

### NOTICE INVITING RFP

EOI No. RCIL/SR/MAS/2024-25/EOI/1

Date:24.04.2024

RailTel Corporation of India Ltd. (RailTel) invites EOI bids from Empaneled Partners against RFP for the work of "Design, Supply, Installation, Testing, Commissioning, Training, Operational Acceptance and Technical/Maintenance support of CCTV Video Surveillance System."

The details are as under: -

a)	Release of RFP	24/04/2024
b)	Last date of receipt of queries	25/04/2024
c)	Closing date for Submission of e-Bids	27/04/2024 – 11.00 Hours
d)	Date of opening of E-Bid (Technical)	27/04/2024- 11.30 Hours
f)	Earnest Money Deposit (EMD)	Rs. 29,00,000/-in the form of Shall be Paid by BG/NEFT/RTGS/Demand Draft/SWIFT. Scanned copy of BG/NEFT/RTGS/DD/SWIFT to be uploaded online at the time of bid submission as per the RFP
g)	Cost of RFP Document	Nil
h)	RFP portal for Submission of Bids	Mail to CMRL.EOI@railtelindia.com
i)	Place of Opening of BID (Online)	RailTel Corporation of India Limited No.275E EVR Periyar Salai,CAO/CN Building 4th floor,Egmore, Chennai -600008
j)	Presentation and Proof of Concept for Technically qualified Bidders	To be notified later
k)	Date of opening of Commercial bids	27/04/2024

Note:

1. The **response** to EOI invited from eligible Empaneled Partners of RailTel only.
2. All the document must be submitted with proper indexing and page nos.
3. This is an exclusive pre-RFP partnership arrangement with empaneled business associate of RailTel for participating in the end customer RFP. Selected partner's authorized signatory has to give an undertaking **that** they will not submit directly or indirectly their bids and techno-commercial solution/association with any other Organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to prospective customer Organization by RailTel). **This undertaking has to be given with this EOI Response.**
4. Transfer and Sub-letting: The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose-off the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.

Bidder has to agree to comply with all OEM technical & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP as mentioned below:

<b>Tender Ref. No.</b>	<b>CMRL/SYS/ASA_02B/2023</b>
<b>Date of floating</b>	02-12-2023
<b>Floated on portal</b>	<b><a href="https://eprocure.gov.in/eprocure/app">https://eprocure.gov.in/eprocure/app</a></b>

5. Bidder also undertake to submit MAF of major items of the proposed solution and other documents required in the end Customer Organization's tender in favor of RailTel Corporation of India Limited against the proposed products. The selected BA has to provide MAF from the OEM in the name of RailTel Corporation of India Limited for bidding in the concerned tender of CMRL, if their proposed solution is quoted to the customer.
6. The selected bidder will have to accept all Terms & Conditions of CMRL RFP on back-to-back basis.
7. Any corrigendum(s) issued by CMRL against pertinent tender/RFP shall be the part and scope of

this EOI document on back-to-back basis.

8. No exemption/relaxation is applicable to MSME/Startups.
9. Only, the eligibility clause/criteria and marks scoring criteria for SI/BA (Prospective BA/SI) as mentioned in CMRL's RFP is not applicable on the bidder/BA applying against this EOI. Rest all Terms & Conditions of RFP floated for pertinent tender will be complied by SI/BA/bidders.
10. However, OEM considered by SI for this project have to mandatorily comply all the eligibility & technical criteria/compliance on back-to-back basis in line with COR RFP and corrigendum(s) issued thereof.
11. Please refer CMRL RFP Payment terms as this will remain applicable on back-to-back basis on successful bidders. Payment shall be made after actual receipt of payment from CMRL.
12. Bidder may check the price/commercial bid as per BOQ and match the same with FORMATS FOR SUBMISSION OF THE COMMERCIAL BID of CMRL's RFP and if found any discrepancy, maybe brought to the notice of RailTel immediately and may modify their financial bid format as per CMRL RFP financial bid document.
13. As this is a customer centric bid on back-to-back basis. The benefits of MSME shall not be applicable on this EOI & Work Order issued on the basis of this EOI.

**Contact Details for this EOI:**

Level:1 Contact: Shri. HariKrishnan S, Deputy Manager - Marketing

Email: [harikrishnan@railtelindia.com](mailto:harikrishnan@railtelindia.com) Contact : +91-9391393028

Level:2 Contact: Shri. David Prabhakar J S, Asst. General Manager

Email: [d.prabhakar@railtelindia.com](mailto:d.prabhakar@railtelindia.com) Contact : +91-9840146780

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The Group General Manager  
RailTel Corporation of India Limited  
Chennai Territory