



**RAILTEL CORPORATION OF INDIA LIMITED**  
(A Govt. of India Undertaking)

**Expression of Interest for Selection of Partner from Empaneled Business Associates**

**For**

**“Implementation of Network Infrastructure, - (Leased line, Additional End Point as per requirement, LAN, Networking and Cloud Infrastructure) and Deployment, Customization, integration, implementation and Comprehensive maintenance of Integrated Hospital Management Information System (HMIS) in Main Hospital campus, three PHCs and eleven subcenters.”**

**EOI No: RailTel/EOI/CO/MKTG/SB/2025-26/05 dated 10<sup>th</sup> December 2025**

## EOI NOTICE

**Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023**

**EOI No: RailTel/EOI/CO/MKTG/SB/2025-26/05 dated 10<sup>th</sup> December 2025**

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empaneled Partners for the selection of suitable partner for “Implementation of Network Infrastructure, - (Leased line, Additional End Point as per requirement, LAN, Networking and Cloud Infrastructure) and Deployment, Customization, integration, implementation and Comprehensive maintenance of Integrated Hospital Management Information System (HMIS) in Main Hospital campus, three PHCs and eleven subcenters”.

The details are as under:

1	Last date for submission against EOIs by bidders	15 <sup>th</sup> December 2025 at 15:00 Hours
2	Opening of Technical Bid of EOIs	15 <sup>th</sup> December 2025 at 15:30 Hours
3	Number of copies to be submitted for scope of work	One
4	Validity of Offer	<b>150 days</b> from the last date of submission of bids to end Customer organization.
5	EOI fees inclusive tax (Non-refundable)	<b>Rs. 11,800/- Incl. GST (Rupees Eleven Thousand and Eight Hundred Only)</b>
6	EOI EMD	<p><b>INR 11,00,000 (Rupees Eleven Lakhs Only) to be submitted in any form as below:</b></p> <p><b>(i) Via online bank transfer.</b></p> <p>RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064.</p> <p>Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.</p>

		<p><b>OR</b></p> <p><b>(ii) In the form of Bank Guarantee:</b> The BG validity would be for 180 days i.e. Bid validity period of 150 Days + 30 Days.</p> <p>(SFMS report guidelines: -</p> <p>BG advising message – IFN 760COV/ IFN 767COV via SFMS</p> <ul style="list-style-type: none"> <li>• To mandatory send the Cover message at the time of BG issuance.</li> <li>• IFSC Code of ICICI Bank to be used (ICIC0000007).</li> <li>• Mention the unique reference (RAILTEL6103) in field 7037.)</li> </ul> <p><b>OR</b></p> <p><b>iii) Through Insurance Surety Bond (Refer Annexure-7)</b></p>
7	Submission of Bid	<p>At following email address:</p> <p><b>eoi.sbco@railtelindia.com</b></p>

Note: RailTel reserves the right to change the above dates at its discretion.

EOI Notice and EOI Document are available on RailTel's website and can be downloaded from <https://www.railtel.in>.

The Respondent shall bear all cost associated with preparation, submission/participation of the Expression of Interest. RailTel in no way will be responsible or liable for these costs regardless of the conduct or outcome of the bidding process.

All future information viz. corrigendum /addendum/ amendments etc. for this EOI shall be posted on RailTel's website only.

The EOI Fee and the EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.

RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064.

Note: Being a works EOI, no exemption from submission of EOI document cost and EMD is available for MSEs for this EOI. Hence, the bidders should submit the EOI Document Cost &

EMD along with their offer, failing which their offer will not be considered for evaluation, and will summarily be rejected. Purchase preference to the MSEs is also not applicable for this EOI.

Eligible Business Associates are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

**Level:1** Contact: Mr. Mukund Hari Gautam  
Designation: Deputy Manager/Marketing/SB/CO  
Email: mukund.gautam@railtelindia.com  
Mob: +91- 7011380194

**Level:2** Contact: Mr. Anish Singh Gusain  
Designation: Deputy GM/EB/CO  
Email: anishgusain@railtelindia.com  
Mob: +91- 9717644491

**Level:3** Contact: Sh. Manish Gupta  
Designation: Joint GM/SB/CO  
Email: manish\_g@railtelindia.com

**Note:**

1. Empanelled partners are required to submit soft copy of this EOI bid response through an e-mail at **eoι.sbco@railtelindia.com** duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible **Empanelled Partners of RailTel only**
3. All the documents must be submitted with **proper indexing** and **page no.**
4. This is an **partnership arrangement with empanelled business associate of RailTel for participating in the end customer requirement.**
5. **Transfer and Sub-letting.** The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.
6. Partner has to facilitate RailTel in getting MAF/OEM Documentation for HMIS in name of RailTel to be submitted along with other documents against the referred RHTC's EOI.
7. Partner has to agree to comply with all scope of work and term and conditions including special term and condition, SLA and OEM technical, Proveness Criteria & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's EOI & its corrigendum (if any).