---)



Annexure 11 – Land Border Clause Declaration (---Deleted---)



Annexure 12 – Pre – Contract Integrity Pact (-- Deleted--)



Annexure 13 PROFORMA FOR "NIL DEVIATION COMPLIANCE UNDERTAKING"

(To be signed on Bidder's Letter Head)

To,
The Principal Executive Director,
RailTel Corporation of India Ltd. 6A, 6th Floor,
Gumidelli Towers, Begumpet Airport Road,
Prakash Nagar Metro Station,

EoI Reference No.:

Sub: NIL Deviation Compliance

Begumpet, Hyderabad – 500016

Over and above all our earlier conformations and submissions as per your requirements of the EoI, we confirm that,

- 1. All proposed in scope are compliant to the technical specifications of the equipment as mentioned in the latest version of the specifications in the EoI.
- 2. We hereby certify that the hardware and software (if applicable) mentioned in our technical solution and Bill of Material (BOQ) are complete.
- 3. We confirm that there is no requirement of any other hardware and software to fulfil requirements as per scope against the EoI. If any additional hardware and software is required to meet in scope requirements, then it would be procured by us at no extra cost to RailTel.
- 4. We will also ensure our unconditional compliance of all the terms and conditions as mentioned in the EoI document including all corrigenda, addenda and specifications.
- 5. List of deviations (Partial Compliance and Non-compliance) from terms and conditions as mentioned in the EoI document including all corrigenda, addenda and specifications, if any, is enclosed as Annexure with this form. We understand that any partial compliance or non-compliance, may result in REJECTION of our bid.

Seal and signature of the bidder

Place:
Date:

(This letter should be on the letterhead of the bidder duly signed by an authorized signatory)

Annexure 14 - Price Bid Format

Attached in e-nivida portal



Annexure 15 - The information shall be used for technical assessment of the bidder (-- Deleted--)



Form – 1 Details of value of works

Details of value of works executed in each year during the last 5 financial years by the Tenderer.

S. No	Financial Year	Value in Rs.
1		
2		
3		
4	100	
5	4	

a) Attach certificate(s) issued by the Executive Engineer concerned or Head of Department showing work wise / year wise value of work done in respect of all the works executed by the Tenderer during last five (5) years

OR

b) Certificate from Chartered Accountant supported with Annual Balance Sheet tallying with I.T. Clearance certificate.

Signature of the Tenderer



Form – 2 Details of similar works

Details of similar works completed in the Name of the Tenderer during the last five financial years.

Sl. No	Name of work	Address of Agt. Concluding authority	Agt. No. & Date		Stipulated period of completion	Value of work done during last 5 years	Total value of work done
1	2	3	4	5	6	7	8

Attach certificates issued by the Executive Engineer concerned or Head of Department

Signature of the Tenderer



Form - 3 Physical quantities executed by the Tenderer

Physical quantities executed by the Tenderer in the last ten financial years. [Work wise / year wise].

Financial	Name of	Quantities Executed year wise					
year	work						

Attach certificates issued by the Executive Engineer concerned or Head of Department

Signature of the Tenderer RAILTEL A Navratna CPSE Govt of India

Form – 4 Details of Existing Commitments

Details of works on hand and, yet to be completed as on the date of submission of the Tender and works for which Tenders have been submitted are to be furnished.

A) Existing Commitments on ongoing works:

Sl.	Nam	Address	Agt	Valu	Stipulate	Valu	Balance	Anticipat	Update
No	e of	of Agt.		e of	d period	e of	Value of	ed date of	d value
	work	Concludi	No.	contr	of	work	works to	completio	of
		ng	&	a ct	completio	done	be	n	balanc
		authority	Dat	-0.	n	so	complete		e work
			e			far.	d		
1	2	3	4	5	6	7	8	9	10
		1		10					

Attach certificates issued by the Executive Engineer concerned or Head of Department, indicating the balance work to be done, and likely period of completion.

Signature of the Tenderer

B) Details of works for which Tenders are submitted [awarded / likely to be awarded]

S.No	Name of work	Address of Agt. Concluding authority	Estimated value of work	Stipulated period of completion	Date on which tender was submitted	Present stage of Tender
1	2	3	4	5	6	7



Form – 5 Availability of Key Personnel

Qualification and experience of Key Personnel proposed to be deployed for execution of the Contract. The minimum qualification of key staff shall favourably graduation in computer science/Electronics/IT and to be available till completion of O&M period.

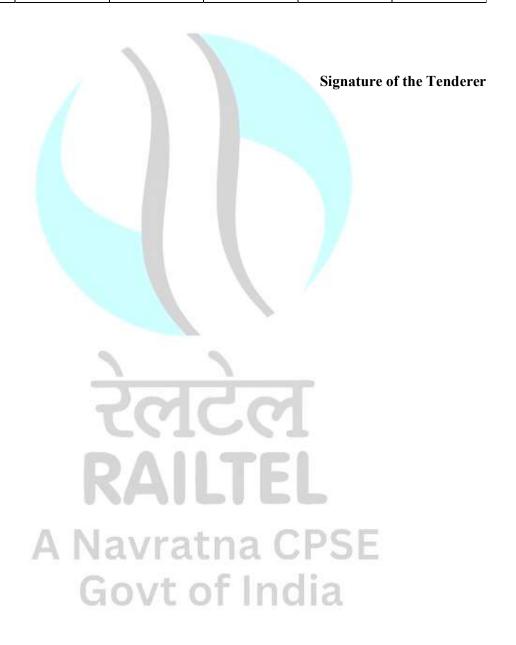
Sl. No	Name	Designation	Qualification	Total Experience	Working with the Tenderer since.
1	2	3	4	5	6
		_			

Signature of the Tenderer



Form – 6 Information on litigation history in which Tenderer is the Petitioner.

S. No	Case No. / Year	Court where filed.	Subject Matter / Prayer in the case.	Répondent i.e., SE / CE	Present Stage.
1	2	3	4	5	6



Form – 7 Check List

Sno	Description	Documents to be submitted	Compliance (Yes/No/NA)	Page No.
1	RailTel's Empanelled Partner	Empanelment letter issued by RailTel and Copy of Valid PBG/Payment Proof of empanelment security deposit.		
2	a) The Bidder should be a company registered under the Companies Act, 1956 since last 5 years b) The bidder registered with the Income Tax Authorities c) Registered with GST Registration	Bidder should submit copy of Certificate of Incorporation/Registration, Copy of PAN/TAN, GST & Article of association & MOA.		
3	Cover letter of the bid with valid authorization details of the person(s) signing the bid document as on date of bid submission.	a) Cover letter signed by an authorized signatory of the bidder as per Annexure 1 b) Power of Attorney (PoA) notarized on non-judicial stamp paper supported with Board Resolution.		
4	Notarized Affidavit as per Annexure 4	Notarized Affidavit as per Annexure 4		
5	The Bidder should have average annual turnover of at least Rs.10,18,456.83 in last three audited financial years ending 31 March 2025, i.e. (FY 2022-23, FY 2023-24, FY 2024-25).	Average annual turnover issued by a Chartered Accountant for the last three financial years (FY 2022-23, FY 2023-24, and FY 2024-25), along with the audited Balance Sheet, Profit & Loss Statement for the corresponding years. The certificate shall contain the valid UDIN number issued by ICAI	SE	
6	The Bidder should have positive Net worth in last 3 financial years as on 31.03.2025.	Positive Net Worth certificate issued by a Chartered Accountant for the last three financial years (FY 2022-23, FY 2023-24, FY 2024-25). The certificate shall contain the valid UDIN number issued by ICAI	a	
7	The bidder should have experience of single video surveillance project/ ICT project involving 1,500 cameras for a Central/ State	Copy of Work order and work Completion Certificates issued by user department or partial completion certificate issued by user department		

Sno	Description	Documents to be submitted	Compliance (Yes/No/NA)	Page No
	Government			
	Department, Ministry, or			
	PSU, within the last Five			
	(05) years as of the bid			
	submission date			
8	The Bidder should have	Copy of Work order and		
	experience in CCTV	work Completion Certificates		
	Surveillance System	issued by user department or		
	including supply,	partial completion certificate		
	installation, testing and	issued by user department		
	commissioning with			
	Command Control			
	Centre of One (1) Project			
	of similar nature having			
	value not less than Rs.			
	20 Cr for Central/ State			
	Government Department			
	/ Ministry / PSU in last			
	Five (05) years as on the			
	date of bid submission.			
9	The bidder should have a	Submit the proof of EPF	7	
	minimum of 20	Account details of personnel		
	employees on their	in respect of the current year		
	payroll, with Provident	to be provided.		
	Fund (PF) and all other			
	statutory compliances in			
	place as of the date of			
	the RFP and also need to			
	provide the bidder escalation Matrix			
11		Hadautaking an Campany's		
11	Undertaking that they will not submit directly	Undertaking on Company's letter head.		
	or indirectly their bids	letter nead.		
	and techno-commercial	Λ		
	solution/association			
	against tender Ref No			
	(mentioned in special			
	conditions of EOI) once	vratna CF	SE	
	selected in this EOI for	TIMEIIM OI		
	pre-bid teaming	ovt of Indi	~	
	arrangement.	vi oi iiidi	a	
12	MAF from OEM	MAF on OEM's letterhead		
		duly signed and stamped		
		(refer Annexure 9)		
		The Manufacturer 's		
		Authorization Form (MAF) is		
		required for the following		
		critical components proposed		
		in the solution. CCTV		
		Cameras, Servers, VMS,		
		Switches, UPS, OFC & Cat6		[

Sno	Description	Documents to be submitted	Compliance (Yes/No/NA)	Page No.
		Cables The bidder shall ensure that MAFs are duly signed, stamped, and submitted by the respective OEMs along with the technical bid		
13	Technical Compliance	Technical Compliance as per end customer RFP		
14	The Bidder shall not be under a Declaration of Ineligibility for corrupt or fraudulent practices or blacklisted with any of the Government	Declaration in this regard by the authorized signatory of the Bidder (refer Annexure 3)		
15	agencies. The Bidder should have valid Certificate of ISO 27001:2018 and ISO 9001:2015	Valid ISO certification (certifications should be valid as on bid submission date)	7	
16	iii. The CCTV OEM	Bidder has to submit the documents		

Sno	Description	Documents to be submitted	Compliance (Yes/No/NA)	Page No
	Joint venture or			
	contractual			
	manufacturing will not			
	be considered.			
	iv. The OEM should			
	have their CCTV camera			
	complied with ONVIF			
	protocol and OEM	-		
	should be listed in			
	ONVIF website.			
	v. The OEM should have			
	ISO 9001:2015, ISO			
	27001 certificate for			
	quality and information			
	security management.			
	vi. The camera OEM			
	should be a genuine			
	manufacturer and should			
	comply with HEVC			
	H.265.			
	vii. The quoted CCTV		J	
	camera OEM should be			
	Full time/affiliate			
	member of ONVIF. For			
	verification, details on			
	ONVIF website shall be			
	available. OEM should			
	give the declaration	1		
	about full membership.			
	viii. OEM Brand Should	α		
	have its registration			
	under Govt. of India			
	ix. The MAC address of			
	all quoted cameras must			
	be registered in the same			
	name of OEM/Brand			
	quoted in the RFP. MAF			
	should be submitted on	vratna CF	13F	
	the OEM letter Head			
	with Authorised Sign &	wet as Indi		
	Stamp.	ovt of Indi	d	
	1		-55-531	
	OEM Criteria for			
	Switches:			
	i. OEM offered must be			
	in steady and profitable			
	business in India for last			
	3 years.			
	ii. OEM should have			
	valid ISO 9001, ISO/IEC			
	27001: 2013 certified for		1	

Sno	Description	Documents to be submitted	Compliance (Yes/No/NA)	Page No
	design and development of LAN and WAN products, all the relevant certificates must be submitted along with the bid. iii. OEM should have a registered office in India and should be directly present for last 3 years in India, from date of RFP publication. iv. The OEM should have their Own service centre running & operational within the state of Telangana/India. Should have Service Centre Registration Copy On OEM Name for Service Center in Telangana/India. Documentary evidence must be submitted along			
	with the bid. OEM Criteria for Video Management Software: i. Video Management Software should be Enterprise level software. OEM should have a direct Registered Office in India & should be in VMS business from last 3 Years. ii. The VMS Software OEM should provide min. 1500 camera in last 3 years. PO and End user/SI certificate should be submitted as a proof of projects completed satisfactory. iii. Video Management Software should be certified with latest FIPS-140-3 encryption from Cert-in empanelled agency for Data	AILTEL vratna CF ovt of Indi		

Sno	Description	Documents to be submitted	Compliance (Yes/No/NA)	Page No.
	security risk iv. Video Management Software OEM should have CMMI Level-3, and ISO 9001, 20000, 27701			
	v. Video Management Software should not be White Labelled product & should not be from the Same Camera OEM. IPR & Source code of software should be name of OEM/company authorized person.			
17	Annexure 1	Format for COVERING LETTER (to be submitted by sole partner/lead partner in case of consortium)		
18	Annexure 2	Format for Self-Certificate & Undertaking	7	
19	Annexure 3	Undertaking for not Being Blacklisted/Debarred		
20	Annexure 4	Format of Affidavit		
21	Annexure-5	FORMAT FOR NON- DISCLOSURE CERTIFICATE		
22	Annexure-6	EMD (as BG) Format		
23	Annexure 7	MAF		
24	Annexure 8	Consortium Format	NA	
25	Annexure 9	Self-declaration of not be under Ineligibility for corrupt and fraudulent practice		
26	Annexure 10	Proposed Manpower Details	NA	
27	Annexure 11	Land Border Clause Declaration	NA	
28	Annexure 12	Pre – Contract Integrity Pact	NA	
29	Annexure 13	PROFORMA FOR "NIL DEVIATION COMPLIANCE UNDERTAKING"	a	
30	Annexure 14	Price Bid Format		
31	Annexure 15	The information shall be used for technical assessment of the bidder	NA	
32	Form – 1	Details of value of works		
33	Form – 2	Details of similar works		
34	Form - 3	Physical quantities executed by the Tenderer		

Sno	Description	Documents to be submitted	Compliance (Yes/No/NA)	Page No.
35	Form – 4	Details of Existing Commitments		
36	Form – 5	Availability of Key Personnel		
37	Form – 6	Information on litigation history in which Tenderer is the Petitioner.		



A Navratna CPSE Govt of India