

# RAILTEL CORPORATION OF INDIA LTD. (A Govt. of India Enterprise)

### **Eastern Region Office**

19th Floor, Aurora Waterfront, GN 34/1,
Sector V,Bidhannagar, Kolkata, West Bengal
700091 Corporate Office
Plate-A, 6th Floor, Office Tower-2,
NBCC Building, East Kidwai Nagar, New Delhi-110023

### **Invitation for Expression of Interest**

for

Selection of Suitable Backend Partner from RailTel Empanelled Business
Associate

/System Integrator for exclusive PRE-BID TEAMING ARRANGEMENT for "Establishment of IP-MPLS Network Connectivity in Odisha under OdishaNet Phase 1.0".

EOI No: RAILTEL/ER/MKT/EOI/2023-24/Tender/030
DTD 19.01.2024

### **EOI NOTICE**

### RailTel Corporation of India Ltd.

19th Floor, Aurora Waterfront, GN 34/1, Sector V, Bidhannagar, Kolkata, West Bengal 700091

### **EXPRESSION OF INTEREST**

EOI Notice No: RAILTEL/ER/MKT/EOI/2023-24/Tender/030 DTD 19.01.2024

RailTel Corporation of India Ltd., (hereafter referred to as RailTel) invites EOIs from RailTel's Empanelled Partners for Selection of Implementation Partner from RailTel Empanelled Business Associate/System Integrator for exclusive PRE-BID TEAMING ARRANGEMENT for "Establishment of IP-MPLS Network Connectivity in Odisha under OdishaNet Phase 1.0"

### The details are as under:

1	Date of EOI Floating	19th January, 2024 at 19:00 Hours
2	Last date for submission of Bidsagainst EOI	25th January, 2024 at 14:00 Hours
3	Opening of Bids received against EOI	25th January, 2024 at 14:30 Hours
4	Number of copies to be submitted	Single Stage (Single Packet System)
5	Estimated value of Eol	Rs. 22,50,00,000.00/- (Twenty-Two Crores Fifty Lakhs Only)
5	EOI document cost inclusive tax (non-refundable)	Rs. 5900/- (Five Thousand Nine Hundred only)
6	EOI EMD	Rs. 5,00,000/- (Five Lakhs Only) to be submitted along with EOI. (To be submitted via online bank transfer).  Balance EMD (1% of EOI value) shall be submitted by selected Business Associate in the form of BG/DD/online transfer, before submission of final bid to the end customer. (With bank SFMS report marked to Union Bank of India., IFSC CodeUBIN0540161)

EOI No: RAILTEL/ER/MKT/EOI/2023-24/Tender/030 DTD 19.01.2024

Note: RailTel reserves the right to change the above dates at its discretion.

Initially while participating in EoI the bidder needs to submit EMD i.e., **Rs. 5,00,000/-** in form of RTGS

/ NEFT. The remaining amount may be submitted before the CoR Bid.

The EMD should be in the favour of RailTel Corporation of India Limited payable at KOLKATA throughonline bank transfer. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.

RailTel Bank Details for Submission of EMD/PBG: Union Bank of India, **Account no. 401601010519491**, **IFSC Code: UBIN0540161**. Demand Draft should be submitted in favour of RailTelCorporation of India Limited payable at Kolkata.

Eligible Business Associates are required to direct all communications related to this Invitation for EoI document, through the following Nominated Point of Contact persons:

Prospective bidders are required to direct all communications related to this Invitation for Eol document, through the following Help Desk:

Level:1 Contact: Sh. Rajneesh Ranjan

Position: Chief Manager/Marketing/ER

Email: rranjan@railtelindia.com

Contact: +91- 9007041223

Level:2 Contact: Sh. Abhishek Mani

Position: Sr. DGM/Marketing/ER

Email: abhishekmani@railtelindia.com

Contact: +91-6289857500

#### Note:

- 1. Empanelled partners are required to submit soft copy of response through Online on RailTel's e-nivida portal at <a href="https://railtel.enivida.com">https://railtel.enivida.com</a> duly signed by Authorized Signatories with Company seal and stamp.
- 2. The EOI response is invited from eligible **Empaneled Partners of RailTel only.**
- 3. If, the interested bidder is OEM/Distributor of OEM/Direct Partner of OEM or Consortium, it should submit the supporting document for the same.
- 4. All the document must be submitted with **proper indexing** and **page no**.
- 5. This is an exclusive pre-RFP partnership arrangement with empaneled business associate of RailTel for participating in the end customer RFP. Selected partner's authorized signatory has to give an undertaking they will not submit directly or indirectly their bids and techno-commercial solution/association with any other organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to end customer organization by RailTel). This undertaking has to be given with this EOI Response.
- 6. **Transfer and Sub-letting**. The Business Associate/consortium has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present.
- 7. Bidder has to provide MAF on behalf of RailTel for the referred CoR Tender.
- 8. Bidder has to agree to comply with all scope of work and term and conditions including special term and condition, SLA and OEM technical & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP & its corrigendum (if any) as mentioned below:

Tender Ref. No.	OCAC-SEGP-INFRA-0035-2023-23127
Date of floating	30/12/2023
Floated on portal	www.enivida.odisha.gov.in (www.ocac.in)

9. Anything not mentioned in the EOI, Customer RFP and its corrigendum (if any) may be referred & considered. Customer RFP is enclosed in Annexure-A.

### 1. RAILTEL - INTRODUCTION

RailTel Corporation of India Limited (RailTel), an ISO-9001:2000 organization is a Mini RatnaGovernment of India undertaking under the Ministry of Railways. The Corporation was formed in Sept 2000 with the objectives to create nationwide Broadband Telecom and Multimedia Network in all parts offthe country, to modernize Train Control Operation and Safety System of Indian Railways and to contribute to realization of goals and objective of national telecom policy 1999. RailTel is a wholly owned subsidiaryof Indian Railways. RailTel has approximately 61000 kms of OFC along the protected Railway tracks. The transport networkis built on high capacity DWDM and an IP/ MPLS network over it to support mission critical communication requirements of Indian Railways and other customers. RailTel has Tier-III Data Center in Gurgaon and Secunderabad hosting / collocating critical applications. RailTel is also providing Telepresence as a Service (TPaaS), where a High-Definition Video Conference facility bundled with required BW is provided as a Service.

For ensuring efficient administration across India, country has been divided into four regions namely, Eastern, Northern, Southern & Western each headed by Executive Director and Headquartered at Kolkata, New Delhi, Secunderabad & Mumbai respectively. These regions are further divided into territories for efficient working. RailTel has territorial offices at Guwahati, & Bhubaneswar in East, Chandigarh, Jaipur, Lucknow in North, Chennai & Bangalore in South, Bhopal, and Pune & Ahmedabadin West. Various other territorial offices across the country are proposed to be created shortly.

RailTel's business service lines can be categorized into three heads namely B2G/B2B (Business to Government and Business to Business) and B2C (Business to customers):

### Licenses & Service portfolio:

Presently, RailTel holds Infrastructure Provider -1, National Long-Distance Operator, International Long-Distance Operator and Internet Service Provider (Class-A) licenses under which the following services are being offered to various customers:

 MPLS VPN Station Wi-Fi Tele-Presence as a Services (но Video Conferencing) • Internet Leased Line Content on Demand (COD) RailWire (Broadband Services) Transport Services Video Surveillance Services • Data Centre Services Dark Fibre Railway Display Network Turnkey Solutions in ICT (RDN) Tower Colocation Digital Service (Aadhaar based solution, Railwire Saathi, Online Tendering, Wifi as a Service, Predictive maintenance etc) High Speed Mobile Corridor Value Added Emerging Core Services

- National Long Distance: Carriage of Inter & Intra -circle Voice Traffic across India using state of the art NGN based network through its Interconnection with all leading Telecom Operators
- Lease Line Services: Available for granularities from E1 to multiple of Gigabit bandwidth&
   above
- Dark Fiber/Lambda: Leasing to MSOs/Telco's along secured Right of Way of Railway tracks
- Co-location Services: Leasing of Space and 1000+ Towers for collocation of MSC/BSC/BTS of Telco's

### b) Enterprise Services

- Managed Lease Line Services: Available for granularities from E1, DS-3, STM-1 & above
- MPLS VPN: Layer-2 & Layer-3 VPN available for granularities from 2 Mbps& above
- Dedicated Internet Bandwidth: Experience the "Always ON" internet connectivity at your fingertips in granularities 2 Mbps to several Gbps.

### c) DATA CENTER

Infrastructure as a service (IaaS), Hosting as Services, Security operation Centre as a Service (SOCaaS): RailTel has MeitY empanelled two Tier-III data centres in Gurgaon & Secunderabad. Presently RailTel is hosting critical applications of Indian Railways, Central & State government/ PSUs applications. RailTel will facilitate Government's applications

/ Hosting services including smooth transition to secured state owned RailTel's Data Centers and Disaster Recovery Centres. RailTel also offers SOC as a Service 'SOCaaS'. In addition, RailTel offers VPN client services so that employees can seamlessly access government's intranet, applications securely from anywhere without compromising security.

### d) High-Definition Video Conference:

RailTel has unique service model of providing high-definition video conference bundled with Video Conference equipment, bandwidth and FMS services to provide end to end seamless services on OPEX model connecting HQ with other critical offices. RailTel also offers application-based video conference solution for employees to be productive specially during this pandemic situation.

### e) Retail Services – RailWire

RailWire: Triple Play Broadband Services for the Masses. RailTel has unique model of delivering broadband services, wherein local entrepreneurs are engaged in delivering & maintaining broadband services and upto 66% of the total revenues earned are shared to these local entrepreneurs in the state, generating jobs and revitalizing local economies. On date RailTel is serving approx. 5,00,000 subscribers on PAN Indian basis. RailTel can provide broadband service across– Government PSU or any organization's officers colonies and residences

### 2. PROJECT BACKGROUND AND OBJECTIVE OF EOL

RailTel intends to participate in **RFP floated** by end Customer organization for "Establishment of IP-MPLS Network Connectivity in Odisha under OdishaNet Phase 1.0" with **RFP No.** OCAC-SEGP-INFRA-0035-2023-23127 dated 30.12.2023.

RailTel invites EOIs from RailTel's Empaneled Partners for the selection of suitable partner for participating in above mentioned work for the agreed scope of work. The empaneled partner is expected to have excellent execution capability and good understanding of customer local environment.

### 3. SCOPE OF WORK:

The scope of work will be as mentioned in the pertinent end Customer organization Tender for "Establishment of IP-MPLS Network Connectivity in Odisha under OdishaNet Phase 1.0" floated through Notice No: OCAC-SEGP-INFRA-0035-2023-23127 dtd. 30.12.2023 on Portal (www.ocac.in) with all latest amendment/Corrigendum/ clarifications.

The above scope of work is indicative and the detailed scope of work is given in the end customer tender documents with latest amendments and clarifications.

In case of any discrepancy or ambiguity in any clause / specification pertaining to scope of work area, the RFP released by end customer organization shall supersede and will be considered sacrosanct. (All associated clarifications, response to queries, revisions, addendum and corrigendum, associated prime service agreement (PSA)/MSA/SLA also included.)

Business associate can participate as a sole bidder or as a consortium (maximum three members are allowed in the consortium). In case of consortium, lead bidder of the consortium must be RailTel's empaneled partner (BA/DSP/SDWAN/SI) and will be responsible for all the conditions mentioned in the end customer RFP.

**Special Note:** RailTel may retain any portion of the work mentioned in the end organization RFP, where RailTel has competence so that overall proposal becomes most winnable proposal.

### 4. RESPONSE TO EOI GUIDELINES

### 4.1 Language of Proposals

The proposal and all correspondence and documents shall be written in English in soft copythrough an email.

### 4.2 RailTel's Right to Accept/Reject responses

RailTel reserves the right to accept or reject any response and annul the bidding process oreven reject all responses at any time prior to selecting the partner, without thereby incurringany liability to the affected bidder or Business Associate or without any obligation to informthe affected bidder or bidders about the grounds for RailTel's action.

### 4.3 EOI response Document

The bidder is expected to examine all instructions, forms, terms and conditions and technical specifications in the bidding documents. Submission of bids, not substantially responsive to the bidding document in every aspect will be at the bidder's risk and may result in rejection of its bid without any further reference to the bidder.

All pages of the documents shall be signed by the bidder including the closing page in tokenof his having studies the EOI document and should be submitted along with the bid.

### 4.4 Period of Validity of bids and Bid Currency

Bids shall remain valid for a period of **180 days** from the last date of submission of bids toend Customer organization.

### 4.5 Bidding Process

The bidding process as defined in para 4.10 & 6.

### 4.6 Bid Earnest Money (EMD)

- **4.6.1** The Business Associate shall furnish a sum as given in EOI Notice via online transfer from any scheduled bank in India in favour of "RailTel Corporation of India Limited" along with the offer or directly through e-Nivida portal. This will be called as **EOI EMD.**
- **4.6.2** Offers not accompanied with valid EOI Earnest Money Deposit shall be summarily rejected.
- 4.6.3 In case of sole partner/ consortium offer is selected for bidding, sole partner/consortium has to furnish Earnest Money Deposit (for balance amount as mentioned in the customer's Bid as and if applicable) for the bid to RailTel. The selected Business Associate shall have to submit a Bank Guarantee against EMD inproportion to the quoted value/scope of work to RailTel before submission of bid toend customer as and if applicable.

- **4.6.4 Return of EMD for unsuccessful Business Associates:** EOI EMD of the unsuccessful Business Associate shall be returned without interest after completion of EOI process.
- 4.6.5 Return of EMD for successful Business Associate: EOI-EMD & Earnest MoneyDeposit (balance proportionate EMD) if applicable of the successful bidder will be discharged / returned as promptly as possible after the receipt of RailTel's EMD/BGfrom the Customer and or on receipt of Security Deposit Performance BankGuarantee as applicable (clause no. 4.7) from Business Associate whichever is later.
- **4.6.6** Forfeiture of EOI EMD or EOI EMD & EMD (balance proportionate EMD) and or Penal action as per EMD Declaration:
- 4.6.6.1 The EOI EMD may be forfeited and or penal action shall be initiated if a Business Associate withdraws his offer or modifies the terms and conditions of the offer duringvalidity period.
- 4.6.6.2 In case of non-submission of SD/PBG (as per clause no. 4.7) lead to forfeiture of EOI EMD, EMD (balance proportionate EMD) if applicable and or suitable action as prescribed in the EMD Declaration shall be initiated as applicable.

### 4.7 Security Deposit / Performance Bank Guarantee (PBG)

- 4.7.1 In case the bid is successful, the PBG of requisite amount proportionate to the agreed scope of work will have to be submitted to RailTel.
- 4.7.2 As per work share arrangements agreed between RailTel and Business Associate the PBG will be proportionately decided and submitted by the selected Business Associate/consortium.

### 4.8 Last date & time for Submission of EOI response

EOI response must be submitted to RailTel at the email address specified in the preamble not later than the specified date and time mentioned in the preamble.

### 4.9 Modification and/or Withdrawal of EOI response

EOI response once submitted will treated, as final and no modification will be permitted except with the consent of the RailTel.

No Business Associate shall be allowed to withdraw the response after the last date and time for submission.

The successful Business Associate will not be allowed to withdraw or back out from the response commitments. In case of withdrawal or back out by the successful business associate, the Earnest Money Deposit shall be forfeited and all interests/claims of such Business Associate shall be deemed as foreclosed.

### 4.10 Details of Financial bid for the above referred tender

Sole partner/ consortium with lowest (L1) offer will be selected for exclusive pre-bid arrangement for optimizing technical and commercial solution so that most winnablesolution is submitted to end customer.

The final bid for the tender will be prepared jointly with the selected Business Associate/Consortium so that the optimal bid can be put with a good chance of winning the Tender.

### 4.11 Clarification of EOI Response

To assist in the examination, evaluation and comparison of bids the purchaser may, at its discretion, ask the Business Associate for clarification. The response should be in writing and no change in the price or substance of the EOI response shall be sought, offered or permitted.

### 4.12 Period of Association/Validity of Agreement

RailTel will enter into a pre-bid agreement with selected bidder with detailed Terms and conditions.

### 5. BIDDER'S PROFILE

The bidder shall provide the information in the below table:

SI. No.	ITEM	Details
1.	Full name of bidder's firm	
2.	Full address, telephone numbers, fax numbers, and email address of the primary office of the organization / main / head / corporate office	
3.	Name, designation and full address of the Chief Executive Officer of the bidder's organization as a whole, including contact numbers and email Address	
4.	Full address, telephone and fax numbers, and email addresses of the office of the organization dealing with this tender	
5.	Name, designation and full address of the person dealing with the tender to whom all reference shall be made regarding the tender enquiry. His/her telephone, mobile, Fax and email address	
6.	Bank Details (Bank Branch Name, IFSC Code, Account number)	
7.	GST Registration number	

### 6. ELIGIBILITY CRITERIA FOR BIDDING BUSINESS PARTNER OF RAILTEL

S No	Particulars	Documents Required
A)	Financial Conditions	
i)	Sole partner/all consortium members should be registered under Companies Act, 1956 or Companies Act 2013 or Limited Liability Partnership Act, 2008 as amended and should have at least 3 years of operations in India as on bid submission date.	<ol> <li>Certificate of Incorporation</li> <li>GST Registration</li> <li>PAN Card</li> </ol>
ii)	<b>Sole partner/ consortium</b> should have cumulative annual turnover of at least INR 33.75 Cr. for last three years i.e year ending 20-21, 21-22 & 22-23	Turnover Certificate issued by the Chartered Accountant. Certificate should contain UDIN no. issued by ICAI.
iii)	Sole partner/ consortium should also have a positive net worth in the last 3 financial years i.e year ending 20-21, 21-22 & 22-23.	Positive Net Worth Certificate issued by the CA for the last three financial years (FY 20-21, 21-22, 22-23). Certificate should contain UDIN no. issued by ICAI.
B)	Technical Conditions	
iv)	The Bidder must have experience of works (includes completed/ ongoing) with completion certificate/P.O of similar work during last 5 (five) years ending Bid submission date.  In order to qualify on above account, the bidder must have completed/ongoing  i. One single work of Minimum Rs. 13.50 Cr.  OR  ii. Two works of Minimum Rs. 9.00 Cr.  OR  iii. Three works of Minimum Rs. 6.75 Cr  Definition of similar work: The "Similar assignment" of the work shall mean installation of IPMPLS network connectivity for its own operation or for any Central / State Government Organization / Public Sector Unit (PSU)/Large Enterprise in India, during the last 5 years (as on 31.03.2023 or later).	Documentary evidence such as Certificate from Customer for satisfactory services/supply/ Payments along with Customer's purchase orders/ work orders /GST Invoices etc for completed / ongoing project.
C)	Annexures	

S No	Particulars	Documents Required
vi)	Annexure 1	Covering Letter: Self-certification duly signed by authorized signatory on company letter head.
vii)	Annexure 2	The Bidder should agree to abide by all the technical, commercial & financial conditions of the end customer RFP for which EOI is submitted.  Self-certification duly signed by authorized
viii)	Annexure 3	signatory on company letter head.  An undertaking signed by the Authorized Signatory of the sole partner/ all consortium partners to be provided on letter head. The Bidder/any of the OEM should not have been blacklisted/debarred by any Governmental/ Non-Governmental Organization in India as on bid submission date.
ix)	Annexure 3A	Declaration- OEM has not been blacklisted
x)	Annexure-4	Format for Affidavit to be uploaded by <b>sole partner/ all consortium partners</b> with the tender documents.
xi)	Annexure-5	Non-disclosure agreement by sole partner/ all consortium partners with RailTel.
xii)	Power of Attorney	In case of Sole Partner: Power of Attorney and Board Resolution in favour of one of its employees who will sign the Bid Documents.  In case of consortium:  1) Board resolution of each consortium members authorizing and appointing the authorized signatory for signing the EOI documents.  2) Power of Attorney by all the members of consortium in favor of the lead
		of consortium in favor of the lead member  Consortium Agreement duly signed by all authorized members of consortium.

S No	Particulars	Documents Required
xiii)	Additional Documents to be Submitted	<ul> <li>Technical Proposal with overview of the project with strength of the Partner.</li> <li>Understanding of the Project and it's Scope of Work</li> <li>Approach &amp; Methodology for implementation and support</li> <li>Risk Management Plan</li> <li>Detailed Project Plan</li> </ul>
xiv)	Annexure-6	EMD (as PBG) Format
xv)	Annexure-7	MAF Format
xvi)	Annexure-8	Consortium Format
xvii)	Annexure-9	Self-declaration of not be under Ineligibility for corrupt and fraudulent practice
xviii)	Annexure-10	Proposed Manpower Details
xix)	Annexure-11	Self-declaration - Land Border Clause
xx)	Annexure-12	Price Bid Letter
xxi)	Annexure-13	Price Bid Format (BOQ) (Financial Bid)

### 7. EVALUATION CRITERIA

- 7.1 The Business Associates are first evaluated on the basis of the Eligibility Criteria as per clause 5 above.
- 7.2 The Business Associate who fulfills the Eligibility criteria of Bidding sole partner/ consortium shall be further evaluated on the basis of Technical Evaluation and Financial evaluation. For the opened bid as per outcome of the Eligibility criteria above, the bidder will be selected on the lowest quote (L-1) basis for complete 'Scope of Work' as mentioned in the EOI document and documents of technical specifications of CoR, subject to the respective overall bid is in compliance to the requirements of this EOI. The so selected partner will be termed as 'Commercially Suitable Partner (hereafter referred to as 'CSP')'. It is re-mentioned, that the final selection of CSP will be on the L-1 basis only. Further, RailTel reserves the right to have negotiation with the CSP at any stage before issuing Work Order.
  - 7.3 The Business Associate with lowest commercial (L1) offer will be selected for exclusive pre-bid arrangement for optimizing technical and commercial solution so that most winnable solution is submitted to end customer.
- 7.4 RailTel reserves the right to accept or reject the response against this EOI, without assigning any reasons. The decision of RailTel is final and binding on the participants. The RailTel evaluation committee will determine whether the proposal/ information is complete in

all respects and the decision of the evaluation committee shall be final. RailTel may at its discretion assign lead factor to the Business associate as per RailTel policy for shortlisting partner against this EOI.

7.5 All General requirement mentioned in the Technical Specifications are required to be complied. The solution proposed should be robust and scalable.

### 8. PAYMENT TERMS

- a) Payment will be on 'back-to-back' basis and as per the payment terms mentioned in the pertinent CoR's RFP.
- b) Payment will be released after receiving the invoice for the work / services and after RailTel has received the payment from CoR for the same work / services. Any deduction /Penalties levied by CoR on invoices of RailTel will be carried back-to-back and will be deducted from CSP's invoices, subject to the cause to deduction / penalty is due to deviation in terms and conditions of service standards by the CSP.
- Documents list required at the time of payment/invoice submission by selected bidder shall
   be:
  - i. PO copy issued to selected vendor.
  - ii. Submission/Declaration of applicable BG amount against PO issued to selected bidder/vendor.
  - iii. Signed Agreement Copy
  - iv. Original Invoice for the period claimed.
  - v. TDS declaration.
  - vi. Delivery challan
  - vii. Inspection certificate
  - viii. Warranty certificate of the OEM/Authorized dealer.
  - ix. Bidders Certificate of Dispatch
  - x. E-way bill
  - xi. Copy of Purchase Order
  - xii. Insurance of the materials
  - xiii. PAN, GST Registration Certificates
- i. Payment will only be released once GSTR-1 and GST-3B is filed by the bidder for claimed invoice.
- ii. The last bills shall be settled after end of the contract period after adjusting all outstanding dues.
- iii. No interest is payable on any amount whatsoever to the successful Bidder.
- 9. Bill Passing Authority: TM/BBS or RailTel's authorized representative

### 10. Bill Paying Authority: GM/Fin

### 11. SERVICE LEVEL AGREEMENT (SLA)

There shall be two different service levels for Implementation Phase and O&M Phase. For Implementation Phase, the EA shall be liable for meeting the Project timeline as defined in the CoR RFP. If the EA fails to meet the overall implementation timeline and execute the project, then liquidated damage will be applicable as pre-implementation SLA. The delay calculated for implementation phase will be calculated for which the EA shall be liable to extend the O&M for the delayed period additional to 5 years of O&M without any additional cost to OCAC. As part of pre-implementation SLA, the manpower availability will be calculated and measured as mentioned in the Table 6 of CoR RFP attached in Annexure-A. SLAs during O&M phase to be measured against following categories –

- a. Infrastructure Availability
- b. Network Availability
- c. End link availability
- d. Manpower availability

Note: Penalty/LD will be charged on back-to-back basis.

### 12. Performance Bank Guarantee (PBG)

- In case of successful participation by RailTel in the pertinent CoR's tender and subsequent engagements with CSP, The CSP shall at its own expense, deposit with department, withinfifteen (15) days of the notification of award (done through issuance of the Purchase Order / Work Order etc.) and communicated through email, an unconditional and irrevocable Performance Bank Guarantee (PBG) from a Nationalized/ Commercial Scheduled IndianBank as per the format enclosed in this EOI, payable on demand, for the due performanceand fulfilment of the contract by the CSP. This PBG will be for an amount of '10 %' of the contract value. The claim period should be one year more than the expiry date. The quantum of this 'percentage (%)' will be equal to the PBG % as asked by CoR from RailTel. All charges whatsoever such as premium, commission, etc. with respect to the PBG shall be borne by the CSP. Besides, if the total BG amount comes upto ₹5 Lakhs, then same may be deposited through DD/RTGS/NEFT. Along with submission of PBG, CSP needs to submit PBG issuing bank's SFMS report. The SFMS report is also to be submitted in case of renewal / extension of PBG.
- b) PBG should have validity for a period as per CoR RFP and shall be on back-to-back basis. The PBG may be discharged / returned by RailTel upon being satisfied that there has been due performance of the obligations of the CSP under the contract. However, no interest shall be payable on the PBG. In the event, CSP being unable to service the contract for whatsoever reason, RailTel would invoke the PBG at it discern. Notwithstanding and without prejudice to any rights whatsoever of RailTel under the contract in the matter, the proceeds of the PBG shall be payable to RailTel as

compensation for any loss resulting from the CSP's failure to complete its obligations under the contract. RailTel shall notify the CSP in writing of the exercise of its right to receive such compensation within 14 days, indicating the contractual obligation(s) for which the CSP is in default.

- c) RailTel shall also be entitled to make recoveries from the CSP's bills, PBG or from any other amount due to him, the equivalent value of any payment made to him due to inadvertence, error, collusion, misconstruction or misstatement.
- d) If the service period gets extended by virtue of extension of same by CoR, PBG should also be extended accordingly.
- e) During the contract period, RailTel may issue Purchase Order(s) for the additional services ordered by CoR (in case) to RailTel.
- f) In case the CoR has sought PBG of the contract in the terms of Indemnity Bond from RailTel, the selected bidder has to provide the equivalent value PBG from scheduled Bankto RailTel. No Indemnity Bond from Selected Bidder will be accepted in lieu of PBG fromScheduled Bank.
- g) In case CoR has sought any other types of PBG in this contract at present or in future or else Integrity Pact PBG (presently or in future), same remain applicable on selected Bidder/Consortium. The said PBG will be issued by Selected Bidder from Scheduled Bank favoring RailTel Corporation of India Limited. No Indemnity Bond in lieu of such PBG will be accepted by RailTel.
- h) If, CoR ask for submission for value more than 10%, same also needs to be submitted by the selected BA/Consortium.
- i) Integrity pact in the format as per CoR to be provided by the Bidder.

### 13. Insurance

The CSP agrees to take insurances to cover all the elements of the project under this EOI including but not limited to Manpower, Hardware, Software etc. as per CoRtender specified terms.

## 14. Liquidated Damages:

RailTel will levy the liquidated damages imposed by CoR to bidder on value terms for the services/items under its SOR.

### 15. Delivery & Inspection

- i. Delivery, Installation and Commissioning Period: As per CoR's RFP Terms from issue of LOI
- ii. All the material should be made available for Inspection by RailTel nominatedperson/agency.
- iii. Bidder will be custodian of all the material till installation and commissioning of system.

### 18. Provisional Acceptance Certificate (PAC)

- a) Immediately after the completion of the work at all the sites, the Bidder shall certify and advise the purchaser in writing that the installation is complete, commissioned and ready for handing over to customer.
- b) The tests will be conducted jointly by purchaser and Bidder as soon as possible after receipt of such advice of completion of the work from the Bidder. The test schedule shall be finalized mutually between the Bidder and RailTel. Any component/modules/sub-assemblies or equipment failing during the commissioning shall be replaced/repaired free of cost by tenderer.
- c) Purchaser's Engineer shall issue a Provisional Acceptance Certificate (PAC) after successful Supply, installation, Configuration, integration & commissioning at all locations covering all materials and services included in the Schedule of Requirements after the acceptance test as per the approved test procedure have been completed and the performance has been found to meet the specifications. RailTel's decision in this respect shall be final. The Provisional Acceptance Certificate (PAC) shall be signed by both the parties. The period of Comprehensive Maintenance shall commence from the date of issue of Provisional Acceptance Certificate (PAC)

## 19. Final Acceptance Certificate (FAC)

- a) The final acceptance of the works shall take effect after Five year i.e. 60 months of issue of Provisional Acceptance Certificates, provided in any case that the Bidder has complied fully with his obligations in respect of each item under the contract.
- b) Notwithstanding the issue of Final Acceptance Certificate (FAC), the Bidder and the purchaser (subject to Sub Clause as above) shall remain liable for fulfillment of any obligation incurred under the provision of the contract prior to the issue of Final Acceptance Certificate which remains unperformed at the time such certificate is issued and for determining the nature and extent of such obligation the contract shall be deemed to remain in force between the parties hereto.

Note: Depending on RailTel's business strategy RailTel may choose to work with Partner who is most likely to support in submitting a winning bid.

## Annexure 1: Format for COVERING LETTER (to be submitted by sole partner/lead partner in case of consortium)

COVERING LETTER (To be on company letter head)

Го,
The Regional General Manager RailTel Corporation of India Ltd. 19th Floor, Aurora Waterfront, opposite NALBAN, Sector V, Bidhannagar, Kolkata, West Bengal 700091
Dear Sir,
SUB: Participation in the Eol process
Having examined the Invitation for Eol document bearing the reference number released by your esteemed organization, we, undersigned, hereby
acknowledge the receipt of the same and offer to participate in conformity with the said Invitation
for Eol document.
If our application is accepted, we undertake to abide by all the terms and conditions mentioned in the said Invitation for EoI document.
We hereby declare that all the information and supporting documents furnished as a part of our response to the said Invitation for EoI document, are true to the best of our knowledge. We understand that in case any discrepancy is found in the information submitted by us, our EoI is liable to be rejected.
We hereby Submit EMD amount of Rsissued videfrom Bank
Authorized Signatory Name Designation

## Annexure 2: Format for Self-Certificate & Undertaking (to be submitted by sole partner/lead partner in case of consortium)

Self-Certificate (To be on company letter head)

Eol Ref	erence No: Date:
To,	
RailT Auro	Regional General Manager el Corporation of India Ltd. 19th Floor, ra Waterfront, opposite NALBAN, Sector V, annagar, Kolkata, West Bengal 700091
Dear S	r,
Sub: \$	Self Certificate for Tender, Technical & other compliances
1)	Having examined the Technical specifications mentioned in this EOI & end customer tender, we hereby confirm that we meet all specification.
2)	Weagree to abide by all the technical, commercial & financial conditions of the end customer RFP for which EOI is submitted (except pricing, termination & risk purchase rights of the RailTel). We understand and agree that RailTel shall release the payment to selected sole partner/lead partner in case of consortium after the receipt of corresponding payment from end customer by RailTel. Further we understand that in case selected sole partner/lead partner in case of consortium fails to execute assigned portionof work, then the same shall be executed by RailTel through third party or departmentally at the risk and cost of selected sole partner/lead partner in case of consortium.
3)	We agree to abide by all the technical, commercial & financial conditions of the end customer's RFP for the agreed scope of work for which this EOI is submitted.

the end Customer organization tender in favour of RailTel against the proposed products.

4) We hereby agree to comply with all OEM technical & Financial documentation including MAF,

Technical certificates/others as per end to end requirement mentioned in the end customer's RFP. We are hereby enclosing the arrangement of OEMs against each of the BOQ item quoted as mentioned end customer's RFP. We also undertake to submit MAF and other documents required in

5) We hereby certify that any services, equipment and materials to be supplied are produced in eligible

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source country complying with OM/F. No. 6/18/2019 dated 23rd July 2020 issued by DoE, MoF.

6) We hereby undertake to work with RailTel as per end customer's RFP terms and conditions. We confirm to submit all the supporting documents constituting/ in compliance with the Criteria as required in the end customer's RFP terms and conditions like technical certificates, OEM compliance documents.

7) We understand and agree that RailTel is intending to select sole partner/ consortium who is willing to accept all terms &conditions of end customer organization's RFP for the agreed scope of work. RailTel will strategies to retain scope of work where RailTel has competence.

8) We hereby agree to submit that in case of being selected by RailTel as sole partner/ consortium for the proposed project(for which EOI is submitted), we will submit all the forms, appendix, relevant documents etc. to RailTel that is required and desired by end Customer well before the bid submission date by end customer and as and when required.

9) We hereby undertake to sign Pre Bid Agreement and Non-Disclosure Agreement with RailTel on a non-judicial stamp paper of Rs. 100/- in the prescribed Format.

10) We undertake that we will not submit directly or indirectly out bids and techno-commercial solution/association with any other organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to end customer organization by RailTel)

**Authorized Signatory** 

Name & Designation

## Annexure 3: Undertaking for not Being Blacklisted/Debarred (to be submitted by sole partner/each of the consortium partners)

<on company="" head="" letter=""></on>
То,
The Regional General Manager RailTel Corporation of India Ltd. 19th Floor, Aurora Waterfront, opposite NALBAN, Sector V, Bidhannagar, Kolkata, West Bengal 700091
Subject: Undertaking for not Being Blacklisted/Debarred
We, Company Name , having its registered office at Address
hereby declares that that the Company has not been blacklisted/debarred by any
Governmental/ Non-Governmental organization in India for past 3 Years as on bid submission date.
Date and Place
Authorized Signatory's Signature:
Authorized Signatory's Name and Designation:
Bidder's Company Seal:

#### Annexure 3A - OEM has not been blacklisted

(To be submitted on the Letterhead of the responding agency)

To,

The Regional General Manager RailTel Corporation of India Ltd. 19th Floor, Aurora Waterfront, opposite NALBAN, Sector V, Bidhannagar, Kolkata, West Bengal 700091

RFP Notification no. & date

**Subject:** Self Declaration of Original Equipment Manufacturer (OEM) not been blacklisted in response to the RFP for Selection of Implementation Agency for Establish an IP-MPLS Network Connectivity in Odisha under OdishaNet Phase 1.0

Dear Sir/Madam.

We confirm that our company (OEM), \_\_\_\_\_\_, is not blacklisted in any manner whatsoever by any of the State/UT and/or central government in India on any ground including but not limited to indulgence in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice. It is further certified that I am an authorized signatory of my company and am, therefore, competent to make this declaration.

If this declaration is found to be incorrect then without prejudice to any other action that may be taken, my/ our security may be forfeited in full and the tender if any to the extent accepted may be cancelled.

Yours very Truly,

Place:

OEM's Company Seal:

Date:

Authorized Signatory's Signature

# Annexure 4: Format of Affidavit (to be submitted by sole partner/each of the consortium partners)

	AT FOR AFFIDAVIT TO BE UPLOADED BY SOLE PARTNER/ ALL CONSORTIUMPARTNERS GWITH THE EOI DOCUMENTS
	executed in presence of Public notary on non-judicial stamp paper of the value of Rs. 100/
•	per has to be in the name of the BA) **
60	I
sianato	ory of the BA (including its constituents),
•	(hereinafter called the BA) for the purpose of the EOI
docum	ents for the work of as per the EOI No. of (RailTel Corporation of India Ltd.), do hereby solemnly affirm and state on the
	of the BA including its constituents as under:
	I/we the BA (s), am/are signing this document after carefully reading the contents.
2.	I/we the BA(s) also accept all the conditions of the EOI and have signed all the pages in confirmation thereof.
3.	I/we hereby declare that I/we have downloaded the EOI documents from RailTel website <a href="https://www.railtel.enivida.com">www.railtel.enivida.com</a> . I/we have verified the content of the document from the website and there is no addition, no deletion or no alternation to be content of the EOI document. Incaseof any discrepancy noticed at any stage i.e. evaluation of EOI, execution of work or finalpayment of the contract, the master copy available with the RailTel Administration shall be final and binding upon me/us.
4.	I/we declare and certify that I/we have not made any misleading or false representation in the forms, statements and attachments in proof of the qualification requirements.
5.	I/we also understand that my/our offer will be evaluated based on the documents/credentials submitted along with the offer and same shall be binding upon me/us.
6.	I/we declare that the information and documents submitted along with the EOI by me/us are correct and I/we are fully responsible for the correctness of the information and documents, submitted by us.
7.	I/we undersigned that if the certificates regarding eligibility criteria submitted by us are found to be forged/false or incorrect at any time during process for evaluation of EOI, it shall lead to forfeiture of the EOI EMD besides banning of business for five years on entire RailTel. Further, I/we (insert name of the BA)**and all my/our constituents understand that my/our offer shall be summarily rejected.

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8.	I/we also understand that if the certificates submitted by us are found to be false/forged or incorrect at any time after the award of the contract, it will lead to termination of the contract, along with forfeiture of EMD/SD and Performance guarantee besides any other action provided in the contract including banning of business for five years on entire RailTel.
	DEPONENT SEAL AND SIGNATURE OF THE BA
VERIF	FICATION
	above named EOI do hereby solemnly affirm and verify that the contents of my/our above vit are true and correct. Nothing has been concealed and no part of it is false.
	DEPONENT
	SEAL AND SIGNAURE
	OF THE BA
Place: Dated	
Dated **The	
Dated **The	contents in Italics are only for guidance purpose. Details as appropriate, are to be filled in
Dated **The	contents in Italics are only for guidance purpose. Details as appropriate, are to be filled in
Dated **The	contents in Italics are only for guidance purpose. Details as appropriate, are to be filled in
Dated **The	contents in Italics are only for guidance purpose. Details as appropriate, are to be filled in

## Annexure-5: Non-Disclosure Agreement (NDA) Format (to be submitted by sole partner/each of the consortium partners)

### **NON-DISCLOSURE AGREEMENT**

This Non-Disclosure Agreement (this " <u>Agreement</u> ") is made and entered into on this  day of
, 2023 (the " <i>Effective Date</i> ") at
By and between
RailTel Corporation of India Limited, (CIN: L64202DL2000GOI107905), a Public Sector Undertaking under Ministry of Railways, Govt. of India, having its registered and corporate office at Plate-A, 6th Floor, Office Block, Tower -2, East Kidwai Nagar, New Delhi-110023, (hereinafter referred to as 'RailTel'), which expression shall unless repugnant to the context or meaning thereof, deem to mean and include its successors and its permitted assignees of the ONE PART,
And
) (CIN:), a company duly incorporated under
the provisions of Companies Act, having its registered office at, (hereinafter referred to as ''), which
expression shall unless repugnant to the context or meaning thereof, deem to mean and include its successors and its permitted assignees of OTHER PART
RailTel andshall be individually referred to as "Party" and jointly as "Parties"
WHEREAS, RailTel and, each possesses confidential and proprietary information related to its business activities, including, but not limited to, that information designated as confidential or proprietary under Section 2 of this Agreement, as well as technical and non-technical information, patents, copyrights, trade secrets, know-how, financial data, design details and specifications, engineering, business and marketing strategies and plans, forecasts or plans, pricing strategies, formulas, procurement requirements, vendor and customer lists, inventions, techniques, sketches, drawings, models, processes, apparatus, equipment, algorithms, software programs, software source documents, product designs and the like, and third party confidential information (collectively, the "Information");
WHEREAS, the Parties have initiated discussions regarding a possible business relationship for
WHEREAS, each Party accordingly desires to disclose certain Information (each Party, in such disclosing capacity, the " <i>Disclosing Party</i> ") to the other Party (each Party, in such receiving capacity, the " <i>Receiving Party</i> ") subject to the terms and conditions of this Agreement.
NOW THEREFORE, in consideration of the receipt of certain Information, and the mutual promises made in this Agreement, the Parties, intending to be legally bound, hereby agree as follows:

1.

Permitted Use.

- (a) Receiving Party shall:
  - (i) hold all Information received from Disclosing Party in confidence;
- (ii) use such Information for the purpose of evaluating the possibility of entering into a commercial arrangement between the Parties concerning such Information; and
- (iii) restrict disclosure of such Information to those of Receiving Party's officers, directors, employees, affiliates, advisors, agents and consultants (collectively, the "*Representatives*") who the Receiving Party, in its reasonable discretion, deems need to know such Information, and are bound by the terms and conditions of (1) this Agreement, or (2) an agreement with terms and conditions substantially similar to those set forth in this Agreement.
- (b) The restrictions on Receiving Party's use and disclosure of Information as set forth above shall not apply to any Information that Receiving Party can demonstrate:
- (i) is wholly and independently developed by Receiving Party without the use of Information of Disclosing Party;
  - (ii) at the time of disclosure to Receiving Party, was either (A) in the public domain, or
- (B) known to Receiving Party;
  - (iii) is approved for release by written authorization of Disclosing Party; or
- (iv) is disclosed in response to a valid order of a court or other governmental body in the India or any political subdivision thereof, but only to the extent of, and for the purposes set forth in, such order; provided, however, that Receiving Party shall first and immediately notify Disclosing Party in writing of the orderand permit Disclosing Party to seek an appropriate protective order.
- (c)Both parties further agree to exercise the same degree of care that it exercises to protect its own ConfidentialInformation of a like nature from unauthorised disclosure, but in no event shall a less than reasonable degree of care be exercised by either party.

### 2. Designation.

- (a) Information shall be deemed confidential and proprietary and subject to the restrictions of this Agreement if, when provided in:
- (i) written or other tangible form, such Information is clearly marked as proprietary or confidential when disclosed to Receiving Party; or
- (ii) oral or other intangible form, such Information is identified as confidential or proprietary at the time of disclosure.
- **3.** <u>Cooperation</u>. Receiving Party will immediately give notice to Disclosing Party of any unauthorized use or disclosure of the Information of Disclosing Party.
- **4.** Ownership of Information. All Information remains the property of Disclosing Party and no license or other rights to such Information is granted or implied hereby. Notwithstanding the foregoing, Disclosing Party understands that Receiving Party may currently or in the future be developing information internally, or receiving information from other parties that may be similar to Information of the Disclosing Party. Notwithstanding anything to the contrary, nothing in this Agreement will be construed as a representation or inference that Receiving Party will not develop products, or have products developed for it, that, without violation of this Agreement, compete with the products or systems contemplated by Disclosing Party's Information.
- No Obligation. Neither this Agreement nor the disclosure or receipt of Information hereunder

shall be construed as creating any obligation of a Party to furnish Information to the other Party or to enter into any agreement, venture or relationship with the other Party.

### 6. Return or Destruction of Information.

- (a) All Information shall remain to sole property of Disclosing Party and all materials containing any such Information (including all copies made by Receiving Party) and its Representatives shall be returned or destroyed by Receiving Party immediately upon the earlier of:
  - (i) termination of this Agreement;
  - (ii) expiration of this Agreement; or
  - (iii) Receiving Party's determination that it no longer has a need for such Information.
- (b) Upon request of Disclosing Party, Receiving Party shall certify in writing that all Information received by Receiving Party (including all copies thereof) and all materials containing such Information (including all copies thereof) have been destroyed.
- 7. Injunctive Relief: Without prejudice to any other rights or remedies that a party may have, each party acknowledges and agrees that damages alone may not be an adequate remedy for any breach of this Agreement, and that a party shall be entitled to seek the remedies of injunction, specific performance and/or any other equitable relief for any threatened or actual breach of this Agreement

### 8. Notice.

- (a) Any notice required or permitted by this Agreement shall be in writing and shall be delivered as follows, with notice deemed given as indicated:
  - (i) by personal delivery, when delivered personally;
  - (ii) by overnight courier, upon written verification of receipt; or
  - (iii) by certified or registered mail with return receipt requested, upon verification of

receipt.

(b) Notice shall be sent to the following addresses or such other address as either Party specifies in writing.

### RailTel Corporation of India limited:

Attn:	
Address:	
Phone	
:	
Email.	
	<u></u> :
Attn:	

Address:

Phone:	
Email:	
9 Term Termination and Survivability	

- Unless terminated earlier in accordance with the provisions of this agreement, this Agreement (a) shall bein full force and effect for a period of years from the effective date hereof.
  - (b) Each party reserves the right in its sole and absolute discretion to terminate this Agreement by giving the other party not less than 30 days' written notice of such termination.
- Notwithstanding the foregoing clause 9(a) and 9 (b), Receiving Party agrees that its obligations, (c) shall:
- (i) In respect to Information provided to it during the Term of this agreement, shall survive and continue even after the expiry of the term or termination of this agreement; and
  - not apply to any materials or information disclosed to it thereafter. (ii)
- 10. Governing Law and Jurisdiction. This Agreement shall be governed in all respects solely and exclusively by the laws of India without regard to its conflicts of law principles. The Parties hereto expressly consent and submit themselves to the jurisdiction of the courts of New Delhi.
- 11. Counterparts. This agreement is executed in duplicate, each of which shall be deemed to be the original and both when taken together shall be deemed to form a single agreement
- 12. No Definitive Transaction. The Parties hereto understand and agree that no contract or agreement with respect to any aspect of a potential transaction between the Parties shall be deemed to exist unless and until a definitive written agreement providing for such aspect of the transaction has been executed by a duly authorized representative of each Party and duly delivered to the other Party (a "Final Agreement"), and the Parties hereby waive, in advance, any claims in connection with a possible transaction unless and until the Parties have enteredinto a Final Agreement.

#### 13. **Settlement of Disputes:**

- a) The parties shall, at the first instance, attempt to resolve through good faith negotiation and consultation, any difference, conflict or question arising between the parties hereto relating to or concerning or arising out of or in connection with this agreement, and such negotiation or consultation shall begin promptly after a Party has delivered to another Party a written request for such consultation.
- b) In the event of any dispute, difference, conflict or question arising between the parties hereto, relating to or concerning or arising out of or in connection with this agreement, is not settled through good faith negotiation or consultation, the same shall be referred to arbitration by a solearbitrator.
- The sole arbitrator shall be appointed by CMD/RailTel out of the panel of independent arbitrators maintained by RailTel, having expertise in their respective domains. The seat and the venue of arbitration shall be New Delhi. The arbitration proceedings shall be in accordance with the provision of the Arbitration and Conciliation Act 1996 and any other statutory amendments or modifications thereof. The decision of arbitrator shall be final and binding on both parties. The arbitration proceedings shall be conducted in English Language. The fees and cost of arbitrationshall be borne equally between the parties.

### 14. CONFIDENTIALITY OF NEGOTIATIONS

Without the Disclosing Party's prior written consent, the Receiving Party shall not disclose to any

Person who isnot a Representative of the Receiving Party the fact that Confidential Information has been made available to the Receiving Party or that it has inspected any portion of the Confidential Information or that discussions between the Parties may be taking place.

#### 15. REPRESENTATION

The Receiving Party acknowledges that the Disclosing Party makes no representation or warranty as to the accuracy or completeness of any of the Confidential Information furnished by or on its behalf. Nothing in this clause operates to limit or exclude any liability for fraudulent misrepresentation.

#### 16. ASSIGNMENT

Neither this Agreement nor any of the rights, interests or obligations under this Agreement shall be assigned, in whole or in part, by operation of law or otherwise by any of the Parties without the prior written consent of each of the other Parties. Any purported assignment without such consent shall be void. Subject to the preceding sentences, this Agreement will be binding upon, inure to the benefit of, and be enforceable by, the Parties and their respective successors and assigns.

#### 17. EMPLOYEES AND OTHERS

Each Party shall advise its Representatives, contractors, subcontractors and licensees, and shall require its Affiliates to advise their Representatives, contractors, subcontractors and licensees, of the obligations of confidentiality and non-use under this Agreement, and shall be responsible for ensuring compliance by its and its Affiliates' Representatives, contractors, subcontractors and licensees with such obligations. In addition, each Party shall require all persons and entities who are not employees of a Party and who are provided access to the Confidential Information, to execute confidentiality or non-disclosure

agreements containing provisions no less stringent than those set forth in this Agreement. Each Party shallpromptly notify the other Party in writing upon learning of any unauthorized disclosure or use of the Confidential Information by such persons or entities.

### **18. NO LICENSE**

Nothing in this Agreement is intended to grant any rights to under any patent, copyright, or other intellectual property right of the Disclosing Party, nor will this Agreement grant

the Receiving Party any rights in or to the Confidential Information of the Disclosing Party, except as expresslyset forth in this Agreement.

#### 19. RELATIONSHIP BETWEEN PARTIES:

Nothing in this Agreement or in any matter or any arrangement contemplated by it is intended to constitute a partnership, association, joint venture, fiduciary relationship or other cooperative entity between the parties for any purpose whatsoever. Neither party has any power or authority to bind the other party or impose any obligations on it and neither party shall purport to do so or hold itself out as capable of doing so.

### 20: UNPULISHED PRICE SENSITIVE INFORMATION (UPSI)

agrees and acknowledges that	, its Partners, employees, representatives etc.,
by virtue of being associated with RailTel and bei	ng in frequent communication with RailTel and its

### EOI No: RAILTEL/ER/MKT/EOI/2023-24/Tender/030 DTD 19.01.2024

Insider Trading) For confidential and/times comply with said regulations, access to any Unpontrading of its state.  21 MISCELLANEOU the Information and sum odification of this Acon behalf of each Parany time any provision enforce each and ever provisions of this Agrifurisdiction, the remaininghts, remedies and	be deemed to be "Connected Persons" within the meaning of SEBI (Prohibition of legulations, 2015 and shall be bound by the said regulations while dealing with any or price sensitive information of RailTel
IN WITNESS	WHEREOF, the Parties have executed this Agreement on the date set forth above.
	: RailTel Corporation of India Limited:
By  Name:	By Name:
Title:	Title:
Witnesses	

### Annexure-6: EMD (as PBG) Format

BG NO :

ISSUANCE DATE : DD-MM-YYYY

BG AMOUNT : Rs xxxxxxx /-

**EXPIRY DATE**: xx.xx.xxxx

CLAIM EXPIRY DATE : xx-

mmm-xx

RailTel Corporation India Limited. consideration of the of L64202DL2000GOI107905) having its registered office at Plate-A, 6th Floor, Office Block Tower-2, East Kidwai Nagar, New Delhi - 110023 (Here in after called RailTel) having agreed to exempt Partner Name (CIN:) having its registered officeat Partner's address (Here in after called "the said Contractor(s)") from the demand, under the terms and conditions of EOI NO. made between RailTel Corporation of India Limited and Partner Name for (here in after called "the said Agreement") of security deposit for the due fulfilment by the said contractor (s) of the terms and conditions contained in the said Agreement, or production of a Bank Guarantee for Rs. /- (In Words).

We, **Bank Name** a banking company incorporated under the Companies Act, 1956 and carrying on Banking Business under The Banking Regulation Act, 1949 and having its Registered Office at **Bank's Address** and its Central office at **Bank's Corporate Office Address** (indicate the name of the Bank) here in after referred to as "the Bank") at the request of **Partner's Name** Contractor(s) do hereby undertake to pay the **RailTel** an amount not exceeding **Rs** *I*- (In Words) .. against any loss or damage caused to or suffered or would be caused to or suffered by the **RailTel** by reason of any breach by saidContractor(s) of any of the terms or conditions contained in the said Agreement.

We, **Bank Name** do here by undertake to pay the amounts due and payable under this Guarantee without any demur, merely on demand from the **RailTel** stating that the amount as claimed is due byway of loss or damage caused to or would be caused to or suffered by the **RailTel** by reason of breachby the said Contractor(s) of any terms and conditions contained in the said Agreement or by the Contractor(s) failure to perform the said Agreement. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee. However, our liability under this guarantee shall be restricted to an amount not exceeding **Rs.** *I-* (In Words).

We, **Bank's Name** undertake to pay to the **RailTel** any money so demanded not with standing any dispute or disputes raised by the Contractor(s) / Supplier(s) in any suit or proceedings pending before any court or Tribunal relating thereto our liability under this present being, absolute and unequivocal. The payment so made by us under this Bond shall be a valid discharge of our liability for payment there under and the Contractor(s)/ Supplier(s) shall have

no claim against us for making such payment.

We, **Bank's Name** further agree that the Guarantee here in contained shall remain in full force and effect during the period that would be taken for the performance of the said Agreement and that it shall continue to be enforceable till all the dues of the **RailTel** under or by virtue of the said Agreementhave been fully paid and its claims satisfied or discharged or till **RailTel** certifies that the terms and conditions of the said Agreement have been fully and properly carried out by the said Contractor(s) and accordingly discharge this Guarantee. Unless a demand or claim under the Guarantee is made onus in writing on or before the **DD-MM-YYYY(Claim Expiry Date.)** We shall be discharged from all liability under this Guarantee thereafter.

We, Bank's Name further agree with the RailTel that the RailTel shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the Agreement or to extend time or to postpone for any time or from time to time any of the powers exercisable by the RailTel against the said contractor(s) and to forbear or enforce any of the terms and conditions relating to the said Agreement and we shall not be relieved from our liability by reason of any such variation, or extension to the said Contractor(s) or for any forbearance, act or omission on the part of RailTel or any indulgence by the RailTel to the said Contractor(s) or by any such matter or thing whatsoever which under the law relating to sureties would, but for this provision, have effect of so relieving us.

This Guarantee will not be discharged due to the change in the Constitution of the bank or the Contractor(s) Supplier(s).

**Bank's Name** lastly undertake not to revoke this Guarantee during its currency except with the previous consent of the **RailTel** in writing.

Date : DD-MM-YYYY

Place:

### Annexure-7: MAF

((To be submitted on the Letterhead of the Manufacturer and duly signed by an authorized signatory) (This form has to be provided by the OEMs of all products proposed. Separate MAF's to be provided from OEM if same item has different parts from different OEM))

To The General Manager (Admin)
Odisha Computer Application Centre
(Technical Directorate of E&IT Dept, Govt. of Odisha)
N-1/7-D, Acharya Vihar P.O. - RRL, Bhubaneswar – 751013

Ref: RFP No

**Sub:** Issue of the Manufacturer's Authorization Form (MAF) of RFP for "Establishment of an IP-MPLS Network Connectivity in Odisha under OdishaNet Phase 1.0"

Dear Sir,

We, (name and address of the manufacturer) who are established and reputed manufacturers of having factories at (addresses of manufacturing locations) do hereby authorize (name of the Bidders & address of the manufacturer) to bid, negotiate, and conclude the contract with you against the above-mentioned tender for the equipment manufactured by us.

We undertake to provide OEM Support / Warranty for the offered Software, as mentioned above, for Years.

We hereby confirm that the offered Software/Hardware is not declared as End-of-Service/ Support on the date of bid submission and comply with the technical specifications mentioned in this Tender.

ours faithfully,	
For and on behalf of M/s (Name of the manufacturer)	
Signature Name:	
Designation Address:	
Date:	
Directorate Seal:	

Note: This letter of authority should be on the letterhead of the manufacturer and should be signed by a person competent and having the power of attorney to bind the manufacturer. The Bidder in its Bid should include it. The Bidder should complete the below given table with details of all OEMs as proposed for this assignment.

Item	Name of OEM and brand/ Make	Model no.

### **Annexure-8: CONSORTIUM AGREEMENT**

(On Stamp Paper of appropriate value)

This Consortium Agreement is executed at on this \_ day of. BETWEEN

M/s. , a Company incorporated under the Companies Act, 1956 and having its Registered Office at acting through its Managing Director, duly authorized by a resolution of the Board of Directors dated (hereinafter referred to as the "LEAD MEMBER" which expression unless excluded by or repugnant to the subject or context be deemed to mean and include its successors in interest, legal representatives, administrators, nominees and assigns) of the ONE Part;

### **AND**

M/s. . . . . , a Company having its Office at and Office at ......, acting through its Joint President/ MD/.., , duly authorized by a resolution of the Board of Directors dated (hereinafter referred to as the ("Participant member") which expression unless excluded by or repugnant to the subject or context be deemed to mean and include its successors in interest, legal representatives, administrators, nominees and assigns) of the OTHER PART"

#### AND

M/s. . . . . , a Company having its Office at and Office at ......., acting through its Joint President/ MD/..., , duly authorized by a resolution of the Board of Directors dated (hereinafter referred to as the ("Participant member") which expression unless excluded by or repugnant to the subject or context be deemed to mean and include its successors in interest, legal representatives, administrators, nominees and assigns) of the OTHER PART"

Whereas RailTel Corporation of India Ltd. (hereinafter referred to as "RCIL") has invite tenders for the "(NAME OF WORK)" in terms of the tender documents issued for the said purpose and the eligibility conditions required that the applicants bidding for the same shouldmeet the conditions stipulated by RCIL for participating in the bid by the Consortium for handling the project for which the tender has been floated by RCIL.

AND WHEREAS in terms of the bid documents the parties jointly satisfy the eligibility criteria laid down for a bidder for participating in the bid process by forming a Consortium between themselves.

AND WHEREAS the parties hereto have discussed and agreed to form a Consortium for participating in the aforesaid bid and have decided to reduce the agreed terms to writing.

### NOW THIS CONSORTIUM Agreement hereby WITNESSES:

- 1. That in the premises contained herein the Lead Member and the Participant Member having decided to pool their technical know-how, working experiences and financial resources, have formed themselves into a Consortium to participate in the tender process for "(NAME OF WORK)" in terms of the tender invited by RailTel Corporation of India Ltd., (RCIL).
- That the members of the Consortium have represented and assured each other that they shall abide by and be bound by the terms and conditions stipulated by RCIL for awarding the tender to the Consortium so that the Consortium may take up the aforesaid "(NAME OF WORK)" in case the Consortium turns out to be the successful bidder in the bid being invited by RCIL for the said purpose.
- 3. That the members of the Consortium have satisfied themselves that by pooling their technical know-how and technical and financial resources, the Consortium fulfills the prequalification/ eligibility criteria stipulated for a bidder, to participate in the bid for the said tender process for "(NAME OF WORK)"
- 4. That the Consortium have agreed to nominate any one of, and as the common representative who shall be authorized to represent the Consortium for all intents and purposes for dealing with the Government and for submitting the bid as well as doingall other acts and things necessary for submission of bid documents such as Tender Application Form etc., Mandatory Information, Financial Bid. Etc., and such other documents as may be necessary for this purpose.
- 5. That if any change in the membership of the Consortium be required to be made by themembers of the Consortium, the same shall be done with the consent of RCIL subject to the conditions as may be stipulated by them in this regard.
- 6. That in case to meet the requirements of bid documents or any other stipulations of RCIL, it becomes necessary to execute and record any other documents amongst the members of the Consortium, they undertake to do the needful and to participate in the same for the purpose of the said project.
- 7. That it is clarified by and between the members of the Consortium that execution to this Consortium Agreement by the members of the Consortium does not constitute any type of partnership for the purposes of provisions of the Indian Partnership Act and that the members of the Consortium shall otherwise be free to carry on their independent business or commercial activities for their own respective benefits under their own respective names and styles. This Consortium Agreement is limited in its operation to the specified project.
- 8. That the Members of the Consortium undertake to specify their respective roles and responsibilities for the purposes of implementation of this Consortium Agreement and

the said project, if awarded to the Consortium, to meet the requirements and stipulations of RCIL.

- 9. The consortium formed will not be subject to alteration with regard to change in constituting firms and/or reorientation of roles. Any changes, if proposed by Consortium to take advantage of certain developments during evaluation stage will render the bid liable to be **REJECTED**.
- 10. All partners of the consortium shall be jointly and severally liable to RailTel for the execution of the entire contract in accordance with its terms.
- 11. Each Consortium member has minimum 20% contribution in the work and role/scope of each member is enclosed.
- 12. Power of Attorney by all members of the Consortium in favor of the Lead Member is also enclosed.

IN FAITH AND TESTIMONY WHEREOF, THE PARTIES HERETO HAVE SIGNED THES
PRESENTS ON THE DATE, MONTHS AND YEAR FIRST ABOVE WRITTEN

1. (	)	2. (	)	3 (	)	
Managing Director		Managing Director		Managing Director		
For (Name o	r (Name of company) For (Name of compa		f company)	) For (Name of company		
WITNESSES	:					
1.						
2.						
Enclosure:						

Board resolution of each of the Consortium Members authorizing:

- (i) Execution of the Consortium Agreement, and
- (ii) Appointing the authorized signatory for such purpose.

# Annexure 9 - Self declaration of not be under Ineligibility for corrupt and fraudulent practice

(To be submitted on the letterhead of the Bidder)

Tο

The Regional General Manager RailTel Corporation of India Ltd. 19th Floor, Aurora Waterfront, opposite NALBAN, Sector V,Bidhannagar, Kolkata, West Bengal 700091

Ref: RFP No

**Sub:** RFP for "Establishment of an IP-MPLS Network Connectivity in Odisha under OdishaNet Phase 1.0

Dear Sir/Madam, We have examined the RFP document, we, the undersigned, herewith submit our RFP in response to your RFP no. \_\_\_\_\_ dated \_\_\_\_ for "Establishment of an IP-MPLS Network Connectivity in Odisha under OdishaNet Phase 1.0" in full conformity with the said RFP document.

- I. We have read the provisions of the RFP document and confirm that these are acceptable to us. We further declare that additional conditions, variations, deviations, if any, found in our RFP shall not be given effect to.
- II. We agree to abide by this RFP, consisting of this letter, the detailed response to the RFP and all attachments, for a period of 180 days from the date of submission of the bid.
- III. We would like to declare that we are not involved in any major litigation that may have an impact of affecting or compromising the delivery of services as required under this assignment and we are not under a declaration of ineligibility for corrupt or fraudulent practices.
- **IV.** We would like to declare that there is no conflict of interest in the services that we will be providing under the terms and conditions of this RFP.
- **V.** We hereby declare that all the information and statements made in this proposal are true and accept that any misrepresentation contained in it may lead to our disqualification.
- **VI.** We understand you are not bound to shortlist / accept any RFP you receive.

Sincerely,
Signature of Authorized Signatory and Seal of the Bidder
Name:
Designation:
Date:

# **Annexure 10 - Proposed Manpower Details**

Name of Staff with qualification	Area of	Position	Task	Time committed for
and experience	Expertise	Assigned	Assigned	the engagement
Curriculum Vitae (CV) of Key				
Personnel:				
General Information				
Name of the person &				
Photograph				
Current Designation/Job Title				
Current job responsibilities				
Proposed Role in the Project				
Whether resource is engaged by	Yes/No			
the firm in its own payrolls				
Proposed Responsibilities in the				
Project				
Academic Qualifications:				
• Degree				
<ul> <li>Academic institution graduated</li> </ul>				
from				
Year of graduation				
Specialization (if any)				
Key achievements and other  and other actions (if				
relevant information (if				
any) Professional Certifications				
Total number of years of				
experience  Number of years with the current				
company				
Summary of the Professional /				
Domain Experience				
Summary of Projects				
undertaken/worked on (Only				
project name, client name, client				
contact details)				

EOI No: RAILTEL/ER/MKT/EOI/2023-24/Tender/030 DTD 19.01.2024

Details of Past assignment details		
(For each assignment provide		
details regarding name of		
organizations worked for,		
designation, responsibilities,		
tenure) Prior Professional		
Experience covering:		
Organizations worked for in		
the past		
Organization name		
Duration and dates of entry and		
exit		
Designation Location(s)		
<ul> <li>Key responsibilities</li> </ul>		
Drier project experience		
Prior project experience • Project name		
• Client		
Key project features in brief		
• Location of the project		
• Designation		
• Role		
Responsibilities and activities		
Duration of the project		
Please provide only relevant		
projects.		
Proficient in languages (Against		
each language listed indicate if		
speak/read/write)		

Signature of Authorized Signatory and Seal of the Bidder

Name:

Designation:

Date:

Annexure 11 – Land Border Clause De	eclaration
To,	
The Regional General Manager RailTel Corporation of India Ltd. 19th Floor, Aurora Waterfront, opposite NALBAN, Sector V, Bidhannagar, Kolkata, West Bengal 700091	
Tender Reference No. :	
<b>Sub:</b> Undertaking of Rule 144 (xi) in the General Finance Rul number: F. No.6/18/2019-PPD dated 23.07.2020 published by Expenditure, Public Procurement Division.	` '
Dear Sir,	
We, (Name/ Address) have read the procurement from a bidder of a country which shares a land bore quoted product and our company are not from such a country, or product and our company have been registered with competent autiquoted products and our company fulfils all requirements in considered for procurement for Bid.	der with India. We certify that our if from such a country, our quoted hority. We hereby certify that these
Fo	or
	(Designation with seal)

#### **Annexure 12- Price Bid Letter**

To,

The Regional General Manager RailTel Corporation of India Ltd. 19th Floor, Aurora Waterfront, opposite NALBAN, Sector V,Bidhannagar, Kolkata, West Bengal 700091

Ref: RFP No

**Subject:** Submission of financial proposal of RFP for "Establishment of an IP-MPLS Network Connectivity in Odisha under OdishaNet Phase 1.0"

Dear Sir.

We, the undersigned, offer to provide the services as mentioned in the scope of work of the RFP dated (date]. Our Financial Proposal shall be binding upon us subject to the modifications resulting from arithmetic correction, if any, up to expiration of the validity period of the Proposal, i.e. [date].

We undertake that, in competing for (and, if the award is made to us, in executing) the above contract, we will strictly observe the laws against fraud and corruption in force in India namely "Prevention of Corruption Act 1988".

We understand you are not bound to accept any Proposal you receive. We remain,

#### Yours sincerely,

Authorized Signature [In full and initials]:

Name and Title of Signatory:

Name of Firm:

Address:

## **Annexure 13 - Price Bid Format**

CAP	CAPEX									
SL NO	ITEM DESCRIPTION	UoM	Qty	Unit Price	Amount	GST in %	GST Amount	Total Cost including GST		
S.NC	S.NOC LOCATION									
IP M	PLS									
1	DWDM Appliances	No	1							
2	IP-MPLS Router (SHQ Core POP)	No	2							
NMS	/OSS Software									
1	Service Order, Provisioning, Activation Management for GPON	Set	1							
2	Fault Management for IP-MPLS	Set	1							
3	Network Provisioning & Automation Platform for IP-MPLS	No	1							
4	Integration of proposed EMS with existing HP OSS	No	1							
NMS	OSS Implementation	& Train	ing							
1	Implementation, Configuration and Commissioning	Lot	1							
2	NOC User-Training (2 Batches of 25 Users each)	Lot	1							
3	O&M Training (2 Batches of 25 Users each)	Lot	1							
IT Ha	ardware & Software Si	zing for	NMS/OS	S						
1	Rack Mount Server as per Bidder's solution	Set	1							
2	Upgradation of Existing SAN Storage – 10 TB usable (Make - HPE and Model - 3PAR 8200 existing SAN Storage)	No's	1							

CAP	CAPEX									
SL NO	ITEM DESCRIPTION	UoM	Qty	Unit Price	Amount	GST in %	GST Amount	Total Cost including GST		
3	Backup Software as per Bidder's solution and license for minimum 10 TB data backup	Set	1							
4	D2D Backup Appliance with 10 TB usable capacity as per bidder's solution	Set	1							
5	Virtualization Software as per Bidder's solution	Set	1							
6	Windows Server OS Standard Edition (Latest version) as per Bidder's solution	Set	1							
7	Linux Server OS Enterprise Edition (Latest version) as per Bidder's solution	Set	1							
8	Additional End-Point Protection License based on Bidder's solution to protect all devices proposed under the scope of work (Existing End- Point Protection Software – Trendmicro Deep Security and Apex One)	Set	1							
9	Database as per Bidder's solution	Set	1							
10	Desktop with Preloaded Windows & MS Office, Antivirus	No's	2							
11	Layer-3 Network Switch	No's	2							
12	DMZ Switch	No's	2							
13	Any Other IT components required as per bidder's solution (please specify)	Set	1							
Non-	IT & Other Equipment	for S-N	ОС							

CAP	CAPEX								
SL NO	ITEM DESCRIPTION	UoM	Qty	Unit Price	Amount	GST in %	GST Amount	Total Cost including GST	
1	Network Racks 42 U	No	2						
2	40 KVA ONLINE UPS with 30 min back up	No	1						
3	Passive Networking (including Cat-6 Cable, Patch panel, MPO cassettes, Cable basket, Fibre Runner, I/O module, Patch CordCopper/Fiber, Faceplate, Wall mount Rack, Conduit with accessories as required)	Set	1						
DHQ	& OTHER LOCATION			1		T			
1	10 Kva On-Line UPS with Battery Set (30 Min. Backup on full load) DHQ	No	62						
2	30 kVA DG Set	No	31						
3	Electrical Wiring as required	Set	31						
4	Chemical Earthing & Surg Protection as required	Nos	31						
5	Network Racks 42 U (Cooling Rack)	No	31						
6	IP-MPLS Router (DHQ Aggregation POPs)	No	7						
7	IP-MPLS Router (DHQ Non- Aggregation POPs)	No	24						
8	ILA-Non- Aggregation to Aggregation	No	25						
9	Amplifiers (AMP) at terminal locations (Nonaggregation to aggregation)	No	35						
10	DWDM Aggregation Locations	No	7						
11	ILA locations for Aggregation to core NW	No	9						

CAP	CAPEX									
SL NO	ITEM DESCRIPTION	UoM	Qty	Unit Price	Amount	GST in %	GST Amount	Total Cost including GST		
12	DWDM 3 direction locations for Aggregation to core NW	No	2							
13	2 kVA Online UPS with Battery Set (30 Min. Backup on full load) for DWDM 3 direction locations, ILA, Amplifiers (AMP) at terminal locations	No	62							
14	10 kVA DG Set	No	62							
15	Electrical Wiring for other locations	Set	62							
16	Chemical Earthing & Surg Protection	Nos	31							
17	Passive Components including required earthing for all DHQs and all locations to install ILA, DWDM and Amplifiers as required	Set	93							
18	Air Conditioning 1.5	No	93							
LAS	T MILE CONNECTION							1		
1	24F OFC cable	MTR	170000							
2	Laying of PLB HDPE duct by HDD	MTR	155000							
3	Jointing Box 24 F(SJC)	No's	68							
4	24F FTB (CT Box)	No's	62							
5	PLB HDPE pipe	MTR	155000							
6	Commissioning of 24 F(SJC)	No's	68							
7	Commissioning of 24F FTB	No's	62							
8	Pigtail (6mtr)	No's	204							
9	OFC Patch cord (6mtr)	No's	204							
10	OFC Pulling through Laid HDPE Duct	MTR	170000							
11	Fusion Jointing / Coupler Jointing (including supply of	Nos	As per Bidder solutio n							

CAP	CAPEX									
SL NO	ITEM DESCRIPTION	UoM	Qty	Unit Price	Amount	GST in %	GST Amount	Total Cost including GST		
	Coupler) of HDPE Duct									
12	Handhole with Cover (0.5Mtr x 0.5Mtr x 0.5Mtr)	Nos	As per Bidder solutio n							
13	Manhole with Cover (1Mtr x 1Mtr)	Nos	As per Bidder solutio n							
14	Splicing of 24 Count OFC inside of Manhole	Nos	As per Bidder solutio n							
	Gran	nd Total	of CAPE	( includin	g GST					

OPE	OPEX									
SL NO	ITEM DESCRIPTION	UoM	Qty	Suppor t cost for 5 years	Amoun t	GST in %	GST Amount	Total Cost including GST		
S.NC	OC LOCATION									
IP M	PLS									
1	DWDM Appliances	No	1							
2	IP-MPLS Router (SHQ Core POP)	No	2							
NMS	/OSS Software									
1	Service Order, Provisioning, Activation Management for GPON	Set	1							
2	Fault Management for IP-MPLS	Set	1							
3	Network Provisioning & Automation Platform for IP-MPLS	No	1							
IT Ha	ardware & Software Si	zing for	NMS/OS	S			_			
1	Rack Mount Server as per Bidder's solution	Set	1							

OPE	OPEX								
SL NO	ITEM DESCRIPTION	UoM	Qty	Suppor t cost for 5 years	Amoun t	GST in %	GST Amount	Total Cost including GST	
2	Upgradation of Existing SAN Storage – 10 TB usable (Make - HPE and Model - 3PAR 8200 existing SAN Storage)	No's	1						
3	Backup Software as per Bidder's solution and license for minimum 10 TB data backup	Set	1						
4	D2D Backup Appliance with 10 TB usable capacity as per bidder's solution	Set	1						
5	Virtualization Software as per Bidder's solution	Set	1						
6	Windows Server OS Standard Edition (Latest version) as per Bidder's solution	Set	1						
7	Linux Server OS Enterprise Edition (Latest version) as per Bidder's solution	Set	1						
8	Additional End-Point Protection License based on Bidder's solution to protect all devices proposed under the scope of work (Existing EndPoint Protection Software – Trendmicro Deep Security and Apex One)	Set	1						
9	Database as per Bidder's solution	Set	1						
10	Desktop with Preloaded Windows & MS Office, Antivirus	No's	2						

OPE	OPEX									
SL NO	ITEM DESCRIPTION	UoM	Qty	Suppor t cost for 5 years	Amoun t	GST in %	GST Amount	Total Cost including GST		
11	Layer-3 Network Switch	No's	2							
12	DMZ Switch	No's	2							
13	Any Other IT components required as per bidder's solution (please specify)	Set	1							
	IT & Other Equipment	1	1	T			T			
1	Network Racks 42 U	No	2							
2	40 KVA ONLINE UPS with 30 min back up	No	1							
3	Passive Networking (including Cat-6 Cable, Patch panel, MPO cassettes, Cable basket, Fibre Runner, I/O module, Patch Cord- Copper/Fiber, Faceplate, Wall mount Rack, Conduit with accessories as required)	Set	1							
DHQ	& OTHER LOCATION									
1	10 Kva On-Line UPS with Battery Set (30 Min. Backup on full load) DHQ	No	62							
2	30 kVA DG Set	No	31							
3	Electrical Wiring as required	Set	31							
4	Chemical Earthing & Surg Protection as required	Nos	31							
5	Network Racks 42 U (Cooling Rack)	No	31							
6	IP-MPLS Router (DHQ Aggregation POPs)	No	7							
7	IP-MPLS Router (DHQ NonAggregation POPs)	No	24							

OPEX								
SL NO	ITEM DESCRIPTION	UoM	Qty	Suppor t cost for 5 years	Amoun t	GST in %	GST Amount	Total Cost including GST
8	ILA-Non- Aggregation to Aggregation	No	25					
9	Amplifiers (AMP) at terminal locations (Non-aggregation to aggregation)	No	35					
10	DWDM Aggregation Locations	No	7					
11	ILA locations for Aggregation to core NW	No	9					
12	DWDM 3 direction locations for Aggregation to core NW	No	2					
13	2 kVA Online UPS with Battery Set (30 Min. Backup on full load) for DWDM 3 direction locations, ILA, Amplifiers (AMP) at terminal locations	No	62					
14	10 kVA DG Set	No	62					
15	Electrical Wiring for other locations	Set	62					
16	Chemical Earthing & Surg Protection	Nos	31					
17	Passive Components including required earthing for all DHQs and all locations to install ILA, DWDM and Amplifiers as required	Set	93					
18	Air Conditioning 1.5 ton	No	93					
LAST MILE CONNECTION								
1	24F OFC cable	MTR	17000 0					
2	Laying of PLB HDPE duct by HDD	MTR	15500 0					
3	Jointing Box 24 F(SJC)	No's	68					

OPEX								
SL NO	ITEM DESCRIPTION	UoM	Qty	Suppor t cost for 5 years	Amoun t	GST in %	GST Amount	Total Cost including GST
4	24F FTB (CT Box)	No's	62					
5	PLB HDPE pipe	MTR	15500 0					
6	Pigtail (6mtr)	No's	204					
7	OFC Patch cord (6mtr)	No's	204					
Man	Manpower Cost							
1	Project Manager	No	1					
2	NMS Expert	No	1					
3	Network cum System Administrator	No	1					
4	Field Engineers	No	30					
	Grand Total of OPEX including GST							

Total Cost of the Bid including GST = Grand Total of OPEX including GST + Grand Total of OPEX including GST			
Note:	Total Cost of the Bid including GST will be considered for financial evaluation purpose.		

<sup>\*</sup>IF anything extra is required to complete the job, it will be the responsibility of the bidder.

Authorized Signatory Date:

Name: Designation:

Office Seal: Place:

For and on behalf of: (BIDDER NAME)

<sup>\*</sup>Price has to be quoted as per CoR RFP & corrigendum (if any).

### Note: -

- All the above price would be in INR only.
- The above price would include Five Years Warranty Support.
- The bidder has to compulsorily quote for all items mentioned in the Commercial-bid Tables. In case bidder fails to quote for any of this stage, the bid would be summarily rejected.
- Above is indicative, however the quantity may increase or decrease at the time of placing the purchase order as per actual.
- Tenderer shall quote rates inclusive of Taxes, but there should be break basic price and all type of applicable taxes and GST in a separate sheet (to be uploaded with Price-Bid)
- The bidder is expected to submit a separate sheet, which includes the details of tax-applicable for each component of the SOR, the breakup of price for each item of SOR in terms of Basic Unit Price, GST, Excise duty, Sales Tax, Freight, Forwarding, Packing, Insurance and any other Statuary Taxes/Levies/Charges already paid or payable by the supplier shall also be quoted separately.
- Detailed item description and its specification may be referred from CoR Tender as:

Tender Ref. No.	OCAC-SEGP-INFRA-0035-2023-23127			
Date of floating	30/12/2023			
Floated on portal	www.enivida.odisha.gov.in (www.ocac.in)			

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