# RailTel Corporation of India Ltd (A Nav Ratna PSU under Ministry of Railways)



# NOTICE INVITING EXPRESSION OF INTEREST (EOI)

EOI No.: RCIL/NR\_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 November 2025

Expression of Interest (EOI) for "Supply, installation and commissioning of IP based Video surveillance system in LHB coaches as per RDSO specification RDSO/SPN/TC/106/2025 Version 3.1 dtd 04.06.2025 with 03 years warranty followed by 05 years CAMC" for Customer of RailTel (CoR)

Issued by:

RailTel Corporation of India Ltd

(A Nav-Ratna PSU under Ministry of Railways)Northern Region

RailTel Corporation of India Limited, Northern Region, 6th Floor, 3rdBlock,

Delhi IT Park, Shastri Park, New Delhi-110053

Website: - https://www.railtelindia.com

#### **Disclaimer**

RailTel Corporation of India Ltd. (herein after called the RailTel) has prepared this Expression of Interest (EOI) document solely to assist prospective Bidder/Partners in making their decision of whether to bid or not in the EOI floated by RailTel.

While the RailTel has taken due care in the preparation of information contained hereinand believes it to be accurate, neither the RailTel or any of its Authorities or Agencies nor any of their respective officers, employees, agents or advisors give any warranty ormake any representations, express or implied as to the completeness or accuracy of theinformation contained in this document or any information which may be provided in association with it. This information is not intended to be exhaustive and interested parties are required to make their own inquiries and do site visits that it may require inorder submitting the EOI. The information is provided on the basis that it is non–bindingon RailTel, any of its authorities or agencies or any of their respective officers, employees, agents or advisors. The RailTel reserves the right not to proceed with the bidding/EOI process at any stage without assigning any reasons thereof, or to alter thetimetable reflected in this document or to change the process or procedure to be applied. It also reserves the right to decline to discuss the EOI further with any party submittingan EOI. No reimbursement of cost of any type will be paid to persons or entities submitting the EOI.

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# **EOI NOTICE**

RailTel Corporation of India Limited, Northern Region, 6<sup>TH</sup> Floor, 3<sup>RD</sup> Block, Delhi IT Park, Shastri Park, New Delhi-110053

# EOI Notice No: <u>RCIL/NR\_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 19th November 2025</u>

RailTel Corporation of India Ltd., (here after referred to as "RailTel") invites EOIs from RailTel's Empaneled Partners for "Supply, installation and commissioning of IP based Video surveillance system in LHB coaches as per RDSO specification RDSO/SPN/TC/106/2025 Version 3.1 dtd 04.06.2025 with 03 years warranty followed by 05 years CAMC and as per scope of work " for Customer of RailTel (CoR)

The details are as under:

# **SCHEDULE OF EVENTS**

1	Date of EOI Floating	20 <sup>th</sup> November, 2025
2	Last date for submission of Bids against EOI	23 <sup>rd</sup> November, 2025 at 12:00 Hours
3	Opening of Bids received against EOI	23 <sup>rd</sup> November 2025 at 12:30 Hours
4	Bidding Stage	Single Stage (Two Packet System)
5	EOI document cost inclusive tax (Non- refundable)	NIL
6	EOI processing fee exclusive tax (Non- refundable)	As per E-nivida Portal.
7	Estimated Cost	<b>Rs. 161,60,33,610</b> /- Only
7	EMD for On boarding Arrangement	Total earnest money deposit shall be Rs. 1,00,00,000.00/ EMD of Rs. 10,00,000/- shall be paid online on E Nivida Portal and Remaining Rs. 90,00,000/- shall be paid in form of BG / NEFT / Demand Draft before submission of Customer Bid by RailTel. EMD deposited by bidder shall not bear any interest.
8	Completion period	As per the COR.

# RCIL/NR\_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20th November 2025

9	Bid Submission Mode	Online on <a href="https://railtel.enivida.com">https://railtel.enivida.com</a>
10	Bid validity	120 days.

Note: RailTel reserves the right to change the above dates at its discretion.

#### **Earnest Money Deposit (EMD)**

- i) The EMD should be in the favor of RailTel Corporation of India Limited payableat Delhi through online bank transfer only/link in the e-nivida portal. Partner need to sharethe online payment transfer details like UTR No. date and Bank along with the proposal/bid.
- ii) EMD can be received in the form of bank guarantee/online Bank Transfer/FD. Bank Guarantee has to be confirmed with Structured Financial Massaging System (SFMS) confirmation from the issuing Bank in favor of RailTel. In case of Fixed Deposit, lien in favor of RailTel is to be ensured. BG SFMS Confirmation may be sent to ICICI Bank Account No. 000705049999, Branch Bank IFSC Code No. ICIC00000007 pertaining to RailTel Corporation of India Limited.
- iii) The EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer/RTGS / NEFT/BG. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.
- iv) EMD can be submitted in any of the following form:
  - NEFT/ RTGS: Account Name: RailTel NR Collection Account Bank Name: Union Bank of India Branch Name: Connaught Place Delhi Account Number: 307801010917906 IFSC Code: UBIN0530786 MICR Code: 110026006 or
  - Demand Draft/BG: In favour of RailTel Corporation of India Limited payable at New Delhi.
- v) Offers not accompanied with EMD shall be summarily rejected.
- vi) The EMD may be forfeited if a bidder withdraws or amends its/his EoI or impairs or derogates from the EoI in any respect within the period of validity of the EoI or in the case of a successful bidder, if the bidder fails to accept the Purchase order/LOA or fails to furnish performance bank guarantee (security deposit).

Eligible Business Associates are required to direct all communications related to this Invitation for EoI document, through the following Nominated Point of Contact persons:

# **Contact Details for this EOI:**

1. Dr. Dev Kumar (AGM/Marketing) Email: dev.kumar@railtelindia.com

Contact: +91-9717644212

2. Sh. Aditya Mangal (GGM/Marketing/NR)

Email: aditya.mangal@railtelindia.com

Contact: +91-98759-32070

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3. Sh. Ram Phool Chandel (PED & TM Jaipur)

Email: chandelrp95@railtelindia.com

Contact: +91-94980-37985

4. Sh. Rahul Agarwal (GM/Fin/CO)

Email: carahul@railtelindia.com

Contact: +91-98716-48906

#### Note:

1. The EOI response is invited from eligible Empaneled Partners of RailTel only.

2. All the document must be submitted with proper indexing and page no duly signed and stamped at each page as a token of acceptance of EOI by authorized signatory of the Bidder/Partner.

3. This is an exclusive pre-RFP partnership arrangement with empaneled business associate of RailTel for participating in the end customer RFP. Selected partner's authorized signatory hasto give an undertaking that they will not submit directly or indirectly their bids and technocommercial solution/association with any other Organization once selected in this EOI for prebid teaming arrangement (before and after submission of bid to prospective customer Organization by RailTel). This undertaking has to be given with this EOI Response.

4. <u>Transfer and Sub-letting</u>: The Business Associate has no right to give, bargain, sell, assignor sublet or otherwise dispose off the Contract or any part thereof, as well as to give or to let a

third party take benefit or advantage of the present Contract or any part thereof.

Bidder has to agree to comply with all OEM technical & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP No. M-200MCFRBLFURVSS-R Published dt.25/10/2025 and corrigendum(s)

issued thereof, floated on https://www.ireps.gov.in/.

5. Bidder also undertake to submit MAF of major items as asked in the RFP No. M-200MCFRBLFURVSS-R Published dt.25/10/2025 and corrigendum(s) issued thereof against the proposed solutionand other documents required in the end Customer Organization's tender in favor of RailTelagainst the proposed products. The selected BA has to provide MAF from the OEM in the name of RailTel for bidding in the concerned tender of CoR, if their proposed solution is quoted to the customer.

- The selected bidder will have to accept all Terms & Conditions of CoR RFP's No. M-200MCFRBLFURVSS-R Published dt.25/10/2025 and corrigendum(s) issued thereof on back to back basis.
- 7. Any corrigendum(s) issued by CoR against their tender/RFP No. M-200MCFRBLFURVSS-R Published dt.25/10/2025 and corrigendum(s) issued thereof, shall be the part and scope of this EOI document on back to back basis.
- 8. All Terms & Conditions of CoR RFP No. M-200MCFRBLFURVSS-R Published dt. 25/10/2025 and corrigendum(s) issued thereof will be complied by SI/BA/bidders except eligibility clause/criteria as mentioned in CoR's RFP No. M-200MCFRBLFURVSS-R Published dt. 25/10/2025. The eligibility clause/criteria for SI/BA (Prospective BA) will as per this RailTel's published/ floated EOI.
- 9. However, OEM considered by SI for this project have to mandatorily comply all the eligibility & technical criteria/compliance on back to back basis in line with COR RFP No. M-200MCFRBLFURVSS-R Published dt.25/10/2025 corrigendum(s) issued thereof.
- 10. Please refer CoR RFP Payment terms as this will remain applicable on back to back basis on successful bidders.
- 11. Bidder may check the price/commercial bid as per Annexure 4 and match the same with FORMATS FOR SUBMISSION OF THE COMMERCIAL BID i.e. Schedule of Work of RFP No. M-200MCFRBLFURVSS-R Published dt.25/10/2025 of CoR and if found any discrepancy, may be broughtin the notice of RCIL immediately and may modify their financial bid format as per CoR RFP's financial bid document.
- 12. The selected Bidder/Partner/partner will have to accept all Terms & Conditions of Customer of RailTel (CoR) RFP on back to back basis. CoR RFP No. M-200MCFRBLFURVSS-R Published dt.25/10/2025 and subsequent corrigendum issued for the RFP thereafter. Copy of RFP is enclosed. Scope of work is as per end customer requirement and all the conditions will be applicable on back to back to the Bidder/Partner including SLA/penalty.
- 13. RailTel may retain the work for procurement where RailTel has its own expertise and in this regards it shall be complied on back to back basis by RailTel.
- 14. All Corrigendum issued by CoR against RFP No. Tender ID: M-200MCFRBLFURVSS-R Published dt.25/10/2025 shall be applicable on back to back basis for successful bidder/partner. All Annexures amended by the CoR through subsequent corrigendum(s) shall be applicable to the prospective participating bidders/partners and they shall submit modified Annexures in CoR format.
- 15. Offline documents like POA, NDA and Affidavit shall submit to RailTel office in due course of

time.

#### 1. About RailTel

RailTel Corporation of India Ltd (RailTel) is one of the largest neutral telecom infrastructure providers in the country owning a Pan-India optic fibre network on exclusive Right of Way (ROW) along Railway track. The OFC network presently reaches to over 4500 towns & cities of the countryincluding several rural areas. With its Pan India high-capacity network, RailTel is working towards creating a knowledge society at various fronts. The portfolio of services provided by RailTel includes Data Centre & DR services, Tele-presence as a service, NLD services, IP-1 services, Internet and Broadband services on a pan-India basis.

Equipped with an ISO 9001, 20000-1:2011 & 27000 certification, RailTel offers a wide gamutof managed telecom services to Indian Telecom market including Managed lease lines, Tower colocation, MPLS based IP-VPN, Internet, Data Centre services, NGN based voice carriage servicesto Telecom Operators, Dark fibre leasing to MSOs/LCOs. The major customer segment for RailTel comprises of Enterprises, Banks, Government Institutions/Department, Educational Institutions/Universities, Telecom Service Providers, Internet Service Providers, MSOs, etc. RailTel being a "Nav Ratna (Category-I)" PSU is steaming ahead in the enterprise segment with the launchof various services coupled with capacity augmentation in its Core network.

# 2. Background of EOI

RailTel Corporation of India Ltd (hereafter referred to as 'RailTel') an ICT arm of Indian Railways has been in the forefront of building innovative platforms and solutions and vision to buildrange of Information and Communication Technology (ICT) Services for its customers.

In this regard, RailTel intends to participate in the tender floated by COR, Northern Railway (hereafter referred to as 'CoR' and accordingly seeks to select a suitable partner for pre-bid arrangement.

RailTel intends to participate in RFP floated for Supply, installation and commissioning of IP based Video surveillance system in LHB coaches as per RDSO specification RDSO/SPN/TC/106/2025 Version 3.1 dtd 04.06.2025 with 03 years warranty followed by 05

years CAMC and as per scope of work. RailTel invites bids from RailTel's Empaneled Partners (BA) for the selection of suitable partner for execution of above-mentioned work for the agreed scope work. The empaneled partner is expected to have excellent execution capability and good understanding of the customer local environment.

Bidder has to agree to comply with all OEM technical & Financial documentation includingMAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP. Bidder also undertakes to submit MAF of all items of the proposed solution asasked in CoR RFP No. M-200MCFRBLFURVSS-R Published dt.25/10/2025 and subsequent corrigendum issued thereof other documents required in the end Customer Organization tender in favour of RailTel against the proposed products. The selected BA has to provide MAF from the OEM in the name of RailTel for bidding in the concerned tender of CoR, if their proposed solution is quoted to the customer.

The details of pertinent tender are as below:

Tender Title: RFP for Provision of Supply, installation and commissioning of IP based Video surveillance system in LHB coaches as per RDSO specification RDSO/SPN/TC/106/2025 Version 3.1 dtd 04.06.2025 with 03 years warranty followed by 05 years CAMC and as per scope of work against CoR RFP: No. M-200MCFRBLFURVSS-R Published dt.25/10/2025 and subsequent corrigendum issued thereof floated on https://www.ireps.gov.in/.

# 3. Scope of Work

Scope of Work shall be on back to back basis at actuals as per the CoR RFP No. M-200MCFRBLFURVSS-R Published dt.25/10/2025 for Supply, installation and commissioning of IP based Video surveillance system in LHB coaches as per RDSO specification RDSO/SPN/TC/106/2025 Version 3.1 dtd 04.06.2025 with 03 years warranty followed by 05 years CAMC and as per scope of work floated on https://www.ireps.gov.in/ and any corrigendum issued thereof with latest amendment/ Corrigendum/ Clarifications. Bidder can participate only as a sole bidder/consortium and must be RailTel's empaneled partner and will be responsible for all the conditions mentioned inthe end customer RFP for their scope of work.

In case of any discrepancy or ambiguity in any clause / specification pertaining to scope of work area, the RFP released by end customer organization shall supersede and will be considered sacrosanct. (All associated clarifications, response to queries, revisions, addendum and

corrigendum, associated prime service agreement (PSA)/MSA/SLA also included.)

**Special Note:** RailTel may retain some portion of the work mentioned in the end organization RFP, where RailTel has competence so that overall proposal becomes most winnable proposal.

### **Stage-I: Technical Bid**

All documents like MAF of major/all components, Technical Compliance, Technical Solution Proposed and Eligibility criteria documents shall be covered in this stage.

### **Stage-II**: **Financial Bid:**

- i. The bids should be strictly as per Annexure 4 of EOI for financial quote
- ii. For the opened bid as per outcome of Technical bid, the bidder will be preferable selected on the lowest quote (L-1) basis for complete 'Scope of Work' as mentioned in the EOI document and submitted documents of technical specifications of CoR, subject to the respective overall bid is in compliance to the requirements of this EOI. The so selected partner will be termed as 'Commercially Suitable Partner (hereafter referred to as 'CSP')'. Further, RailTel reserves the right to have negotiation with the bidder(s).
- that the selected partner will be responsible for delivering of complete 'Scope of Work' as mentioned in the CoR's tender document and subsequent corrigenda. However, RailTel at its discern, may take-up a certain portion / percentage of 'Scope of Work' by communicating to the CSP at any point of time during the engagement period. (The day at which 'CSP' is declared, will mark the start of engagement period. The period will be valid till final outcome of this tender is announced by CoR. In case, RailTel comes out to be winner of the CoR tender, then the engagement period will get auto-extended to the period RailTel serves CoR for the said tender, unless terminated earlier by RailTel as per terms and conditions mentioned in this EoI document). In this scenario, commercial engagement with the CSP will be for that portion / percentage only, which hasnot been taken by RailTel. Accordingly, resultant value of work will be derived on the basis of negotiated (in case) commercial bid of the CSP.
- **iv.** RailTel on the basis of inputs / factors available to it from various resources, past experiences of its ICT projects and on the basis of negotiated (in case) commercial bid of the CSP, will endeavor to place best techno-commercial bidin response to the pertinent

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CoR's tender. Further relationship with CSP will bebased on the outcome pertinent CoR's tender.

# 4. Eligibility Criteria for Interested Bidders

SN	Eligibility Criteria	Documentary Proof
1	The interested Bidder/Partner should be an Empaneled Partner with RailTel on the last date of bid submission of EOI.	Copy of Empanelment letter issued byRailTel.
2	The Bidder/Partner should be:  a) A company registered in India under the Companies Act, (India) with their registered office in India should have been operating for the last three years:  Note) In case of consortium, requirement shall be met by the lead bidder.  b) Registered with GST Authorities in India.  c) Should have been operating in India till/up to the date of online submission of bid (including name change / impact of mergers	Following documents shall be furnished by the Bidder/Partner duly signed by its authorized signatory: documents to be submitted:  1. Copy of Certificates of Incorporation  2. Power of Attorney/Board Resolution to Authorize Signatory as per Annexure-08.  3. Copy of PAN and Copy of Registration Certificates with GST Authorities.
3	or acquisitions).  The minimum cumulative turnover of the firm (Lead Bidder) should be at least Rs.150% of advertise value during the last three including current financial years . (i.e. 2022-23, 2023- 24, 2024-25 and 2025-26).  Bidder/Partner should be Profit making in each of the last three including current financial years (FY 2022-23, 2023-24, 2024-25 and 2025-26) from the date of online submission of bid.	Following documents shall be furnished by the Bidder/Partner:  1. Chartered Accountant (CA) Certificate with UDIN number clearly specifying the Annual Turn over,Net worth / Audited Financial Statements for the last three including current Financial Years (i.e. FYs 2022-23, 2023- 24, 2024-25 and 2025-26).  In Case of Consortium: Lead Bidder Should meet the Criteria.

The Tenderer must have successfully completed or Substantially Completed following work(s) during last 03 (Three) financial years i.e. (FY 2022-23, 2023- 24, 2024-25), ending last day of month previous to the one in which EOI is invited:

# a) Work Experience: (Lead Bidder)

(i) Three similar works costing not less than the amount equal to 15% of advertised value of EoI.

or

- (ii) Two similar works costing not less than the amount equal to 20% of advertised value of EoI, or
- (iii) One similar work costing not less than the amount equal to 35% of advertised value of EoI.

#### Definition of Similar Work:

Work of supply, installation and commissioning of work in the field of IT/ICT/Telecom/Rolling Stock for any State/UT/Central Govt. Department / PSUs or Public listed Companies.

# b) Additional Domain Work Experience: (Lead Bidder / Consortium Partner)

Work of supply, installation and commissioning of CCTV work for any State/UT/Central Govt.

Department / PSUs or Public listed Companies.

**Note:** Work Certificate issued by Public Listed Company having average annual turnover of Rs. 500 Cr. and above in last three financial year, listed on national stock exchange, incorporated /registered at least 5 year prior to the date of opening of EoI, shall also be considered provided the work experience certificate has been issued by a person authorized by the public listed company to issue such certificates.

Completed work means, work should be physically completed or substantially completed.

Substantial completion shall be based on 80

Following documents shall be furnished by the Bidder:

- a) Copy of Relevant Work Order.
- b) Completion Certificate from client on client's letter head duly signed by client in the name of the bidder OR

In case of substantial completed project, A certificate from Charted Accountant certifying that 80% payment has been received for the project.

c) If client is a private company and end customer is State/UT/Central Govt. department, PSUs - Client certificate (Private Company) clearly mentioning end customer name and address, scope of work and cost of work along with copy of completion certificate issued by end customer or CA certificate against 80% payment received shall be submitted. RailTel/CoR has the right to verify the credentials from end customer and Charted Accountant.

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	percent (value wise) or more works completed under the contract. For contracts under which the applicant participated as a joint venture member or sub-contractor, only the applicant's share, by value, shall be considered to meet this requirement.  For arriving at cost of similar work, the value of work executed shall be brought to current costing level by enhancing the actual value of work at simple rate of seven percent per annum, calculated from the date of completion to the date of bid opening.	
5	Total EMD of Rs. 1,00,00,000.00/-	EMD of Rs. 10,00,000/- shall be paid online on E Nivida Portal and Remaining Rs. 90,00,000/- shall be paid in form of PBG / NEFT / Demand Draft before submission of Customer Bid by RailTel.
6	Bidder/Partner should not have been blacklisted by RAILTEL or any State/UT/Central Govt. department or its agencies, autonomous bodies, PSUs, reputed organizations at the time of bidding.	Self-Certified letter (As per Non- Blacklisting "Annexure – 11") duly signed by authorized signatory
7	Every document in the technical bid should be duly stamped with signature by the Bidder/Partner failing which will be considered as disqualified.	Bidder/Partner to ensure the same
8	The interested bidder should not be seeking / extending / exploring similar arrangements / engagements with any other organization except RailTel, for the CoR tender.	Undertaking to be submitted as per Appendix-10.
9	The interested Bidder/Partner should submit undertaking that they are in compliance to insertion of Rule 144(xi) in the GFR, 2017 vide office OM no. 6/deliver/2019-PPD dated 23-July-2020 issued by Ministry of Finance, Government of India, including revisions.	Undertaking to be submitted as per Appendix-2

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11	The interested Bidder/Partner should submit undertaking that there is not any ongoing or past, arbitration case(s) between 'RailTel or Organizations under Indian Railways' and 'Interested Bidder/Partner' on the last date of submission of EOI.  In addition to above clauses, bid of interested bidder should be in compliance to terms and conditions and technical requirements of the pertinent CoR tender Ref. No. M-200MCFRBLFURVSS-R published dt.	Undertaking to be submitted as per Appendix- 10.  Undertaking to be submitted as per Appendix- 10.
12	25/10/2025 floated on https://www.ireps.gov.in/ Undertaking in the form of Affidavit as mentioned at Appendix-5 shall be submitted by the Bidder/Partner along with Technical bid. Without this the bid will be summarily rejected.	Undertaking Affidavit to be submitted as per Appendix -5
13	The interested Bidder/Partner shall not have a	Undertaking to be submitted as per Appendix-
	conflict of interest with one or more bidding parties. Participation of interested Bidder/Partner(s) with a conflict-of-interest situation will result in the disqualification of all bids in which it is involved. A Bidder/Partner may be in a conflict of interest with one or more parties if including but not limited to: Have controlling shareholders as his/her family members viz. spouse, son, daughter, father, mother or brother etc. in common or; Have a relationship with each other directly orthrough common third parties that puts themin a position to have access to informationabout or influence on the bid of another interested partner.	10.
14	<ul> <li>a) The eligible bidder has to mandatorily provide all Annexures of CoR RFP No.</li> <li>M-200MCFRBLFURVSS-R published dt. 25/10/2025 and corrigendum(s)thereof.</li> <li>b) Technical Solution, Technical</li> </ul>	Undertaking to be submitted as per Appendix-10.
	Compliance, MAF from OEMs that shall be quoted in this EOI shall be provided/submitted along with EOI response in the name of RailTel	

	Corporation.	
	c) The bidder shall undertake that above	
	documents and all other documents that	
	shall be required by RailTel for successful	
	participation of the CoR RFP have been	
	provided by the bidder while participation in	
	this EOI.	
15	Bidder shall submit Final Make / Model list to	An undertaking in this regard duly signed by
	RailTel prior to bid submissionby RailTel to end	Authorized Signatory of SI along with EOI
	customer.	proposal along with Tentative Make/Model
		that are complying Technical
		Specifications of end customer RFP. as per
		Appendix-10.
16	Pre bid agreement	As per annexure-9 (summarily rejected.)

- a) Documentary proof to be submitted along with the bid. The Bidder/Partner must attach valid documents in support to their Technical and Financial capabilities/strength, as mentioned above. Without proper supporting documents, the Bid proposals are liable to be rejected.
- b) A bid submitted by a Bidder who has acquired a Company/Division of a company shall also beconsidered for evaluation if the eligibility and technical evaluation criteria is met jointly by the bidder and the Company/Division acquired. In such cases, Business Transfer Agreement (BTA) orBoard resolution of both company or valid order of merger & acquisition from ROC and/or Court.
- c) Even though the Bidder/Partners meet the above qualifying criteria, they are subject to disqualification if they have:
  - i Made misleading or false representations in the forms, statements and attachment submitted in proof of the qualification requirements; and/or
  - ii Record of poor performance such as abandoning the works, not properly completing the contract due to Contractor's failure, litigation history, or financial failures etc.

<u>Note</u>: The interested bidder should submit duly signed and stamped EOI cover letter as per the format mentioned at Annexure-01 of this EOI document, as unconditional submission of meeting the clauses mentioned above, from Clause 4.1. to Clause 4.1.

# Note:- Consortium is allowed for this EoI. The terms and conditions for the Consortium are as follows:

- 1.1 In view of nature of work, it is anticipated that some of the intending tenderers will pool their resources and experience to form consortia. Consortium bids are permitted with each consortium of tenderers allowed to have at maximum three members, the consortia of tenderers must clearly define the lead bidder of the consortia along with its roles and responsibilities.
- 1.2 The bidder should meet the eligibility criteria as defined under para 4. In their own interest the tenderers, who form such consortia, are advised to investigate capabilities, availability of resources, experienced personnel, financial soundness, past experience and concurrent engagements of Constituting partners.
- 1.3 Consortia of tenderers, if any, must clearly define role/scope of store/work of each partner/member. Further the legal agreement for a consortium must accompany the bid and should clearly define the leader of such a consortium who will be the contractor and will be responsible for timely completion of work as also during execution of work, if awarded, coordinate with Purchaser on behalf of the consortium, receive payments for the works executed and be liable for due performance of the contract in all respect.
- 1.4 Qualification documents, details etc. must however, be provided by Lead member firm complete in all respects strictly in requisite proforma.
- 1.5 A consortium formed will not be subject to alteration with regard to change in constituting firms and/or reorientation of roles. Any changes, if proposed by consortium to take advantage of certain developments during evaluation stage will render the bid liable to be REJECTED. As all details are required to be furnished along with the bids and will be critically examined during evaluation of bids, it is imperative that such details should have been thoroughly examined as a safeguard against a possible disqualification of bids on these grounds.
- 1.6 All partners of the consortium shall be jointly and severally liable to RailTel for the execution of the entire contract in accordance with its terms.
- 1.7 For evaluation purposes, Exchange rate applicable on the date of technical bid opening (T.T. selling Exchange rate of State Bank of India applicable on the date technical bid opening) will be considered.
- 1.8 Release of payments in foreign exchange for imported items to foreign companies as A consortium partner, shall be on request of lead bidder along with bill.
- 1.9 Consortium shall not have more than three members and each consortium member shall have minimum 20% contribution in the work. A Consortium must submit a Power of Attorney by the other member of the Consortium in favor of the Lead Member. This is also to be enshrined in Memorandum of Agreement signed by the Consortium Members and submitted

along with the bid. Members of consortium should sign every sheet of price bid as a token of acceptance of all quoted prices by members, failing which the offer will liable to be REJECTED.

- 1.10 An individual bidder or a member of Consortium cannot be a member of another Consortium or a JV partner and participate in this tender.
- 1.11 Firms should submit the affidavit (as per Form no. 10 of Chapter-6, Section-I) (Annexure-11) & Consortium Agreement (As per Form no. 12 of Chapter-6, Section-I) (Annexure-12) along with the bid/offer.
- 1.12 Each consortium member shall make equal contribution towards the total PBG amount to be submitted along with acceptance of LOA.

# Other Mandatory Conditions for Technical Qualification:

## 5. Proposal Preparation and Submission Cost

- **5.1.** All participating Bidders/Partners are required to register in the e-nivida portal (Link is <a href="https://railtel.enivida.com/">https://railtel.enivida.com/</a> ). The Bidder/Partner intending to participate in the bidding isrequired to register in the portal using his/her active personal/official e-mail ID as his/her Login ID and attach his/her valid Digital Signature Certificate (DSC) to his/her unique LoginID. He/ She must submit the relevant information as asked for, about the firm/contractor.
- **5.2.** The interested partner is responsible for all costs incurred in connection with participation in this EOI process, including, but not limited to, cost incurred in conduct of informative and other diligence activities, participation inmeetings/discussions/presentations, preparation of proposal, in providing any additional information required by RailTel to facilitate the evaluation process or all such activities related to the bid process. RailTel will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process. This EOI document does not commit to award a contract or to engage in negotiations.

#### **6** Amendment to EOI Document

6.1. At any time prior to the deadline for submission of bids, RailTel, may, for any reason can modify the EOI document by an amendment. All the amendments made in the document wouldbe informed by displaying on RailTel's (www.railtelindia.com) website only. The interested biddersare advised to visit the RailTel website on regular

basis for checking necessary updates. RailTel alsoreserves the rights to amend the dates mentioned in this EOI for bid process. RailTel may, at its discretion, extend the last date for receipt of EoI response.

# 7 Bid Validity Period

- **7.1.** Bid of Interested partners shall remain valid for the period of 120 days from the last date of finalization of tender by CoR..
- 7.2. RailTel may request for an extension of the period of validity. The validity of the 'EMD', should also be suitably extended if called upon to do so by RailTel. The request and the responses thereto shall be made in writing through e-mail communication only. Further, whenever the bid validity extension is submitted by the interested partner, it should be ensured by interested partnerthat their PBG related to the empanelment should have minimum validity of 120 days from the last date of extended bid validity period.

# **8** Right to Terminate the Process

8.1. RailTel may terminate the EOI process at any time without assigning any reason. RailTel makesno commitments, express or implied, that this process will result in a business transaction with anyone. This EOI does not constitute an offer by RailTel. The interested bidder's participation in this process may result in RailTel selecting the CSP to engage in further discussions and negotiationstoward execution of a contract. The commencement of such negotiations does not, however, signify a commitment by RailTel to execute a contract or to continue negotiations. RailTel may terminate negotiations at any time without assigning any reason.

# 9 Language of Bid

- **9.1.** The bid prepared by the interested partner and all correspondence and documents relating to the bids exchanged by the bidder and RailTel, shall be written in English Language, provided that any printed literature furnished by the Bidder in another languageshall be accompanied by an English translation in which case, for purposes of interpretation of the bid, the English translation shall govern.
- **9.2.** If any supporting documents submitted are in any language other than English, translation of the same in English language is to be duly attested by the

Authorised Signatory of the interested partner.

#### 10 Submission of Bid

- 10.1. The interested bidder should take into account any Corrigendum to this EOI documentthat may have been published before submitting their EOI response. The bid is to be submitted in mode as mentioned in this EOI document. EOI response submitted in any other mode will not be entertained.
- 10.2. Interested bidders in their own interest are advised to submit the EOI response well intime before the last date and hence to avoid any inconvenience at the last moment.
- 10.3. An Organization / Interested Bidder can submit only 'One EOI Response'. Submission of multiple EOI Response by interested bidder(s) may lead to rejection of all of its bid.

# 11 Rights to Accept / Reject any or all EOI Response.

RailTel reserves the right to accept or reject any EOI Response, and to annul the bidding process and reject all Bids at any time prior to award of the Contract, without thereby incurring any liability to the affected interested bidder(s), or any obligation to inform the affected Bidders of the ground for RailTel's action.

#### 12 Notification of Award:

- 12.1 Subject to this Clause, RailTel will award the Contract to the Bidder/Partner whose bid has been determined to be technically responsive by the evaluation committee and who has offered the lowest evaluated bid price.
- In the eventuality of failure on the part of the Successful Bidder/Partner to submit the performance security within the stipulated time, the Bidder/Partner shall be debarredin future from participating in all the Bids from any Government owned agency/corporation/Employer/special purpose vehicle, for three years and will berecommended for blacklisting by the competent Employer.
- 12.3 The Bidder/Partner, whose Bid has been accepted, shall be notified as successful Bidder/Partner by RailTel prior to expiration of the Bid validity period by e-mail /courier. This letter (hereinafter and in the

- Conditions of Contract called the "Letterof Intent (LoI)") will state the sum that RailTel will pay to the Bidder/Partner in consideration of the execution, completion and remedying defects of the Works by the Selected Bidder/Partner as prescribed by the Contract (hereinafter and in the Contract called the "Contract Price").
- 12.4 Upon the issue of LOI by RailTel to successful Bidder/Partner, the Performance Security (PBG) will be submitted by the successful bidder/partner within 15 days of LOI date.
- 12.5 A Detailed Project Plan including but not limited to Project Organization, Project Management, Project Risk Management, Key Objectives, Project Delivery Schedule, Acceptance Test Plans, Communication Structure, Helpdesk Management, Monitoring and Reporting, Roles and Responsibilities, Exit Management Plan, Processes and Tool Sets used for quality assurance, security in accordance with the industry best practices, shall be submitted within 15 days from the date of LOI issued by RailTel forfurther submission to CoR.
- 12.6 The Contract Agreement shall be signed between RailTel and the successful Bidder/Partner in the office of the RailTel within 28 days following the issueof the Letter of Intent, on successful submission of Performance Security as mentioned in the EOI Document. This will incorporate all Terms and conditions as signed between CoR and RailTel.
- 12.7 The notification of award /issue of LOA will constitute the formation of the Contract, subject only to the furnishing of a performance security in accordance with the provisions mentioned in the RFP within 15 days of issue of letter of intent.

# 13 Payment Terms

**13.1.** No advance will be given to selected BA if RailTel gets the advance from their end customer. Any advance payment received from customer shall only be released only after equal amount of BG submitted by BA. Payment will be on 'back-to-back' basis and shall be releasedafter proper verification and log reports as per CoR RFP No. **M-200MCFRBLFURVSS-R published dt. 25/10/2025** and corrigendum(s) issued thereof.

- **13.2.** Payment will be released after receiving the invoice for the work / services and after RailTel has received the payment from CoR for the same work / services. Any deduction / penalties levied by CoR on invoices of RailTel will be carried back-to-back and will be deducted from selected Bidder/Partner's invoices as per actual deduction done by CoR on RailTel's invoices, subject to deduction / penalty is due to deviation in terms and conditions of service standards by the selected Bidder/Partner.
- **13.3.** Documents list required at the time of payment/invoice submission by selectedBidder/Partner shall be:
  - i PO copy issued to selected vendor.
  - Payment Proof that the end customer has paid to RailTel for the period claimed by Selected Bidder/Partner/vendor against invoices raised by RailTel for such services.
  - Submission/Declaration of applicable BG amount against PO issued to selected Bidder/Partner/vendor.
  - iv Original Tax Invoice for the period claimed.
  - V TDS declaration.
  - Vi Photocopy of all documents submitted by RailTel along with their invoice to customer.
  - Vii Bill Passing Authority shall be GGM/Mktg/NR and Bill Paying Authority shall be Sr.DGM/Finance

# 14 Performance Bank Guarantee (PBG) and Security Deposit

In case of successful participation by RailTel in the pertinent CoR's tender and subsequent engagements with CSP, The CSP shall at its own expense, deposit with RailTel, within fifteen (15) days of the notification of award (done through issuance of the Purchase Order / Work Order etc.) and communicated through email, an unconditional and irrevocable Performance Bank Guarantee (PBG) from a Nationalized/ Commercial Scheduled Indian Bank as per the format Annexure 05 enclosed in this EOI, payable on demand, for the due performance and fulfilment of the contract by the CSP. This PBG willbe for an amount of '5 (%)' of the Total Contract Value in accordance with the Conditionsof Contract. All charges whatsoever such as premium, commission, etc. with respect to the PBG shall be borne by the CSP. Besides, if the total BG amount comes upto Rs. 05 Lakhs, then same may be deposited through DD/RTGS/NEFT.

Along with submission of PBG, CSP needs to submit PBG issuing bank's SFMS report. The SFMS report is also to besubmitted in case of renewal /

extension of PBG.

- 14.2 The PBG should have validity for a period of 90 days beyond the date of validity of the contract. The PBG may be discharged / returned by RailTel upon being satisfied that therehas been due performance of the obligations of the CSP under the contract. However, nointerest shall be payable on the PBG. In the event, CSP being unable to service the contract for whatsoever reason, RailTel would invoke the PBG at its discern. Notwithstanding and without prejudice to any rights whatsoever of RailTel under the contract in the matter, the proceeds of the PBG shall be payable to RailTel as compensation for any loss resulting from the CSP's failure to complete its obligations under the contract. RailTel shall notify the CSP in writing of the exercise of its right to receive such compensation within 14 days, indicating the contractual obligation(s) for which the CSP is in default.
- 14.3 RailTel shall also be entitled to make recoveries from the CSP's bills, PBGor from any other amount due to him, the equivalent value of any payment made to him due to inadvertence, error, collusion, misconstruction or misstatement.
- 14.4 If the service period gets extended by virtue of extension of same by CoR, PBG should also be extended accordingly.
- 14.5 During the contract period, RailTel may issue Purchase Order(s) for the additional services ordered by CoR(in case) to RailTel. In such scenario(s) also, Clause No. 14.1. to Clause No. 14.4. are to be followed by the CSP.
- 14.6 In case the CoR has sought PBG of the contract in the terms of Indemnity Bond from RailTel, the selected bidder has to provide the equivalent value PBG from scheduled Bankto RailTel. No Indemnity Bond from Selected Bidder will be accepted in lieu of PBG fromScheduled Bank.
- 14.7 In case CoR has sought any other types of PBG in this contract at present or in future or else Integrity Pact PBG (presently or in future), same remain applicable on selected Bidder. The Said PBG will be issued by Selected Bidder from Scheduled Bank favouring RailTel Corporation of India Limited. No Indemnity Bond in lieu of such PBG will be accepted by RailTel.
- 14.8 Failure of the successful Bidder to comply with the requirement of the above Clause shallconstitute sufficient grounds for the annulment of the award and forfeiture of the EMD. Penal interest of 15% per annum shall be applicable after 15 days of non-submission of PBG from the date of LOI/LOA/PO.
- **14.9** If, CoR ask for submission for value more than 5%, same also needs to be submitted by the selected BA.
- **14.10 Security Deposit** The Security Deposit shall be 5% of the contract value on back to back basis as per CoR' Tender.

# 15 Details of Commercial Bid / Financial Bid

**15.1** Successful bidder/Partner which shall emerge L-1 or lowest bidder

- shall be called "Commercially Suitable Partner" (CSP).
- **15.2** Interested partner should submit commercial bid strictly as per the format mentioned in the EOI.
- **15.3** The commercial bid should clearly bring out the cost of the services with detailed break-up of taxes.
- **15.4** The rates mentioned in the commercial bid of the CSP will form basis of commercialtransaction between RailTel and Bidder/Partner.
- **15.5** The quantity of 'Line Items' may vary at the time of placing of Purchase Order or duringthe Contract Period, as communicated by CoR (in case) to RailTel. In such scenarios, the 'Per Unit' cost will be considered to arrive on contractual amount between RailTel andCSP.
- **15.6** It is also possible that CoR may surrender / increase, some or all of the quantities of service items ordered to RailTel during the contract period and accordingly the contractual amount between RailTel and CSP shall be considered, at sole discern of RailTel. Per Unit Rate inclusive of Taxes shall be taken for such reference.
- **15.7** It is also possible that during the contract period, CoR may raise Purchase Order to RailTel for the line items (and respective quantities) which are not mentioned in the pertinent tender of CoR. In such scenario, RailTel at its sole discretion, may extend the scope of the contract with CSP by placing order to CoR, on back-to-back basis.
- **15.8** In addition to the Payment Terms, all other Contractual Terms will also be on 'back-to- back' basis between RailTel and CSP, same are mentioned in the EOI.
- **15.9** MAF (Manufacturer's Authorization Form) in the name of RailTel from the OEMs, whose product is mentioned in commercial bid format, should also be ensured by the partner. The MAF format and required content should be in-line with CoR's tender, if specifically asked by CoR in a particular format.
- **15.10**The Selected Service Provider shall ensure that the OEMs supply equipment or components including associated accessories and software required and shall support the Selected Service Provider in the installation, commissioning, integration, and maintenance of these components during

the entire period of contract. The Selected Service Provider shall ensure that the OEMs supply the software applications and shall support in the installation or deployment, integration, roll-out and maintenance of these applications during the entire period of contract. It must clearly be understood by the Selected Service Provider that warranty and AMC of the system, products and services incorporated as part of system would commence from the day of Go-Live.

#### 16 **Duration of the Contract Period**

- **16.1** The contract duration shall be same as of CoR's contract duration with RailTel until otherwise terminated earlier.
- **16.2** The contract duration can be renewed / extended by RailTel at its discern, in case CoR extends / renews services with RailTel by virtue of extending / renewing / new issuanceof one or more Purchase Order(s) placed by CoR to RailTel.

# 17 Delivery

- 17.1.1. The Service Provider shall bear the cost for packing, transport, insurance, and delivery of all the goods as applicable for this project at all locations identified by the Purchaser.
- 17.1.2. The Goods supplied under this Contract shall conform to the standards mentioned in the RFP, and, when no applicable standard is mentioned, to the authoritative standards; such standard shall be approved by Purchaser.
- **17.1.3.** Service Provider shall only procure the hardware and software after approvals from Competent Authority.

#### 18 Project Plan

18.1.1. Within 07 (seven) calendar days of effective date of the contract/
notification of Award, Service Provider shall submit to the Purchaser for
its approval a detailed Project Plan with details of the project showing the
sequence, procedure, and method in which he proposes to carry out the
works. The Plan so submitted by Service Providershall conform to the
requirements and timelines specified in the Contract. The Purchaser and
Service Provider shall discuss and agree upon the work procedures to be
followed for effective execution of the works, which Service Provider

intends to deploy and shall be clearly specified. The Project Plan shall include but not limited to project organization, communication structure, proposed staffing, roles and responsibilities, processes and tool sets to be used for quality assurance, security and confidentiality practices in accordance with industry best practices, project plan and delivery schedule in accordance with the Contract. Approval by the Purchaser's Representative of the Project Plan shall not relieve Service Provider of any of his duties or responsibilities under the Contract.

If Service Provider's work plans necessitate a disruption/ shutdown in Purchaser's operation, the plan shall be mutually discussed and developed to keep such disruption/shutdown to the barest unavoidable minimum. Any time and cost arising due to failure of Service Provider to develop/adhere such a work plan shall be to the ServiceProvider's account.

#### 19 Deliverables and Timelines

Deliverable and Timelines shall be exactly as per CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025.

# 20 Restrictions on 'Transfer of Agreement'

The CSP shall not assign or transfer its right in any manner whatsoever under the contract /agreement to a third party or enter into any agreement for subcontracting and/or partnership relating to any subject matter of the contract / agreement to any third party either in whole or in any part i.e. no sub-contracting / partnership / third party interest shallbe created.

# 21 Suspension, Revocation or Termination of Contract / Agreement

agreement, at any time, due to change in its own license conditions or upon directions from the competentgovernment authorities, in such a situation, RailTel shall not be responsible for any damage or loss caused or arisen out of aforesaid action. Further, the suspension of the contract / agreement will not be a cause or ground for extension of the period of the contract / agreement and suspension period will be taken as period spent. During this period, no charges for the use of the facility of the CSP shall be payable by RailTel.

- **21.2** RailTel may, without prejudice to any other remedy available for the breach of any conditions of agreements, by a written notice of Three (03) month or as per CoR tender condition whichever is earlier issued to the CSP, terminate/or suspend the contract / agreement under any of the following circumstances:
  - a) The CSP failing to perform any obligation(s) under the contract / agreement.
  - b) The CSP failing to rectify, within the time prescribed, any defect as may be pointed out by RailTel.
  - c) Non adherence to Service Level Agreements (SLA) which RailTel has committed to CoR for the pertinent tender.
  - d) The CSP going into liquidation or ordered to be wound up by competent authority.
  - e) If the CSP is wound up or goes into liquidation, it shall immediately (and not more than a week) inform about occurrence of such event to RailTel in writing. In that case, the written notice can be modified by RailTel as deemed fit under the circumstances. RailTel may either decide to issue a termination notice or to continue the agreementby suitably modifying the conditions, as deemed fit under the circumstances.
  - f) It shall be the responsibility of the CSP to maintain the agreed Quality of Service, evenduring the period when the notice for surrender/termination of contract / agreementis pending and if the Quality of Performance of Solution is not maintained, during thesaid notice period, it shall be
    - treated as material breach liable for termination at risk and consequent of which CSP's PBG related to contract / agreement along with PBG related to the Empanelment Agreement with RailTel shall be forfeited, without any further notice.
  - g) Breach of non-fulfillment of contract / agreement conditions may come to the noticeof RailTel through complaints or as a result of the regular monitoring. Wherever considered appropriate RailTel may conduct an inquiry either suo-moto or on complaintto determine whether there has been any breach in compliance of the terms and conditions of the agreement by the successful bidder or not. The CSP shall extend all reasonable facilities and shall endeavor to remove the hindrance of every

type upon such inquiry. In case of default by the CSP in successful implementation and thereaftermaintenance of services / works as per the conditions mentioned in this EOIdocument, the PBG(s) of CSP available with RailTel can be forfeited.

# **Dispute Settlement**

- **22.1** In case of any dispute concerning the contract / agreement, both the CSP and RailTel shall try to settle the same amicably through mutual discussion / negotiations. Any unsettled dispute shall be settled in terms of Indian Act of Arbitration and Conciliation 1996 or any amendment thereof. Place of Arbitration shall be New Delhi.
- **22.2** The arbitral tribunal shall consist of the Sole Arbitrator. The arbitrator shall be appointed by the Chairman & Managing Director (CMD) of RailTel Corporation of India Ltd.
- **22.3** All arbitration proceedings shall be conducted in English.

# 23 Governing Laws

The contract shall be interpreted in accordance with the laws of India. The courts at New Delhi shallhave exclusive jurisdiction to entertain and try all matters arising out of this contract.

#### 24 Statutory Compliance

- 24.1 During the tenure of this Contract nothing shall be done by CSP in contravention of any law, act and/ or rules/regulations, there under or any amendment thereof and shall keepRailTel indemnified in this regard.
- 24.1 The Bidder shall comply and ensure strict compliance by his/her employees and agents of all applicable Central, State, Municipal and Local laws and Regulations and undertaketo indemnify RailTel, from and against all levies, damages, penalties and payments whatsoever as may be imposed by reason of any breach or violation of any law, rule, including but not limited to the claims against RailTel or its Customer under Employees Compensation Act, 1923, The Employees

Provident Fund and Miscellaneous Provisions Act, 1952, The Contract

Labour (Abolition and Regulation) Act 1970, Factories Act, 1948, Minimum Wages Act and Regulations, Shop and Establishment Act and Labour Laws which would be amended/modified or any new act if it comes in force whatsoever, and all actions claim and demand arising there from and/or related thereto.

### 25 Intellectual Property Rights

- **25.1** Each party i.e. RailTel and CSP, acknowledges and agree that the other party retains exclusive ownership and rights in its trade secrets, inventions, copyrights, and other intellectual property and any hardware provided by such party in relation to this contract / agreement.
- **25.2** Neither party shall remove or misuse or modify any copyright, trade mark or any other proprietary right of the other party which is known by virtue of this EoI and subsequent contract in any circumstances.

# 26 Severability

In the event any provision of this EOI and subsequent contract with CSP is held invalid or not enforceable by a court of competent jurisdiction, such provision shall be considered separately and such determination shall not invalidate the other provisions of the contract and Annexure/s which will be in full force and effect.

### **27** Force Majeure

If during the contract period, the performance in whole or in part, by other party, of anyobligation under this is prevented or delayed by reason beyond the control of the parties including war, hostility, acts of the public enemy, civic commotion, sabotage, Act of State or direction from Statutory Authority, explosion, epidemic, quarantine restriction, strikes and lockouts (as are not limited to the establishments and facilities of the parties), fire, floods, earthquakes, natural calamities or any act of GOD (hereinafter referred to as EVENT), provided notice of happenings of any such event is given by the affected partyto the other, within twenty one (21) days from the date of occurrence thereof, neither party shall have any such claims for damages against the other, in respect of such non-performance or delay in

performance.

Provided service under this contract shall be resumed as soon as practicable, after such EVENT comes to an end or ceases to exist.

27.1 In the event of a Force Majeure, the affected party will be excused from performance during the existence of the force Majeure. When a Force Majeure occurs, the affected party after notifying the other party will attempt to mitigate the effect of the Force Majeure as much as possible. If such delaying cause shall continue for more than sixty (60) days from the date of the notice stated above, the party injured by the inability of the other to perform shall have the right, upon written notice of thirty (30) days to the other party, to terminate this contract. Neither party shall be liable for any breach, claims, and damages against the other, in respect of non-performance or delay in performance as a result of Force Majeure leading to such termination.

# 28 Indemnity

- 28.1 The CSP agrees to indemnify and hold harmless RailTel, its officers, employees and agents (each an "Indemnified Party") promptly upon demand at any time and from time to time, from and against any and all losses, claims, damages, liabilities, costs (including reasonable attorney's fees and disbursements) and expenses (collectively, "Losses") to which the Indemnified party may become subject, in so far as such lossesdirectly arise out of, in any way relate to, or result from:
  - a) Any mis-statement or any breach of any representation or warranty made by CSP or
  - b) The failure by the CSP to fulfill any covenant or condition contained in this contract by any employee or agent of the Bidder. Against all losses or damages arising from claims by third Parties that any Deliverables (or the access, use or other rights thereto), created by CSP pursuant to this contract, or any equipment, software, information, methods of operation or other intellectual property created by CSP pursuant to this contract, or the SLAs (i) infringes a copyright, trade mark, trade design enforceable in India, (ii) infringes a patent issues in India, or (iii) constitutes misappropriation or unlawful disclosure or used of another Party's trade

- secrets underthe laws of India (collectively, "Infringement Claims"); or
- c) Any compensation / claim or proceeding by any third party against RailTel arising out of any act, deed or omission by the CSP or
- d) Claim filed by a workman or employee engaged by the CSP for carrying out work related to this agreement. For the avoidance of doubt, indemnification of Losses pursuant to this section shall be made in an amount or amounts sufficient to restoreeach of the Indemnified Party to the financial position it would have been in had thelosses not occurred.
- 28.2 Any payment made under this contract to an indemnity or claim for breach of anyprovision of this contract shall include applicable taxes.

# 29 Limitation of Liability towards RailTel

- 29.1 The CSP liability under the contract shall be determined as per the Law in force for the time being. The CSP shall be liable to RailTel for loss or damage occurred or caused or likely to occur on account of any act of omission on the part of the CSP and its employees (direct or indirect), including loss caused to RailTel on account of defect in goods or deficiency in services on the part of CSP or his agents or any person / persons claiming through under said CSP, However, such liability of the CSP shall not exceed the total value of the contract.
- **29.2** This limit shall not apply to damages for bodily injury (including death) and damage to real estate property and tangible personal property for which the CSP is legally liable.

#### 30 Confidentiality cum Non-disclosure

30.1 The Receiving Party agrees that it will not disclose to third party/parties any information belonging to the Disclosing Party which is provided to it by the Disclosing Party before, duringand after the execution of this contract. All such information belonging to the Disclosing Partyand provided to the Receiving Party shall be considered Confidential Information. ConfidentialInformation includes prices, quotations, negotiated issues made before the execution of thecontract, design and other related information. All information provided by Disclosing Party to the Receiving Party shall be considered confidential even if it is not

conspicuously markedas confidential.

- 30.2 Notwithstanding the foregoing, neither Party shall have any obligations regarding non-use or non-disclosure of any confidential information which:
  - a) Is already known to the receiving Party at the time of disclosure:
  - b) Is or becomes part of the public domain without violation of the terms hereof;
  - c) Is shown by conclusive documentary evidence to have been developed independently by the Receiving Party without violation of the terms hereof:
  - d) Is received from a third party without similar restrictions and without violation of thisor a similar contract.

The terms and conditions of this contract, and all annexes, attachments and amendments hereto and thereto shall be considered Confidential Information. No news release, public announcement, advertisement or publicity concerning this contract and/or its contents hereinshall be made by either Party without the prior written approval of the other Party unless such disclosure or public announcement is required by applicable law.

- 30.3 Notwithstanding the above, information may be transmitted to governmental, judicial, regulatory authorities, if so, required by law. In such an event, the Disclosing Party shall inform the other party about the same within 30 (thirty) Days of such disclosure.
- 30.4 This Confidentiality and Non- Disclosure clause shall survive even after the expiry or termination of this contract.

#### 31 Assignment

Neither this contract nor any of the rights, interests or obligations under this contract shallbe assigned, in whole or in part, by operation of law or otherwise by any of the Parties without the prior written consent of each of the other Parties. Any purported assignment without such consent shall be void. Subject to the preceding sentences, this contract will be binding upon, inure to the benefit of, and be enforceable by, the Parties and their respective successors and assigns.

#### 32 Insurance

The CSP agrees to take insurances to cover all the elements of the project under

this EOI including but not limited to Manpower, Hardware, Software etc. as per CoR tender specifiedterms.

# 33 Exit Management

#### 33.1 Exit Management Purpose

- a) This clause sets out the provision, which will apply during Exit Management period. The parties shall ensure that their respective associated entities carry out their respective obligation set out in this Exit Management Clause.
- b) The exit management period starts, in case of expiry of contract, at least 03 monthsprior to the date when the contract comes to an end or in case of termination contract, on the date when the notice of termination is sent to the CSP. The exit management period ends on the date agreed upon by RailTel or Three (03) months after the beginning of the exit management period, whichever is earlier.
- 33.2 Confidential Information, Security and Data: CSP will promptly, on the commencement of the exit management period, supply to RailTel or its nominated agencies the following(if asked by RailTel in writing):
  - (a) Information relating to the current services rendered and performance data relating to the performance of the services; documentation relating to the project, project's customized source ode(if any); any other data and confidential information created as part of or is related to this contract.
  - (b) All other information (including but not limited to documents, records and agreements) relating to the services reasonably necessary to enable RailTel and its nominated agencies, or its replacing vendor to carry out due diligence in order to transition the provision of the services to RailTel or its nominated agencies, or its replacing vendor (as the case may be).
- 33.3 Employees: Promptly on reasonable request at any time during the exit management period, the CSP shall, subject to applicable laws, restraints and regulations (including in particular those relating to privacy) provide RailTel a list of all employees (with job titles and communication address), dedicated to providing the services at the commencement of the exit management period; To the extent that any Transfer Regulation does not apply to any employee of the

CSP, RailTel or the replacing vendor may make an offer of contract for services to such employees of the CSP and the CSP shall not enforce or impose any contractual provision that would prevent any such employee from being hired by RailTel or any replacing vendor.

33.4 Rights of Access to Information: Besides during the contract period, during the exit management period also, if asked by RailTel in writing, the CSP shall be obliged to provide an access of information to RailTel and / or any Replacing Vendor in order to make an inventory of the Assets (including hardware / software / active / passive), documentations, manuals, catalogues, archive data, Live data, policy documents or any other related material.

**Note**: RailTel at its sole discern may not enforce any or all clauses / sub-clauses under the 'Exit Management' clause due to administrative convenience or any other reasons as deemed fit.

#### 34 Waiver

Except as otherwise specifically provided in the contract, no failure to exercise or delay in exercising, any right, power or privilege set forth in the contract will operate as a waiver of any right, power or privilege.

# 35 Changes in Contract Agreement

No modification of the terms and conditions of the Contract Agreement shall be made except by written amendments signed by the both CSP and RailTel.

#### 36 Deviations

The Bidder may submit their deviations to the contents of the RFP document in the format prescribed in Appendix- 8

# 37 Liquidated Damages

As per RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025

37.1.1. Time is the essence of the Project and the delivery dates are binding on the Service Provider. In the event of delay or any gross negligence in implementation of the projectbefore Go-Live, for causes solely attributable to the Service Provider, in meeting the deliverables, the Purchaser shall be entitled at its option to recover from the Service Provider as agreed, liquidated damages, as SLA mentioned in COR M-200MCFRBLFURVSS-R published dt. 25/10/2025 at actuals. Purchaser reserves its right to recover these amounts by any mode such as adjusting from any payments to be made by the Purchaserto the Service Provider. Liquidated damages will be

calculated on per week basis.

Any such recovery or liquidated damages shall not in any way relieve the Service Providerfrom any of its obligations to complete the Work or from any other obligations and liabilities under the Contract.

Delay not attributable to the Service Provider will be considered for exclusion for computing liquidated damages. However, the same may be done at the sole discretion of the purchaser

- 37.1.2. In the event of failure by the Successful Service Provider to fulfil the delivery conditions, Purchaser at its discretion may initiate any of the actions as given below:
  - a) Additional resources will be requested for speeding up the work.
  - b) Liquidated Damages will be levied.
  - c) Contract with the Successful Service Provider may be terminated as per the Termination clause.
  - d) Any other action as may be deemed fit in the best interest of the Purchaser.

# 38 SERVICE LEVEL AGREEMENTS (SLAS):

SLAs shall be applicable on back to back basis at actuals as per CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025 and corrigendum(s) issued thereof. SLA shall become the part of Agreement between RailTel and the Successful Bidder/Partner. SLAdefines the terms of the Successful Bidder/Partner's responsibility in ensuring the timely delivery of the deliverables and the correctness of the same based on the agreed Performance Indicators as detailed in this section. The Successful Bidder/Partner shall comply with Service Levels requirements to ensure adherence to project timelines, quality and availability of services. The Successful Bidder/Partner shall provision for Hardware/ Software/Automated Tools to monitor all the SLAs mentioned in the RFP. Penalties shall not be levied in the following cases:

- a. There is a Force Majeure event effecting the SLA which is beyond the control of theSuccessful Bidder/Partner.
- b. The non-compliance to the SLA is due to reasons beyond the control of the Bidder/Partner.

#### Note:

i. Theft cases by default would not be considered as "beyond the control of Bidder/Partner". However, certain cases, based on circumstances and certain locations, RailTel/ End User Department may agree to qualify as "beyond the

Control of the bidder/partner.

- ii. Power shut down (less than 1 hour) would not be considered as "beyond the control ofBidder/Partner".
- iii. Damages due to road accident/ mishap will be considered as "beyond the control of Bidder/Partner".
- iv. Bidder/Partner is also required to note that in case of SLAs not being made applicable for cases considered as "beyond the control of Bidder/Partners", the Bidder/Partner would still need to replace the component (if it is not functional as per SLA) within the SLA defined for resolution of Critical level/Medium level/Low level issues. In case the Bidder/Partner doesn't adhere to the Issue Resolution SLA timelines, the original SLA shall be made applicable.

### 39 Contract/ Quantity Variation Clause:

Within the period of contract, in case the CoR wishes to increase/decrease the scope of work, then same shall be applicable to the CSP or L-1 bidder. The variation in quantities shall be dealt as per the policy of RailTel. The rate for any item beyond the BOQ asked in the CoR RFP and RailTel EOI ,shall be discovered basis the Margin Vis-à-vis Customer PO placed to RailTel. In case CoR wishes to extend the contract with RailTel beyond 3 years period, then RailTel shall approach the CSP or L-1 bidder for negotiation of the rates quoted by Successfulbidder/Partner. Post negotiation, Contract may be extended after seeking approval of the Competent authority in RailTel.

Annexure - 01

#### **EOI COVER LETTER**

(On Organization Letter Head)

Bid Ref No.: Date:

To, Group General Manager (Mktg), RailTel Corporation of India Limited, Northern Region, 6th Floor, 3rd Block, Delhi IT Park, Shastri Park, New Delhi-110053

# Ref: 1. RCIL/NR\_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 November 2025

2. CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025

Dear Sir/Madam,

- I, the undersigned, on behalf of M/s ......, having carefully examined the referred EOI offer
  to participate in the same, in full conformity with the said EOI and all the terms
  and conditions thereof, including corrigendum issued till last date of submission
  of EOI. It is also undertaken and submitted that we are in abidance of Clause 4
  (from Clause 4.1 to Clause 4.17) of EOI.
- 2. I agree to abide by this Proposal, consisting of this letter, our Pre-qualification, Technical and Commercial Proposals, for a period of 120 days from the date fixed for submission of Proposals as stipulated in the EOI and modifications resulting from contract negotiations, and it shall remain binding upon us and may be accepted by you at any time before the expiration of that period.
- 3. I acknowledge that the Authority will be relying on the information provided in the Proposal and thedocuments accompanying the Proposal for selection of the Commercially Suitable Partner (CSP) for the aforesaid Service, and we certify that all information provided therein is true and correct; nothinghas been omitted which renders such information misleading; and all documents accompanying the Proposal are true copies of their respective originals.
- 4. I undertake, if our Bid is accepted, to commence our services as per scope of

work as specified in the contract document.

5. Until a formal Purchase Order or Contract is prepared and executed, this Bid

and supplement / additional documents submitted (if any), together with your

written acceptance thereof in your notification of award shall constitute a

binding contract between us.

6. I hereby undertake and give unconditional acceptance for compliance of all terms

& conditions of this EOI based customer's requirement.

7. I hereby undertake that there will be no deviation from the Terms and Conditions

of EOI.

8. It is undertaken that all contents of the bid & documents submitted are genuine

and Bidder/Partnershall be liable for penal action as per Government of India

norms, if deviation is found at any stage during the contract.

9. I hereby undertake that SLAs as applicable in CoR tender and PO issued to

RailTel by CoR shall be applicable on back to back basis and payments shall be

released to our organization after deduction of actual penalties deducted by CoR

from RailTel bills submitted to CoR.

10. Within 15 days of receipt of the LOI, the successful Bidder shall sign the Contract

and return it to the Purchaser i.e. RailTel.

11. It is undertaken that balance EMD undertaking has been deposited along with EOI Bid

Proposal.

Signature of Authorised Signatory

Name

Designation

Ann	exure	_ (	02

## **Local Content Compliance**

(On Organization Letter Head)

Bid Ref No.: Date:	
To,	
Group General Manager (Mktg), RailTel Corporation of India Limited, Northern Region, 6th Floor, 3rd Block, Delhi IT Park, Shastri Park, New Delhi-110053	
Ref: 1. RCIL/NR_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 November 2025 2. CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025.	ber
Dear Sir/Ma'am,	
I, the undersigned, on behalf of M/s, hereby submits that our	r
technical solution for the 'Scope of Work' mentioned under the EoI document is in	1
compliance of local content requirement and makes us equivalent to 'Class-I loca	.1
supplier' / 'Class-II local supplier' (mention whichever is applicable) forthe EoI under	r
reference, as defined under the order No. P-45021/2/2017-PP(BE-II) dt. 04-June-2020	)
issuedby Ministry of Commerce and Industry, Govt. of India.	
I hereby certify that M/sfulfills all requirements in this regard and is eligible be considered and for the submitted bid Local Content Percentage is (write in figures as well as in words).	
I hereby acknowledge that in the event of acceptance of bid of M/s on above certificate and if	
the certificate is found to be false at any stage, the false certificate would be a ground	1
for immediate termination of contract and further legal action in accordance with the	2
Law, including but not limited to the encashment of Bank Guarantee related to	)

Empanelment and Performance Bank Guarantee (PBG), as available with RailTel,

related to this EoI.

Name Designation

Signature of Authorised Signatory

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### Annexure – 03

### CHECKLIST OF DOCUMENTS FOR BID SUBMISSION

# Ref: 1. RCIL/NR\_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 November 2025

### 2. CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025

S. No.	Document
1	EOI Cover Letter (Annexure-01).
2	Local Content Compliance & Percentage Amount (Annexure-02).
3	EMD & Tender Fee submission proof as per EOI document.
4	This EOI copy duly Signed and Stamped by the Authorised Signatory of Bidder/Partner.
5	All Annexures and Appendix(s) as applicable as per EOI No.:RCIL/NR_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 19th November 2025.
6	Compliance of eligibility criteria related documents as per Clause 4.
7	Technical Solution/Architecture and Any relevant document found suitable by Bidder/Partner as per COR RFP.
8	NDA/NDU, POA and Affidavit is to be submitted along with Bidby Bidder/Partner. Hard Copy to be submitted along with EOI proposal.
9	All Applicable Annexures and Compliance Documents (Technical Compliance) mentioned in CoR RFP No. M-200MCFRBLFURVSS-R Published dt.25/10/2025 and anycorrigendum(s) issued thereof.

### Note:

- 1. The technical bid should have an 'Index' at the starting and all pages of bid should be serially numbered and should be traceable as per the 'Index'.
- 2. All the submitted documents should be duly stamped and signed by the Authorized Signatoryat each page.
- **3.** The above checklist is indicative only. RailTel may ask for additional documents from the bidders, as per the requirement.

<u>Annexure – 04</u>
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### **Commercial Bid**

(On Organization Letter Head)

Bid Ref No. :	Date
3id Ref No. :	Dat

To,

Group General Manager (Mktg), RailTel Corporation of India Limited, Northern Region, 6th Floor, 3rd Block,

Ref: 1. RCIL/NR\_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 November 2025

2. CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025.

## (All prices to be inclusive of taxes and in INR only)

Note:

- 1. All prices should be mentioned in INR (Rs.).
- 2. The commercial bid should be neatly typed and any cutting, overwriting or manual entry

may lead to rejection of bid.

RailTel Corporation of India Limited ਦੇਕਾਟੇਕਾ (A Government of India Enterprise, Ministry of Railways) RAILTEL							
	Financial Bid						
	E - Tender Ref. No.:-  RCIL/NR_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20th November 2025					BL-R/2025-26 Dated 20th November	
Name of the work:				Supply, installation and commissioning of IP based Video surveillance system in LHB coaches as per RDSO specification RDSO/SPN/TC/106/2025 Version 3.1 dtd 04.06.2025 with 03 years warranty followed by 05 years CAMC and as per scope of work" for Customer of RailTel (COR)			
Name of the Bidder:-							
Sr.No	Description	Quantity	Unit Price	Estimated Cost (in Rs) Incl GST	Above or Below or at Par	% In Figures	Total Cost (INR)
1	2	3	4	5	6	7	8
1	Supply, Installation, commissioning,03 years warranty Cost of VSS as per RDSO spec. RDSO/SPN/TC/106/2025 Version 3.1 dtd 04.06.2025 For LW FAC, ACCW, ACCN,SCN FCWAC, SCZAC, LRRM and SCZ coaches.	1131	355715.3	40,23,13,955			0.00
2	Supply, Installation, commissioning,03 years warranty Cost of VSS as per RDSO spec. RDSO/SPN/TC/106/2025 Version 3.1 dtd 04.06.2025 For LWSDD LWCBAC and LSLRD coaches	798	379715.3	30,30,12,774			0.00
3	5 years CAMC of VSS as per RDSO spec. RDSO/SPN/TC/106/2025 Version 3.1 dtd 04.06.2025	1929	344320.0	66,41,93,280			0.00
4	Lumpsum (GST @ 18% on above total value)	1	246513601.0	24,65,13,601			0.00
	Total Amount			1616033610			0.00
	Total Amount in Word	#NAME?					

3. The L-1 (CSP) will be decided based on lowest grand total price (Inclusive of All

- Taxes, Leviesetc.).
- 4. In case of any calculation error, Grand Total Price (Inclusive of All Taxes, Levies etc.) mentioned in words will be considered for further reference purposes.
- **5.** Commercial bid should be submitted online in a separate envelope other than containingtechnical bid.
- **6.** Item wise value with cost breakup needs to be submitted by the bidder.
- 7. Negotiation shall be done with L1 bidder so as to submit a competitive bid by RailTel.
- 8. Quoted prices shall be inclusive of cost of Warranty, Licenses, Insurance, Installation and Commissioning cost along with all required IT and Non-IT accessories, Spares to meet SLAs, Support including but not limited to spares, patches, upgrades for the quoted products shall be available for complete project duration as per the scope mentioned in the RFP and duration of contract agreement.
- 9. All Other Terms and Conditions as per CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025 and all Corrigendum(s) issued thereof should be followed by the bidder should be followed while submitting their bid in this commercial bid.

# Annexure - 05

Date:

# PROFORMA FOR PERFORMANCE BANK GUARANTEE

(On Stamp Paper of ₹ One Hundred)

Bid Ref No.:

To,
Group General Manager (Mktg), RailTel Corporation of India Limited, Northern Region, 6th Floor, 3rd Block, Delhi IT Park, Shastri Park, New Delhi-110053
Ref: 1. RCIL/NR_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 November 2025 2. CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025.
Production of the second of th
1. In consideration of the RailTel Corporation of India Limited (CIN: L64202DL2000GOI107905), having its registered office at Plate-A, 6 <sup>th</sup> Floor, Office
Block Tower-2, East Kidwai Nagar, New Delhi
- 110023 (herein after called "RailTel") having agreed to exempt
(CIN:) having its registered office at
(hereinafter called "the said Contractor") from the demand, under the terms and conditions of Purchase Order No
made between RailTel and

payable under this Guarantee without any demur, merely on demand from the RailTel stating that the amount is claimed is due by way of loss or damage by the said Contractor of any of terms or conditions contained in the said Agreement by reason of the Contractor's failure to perform the said Agreement. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this Guarantee. However our liability under this guarantee shall be restricted to an amount not exceeding Rs......(Rs......Only).

- 3. We, ...... the Bank undertake to pay the RailTel any money so demanded notwithstanding any dispute or disputes raised by the Contractor in any suit or proceedings pendingbefore any court or Tribunal relating thereto our liability under this present being, absolute and unequivocal. The payment so made by us under this Bond shall be a valid discharge of our liability for payment there under and the Contractor shall have no claim against us for making such payment.
- **5.** We, ..... the Bank further agree with the RailTel that the RailTel shall have fullest liberty

without our consent and without affecting in any manner our obligations hereunder to vary any ofthe terms and conditions of the Agreement or to extend time of to postpone for any time or from time to time any of the powers exercisable by the RailTel against the said Contractor and to forbearor enforce any of the terms and conditions relating to the said Agreement and we shall not be relieved from our liability by reason of any such variation, or extension to the said Contractor or forany forbearance, act or omission on the part of RailTel or any indulgence by the RailTel to the saidContractor or by any such matter or thing whatsoever which under the law relating to sureties would, but for this

provision, have affect of so relieving us.

This Guarantee will not be discharge due to the change in the constitution of the Bank or the Contractor. ( ....... indicate the name of Bank ......) lastly undertake not to revoke this Guarantee during its currency except with the previous consent of RailTel in writing.

In the presence of Witnesses:

Signature With Date Signature With Date

Name Name

**Encl**: SFMS PBG Report

### Annexure-06:

### Non-Disclosure Undertaking (NDU) Format (On Letter Head)

### NON-DISCLOSURE UNDERTAKING

To,
Group General Manager/Marketing,
RailTel Corporation of India Ltd,
6<sup>th</sup> Floor, Block-III,
DMRC IT Park,Shastri Park, Delhi-110053.

# Ref :1. RCIL/NR\_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 November 2025

1. CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025.

(Hereinafter referred to	as "RailTel" or "Disclos	sing Party" "Te	ender Flo	ating Age	ncy")
We,	(CIN: ), a co	mpany duly	incorpora	ted unde	r the
Companies Act, 1956 as	ndhaving its registered	office at			
	(hereinafter	referred	to	as	the
"Bidder/Partner/Receiv	ing Party", which expr	ession shall,	unless re	pugnant	to or
inconsistent with the co	ontext or meaning thereo	f mean and in	clude its	successor	s and
permitted assigns), do h	ere by solemnly declare	and state as fo	llows:-		

- We are the Bidder/Partners/Prospective Bidder/Partners for the EOI floated by RailTel for "Supply, installation and commissioning of IP based Video surveillance system in LHB coaches as per RDSO specification RDSO/SPN/TC/106/2025 Version 3.1 dtd 04.06.2025 with 03 years warranty followed by 05 years CAMC and as per scope of work M-200MCFRBLFURVSS-R published dt. 25/10/2025 ".
- 2. We are well aware that the said tender relates to for procurement of services and equipment for defense/high security installations. Hence, being a prospective Bidder/Partner, we agree andacknowledge that it becomes imperative on our part to maintain utmost confidentiality in relation tosaid tender.
- 3. We undertake that any information relating to said tender (hereinafter referred to as the Confidential Information) which is or will be disclosed/ divulged by RailTel as a Disclosing Party to us, will be received and treated by us as strictly confidential and we shall not, without the prior written consent of the RailTel or as expressly permitted herein, disclose or make available to any other person such information.
- 4. We agree and undertake that we shall use any such information relating to said tender only for the purpose of bidding in the tender and will not use for any other purpose whatsoever.

- 5. We further undertake that we will disclose such Confidential Information to our employees or Representatives only on a strict "need to know" basis, for the sole purpose of preparation and submission of our Bid subject to such employee or representative being bound by the confidentialityobligation hereunder. We shall be responsible for any breach of the terms of this Undertaking by usor by any of our employees or Representatives.
- 6. We undertake that we shall exercise no lesser security or degree of care than we apply to our own Confidential Information of an equivalent nature, but in any event not less than the degree of care which a reasonable person with knowledge of the confidential nature of the information would exercise.
- 7. We shall ensure that all such Confidential Information is kept safe and secured at all times and is protected from unauthorized access, use, dissemination, copying, theft or leakage.
- 8. We undertake that we shall at no time, discuss with any person, other than as permitted under this Undertaking, the Confidential Information, or any other matter in connection with, or arising out of,the discussions or negotiations in relation to the Bid Process.
- 9. Without prejudice to any other rights or remedies that RailTel may have, we agree and acknowledgethat in the event of a breach or threatened breach of the provisions of this Undertaking, money or damages may not be an adequate remedy for a breach of any of the provisions of this Undertaking and it is reasonable that the RailTel, in addition to any other relief or remedy that it may have, shallalso be entitled to the injunctive relief, specific performance and other equitable relief for any threatened or actual breach of the provisions of this Undertaking.
- 10. In case any loss or damages are incurred by RailTel owing to any breach or threatened breach by us, we undertake to hold RailTel harmless and indemnify in full to RailTel for any such loss.
- 11. We hereby represents and warrants that we have the requisite power and authority to execute, deliver and perform its obligations under this Undertaking.
- 12. The terms and conditions of this Undertaking shall inure to the benefit of and be binding upon the successors and permitted assigns of the Parties. The obligations under this Undertaking shall not beassigned or otherwise transferred in whole or in part by either party without the prior written consent of the other parties.
- 13. The obligation relating to confidentiality under this undertaking shall survive even after award of the project and successful completion of project.

For and on behalf of Authorised Signatory

# Annexure-07:

# Non-Disclosure Agreement (NDA) Format

NON-DIS	CLOSURE A	AGREEMENT
---------	-----------	-----------

This Non-Disclosure Agreement (this "Agreement") is made and entered	into on
thisdayof, 2021 (the "Effective Date") at	By and
between	
RailTel Corporation of India Limited, (CIN: L64202DL2000GOI107905),	a Public
Sector Undertakingunder Ministry of Railways, Govt. of India, having its regist	ered and
corporate office at Plate-A, 6thFloor, Office Block, Tower -2, East Kidwai Nag	gar, New
Delhi-110023 & Northern Region office at 6thFloor, 3rd Block, Delhi IT Park	, Shastri
Park, New Delhi - 110053, (hereinafter referred to as 'RailTel'), which express	ion shall
unless repugnant to the context or meaning thereof, deem to mean and inc	clude its
successors and its permitted assignees of the ONE PART,	
And	
) (CIN:), a company duly incorporated under_	the
provisions of Companies Act, having its registered office at	
, (hereinafter referred to as ''),	which
expression shall unlessrepugnant to the context or meaning thereof, deem to m	ean and
include its successors and its permitted assignees of OTHER PART	
RailTel andshall be individually referred to as "Party" and "Parties"	1 jointly as
WHEREAS, RailTel and, each possesses confidential and pro-	prietary
information related to its business activities, including, but not limited	to, that
information designated as confidential orproprietary under Section 2 of this Agr	reement,
as well as technical and non-technical information, patents, copyrights, trade	secrets,
know-how, financial data, design details and specifications, engineering, busing	ness and
marketing strategies and plans, forecasts or plans, pricing strategies, for	ormulas,

procurement requirements, vendor and customer lists, inventions, techniques, sketches, drawings, models, processes, apparatus, equipment, algorithms, software programs, software source documents, product designs and the like, and third party confidential information (collectively, the "Information");

WHEREAS, the Parties have initiated discussions regarding a possible business relationship for

WHEREAS, each Party accordingly desires to disclose certain Information (each Party, in such disclosing capacity, the "Disclosing Party") to the other Party (each Party, in such receiving capacity, the "Receiving Party") subject to the terms and conditions of this Agreement.

NOW THEREFORE, in consideration of the receipt of certain Information, and the mutual promisesmade in this Agreement, the Parties, intending to be legally bound, hereby agree as follows:

### 1. Permitted Use.

- (a) Receiving Party shall:
  - (i) hold all Information received from Disclosing Party in confidence;
  - (ii) use such Information for the purpose of evaluating the possibility of entering into a commercial arrangement between the Parties concerning such Information; and
  - (iii) restrict disclosure of such Information to those of Receiving Party's officers, directors, employees, affiliates, advisors, agents and consultants (collectively, the "Representatives") who the Receiving Party, in its reasonable discretion, deems need to know such Information, and are bound by the terms and conditions of (1)this Agreement, or (2) an agreement with terms and conditions substantially similar to those set forth in this Agreement.
- (b) The restrictions on Receiving Party's use and disclosure of Information as set

forth above shall not apply to any Information that Receiving Party can demonstrate:

- (i) is wholly and independently developed by Receiving Party without the use ofInformation of Disclosing Party;
- (ii) at the time of disclosure to Receiving Party, was either (A) in the public domain, or (B) known to Receiving Party;
- (iii) is approved for release by written authorization of Disclosing Party; or
- (iv) is disclosed in response to a valid order of a court or other governmental body in the India or any political subdivision thereof, but only to the extent of, and for the

purposes set forth in, such order; provided, however, that Receiving Party shall first and immediately notify Disclosing Party in writing of the order and permit Disclosing Party to seek an appropriate protective order.

(c) Both parties further agree to exercise the same degree of care that it exercises to protect its own Confidential Information of a like nature from unauthorised disclosure, but in no event shall aless than reasonable degree of care be exercised by either party.

### 2. Designation.

- (a) Information shall be deemed confidential and proprietary and subject to the restrictions of this Agreement if, when provided in:
  - (i) written or other tangible form, such Information is clearly marked as proprietary or confidential when disclosed to Receiving Party; or
  - (ii) oral or other intangible form, such Information is identified as confidential or proprietary at the time of disclosure.
- **3.** <u>Cooperation.</u> Receiving Party will immediately give notice to Disclosing Party of any unauthorized use or disclosure of the Information of Disclosing Party.
- **4.** Ownership of Information. All Information remains the property of Disclosing

Party and no license or other rights to such Information is granted or implied hereby. Notwithstanding the foregoing, Disclosing Party understands that Receiving Party may currently or in the future be developing information internally, or receiving information from other parties thatmay be similar to Information of the Disclosing Party. Notwithstanding anything to the contrary, nothing in this Agreement will be construed as a representation or inference that Receiving Party will not develop products, or have products developed for it, that, without violation of this Agreement, compete with the products or systems contemplated by Disclosing Party's Information.

**5.** No Obligation. Neither this Agreement nor the disclosure or receipt of Information hereunder shall be construed as creating any obligation of a Party to furnish Information to the other Party or to enter into any agreement, venture or relationship with the other Party.

### 6. Return or Destruction of Information.

- (a) All Information shall remain the sole property of Disclosing Party and all materials containing any such Information (including all copies made by Receiving Party) and its Representatives shall be returned or destroyed by Receiving Party immediately upon the earlier of:
  - (i) termination of this Agreement;
  - (ii) expiration of this Agreement; or
  - (iii) Receiving Party's determination that it no longer has a need for such Information.
- (b) Upon request of Disclosing Party, Receiving Party shall certify in writing that all Information received by Receiving Party (including all copies thereof) and all materials containing such Information (including all copies thereof) have been destroyed.
- **7.** <u>Injunctive Relief</u>: Without prejudice to any other rights or remedies that a party may have, each party acknowledges and agrees that damages alone may not be an adequate remedy for any breach of this Agreement, and that a party shall be entitled to seek the remedies ofinjunction, specific performance and/or any other equitable relief for any threatened or actualbreach of this Agreement

### 8. Notice.

- (a) Any notice required or permitted by this Agreement shall be in writing and shall be delivered follows, with notice deemed given as indicated:
  - (i) by personal delivery, when delivered personally;
  - (ii) by overnight courier, upon written verification of receipt; or
  - (iii) by certified or registered mail with return receipt requested, upon verification ofreceipt.

Notice shall be sent to the following addresses or such other address as either Party specifies in writing.

Attn:
Address:
Phone:
Email.:
Attn:

Address:

Phone:

Email

RailTel Corporation of India limited:

### 9. Term. Termination and Survivability.

- (a) Unless terminated earlier in accordance with the provisions of this agreement, this Agreement shall be in full force and effect for a period of years from the effective date hereof.
- (b) Each party reserves the right in its sole and absolute discretion to terminate this Agreementby giving the other party not less than 30 days' written notice of such termination.
- (c) Notwithstanding the foregoing clause 9(a) and 9 (b), Receiving Party agrees that its obligations, shall:
  - (i) In respect to Information provided to it during the Term of this agreement, shall survive and continue even after the expiry of the term or termination of this agreement; and

- (ii) not apply to any materials or information disclosed to it thereafter.
- **10.** Governing Law and Jurisdiction. This Agreement shall be governed in all respectssolely and exclusively by the laws of India without regard to its conflicts of law principles. The Parties hereto expressly consent and submit themselves to the jurisdiction of the courtsof New Delhi.
- **11.** <u>Counterparts.</u> This agreement is executed in duplicate, each of which shall be deemed to be the original and both when taken together shall be deemed to form a single agreement
- 12. No Definitive Transaction. The Parties hereto understand and agree that no contract or agreement with respect to any aspect of a potential transaction between the Parties shall be deemed to exist unless and until a definitive written agreement providing forsuch aspect of the transaction has been executed by a duly authorized representative of each Party and duly delivered to the other Party (a "Final Agreement"), and the Parties hereby waive, in advance, any claims in connection with a possible transaction unless and until the Parties have entered into a Final Agreement.

### **13.** <u>Settlement of Disputes:</u>

- (a) The parties shall, at the first instance, attempt to resolve through good faith negotiation and consultation, any difference, conflict or question arising between the parties hereto relating to or concerning or arising out of or in connection with this agreement, and such negotiation or consultation shall begin promptly after a Party has delivered to another Party a written request for such consultation.
- (b) In the event of any dispute, difference, conflict or question arising between the parties hereto, relating to or concerning or arising out of or in connection with this agreement, is not settled through good faith negotiation or consultation, the same shall be referred to arbitration by a sole arbitrator.
- 14. The sole arbitrator shall be appointed by CMD/RailTel out of the panel of independent arbitrators maintained by RailTel, having expertise in their respective domains. The seat andthe venue of arbitration shall be New Delhi. The arbitration proceedings shall be inaccordance with the provision of the Arbitration and Conciliation Act 1996 and any other statutory amendments or

modifications thereof. The decision of arbitrator shall be final andbinding on both parties. The arbitration proceedings shall be conducted in English Language. The fees and cost of arbitration shall be borne equally between the part.

### **15.** CONFIDENTIALITY OF NEGOTIATIONS

Without the Disclosing Party's prior written consent, the Receiving Party shall not disclose to any Person who is not a Representative of the Receiving Party the fact that Confidential Information has been made available to the Receiving Party or that it has inspected any portion of the Confidential Information or that discussions between the Parties may be taking place.

### **16.** REPRESENTATION

The Receiving Party acknowledges that the Disclosing Party makes no representation or warranty as to the accuracy or completeness of any of the Confidential Information furnished by or on its behalf. Nothing in this clause operates to limit or exclude any liability for fraudulent misrepresentation.

### **17.** ASSIGNMENT

Neither this Agreement nor any of the rights, interests or obligations under this Agreement shall beassigned, in whole or in part, by operation of law or otherwise by any of the Parties without the prior written consent of each of the other Parties. Any purported assignment without such consentshall be void. Subject to the preceding sentences, this Agreement will be binding upon, inure to the benefit of, and be enforceable by, the Parties and their respective successors and assigns.

### **18.** EMPLOYEES AND OTHERS

Each Party shall advise its Representatives, contractors, subcontractors and licensees, and shall require its Affiliates to advise their Representatives, contractors, subcontractors and licensees, of the obligations of confidentiality and non-use under this Agreement, and shall be responsible for ensuring compliance by its and its Affiliates' Representatives, contractors, subcontractors and licensees with such obligations. In addition, each Party shall require all persons and entities who are not employees of a Party and who are provided access to the Confidential Information, to execute confidentiality or non- disclosure agreements containing provisions no less

stringent than those set forth in this Agreement. Each Party shall promptly notify the other Party in writing upon learning of any unauthorized disclosure or use of the Confidential Information by such persons or entities.

### **19.** NO LICENSE

Nothing in this Agreement is intended to grant any rights to under any patent, copyright, or otherintellectual property right of the Disclosing Party, nor will this Agreement grant the Receiving Party any rights in or to the Confidential Information of the Disclosing Party, exceptas expressly set forth in this Agreement.

### **20.** RELATIONSHIP BETWEEN PARTIES:

Nothing in this Agreement or in any matter or any arrangement contemplated by it is intended to constitute a partnership, association, joint venture, fiduciary relationship or other cooperative entitybetween the parties for any purpose whatsoever. Neither party has any power or authority to bindthe other party or impose any obligations on it and neither party shall purport to do so or hold itselfout as capable of doing so.

### **21.** <u>UNPULISHED PRICE SENSITIVE INFORMATION (UPSI)</u>

agrees and acknowledges that, its Partners, employees,
representativesetc., by virtue of being associated with RailTel and being in frequent
communication with RailTel and its employees, shall be deemed to be "Connected
Persons" within the meaning of SEBI (Prohibition of Insider Trading) Regulations,
2015 and shall be bound by the said regulations whiledealing with any confidential and/
or price sensitive information of RailTelshall alwaysand at all times comply
with the obligations and restrictions contained in the said regulations. In terms of the
said regulations,shall abide by the restriction on
communication, providing or allowing access to any Unpublished Price Sensitive
Information (UPSI) relating to RailTel as well as restriction on trading of its stock while
holding such Unpublished Price Sensitive Information relating to RailTel

### **22.** <u>MISCELLANEOUS</u>.

This Agreement constitutes the entire understanding among the Parties as to the Information and supersedes all prior discussions between them relating thereto. No amendment or modification of this Agreement shall be valid or binding on the Parties unless made in writing and signed on behalf of each Party by its authorized representative. The failure or delay of anyParty to enforce at any time any provision of this Agreement shall not constitute a waiver of such Party's right thereafter to enforce each and every provision of this Agreement. In the eventthat any of the terms, conditions or provisions of this Agreement are held to be illegal, unenforceable or invalid by any court of competent jurisdiction, the remaining terms, conditionsor provisions hereof shall remain in full force and effect. The rights, remedies and obligations set forth herein are in addition to, and not in substitution of, any rights, remedies or obligationswhich may be granted or imposed under law or in equity.

IN WITNESS WHEREOF, the Parties have executed this Agreement on the date set forth above.

		RailTel Corporation	ofIndia Limited:
			By
	Ву		
			_
	N		Name:
	Name:		Title:
	Title:		
Witnesses:			

### Annexure-08

# "FORMAT FOR POWER OF ATTORNEY TO AUTHORIZE SIGNATORY" Power of Attorney

(To be executed on non-judicial paper of appropriate value as per Stamp Act relevant to place of execution)
Know all men by these presents, We,(name of the firm
and address of theregistered office) do hereby irrevocably constitute, nominate, appoint
and authorize Mr/ Ms. (name),
son/daughter/wife ofand presently
residing at
, who is presently employed with us and holding the position of
, as our true and lawful attorney (hereinafter referred to as the
"Attorney") to do in our name and on our behalf, all such acts, deeds and things as are
necessary or required in connection withor incidental to submission of our Bid for the-
(Name of the work) proposed or being developed by the RailTel Corporation of India
Limited (the "Employer") pursuant to the EOI document no.  issuedby Employer, including but not limited to signing and
submission of all applications, Bids and other documents and writings, participate in
Bidder/Partners and other conference and providing information/ responses to the
Employer, representing us in all matters before the Employer, signing and execution of all
contracts including the Contract Agreement and undertakings consequent to acceptance of
our Bid, and generally dealing with the Employer in all matters in connection with or
relating to or arising out of our Bid for the said Project and/or uponaward thereof to us and/or
till entering into the Contract Agreement with the Employer.
AND we hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferredshall and shall always be deemed to have been done by us.
IN WITNESS WHEREOF WE,, THE ABOVE-NAMED PRINCIPAL HAVE EXECUTED THIS POWER OFATTORNEY ON THIS DAY OF 2022
(Signature, Name, Designation and Address of Person Authorized by Board Resolution (in
case of Firm/ Company)/ partner in case of Partnership firm
Witness1: Witness2:
Accepted Notarized
(Signature Name, Designation and Address of Attorney)

### Annexure 9

### **Pre Bid Agreement**

(To be executed in presence of Public notary on non-judicial stamp paper of the value of Rs. 100/ The					
stamp paper has to be in the name of the BA)					
This Pre-Bid Agreement (the "Agreement") is made at New Delhi on this Day of (month) 2024.					
BETWEEN					
M/s. RailTel Corporation Of India Limited, (CIN: L64202DL2000GOI107905) a company registered under the Companies Act 1956, having its registered and corporate officeat Plate-A, 6 <sup>th</sup> Floor, Office Block, Tower-2, East Kidwai Nagar, New Delhi India – 110 023 and Northern Regional office at 6 <sup>th</sup> Floor, 3 <sup>rd</sup> Block, Delhi IT Park, Shastri Park, New Delhi - 110053 (hereinafter referred to as "RailTel" which expression shall, unless repugnant to thecontext or meaning thereof, be deemed to include its successors and permitted assigns) of the FIRST PART.  AND					
M/a (CDI)					
M/s, (CIN:) a company registered under the CompaniesAct 1956, having its					
registered office at					
Corporate Office located at					
RailTel andshall be hereinafter individually referred to as					
"Party" and collectively as "Parties."					
WHEREAS, A. RailTel is a "Nav Ratna (Category-I)" CPSU of Ministry of Railways, having					
exclusive right of way along Indian Railways and has created an OFC backbone					
and associated transport and network infrastructure to provide carrier class telecom					
services. RailTel has Unified License issued by DoT to provide a range of telecom					
services. RailTel also has two tier III certified data centres at Secundrabad and					
Gurugram. RailTel has created a slew of digital services likecloud, hosting, hosted					
Video Conferencing service, Aadhar Services, Content delivery platform, WiFias a					

service etc. RailTel has strong capabilities in managing telecom infrastructure,

Service) and PaaS(Platform as a Service).

MPLS network infrastructure, data centre services like IaaS (Infrastructure as a

В.	(DETAILS OF SECOND PART)				
C.	RailTel had floated an EOI No:				
	dated				
	pursuant to the RFP floated by End				
	Customer for"				
	for End Customer Organization for				
	agreed Scope of Work"(hereinafter referred as "The said				
	work/project/tender"), and subsequently, based on the offer submitted by				
	M/s XXXXtowards the RailTel's EOI, M/s XXXX has been selected by				
	RailTel as Business Associate for the said Project.				
D.	RailTelis in the process of participating in the tender issued by end customer,				
	complete detailsof which have deliberately not been shared with XXXX and				
	XXXX has waived its right to get the RFP document of end customer owing				
to confidentiality concern raised by the end customer. However, a limite					
	scope of work on 'need to know basis' and as detailed in clause				
1.7	below, which will be carried out by <u>XXXX</u> has been shared with <u>XXXX</u> and				
bas	sed on the representation of "XXXX" that "XXXX" has read the said limited				
Sco	ope of Work and has understood the contents thereof and that "XXXX" has				
	fficient experience to execute the saidlimited and defined scope of work, the				
	rties have mutually decided to forma "Business association" where in RailTel				
	all act as the "Bidder" and "XXXX" shall act as the "business associate" in				
	ms of the said Tender and in accordance to the terms agreed hereunder;				
Е.	RailTel shall submit Rupees YYYY as BG against pre integrity pact at the time of submission of bid as an Integrity Pact bank guarantee to end customer and				
accordingly "XXXX" shall submit Rupees ZZZZ as BG of pre integrity pacton back to back basis to RailTel before final submission of the said bid to end					
_	May please read in conjunction of the current RFP.)				
F.	Party hereby acknowledges that RailTelhas received Rs.				
	/-				

	(Rs) from M/s XXXX as per the Terms and conditions of EOI no.
	dated
	G. The Parties are thus entering into this Agreement to record the terms and conditions oftheir understanding and the matters connected therewith.
	RailTel has agreed to extend all the necessary and required support to "XXXX" during theentire contract period.
	<b>NOW, THEREFORE</b> , in consideration of the mutual covenants set forth herein it is herebyagreed by and between the Parties hereto as under:
1.	SCOPE OF CO-OPERATION
1.1.	Parties have agreed to form a "business association" to co-operate with each other on an exclusive basis with respect to execution of the said Project.
1.2.	It has been further agreed between the Parties that Parties shall not bid individually for the said Project nor shall they enter into any arrangement with other parties for the purpose of bidding for the said Project during the validity of this Agreement.
1.3.	The Parties also agree that the terms of the said EOI for limited and defined scope of work along with the Corrigendum's issued thereafter shall apply mutatismutandis to this Agreement.
1.4.	The Parties further agree that they shall, enter into a 'Definitive Agreement' containing elaborate terms and conditions, role and responsibilities and respective scope of work of this Agreement after declaration of RailTel as the successful bidder of the said Project.
1.5.	RailTel shall submit the PBG amounting Rs. XXXXX, earnest money deposit / EMD declaration(whichever is applicable) and performance bank guarantee to
	End customer and accordingly "XXXX" shall submit to RailTel, BG amounting to Rs as
	the earnest moneydeposit. Further, <u>XXXX</u> shall also pay the performance bank guarantee in proportionate to the extent of its defined scope of work.
1.6.	RailTel may further retain some portion of the work mentioned in the end

organization's RFP, where RailTel has competence so that overall proposal becomes most winnable proposal.

<u>XXXX</u> agrees, undertakes and acknowledges that following shall be Scope of Work of <u>XXXX</u>out of the total project work.:

2. Technical Terms – As per CoR document

### 3. TERM AND TERMINATION

- 3.1. This Agreement shall come into force as of the date of signing and shall continue to bein full force and effect till the complete discharge of all obligations, concerning the carrying out of the said Project, except terminated earlier by the Parties in terms of this Agreement or in terms of the said project, whichever is applicable.
- **3.2.** This Agreement can be terminated by either Parties forthwith in the event of happening of the following events:
- (a) End customer announces or notifies the cancellation of the said Project and / or withdrawing the said RFP.
- (b) The receipt of an official communication that End customer chooses not to proceed withRailTel for the said Project or RailTel is not short listed by End customer.
- (c) Material breach of any of the terms and conditions of this Agreement by either of the Parties and the same is not rectified by the defaulting Party beyond 15 (fifteen) days (ora reasonable time period as mentioned under the notice issued by the other Party) from the date of receipt of notice from the other Party to cure the said breach.
- 3.3. Parties agree and understand that as of the execution of this Agreement they are contractually bound and obligated to perform the services, obligations and the scope of work entrusted, should RailTel be declared as the successful bidder of the said Project. Any Party shall not withdraw its participation subsequent to execution of this Agreement, at any point in time except in case of material breach of any of the terms of the Agreement.
- 3.4. In case "XXXX" breach the terms of Agreement i.e. defaulting party in such case the balance unsupplied quantity or service shall be completed by RailTel i.e. non-defaultingparty and cost for completion of that balance unsupplied quantity or service of such defaulting party shall be executed by RailTel at the risk and cost of such defaulting party.

### 4. Liability:

It is understood that the parties are entering into this pre-bid teaming agreement for requirement of submission of bid against the RFP floated by end customer for Implementation of Network Security System and Integration for end Customer Organization. Parties acknowledge and agree that "XXXX" shall be completely liable for the successful execution of this project, in relation to its defined scope of work (as detailed in clause 1.7 above), fully complying the end customer requirements. Accordingly, it is

agreed that notwithstanding anything contained in the RFP document, "XXXX" shall be liable to RailTel with regard to its obligations and liability to complete the agreed and defined scope of work as detailed in clause 1.7 above..

### 5. EXCLUSIVITY

Parties agree to co-operate with each other for the purpose of the said Project on an exclusivebasis with respect to applying for, submitting and execution of the said Project including providing of technical demo, proof of concept for the agreed and defined scope of work.

### 6. PAYMENT TERMS

The payment terms between the parties shall be only on receipt of payment from end customer.

### 7. TAXES

Parties agrees that they will comply with the Indian Income Tax Act in force from time to time and pay Indian Income Tax, as may be imposed / levied on them by the Indian

Income Tax Authorities, for the payments received by them for the Project under this agreement and any other taxes, cess, surcharge, etc. for their respective scope of works;

### 8. INDEMNIFICATION

- 8.1 Parties agree to and undertake to indemnify and hold each other, its officers, directors, agents and employees harmless, from and against any and all claims, demands, causes of action, losses, damages, costs and expenses (including attorney's reasonable fees, costs of investigation and defence) arising out of or resulting from any claim, action or other proceeding (including any proceeding by any of the indemnifying party's employees, agents or contractors) based upon:
- i. any breach or contravention of any of the terms, conditions, covenants of this Agreementby the Party;
- ii. Unethical business practices;
- iii. any acts or omission of the Party and/ or any of its employees, agents or contractors, andthe liability for damages to property arising from or out of party operations in connectionwith the performance of this agreement;
- iv. any claim for taxes that might arise or be imposed due to this performance of Services hereunder;
- v. any representation or warranty or information furnished by the Party being found to befalse;
- vi. Parties failure to pay all applicable compensation to its respective personnel;
- vii. death or personal injury to any person;
- viii. destruction or damage to any property by acts or omissions of either Party, its representatives or personnel;
- ix. any violation/non-compliance by the Party with any applicable laws governmental regulations or orders;
- x. any third party liability;

- xi improper handling or misuse of the Confidential Information of the Party(ies) by the Party
- 8.2 XXXX shall be liable to all risks and consequences (including the risk of payments) suffered in the performance of services under the Project and undertakes to indemnify RailTel from and against any non payments (of RailTel's share payable to RailTel), recoveries and claim from End Customer or any other cost or losses incurred due to default/non performance on part of XXXX.

### 9. COMPLIANCES TO STATUTORY OBLIGATIONS

- **9.1.** Parties shall also obtain and keep in place necessary insurance policies, mediclaim policies, group insurance schemes of adequate value to cover their workmen, supervisors, etc. with regard to any accidents, injury or the liability under the EmployeeCompensation Act.
- 9.2. Parties shall observe and be responsible for the compliance of all labour laws (including labour cess) as per government notifications and shall maintain necessary records for the same and shall submit the same to RailTel when so required.
- **9.3.** Parties shall duly maintain all records / registers required to be maintained by them under various labour laws mentioned above and shall produce the same before the concerned Statutory Authorities whenever required and called upon to do so.

### 10. **LEGAL STATUS**

This Agreement constitutes a contractual relationship and shall relate solely to the Project and shall not extend to other activities or be construed to create a corporation, body corporate, partnership or any other form of legal entity.

### 11. REPRESENTATIONS AND COVENANTS

- **11.1.** Each Party represents and warrants to the other Party as follows:
- 11.1.1. That it has full capacity, power and authority and has obtained all requisite consents and approvals to, enter into and to observe and perform this Agreement and to consummate the transactions contemplated hereunder. Each of the Persons / personnel executing this Agreement on behalf of the each of the Parties have full capacity and authority to sign and execute this Agreement on behalf of the respective Parties;
- 11.1.2. The execution, delivery and consummation of, and the performance by it, of this Agreement shall not conflict with, violate, result in or constitute a breach of or a default under, (a) any contract by which it or any of its assets or properties, are bound or affected, and/or (b) its constitutional documents;
- 11.1.3. This Agreement constitutes its legal, valid and binding obligations,

enforceable againstit, in accordance with their terms under Applicable Statutory Law(s);

11.1.4. It has the right, authority and title to execute this Agreement;

### 12. <u>SUBCONTRACTING BETWEEN PARTIES</u>

If a Party subcontracts certain supplies or services pertaining to its scope of work to the otherparty, then the resulting relationship between such parties shall be governed by a separate subcontract. This Agreement shall not in any way be affected thereby except as stated otherwise in this Agreement

### 13. GOVERNING LAW AND JURISDICTION

The construction, validity and performance of this Agreement shall be governed in all respects by the Laws of India. The Parties hereby submit to the exclusive jurisdiction of the Indian courts at Delhi only.

### 14. GOOD FAITH NEGOTIATION AND DISPUTE RESOLUTION

The parties shall, at the first instance, attempt to resolve through good faith negotiation and consultation, any difference, conflict or question arising between the parties hereto relating to or concerning or arising out of or in connection with this agreement, and such negotiation consultation shall begin promptly after a Party has delivered to another Party a written request for such consultation.

In the event of any dispute, difference, conflict or question arising between the parties hereto, relating to or concerning or arising out of or in connection with this agreement, is not settledthrough good faith negotiation or consultation, the same shall be referred to arbitration by asole arbitrator.

The sole arbitrator shall be appointed by CMD/RailTel out of the panel of independent arbitrators maintained by RailTel, having expertise in their respective domains. The seat andthe venue of arbitration shall be New Delhi. The arbitration proceedings shall be in accordance with the provision of the Arbitration and Conciliation Act 1996 and any other statutory amendments or modifications thereof. The decision of arbitrator shall be final and binding onboth parties. The arbitration proceedings shall be conducted in English Language. The fees and cost of arbitration shall be borne equally between the parties.

### 15. FORCE MAJEURE

"Force Majeure Event" shall mean any event beyond the reasonable control of the affected Party including acts of God, fires, earthquakes, strikes, pandemic, epidemics, lock down, andlabor disputes, acts of war or terrorism, civil unrest, economic and financial sanctions, or acts or omissions of any Governmental Authority occurring on or after the Signature Date.

No Party shall be liable to the other if, and to the extent, that the performance or delay in performance of any of its obligations under this Agreement is prevented, restricted, delayed or interfered with, due to a Force Majeure Event.

The Party affected by Force Majeure Event shall promptly inform the other Party in writing and shall furnish within 30 (thirty) days thereafter, sufficient proof of the occurrence and expected duration of such Force Majeure Event. The Party affected by Force Majeure Event shall also use all reasonable endeavours to mitigate the negative effects of such Force MajeureEvent on such Party's ability

to perform its contractual obligations. In the event of a Force Majeure Event, the Parties shall immediately consult with each other in order to find an equitable solution and shall use all reasonable endeavours to minimise the consequences of such Force Majeure Event.

The occurrence of a Force Majeure Event shall however, not relieve a Party of any obligation to pay any sum due under this Agreement prior to the occurrence of the Force Majeure Event.

If the Force Majeure lasts for more than 6 (six) months, the Parties may mutually decide in writing on the future course of action with respect to this Agreement.

### 16. <u>INTELLECTUAL PROPERTY RIGHTS</u>

- 16.1. Each Party shall remain the sole owner of all industrial or intellectual property rights, Technical Data, Know-How, designs, specifications and the like, generated or acquired beforethe signature, or beyond the scope of this agreement.
- 16.2. Each Party shall remain the sole owner of all industrial or intellectual property rights, technical data, know-how, design specifications and the like generated solely by that Party during the course of the performance of this agreement and shall not be free to used it by the other party and if the other party uses that intellectual property rights prior permission shall be taken with paying necessary fees for such rights.
- 16.3. In case of joint development, the work-share and associated ownership of intellectual property of each Party shall be mutually agreed upon and defined in advance in the definitive agreement for the specific program. However, should any invention be jointly made by the Parties in the performance of this agreement, without neither Party being in a position to reasonably claim the ownership of said intellectual property right, the said right shall be jointly owned by the Parties and the corresponding measures of protection for both Parties of the said right as may be practicable shall be mutually agreed by both Parties and cost for such registration of such right shall be borne by the parties proportionately as per theownership of the rights.
- 16.4 As on date, Parties confirms that there are no infringements of any Intellectual PropertyRights of the products contemplated under this agreement, in accordance with the laws prevailing in the country.
- 16.5. The Parties undertake and confirm that the Technology / Knowhow / Design owned byeach of them and intended to be put into use for execution of various Projects pursuant to this agreement has been originally developed by each of such Parties. The Parties are entitled to all the Intellectual Property Rights in Technology / Knowhow / Design intended to be put into use for execution of various Projects and no third-party Intellectual Property Rights havebeen put into use either in their original or modified form without proper authorisation of such third party. The Parties further vouchsafes that the foregoing undertaking is actuated by truthand accuracy and no misrepresentation is being put into use for inducing each other to enterinto this agreement.

### 17. <u>CONFIDENTIALITY</u>

- 17.1. During the term of this agreement, either party may receive or have access to technical information, as well as information about product plans and strategies, promotions, customers and related non-technical business in formation which the disclosing party considers to be confidential ("Confidential Information as per RFP tender document"). In theevent Confidential Information is to be disclosed, the Confidential Information must be marked as confidential at the time of disclosure, or if disclosed orally but stated to be confidential, and be designated as confidential in writing by the disclosing party summarizing the Confidential Information disclosed and sent to the receiving party within thirty (30) days aftersuch oral disclosure.
- 17.2. Confidential Information may be used by the receiving party only with respect to the performance of its obligations under this Agreement, and only by those employees of thereceiving party and its subcontractors who have a need to know such information for purposes related to this Agreement, provided that such subcontractors have signed separate agreements containing substantially similar confidentiality provisions. The receiving party must protect the Confidential Information of the disclosing party by using the same degree of care to prevent the unauthorized use, dissemination or publication of such Confidential Information, as the receiving party uses to protect its own confidential information of like nature.
- 17.3. The obligations is not applicable to any information which is:
- 17.3.1. Already known by the receiving party prior to disclosure;
- 17.3.2. Publicly available through no fault of the receiving party;
- 17.3.3. Rightfully received from a third party without being responsible for its confidentiality;
- 17.3.4. Disclosed by the disclosing party to a third party without being responsible for itsConfidentiality on such third party;
- 17.3.5. Independently developed by the receiving party prior to or independent of the disclosure;
- 17.3.6. Disclosed under operation of law;
- 17.3.7. Disclosed by the receiving party with the disclosing party's prior written approval.
- 17.4 XXXX agrees and acknowledges that XXXX, its Partners, employees, representatives etc., by virtue of being associated with RailTel and being in frequent communication with RailTel and its employees, shall be deemed to be "Connected Persons" within the meaning of SEBI (Prohibition of Insider Trading) Regulations, 2015 and shall be bound by the said regulations while dealing with any confidential and/ or price sensitive information of RailTel. XXXX shall always and at all times comply with the obligations and restrictions contained in the said regulations. In terms of the said regulations, XXXX shall abide by the restriction on communication, providing or allowing access to any Unpublished Price Sensitive Information (UPSI) relating to RailTel as well as restriction on trading of its stock while holding such Unpublished Price Sensitive Information relating to RailTel

17.5 Notwithstanding anything contained in this agreement, XXXX undertakes, agrees and acknowledges that being RailTel's Business Associate, XXXX shall maintain utmost confidentiality in relation to said Project. XXXX further, undertakes that any information relating to said Project which is or will be disclosed/divulged by RailTel on need to know basis, will be received and treated by XXXX as strictly confidential and XXXX shall not, without the prior written consent of the RailTel or as expressly permitted herein, disclose or make available to any other person such information.

### 18. NOTICES

Notices, writings and other communications under this Agreement may be delivered by hand, by registered mail, by courier services or facsimile to the addresses as set out below:

To RailTel Co	rporation Of India Limited				
To:	RailTel				
Corporation o	f India Ltd Kind Attn:				
	Executive				
Director / Nor	thern Region				
Address:	ess: 6th Floor, 3rd Block, Delhi IT Park,				
New Delhi - 1	10053Tel No.: +91-11-				
22185933/221	85934				
Email:	Email: ednr@railtelindia.com				
To XXXX					
To:	XXXX				
Kind Attn:	Address:				
Mob. No.:	Email:				

### 19. <u>AMENDMENT</u>

No amendment or modification or waiver of any provision of these presents, nor consent to any departure from the performance of any obligations contained herein, by any of the Partieshereto, shall in any event be valid and effective unless the same is in writing and signed by the Parties or their duly authorized representative especially empowered in this behalf and the same shall be effective only in respect of the specific instance and for the specific purpose for which it is given.

### 20. PRIOR UNDERSTANDING

This Agreement contains the entire Agreement between the Parties to this Agreement with respect to the subject matter of the Agreement, is intended as a final expression of such Parties' agreement with respect to such terms as are included in this Agreement is intended as a complete and exclusive statement of the terms of such agreement, and supersedes all negotiations, stipulations,

understanding, Agreements, representations and warranties if any, with respect to such subject matter, which precede or accompany the execution of this Agreement.

### 21. GENERAL

### **21.1.** Binding Effect:

This Agreement shall be binding upon and inure to the benefit of the Parties here to and their respective legal successors.

### **21.2.** Counterparts:

This Agreement may be executed simultaneously in 2 (two) counterparts, each of which shallbe deemed to be original and all of which together shall constitute the same Agreement.

### **21.3.** Non-Partnership:

- **21.3.1.** This Agreement shall be on a principal-to-principal basis and shall not create any principal-agent relationship between the Parties.
- 21.3.2. Nothing in this Agreement shall be deemed to constitute a partnership or joint venture between the Parties or otherwise entitle either Party to have an authority to bind theother Party for any purpose.

### **21.4.** Severability:

In the event any provision of this agreement is held invalid or un-enforceable by a court of competent jurisdiction, such provision shall be considered separately and such determinationshall not invalidate the other provisions of this agreement and annexure/s which will be in fullforce and effect.

### **21.5.** Waiver:

A failure by any Party to exercise or enforce any rights conferred upon it by this Agreement shall not be deemed to be a waiver of any such rights or operate so as to bar the exercise orenforcement thereof at any subsequent time.

### **21.6.** Time is of essence:

Time is the essence of this agreement and the Parties herein agree and acknowledge to abideby the same.

### 22. <u>Miscellaneous</u>

- 22.1. No Party to this agreement will have any rights or obligations arising from or in relation to this agreement in excess of those rights and obligations expressly declared herein.
- 22.2. No Party to this agreement is entitled to sell, assign or otherwise transfer any of its rights and/or obligations arising from or in relation to this agreement to any third party, without the prior written consent of the other Party of this agreement.

- 22.3. Each Party shall be solely responsible for its own actions or failures to act and for its own commitments and undertakings. Neither Party shall present itself as the representative or agent of the other Party, nor shall it have the power or the authority to commit the other Party, unless it receives the other Party's prior written consent.
- 22.4. No release shall be made by any Party to the news media or the general public relating to this agreement and/or the subject matter thereof without prior written approval of the other Party..
- 22.5. During the term of this agreement, each party shall refrain from taking any action or attempt to take any action with the intent of impairing or causing prejudice to the business relationship, whether existing or prospective that subsists between the other party and its customers and business partners. Each party shall also desist from inducing or influencing orattempting to induce or influence any customer or business partner, whether existing or prospective of the other party, resulting into prejudice or detriment to business prospects of the other party.

Furthermore, Parties shall not compete with or cause detriment to the business prospects of each other by making use of confidential information, whether in its embodied or disembodied form, shared pursuant to this agreement.

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement as of the day andyear first above written.

For RailTel Corporation Of India Limited Limited	For XXXX
Authorised Signatory Signatory	Authorised
Name:	Name:
Designation:	Designation
In Presence of witness:	
Signature:	Signature:
Name:	Name:
Address:	Address

## Annexure - 10

# DECLARATION REGARDING NON-BLACKLISTING

(On Organization Letter Head)

Bid Ref No. :	Date:
To, Group General Manager (Mktg), RailTel Corporation of India Limited, Northern Region, 6th Floor, 3rd Block, Delhi IT Park, Shastri Park, New Delhi-110053  Ref: 1. RCIL/NR_RO/EOI/MKTG/VSS-MCF RBL-R/202 2025	
2. CoR RFP No. M-200MCFRBLFURVSS-R publish	ied at. 25/10/2025 .
We, Company Name, having its registered office at Address I that the Company has not been blacklisted/debarred by any St Central Government / PSU/ ULBs/ Government organization Years as on bid submission date, due tocorrupt and fraudulent	ate Government/ in India for past 3
Date and Place	
Authorized Signatory's Signature:	
Authorized Signatory's Name and Designation:	
Bidder's Company Seal:	

Annexure-11

#### AFFIDAVIT FOR CONSORTIUM

(To be given separately by each Consortium/Joint Venture member of the Bidder on Stamp Paper of appropriate value)

I,			S/o				, Resid	lent
*								
bidder/	Consortium/Joint	Venture	member	if	Consortiu	m/Joint	Venture]	do
solemnl	y affirm and state a	s follows	:				_	

- 1. I say that I am the authorized signatory of [insert name of company/Consortium/Joint Venture member] (hereinafter referred to as "Bidder/Consortium/Joint Venture Member") and I am duly authorized by the Board of Directors of the Bidder/Consortium/Joint Venture Member to swear and depose this Affidavit on behalf of the Bidder/Consortium/Joint Venture Member.
- 2. I say that I have submitted information with respect to our eligibility for RailTel Corporation of India Ltd. (hereinafter referred to as "RCIL") (NAME OF WORK) (hereinafter referred to as "Project") Expression of Interest ('EOI') document and I further state that all the said information submitted by us is accurate, true and correct and is based on our records available with us.
- 3. I say that, we hereby also authorize and request any bank, authority, person or firm to furnish any information, which may be requested by RCIL to verify our credentials/ information provided by us under this tender and as may be deemed necessary by RCIL.
- 4. I say that if at any point of time including the extension period, in case RCIL requests any further/additional information regarding our financial and/or technical capabilities, or any other relevant information, we shall promptly and immediately make available such information accurately and correctly to the satisfaction of RCIL.
- 5. I say that, we fully acknowledge and understand that furnishing of any false or misleading information by us in our EOI shall entitle us to be disqualified from the tendering process for the said Project. The costs and risks for such disqualification shall be entirely borne by us.
- 6. I state that all the terms and conditions of the EoI document has been duly complied with.

**DEPONENT** 

### VERIFICATION

I, the above-named deponent, do very that the contents of paragraphs 1	to 6 of this
affidavit are true and correct to my own knowledge. No part of it is false	and nothing
material has been concealed. Verified at, on this day of	

**DEPONENT** 

#### **Annexure-12**

#### CONSORTIUM AGREEMENT / MEMORANDUM OF AGREEMENT

(On Stamp Paper of appropriate value)

This Consortium Agreement is executed at on this _		day	of	·•
BETWEEN				
M/s, a Compa 1956 and having its Registered Office Director, duly authorize dated (hereinafter referred to as the 'LEAD MEMB' repugnant to the subject or context be deemed to mea representatives, administrators, nominees and assign	at acting ed by a resolute ER' which expand and include	through tion of the B pression unles its successor	its Moard of I	Managing Directors ded by or
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Company at	having	its	Office
through its Joint President/ MD/	, , duly aut to as the (' subject or con	horized by a Participant intext be deer	resolution member ned to n	on of the ') which nean and
AND				
M/s, a Company long Office at, acting MD/, duly authorized dated (hereinafter referred to as the ('Participant metor repugnant to the subject or context be deemed to legal representatives, administrators, nominees and a second sec	g through ed by a resolu mber') which o mean and inc	its Jo tion of the B expression un lude its succe	int Poard of laless excessors in	President/ Directors cluded by
Whereas RailTel Corporation of India Ltd. (hereinaft for the "(NAME OF WORK)" in terms of the tende the eligibility conditions required that the application conditions stipulated by RCIL for participating in project for which the tender has been floated by RCIL.	r documents is nts bidding fo the bid by the	ssued for the or the same	said pur should	pose and meet the
AND WHEREAS in terms of the bid documents the laid down for a bidder for participating in the bid				

AND WHEREAS the parties hereto have discussed and agreed to form a Consortium for

participating in the aforesaid bid and have decided to reduce the agreed terms to writing.

themselves.

#### NOW THIS CONSORTIUM Agreement hereby WITNESSES:

- 1. That in the premises contained herein the Lead Member and the Participant Member having decided to pool their technical know-how, working experiences and financial resources, have formed themselves into a Consortium to participate in the tender process for "(NAME OF WORK)" in terms of the tender invited by RailTel Corporation of India Ltd.
- 2. That the members of the Consortium have represented and assured each other that they shall abide by and be bound by the terms and conditions stipulated by RCIL for awarding the tender to the Consortium so that the Consortium may take up the aforesaid "(NAME OF WORK)" in case the Consortium turns out to be the successful bidder in the bid being invited by RCIL for the said purpose.
- 3. That the members of the Consortium have satisfied themselves that by pooling their technical know-how and technical and financial resources, the Consortium fulfills the prequalification/eligibility criteria stipulated for a bidder, to participate in the bid for the said tender process for "(NAME OF WORK)"
- 4. That the Consortium have agreed to nominate any one of......, and as the common representative who shall be authorized to represent the Consortium for all intents and purposes for dealing with the Government and for submitting the bid as well as doing all other acts and things necessary for submission of bid documents such as Tender Application Form etc., Mandatory Information, Financial Bid. etc., and such other documents as may be necessary for this purpose.
- 5. That if any change in the membership of the Consortium be required to be made by the members of the Consortium, the same shall be done with the consent of RCIL subject to the conditions as may be stipulated by them in this regard.
- 6. That in case to meet the requirements of bid documents or any other stipulations of RCIL, it becomes necessary to execute and record any other documents amongst the members of the Consortium, they undertake to do the needful and to participate in the same for the purpose of the said project.
- 7. That it is clarified by and between the members of the Consortium that execution to this Consortium Agreement by the members of the Consortium does not constitute any type of partnership for the purposes of provisions of the Indian Partnership Act and that the members of the Consortium shall otherwise be free to carry on their independent business or commercial activities for their own respective benefits under their own respective names and styles. This Consortium Agreement is limited in its operation to the specified project.
- 8. That the Members of the Consortium undertake to specify their respective roles and responsibilities for the purposes of implementation of this Consortium Agreement and the said project, if awarded to the Consortium, to meet the requirements and stipulations of RCIL.
- 9. The consortium formed will not be subject to alteration with regard to change in constituting firms and/or reorientation of roles. Any changes, if proposed by Consortium to take advantage of certain developments during evaluation stage will render the bid liable to be rejected.
- 10. All partners of the consortium shall be jointly and severally liable to RailTel for the execution of the entire contract in accordance with its terms.
- 11. Each Consortium member has minimum 20% contribution in the work and role/scope of each member is enclosed.
- 12. Power of Attorney by all members of the Consortium in favor of the Lead Member is also

enclosed.
IN FAITH AND TESTIMONY WHEREOF, THE PARTIES HERETO HAVE SIGNED THESE PRESENTS ON THE DATE, MONTHS AND YEAR FIRST ABOVE WRITTEN.
1 (Name of Company)
(Managing Director)
2 (Name of Company)
(Managing Director)
WITNESSES:
1.
2.
Enclosure:
Roard resolution of each of the Consortium Members authorizing:

(i) Execution of the Consortium Agreement, and

(ii)Appointing the authorized signatory for such purpose.

Appendix-1

#### List of Technical Personnel

(To be on company letter head)

## Ref: 1. RCIL/NR\_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 November 2025

2. CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025.

_	
Date	
Date	

To, Group General Manager (Mktg), RailTel Corporation of India Limited, Northern Region, 6th Floor, 3rd Block, Delhi IT Park, Shastri Park, New Delhi-110053

SUB: List of Proposed Technical Employees for the EoI Work.

Dear S	ar.
--------	-----

Having examined the Invitation for	EoI document bearing the	reference number
	releas	sed by your esteemed
organization, we, undersigned, herel		
for the execution of the work.		

SN	Name	Qualification	Work Experience (In Years)
1			
2			
3			
4			
5			
6			
7			
8			

Authorized Signatory(Signature)
Name- Designation-
Company Seal

#### Appendix 2

# Declaration for compliance to Rule under 144(xi) of the General Financial Rule(GFRs)2017

(To be on company letterhead)

## Ref: 1. RCIL/NR\_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 November 2025

2. CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025.

Date:

To, Group General Manager (Mktg), RailTel Corporation of India Limited, Northern Region, 6th Floor, 3rd Block, Delhi IT Park, Shastri Park, New Delhi-110053

SUB: Undertaking towards compliance to Rule under 144(xi) of the General

FinancialRule (GFRs) 2017

Dear Sir,

Having examined the Invitation for EoI document bearing the reference number

Released by your esteemed organization, we, undersigned, hereby declare: I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India I certify that this bidder is notfrom such a country, or if from such a country, has been registered with the CompetentAuthority. I hereby certify that this bidder fulfils all requirements in this regard and is eligible to be considered". [Where applicable, evidence of valid registration by the Competent Authority shall be attached]

Certificate for Tenders for Works involving possibility of sub-contracting:

"I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India and on sub-contracting to contractors from such countries; I certify that this bidder is not from such a country or, if from such a country, has been registered with the Competent Authority and will not sub-contract any work to a contractor from such countries unless such contractor is registered with the CompetentAuthority. I hereby certify that this bidder fulfils all requirements in this regard and is eligible to be considered". [where applicable, evidence of valid registration by the Competent Authority shall be attached] (strike-off whichever is not applicable)

#### **Appendix3: Financial Declaration**

(To be on company letterhead)

## Ref: 1. RCIL/NR\_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 November 2025

2. CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025.

Date :	
Γο,	
Group General Manager (Mktg), RailTel Corporation of IndiaLimited	
6 <sup>th</sup> Floor, 3 <sup>rd</sup> Block,Delhi IT Park ShastriPark,	
NewDelhi-110053	

SUB: Declaration of Turnover and Net worth

Dear Sir,
Having examined the Invitation for EoI document bearing the reference number
released by your esteemed organization, this is to
certifythat the Annual financial turnover and Net Worth as per books and records of M/s
(Name and address of the Bidder) is as follows:

Sr. No.	Year	Annual Turnover (₹ in Crores.)	Profit (₹ in Crores.)
1	2022-23		
2	2023-24		
3	2024-25		
4	2025-26		

i. Copy of Turnover Certificate issued by the Chartered Accountant containing UDIN no. issued by ICAI and Audited Balance Sheets must be submitted as proof of the financial turnover.

Appendix-4

### **Declaration for Dispute/Arbitration**

(To be on company letterhead)

	Date:
To,	
Group General Manager (Mktg),	
RailTel Corporation of IndiaLimited	
6 <sup>th</sup> Floor, 3 <sup>rd</sup> Block,Delhi IT Park ShastriPark,	
NewDelhi-110053	
SUB: Declaration of No Dispute/ Arbitration	
1. RCIL/NR_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 Nove 2. CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/202	
Dear Sir,	
Having examined the Invitation for EoI document bearing the refe	rence number_
released by your esteemed	
organization, undersigned i.e. Authorize	ed Signatory
on behalf of(company name) he	reby declare
that till date no dispute / arbitration / court case / legal proceeding are	going on
upon/with/against RailTel Corporation of India Limited and CoR.	
Authorized Signatory(Signature)	
Name-	
Designation- Company Seal	

Appendix 5

#### FORMAT FOR AFFIDAVIT TO BE SUBMITTED BY BA ALONGWITH THEEOI DOCUMENTS

(To be executed in presence of Public notary on non-judicial stamp paper of the value of Rs.100/-. The stamp paper has to be in the name of the BA)\*\*

I(Name	and	Designation)	)** a	ppointed	as	the
attorney/authorized signatory of the BA	(includ	ing its constit	uents),			
M/s	(he	reafter called	the BA	A) for the	purpo	ose of
the EOI documents for the work of						
		as	per	the	EOI	No.
RCIL/NR RO/EOI/MKTG/VSS-MCF 1	RBL-R	$\sqrt{2025-26}$ Da	ted 20	Novemb	oer 20	)25 of
(RailTel Corporation of India Limited), of	lo here	by solemnly	affirm a	nd state	on the	behalf
of the BA including its constituents as ur	nder:					

- 1. I/we the BA (s), am/are signing the document after carefully reading the contents.
- 2. I/We the BA(s) also accept all the conditions of the EOI and have signedall the pages in confirmation thereof.
- 3. I/We hereby declare that I/we have downloaded the EOI documents from RailTel website www.railtelindia.com. I/we have verified the content of the document from the website and there is no addition, no deletion or no alteration to the content of the EOI Document. In case of discrepancy noticedat any stage i.e. evaluation of EOIs, execution of work or final payment of the contract, the master copy available with the RailTel Administration shall be final and binding upon me/us.
- 4. I/we declare and certify that I/we have not made any misleading or false representation in the forms, statements and attachments in proof of the qualification requirements.
- 5. I/We also understand that my/our offer will be evaluated based on the documents/credentials submitted along with the offer and the same shall be binding upon me/us.
- 6. I/We declare that the information and documents submitted along with the EOI by me/us are correct and I/we are fully responsible for the correctness of the information and documents, submitted by us.
- 7. I/we undersigned that if the certificates regarding eligibility criteriasubmitted by us are found to be forged/false or incorrect at any time duringthe process for evaluation of EOIs, it shall lead to forfeiture of the EOI EMD besides banning of business for five years on entire RailTel. Further, I/we (insert name of the BA)\*\*\_and all my/our constituents understand that my/our offer shall be summarily rejected.
- 8. I/we also understand the if the certificates submitted by us are found to be false/forged or incorrect at any time after the award of the contract, it willlead to termination of the contract, alongwith forfeiture of EMD/SD and Performance guarantee besides any other action provided in the contract including banning of business for five years on entire

RailTel.

#### DEPONENT SEAL AND SIGNATURE OF THE BA VERIFICATION

I/we above named BA do hereby solemnly affirm and verify that the contents of my/our above affidavit are true and correct. Nothing has been concealed and no part of it is false.

DEPONENT SEAL AND SIGNATURE OF THE BA

Place: Dated:

APPENDIX - 6 BID SUBMISSION FORM (IN BIDDING ENTITY'S LETTER HEAD)

Date:

Ref No.
To,
Group General Manager (Mktg),
RailTel Corporation of IndiaLimited
6 <sup>th</sup> Floor, 3 <sup>rd</sup> Block,
Delhi IT Park Shastri Park,
New-Delhi- 110053
Subject: Bid for *insert name of work*

## Ref: 1. RCIL/NR\_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 November 2025

2. CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025.

We, the undersigned, declare that:	
a) We have examined and have no reservations to the Bidding Document, including	,
Addenda	N
0.	

We offer to execute in conformity with the Bidding Document the following Works: - \*insert name of work\*

I/We offer to execute the works described above and remedy any defects therein during the contract period in conformity with the Conditions of Contract, Scope of Work, Technical Specifications, drawings, Bill of Quantities and Addenda for the sum (s) as quoted by me/ us in our Financial Bid.

- b) Our Bid shall be valid for a period of 150 days from the date of online submission of bid in accordance with the Bidding Document, and it shall remain binding upon usand may be accepted at any time before the expiration of that period;
- c) If our Bid is accepted, we commit to submit a Performance Bank Guarantee for an amount of 5 % (Five percent) of the Contract Price valid for the due performance of the Contract i.e. 12 months after Go-Live.
- d) We, including the subcontractor or suppliers for any part of the Contract, are/shallbe from India;
- e) We are not participating, as Bidder, in more than one Bid in this bidding process, other than alternative offers, if permitted, in the Bidding Document;
- f) Our firm/ company/ partner/ director and our sub-contractor has not been blacklisted/ debarred by State Government/ Central Government / PSU/ ULBs/ Government authority in India; g) We understand that this Bid, together with your written acceptance thereof included in your notification of award, shall constitute a binding contract between us, until

a formal Contract is prepared and executed;

- g) We understand that you are not bound to accept the lowest evaluated bid or any other bid that you may receive;
- h) We have not paid, or will pay any commissions or gratuities with respect to the bidding process and for execution of the Contract, if awarded;
- i) We declare that we have complied with and shall continue to comply with the provisions of the Code of Integrity including Conflict of Interest as specified for Biddersin this Bidding Document during this procurement process and execution of the Worksas per the Contract;
- j) Unless and until a formal agreement is prepared and executed this Bid together with your written acceptance thereof, shall constitute a binding contract between us.

(Signature of authorized signatory of the Bidder)
Name:
Designation:
Seal:
Date:
Place:
Business Address: Contact Number: E-Mail Id:

#### FORMAT OF BID SECURITY (BANK GUARANTEE)

## Ref: 1. RCIL/NR\_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 November 2025

#### 2. CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025.

(By any scheduled commercial bank/ Nationalized Bank)

WHEREAS, [name of Bidder] (hereinafter called "the
Bidder") has submitted his
Bid dated[date] Selection of Implementation Partner from RailTel Empaneled Business Associate for exclusive PRE-BID TEAMING
RailTel Empaneled Business Associate for exclusive PRE-BID TEAMING
ARRANGEMENT for the work of [name of Contract] (hereinafter called "the Bid").
KNOW ALL PEOPLE by these presents that We
name of bank] of
(hereinafter called "the Bank") are bound unto RailTel Corporation of India Limited., 6th Floor, IIIrd Block, Delhi Technology Park,
ShastriPark, Delhi-110053 [name of Employer] (hereinafter called "the Employer") in the
sum of Rs.
(Rupeesonly) for which payment well and truly to be made to
the said Employer the Bank binds itself, his successors and assigns by these presents.
SEALED with the Common Seal of the said Bank thisday of20
.THE CONDITIONS of this obligation are:
(1) If after Bid opening the Bidder withdraws his bid during the period of Bid validity specified n the Form of Bid;
or
(2) If the Bidder having been notified of the acceptance of his bid by the Employer during theperiod of Bid validity:
(a) fails or refuses to execute the Form of Agreement in accordance with
theInstructions to Bidders, if required; or
(b) fails or refuses to furnish the Performance Security, in accordance with
theInstruction to Bidders; or
(c) does not accept the correction of the Bid Price;
we undertake to pay to the Employer up to the above amount upon receipt of his first
written demand, without the Employer having to substantiate his demand, provided that in
his demandthe Employer will note that the amount claimed by him is due to him owing to
the occurrence of one or any of the three conditions, specifying the occurred condition or
conditions.
This Guarantee will remain in force up to and including the
This Guarantee will remain in force up to and including the date
*days after the deadline for submission of Bids as such deadline is stated in the Instructions
to Bidders or as it may be extended by the Employer, notice of which extension(s) to the

Bank ishereby wait later than the above	ved. Any demand in respect of this guarantee should reach the Bank not e date.
DATE	SIGNATURE OF THE BANK
WITNESS	SEAL
[Signature, name, a	and address]
* 150 days after th	e and of the validity period of the Rid

**Appendix-8** 

#### **No Deviations Certificate**

To, Group General Manager (Mktg),, RailTel Corporation of India Limited, Northern Region, 6th Floor, 3rd Block, Delhi IT Park, Shastri Park, New Delhi-110053

Ref: 1. RCIL/NR\_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 November 2025

2. CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025.

Sir,

We are providing the deviations from the requirements of EOI document No

RCIL/NR\_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 November 2025 & CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025 .

These deviations, assumptions and variations are exhaustive. Except these deviations, assumptions and variations, all other Terms and Conditions of the EOI are acceptable to us.

SR. NO	COMPONENT NAME	SPECIFICATION MENTIONED IN TENDER DOCUMENT	DEVIATION

Yours sincerely,

(Signature of the Authorized Representative)

Name

Designation

Seal

Place:

**Business Address:** 

**Appendix-9** 

#### **DETAILS OF BIDDER (IN BIDDING ENTITY'S LETTER HEAD)**

## Ref: 1. RCIL/NR\_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 November 2025

2. CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025.

Name of Company:	
Company Incorporation Details as per Company's Act 2013:	
Address of the corporate headquarters and its branch office(s), if any, in India:	
Date of incorporation and/or commencement of business:	
Brief description of the company including details of itsmain lines of business and proposed role and responsibility in this project.	
GST number	
PAN details	
Details of individual (s) who will serve as the point of contact/communication for the Company:	
Name:	
Designation	
Company:	
Address:	
Telephone Number:	
E-Mail Address:	
Fax Number:	
Particulars of the Authorized Signatory of the Bidder:	
Name:	
Designation:	
Address:	
Phone Number:	
Fax Number:	

(Signature of authorized signatory of the Bidder)

Name:
Designation:
Seal:
Date:
Place:
Business Address Contact Number: E-Mail Id:

(On Organization Letter Head)

Appendix-10

#### UNDERTAKING

To, Group General Manager (Mktg),, RailTel Corporation of India Limited, Northern Region, 6th Floor, 3rd Block, Delhi IT Park, Shastri Park, New Delhi-110053

Subject: Undertaking for clause: 07, 08, 10, 11, 13, 14, 15.

Ref: 1. RCIL/NR\_RO/EOI/MKTG/VSS-MCF RBL-R/2025-26 Dated 20 November 2025

2. CoR RFP No. M-200MCFRBLFURVSS-R published dt. 25/10/2025.

It is !	here	by (	Con	firm	ied	that
---------	------	------	-----	------	-----	------

- 1. I/We \_\_\_\_\_ have signed Every document in the technical bid duly stamped with signature.
- 2. I/We, the bidder ,are not seeking / extending / exploring similar arrangements / engagements with any other organization except RailTel, for the CoR tender.
- 3. That there is not any ongoing or past, arbitration case(s) between 'RailTel or Organizations under Indian Railways' and 'Interested Bidder/Partner' on the last date of submission of EOI.
- 4. The submitted bid is in compliance to terms and conditions and technical requirements of the pertinent CoR RFP No. Tender No: M-200MCFRBLFURVSS-R published dt. 25/10/2025 and corrigendum(s) thereof.
- 5. I/We, the bidder, do not have a conflict of interest with one or more bidding parties. Participation of interested Bidder/Partner(s) with a conflict-of-interest situation will result in the disqualification of all bids in which it is involved. A Bidder/Partner may be in a conflict of interest with one or more parties if including but not limited to: Have controlling shareholders as his/her family members viz. spouse, son, daughter, father, mother or brother etc. in common or; Have a relationship with each other directly or through common third parties that puts them in a position to have access to information about or influence on the bid of another interested partner.
- 6. a) All the Relevant Annexures of CoR RFP No. Tender No: M-200MCFRBLFURVSS-R published dt. 25/10/2025 are provided.

- b) Technical Solutions, technical Compliance, MAF from OEMs that shall be quoted in this EOI are Submitted along with EOI response in the name of RailTel Corporation
- c) We undertake that above documents and all other documents required by RailTel for successful participation have been provided by the bidder while participation in this EOI.
- 7. System integrator (SI) has submitted the relevant EOI proposal Along with tentative make/model that are complying technical specifications of end customer RFP.

(Signature of	of authorized signatory of the Bidder)
	Name:
	Designation:
	Seal:
	Date:
	Place:
	Business Address: Contact Number: E-Mail Id:

\*\*\*\*\*END OF THE DOCUMENT\*\*\*\*