

EOI NOTICE

RailTel Corporation of India Limited, Territory office, Jaipur.

EOI NO.: RCIL/NR/TM/JP/EOI/AIRFORCE/EI/2024-25 DATED 12-JUN-2024

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empaneled Business Associate Partners for Selection of Pre and Post Implementation Partner from RailTel Empaneled Business Associate for exclusive PRE-BID TEAMING ARRANGEMENT for “Enabling Data Through Various Interfaces Along With Associated Solution”.

The details are as under:

SCHEDULE OF EVENTS

1	Date of EOI Floating	15 June 2024
2	Last date for submission of Bids against EOI	20 June 2024 14:30 hrs.
3	Opening of Bids received against EOI	20 June 2024 15:00 hrs.
4	Number of copies to be submitted	Single Stage (Two Packet System)
5	EOI document cost inclusive tax (non-refundable)	Nil
6	EOI processing fee inclusive tax (non-refundable)	Rs. 8850/-
7	Estimated amount of EOI	Rs. 12,52,00,000/- (inclusive of GST)
8	EMD for Pre-Bid Arrangement	Token EOI EMD for an amount of Rs. 5,00,000/- (Rs. Five Lakhs only) along with the EOI. Final EMD (to be submitted by selected bidder): Rs. 7,52,000/- before final bid proposal submission by RailTel against CoR RFP/Tender. Token EOI EMD amount shall be adjusted accordingly.
9	Bid Submission Mode	Online on https://railtel.enivida.com

*Note: RailTel reserves the right to change the above dates at its discretion.

Initially while participating in EoI the bidder needs to submit EMD i.e. Token EOI EMD for an amount of Rs.5,00,000/- (Rs. Five Lakhs only) along with the EOI. EMD can be paid as under:

- Online payment on E-Nivida Portal only.

Final EMD (to be submitted by selected bidder):

- **Rs.7,52, 000/- before final bid proposal submission by RailTel against CoR RFP/Tender. Token EOI EMD amount shall be adjusted accordingly.**
- The Final EMD has to be submitted by successful BA before bid proposal submission by RailTel against CoR RFP /Tender, in form of PBG/NEFT/RTGS/FD. In case of FD, lien must be in name of RailTel Corporation of India Limited.
- Undertaking for balance EMD shall be deposited along with the EoI Bid Proposal by the bidder.
- Non-submission of remaining EMD as applicable will lead to forfeiture of token 'EOI EMD'.
- **NEFT/ RTGS:** Account Name: RailTel NR Collection Account Bank Name: Union Bank of India Branch Name: Connaught Place Delhi, Account Number: 307801010917906, IFSC Code: UBIN0530786, MICR Code: 110026006
- **Demand Draft:** In favor of RailTel Corporation of India Limited payable at New Delhi.
- **Bank Guarantee:** It may be noted that token EMD of Rs. 5,00,000/- is to be deposited online and balance EMD can be deposited in form of BG also. EMD can be paid in form of Bank Guarantee in format attached as per annexure-9 issued by any scheduled commercial bank/Nationalized Bank, valid for 90 days beyond bid validity period.

The EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.

RailTel Bank Details for Submission of EMD / PBG:

RailTel SFMS details –

BG advising message – IFN 760COV/ IFN 767COV via SFMS.

IFSC Code of ICICI Bank to be used (ICIC0000007). Unique reference (RAILTEL6103) in field 7037}.

Eligible Business Associates are required to direct all communications related to this Invitation for EoI document, through the following Nominated Point of Contact persons:

Contact Details for this EOI:

Contact: Sh. Shankar Lal Kumawat, Asstt. General Manager

Email: shankerk@railtelindia.com Contact: +91- 9717644165

Contact: Sh. S.S. Jeph, JGM/JP

Email: ssjeph@railtelindia.com Contact: +91- 9001044112

Note:

1. The EOI response is invited from eligible Empaneled Partners of RailTel only.
2. All the document must be submitted with proper indexing and page no.
3. This is an exclusive pre-RFP partnership arrangement with empaneled business associate of RailTel for participating in the end customer RFP. Selected partner's authorised signatory has to give an undertaking they will not submit directly or indirectly their bids and techno-commercial solution/association with any other Organization once selected in this EOI for pre-bid teaming arrangement (before and after submission of bid to prospective customer Organization by RailTel). This undertaking has to be given with this EOI Response.
4. Transfer and Sub-letting: The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose-off the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.
5. Bidder has to agree to comply with all OEM technical & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP.
6. Bidder also undertake to submit MAF of major items of the proposed solution and other documents required in the end Customer Organization's tender in favour of RailTel against the proposed products. The selected BA has to provide MAF from the OEM in the name of RailTel for bidding in the concerned tender of CoR, if their proposed solution is quoted to the customer.
7. The selected bidder will have to accept all Terms & Conditions of CoR RFP on back-to-back basis.
8. Any corrigendum(s) issued by CoR against pertinent tender/RFP shall be the part and scope of this EOI document on back-to-back basis.
9. No exemption/relaxation is applicable to MSME/Startups.
10. Only, the eligibility clause/criteria and marks scoring criteria for SI/BA (Prospective BA/SI) as mentioned in CoR's RFP is not applicable on the bidder/BA applying against this EOI. Rest all Terms & Conditions of RFP floated for pertinent tender will be complied by SI/BA/bidders.
11. However, OEM considered by SI for this project have to mandatorily comply all the eligibility & technical criteria/compliance on back-to-back basis in line with COR RFP and corrigendum(s) issued thereof.
12. Please refer CoR RFP Payment terms as this will remain applicable on back-to-back basis on successful bidders.
13. Bidder may check the price/commercial bid as per BOQ and match the same with FORMATS FOR

SUBMISSION OF THE COMMERCIAL BID of CoR's RFP and if found any discrepancy, may be brought in the notice of RailTel immediately and may modify their financial bid format as per CoR RFP financial bid document.

14. This is a customer centric bid on back-to-back basis. The benefits of MSME shall not be applicable on this EOI & Work Order issued basis this EOI.
15. All terms and conditions including SLA/Payment/Penalties will be applicable back-to-back to the bidder.
16. No advance payment is applicable in the EOI and payment will be released on receipt from the COR.
17. Offline documents like POA, NDA, Integrity pact and affidavit must be reach to RailTel office before opening of bid.