



**RAILTEL CORPORATION OF INDIA LTD.**  
**(A Govt. of India Enterprise)**

**Eastern Region Office**

19th Floor, Aurora Waterfront, GN 34/1, Sector V,  
Bidhannagar, Kolkata, West Bengal 700091

**Corporate Office**

Plate-A, 6th Floor, Office Tower-2,  
NBCC Building, East Kidwai Nagar, New Delhi-110023

**Invitation for Expression of Interest**

**For**

***Selection of Suitable Backend Partner from RailTel Empanelled Business Associate /System Integrator for exclusive PRE-BID TEAMING ARRANGEMENT for “Services portion of Integrated Tunnel Communication system in the Sukhovi-Pherima new single line section of Lumding Division.”***

**EOI No: RAILTEL/ER/MKT/EOI/2023-24/Tender/027**

**DTD 07.12.2023**

## EOI NOTICE

**RailTel Corporation of India Ltd.**

19th Floor, Aurora Waterfront, GN 34/1, Sector V,

Bidhannagar, Kolkata, West Bengal 700091

## EXPRESSION OF INTEREST

EOI Notice No: RAILTEL/ER/MKT/EOI/2023-24/Tender/027 DTD 07.12.2023

RailTel Corporation of India Ltd., (hereafter referred to as RailTel) invites EOIs from RailTel's Empanelled Partners Selection of Implementation Partner from RailTel Empanelled Business Associate /System Integrator for exclusive PRE-BID TEAMING ARRANGEMENT for *"Service Portion of Integrated Tunnel Communication system in the Sukhovi-Pherima new single line section of Lumding Division."*

The details are as under:

1	Date of EOI Floating	07 <sup>th</sup> December ,2023 at 13:00 Hours
2	Last date for submission of Bids against EOI	12 <sup>th</sup> December,2023 at 13:00 Hours
3	Opening of Bids received against EOI	12 <sup>th</sup> December,2023 at 13:30 Hours
4	Number of copies to be submitted	Single Stage (Single Packet System)
5	EOI document cost inclusive tax (non-refundable)	Rs. 5900/- (Five Thousand Nine Hundred only)
6	Value of EOI	Rs 2,05,92,358.63 /-
7	EOI EMD	Rs. 5,00,000/- (Five Lakhs Only) to be submitted along with EOI. (To be submitted via online bank transfer) <b>per tendered SOR</b> Balance EMD of <b>1% of Eoi value</b> shall be submitted by selected Business Associate in the form of BG/DD/online transfer, before submission of final bid to the end customer. (With bank SFMS report marked to Union Bank of India., IFSC Code UBIN0540161)

**Note: RailTel reserves the right to change the above dates at its discretion.**

Initially while participating in Eoi the bidder needs to submit EMD i.e., Rs. 5,00,000/- in form of RTGS / NEFT. The remaining amount may be submitted before the CoR Bid.

The EMD should be in the favour of RailTel Corporation of India Limited payable at KOLKATA through online bank transfer. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.

RailTel Bank Details for Submission of EMD/PBG: Union Bank of India, **Account no. 401601010519491, IFSC Code: UBIN0540161**. Demand Draft should be submitted in favour of RailTel Corporation of India Limited payable at Kolkata.

Eligible Business Associates are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

**Level:1 Contact:** Sh. Rajneesh Ranjan Position: Sr. Manager/Marketing/ER  
Email: rranjan@railtelindia.com Contact: +91- 9007041223

**Level:2 Contact:** Sh. Abhishek Mani Position: Sr. DGM/Marketing/ER  
Email: abhishekmani@railtelindia.com Contact: +91-6289857500

**Note:**

1. Empanelled partners are required to submit soft copy of response through Online on RailTel's e-nivida portal at **<https://railtel.enivida.com>** duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible **Empaneled Partners of RailTel only.**
3. All the document must be submitted with **proper indexing and page no.**
4. This is an **exclusive pre-RFP partnership arrangement with empaneled business associate of RailTel for participating in the end customer RFP.** Selected partner's authorized signatory has to give an undertaking they will not submit directly or indirectly their bids and techno-commercial solution/association with any other organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to end customer organization by RailTel). This undertaking has to be given with this EOI Response.
5. **Transfer and Sub-letting.** The Business Associate/consortium has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present.
6. **Bidder has to agree to comply with all scope of work and term and conditions including special term and condition, SLA and OEM technical & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP as mentioned below:**

<b>Tender Ref. No.</b>	<b>DyCSTE_C_LMG_2023_17_11_R</b>
<b>Date of floating</b>	<b>19/11/2023</b>
<b>Floated on portal</b>	<b><a href="http://www.ireps.gov.in">www.ireps.gov.in</a></b>

7. Anything not mentioned in the EOI, Customer RFP may be referred & considered.

## 1. RAILTEL – INTRODUCTION

RailTel Corporation of India Limited (RailTel), an ISO-9001:2000 organization is a Mini Ratna Government of India undertaking under the Ministry of Railways. The Corporation was formed in Sept 2000 with the objectives to create nationwide Broadband Telecom and Multimedia Network in all parts of the country, to modernize Train Control Operation and Safety System of Indian Railways and to contribute to realization of goals and objective of national telecom policy 1999. RailTel is a wholly owned subsidiary of Indian Railways.

RailTel has approximately 61000 kms of OFC along the protected Railway tracks. The transport network is built on high capacity DWDM and an IP/ MPLS network over it to support mission critical communication requirements of Indian Railways and other customers. RailTel has Tier-III Data Center in Gurgaon and Secunderabad hosting / collocating critical applications. RailTel is also providing Telepresence as a Service (TPaaS), where a High-Definition Video Conference facility bundled with required BW is provided as a Service.

For ensuring efficient administration across India, country has been divided into four regions namely, Eastern, Northern, Southern & Western each headed by Executive Director and Headquartered at Kolkata, New Delhi, Secunderabad & Mumbai respectively. These regions are further divided into territories for efficient working. RailTel has territorial offices at Guwahati, & Bhubaneswar in East, Chandigarh, Jaipur, Lucknow in North, Chennai & Bangalore in South, Bhopal, and Pune & Ahmedabad in West. Various other territorial offices across the country are proposed to be created shortly. RailTel's business service lines can be categorized into three heads namely B2G/B2B (Business to Government and Business to Business) and B2C (Business to customers):

### Licenses & Service portfolio:

Presently, RailTel holds Infrastructure Provider -1, National Long-Distance Operator, International Long-Distance Operator and Internet Service Provider (Class-A) licenses under which the following services are being offered to various customers:



- National Long Distance: Carriage of Inter & Intra -circle Voice Traffic across India using state of the art NGN based network through its Interconnection with all leading Telecom Operators.
- Lease Line Services: Available for granularities from E1 to multiple of Gigabit bandwidth & above.
- Dark Fiber/Lambda: Leasing to MSOs/Telco's along secured Right of Way of Railway tracks.
- Co-location Services: Leasing of Space and 1000+ Towers for collocation of MSC/BSC/BTS of Telco's.

**a) Enterprise Services**

- Managed Lease Line Services: Available for granularities from E1, DS-3, STM-1 & above
- MPLS VPN: Layer-2 & Layer-3 VPN available for granularities from 2 Mbps & above
- Dedicated Internet Bandwidth: Experience the "Always ON" internet connectivity at your fingertips in granularities 2 Mbps to several Gbps

**b) DATA CENTER**

Infrastructure as a service (IaaS), Hosting as Services, Security operation Centre as a Service (SOCaaS): RailTel has MeitY empanelled two Tier-III data centres in Gurgaon & Secunderabad. Presently RailTel is hosting critical applications of Indian Railways, Central & State government/ PSUs applications. RailTel will facilitate Government's applications / Hosting services including smooth transition to secured state owned RailTel's Data Centers and Disaster Recovery Centres. RailTel also offers SOC as a Service 'SOCaaS'. In addition, RailTel offers VPN client services so that employees can seamlessly access government's intranet, applications securely from anywhere without compromising security.

**c) High-Definition Video Conference:**

RailTel has unique service model of providing high-definition video conference bundled with Video Conference equipment, bandwidth and FMS services to provide end to end seamless services on OPEX model connecting HQ with other critical offices. RailTel also offers application-based video conference solution for employees to be productive specially during this pandemic situation.

**d) Retail Services – RailWire:**

RailWire: Triple Play Broadband Services for the Masses. RailTel has unique model of delivering broadband services, wherein local entrepreneurs are engaged in delivering & maintaining broadband services and up-to 66% of the total revenues earned are shared to these local entrepreneurs in the state, generating jobs and revitalizing local economies. On date RailTel is serving approx. 5,00,000 subscribers on PAN Indian basis. RailTel can provide broadband service across— Government PSU or any organization's officers colonies and residences.

**2. PROJECT BACKGROUND AND OBJECTIVE OF EOI**

RailTel intends to participate in **RFP floated** by end Customer organization vide **RFP No. DyCSTE\_C\_LMG\_2023\_17\_11\_R** dated **19.11.2023**

RailTel invites EOIs from RailTel's Empaneled Partners for the selection of suitable partner for participating in above mentioned work for the agreed scope work. The empaneled partner is expected to have excellent execution capability and good understanding customer local environment.

### 3. SCOPE OF WORK:

The scope of work will be as mentioned in the pertinent end Customer organization Tender for "Services portion of Integrated Tunnel Communication system in the Sukhovi-Pherima new single line section of Lumding Division." floated through IREPS E-Tender Notice No. **DyCSTE\_C\_LMG\_2023\_17\_11\_R** on the IREPS e-tender Portal (**[www.ireps.gov.in](http://www.ireps.gov.in)**) with all latest amendment/Corrigendum/ clarifications.

The above scope of work is indicative and the detailed scope of work is given in the end customer tender documents with latest amendments and clarifications.

In case of any discrepancy or ambiguity in any clause / specification pertaining to scope of work area, the RFP released by end customer organization shall supersede and will be considered sacrosanct. (All associated clarifications, response to queries, revisions, addendum and corrigendum, associated prime service agreement (PSA)/MSA/SLA also included.)

**Special Note:** RailTel may retain any portion of the work mentioned in the end organization RFP, where RailTel has competence so that overall proposal becomes most winnable proposal.

### 4. RESPONSE TO EOI GUIDELINES

#### 4.1 Language of Proposals

The proposal and all correspondence and documents shall be written in English in soft copy through an email.

#### 4.2 RailTel's Right to Accept/Reject responses

RailTel reserves the right to accept or reject any response and annul the bidding process or even reject all responses at any time prior to selecting the partner, without thereby incurring any liability to the affected bidder or Business Associate or without any obligation to inform the affected bidder or bidders about the grounds for RailTel's action.

#### 4.3 EOI response Document

The bidder is expected to examine all instructions, forms, terms and conditions and technical specifications in the bidding documents. Submission of bids, not substantially responsive to the bidding document in every aspect will be at the bidder's risk and may result in rejection of its bid without any further reference to the bidder.

All pages of the documents shall be signed by the bidder including the closing page in token of his having studied the EOI document and should be submitted along with the bid.

#### 4.4 Period of Validity of bids and Bid Currency

Bids shall remain valid for a period of **180 days** from the last date of submission of bids to end Customer organization.

#### 4.5 Bidding Process

The bidding process as defined in para 4.10 & 6.

#### 4.6 Bid Earnest Money (EMD)

- 4.6.1 The Business Associate shall furnish a sum as given in EOI Notice via online transfer from any scheduled bank in India in favour of "RailTel Corporation of India Limited" along with the offer. This will be called as **EOI EMD**.
- 4.6.2 Offers not accompanied with valid EOI Earnest Money Deposit shall be summarily rejected.
- 4.6.3 In case of sole partner/ consortium offer is selected for bidding, sole partner/consortium has to furnish Earnest Money Deposit (for balance amount as mentioned in the customer's Bid as and if applicable) for the bid to RailTel. The selected Business Associate shall have to submit a Bank Guarantee against EMD in proportion to the quoted value/scope of work to RailTel before submission of bid to end customer as and if applicable.
- 4.6.4 **Return of EMD for unsuccessful Business Associates:** EOI EMD of the unsuccessful Business Associate shall be returned without interest after completion of EOI process.
- 4.6.5 Return of EMD for successful Business Associate: EOI-EMD & Earnest Money Deposit (balance proportionate EMD) if applicable of the successful bidder will be discharged / returned as promptly as possible after the receipt of RailTel's EMD/BG from the Customer and or on receipt of Security Deposit Performance Bank Guarantee as applicable (clause no. 4.7) from Business Associate whichever is later.
- 4.6.6 Forfeiture of EOI EMD or EOI EMD & EMD (balance proportionate EMD) and or Penal action as per EMD Declaration:
  - 4.6.6.1 The EOI EMD may be forfeited and or penal action shall be initiated if a Business Associate withdraws his offer or modifies the terms and conditions of the offer during validity period.
  - 4.6.6.2 In case of non-submission of SD/PBG (as per clause no. 4.7) lead to forfeiture of EOI EMD, EMD (balance proportionate EMD) if applicable and or suitable action as prescribed in the EMD Declaration shall be initiated as applicable.

#### 4.7 Security Deposit / Performance Bank Guarantee (PBG)

- 4.7.1 In case the bid is successful, the PBG of requisite amount proportionate to the agreed scope of the work will have to be submitted to RailTel.



- 4.7.2 As per work share arrangements agreed between RailTel and Business Associate the PBG will be proportionately decided and submitted by the selected Business Associate.

#### 4.8 Last date & time for Submission of EOI response

EOI response must be submitted to RailTel at the email address specified in the preamble not later than the specified date and time mentioned in the preamble.

#### 4.9 Modification and/or Withdrawal of EOI response

EOI response once submitted will be treated, as final and no modification will be permitted except with the consent of the RailTel.

No Business Associate shall be allowed to withdraw the response after the last date and time for submission.

The successful Business Associate will not be allowed to withdraw or back out from the response commitments. In case of withdrawal or back out by the successful business associate, the Earnest Money Deposit shall be forfeited and all interests/claims of such Business Associate shall be deemed as foreclosed.

#### 4.10 Details of Financial bid for the above referred tender

Sole partner/ consortium with lowest (L1) offer will be selected for exclusive pre-bid arrangement for optimizing technical and commercial solution so that most winnable solution is submitted to end customer.

The final bid for the tender will be prepared jointly with the selected Business Associate/Consortium so that the optimal bid can be put with a good chance of winning the Tender.

#### 4.11 Clarification of EOI Response

To assist in the examination, evaluation and comparison of bids the purchaser may, at its discretion, ask the Business Associate for clarification. The response should be in writing and no change in the price or substance of the EOI response shall be sought, offered or permitted.

#### 4.12 Period of Association/Validity of Agreement

RailTel will enter into a pre-bid agreement with selected bidder with detailed Terms and conditions.

### 5. ELIGIBILITY CRITERIA FOR BIDDING BUSINESS PARTNER OF RAILTEL

- 5.1 The interested bidder should be an Empanelled Partner with RailTel on the last date of bid submission of EOI & has to provide relevant documents

- 5.2 The interested bidder should submit Earnest Money Deposit (EMD), in the format as mentioned in this EOI document along with the bid.

5.3 The interested bidder should submit an undertaking for maintaining of 'Local Content Compliance' and shall submit a certificate mentioning the 'Local Content Percentage' duly signed and stamped by statutory auditor or cost auditor or authorized signatory of the interested partner. This will not be a binding clause in cases where end customer has not asked Local Content Clause/Make in India Clause in their Current RFP.

5.4 The bidder has to mandatorily provide signed MoU copies, if applicable.

5.5 The interested bidder should not be backlisted by any State / Central Government Ministry/Department/Corporation/Autonomous Body on the last date of submission of EOI.

5.6 There should not be any ongoing or past, arbitration case(s) between 'RailTel or Organizations under Indian Railways' and 'Interested Bidder' on the last date of submission of EOI.

5.7 The interested bidder shall not have a conflict of interest with one or more bidding parties. Participation of interested bidder(s) with a conflict-of-interest situation will result in the disqualification of all bids in which it is involved. A bidder may be in a conflict of interest with one or more parties if including but not limited to.

5.8 The interested bidder should not be seeking / extending / exploring similar arrangements / engagements with any other organization except RailTel, for the CoR tender.

S No.	Particulars	Criteria for Tender Package
A)	Financial Conditions	
i)	Bidder should be registered under Companies Act, 1956 or Companies Act 2013 or as amended and should have at least 3 years of operations in India as on bid submission date.	1. Certificate of Incorporation 2. GST Registration 3. PAN Card
ii)	Bidder should have cumulative annual turnover of at least INR 3.09 Cr for last three years.	Turnover Certificate issued by the Chartered Accountant. Certificate should contain UDIN no. issued by ICAI.  If 31.03.23 balance sheet is yet to be finalized then Balance sheet & CA certificate for year ending 19-20,20-21,21-22 may be provided along with the undertaking that Balance sheet

S	Particulars	Criteria for Tender Package
No.		
		for year ending 22-23 is yet to be finalized from Statutory Auditor.
iii)	Bidder should also have a positive net worth & be profitable in the last 3 financial years.	<p><b>Positive Net Worth and Profitability Certificate</b> issued by the CA for the last three financial years (FY 19-20, 20-21, 21-22). Certificate should contain UDIN no. issued by ICAI.</p> <p>If 31.03.23 balance sheet is yet to be finalized then Balance sheet &amp; CA certificate for year ending 19-20,20-21,21-22 may be provided along with the undertaking that Balance sheet for year ending 22-23 is yet to be finalized from Statutory Auditor.</p>
<b>B)</b>	<b>Technical Conditions</b>	
iv)	<p><b>Experience:</b> The Bidder must have experience of works (includes completed/ ongoing) with completion certificate/P.O of similar during last 7 (seven) years ending Bid submission date</p> <ol style="list-style-type: none"> <li>1. One Similar work, each costing not less than the amount equal to 60% of the advertised value of the tender.</li> </ol> <p style="text-align: center;">OR</p> <ol style="list-style-type: none"> <li>2. Two Similar works, each costing not less than the amount equal to 40% of the advertised value of the tender</li> </ol> <p style="text-align: center;">OR</p> <ol style="list-style-type: none"> <li>3. Three Similar works, each costing not less than the amount equal to 30% of the advertised value of the tender.</li> </ol> <p><b>Definition of similar work:</b> "Any Telecom Indoor work of Networking/ STM/ IPMPLS/ Radio System along with</p>	<p>Documentary evidence such as Certificate from Customer for satisfactory services/supply/ Payments along with Customer's purchase orders/ work orders etc for completed / ongoing project.</p>

<b>S</b>	<b>Particulars</b>	<b>Criteria for Tender Package</b>
	<b>No.</b>	
	outdoor work involving OFC / Quad cable/ Leaky cable/ Radio System in Railway telecom Network”	
<b>C)</b>	<b>Annexures</b>	
vii)	<b>Annexure 1</b>	<b>Covering Letter:</b> Self-certification duly signed by authorized signatory on company letter head.
viii)	<b>Annexure 2</b>	The Bidder should agree to abide by all the technical, commercial & financial conditions of the end customer RFP for which EOI is submitted.
		Self-certification duly signed by authorized signatory on company letter head.
ix)	<b>Annexure 3</b>	An undertaking signed by the Authorized Signatory of the by bidder to be provided on letter head. The Bidder should not have been blacklisted/debarred by any Governmental/ Non-Governmental Organization in India as on bid submission date.
x)	<b>Annexure-4</b>	Format for Affidavit to be uploaded by bidder with the tender documents.
xi)	<b>Annexure-5</b>	Non-disclosure agreement by bidder with RailTel.
xii)	Power of Attorney	Power of Attorney and Board Resolution in favour of one of its employees who will sign the Bid Documents.
xiii)	<b>Annexure-6</b>	EMD (as PBG) Format
xiv)	<b>Annexure-7</b>	MAF Format
xv)	<b>Annexure-8</b>	Consortium Format (Deleted)
xvi)	<b>Annexure-9</b>	<b>Price Bid Format (BOQ) (Financial Bid)</b>

## 6. BIDDER'S PROFILE

The bidder shall provide the information in the below table:

Sl. No.	ITEM	Details
1.	Full name of bidder's firm	
2.	Full address, telephone numbers, fax numbers, and email address of the primary office of the organization / main / head / corporate office	
3.	Name, designation and full address of the Chief Executive Officer of the bidder's organization as a whole, including contact numbers and email Address	
4.	Full address, telephone and fax numbers, and email addresses of the office of the organization dealing with this tender	
5.	Name, designation and full address of the person dealing with the tender to whom all reference shall be made regarding the tender enquiry. His/her telephone, mobile, Fax and email address	
6.	Bank Details (Bank Branch Name, IFSC Code, Account number)	
7.	GST Registration number	

## 7. EVALUATION CRITERIA

- 7.1 The Business Associates are first evaluated on the basis of the Eligibility Criteria as per clause 5 above.
- 7.2 The Business Associate (the bidder) will be selected on the lowest quote (L-1) basis for complete 'Scope of Work' as mentioned in the EOI document and documents of technical specifications of CoR, subject to the respective overall bid is in compliance to the requirements of this EOI. The so selected partner will be termed as 'Commercially Suitable Partner (hereafter referred to as 'CSP')'. It is re-mentioned, that the final selection of CSP will be on the L-1 basis only. Further, RailTel reserves the right to have negotiation with the CSP at any stage before issuing Work Order.
- 7.3 The Business Associate with lowest commercial (L1) offer will be selected for exclusive pre-bid arrangement for optimizing technical and commercial solution so that most winnable solution is submitted to end customer.
- 7.4 RailTel reserves the right to accept or reject the response against this EOI, without assigning any reasons. The decision of RailTel is final and binding on the participants. The RailTel evaluation committee will determine whether the proposal/ information is complete in all respects and the

decision of the evaluation committee shall be final. RailTel may at its discretion assign lead factor to the Business associate as per RailTel policy for shortlisting partner against this EOI.

7.5 All General requirement mentioned in the Technical Specifications are required to be complied. The solution proposed should be robust and scalable.

## 8. PAYMENT TERMS

A. Payment will be made on receipt of payment to RailTel from customer as per following criteria

- a) 70% payment would be paid after completion of the Installation works and successful commissioning of the complete system of all the item as per SOR-A at respective site duly inspected by RailTel Nominated Officer.
- b) 20% payment will be released after the issue of PAC or after completion of last phase of work.

B. The following document shall be attached along with the bills:

- Invoice in original and duplicate
- Delivery challan
- Inspection certificate
- Warranty certificate of the OEM/Authorized dealer.
- Bidders Certificate of Dispatch
- E-way bill
- Copy of Purchase Order
- Insurance of the materials
- PAN, GST Registration Certificates

C. Final Payment

Final payment of 10% (Ten Percent) of the contract value shall be made after one year from the date of issue of PAC.

**\*\* Any deduction/LD/Penalties levied by CoR on invoices of RailTel will be carried back-to- back in terms of value and will be deducted from CSP's invoices or PBG.**

- i. **Payment will only be released once GSTR-1 and GST-3B is filed by the bidder for claimed invoice**
- ii. **Last bills shall be settled after end of the contract period after adjusting all outstanding dues**
- iii. **No interest is payable on any amount whatsoever to the successful Bidder.**
- iv. **Final Costing and Reverse Auction:** The Bidder has to revise its cost during RA and the same will be considered as the final Bidding value of the EoI. The Work Order will be issued on the final negotiated rates after Reverse Auction.

**9. Bill Passing Authority:** TM/GHY or RailTel's authorized representative

**10. Bill Paying Authority:** GM/Fin

#### **11. SERVICE LEVEL AGREEMENT (SLA):**

The selected bidder will be required to adhere to the SLA matrix as defined in the end Customer organization tender for his scope of work and the SLA breach penalty will be applicable proportionately on the selected bidder, as specified in the end Customer organization Tender. The SLA scoring and penalty deduction mechanism for in-scope of work area shall be followed as specified in the Tender. All associated clarifications, responses to queries, revisions, addendum and corrigendum, associated Prime Services Agreement (PSA)/ MSA/ SLA also included. Any deduction by Customer from RailTel payments on account of SLA breach which is attributable to Partner will be passed on to the Partner proportionately in terms of value based on its scope of work.

#### **12. Performance Bank Guarantee (PBG):**

- a) In case of successful participation by RailTel in the pertinent CoR's tender and subsequent engagements with CSP, The CSP shall at its own expense, deposit with department, within fifteen (15) days of the notification of award (done through issuance of the Purchase Order / Work Order etc.) and communicated through email, an unconditional and irrevocable Performance Bank Guarantee (PBG) from a a Nationalized/ Commercial Scheduled Indian Bank as per the format enclosed in this EOI, payable on demand, for the due performance and fulfilment of the contract by the CSP. This PBG will be for an amount of '10 %' of the contract value. The quantum of this 'percentage (%)' will be equal to the PBG % as asked by CoR from RailTel. All charges whatsoever such as premium, commission, etc. with respect to the PBG shall be borne by the CSP. Besides, if the total BG amount comes upto ₹5 Lakhs, then same may be deposited through DD/RTGS/NEFT. Along with submission of PBG, CSP needs to submit PBG issuing bank's SFMS report. The SFMS report is also to be submitted in case of renewal / extension of PBG.
- b) The PBG should have validity for a period as per CoR RFP and shall be on back to back basis. The PBG may be discharged / returned by RailTel upon being satisfied that there has been due performance of the obligations of the CSP under the contract. However, no interest shall be payable on the PBG. In the event, CSP being unable to service the contract for whatsoever reason, RailTel would invoke the PBG at its discern.

Notwithstanding and without prejudice to any rights whatsoever of RailTel under the contract in the matter, the proceeds of the PBG shall be payable to RailTel as compensation for any loss resulting from the CSP's failure to complete its obligations under the contract. RailTel shall notify the CSP in writing of the exercise of its right to receive such compensation within 14 days, indicating the contractual obligation(s) for which the CSP is in default.

- c) RailTel shall also be entitled to make recoveries from the CSP's bills, PBG or from any other amount due to him, the equivalent value of any payment made to him due to inadvertence, error, collusion, misconstruction or misstatement.
- d) If the service period gets extended by virtue of extension of same by CoR, PBG should also be extended accordingly.
- e) During the contract period, RailTel may issue Purchase Order(s) for the additional services ordered by CoR (in case) to RailTel.
- f) In case the CoR has sought PBG of the contract in the terms of Indemnity Bond from RailTel, the selected bidder has to provide the equivalent value PBG from scheduled Bank to RailTel. No Indemnity Bond from Selected Bidder will be accepted in lieu of PBG from Scheduled Bank.
- g) In case CoR has sought any other types of PBG in this contract at present or in future or else Integrity Pact PBG (presently or in future), same remain applicable on selected Bidder. The Said PBG will be issued by Selected Bidder from Scheduled Bank favouring RailTel Corporation of India Limited. No Indemnity Bond in lieu of such PBG will be accepted by RailTel.
- h) If, CoR ask for submission for value more than 10%, same also needs to be submitted by the selected BA.
- i) Integrity pact in the format as per CoR to be provided by the Bidder.

### **13. Insurance:**

The CSP agrees to take insurances to cover all the elements of the project under this EOI including but not limited to Manpower, Hardware, Software etc. as per CoR tender specified terms.

### **14. Liquidated Damages:**

RailTel will levy the liquidated damages imposed by CoR to bidder on value terms back to back for the services/items under its SOR.

### **15. Delivery & Inspection:**

- i. Commissioning Period: 10 months from issue of LOI
- ii. All the material should be made available for Inspection by RailTel nominated person/agency
- iii. Charges for any 3<sup>rd</sup> party inspection should be under scope of Bidder.



- iv. Bidder will be custodian of all the material till installation and commissioning of system.

## 16. Proof of Concept (POC):

Bidder is required to perform Proof of Concept (POC) after execution of all the items of the work as per schedule of the work with at least 15 (fifteen) days advance intimation to the Engineer-in-charge. In case of any faults detected during the said test, the contractor shall be responsible for localization of fault(s) and rectification of those at his own cost and then re-offer for testing, till the entire work is finally cleared for acceptance by the Engineer-in-charge.

## 16.Other Conditions:

Bidder has to agree to comply with all scope of work and term and conditions including special term and condition, SLA and OEM technical & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP as mentioned below:

<b>Tender Ref. No.</b>	<b>DyCSTE_C_LMG_2023_17_11_R</b>
<b>Date of floating</b>	<b>19/11/2023</b>
<b>Floated on portal</b>	<b>www.ireps.gov.in</b>

## 18. Provisional Acceptance Certificate (PAC)

- Immediately after the completion of the work at all the sites, the Bidder shall certify and advise the purchaser in writing that the installation is complete, commissioned and ready for handing over to customer.
- The tests will be conducted jointly by purchaser and Bidder as soon as possible after receipt of such advice of completion of the work from the Bidder. The test schedule shall be finalized mutually between the Bidder and RailTel. Any component/modules/sub-assemblies or equipment failing during the commissioning shall be replaced/repared free of cost by tenderer.
- Purchaser's Engineer shall issue a Provisional Acceptance Certificate (PAC) after successful Installation, Configuration, integration & commissioning of all materials and services included in the Schedule of Requirements after the acceptance test as per the approved test procedure have been completed and the performance has been found to meet the specifications. RailTel's decision in this respect shall be final. The Provisional Acceptance Certificate (PAC) shall be signed by both the parties. The period of Comprehensive Maintenance shall commence from the date of issue of Provisional Acceptance Certificate (PAC).

## 19. Final Acceptance Certificate (FAC)

- a) The final acceptance of the works shall take effect after One year i.e. 12 months of issue of Provisional Acceptance Certificates, provided in any case that the Bidder has complied fully with his obligations in respect of each item under the contract
- b) Notwithstanding the issue of Final Acceptance Certificate (FAC), the Bidder and the purchaser (subject to Sub Clause as above) shall remain liable for fulfilment of any obligation incurred under the provision of the contract prior to the issue of Final Acceptance Certificate which remains unperformed at the time such certificate is issued and for determining the nature and extent of such obligation the contract shall be deemed to remain in force between the parties hereto.

**Note: Depending on RailTel's business strategy RailTel may choose to work with Partner who is most likely to support in submitting a winning bid.**

**Annexure 1: Format for COVERING LETTER (to be submitted by sole partner/lead partner in case of consortium)**

COVERING LETTER (To be on company letter head)

To,

The Regional General Manager  
RailTel Corporation of India Ltd. 19th Floor,  
Aurora Waterfront, opposite NALBAN, Sector  
V, Bidhannagar, Kolkata, West Bengal  
700091

Dear Sir,

SUB: Participation in the Eol process

Having examined the Invitation for Eol document bearing the reference number \_\_\_\_\_released by your esteemed organization, we, undersigned, hereby acknowledge the receipt of the same and offer to participate in conformity with the said Invitation for Eol document.

If our application is accepted, we undertake to abide by all the terms and conditions mentioned in the said Invitation for Eol document.

We hereby declare that all the information and supporting documents furnished as a part of our response to the said Invitation for Eol document, are true to the best of our knowledge. We understand that in case any discrepancy is found in the information submitted by us, our Eol is liable to be rejected.

We hereby Submit EMD amount of Rs. \_\_\_\_\_issued vide \_\_\_\_\_from Bank \_\_\_\_\_.

Authorized Signatory  
Name Designation

## **Annexure 2: Format for Self-Certificate & Undertaking (to be submitted by sole partner/lead partner in case of consortium)**

Self-Certificate (To be on company letter head)

Eol Reference No:

Date:

To,

The Regional General Manager  
RailTel Corporation of India Ltd. 19th Floor,  
Aurora Waterfront, opposite NALBAN, Sector  
V, Bidhannagar, Kolkata, West Bengal  
700091

Dear Sir,

### **Sub: Self Certificate for Tender, Technical & other compliances**

- 1) Having examined the Technical specifications mentioned in this EOI & end customer tender, we hereby confirm that we meet all specification.
- 2) We\_\_\_\_\_agree to abide by all the technical, commercial & financial conditions of the end customer RFP for which EOI is submitted (except pricing, termination & risk purchase rights of the RailTel). We understand and agree that RailTel shall release the payment to selected sole partner/lead partner in case of consortium after the receipt of corresponding payment from end customer by RailTel. Further we understand that in case selected sole partner/lead partner in case of consortium fails to execute assigned portion of work, then the same shall be executed by RailTel through third party or departmentally at the risk and cost of selected sole partner/lead partner in case of consortium.
- 3) We agree to abide by all the technical, commercial & financial conditions of the end customer's RFP for the agreed scope of work for which this EOI is submitted.
- 4) We hereby agree to comply with all OEM technical & Financial documentation including MAF, Technical certificates/others as per end to end requirement mentioned in the end customer's RFP. We are hereby enclosing the arrangement of OEMs against each of the BOQ item quoted as mentioned end customer's RFP. We also undertake to submit MAF and other documents required in the end Customer organization tender in favour of RailTel against the proposed products.

- 5) We hereby certify that any services, equipment and materials to be supplied are produced in eligible source country complying with OM/F. No. 6/18/2019 dated 23rd July 2020 issued by DoE, MoF.
- 6) We hereby undertake to work with RailTel as per end customer's RFP terms and conditions. We confirm to submit all the supporting documents constituting/ in compliance with the Criteria as required in the end customer's RFP terms and conditions like technical certificates, OEM compliance documents.
- 7) We understand and agree that RailTel is intending to select sole partner/ consortium who is willing to accept all terms & conditions of end customer organization's RFP for the agreed scope of work. RailTel will strategies to retain scope of work where RailTel has competence.
- 8) We hereby agree to submit that in case of being selected by RailTel as sole partner/ consortium for the proposed project (for which EOI is submitted), we will submit all the forms, appendix, relevant documents etc. to RailTel that is required and desired by end Customer well before the bid submission date by end customer and as and when required.
- 9) We hereby undertake to sign Pre-Bid Agreement and Non-Disclosure Agreement with RailTel on a non-judicial stamp paper of Rs. 100/- in the prescribed Format.
- 10) We undertake that we will not submit directly or indirectly out bids and techno-commercial solution/association with any other organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to end customer organization by RailTel)

Authorized Signatory

Name & Designation

**Annexure 3: Undertaking for not Being Blacklisted/Debarred (to be submitted by sole partner/each of the consortium partners)**

<On Company Letter Head>

To,

The Regional General Manager  
RailTel Corporation of India Ltd. 19th Floor,  
Aurora Waterfront, opposite NALBAN, Sector  
V, Bidhannagar, Kolkata, West Bengal  
700091

Subject: **Undertaking for not Being Blacklisted/Debarred**

We, Company Name, having its registered office at Address

hereby declares that that the Company has not been blacklisted/debarred by any

Governmental/ Non-Governmental organization in India for past 3 Years as on bid submission date.

Date and Place

Authorized Signatory's Signature:

Authorized Signatory's Name and Designation:

Bidder's Company Seal:

## **Annexure 4: Format of Affidavit (to be submitted by sole partner/each of the consortium partners)**

### **FORMAT FOR AFFIDAVIT TO BE UPLOADED BY SOLE PARTNER/ ALL CONSORTIUM PARTNERS ALONGWITH THE EOI DOCUMENTS**

(To be executed in presence of Public notary on non-judicial stamp paper of the value of Rs. 100/-.The paper has to be in the name of the BA) \*\*

I..... (Name and Designation)\*\* appointed as the attorney/authorized signatory of the BA (including its constituents),  
M/s.....(hereinafter called the BA) for the purpose of the EOI documents for the work of \_\_\_\_\_ as per the EOI No. \_\_\_\_\_ of (RailTel Corporation of India Ltd.), do hereby solemnly affirm and state on the behalf of the BA including its constituents as under:

1. I/we the BA (s), am/are signing this document after carefully reading the contents.
2. I/we the BA(s) also accept all the conditions of the EOI and have signed all the pages in confirmation thereof.
3. I/we hereby declare that I/we have downloaded the EOI documents from RailTel website [www.railtel.enivida.com](http://www.railtel.enivida.com). I/we have verified the content of the document from the website and there is no addition, no deletion or no alternation to be content of the EOI document. In case of any discrepancy noticed at any stage i.e. evaluation of EOI, execution of work or final payment of the contract, the master copy available with the RailTel Administration shall be final and binding upon me/us.
4. I/we declare and certify that I/we have not made any misleading or false representation in the forms, statements and attachments in proof of the qualification requirements.
5. I/we also understand that my/our offer will be evaluated based on the documents/credentials submitted along with the offer and same shall be binding upon me/us.
6. I/we declare that the information and documents submitted along with the EOI by me/us are correct and I/we are fully responsible for the correctness of the information and documents, submitted by us.
7. I/we undersigned that if the certificates regarding eligibility criteria submitted by us are found to be forged/false or incorrect at any time during process for evaluation of EOI, it shall lead to forfeiture of the EOI EMD besides banning of business for five years on entire RailTel. Further, I/we (insert name of the BA)\*\*\_\_\_\_\_and all my/our constituents understand that my/our constituents understand that my/our offer shall be summarily rejected.

8. I/we also understand that if the certificates submitted by us are found to be false/forged or incorrect at any time after the award of the contract, it will lead to termination of the contract, along with forfeiture of EMD/SD and Performance guarantee besides any other action provided in the contract including banning of business for five years on entire RailTel.

DEPONENT  
SEAL AND  
SIGNATURE  
OF THE BA

#### VERIFICATION

I/We above named EOI do hereby solemnly affirm and verify that the contents of my/our above affidavit are true and correct. Nothing has been concealed and no part of it is false.

DEPONENT

SEAL AND  
SIGNATURE  
OF THE BA

Place:

Dated

:

**\*\*The contents in Italics are only for guidance purpose. Details as appropriate, are to be filled in suitably by BA. Attestation before Magistrate/Notary Public.**



## Annexure-5: Non-Disclosure Agreement (NDA) Format (to be submitted by sole partner/each of the consortium partners)

### NON-DISCLOSURE AGREEMENT

This Non-Disclosure Agreement (this "**Agreement**") is made and entered into on this \_\_\_\_\_ day of \_\_\_\_\_, 2023 (the "**Effective Date**") at \_\_\_\_\_.

By and between

**RailTel Corporation of India Limited, (CIN: L64202DL2000GOI107905)**, a Public Sector Undertaking under Ministry of Railways, Govt. of India, having its registered and corporate office at Plate-A, 6th Floor, Office Block, Tower -2, East Kidwai Nagar, New Delhi-110023, (hereinafter referred to as '**RailTel**'), which expression shall unless repugnant to the context or meaning thereof, deem to mean and include its successors and its permitted assignees of the ONE PART,

And

\_\_\_\_\_) (CIN: \_\_\_\_\_), a company duly incorporated under the provisions of Companies Act, \_\_\_\_\_ having its registered office at \_\_\_\_\_, (hereinafter referred to as '**\_\_\_\_\_**'), which expression shall unless repugnant to the context or meaning thereof, deem to mean and include its successors and its permitted assignees of OTHER PART

RailTel and \_\_\_\_\_ shall be individually referred to as "Party" and jointly as "Parties"

WHEREAS, RailTel and \_\_\_\_\_, each possesses confidential and proprietary information related to its business activities, including, but not limited to, that information designated as confidential or proprietary under Section 2 of this Agreement, as well as technical and non-technical information, patents, copyrights, trade secrets, know-how, financial data, design details and specifications, engineering, business and marketing strategies and plans, forecasts or plans, pricing strategies, formulas, procurement requirements, vendor and customer lists, inventions, techniques, sketches, drawings, models, processes, apparatus, equipment, algorithms, software programs, software source documents, product designs and the like, and third party confidential information (collectively, the "**Information**");

WHEREAS, the Parties have initiated discussions regarding a possible business relationship for \_\_\_\_\_.

WHEREAS, each Party accordingly desires to disclose certain Information (each Party, in such disclosing capacity, the "**Disclosing Party**") to the other Party (each Party, in such receiving capacity, the "**Receiving Party**") subject to the terms and conditions of this Agreement.

NOW THEREFORE, in consideration of the receipt of certain Information, and the mutual promises made in this Agreement, the Parties, intending to be legally bound, hereby agree as follows:

#### 1. **Permitted Use.**

(a) Receiving Party shall:

- (i) hold all Information received from Disclosing Party in confidence;
- (ii) use such Information for the purpose of evaluating the possibility of entering into a commercial arrangement between the Parties concerning such Information; and
- (iii) restrict disclosure of such Information to those of Receiving Party's officers, directors, employees, affiliates, advisors, agents and consultants (collectively, the "**Representatives**") who the Receiving Party, in its reasonable discretion, deems need to know such Information, and are bound by the terms and conditions of (1) this Agreement, or (2) an agreement with terms and conditions substantially similar to those set forth in this Agreement.

(b) The restrictions on Receiving Party's use and disclosure of Information as set forth above shall not apply to any Information that Receiving Party can demonstrate:

- (i) is wholly and independently developed by Receiving Party without the use of Information of Disclosing Party;
- (ii) at the time of disclosure to Receiving Party, was either (A) in the public domain, or (B) known to Receiving Party;
- (iii) is approved for release by written authorization of Disclosing Party; or
- (iv) is disclosed in response to a valid order of a court or other governmental body in the India or any political subdivision thereof, but only to the extent of, and for the purposes set forth in, such order; provided, however, that Receiving Party shall first and immediately notify Disclosing Party in writing of the order and permit Disclosing Party to seek an appropriate protective order.

(c) Both parties further agree to exercise the same degree of care that it exercises to protect its own Confidential Information of a like nature from unauthorised disclosure, but in no event shall a less than reasonable degree of care be exercised by either party.

## **2. Designation.**

(a) Information shall be deemed confidential and proprietary and subject to the restrictions of this Agreement if, when provided in:

- (i) written or other tangible form, such Information is clearly marked as proprietary or confidential when disclosed to Receiving Party; or
- (ii) oral or other intangible form, such Information is identified as confidential or proprietary at the time of disclosure.

**3. Cooperation.** Receiving Party will immediately give notice to Disclosing Party of any unauthorized use or disclosure of the Information of Disclosing Party.

**4. Ownership of Information.** All Information remains the property of Disclosing Party and no license or other rights to such Information is granted or implied hereby. Notwithstanding the foregoing, Disclosing Party understands that Receiving Party may currently or in the future be developing information internally, or receiving information from other parties that may be similar to Information of the Disclosing Party. Notwithstanding anything to the contrary, nothing in this Agreement will be construed as a representation or inference that Receiving Party will not develop products, or have products developed for it, that, without violation of this Agreement, compete with the products or systems contemplated by Disclosing Party's Information.

**5. No Obligation.** Neither this Agreement nor the disclosure or receipt of Information hereunder shall be construed as creating any obligation of a Party to furnish Information to the other Party or to enter into any agreement, venture or relationship with the other Party.

**6. Return or Destruction of Information.**

(a) All Information shall remain the sole property of Disclosing Party and all materials containing any such Information (including all copies made by Receiving Party) and its Representatives shall be returned or destroyed by Receiving Party immediately upon the earlier of:

- (i) termination of this Agreement;
- (ii) expiration of this Agreement; or
- (iii) Receiving Party's determination that it no longer has a need for such Information.

(b) Upon request of Disclosing Party, Receiving Party shall certify in writing that all Information received by Receiving Party (including all copies thereof) and all materials containing such Information (including all copies thereof) have been destroyed.

**7. Injunctive Relief:** Without prejudice to any other rights or remedies that a party may have, each party acknowledges and agrees that damages alone may not be an adequate remedy for any breach of this Agreement, and that a party shall be entitled to seek the remedies of injunction, specific performance and/or any other equitable relief for any threatened or actual breach of this Agreement

**8. Notice.**

(a) Any notice required or permitted by this Agreement shall be in writing and shall be delivered as follows, with notice deemed given as indicated:

- (i) by personal delivery, when delivered personally;
- (ii) by overnight courier, upon written verification of receipt; or
- (iii) by certified or registered mail with return receipt requested, upon verification of receipt.

(b) Notice shall be sent to the following addresses or such other address as either Party specifies in writing.

**RailTel Corporation of India limited:**

Attn: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Email. \_\_\_\_\_

\_\_\_\_\_:

Attn:

Address:

Phone:

Email:

**9. Term, Termination and Survivability.**

(a) Unless terminated earlier in accordance with the provisions of this agreement, this Agreement shall be in full force and effect for a period of \_\_\_\_\_ years from the effective date hereof.

(b) Each party reserves the right in its sole and absolute discretion to terminate this Agreement by giving the other party not less than 30 days' written notice of such termination.

(c) Notwithstanding the foregoing clause 9(a) and 9 (b), Receiving Party agrees that its obligations, shall:

(i) In respect to Information provided to it during the Term of this agreement, shall survive and continue even after the expiry of the term or termination of this agreement; and

(ii) not apply to any materials or information disclosed to it thereafter.

**10. Governing Law and Jurisdiction.** This Agreement shall be governed in all respects solely and exclusively by the laws of India without regard to its conflicts of law principles. The Parties hereto expressly consent and submit themselves to the jurisdiction of the courts of New Delhi.

**11. Counterparts.** This agreement is executed in duplicate, each of which shall be deemed to be the original and both when taken together shall be deemed to form a single agreement

**12. No Definitive Transaction.** The Parties hereto understand and agree that no contract or agreement with respect to any aspect of a potential transaction between the Parties shall be deemed to exist unless and until a definitive written agreement providing for such aspect of the transaction has been executed by a duly authorized representative of each Party and duly delivered to the other Party (a "***Final Agreement***"), and the Parties hereby waive, in advance, any claims in connection with a possible transaction unless and until the Parties have entered into a Final Agreement.

**13. Settlement of Disputes:**

- a) The parties shall, at the first instance, attempt to resolve through good faith negotiation and consultation, any difference, conflict or question arising between the parties hereto relating to or concerning or arising out of or in connection with this agreement, and such negotiation or consultation shall begin promptly after a Party has delivered to another Party a written request for such consultation.
- b) In the event of any dispute, difference, conflict or question arising between the parties hereto, relating to or concerning or arising out of or in connection with this agreement, is not settled through good faith negotiation or consultation, the same shall be referred to arbitration by a sole arbitrator.
- c) The sole arbitrator shall be appointed by CMD/RailTel out of the panel of independent arbitrators maintained by RailTel, having expertise in their respective domains. The seat and

the venue of arbitration shall be New Delhi. The arbitration proceedings shall be in accordance with the provision of the Arbitration and Conciliation Act 1996 and any other statutory amendments or modifications thereof. The decision of arbitrator shall be final and binding on both parties. The arbitration proceedings shall be conducted in English Language. The fees and cost of arbitration shall be borne equally between the parties.

#### **14. CONFIDENTIALITY OF NEGOTIATIONS**

Without the Disclosing Party's prior written consent, the Receiving Party shall not disclose to any Person who is not a Representative of the Receiving Party the fact that Confidential Information has been made available to the Receiving Party or that it has inspected any portion of the Confidential Information or that discussions between the Parties may be taking place.

#### **15. REPRESENTATION**

The Receiving Party acknowledges that the Disclosing Party makes no representation or warranty as to the accuracy or completeness of any of the Confidential Information furnished by or on its behalf. Nothing in this clause operates to limit or exclude any liability for fraudulent misrepresentation.

#### **16. ASSIGNMENT**

Neither this Agreement nor any of the rights, interests or obligations under this Agreement shall be assigned, in whole or in part, by operation of law or otherwise by any of the Parties without the prior written consent of each of the other Parties. Any purported assignment without such consent shall be void. Subject to the preceding sentences, this Agreement will be binding upon, inure to the benefit of, and be enforceable by, the Parties and their respective successors and assigns.

#### **17. EMPLOYEES AND OTHERS**

Each Party shall advise its Representatives, contractors, subcontractors and licensees, and shall require its Affiliates to advise their Representatives, contractors, subcontractors and licensees, of the obligations of confidentiality and non-use under this Agreement, and shall be responsible for ensuring compliance by its and its Affiliates' Representatives, contractors, subcontractors and licensees with such obligations. In addition, each Party shall require all persons and entities who are not employees of a Party and who are provided access to the Confidential Information, to execute confidentiality or non-disclosure

agreements containing provisions no less stringent than those set forth in this Agreement. Each Party shall promptly notify the other Party in writing upon learning of any unauthorized disclosure or use of the Confidential Information by such persons or entities.

#### **18. NO LICENSE**

Nothing in this Agreement is intended to grant any rights to under any patent, copyright, or other intellectual property right of the Disclosing Party, nor will this Agreement grant

the Receiving Party any rights in or to the Confidential Information of the Disclosing Party, except as expressly set forth in this Agreement.

#### **19. RELATIONSHIP BETWEEN PARTIES:**

Nothing in this Agreement or in any matter or any arrangement contemplated by it is intended to constitute a partnership, association, joint venture, fiduciary relationship or other cooperative

entity between the parties for any purpose whatsoever. Neither party has any power or authority to bind the other party or impose any obligations on it and neither party shall purport to do so or hold itself out as capable of doing so.

## 20: UNPULISHED PRICE SENSITIVE INFORMATION (UPSI)

\_\_\_\_\_ agrees and acknowledges that \_\_\_\_\_, its Partners, employees, representatives etc., by virtue of being associated with RailTel and being in frequent communication with RailTel and its employees, shall be deemed to be "Connected Persons" within the meaning of SEBI (Prohibition of Insider Trading) Regulations, 2015 and shall be bound by the said regulations while dealing with any confidential and/ or price sensitive information of RailTel. \_\_\_\_\_ shall always and at all times comply with the obligations and restrictions contained in the said regulations. In terms of the said regulations, \_\_\_\_\_ shall abide by the restriction on communication, providing or allowing access to any Unpublished Price Sensitive Information (UPSI) relating to RailTel as well as restriction on trading of its stock while holding such Unpublished Price Sensitive Information relating to RailTel

**21 MISCELLANEOUS.** This Agreement constitutes the entire understanding among the Parties as to the Information and supersedes all prior discussions between them relating thereto. No amendment or modification of this Agreement shall be valid or binding on the Parties unless made in writing and signed on behalf of each Party by its authorized representative. The failure or delay of any Party to enforce at any time any provision of this Agreement shall not constitute a waiver of such Party's right thereafter to enforce each and every provision of this Agreement. In the event that any of the terms, conditions or provisions of this Agreement are held to be illegal, unenforceable or invalid by any court of competent jurisdiction, the remaining terms, conditions or provisions hereof shall remain in full force and effect. The rights, remedies and obligations set forth herein are in addition to, and not in substitution of, any rights, remedies or obligations which may be granted or imposed under law or in equity.

IN WITNESS WHEREOF, the Parties have executed this Agreement on the date set forth above.

\_\_\_\_\_:

**RailTel Corporation of India Limited:**

By \_\_\_\_\_

By \_\_\_\_\_

Name:

Name:

Title:

Title:

Witnesses

## Annexure-6: EMD (as PBG) Format

**BG NO** :  
**ISSUANCE DATE** : DD-MM-YYYY  
**BG AMOUNT** : Rs xxxxxxxx /-  
**EXPIRY DATE** : DD-MM-YYYY  
**CLAIM EXPIRY DATE** : DD-MM-YYYY

In consideration of the **RailTel Corporation of India Limited**, (CIN: L64202DL2000GOI107905) having its registered office at Plate-A, 6<sup>th</sup> Floor, Office Block Tower-2, East Kidwai Nagar, New Delhi - 110023 (Here in after called RailTel) having agreed to exempt **Partner Name (CIN:-)** having its registered office at **Partner's address** (Here in after called "the said Contractor(s)") from the demand, under the terms and conditions of **EOI NO.** made between **RailTel Corporation of India Limited** and **Partner Name** for (here in after called "the said Agreement") of security deposit for the due fulfilment by the said contractor (s) of the terms and conditions contained in the said Agreement, or production of a Bank Guarantee for **Rs. /- (In Words)**.

We, **Bank Name** a banking company incorporated under the Companies Act, 1956 and carrying on Banking Business under The Banking Regulation Act, 1949 and having its Registered Office at **Bank's Address** and its Central office at **Bank's Corporate Office Address** (indicate the name of the Bank) here in after referred to as "the Bank") at the request of **Partner's Name** Contractor(s) do hereby undertake to pay the **RailTel** an amount not exceeding **Rs. /- (In Words)** .. against any loss or damage caused to or suffered or would be caused to or suffered by the **RailTel** by reason of any breach by said Contractor(s) of any of the terms or conditions contained in the said Agreement.

We, **Bank Name** do here by undertake to pay the amounts due and payable under this Guarantee without any demur, merely on demand from the **RailTel** stating that the amount as claimed is due by way of loss or damage caused to or would be caused to or suffered by the **RailTel** by reason of breach by the said Contractor(s) of any terms and conditions contained in the said Agreement or by the Contractor(s) failure to perform the said Agreement. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee. However, our liability under this guarantee shall be restricted to an amount not exceeding **Rs. /- (In Words)**.

We, **Bank's Name** undertake to pay to the **RailTel** any money so demanded not with standing any dispute or disputes raised by the Contractor(s) / Supplier(s) in any suit or proceedings pending before any court or Tribunal relating thereto our liability under this present being, absolute and unequivocal. The payment so made by us under this Bond shall be a valid discharge of our liability for payment there under and the Contractor(s)/ Supplier(s) shall have no claim against us for making such payment.

We, ~~Bank's Name~~ further agree that the Guarantee here in contained shall remain in full force and effect during the period that would be taken for the performance of the said Agreement and that it shall continue to be enforceable till all the dues of the **RailTel** under or by virtue of the said Agreement have been fully paid and its claims satisfied or discharged or till **RailTel** certifies that the terms and conditions of the said Agreement have been fully and properly carried out by the said Contractor(s) and accordingly discharge this Guarantee. Unless a demand or claim under the Guarantee is made on us in writing on or before the **DD-MM-YYYY(Claim Expiry Date.)** We shall be discharged from all liability under this Guarantee thereafter.

We, ~~Bank's Name~~ further agree with the **RailTel** that the **RailTel** shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the Agreement or to extend time or to postpone for any time or from time to time any of the powers exercisable by the **RailTel** against the said contractor(s) and to forbear or enforce any of the terms and conditions relating to the said Agreement and we shall not be relieved from our liability by reason of any such variation, or extension to the said Contractor(s) or for any forbearance, act or omission on the part of **RailTel** or any indulgence by the **RailTel** to the said Contractor(s) or by any such matter or thing whatsoever which under the law relating to sureties would, but for this provision, have effect of so relieving us.

This Guarantee will not be discharged due to the change in the Constitution of the bank or the Contractor(s) Supplier(s).

~~Bank's Name~~ lastly undertake not to revoke this Guarantee during its currency except with the previous consent of the **RailTel** in writing.

Date : DD-MM-YYYY

Place :



**Annexure-7: MAF/MOU and other Documents**

Applicable Documents to be submitted as per tender No:

<b>Tender Ref. No.</b>	<b>DyCSTE_C_LMG_2023_17_11_R</b>
<b>Date of floating</b>	<b>19/11/2023</b>
<b>Floated on portal</b>	<b><a href="http://www.ireps.gov.in">www.ireps.gov.in</a></b>

Specifically, As per para 10.4.1 to 10.4.4 of CoR Tender

**Annexure-8: Deleted**

**Annexure-9: Price Bid Format (BOQ) (Financial Bid)**

SN	Description of Items	Unit	Qty	Rate	Total Amount
<b>A</b>	<b>Installation Services Of Equipment and Materials - Radio System</b>				
1	Laying of RF Cable with Labelling with descriptions of antenna, component and accessories.	KM	1.00		
2	Laying of signaling/power/telecom/quad/OFC cable of various sizes in trench/pipes/cable tray/HDPE/overhead pole.	KM	20.00		
3	Excavation - Trenching in concrete duct in tunnel/track crossing in tunnel and restoration of the duct surface in tunnel to original condition - of cable trench 0.5 Meter deep, 0.3 Meter wide, with contractor's material, after laying of GI/DWC/plb pipes and then re-filling the trench as per Technical Specifications. GI/DWC/plb pipes will be supplied by the railway. NOTE: Proportionate payment against the work executed by the contractor will be arranged where digging of concrete tunnel surface up to 0.5 mtr depth is not possible, this has to be confirmed by the railway representative present at site and should be recorded in the field book.	Mtr	100.00		
4	Excavation - <u>Track crossing of cables, laying of DWC/ RCC pipes with collar/coupling or crossing over the tunnel</u> - of trench to a depth of 1.0 Mtr. refilling of trench by ramming and consolidating it as per the instructions of Railway representative at site. During excavation of trench it has to be ensured that the excavated soil does not mix with the ballast available. The depth of 1.0 m trench shall be from the bottom of sleepers for track crossings. Laying of cables is not included in this schedule.(Supply of DWC/RCC pipes with couplers/ collars is not included in this schedule).	Mtr	100.00		
5	Excavation by Machine (JCB) for cable trenches in normal soil, depth up to 1.0 Mtr and width 0.3 Mtr, including getting out the excavated soil.	Mtr	1,000.00		

SN	Description of Items	Unit	Qty	Rate	Total Amount
6	Transportation of HDT machine with accessories including handling of stores materials, preparation of site and boring for placing of 50/42 mm & 40/33 mm dia HDPE pipe for crossing of OFC cable together in one or more shot of suitable bore size at bridges / culverts / track / pucca road crossing. Boring trench shall be minimum 3 (three) meter below the river bed and 1 (one) meter below the track / road / pucca road crossing area. This includes supply of accessories for pulling HDPE pipes if any, cost of fuel and all other items which will be required for laying of cable through it. HDPE pipe will be supplied by Railway. The work shall be executed as per technical specification. (i) Boring up to the length of 150 Mtrs	Mtr	600.00		
7	Pulling of U/G Cable with Nylon rope through 40/33 mm or 50/42 mm HDPE pipes & backfilling of boring Pit for HDD (Horizontal Directional Drilling)/different types of trenching Work. HDPE pipes will be supplied by the railway.	Mtr	600.00		
8	Laying of 7/8" LCX cable and required accessories on tunnel wall along with required accessories, with contractors tools, Plant, labour etc complete.	KM	20.00		
9	Installation, Configuration, testing, monitoring and Commissioning of Off-Air BDA/Main Base Radio Unit and linking with the Master unit for Re-broadcast. Also includes installation & configuration of NMS.	Nos.	3.00		
10	Installation, Configuration, testing, monitoring and Commissioning of Remote Optical unit along with required accessories. Also includes installation & configuration of NMS.	Nos.	19.00		

SN	Description of Items	Unit	Qty	Rate	Total Amount
11	Excavation, ramming, Casting Cement Concrete foundation of dimension 600mm x 600mm x 600mm (L x W x H) in the ratio of 1:3:6, for fixing floor mount rack for housing telecom equipment inside the tunnel at Trolley refuge or as per direction of Engineer-in-charge, using standard size galvanized 4 nos. Anchor bolts & nuts (also referred to as foundation bolts) conforming to IRS Drg. No. SA-116A/M. For erection of concrete foundation, making the concrete surface rough (to ensure fixing of foundation firmly with concrete surface of tunnel), complete with contractor's material including cement, sand, stones, anchor bolts and nuts and curing of casted foundation, refilling, ramming, & restoration of concreting layer around foundation and replacing the top surface with smooth finishing also disposal of loose concreting dust from site. Cable duct with HDPE pipe of size 63/50mm to be provided inside the foundation aligned diagonally for cable entry into the rack by contractor with all materials. The cost of carrying all material required for foundation i.e. cement, sand, stones, anchor bolts & nuts, etc. to the spot inside the tunnels (irrespective of distance from the station) to be borne by contractor only.	Nos.	62.00		
<b>Total of Schedule-A</b>					
<b>B</b>	<b>Sch-B- Associated works for VHF Simplex Radio</b>				
1	Laying of CAT-6/power cables with G.I clamping on tunnel walls / Wiremesh trays or roof with suitable clamping (G.I clamps and all other accessories to be supplied by the contractor).	Mtr	21,800.00		
2	Operating of Push Trolley to carry material in block section (Specially for Tunnel work) by arranging one Head trollyman along with 3 trollymen as per Railway's rules and stipulations for conducting inspections by Railway officials and as directed by Engineer in-charge. Note: 1) Labourers supplied should be of	Each	150.00		

SN	Description of Items	Unit	Qty	Rate	Total Amount
	skilled in case of head trolleyman and semiskilled in case of trollymen and capable of pushing trolley in all gradients, and levels duly observing all safety precautions as per the manual. 2) The labour engaged should be physically fit for strenuous work For Full day (8 hrs )				
3	Guarding and watching the S&T equipments which are pending for commissioning, spare parts, etc. during day and night time in a shift of 12 hours each, at all locations wherever necessary, as instructed by the Engineer in-charge.	Shift	180.00		
4	SUPERVISION: QUAD/OFC Cable parameter testing mobile platform for testing characteristics of OFC Cable, splicing, OFC Terminal Equipment, Cable Joints, EMC sockets etc. The Mobile Platform will carry sophisticated measuring instruments and electronic gadgets to be made available by Railway .All other materials, maintenance and accessories along with required manpower to be supplied by the contractor.If required two numbers of Mobile platforms to be provided keeping the parameters same or as instructed by Engineer-In-Charge. (i) Charges per day as per the log book entry.	Day	600.00		
5	SUPERVISION: QUAD/OFC Cable parameter testing mobile platform for testing characteristics of OFC Cable, splicing, OFC Terminal Equipment, Cable Joints, EMC sockets etc. The Mobile Platform will carry sophisticated measuring instruments and electronic gadgets to be made available by Railway .All other materials, maintenance and accessories along with required manpower to be supplied by the contractor.If required two numbers of Mobile platforms to be provided keeping the parameters same or as instructed by Engineer-In-Charge. (ii)Fuelling Charges per KM run as per the log book entry.	Kilometre	72,000.00		

SN	Description of Items	Unit	Qty	Rate	Total Amount
6	Upkeep of Moped trolley so as to keep the Motor Trolley in Running Condition for Railway officials.	Month	18.00		
7	Running charges of motor trolley per day as per log book entry	Day	450.00		
8	Fuelling Charges of motor trolley as per log book entry.	Kilometre	18,000.00		
<b>Total of Schedule-B</b>					
<b>C</b>	<b>Supply and Installation IP based CCTV Surveillance &amp; PA Solution</b>				
1	<p>Installation, Testing and commissioning of 4K UHD Bullet Type IP Colour Camera with inbuilt IR range of 80m and to suit tunnel environment like humidity upto 95%, temperature range, etc as specified in technical specification attached in line with RDSO specification No. RDSO/SPN/TC/109/2023 dated 29.3.23. Cameras to be located at cross passages, entrances of tunnels and stations, at suitable interval depending upon the tunnel conditions on both sides of tunnel wall in zig zag manner. Note 1: All parameters of the item should conform to technical specification attached with tender document which are modified based on specification RDSO/SPN/TC/109/2023 dated 29.3.23. to suit tunnel environment. Note 2: Railway envisage use of higher range IR camera to reduce number of camera and associated electronics like NVR/servers, switches, cabling, licenses, software, etc. Accordingly the range of the camera has been enhance to 80 meters. Bidder can supply less range IR (say 20m) &amp; Focal lens camera as per RDSO spec RDSO/SPN/TC/65/2021 however, they have to supply additional no. of cameras, license, cables, switches, storage capacity, servers required for additional no. of cameras free of cost. e.g for 20M IR camera, bidder has to supply 4 No. of cameras in lieu of one camera of 80M range along with all corresponding devices/licenses as stated above.</p>	Nos.	16		

SN	Description of Items	Unit	Qty	Rate	Total Amount
2	<p>Installation, Testing and commissioning of Full HD Bullet Type IP Colour Camera with inbuilt IR range of 80m and to suit tunnel environment like humidity upto 95%, temperature range, etc as specified in technical specification attached in line with RDSO specification No. RDSO/SPN/TC/109/2023 dated 29.3.23. Cameras to be located at cross passages, entrances of tunnels and stations, at suitable interval depending upon the tunnel conditions on both sides of tunnel wall in zig zag manner.</p> <p>Note 1: All parameters of the item should conform to technical specification attached with tender document which are modified based on specification RDSO/SPN/TC/109/2023 dated 29.3.23. to suit tunnel environment.</p> <p>Note 2: Railway envisage use of higher range IR camera to reduce number of camera and associated electronics like NVR/servers, switches, cabling, licenses, software, etc. Accordingly the range of the camera has been enhance to 80 meters. Bidder can supply less range IR (say 20m) &amp; Focal lens camera as per RDSO spec RDSO/SPN/TC/65/2021 however, they have to supply additional no. of cameras, license, cables, switches, storage capacity, servers required for additional no. of cameras free of cost. e.g for 20M IR camera, bidder has to supply 4 No. of cameras in lieu of one camera of 80M range along with all corresponding devices/licenses as stated above.</p>	Nos.	148.00		



SN	Description of Items	Unit	Qty	Rate	Total Amount
3	<p>Installation, testing and commissioning of full HD P/T/Z (Pan/Tilt/Zoom) IP Colour Camera with inbuilt IR range of 500m and to suit tunnel environment like humidity upto 95%, temperature range, etc as specified in technical specification attached in line with RDSO specification No. RDSO/SPN/TC/109/2023 dated 29.3.23. Cameras to be located at cross passages, entrances of tunnels and stations, at suitable interval depending upon the tunnel conditions on both sides of tunnel wall in zig zag manner.</p> <p>Note 1: All parameters of the item should conform to technical specification attached with tender document which are modified based on specification RDSO/SPN/TC/109/2023 dated 29.3.23. to suit tunnel environment.</p> <p>Note 2: Railway envisage use of higher range IR camera to reduce number of camera and associated electronics like NVR/servers, switches, cabling, licenses, software, etc. Accordingly the range of the camera has been enhance to 500 meters. Bidder can supply less range IR (say 250m) &amp; Focal lens camera as per RDSO spec RDSO/SPN/TC/65/2021 however, they have to supply additional no. of cameras, license, cables, switches, storage capacity, servers required for additional no. of cameras free of cost. e.g for 250 m IR camera, bidder has to supply 2 No. of cameras in lieu of one camera of 500M range along with all corresponding devices/licenses as stated above</p>	Nos.	8.00		

SN	Description of Items	Unit	Qty	Rate	Total Amount
4	<p>Installation, testing and commissioning of full HD P/T/Z (Pan/Tilt/Zoom) for stations IP Colour Camera with inbuilt IR range of 500m and to suit tunnel environment like humidity upto 95%, temperature range, etc as specified in technical specification attached in line with RDSO specification No. RDSO/SPN/TC/109/2023 dated 29.3.23. Cameras to be located at cross passages, entrances of tunnels and stations, at suitable interval depending upon the tunnel conditions on both sides of tunnel wall in zig zag manner. Note 1: All parameters of the item should conform to technical specification attached with tender document which are modified based on specification RDSO/SPN/TC/109/2023 dated 29.3.23. to suit tunnel environment. Note 2: Railway envisage use of higher range IR camera to reduce number of camera and associated electronics like NVR/servers, switches, cabling, licenses, software, etc. Accordingly the range of the camera has been enhance to 500 meters. Bidder can supply less range IR (say 250m) &amp; Focal lens camera as per RDSO spec RDSO/SPN/TC/65/2021 however, they have to supply additional no. of cameras, license, cables, switches, storage capacity, servers required for additional no. of cameras free of cost. e.g for 250 m IR camera, bidder has to supply 2 No. of cameras in lieu of one camera of 500M range along with all corresponding devices/licenses as stated above</p>	Nos.	4.00		
5	Installation, testing and commissioning of Thermal & Optical Bi-spectrum Network Bullet Camera (at tunnel faces) as per technical specification.		8.00		
6	Installation, testing and commissioning of Video Management & recording Software at Station equipment rooms for cameras as per technical specification etc all complete. All the data shall be recorded at the station	LS	2		

SN	Description of Items	Unit	Qty	Rate	Total Amount
	equipment rooms. The item must conform to specification RDSO/SPN/TC/65/2021 , rev.6 or latest.				
7	Installation, testing and commissioning of Servers for VMS Application with all required accessories for complete system. The item must conform to specification RDSO/SPN/TC/65/2021 , rev.6 or latest.	Set	2		
8	Installation, testing and commissioning of camera license in redundant configuration for viewing & recording at stations or as per requirement with all required accessories for complete the system etc all complete. The item must conform to specification RDSO/SPN/TC/65/2021 , rev.6 or latest.	per camera	184.00		
9	Installation, testing and commissioning of Analytics Software cum license at tunnel Portals in redundant configuration for all fixed cameras complete with all required accessories for the system. The item should conform to specification RDSO/SPN/TC/65/2021, rev.6 or latest. (per unit per Camera)	per camera	164.00		
10	Installation, testing and commissioning of Servers for Analytics complete with required accessories for complete system. The item must conform to specification RDSO/SPN/TC/65/2021 , rev.6 or latest.	Set	6.00		
11	Installation, testing and commissioning of face recognition Software cum license at stations in redundant configuration for all fixed cameras complete with all required accessories for the system. The item should conform to specification RDSO/SPN/TC/65/2021 , rev.6 or latest.	set	16		
12	Installation, testing and commissioning of face recognition server at stations in redundant configuration for all fixed cameras complete with all required accessories for the system. The item should conform to specification	Set	4		

SN	Description of Items	Unit	Qty	Rate	Total Amount
	RDSO/SPN/TC/65/2021 , rev.6 or latest.				
13	Installation, testing and commissioning of Storage Serve 30 Days or more, RAID6 @3TB For 4K UHD cameras & 750 GB for FHD cameras with all required accessories for commissioning of the system. The item should conform to specification RDSO/SPN/TC/65/2021, rev.6 or latest.	Set	1		
14	Installation, Testing & Commissioning of Digital Keyboard (Joystick).The work is to be executed as per the instruction of Railway Site	Nos	3		
<b>Total for Schedule- C</b>					
<b>D</b>	<b>UTS &amp; Communication for Adit Gatemen</b>				
1	Installation, Testing, Commissioning, Training, Transportation & necessary accessory related to installations	Job	1		
<b>Total for Schedule- D</b>					
<b>Grand Total (A+B+C+D)</b>					

**Note: -**

- All the above price would be in INR only.
- The above price would include One Years Warranty Support.
- The bidder has to compulsorily quote for all items mentioned in the Commercial-bid Tables. In case bidder fails to quote for any of this stage, the bid would be summarily rejected.
- Above is indicative, however the quantity may increase or decrease at the time of placing the purchase order as per actual.
- Tenderer shall quote rates inclusive of Taxes, but there should be break up of basic price and all type of applicable taxes and GST in a separate sheet (to be uploaded with Price-Bid)
- The bidder is expected to submit a separate sheet, which includes the details of tax applicable for each component of the SOR, the breakup of price for each item of SOR in terms of Basic Unit Price, GST, Excise duty, Sales Tax, Freight, Forwarding, Packing, Insurance and any other Statuary Taxes/Levies/Charges already paid or payable by the supplier shall also be quoted separately.

- Detailed item description and its specification may be referred from CoR Tender as:

<b>Tender Ref. No.</b>	<b>DyCSTE_C_LMG_2023_17_11_R</b>
<b>Date of floating</b>	<b>19/11/2023</b>
<b>Floated on portal</b>	<b><a href="http://www.ireps.gov.in">www.ireps.gov.in</a></b>

\*\*\*\*\*