

RAILTEL CORPORATION OF INDIA LIMITED
(A Govt. of India Undertaking)

**Expression of Interest for Selection of Partner from Empanelled Business Associate(s)/OEM/
OEM Authorized Partner/Distributor
for
Supply of Hardware & Software items with 5-year product warranty support for RailTel
Project(s) in Western Region of RailTel**

EOI No: RailTel/WR/PROJ/EOI/2024-25 dated 27.11.2024

EOI NOTICE

**RailTel Corporation of India Ltd,
RailTel Corporation of India Limited, Western Railway Microwave Complex,
Senapati Bapat Marg, Mahalakshmi, Mumbai-400013**

EOI No: RailTel/WR/PROJ/EOI/2024-25 dated 27.11.2024

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empaneled Business Associates/OEM/OEM Authorized Partner/Distributor (all referred to as ‘Bidder’ / ‘Partner’ in the EOI) for the selection of suitable partner for “Supply of Hardware & Software items for RailTel Project(s) in Western Region of RailTel”.

The details are as under:

1	Last date for submission of Technical Packet against EOIs by bidders	05.12. 2024 at 15:00 Hours
2	Opening of Technical Bid of EOIs	05.12.2024 at 15:30 Hours
3	Number of copies to be submitted for scope of work	One
4	Estimated Cost/EOI Value (inclusive of GST of 18%)	₹ 32,04,48,572/-
5	EOI fees inclusive tax (Non-refundable)	Rs.5,900/- (Inclusive of 18% GST)
6	EMD for OEM/OEM Authorized Partner	₹ 32,04,500/-

The EMD should be in the favour of RailTel Corporation of India Limited payable at Mumbai through online bank transfer or as BG in prescribed format. Partner needs to share the online payment transfer details like UTR No, date of payment, etc.

RailTel Bank Details: Union Bank of India, Account No. 317801010036605, IFSC Code - UBIN0531782.

Eligible Bidders are required to direct all communications related to this Invitation for EoI document, through the following Nominated Point of Contact persons:

1. Level 1

Contact Name: Sh. Allan Saji

Designation: Assistant Manager/ Marketing

E-Mail Address: allan.saji@railtelindia.com

Mobile No: +91- 7977717296

2. Level 2

Contact Name: Sh. Sumit Kumar Saurav

Designation: Asst. General Manager/ Marketing

Email: sumit.saurav@railtelindia.com

Mob: +91-9724040018

Note:

1. Bidders are required to submit soft copy of technical and financial packet through an e-mail at eoι.wr@railtelindia.com duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from **RailTel's Empaneled Business Associates/ OEMs/ OEM Authorized Partner/Distributor (all referred to as 'Bidder' / 'Partner' in the EOI).**
3. All the documents must be submitted with **proper indexing** and **page no.**
4. Partner must submit their response as an individual organization only. No consortium is allowed.
5. **Transfer and Sub-letting.** The Bidder has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contractor any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.
6. All Bidders to sign and stamp RailTel's EOI and its corrigendum's implying acceptance of all terms and conditions as mentioned and submit the same along with their Bids.

1. Introduction about RailTel

RailTel Corporation of India Limited (RailTel), an ISO-9001:2000 organization is a Mini Ratna Government of India undertaking under the Ministry of Railways. The Corporation was formed in Sept 2000 with the objectives to create nationwide Broadband Telecom and Multimedia Network in all parts of the country, to modernize Train Control Operation and Safety System of Indian Railways and to contribute to realization of goals and objective of national telecom policy 1999. RailTel is a wholly owned subsidiary of Indian Railways.

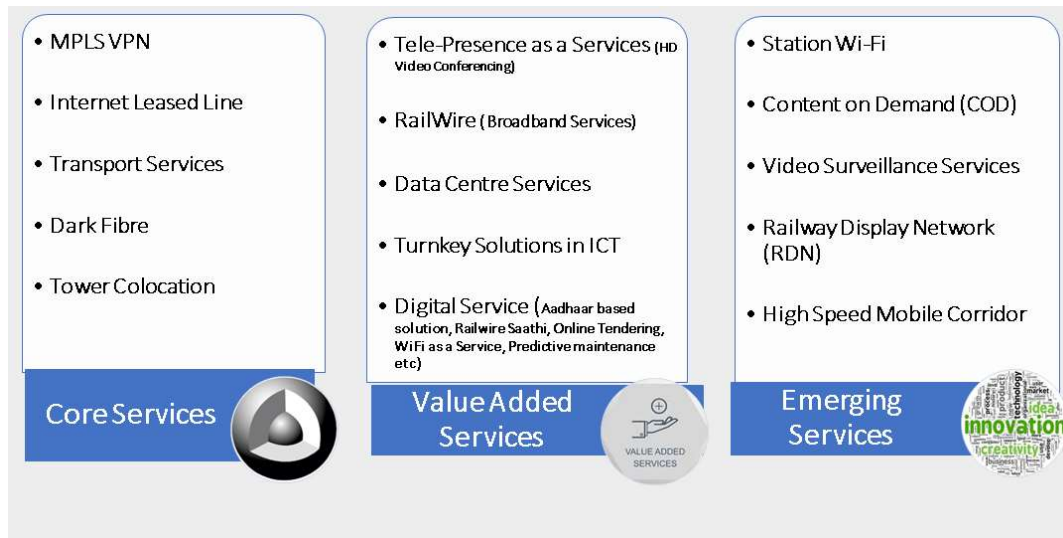
RailTel has approximately 60000 kms of OFC along the protected Railway tracks. The transport network is built on high capacity DWDM and an IP/ MPLS network over it to support mission critical communication requirements of Indian Railways and other customers. RailTel has Tier-III Data Center in Gurgaon and Secunderabad hosting / collocating critical applications. RailTel is also providing Telepresence as a Service (TPaaS), where a High-Definition Video Conference facility bundled with required BW is provided as a Service.

For ensuring efficient administration across India, country has been divided into four regions namely, Eastern, Northern, Southern & Western each headed by Executive Director and Headquartered at Kolkata, New Delhi, Secunderabad & Mumbai respectively. These regions are further divided into territories for efficient working. RailTel has territorial offices at Guwahati, & Bhubaneswar in East, Chandigarh, Jaipur, Lucknow in North, Chennai & Bangalore in South, Bhopal, and Pune & Ahmedabad in West. Various other territorial offices across the country are proposed to be created shortly.

RailTel's business service lines can be categorized into three heads namely B2G/B2B (Business to Government and Business to Business) and B2C (Business to customers):

Licenses & Service portfolio:

Presently, RailTel holds Infrastructure Provider -1, National Long Distance Operator, International Long Distance Operator and Internet Service Provider (Class-A) licenses under which the following services are being offered to various customers:



a) Carrier Services

- National Long Distance: Carriage of Inter & Intra -circle Voice Traffic across India using state of the art NGN based network through its Interconnection with all leading Telecom Operators
- Lease Line Services: Available for granularities from E1 to multiple of Gigabit bandwidth &

above

- Dark Fiber/Lambda: Leasing to MSOs/Telco's along secured Right of Way of Railway tracks
- Co-location Services: Leasing of Space and 1000+ Towers for collocation of MSC/BSC/BTS of Telco's

b) Enterprise Services

- Managed Lease Line Services: Available for granularities from E1, DS-3, STM-1 & above
- MPLS VPN: Layer-2 & Layer-3 VPN available for granularities from 2 Mbps & above
- Dedicated Internet Bandwidth: Experience the "Always ON" internet connectivity at your fingertips in granularities 2 Mbps to several Gbps

c) Data Center

- Infrastructure as a service (IaaS), Hosting as Services, Security operation Centre as a Service (SOCaaS): RailTel has MeitY empanelled two Tier-III data centres in Gurgaon & Secunderabad. Presently RailTel is hosting critical applications of Indian Railways, Central & State government/ PSUs applications. RailTel will facilitate Government's applications
- Hosting services including smooth transition to secured state owned RailTel's Data Centers and Disaster Recovery Centres. RailTel also offers SOC as a Service 'SOCaaS'. In addition, RailTel offers VPN client services so that employees can seamlessly access government's intranet, applications securely from anywhere without compromising security.

d) National Long Distance:

Carriage of Inter & Intra -circle Voice Traffic across India using state of the art NGN based network through its Interconnection with all leading Telecom Operators

- Lease Line Services: Available for granularities from E1 to multiple of Gigabit bandwidth & above
- Dark Fiber/Lambda: Leasing to MSOs/Telco's along secured Right of Way of Railway tracks
- Co-location Services: Leasing of Space and 1000+ Towers for collocation of MSC/BSC/BTS of Telco's

e) High-Definition Video Conference:

RailTel has unique service model of providing high -definition video conference bundled with Video Conference equipment, bandwidth and FMS services to provide end to end seamless services on OPEX model connecting HQ with other critical offices. RailTel also offers application-based video conference solution for employees to be productive specially during this pandemic situation.

f) Retail Services – RailWire

RailWire: Triple Play Broadband Services for the Masses. RailTel has unique model of delivering broadband services, wherein local entrepreneurs are engaged in delivering & maintaining broadband services and upto 66% of the total revenues earned are shared to these local entrepreneurs in the state, generating jobs and revitalizing local economies. On date RailTel is serving approx. 4,68,000 subscribers on PAN Indian basis. RailTel can provide broadband service across– Government PSU or any organization's officers colonies and residences.

2. Project Background and Objective of EOI

RailTel has a requirement of following Hardware & Software Items for Western Region of RailTel. The scope of work shall broadly include the supply along with warranty of 5 years for all the quoted items.

Sr. No.	Item Description	Model	Project-1 Qty	Project-2 Qty	Project- 3 Qty
1	600 VA Line Interactive UPS	Arrow 600VA LIB	102	58	68
2	Online UPS 1KVA	Arrow 1KVA OLHF	300	246	228
3	Large Format Display (LFD) (108 cm or 42 inch or above)	Panasonic LH-43AN6ND	89	68	72
4	8 Port CAT 6 Patch Panel with I/Os	D-link - NPP-AL1BLK241	191	126	140
5	Surge Protection Device	Arrow SPD	89	68	72
6	Cat 6 Patch cord (Factory Crimped Patch Cord 3 Feet)	D-link - NCB-C6UGRYR1-1	1914	1392	1406
7	CAT 6 Cable for Indoor use	D-link - NCB-C6UGRYR-305-E	95700	69600	70300
8	Supply and Laying of PVC Pipe	Reputed ISI	47850	34800	35150
9	Supply & Installation of Pole _ Mast	Reputed	50	29	35
10	Video Management System Base license	Intelligent VMS 3.0	27	21	22
11	License bank	Intelligent VMS 3.0	4480	3369	4480
12	Layer3 Switch (Network/Central)	QN-CS-4810GF	12	12	11
13	42 U Cooling Rack	Savitri - STIL- HDSEER RACK - 42U	62	51	48
14	EMS / NMS Software	Motadata 7.x	1	0	0
15	1 KVA Online UPS (With 30 Minutes back-up)	Arrow 1KVA OLHF	1	0	0

RailTel invites EOIs from RailTel's Empaneled Business Associates/OEMs/OEM Authorized partners/distributors for the selection of suitable partner for delivering the requirements as per above mentioned work for the agreed scope. The partner is expected to have excellent execution capability and good understanding customer local environment.

3. Scope of Work and Contract Period

The scope of work will be the supply of hardware and software items, and other passive items, as mentioned in Clause 2 with 5-year warranty support which is required for the completion of the several project undertaken by RailTel's Western Region.

All quoted items shall be supplied within 30 days and the installation of the same shall be completed within 90 days from the date of issue of Work Order.

The scope may additionally cover decommissioning, shifting, and reinstalling, including the trade-in of the existing system comprising of cameras, storage, and other hardware components. Costs for these tasks will be requested solely from the L1 bidder following the precise determination of quantities through a subsequent survey.

Overall Contract Period comprising of Supply, Installation, and Warranty Support shall be 64 Months.

4. Response to EOI guidelines

4.1 Language of Proposals

The proposal and all correspondence and documents shall be written in English in soft copy through an email.

4.2 RailTel's Right to Accept/Reject responses

RailTel reserves the right to accept or reject any response and annul the bidding process or even reject all responses at any time prior to selecting the partner, without thereby incurring any liability to the affected bidder or without any obligation to inform the affected bidder or bidders about the grounds for RailTel's action.

4.3 EOI response Document

The bidder is expected to examine all instructions, forms, terms and conditions and technical specifications in the bidding documents. Submission of bids, not substantially responsive to the bidding document in every aspect will be at the bidder's risk and may result in rejection of its bid without any further reference to the bidder.

All pages of the documents shall be signed by the bidder including the closing page in token of his having studied the EOI document and should be submitted along with the bid.

4.4 Period of Validity of bids and Bid Currency

Bids shall remain valid for a period of 60 days.

4.5 Bid Earnest Money (EMD)

4.5.1 The Bidder shall furnish a sum as given in EOI Notice via online transfer from any bank in India in favour of "RailTel Corporation of India Limited" along with the offer. EMD can be submitted as BG in prescribed format. This will be called as **EMD**.

4.5.2 Offers not accompanied with valid Earnest Money Deposit shall be summarily rejected. EMD if paid via online transfer then the details of the payment (UTR No, Payment Date, etc) should be accompanied along with the bid. If EMD is submitted as BG, then the original copy of the same along with SFMS confirmation report is to be submitted to RailTel Western Regions Mumbai Office before the deadline of Bid submission. If EMD as BG is delayed, then the bid shall be summarily rejected.

4.5.3 Return of EMD for unsuccessful Bidders: EMD of the unsuccessful Bidders shall be returned

without interest after completion of EOI process.

4.5.4 Return of EMD for successful Bidder: Earnest Money Deposit as applicable of the successful bidder will be converted to Security Deposit.

4.5.5 Forfeiture of EMD and or Penal action as per EMD Declaration:

4.5.5.1 The EMD may be forfeited and or penal action shall be initiated if a Bidder withdraws his offer or modifies the terms and conditions of the offer during validity period.

4.6 Performance Bank Guarantee (PBG)

4.6.1 In case the bid is successful, the PBG of 5% of the price-bid valid up to 90 days beyond the expiry of the contract will have to be submitted to RailTel within 30 days of issuance of Letter of Acceptance failing which provisions of clause 10 shall be applicable.

4.7 Last date & time for Submission of EOI response

EOI response must be submitted to RailTel at the email address specified in the preamble not later than the specified date and time mentioned in the preamble.

4.8 Modification and/or Withdrawal of EOI response

EOI response once submitted will be treated as final and no modification will be permitted except with the consent of the RailTel.

No Bidder shall be allowed to withdraw the response after the last date and time for submission.

The successful Bidder will not be allowed to withdraw or back out from the response commitments. In case of withdrawal or back out by the successful Bidder, the Earnest Money Deposit shall be forfeited.

4.9 Details of Financial bid for the above referred tender

Bidder meeting eligibility criteria and lowest price will be selected. In case if there are Two or more Bidder meeting eligibility criteria and quoting same price, then negotiation will be conducted within these Bidders in the second stage for the given scope of the work and Sole bidder with overall lowest (L1) offer will be selected for delivering the solution.

4.10 Clarification of EOI Response

To assist in the examination, evaluation and comparison of bids the purchaser may, at its discretion, ask the Bidder for clarification. The response should be in writing and no change in the price or substance of the EOI response shall be sought, offered or permitted.

4.11 Period of Association/Validity of Agreement

RailTel will issue a Letter of Acceptance to the selected bidder with detailed Terms and conditions containing the scope of work along the contract period.

5. Eligibility Criteria for Bidding Partner of RailTel

S	Particulars	Criteria for Tender Package
No.		(Mandatory Compliance & Document Submission)
A)	Financial Conditions	

i)	BA should be registered under Companies Act 2013 or as amended and should have at least 4 years of operations in India as on bid submission date.	<ol style="list-style-type: none"> 1. Certificate of Incorporation 2. GST Registration 3. PAN Card 4. Documentary evidence in the form of Order /Agreement/ MOU etc
ii)	BA individually should have a minimum average annual turnover of ₹ 50 Crores during three out of the last four financial years (i.e. FY 2020-21, FY 2021-22, FY 2022-23, and FY 2023-24).	<p>Turnover Certificate issued by the Chartered Accountant. Certificate should contain UDIN no. issued by ICAI.</p> <p>Copy of Annual Audited Accounts shall also be submitted</p>
iii)	BA should also have a positive net worth & be profitable in three out of the last 4 financial years (i.e. FY 2020-21, FY 2021-22, FY 2022-23, and FY 2023-24).	<p>Positive Net Worth and Profitability Certificate issued by the CA for the last three financial years (i. e. FY 2020-21, FY-2021-22, FY 2022-23, FY 2023-24). Certificate should contain UDIN no. issued by ICAI.</p>
iv)	The participating bidder should be a current Empaneled partner of RailTel.	Documentary proof of empanelment along with proof of empanelment Fee to be submitted.
B)	Technical Conditions	
v)	<p>Bidder should have completed work involving Supply, Installation, Testing, and Commissioning along with at least one year of O &M experience of Surveillance System during the last 5 completed years and the current year of the following value:</p> <ol style="list-style-type: none"> a) One Work of at least 25% of the Estimated EOI Amount b) Two Works each of at least 15% of the Estimated EOI Amount c) Three Works each of at least 10% of the Estimated EOI Amount 	Work Orders/Client Certificates confirming the year and area of activity should be enclosed.
vi)	Bidder should have a Manufacturer's Authorization Form (MAF) from Arrow, Quantum, and Motadata for their quoted products for exhaustive warranty support for the complete warranty period.	Undertaking on OEM letterhead complying with the given criteria.
vii)	The bidder should have a Permanent Office in Gujarat or should set up in 45 days from the award of the work order.	Copies of any two of the following: PropertyTax/ Electricity/ Telephone Bill/ VAT/ CST Registration / Lease agreement.
C)	Annexures	
viii)	Annexure 1	<p>Covering Letter: Self-certification duly</p> <p>Signed by an authorized signatory on the company letterhead.</p>

S	Particulars	Criteria for Tender Package
No.		(Mandatory Compliance & Document Submission)
ix)	Annexure 2	The Bidder should agree to abide by all the technical, commercial & financial conditions of the end customer RFP for which EOI is submitted.
		Self-certification duly signed by authorized signatory on company letter head.
x)	Annexure 3	An undertaking signed by the Authorized Signatory of the company to be provided on letter head. The Bidder should not have been blacklisted/debarred by any Governmental /Non-Governmental Organization in India as on bid submission date.
xi)	Annexure-4	Format for Affidavit to be uploaded by BA along with the tender documents.
xii)	Annexure-5	Non-disclosure agreement with RailTel.
xiii)	Annexure-6	Warranty Support Declaration on Bidder's Letterhead
xiv)	Annexure-7	Compliance Certificate
xv)	Annexure-8	EMD as bank Guarantee
xvi)	Annexure-9	Performance Bank Guarantee Format
xvii)	Annexure-10	Price Bid Format
xix)	Power of Attorney	Power of Attorney or Board Resolution in favor of one of its employees who will sign the Bid Documents.

6. Bidder's Profile

The bidder shall provide the information in the below table:

S. No.	ITEM	Details
1.	Full name of bidder's firm	
2.	Full address, telephone numbers, fax numbers, and email address of the primary office of the organization / main / head / corporate office	
3.	Name, designation and full address of the Chief Executive Officer of the bidder's organization, including contact numbers and email Address	

4.	Full address, telephone and fax numbers, and email addresses of the office of the organization dealing with this tender	
5.	Name, designation and full address of the person dealing with the tender to whom all references shall be made regarding the tender enquiry. His/her telephone, mobile, Fax and email address	
6.	Bank Details (Bank Branch Name, IFSC Code, Account number)	
7.	GST Registration number of Gujarat	
8.	TAN Number	

7. Evaluation Criteria

- 7.1 The Business Associates are first evaluated on the basis of the Eligibility Criteria as per clause 5 above.
- 7.2 The Business Associate who meets all the Pre-qualification criteria, their price bid will be evaluated. The Lowest (L1) price bidder will be selected and entered into an agreement with for delivery of the work for the agreed scope of work
- 7.3 RailTel reserves the right to further negotiate the prices with eligible L1 bidder. The selected bidder must ensure the best commercial offer to RailTel
- 7.4 RailTel reserves the right to accept or reject the response against this EOI, without assigning any reasons. The decision of RailTel is final and binding on the participants. The RailTel evaluation committee will determine whether the proposal/ information is complete in all respects and the decision of the evaluation committee shall be final. RailTel may at its discretion assign lead factor to the Business associate as per RailTel policy for shortlisting partner against this EOI.
- 7.5 All General requirements mentioned in the Technical Specifications are required to be complied. The solution proposed should be robust and scalable

8 Withdrawal of Bids

A Bidder wishing to withdraw its bid shall notify to RailTel by e-mail prior to the deadline prescribed for bid submission. The notice of withdrawal shall be addressed to RailTel at the address named in the Bid Data Sheet, and bear the Contract name, the <Title> and < Bid No.>, and the words “Bid Withdrawal Notice.” Bid withdrawal notices received after the bid submission deadline will be ignored, and the submitted bid will be deemed to be a valid submitted bid.

No bid can be withdrawn in the interval between the bid submission deadline and the expiration of the bid validity period specified in the Bid Data Sheet. Withdrawal of a bid during this interval would result in the forfeiture of the Bidder’s EMD.

9 Evaluation Process

The evaluation process of the bid proposed to be adopted by RailTel is indicated in this section. The purpose of this section is to provide the Bidder an idea of the evaluation process that RailTel may adopt.

RailTel shall appoint a Bid Management Committee (BMC) to scrutinize and evaluate the technical and commercial bids received. The BMC will examine the Bids to determine whether they are complete, responsive and whether the bid format conforms to the bid requirements. RailTel may waive any informality or non-conformity in a bid which does not constitute a material deviation according to RailTel.

The bid prices should not be mentioned in any part of the bid other than the Commercial Bid (Annexure 10). Any attempt by a bidder to influence the bid evaluation process may result in the rejection of Bid and forfeiture of EMD.

10 Performance Bank Guarantee

The Bidder shall at his own expense, deposit with RailTel, an unconditional and irrevocable Performance Bank Guarantee (PBG) from **nationalized banks** as per the format given in this bid, payable on demand, for the due performance and fulfilment of the contract by the Bidder.

This Performance Bank Guarantee will be submitted within 30 days of the notification of award of the contract/ Letter of Acceptance (LOA) issuance whichever is earlier. If PBG is not submitted within this time frame a delayed PBG penalty will be attracted. Post 30 days and upto 60 days from date of notification of award of the contract/ Letter of Acceptance (LOA) issuance a penalty at 15% per annum interest of LOA amount will be levied as delayed PBG penalty and this penalty will be deducted from the Invoices & EMD of the Bidder. After these 60 days if PBG is not submitted then it will be assumed that the Bidder is not interested in submitting PBG and the Amount of PBG along with the delayed PBG penalty calculated will be retained from Invoices & EMD of the Bidder. Non submission of PBG can also lead to cancellation of contract and the decision with respect to whether, to retain the PBG Amount and penalty from Invoices & EMD or cancellation of contract, will be at the sole discretion of RailTel. In the event of cancellation of contract EMD will be forfeited. If PBG is retained from Invoices & EMD then the PBG Amount only and not the penalty attracted will be paid to the Bidder in such a case post the contract period plus 90 days (expected PBG validity date) are over after deducting any applicable deductions (eg: Poor service, Delayed delivery, etc).

This Performance Bank Guarantee will be for an amount equivalent to 5% of the total contract value. All charges whatsoever such as premium, commission, etc. with respect to the Performance Bank Guarantee shall be borne by the Bidder. The Performance Bank Guarantee format can be found in this document.

The Performance Bank Guarantee may be discharged/ returned by RailTel upon being satisfied that there has been due performance of the obligations of the Bidder under the contract. However, no interest shall be payable on the Performance Bank Guarantee.

In the event of the Bidder being unable to service the contract for whatever reason, RailTel would invoke the PBG. Notwithstanding and without prejudice to any rights whatsoever of RailTel under the Contract in the matter, the proceeds of the PBG shall be payable to RailTel as compensation for any loss resulting from the Bidder's failure to complete its obligations under the Contract. RailTel shall notify the Bidder in writing of the exercise of its right to receive such compensation within 30 days, indicating the contractual obligation(s) for which the Bidder is in default.

The 30days' notice period shall be considered as the 'Cure Period' to facilitate the Implementation Agency to cure the breach. The PBG shall be invoked only if the breach is solely attributable to the bidder and the bidder fails to rectify the breach within the 'Cure Period'.

RailTel shall also be entitled to make recoveries from the Bidder's bills, performance bank guarantee, or from any other amount due to the Bidder, the equivalent value of any payment made to the Bidder due to inadvertence, error, collusion, misconstruction or misstatement.

11 Rights to Terminate the Process

RailTel may terminate the bid process at any time and without assigning any reason. RailTel makes no commitments, express or implied, that this process will result in a business transaction with anyone.

This bid document does not constitute an offer by RailTel. The Bidder's participation in this process may result in RailTel selecting the Bidder to engage in further discussions and negotiations towards execution of a contract. The commencement of such negotiations does not, however, signify a commitment by RailTel

to execute a contract or to continue negotiations. RailTel may terminate negotiations at any time without assigning any reason.

12. Payment Terms

- 12.1 RailTel shall make payment to the selected Bidder after successful delivery and verification from the concerned RailTel Authority.
- 12.2 All payments by RailTel to the selected bidder shall be done as and when payments are received for the specific project from respective customers.
- 12.3 In case of any penalty or deduction made by customer for the portion of work to be done by Bidder, same shall be passed on to Bidder.
- 12.4 All payments by RailTel to the Partner will be made upon submission of correct Tax Invoices as per statutory norms
- 12.5 .Payment will be in Arrears Only

13 SLA

The selected bidder will be required to adhere to the SLA matrix as defined in this EoI for the scope of work and the SLA breach penalty will be applicable on the selected bidder.

S.No.	Item Description	Penalty Applicable
1	Delay in Supply of Hardware/Software	0.5% of the contract value of the delayed item per week beyond the mentioned timelines
2	Delay in Installation & Commissioning	0.75% of the contract value of the delayed item per week beyond the mentioned timelines

Note:

- 1) Maximum Penalty cap for delay is 10% of contract value (i.e. total capex cost) for the ordered item.
- 2) If there is a delay in delivery of the supply of hardware, applicable penalty for delay in delivery of delayed/non supplied hardware will be levied. Due to delay in delivery, if installation gets delayed further applicable penalty for delay in installation and commissioning will also be levied for that non supplied and non-installed hardware.

The SLA scoring and penalty deduction mechanism for in-scope of work area shall be followed as per RailTel's norms. All associated clarifications, responses to queries, revisions, addendum and corrigendum, associated Prime Services Agreement (PSA)/ MSA/ SLA also included.

Note:

- 1. Depending on RailTel's business strategy RailTel may choose to work with Partner who is most likely to support in making a profitable solution
- 2. All Documentation and requirements like PBG, Contract Agreement to be shared/executed as per the EOI.
- 3. In case of any discrepancy or ambiguity in any clause /specification pertaining to scope of work area, the EOI shall supersede and will be considered sacrosanct. (All associated clarifications, response to queries, revisions, addendum and corrigendum, associated prime service agreement (PSA)/ MSA/ SLA also included.)
- 4. All required MAFs are to be arranged and submitted by Bidders while bidding for this EoI

Annexure 1: Format for COVERING LETTER

(To be on company letter head)

EoI Reference No:

Date:

To,
Asst. General Manager (Marketing),
RailTel Corporation of India Limited,

Dear Sir,

SUB: Participation in the EoI process

Having examined the Invitation for EoI document bearing the reference number _____ released by your esteemed organization, we, undersigned, hereby acknowledge the receipt of the same and offer to participate in conformity with the said Invitation for EoI document.

If our application is accepted, we undertake to abide by all the terms and conditions mentioned in the said Invitation for EoI document.

We hereby declare that all the information and supporting documents furnished as a part of our response to the said Invitation for EoI document, are true to the best of our knowledge. We understand that in case any discrepancy is found in the information submitted by us, our EoI is liable to be rejected.

We hereby submit EMD amount of Rs. _____ issued vide _____ from Bank _____.

Authorized Signatory Name

Designation

Annexure 2: Format for Self-Certificate & Undertaking

(To be on company letter head)

EoI Reference No:

Date:

To,
Asst. General Manager (Marketing),
RailTel Corporation of India Limited,

Dear Sir,

Sub: Self Certificate for Tender, Technical & other compliances

Having examined the technical specifications mentioned in this EOI, we hereby confirm that we meet all specification.

We____agree to abide by all the technical, commercial & financial conditions of this EOI . We understand and agree that RailTel shall release the payment to selected bidder as per RailTel's norms. Further we understand that in case selected BA fails to execute assigned portion of work, then the same shall be executed by RailTel through third party or departmentally at the risk and cost of selected BA.

We agree to abide by all the technical, commercial & financial conditions of the end customer's RFP for the agreed scope of work for which this EOI is submitted.

We hereby agree to comply with all OEM technical & Financial documentation as per end-to-end requirement mentioned in the end customer's RFP. We are hereby enclosing the arrangement of OEMs quoted.

We hereby undertake to work with RailTel as per end customer's RFP terms and conditions. We confirm to submit all the supporting documents constituting/ in compliance with the Criteria as required in the end customer's RFP terms and conditions like technical certificates, OEM compliancedocuments.

We understand and agree that RailTel is intending to select a BA who is willing to accept all terms &conditions of RailTel's norms. RailTel will strategies to retain scope of work where RailTel has competence.

We hereby agree to submit that in case of being selected by RailTel as BA for the proposed project, we will submit all the forms, appendix, relevant documents etc. to RailTel that is required and desired.

We hereby undertake to sign Bid Agreement and Non-Disclosure Agreement with RailTel on a non-judicial stamp paper of Rs. 300/- in the prescribed Format.

Authorized Signatory Name & Designation

Annexure 3: Undertaking for not Being Blacklisted/Debarred

<On Company Letter Head>

To,
Asst. General Manager (Marketing),
RailTel Corporation of India Limited,

Subject: Undertaking for not Being Blacklisted/Debarred

We, ___, having its registered office at___ hereby declares that that the Company has not been blacklisted/debarred by any Governmental/ Non-Governmental organization in India for the past 3 Years as on bid submission date.

Date and Place:

Authorized Signatory's Signature:

Authorized Signatory's Name and Designation:

Bidder's Company Seal:

Annexure 4: Format of Affidavit

FORMAT FOR AFFIDAVIT TO BE UPLOADED BY BA ALONGWITH THE EOI DOCUMENTS

(To be executed in presence of Public notary on non-judicial stamp paper of the value of Rs. 100/-. The paper has to be in the name of the BA) **

I..... (Name and designation)** Appointed as the attorney/authorized signatory of the BA (including its constituents), M/s.....(hereinafter called the BA) for the purpose of the EOI documents for the work of _____ as per the EOI No. ____ of (RailTel Corporation of India Ltd.), do hereby solemnly affirm and state on the behalf of the BA including its constituents as under:

1. I/we the BA (s), am/are signing this document after carefully reading the contents.
2. I/we the BA(s) also accept all the conditions of the EOI and have signed all the pages in confirmation thereof.
3. I/we hereby declare that I/we have downloaded the EOI documents from RailTel website www.railtelindia.com. I/we have verified the content of the document from the website and there is no addition, no deletion or no alternation to be content of the EOI document. In case of any discrepancy noticed at any stage i.e. evaluation of EOI, execution of work or final payment of the contract, the master copy available with the RailTel Administration shall be final and binding upon me/us.
4. I/we declare and certify that I/we have not made any misleading or false representation in the forms, statements and attachments in proof of the qualification requirements.
5. I/we also understand that my/our offer will be evaluated based on the documents/credentialssubmitted along with the offer and same shall be binding upon me/us.
6. I/we declare that the information and documents submitted along with the EOI by me/us are correct and I/we are fully responsible for the correctness of the information and documents, submitted by us.
7. I/we undersigned that if the certificates regarding eligibility criteria submitted by us are found to be forged/false or incorrect at any time during process for evaluation of EOI, it shall lead to forfeiture of the EOI EMD besides banning of business for five years on entire RailTel. Further, I/we (insert name of the BA)**__and all my/our constituents understand that my/our constituents understand that my/our offer shall be summarily rejected.
8. I/we also understand that if the certificates submitted by us are found to be false/forged or incorrect at any time after the award of the contract, it will lead to termination of the contract, along with forfeiture of EMD/SD and Performance guarantee besides any other action provided in the contract including banning of business for five years on entire RailTel.

DEPONENT SEAL AND SIGNATURE OF THE BA

VERIFICATION

I/We above named EOI do hereby solemnly affirm and verify that the contents of my/our above affidavit are true and correct. Nothing has been concealed and no part of it is false.

DEPONENT

SEAL AND SIGNATURE OF THE BA

Place:

Dated:

****The contents in Italics are only for guidance purpose. Details as appropriate, are to be filled in suitably by BA. Attestation before Magistrate/Notary Public.**

Annexure-5: Non-Disclosure Agreement (NDA) Format

NON-DISCLOSURE AGREEMENT

This Non-Disclosure Agreement (this “Agreement”) is made and entered into on this ____ day of ____, 2021 (the “Effective Date”) at _____.

By and between

RailTel Corporation of India Limited, (CIN: L64202DL2000GOI107905), a Public Sector Undertaking under Ministry of Railways, Govt. of India, having its registered and corporate office at Plate-A, 6th Floor, Office Block, Tower -2, East Kidwai Nagar, New Delhi-110023, (hereinafter referred to as '**RailTel**'), which expression shall unless repugnant to the context or meaning thereof, deem to mean and include its successors and its permitted assignees of the ONE PART,

And

_____) (CIN: _____), a company duly incorporated under the provisions of Companies Act, _____ having its registered office at _____, (hereinafter referred to as '_____'), which expression shall unless repugnant to the context or meaning thereof, deem to mean and include its successors and its permitted assignees of OTHER PART

RailTel and _____ shall be individually referred to as “Party” and jointly as “Parties”

WHEREAS, RailTel and _____, each possesses confidential and proprietary information related to its business activities, including, but not limited to, that information designated as confidential or proprietary under Section 2 of this Agreement, as well as technical and non-technical information, patents, copyrights, trade secrets, know-how, financial data, design details and specifications, engineering, business and marketing strategies and plans, forecasts or plans, pricing strategies, formulas, procurement requirements, vendor and customer lists, inventions, techniques, sketches, drawings, models, processes, apparatus, equipment, algorithms, software programs, software source documents, product designs and the like, and third party confidential information (collectively, the “Information”);

WHEREAS, the Parties have initiated discussions regarding a possible business relationship for _____.

WHEREAS, each Party accordingly desires to disclose certain Information (each Party, in such disclosing capacity, the “Disclosing Party”) to the other Party (each Party, in such receiving capacity, the “Receiving Party”) subject to the terms and conditions of this Agreement.

NOW THEREFORE, in consideration of the receipt of certain Information, and the mutual promises made in this Agreement, the Parties, intending to be legally bound, hereby agree as follows:

Permitted Use.

Receiving Party shall:

hold all Information received from Disclosing Party in confidence;

use such Information for the purpose of evaluating the possibility of entering into a commercial arrangement between the Parties concerning such Information; and

restrict disclosure of such Information to those of Receiving Party’s officers, directors, employees, affiliates, advisors, agents and consultants (collectively, the “Representatives”) who the Receiving Party, in its reasonable discretion, deems need to know such Information, and are bound by the terms and conditions of (1) this Agreement, or (2) an agreement with terms and conditions substantially similar to those set forth in this Agreement.

The restrictions on Receiving Party’s use and disclosure of Information as set forth above shall not apply to any Information that Receiving Party can demonstrate:

is wholly and independently developed by Receiving Party without the use of Information of Disclosing Party;

at the time of disclosure to Receiving Party, was either (A) in the public domain, or (B) known to Receiving Party;

is approved for release by written authorization of Disclosing Party; or

is disclosed in response to a valid order of a court or other governmental body in the India or any political subdivision thereof, but only to the extent of, and for the purposes set forth in, such order; provided, however, that Receiving Party shall first and immediately notify Disclosing Party in writing of the order and permit Disclosing Party to seek an appropriate protective order.

(c) Both parties further agree to exercise the same degree of care that it exercises to protect its own Confidential Information of a like nature from unauthorized disclosure, but in no event shall a less than reasonable degree of care be exercised by either party.

Designation.

Information shall be deemed confidential and proprietary and subject to the restrictions of this Agreement if, when provided in:

written or other tangible form, such Information is clearly marked as proprietary or confidential when disclosed to Receiving Party; or

oral or other intangible form, such Information is identified as confidential or proprietary at the time of disclosure.

Cooperation. Receiving Party will immediately give notice to Disclosing Party of any unauthorized use or disclosure of the Information of Disclosing Party.

Ownership of Information. All Information remains the property of Disclosing Party and no license or other rights to such Information is granted or implied hereby. Notwithstanding the foregoing, Disclosing Party understands that Receiving Party may currently or in the future be developing information internally, or receiving information from other parties that may be similar to Information of the Disclosing Party. Notwithstanding anything to the contrary, nothing in this Agreement will be construed as a representation or inference that Receiving Party will not develop products, or have products developed for it, that, without violation of this Agreement, compete with the products or systems contemplated by Disclosing Party's Information.

No Obligation. Neither this Agreement nor the disclosure or receipt of Information hereunder shall be construed as creating any obligation of a Party to furnish Information to the other Party or to enter into any agreement, venture or relationship with the other Party.

Return or Destruction of Information.

All Information shall remain the sole property of Disclosing Party and all materials containing any such Information (including all copies made by Receiving Party) and its Representatives shall be returned or destroyed by Receiving Party immediately upon the earlier of:

termination of this Agreement;

expiration of this Agreement; or

Receiving Party's determination that it no longer has a need for such Information.

Upon request of Disclosing Party, Receiving Party shall certify in writing that all Information received by Receiving Party (including all copies thereof) and all materials containing such Information (including all copies thereof) have been destroyed.

Injunctive Relief: Without prejudice to any other rights or remedies that a party may have, each party acknowledges and agrees that damages alone may not be an adequate remedy for any breach of this Agreement, and that a party shall be entitled to seek the remedies of injunction, specific performance and/or any other equitable relief for any threatened or actual breach of this Agreement

Notice.

Any notice required or permitted by this Agreement shall be in writing and shall be delivered as follows, with notice deemed given as indicated:

by personal delivery, when delivered personally;

by overnight courier, upon written verification of receipt; or

by certified or registered mail with return receipt requested, upon verification of receipt.

Notice shall be sent to the following addresses or such other address as either Party specifies in writing.

RailTel Corporation of India limited:

Attn: _____

Address: _____

Phone: _____

Email: _____

_____ :

Attn: _____

Address: _____

Phone: _____

Email: _____

Term, Termination and Survivability.

Unless terminated earlier in accordance with the provisions of this agreement, this Agreement shall be in full force and

effect for a period of _____ years from the effective date hereof.

Each party reserves the right in its sole and absolute discretion to terminate this Agreement by giving the other party not less than 30 days' written notice of such termination.

Notwithstanding the foregoing clause 9(a) and 9 (b) , Receiving Party agrees that its obligations, shall:

In respect to Information provided to it during the Term of this agreement, shall survive and continue even after the expiry of the term or termination of this agreement; and

not apply to any materials or information disclosed to it thereafter.

Governing Law and Jurisdiction. This Agreement shall be governed in all respects solely and exclusively by the laws of India without regard to its conflicts of law principles. The Parties hereto expressly consent and submit themselves to the jurisdiction of the courts of New Delhi.

Counterparts. This agreement is executed in duplicate, each of which shall be deemed to be the original and both when taken together shall be deemed to form a single agreement

No Definitive Transaction. The Parties hereto understand and agree that no contract or agreement with respect to any aspect of a potential transaction between the Parties shall be deemed to exist unless and until a definitive written agreement providing for such aspect of the transaction has been executed by a duly authorized representative of each Party and duly delivered to the other Party (a "***Final Agreement***"), and the Parties hereby waive, in advance, any claims in connection with a possible transaction unless and until the Parties have entered into a Final Agreement.

Settlement of Disputes:

The parties shall, at the first instance, attempt to resolve through good faith negotiation and consultation, any difference, conflict or question arising between the parties hereto relating to or concerning or arising out of or in connection with this agreement, and such negotiation or consultation shall begin promptly after a Party has delivered to another Party a written request for such consultation.

In the event of any dispute, difference, conflict or question arising between the parties hereto, relating to or concerning or arising out of or in connection with this agreement, is not settled through good faith negotiation or consultation, the same shall be referred to arbitration by a sole arbitrator.

The sole arbitrator shall be appointed by CMD/RailTel out of the panel of independent arbitrators maintained by RailTel, having expertise in their respective domains. The seat and the venue of arbitration shall be New Delhi. The arbitration proceedings shall be in accordance with the provision of the Arbitration and Conciliation Act 1996 and any other statutory amendments or modifications thereof. The decision of arbitrator shall be final and binding on both parties. The arbitration proceedings shall be conducted in English Language. The fees and cost of arbitration shall be borne equally between the parties.

CONFIDENTIALITY OF NEGOTIATIONS

Without the Disclosing Party's prior written consent, the Receiving Party shall not disclose to any Person who is not a Representative of the Receiving Party the fact that Confidential Information has been made available to the Receiving Party or that it has inspected any portion of the Confidential Information or that discussions between the Parties may be taking place.

REPRESENTATION

The Receiving Party acknowledges that the Disclosing Party makes no representation or warranty as to the accuracy or completeness of any of the Confidential Information furnished by or on its behalf. Nothing in this clause operates to limit or exclude any liability for fraudulent misrepresentation.

ASSIGNMENT

Neither this Agreement nor any of the rights, interests or obligations under this Agreement shall be assigned, in whole or in part, by operation of law or otherwise by any of the Parties without the prior written consent of each of the other Parties. Any purported assignment without such consent shall be void. Subject to the preceding sentences, this Agreement will be binding upon, inure to the benefit of, and be enforceable by, the Parties and their respective successors and assigns.

EMPLOYEES AND OTHERS

Each Party shall advise its Representatives, contractors, subcontractors and licensees, and shall require its Affiliates to advise their Representatives, contractors, subcontractors and licensees, of the obligations of confidentiality and non-use

under this Agreement and shall be responsible for ensuring compliance by its and its Affiliates' Representatives, contractors, subcontractors and licensees with such obligations. In addition, each Party shall require all persons and entities who are not employees of a Party and who are provided access to the Confidential Information, to execute confidentiality or non-disclosure

agreements containing provisions no less stringent than those set forth in this Agreement. Each Party shall promptly notify the other Party in writing upon learning of any unauthorized disclosure or use of the Confidential Information by such persons or entities.

NO LICENSE

Nothing in this Agreement is intended to grant any rights to under any patent, copyright, or other intellectual property right of the Disclosing Party, nor will this Agreement grant the Receiving Party any rights in or to the Confidential Information of the Disclosing Party, except as expressly set forth in this Agreement.

RELATIONSHIP BETWEEN PARTIES:

Nothing in this Agreement or in any matter or any arrangement contemplated by it is intended to constitute a partnership, association, joint venture, fiduciary relationship or other cooperative entity between the parties for any purpose whatsoever. Neither party has any power or authority to bind the other party or impose any obligations on it and neither party shall purport to do so or hold itself out as capable of doing so.

20: UNPULISHED PRICE SENSITIVE INFORMATION (UPSI)

_____ agrees and acknowledges that _____, its Partners, employees, representatives etc., by virtue of being associated with RailTel and being in frequent communication with RailTel and its employees, shall be deemed to be "Connected Persons" within the meaning of SEBI (Prohibition of Insider Trading) Regulations, 2015 and shall be bound by the said regulations while dealing with any confidential and/ or price sensitive information of RailTel. _____ shall always and at all times comply with the obligations and restrictions contained in the said regulations. In terms of the said regulations, _____ shall abide by the restriction on communication, providing or allowing access to any Unpublished Price Sensitive Information (UPSI) relating to RailTel as well as restriction on trading of its stock while holding such Unpublished Price Sensitive Information relating to RailTel

MISCELLANEOUS. This Agreement constitutes the entire understanding among the Parties as to the Information and supersedes all prior discussions between them relating thereto. No amendment or modification of this Agreement shall be valid or binding on the Parties unless made in writing and signed on behalf of each Party by its authorized representative. The failure or delay of any Party to enforce at any time any provision of this Agreement shall not constitute a waiver of such Party's right thereafter to enforce each and every provision of this Agreement. In the event that any of the terms, conditions or provisions of this Agreement are held to be illegal, unenforceable or invalid by any court of competent jurisdiction, the remaining terms, conditions or provisions hereof shall remain in full force and effect. The rights, remedies and obligations set forth herein are in addition to, and not in substitution of, any rights, remedies or obligations which may be granted or imposed under law or in equity.

IN WITNESS WHEREOF, the Parties have executed this Agreement on the date set forth above.

_____ :

RailTel Corporation of India Limited:

By _____
Name:
Title:

By _____
Name:
Title:

Witnesses

Annexure-6: Warranty Support Declaration (Bidder's Letter Head)

Dated:

To,
Asst. General Manager (Marketing),
RailTel Corporation of India Limited,

Subject: Warranty Support Declaration to M/s for

Dear Sir,
I/We [manufacturer] having our office/works at hereby
certify M/s [Bidder] as an authorized [relationship] of [manufacturer] and they are
authorized to provide warranty support on behalf of [manufacturer] in submitting their bid and
conclude the contract with you for the below-mentioned goods.

We [manufacturer] are confident of M/s..... [Bidder's] ability to represent us and provide full
support in making your project successful.

Signature
Name
Designation

Annexure 7: Compliance Certificate

To,
Asst. General Manager (Marketing),
RailTel Corporation of India Limited,

Dear Sir,

This is in response to the Invitation for EoI for the **“Supply of Hardware & Software items with 5-year product warranty support for RailTel Project(s) in Western Region of RailTel”**

We have applied for an EoI issued by RailTel Corporation of India Ltd. We hereby covenant, warrant and confirm that we hereby comply with all the terms and conditions/ stipulations as contained in the Invitation.

Date:

Signature with seal – (in the box)

Name:

Designation:

Annexure 8: EMD as Bank Guarantee

{Ahmedabad <Date>}

To,
Asst. General Manager (Marketing),
RailTel Corporation of India Limited,

Whereas _____ (hereinafter called 'the Bidder') has submitted the bid for Submission of EoI No: _____ dated ____ for Supply of Hardware & Software items with 5-year product warranty support for RailTel Project(s) in Western Region of RailTel

Know all Men by these presents that we <Bank Name> having our office at <Address> (hereinafter called "the Bank") are bound unto RailTel Corporation of India Ltd (hereinafter called "the Purchaser") in the sum of ₹ _____/- (Rupees _____ only) for which payment well and truly to be made to the said Purchaser, the Bank binds itself, its successors and assigns by these presents.

Sealed with the Common Seal of the said Bank this

<insertdate>

The conditions of this obligation are:

- 1. If the Bidder having its bid withdrawn during the period of bid validity specified by the Bidder on the Bid Form; or**
- 2. If the Bidder, having been notified of the acceptance of its bid by the Purchaser during the period of validity of bid**
 - a. Withdraws his participation from the bid during the period of validity of bid document; or**
 - b. Fails or refuses to participate for failure to respond in the subsequent Tender process after having been short listed.**

We undertake to pay to the Purchaser up to the above amount upon receipt of its first written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due to it owing to the occurrence of one or both two conditions, specifying the occurred condition or conditions.

This guarantee will remain in force up to <Date> and including 45 from the last date of bid validity and any demand in respect thereof should reach the Bank not later than the above date.

NOTWITHSTANDING ANYTHING CONTAINED HEREIN:

- I. Our liability under this Bank Guarantee shall not exceed ₹
_____ (Rupees _____ only)**
- II. This Bank Guarantee shall be valid up to <Date>**
- III. It is condition of our liability for payment of the guaranteed amount or any part thereof arising under this Bank Guarantee that we receive a valid written claim or demand for payment under this Bank Guarantee on or before <Date> failing which our liability under the guarantee will automatically cease.**

(Authorized Signatory of the Bank)

Seal:

Date:

Annexure 9: Performance Bank Guarantee Format

(For a sum of 5% of the value of the contract as per RFP/EoI)

(Stamp Duty to be confirmed by RailTel in co-ordination with RailTel's Legal Department)

Ref. No. :

Date :

Bank Guarantee No.:

To

<Insert complete postal address>

THIS INDENTURE made this <current date> day of <current Month> 2024, BETWEEN THE <Bank Name>, a Company incorporated and registered under the Indian companies act, 1913 and deemed to exist within the companies Act 2013, and governed by the Banking Regulation Act, 1949 and having its registered office at <Address>, and its corporate office at <Address>, India and having one of its Branch Office at <Mumbai Branch Office> (hereinafter referred to as “the Bank” which expression shall be deemed to include its successors and assigns) of the first part and

<Bidders Company Name> a company incorporated under the Indian Companies Act 1956/2013 having its Registered Office at <Address>, Corporate Office at <Address> and its Regional Office at <Mumbai Office Address> (hereinafter referred to as ‘the Contractor/s’) of the second part and

RailTel Corporation of India Ltd (hereinafter referred to as ‘RailTel’) of the third part WHEREAS the Contractor/s have submitted to RailTel EoI/Quotation for the execution of Selection of Service Integrator (SI) For Supply of Hardware & Software items with 5-year product warranty support for RailTel Project(s) in Western Region of RailTel.

vide <EoI No> Dated <Date of EoI> and the terms of such EoI/Tender/Quotation/contract require that the Contractor/s shall deposit with RailTel as the security a sum of ₹ _____ (Rupees _____ Only) only Including all Taxes and contingencies and any other costs mentioned as per LOI and RailTel Terms) AND WHEREAS if and when any such EoI/Tender/Quotation is accepted by RailTel the contract to be entered into in furtherance thereof by the Contractor/s will provide that such deposit shall remain with and be appropriated by RailTel towards the security deposit to be taken under the contract and be redeemable by the Contractors/ if they shall duly and faithfully carry out the terms and provision of such contract and shall duly satisfy all claims properly chargeable against them there under AND WHEREAS the Contractor/s are constituents of the Bank and in order to facilitate the keeping of the accounts of the Contractor/s, the Bank with the consent and concurrence of the Contractor/s has requested RailTel to accept the Guarantee of the Bank hereinafter contained, in place of the Contractor/s depositing with RailTel the said sum as security as aforesaid AND WHEREAS accordingly <Bank Name> has agreed to accept claim from RailTel upon demand in writing, whenever required by him, from time to time upto <Date (contract period + 90 days)> so to do, a sum not exceeding in the whole Rs. <Amount>/- (in figures and words <in words> only incl of Tax) under the terms of the said EoI/Tender/Quotation and/ or the Contract. The Bank Guarantee is valid up to <Date (contract period + 90 days)>.

Notwithstanding anything what has been stated above, <Bank Name> liability under the above guarantee is restricted to ₹ _____(Rupees _____ Only) (incl of Tax) and guarantee shall remain in force up to <Date (contract period + 90 days)> unless the demand or claim under this guarantee is made on us and we receive in writing on or before <Date (contract period + 90 days)> all your rights under the above guarantee shall be forfeited and we shall be released from all liabilities under the guarantee thereafter whether or not the original bank guarantee is returned to us.

In witness whereof the Bank, through its authorized Officer, has set its hand and stamp on this day of 2024 at

For <Bank Name>

For<Company Name>

Authorized Signatories

Authorized Signatories

EMP No._____

EMP No._____

Annexure 10: PRICE BID FORMAT (Project-1)

Sr. No.	Items	Qty. (in Nos)	Unit Price with 5 Years Warranty (with tax) (in ₹)	Total Price with 5 Years Warranty (with tax) (in ₹)
1	600 VA Line Interactive UPS	102	₹ 3,439.01	₹ 350,779.07
2	Online UPS 1KVA	300	₹ 32,089.15	₹ 9,626,745.96
3	Large Format Display (LFD)	89	₹ 32,317.79	₹ 2,876,283.54
4	8 Port CAT 6 Patch Panel with I/Os	191	₹ 1,506.28	₹ 287,699.43
5	Surge Protection Device	89	₹ 6,439.58	₹ 573,122.74
6	Cat 6 Patch cord	1914	₹ 128.45	₹ 245,851.57
7	CAT 6 Cable for Indoor use	95700	₹ 44.53	₹ 4,261,427.21
8	Supply and Laying of PVC Pipe	47850	₹ 71.08	₹ 3,400,946.72
9	Supply & Installation of Pole _ Mast	50	₹ 15,667.36	₹ 783,368.22
10	Video Management System Base license	27	₹ 141,358.23	₹ 3,816,672.22
11	License bank	4480	₹ 5,127.69	₹ 22,972,041.86
12	Layer3 Switch (Network/Central)	12	₹ 534,372.15	₹ 6,412,465.75
13	42 U Cooling Rack	62	₹ 505,233.97	₹ 31,324,505.99
14	EMS / NMS Software	1	₹ 15,828,274.31	₹ 15,828,274.31
15	1 KVA Online UPS	1	₹ 28,686.11	₹ 28,686.11
17	Total Supply value for Project-01			₹ 102,788,870.69
18	Warranty cost for 5 Years for Project-01			₹ 30,846,940.10
19	Total value			₹ 133,635,810.79

Price shall be quoted on a consolidated basis in % terms above/below/at par with the above estimated cost.

I/We undertake to execute the work @_____ % (in words: _____ percent) above the RailTel's Total Estimated Cost of Work which is Rs. _____ (In Words:_____)

Annexure 10.1: PRICE BID FORMAT (Project-2)

Sr. No.	Items	Qty. (in Nos)	Unit Price with 5 Years Warranty (with tax) (in ₹)	Total Price with 5 Years Warranty (with tax) (in ₹)
1	600 VA Line Interactive UPS	58	₹ 3,384.21	₹ 196,283.92
2	Online UPS 1KVA	246	₹ 31,580.49	₹ 7,768,801.71
3	Large Format Display (LFD)	68	₹ 31,804.85	₹ 2,162,729.97
4	8 Port CAT 6 Patch Panel with I/Os	126	₹ 1,482.30	₹ 186,770.12
5	Surge Protection Device	68	₹ 6,337.68	₹ 430,962.13
6	Cat 6 Patch cord	1392	₹ 126.74	₹ 176,417.13
7	CAT 6 Cable for Indoor use	69600	₹ 44.53	₹ 3,099,219.79
8	Supply and Laying of PVC Pipe	34800	₹ 71.08	₹ 2,473,415.79
9	Supply & Installation of Pole _ Mast	29	₹ 15,419.89	₹ 447,176.69
10	Video Management System Base license	21	₹ 132,341.96	₹ 2,779,181.16
11	License bank	3369	₹ 5,117.41	₹ 17,240,560.99
12	Layer3 Switch (Network/Central)	12	₹ 525,895.43	₹ 6,310,745.20
13	42 U Cooling Rack	51	₹ 487,434.35	₹ 24,859,151.76
14	Total Supply value for Project-02			₹ 68,131,416.37
15	Warranty cost for 5 Years for Project-2			₹ 20,446,238.05
16	Total Value			₹ 88,577,654.42

Price shall be quoted on a consolidated basis in % terms above/below/at par with the above estimated cost.

I/We undertake to execute the work @_____ % (in words: _____ percent) above the RailTel's Total Estimated Cost of Work which is Rs. _____ (In Words:_____)

Annexure 10.2: PRICE BID FORMAT (Project-3)

Sr. No.	Items	Qty. (in Nos)	Unit Price with 5 Years Warranty (with tax) (in ₹)	Total Price with 5 Years Warranty (with tax) (in ₹)
1	600 VA Line Interactive UPS	68	₹ 3,568.32	₹ 242,645.48
2	Online UPS 1KVA	228	₹ 33,297.95	₹ 7,591,932.14
3	Large Format Display (LFD)	72	₹ 33,534.63	₹ 2,414,493.63
4	8 Port CAT 6 Patch Panel with I/Os	140	₹ 1,563.65	₹ 218,911.51
5	Surge Protection Device	72	₹ 6,681.92	₹ 481,098.38
6	Cat 6 Patch cord	1406	₹ 133.59	₹ 187,823.41
7	CAT 6 Cable for Indoor use	70300	₹ 46.24	₹ 3,250,789.72
8	Supply and Laying of PVC Pipe	35150	₹ 73.64	₹ 2,588,591.82
9	Supply & Installation of Pole _ Mast	35	₹ 15,707.61	₹ 549,766.41
10	Video Management System Base license	22	₹ 141,358.23	₹ 3,109,881.07
11	License bank	4480	₹ 5,226.17	₹ 23,413,221.69
12	Layer3 Switch (Network/Central)	11	₹ 554,495.05	₹ 6,099,445.58
13	42 U Cooling Rack	48	₹ 529,396.96	₹ 25,411,053.85
14	Total Supply value for Project-03			₹ 75,559,654.69
15	Warranty cost for 5 Years for Project-3			₹ 22,675,452.37
16	Total value			₹ 98,235,107.07

Price shall be quoted on a consolidated basis in % terms above/below/at par with the above estimated cost.

I/We undertake to execute the work @_____ % (in words: _____ percent) above the RailTel's Total Estimated Cost of Work which is Rs. _____ (In Words:_____)

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