



**RAILTEL CORPORATION OF INDIA LTD.**

(A Govt. of India Enterprise)

**Territory Office**

Plot No. 17, 1<sup>st</sup> Floor, Raghunath Nagar,  
Near Shahpura Police station,  
Bhopal MP - 462039

**Western Region Office**

Western Railway Microwave Complex  
Senapati Bapat Marg,  
Near Railway Sports Ground,  
Mahalaxmi, Mumbai – 400013

**Corporate Office**

Plate-A, 6<sup>th</sup> Floor, Office Tower-2,  
NBCC Building, East Kidwai Nagar,  
New Delhi - 110023

**EOI**

For

Selection of System Integrator for “Survey, Design, Supply, Installation,  
Testing, Commissioning and Other works of SD-WAN and Internet  
service for multiple location in MP.”

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## NOTICE

EOI Ref:- RCIL WR-BPL/MKTG(EB)/ FEB.- 1/21    dated: 07.02.2024

RailTel Corporation of India Ltd invites EOI's via E-Mail with password protected folder from reputed firms for work mentioned in the Scope of this EOI. The technical and commercial (price) bids shall be submitted through E-Mail at [bpltooffice@railtelindia.com](mailto:bpltooffice@railtelindia.com) in password protected folder as separate PDF documents up to the end date & time mentioned below.

Sr. No .	Description	Last date & Time for Bid Submission	Time for submission of Password	Date & Time for Bid Open	Completion Period
1	For Selection of System Integrator for Survey, Design, Supply, Installation, Testing, Commissioning and Other works of SD-WAN and Internet service for multiple location in MP	12.02.2024 17:00 Hrs.	12.02.2024 After 17:00 Hrs and before 17:30 Hrs	12.02.2024 17:30 Hrs.	03 weeks since day of LOI awarded
	Type of Bid	“TWO COVER BID” (1) EMD, Pre. Qualification and Technical (2) Price Bid as per SOW			

The details are as under:

1	Issue date of “Invitation for EOI document”	07.02.2024
2	Last date for submission of EOI by applicants	12.02.2024 17:00 Hrs.
3	Time for submission of Password	12.02.2024 After 17:00 Hrs and before 17:30 Hrs
4	Opening of EOIs	12.02.2024 17:30 Hrs.
5	EOIs Submission Mode	By email (with password protected)
6	Completion Period	03 weeks since day of LOI awarded

EOI and all corrigenda will be made available at RailTel Corporation of India’s portal <https://www.railtelindia.com>. EOI fee- Rs. 10,000/- +GST & EMD of Rs. 1,00,000/- a

Note: For bid submission, EOIER will have to submit signed and stamped printed copy of the EOI document.

1. RailTel intends to look for an empaneled BIDDER who can help us with Bid Submission & have the ability to take up the work on turnkey basis and who has good connect with the customer and local environment. The bidder shall bear all costs associated with the preparation, submission / participation in the bid. RailTel in no way will be responsible or liable for these costs regardless of the conduct or outcome of the bidding process.
2. Bidders shall necessarily furnish the details of the valid SD/PBG/EOI fee/fee applicable submitted at time of empanelment for consideration of their offer.
3. Undertaking stating that bidder accept to execute SOW of EOI on fully Back-to-Back basis.
4. Copy of power of attorney issued in favor of signatory
5. The bidder responding to this EOI shall give an undertaking that, if they are successful, then they will not participate directly or with other direct bidder
6. A pre bid agreement will be signed with successful bidder on non-judicial stamp of adequate value as per final bid value. Format will be shared with successful bidder only
7. Bidder should have aggregate turnover of 10Cr. for the last Three financial years.
8. Bidder should have experience of implementation of 75+ location with PO value of 2 crore.
9. The Bidder must provide acceptance (with documents) on the following:

All payments shall be paid on Bidder back-to-back basis. RailTel shall make payment to selected Business Associate after receiving payment from the end customer for the successful completion portion. In case of any penalty or deduction made by the end customer, the same shall be deducted from the selected BIDDER.

The BIDDER should have the pre-requisite experience for similar type of work.

Bidder will submit No deviation certificate. Bidder will submit non-blacklisted certificate.

Partner will be chosen as per the policy guidelines of RailTel Corporation of India Ltd. Further evaluation will be carried out.

Please submit your proposal latest by 12.02.2024 upto 17:00 Hrs.

“All Bidders are required to submit their bids (complete in all aspects) within the time and date as specified in Section 2 (Fact Sheet). The Bids received after the due date and the specified time (including the extended period if any) for any reason whatsoever, shall not be entertained”.

Prospective bidders are required to direct all communications related to this Invitation for EOI document, through the following Help Desk:

Contact (1)	Ms. Aanchal I Raaj
Designation	DGM/Bhopal
Email	<a href="mailto:aanchal@railtelindia.com">aanchal@railtelindia.com</a>
Telephone	+917552428644
Mobile	+919717644122
Contact (2)	Shri. Anand Kumar
Designation	JT. General Manager/Marketing
Email	<a href="mailto:anandnkn@railtelindia.com">anandnkn@railtelindia.com</a>
Telephone	+917552428644
Mobile	+919004444107

	Check List	
Sl. No	Document	Remarks (Yes/ No)
1	Offer Letter	Annexure I
1	Proof of Submission of PBG/SD/EOI Empanelment Fee submitted against Empanelment with RailTel	
2	Copy of LOA/LOI issued by RailTel for confirmation of empanelment.	
3	Undertaking stating that bidder accept to execute SOW of EOI on fully Back-to-Back basis.	
4	The bidder responding to this EOI shall give an undertaking that, if they are successful, then they will not participate directly or with other direct bidder	
5	Compliance certificate format	Annexure II
6	Financial capacity Format	Annexure III
7	Format for Declaration for acceptance of all Terms & Conditions	Annexure IV
8	Non blacklisted	Annexure V
9	No deviation certificate	Annexure VI
10	RailTel's bank account detail to deposit EMD	Annexure VII

**ANNEXURE-I:**

**OFFERLETTER**

(To be on company letter head)

EOI Ref:- RCIL WR-BPL/MKTG(EB)/ FEB.- 1/21

dated: 07.02.2024

To,  
Principal Executive Director  
RailTel Corporation of India Limited  
Western Railway  
Microwave Complex  
Senapati Bapat Marg,  
Near Railway Sports Ground,  
Mahalaxmi, Mumbai-400013

Dear Sir,  
Sub: Participation in the EOI.

Having examined the Invitation EOI document bearing the reference number  
EOI Ref:- RCIL WR-BPL/MKTG(EB)/ FEB.- 1/21 dated: 07.02.2024 released by your  
esteemed organization, we undersigned, hereby acknowledge the receipt of the same and  
offer to participate in conformity with the said Invitation for EOI document.

I/We fully understand the terms and conditions as contained in the EOI document and we  
agree that the same shall apply to our EOI and I/We shall be bound by them.

EMD & EOI document cost details are as follows: -

EOI document cost: - .....

EMD :- .....

We hereby declare that all the information and supporting documents furnished as a part of  
our response to the said Invitation for EOI document, are true to the best of our knowledge.  
We understand that in case any discrepancy is found in the information submitted by us, our  
EOI is liable to be rejected.

Date:

Signature with seal-

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

**Annexure II**

**Compliance Certificate**

To,  
Principal Executive Director  
RailTel Corporation of India Limited  
Western Railway Microwave Complex  
Senapati Bapat Marg,  
Near Railway Sports Ground,  
Mahalaxmi, Mumbai-400013

EOI Ref:- RCIL WR-BPL/MKTG(EB)/ FEB.- 1/21 dated: 07.02.2024

Dear Sir,

This is in response to the Invitation for EOI for the Selection of System Integrator for “Survey, Design, Supply, Installation, Testing, Commissioning and Other works of SD-WAN and Internet service for multiple location in MP”. in EOI Ref:- RCIL WR-BPL/MKTG(EB)/ FEB.- 1/21 dated: 07.02.2024 We have applied against EOI issued by RailTel Corporation of India Ltd. We hereby covenant, warrant and confirm. We hereby comply with all the terms and conditions/stipulations as contained in the Invitation for EOI document.

Date:

Signature with seal (in the box)



Name:

Designation:



**Annexure- III**

**Financial capacity Format**

**(to be issued by practicing Chartered Accountant on its letter head)**

**TO WHOM IT MAY CONCERN**

EOI Ref:- RCIL WR-BPL/MKTG(EB)/ FEB.- 1/21

dated: 07.02.2024

This is to certify that M/s..... having its office at  
..... are in the business of

..... for ..... Completed years (considered upto 31<sup>st</sup> March 2023) and the date of incorporation is \_\_\_\_\_. Their annual financial Turnover during the preceding three years or from date of incorporation (in case of date of incorporation is within Three years of March) are as given below:

<b>Financial Year</b>	<b>Turnover (in Rs Cr)</b>	<b>Profit / Loss (in Rs Cr)</b>
<b>2020-2021</b>		
<b>2021-2022</b>		
<b>2022-2023</b>		

This is further certified that the above Turnover is in line with the Turnover declared by the Firm in their Income Tax Returns filed under PAN.....

Place.....

Signature.....

Name.....

#### **Annexure-IV**

#### **Performa for Declaration of acceptance for all Terms & Conditions**

Declaration for acceptance of all Terms & Conditions of the

EOI Ref:- RCIL WR-BPL/MKTG(EB)/ FEB.- 1/21 dated: 07.02.2024

1. We M/s ( ) having registered office at (Address) agree to all the Terms & Conditions of the EOI Ref:- RCIL WR-BPL/MKTG(EB)/FEB.- 1/21 dated: 07.02.2024 issued by RailTel.
2. Our offer will remain valid for 90 days from the date of opening of the EOI.
3. We confirm that we have the necessary resources & capabilities to undertake the work as specified in the schedule of work as per all terms and conditions given in the above EOI. We have also understood the process of submitting bid to RAILTEL and Instructions given in the above EOI. Further, we confirm that we shall execute the work against this price discovery for scope as specified in this EOI.
4. We also agree that RailTel has the right to reject all EOI, in part or in full without assigning any reason whatsoever.
5. This EOI along with other documents as stipulated in EOI together with your written acceptance thereof shall constitute a binding contract between us.

Date:-

**Name of the Company:-**

**Signature & Seal:-**

**Annexure-V**

**Non-Blacklisting Certificate Declaration**

To,  
Principal Executive Director  
RailTel Corporation of India Limited  
Western Railway  
Microwave Complex  
Senapati Bapat Marg,  
Near Railway Sports Ground,  
Mahalaxmi, Mumbai-400013

Sub: Undertaking of no deviation from EOI/ RFP terms and condition  
EOI Ref:- RCIL WR-BPL/MKTG(EB)/ FEB.- 1/21 dated: 07.02.2024

We hereby undertake and submit the declaration that our firm/company is not debarred/black listed for future business with any Central/State Government organization/CPSU/SPSU in India.

In case, at any stage if the above declaration is found false or incorrect, the Purchaser shall be free to take any punitive/legal action against us, as may be deemed fit, which shall be acceptable / binding on us and the consequences shall be to our account.

Date:

Name & Signature of  
Authorized Representative:

Company Seal:

Name of Bidder:

Full Address:

Telephone No.:

## **Annexure-VI**

### **Format for Statement of No Deviation from the RFP**

To,  
Principal Executive Director  
RailTel Corporation of India Limited  
Western Railway  
Microwave Complex  
Senapati Bapat Marg,  
Near Railway Sports Ground,  
Mahalaxmi, Mumbai – 400013

Date: \_\_\_\_\_

Sub: Undertaking of no deviation from EOI/RFP terms and condition

EOI Ref: - RCIL WR-BPL/MKTG(EB)/ FEB.- 1/21 dated: 07.02.2024

Dear Sir,

This is to confirm that the proposal/bid submitted by <<\_\_\_\_\_>>, is in complete agreement with the RFP/EOI and any of the corrigendum(s) or amendment(s) issued thereon and there is no deviation whatsoever.

Date:

Name & Signature of  
Authorized Representative:

Company Seal:

Name of Bidder:

Full Address:

Telephone No.:

Annexure -VII



**Mahalaxmi Branch  
Mahalaxmi Chambers  
22, Bhulabhai Desai Road  
MUMBAI: 400 026**

**Tel. No. No.23512895 / 23517234 Fax No.23516948**

**LT No:MAH/RCIL/2010**

**Date: 21/10/2010**

To,  
The Sr. Manager (Finance)  
Railtel Corporation Of India Limited  
Mahalaxmi,Mumbai

Dear Sir,

**Sub-: Bank Details For your collection account.**

We are in receipt of your letter no. RCIL/WR/Fin/Bank Matters dated 20.10.2010  
Requesting bank details for your collection account no. 317801010036605. Details are below-:

**Account No.- 317801010036605**

**A/c Name- Railtel WR collection A/c**

**Bank Name- UNION BANK OF INDIA**

**Branch name- Mahalaxmi, branch**

**Branch address- 22, bhulabhai desai Road, Mahalaxmi chambers,  
Mahalaxmi, Mumbai-400026**

**IFSC Code- UBIN0531782**

**Swift Code- UBININBBLOP**

Thanking You

Your's faithfully

*Pushpa Tiwari*  
Pushpa Tiwari  
Manager

