

EOI NOTICE

RailTel Corporation of India Limited, Lucknow Territory Office,

2nd Floor, Railway Exchange Building, NER DRM Office,

Ashok Marg, Hazratganj, Lucknow - 226001

EOI Notice No: RCIL/NR_LKO/EOI/RCIL_COR_DC_LKO_MUT DATED 28.11.2024

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empaneled Partners for Selection of Implementation Partner from RailTel Empaneled Business Associate for exclusive PRE-BID TEAMING ARRANGEMENT for **Expression of Interest (EOI) for “40 /Data Center/HUP/2024”** on back to back basis.

The details are as under:

SCHEDULE OF EVENTS

Date of EOI Floating	28 th Nov, 2024 at 15:00 Hours
Last date for submission of Bids against EOI	4 rd Dec, 2024 at 15:00 Hours
Opening of Bids received against EOI	4 rd Dec, 2024 at 15:30 Hours
Mode of Bid Submission	Single Stage (Two Packet System)
EOI document cost inclusive tax (non-refundable)	Nil
EOI processing fee inclusive tax (non-refundable)	As per Envida.
Estimated amount of EOI	Rs. 30,25,79,896 /-(inclusive of Tax)
EMD for Pre-Bid Arrangement	Rs.65,00,000/-**
Bid Submission Mode	Online on https://railtel.enivida.com

Note: RailTel reserves the right to change the above dates at its discretion.

****Earnest Money Deposit (EMD)**

1. The Token EMD of Rs. 5,00,000/- should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer only/link in the enivida portal.
2. The Remaining amount of Rs. 60,00,000/- To be paid by the selected bidder/partner before final bid submission by RailTel to CoR. Non-submission of balance EMD will lead to rejection of Bid and forfeiture of token EMD.

3. Partner need to share the online payment transfer details like UTR No. date and Bank along with the proposal/bid.
4. EMD can be received in the form of bank guarantee/online Bank Transfer/FD. Bank Guarantee has to be confirmed with Structured Financial Massaging System (SFMS) confirmation from the issuing Bank in favor of RailTel. In case of Fixed Deposit, lien in favor of RailTel is to be ensured. BG SFMS Confirmation may be sent to ICICI Bank Account No. 000705049999, Branch Bank IFSC Code No. ICIC0000007 pertaining to RailTel Corporation of India Limited.
5. The EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer/RTGS / NEFT/BG. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.
6. EMD can be submitted in any of the following form:
 - NEFT/ RTGS: Account Name: RailTel NR Collection Account Bank Name: Union Bank of India Branch Name: Connaught Place Delhi Account Number: 307801010917906 IFSC Code: UBIN0530786 MICR Code: 110026006 or
 - Demand Draft/BG: In favour of RailTel Corporation of India Limited payable at New Delhi.
7. Offers not accompanied with EMD shall be summarily rejected.
8. The EMD may be forfeited if a bidder withdraws or amends its/his EoI or impairs or derogates from the EoI in any respect within the period of validity of the EoI or in the case of a successful bidder, if the bidder fails to accept the Purchase order/LOA or fails to furnish performance bank guarantee (security deposit).

Eligible Business Associates are required to direct all communications related to this Invitation for EoI document, through the following Nominated Point of Contact persons:

Contact Details for this EOI:

Level:1 Contact: Sh. Abhishek Singh, Sr. Manager/Marketing/Lucknow
Email: abhisheksingh@railtelindia.com Contact: +91-9717644293

Level:2 Contact: Sh. Ravi Kumar Vishwakarma Position: Jt. GM & TM/Lucknow
Email: ravi_viswakarma@railtelindia.com Contact: +91-9717644044

Level:3 Contact: Sh. Pushpender: GM/Marketing/NR
Email: pushpenderkumar@railtelindia.com Contact: +91- 9871146592

Note:

1. The EOI response is invited from eligible Empaneled Partners of RailTel only.
2. All the document must be submitted with proper indexing and page no.
3. This is an exclusive pre-RFP partnership arrangement with empaneled business associate of RailTel for participating in the end customer RFP.
4. Only those bids shall be opened, which have been submitted within the stipulated time as mentioned in this EOI document.
- 5.

Bidder has to agree to comply with all OEM technical & Financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP as mentioned below:

Tender No.	40/Data Center/HUP/2024 Online Portal Dated: 14.11.2024
Date of floating	14.11.2024
Floated on portal	UP Etender Portal (Website- www.etender.up.nic.in)

6. No exemption/relaxation is applicable to MSME/Startups.
7. Please refer CoR RFP Payment terms as this will remain applicable on back-to-back basis on successful bidders. Payment shall be made after actual receipt of payment from CoR.
8. As this is a customer centric bid on back-to-back basis, the benefits of MSME shall not be applicable on this EOI & Work Order issued basis this EOI.
9. Bidder may submit their response in form of duly signed and stamped and submit techno-commercial bid at the E-nivida portal through Online mode, within the stipulated date and time, as mentioned in this EOI document.
10. Only those bids shall be opened, which have been submitted within the stipulated time as mentioned in this EOI document