# **`NOTICE INVITING EXPRESSION OF INTEREST (EOI)**

EOI NO: RCIL/NR\_RO/EOI/MKTG/2024-25/2 DATED 29.11.2024

Expression of Interest (EOI) for "Hiring of Dark Web Services with Three (3) Years Support for Customer of RailTel (CoR)"



# RailTel Corporation of India Ltd

(A Nav-Ratna PSU under Ministry of Railways)
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# **Disclaimer**

RailTel Corporation of India Ltd. (herein after called the RailTel) has prepared this Expression of Interest (EOI) document solely to assist prospective bidders in making their decision of whether bid or not to bid.

While the RailTel has taken due care in the preparation of information contained herein and believes it to be accurate, neither the RailTel or any of its Authorities or Agencies nor any of their respective officers, employees, agents or advisors give any warranty or make any representations, express or implied as to the completeness or accuracy of the information contained in this document or any information which may be provided in association with it. This information is not intended to be exhaustive and interested parties are required to make their own inquiries and do site visits that it may require in order to submit the EOI. The information is provided on the basis that it is non-binding on RailTel, any of its authorities or agencies or any of their respective officers, employees, agents or advisors. The RailTel reserves the right not to proceed with the bidding/EOI process at any stage without assigning any reasons thereof, or to alter the timetable reflected in this document or to change the process or procedure to be applied. It also reserves the right to decline to discuss the EOI further with any party submitting an EOI. No reimbursement of cost of any type will be paid to persons or entities submitting the EOI.

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# **EOI NOTICE**

RailTel Corporation of India Limited, Northern Region, 6th Floor, 3rd Block,

Delhi IT Park, Shastri Park, New Delhi-110053

EOI Notice No: RCIL/NR RO/EOI/MKTG/2024-25/2 DATED 29.11.2024.

RailTel Corporation of India Ltd., (here after referred to as "RailTel") invites EOIs from RailTel's Empaneled Partners for Selection of Business Partner for "Hiring of Dark Web Services with Three (3) Years Support for Customer of RailTel (CoR)"

The details are as under:

#### **SCHEDULE OF EVENTS**

Date of EOI Floating	29 <sup>th</sup> November 2024
Last date for submission of Bids against EOI	3 <sup>rd</sup> Dec 2024 at 15:00 Hours
Opening of Bids received against EOI	3 <sup>rd</sup> Dec 2024 at 15:30 Hours
Number of copies to be submitted	Single Stage (Single Packet System)
EOI document cost inclusive tax (non-refundable)	Nil
EOI processing fee inclusive tax (non-refundable)	Rs. 8,850/-
Estimated amount of EOI	Rs. 2,12,08,000 /- (Including GST)
EMD*	Rs. 2,12,080/ -
Bid Submission Mode	Online on https://railtel.enivida.com

Note: RailTel reserves the right to change the above dates at its discretion.

# **Earnest Money Deposit (EMD)**

Bidder has to submit EMD of Rs. 2,12,080 /- in the form of online bank transfer only through NEFT/RTGS with this EOI.

The EMD should be in the favour of RailTel Corporation of India Limited payable at Delhi through online bank transfer/RTGS / NEFT/BG. Partner needs to share the online payment transfer details like UTR No. date and Bank along with the proposal.

# EMD can be submitted in any of the following form:

- **NEFT/ RTGS:** Account Name: RailTel NR Collection Account Bank Name: Union Bank of India Branch Name: Connaught Place Delhi Account Number: 307801010917906 IFSC Code: UBIN0530786 MICR Code: 110026006 or
- ii. Offers not accompanied with EMD shall be summarily rejected.
- iii. The EMD may be forfeited if a bidder withdraws or amends its/his EoI or impairs or derogates from the EoI in any respect within the period of validity of the EoI or in the case of a successful bidder, if the bidder fails to accept the Purchase order/LOA or fails to furnish performance bank guarantee (security deposit).

Eligible Business Associates are required to direct all communications related to this Invitation for EoI document, through the following Nominated Point of Contact persons:

#### **Contact Details for this EOI:**

Level: 1 Contact: Sh. Akash Barha, AGM/Marketing

Email: akash@railtelindia.com Contact: +91-9717644170

Level: 2 Contact: Sh. Pushpender Kumar, GM/Marketing

Email: pushpenderkumar@railtelindia.com Contact: +91-9871146592

/\* CoR stands for Customer of RailTel.

#### Note:

- 1. The EOI response is invited from eligible Empaneled Partners of RailTel only.
- 2. All the document must be submitted with proper indexing and page no.
- 3. Only those bids shall be opened, which have been submitted within the stipulated time as mentioned in this EOI document.
- 4. Bidder has to agree to comply with all OEM technical & financial documentation including MAF, Technical certificates/others as per end-to-end requirement mentioned in the end customer's RFP enclosed along with this EoI.
- 5. Bidder also undertake to submit MAF of major items of the proposed solution and other documents required in the end Customer Organization's tender in favour of RailTel against the proposed products and solutions. The selected BA has to provide MAF from the OEM in the name of RailTel.
- 6. The selected bidder will have to accept all Terms & Conditions of CoR RFP on back-to-back basis.
- 7. Only, the eligibility clause/criteria and marks scoring criteria for SI/BA (Prospective BA/SI) as mentioned in CoR's RFP is not applicable on the bidder/BA applying against this EOI. Rest all Terms & Conditions of CoR's RFP floated for pertinent tender will be complied by SI/BA/bidders.
- 8. However, OEM considered by SI for this project have to mandatorily comply all the eligibility & technical criteria/compliance on back-to-back basis in line with COR RFP and corrigendum(s) issued thereof.
- 9. No exemption/relaxation is applicable to MSME/Startups.
- 10. Bidder may submit their response in form of duly signed and stamped and **submit techno-commercial bid at the E-nivida portal through Online mode**, within the stipulated date and time, as mentioned in this EOI document.
- 11. Only those bids shall be opened, which have been submitted within the stipulated time as mentioned in this EOI document.

#### 1. About RailTel

RailTel Corporation of India Ltd (RailTel) is one of the largest neutral telecom infrastructure providers in the country owning a Pan-India optic fibre network on exclusive Right of Way (ROW) along Railway track. The OFC network presently reaches to over 4500 towns & cities of the country including several rural areas. With its Pan India high-capacity network, RailTel is working towards creating a knowledge society at various fronts. The portfolio of services provided by RailTel includes Data Centre & DR services, Tele-presence as a service, NLD services, IP-1 services, Internet and Broadband services on a pan-India basis.

Equipped with an ISO 9001, 20000-1:2011 & 27000 certification, RailTel offers a wide gamut of managed telecom services to Indian Telecom market including Managed lease lines, Tower colocation, MPLS based IP-VPN, Internet, Data Centre services, NGN based voice carriage services to Telecom Operators, Dark fiber leasing to MSOs/LCOs. The major customer segment for RailTel comprises of Enterprises, Banks, Government Institutions/Department, Educational Institutions/Universities, Telecom Service Providers, Internet Service Providers, MSOs, etc. RailTel being a "Nav-Ratna (Category-I)" PSUis steaming ahead in the enterprise segment with the launch of various services coupled with capacity augmentation in its Core network.

#### 2. Background of EOI

RailTel Corporation of India Ltd (hereafter referred to as 'RailTel') an ICT arm of Indian Railways has been in the forefront of building innovative platforms and solutions and vision to build range of Information and Communication Technology (ICT) Services for its customers.

RailTel has participated in CoR Tenders (as per para 3.2) & intends to execute the work "Hiring of Dark Web Services with Three (3) Years Support for Customer of RailTel (CoR)" and accordingly seeks to select a suitable partner to execute the works.

The details of pertinent tender are as below:

Tender Title: "Hiring of Dark Web Services with Three (3) Years Support for Customer of RailTel (CoR)"

RailTel invites EOIs from RailTel's Empaneled Partners for the selection of suitable partner for execution of above-mentioned work of our prestigious customers on back to back basis. The empaneled partner is expected to have excellent execution capability and good understanding of the local environment.

#### 3. Scope of Work

1. "Hiring of Dark Web Services with Three (3) Years Support for Customer of RailTel (CoR)" Please refer **Appendix(A)** and **Appendix(B)** for complete details of Scope of Work and Technical Specifications and Requirement)

# 4. Partner Selection: -

Interested partners may note that this is a Single stage single Packet  $\operatorname{\mathsf{Bid}}$  .

4.1 (i) Technical Bid contains following: -

# Eligibility Criteria: -

S.No.	Туре	Description	Document Required
1	Empanelment	Bidder must be empanelled with RailTel as business associate as on date of bid submission.	Copy of Empanelment letter and Empanelment PBG/EMD submitted, if any.
2	Turnover	The bidder must have cumulative turnover at least 150% of the EOI value in the last three financial year ending 31st Mar,2024 and up to the date of inviting of EOI.	Audited Financial Statement.
3	Net Worth	The bidder must have positive net worth in last 3 FY i.e (FY 21-22, FY22-23, FY23-24) ending 31st March 2024.	Audited Financial Statement.
4	Experience	The bidder must have executed similar work in last 3 years ending last day of month previous to the one in which EOI is invited.  1. One similar work of not less than 35% of the value of EOI Estimate.  OR  2. Two similar works each of not less than 20% of the value of EOI Estimate.  OR  3. Three similar works each of not less than 15% of the value of EOI Estimate.  Definition of similar work: Any work related to Supply, Installation, Commissioning, and Integration with exiting IT Infrastructure/IT/ICT/Telecom/Networking/ITeS/ with the same or higher specifications as per scope of work mentioned in the bid document for any Government department or Public Sector Units or public listed companies.  Note: Ongoing works will be considered for value of completed work (minimum 70% work completion) certified by PO issuing authority / customer mentioning completed work value on the certificate	Copy of Purchase/ Work Order & completion certificate issued by customer / PO issuing authority.  The bidder must provide details of a personnel for verification purpose at PO/ certificate issuing organization clearly mentioning name of client, designation, contact number and mail ID on bidder's letter head.  For ongoing works: Ongoing works will be considered for value of completed work (minimum 70% work completion) certified by PO issuing authority / customer mentioning completed work value on the
		along with satisfactory completion certificate for work completed so far. It shall be additional to above mentioned clause.	certificate along with satisfactory completion certificate for work completed so far.

# Evaluation of offer

- (a) During evaluation of offer, if required RailTel may ask clarification from the bidder.
- (b) Additional features offered by the bidder, over and above the ones asked for in the tender documents, shall not be considered for evaluation of bids.
- (c)The bidder should make available the offered products, if desired during technical evaluation of offered equipment for testing and benchmarking at any testing facility approved by RailTel.
- (e) Inter se position of the offers will be determined on total cost which will include basic rate, custom duty, CGST, SGST, IGST, UTGST, freight, insurance and any other charge or cost quoted by the tenderer, including GST payable, on reverse charge by RailTel.
  - (ii) Compliance Requirements for Interested Bidders: -
  - (a) The interested bidder should be an **Empaneled Partner** with RailTel on the last date of bid submission of EOI & has to provide relevant documents to qualify for this EOI.
  - (b) The interested bidder should submit **Earnest Money Deposit (EMD)** if applicable, in the format as mentioned in this EOI document along with the bid.
  - (c) The Bidder should not be backlisted by any State / Central Government Ministry / Department/ Corporation / Autonomous Body on the last date of submission of EOI. This should be provided on letterhead duly signed and stamped by authorized signatory.
  - (d) The bid should be duly signed and submitted by Authorized Signatory. The bidder has to submit notarized of non-judicial stamp paper of appropriate value Power of Attorney having authorized signatory's nomination along with board resolution in favour of **power of attorney**.
  - (e) **Undertaking on letterhead duly signed and stamped by authorised signatory** for unconditional Acceptance of the Tender document of CoR and any Other/General Document of CoR Tender RFP along with all the corrigendum and addendum.
  - (f) Selected partner should not submit directly or indirectly any techno-commercial solution/association with any other Organization once selected in this EOI (before and after submission of proposal to prospective customer Organization by RailTel).
  - (g) The interested bidder should not be seeking / extending / exploring similar arrangements / engagements with any other organization except RailTel.
  - (h) Delivery timelines for supply providing end to end services by the selected bidder is as per CoR Terms & conditions.
  - (i) <u>Transfer and Sub-letting</u>: The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose-off the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.
  - (j) Bidder also undertake to submit MAF of major items of the proposed solution and other

documents required in the end Customer Organization's tender in favour of RailTel against the proposed products and solutions. The selected BA has to provide MAF from the OEM in the name of RailTel.

- (k) The selected bidder will have to accept all Terms & Conditions of the EOI.
- (I) The bidder has to mandatorily submit notarized Annexure-06 on non-judicial stamp paper of Rs. 100, else bid shall be summarily rejected.
- (m)The interested bidder should be in compliance to insertion of Rule 144(xi) in the GFR, 2017 vide office OM no. 6/18/2019-PPD dated 23-July-2020 issued by Ministry of Finance, Government of India, including revisions.
- (n) The interested bidder should **not be backlisted** by any State / Central Government Ministry / Department / Corporation / Autonomous Body on the last date of submission of EOI. There should not be any ongoing or past, arbitration case(s) between 'RailTel or Organizations under Indian Railways' and 'Interested Bidder' on the last date of submission of EOI.
- (o) The interested bidder shall not have a conflict of interest with one or more bidding parties. Participation of interested bidder(s) with a conflict-of-interest situation will result in the disqualification of all bids in which it is involved. A bidder may be in a conflict of interest with one or more parties if including but not limited to: (1) Have controlling shareholders as his/her family members viz. spouse, son, daughter, father, mother or brother etc. in common or; (2) Have a relationship with each other directly or through common third parties that puts them in a position to have access to information about or influence on the bid of another interested partner.
- (p) The interested partner should have a valid Goods and Service Tax Identification Number (GSTIN), as on the last date of submission of EOI.
- (q) The interested bidder should submit duly signed and stamped EOI cover letter as per the format mentioned at Annexure-01 of this EOI document, as unconditional submission of meeting the clauses mentioned above, from Clause (a) to (u).
- (i) Prospective bidder's bid evaluation will be done based on above mentioned documents.
- (ii) Based on evaluation of outcome against 4.1 (i) complying eligibility criterion & 4.1 (ii) compliances requirement, whoever may qualify may be treated as Technically qualified partner.

#### 4.2 Financial Bid:

For the opened bid as per outcome of Clause 4.1 above, the bidder will be selected on the lowest quote (L-1) basis for complete 'Scope of Work' as mentioned in the EOI document and documents of technical specifications subject to the respective overall bid is in compliance to the requirements of this EOI.

The so selected partner will be termed as 'Commercially Suitable Partner (hereafter referred to as 'CSP')'. It is re-mentioned that the final selection of CSP will be on the L-1 basis only. Further, RailTel reserves the right to have negotiation with the CSP.

If COR calls RailTel for negotiations/reverse auction/reverse bid on offered commercial, RailTel will negotiate with selected CSP on back to back basis

#### 1. Other Terms & Conditions

As of now, EoI response from interested partners is invited considering that the selected partner will responsible for delivering of complete 'Scope of Work' as mentioned in the EOI document and subsequent corrigendum. However, RailTel at its discern, may take- up a certain portion / percentage of 'Scope of Work' by communicating to the CSP at any point of time during the engagement period. (The day at which 'CSP' is declared, will mark the start of engagement period. The period will be valid till final outcome of this tender is announced by CoR. In case, RailTel comes out to be winner of the CoR tender, then the engagement period will get auto-extended to the period RailTel serves CoR for the concerned tender, unless terminated earlier by RailTel as per terms and conditions mentioned in this EoI document). In this scenario, commercial engagement with the CSP will be for that portion / percentage only, which has not been taken by RailTel. Accordingly, resultant value of work will be derived on the basis of negotiated (in case) commercial bid of the CSP.

If COR extends the services beyond its engagement period, it will be extended for CSP on back to back basis on mutual consent.

# 2. Proposal Preparation and Submission Cost

The interested partner is responsible for all costs incurred in connection with participation in this EOI process, including, but not limited to, cost incurred in conduct of informative and other diligence activities, participation in meetings/discussions/presentations, preparation of proposal, in providing any additional information required by RailTel to facilitate the evaluation process or all such activities related to the bid process. RailTel will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process. This EOI document does not commit to award a contract or to engage in negotiations.

#### 3. Amendment to EOI Document

At any time prior to the deadline for submission of bids, RailTel, may, for any reason can modify the EOI document by an amendment. All the amendments made in the document would be informed by displaying on RailTel's (www.railtelindia.com) website only. The interested bidders are advised to visit the RailTel website on regular basis for checking necessary updates. RailTel also reserves the rights to amend the dates mentioned in this EOIfor bid process. RailTel may, at its discretion, extend the last date for receipt of EoI response.

#### 4. Bid Period

- a. Bid of Interested partners shall remain valid for the period of 45 days from the last date of submission of EOI, as mentioned in this EOI document.
- b. RailTel may request for an extension of the period of validity. The validity of the 'EMD', should also be suitably extended if called upon to do so by RailTel. The request and the responses thereto shall be made in writing through e-mail communication only. Further, whenever the bid validity

extension is submitted by the interested partner, it should be ensured by interested partner that their PBG related to the empanelment should have minimum validity of 90 days from the last date of extended bid validity period.

#### 5. Right to Terminate the Process

RailTel may terminate the EOI process at any time without assigning any reason. RailTel makes no commitments, express or implied, that this process will result in a business transaction with anyone. This EOI does not constitute an offer by RailTel. The interested bidder's participation in this process may result in RailTel selecting the CSP to engage in further discussions and negotiations toward execution of a contract. The commencement of such negotiations does not, however, signify a commitment by RailTel to execute a contract or to continue negotiations. RailTel may terminate negotiations at any time without assigning anyreason.

#### 6. Language of Bid

The bid prepared by the interested partner and all correspondence and documents relating to the bids exchanged by the bidder and RailTel, shall be written in English Language, provided that any printed literature furnished by the Bidder in another language shall be accompanied by an English translation in which case, for purposes of interpretation of the bid, the English translation shall govern. If any supporting documents submitted are in any language other than English, translation of the same in English language is to be duly attested by the Authorized Signatory of the interested partner.

#### 7. Submission of Bid

- a. The interested bidder should take into account any Corrigendum to this EOI document that may have been published before submitting their EOI response. The bid is to be submitted in the mode as mentioned in this EOI document. EOI response submitted in anyother mode will not be entertained.
- b. Interested bidders in their own interest are advised to submit the EOI response well in time before the last date and hence to avoid any inconvenience at the last moment.
- c. An Organization / Interested Bidder can submit only 'One EOI Response'. Submission of multiple EOI Response by interested bidder(s) may lead to rejection of all of its bid.

### 8. Rights to Accept / Reject any or all EOI Response

RailTel reserves the right to accept or reject any EOI Response, and to annul thebidding process and reject all Bids at any time prior to award of the Contract, without therebyincurring any liability to the affected interested bidder(s), or any obligation to inform the affected Bidders of the ground for RailTel's action.

### 9. Payment Terms

- a. Payment will be on 'back-to-back' basis and as per the payment terms and condition of the work order placed by RailTel's Customer.
  - i) 60% payment of services hired shall be released only after Deployment of Dark Web services as per clause 2 above.
  - ii) 20% payment of services hired shall be released after completion of 12 months from date of deployment of services.
  - iii) 15% payment of services hired shall be released after completion of 24 months from date of deployment of services.
  - iv) Balance 5% payment of services hired shall be released after completion of 36 months from date of deployment of services.
- b. Payment will be released after receiving the invoice for the work / services and after RailTel has received the payment from the Customer for the same work / services. Any deduction /Penalties levied by Customer on invoices of RailTel will be carried back-to-back and will be deducted from CSP's invoices, subject to the cause to deduction / penalty is due to deviation in terms and conditions of service standards by the CSP.
- c. No advance payment will be given to selected BA if RailTel gets the same from end customer.
- d. Documents list required at the time of payment/invoice submission by selected bidder shall be:
  - i Original Tax Invoice/ e-invoice.
  - ii PO copy
  - iii Submission/Declaration of applicable BG amount against PO issued to selected bidder/vendor.
  - iv Warranty Certificate.
  - v Delivery Challan.
  - vi Installation and Commissioning certificate.
  - vii All payments to be made directly to the bidder through online payment mode. For this purpose, the bidder shall submit details of Bank Account as per RailTel's standard format. RailTel shall be entitled to deduct Income Tax in case applicable and other taxes at source in accordance with the provision of Income Tax Act/other taxation laws as applicable from time to time. In case of deduction necessary TDS certificates shall be issued by RailTel.

#### 10. Performance Bank Guarantee (PBG)

**14.1** In case of successful award of work for any or all of COR to RailTel and subsequent engagements with CSP, The CSP shall at its own expense, deposit with department, within fifteen (15) days of the notification of award (done through issuance of the Purchase Order / Work Order etc.) and communicated through email, an unconditional and irrevocable intergvalidi Guarantee (PBG)

from a Nationalized/ Commercial Scheduled Indian Bank as per the format enclosed in this EOI, payable on demand, for the due performance and fulfilment of the contract by the CSP for each of individual COR. This PBG will be for an amount of 5 (%)' of the contract value. All charges whatsoever such as premium, commission, etc. with respect to the PBG shall be borne by the CSP. Besides, if the total BG amount comes upto ₹05 Lakhs, then same may be deposited through DD/RTGS/NEFT. Along with submission of PBG, CSP needs to submit PBG issuing bank's SFMS report. The SFMS report is also to be submitted in case of renewal / extension of PBG.

- 14.2The Bank Guarantee shall be valid up to ninety (90) days after the end of completion of Service Contract Period as required by COR (i.e 39 months) as per CoR whichever is higher beyond the date of completion of all Contractual obligations. The PBG may be discharged / returned by RailTel upon being satisfied that there has been no due performance of the obligations of the CSP under the contract. However, no interest shall be payable on the PBG. In the event, CSP being unable to service the contract for whatsoever reason, RailTel would invoke the PBG at its discern. Notwithstanding and without prejudice to any rights whatsoever of RailTel under the contract in the matter, the proceeds of the PBG shall be payable to RailTel as compensation for any loss resulting from the CSP's failure to complete its obligations under the contract. RailTel shall notify the CSP in writing of the exercise of its right to receive such compensation within 14 days, indicating the contractual obligation(s) for which the CSP is in default.
  - **14.3** RailTel shall also be entitled to make recoveries from the CSP's bills, PBG or from any other amount due to him, the equivalent value of any payment made to him due to inadvertence, error, collusion, misconstruction or misstatement.
- **14.4** If the service period gets extended by virtue of extension of same by Customer, PBG should also be extended accordingly.
- **14.5** During the contract period, RailTel may issue Purchase Order(s) for the additional services ordered by Customer (in case) to RailTel in same Tender Reference. In such scenario(s) also, Clause No. **14.**1. to Clause No. **14.**4. are to be followed by the CSP.
- **14.6** In case the Customer has sought PBG of the contract in the terms of Indemnity Bond from RailTel, the selected bidder has to provide the equivalent value PBG from scheduled Bank to RailTel. No Indemnity Bond from Selected Bidder will be accepted in lieu of PBG from Scheduled Bank.
- 14.7 Detail for online SFMS confirmation using the plate form is as below:
  - BG advising message IFN 760COV/ IFN 767COV via SFMS
  - To mandatorily send the Cover message at the time of BG issuance.
  - IFSC Code of ICICI Bank to be used (ICIC0000007).
  - Mention the unique reference (RAILTEL6103) in field 7037.
  - Customer ID: 571916103,
  - Unique identifier for Field 7037: RCIL571916103.

# 11. Details of Commercial Bid / Financial Bid

15.1 Interested partner should submit commercial bid strictly as per the format mentioned under the EOI document or subsequent corrigendum (if any).

- 15.2 The commercial bid should clearly bring out the cost of the services with detailed break -up of taxes.
- 15.3 The rates mentioned in the commercial bid of the CSP will form basis of commercial transaction between RailTel and bidder.
- 15.4 The quantity of 'Line Items' may vary at the time of placing of Purchase Order orduring the Contract Period, as communicated by Customer (in case) to RailTel. In such scenarios, the 'Per Unit' cost will be considered to arrive on contractual amount between RailTel and CSP.
- 15.5 It is also possible that Customer may surrender / increase, some or all of the quantities of service items ordered to RailTel during the contract period and accordingly the contractual amount between RailTel and CSP shall be considered, at sole discern of RailTel.
- 15.6 It is also possible that during the contract period, Customer may raise Purchase Order to RailTel for the line items (and respective quantities) which are not mentioned in this current EOI. In such scenario, RailTel at its sole discretion, may extend the scopeof the contract with CSP by placing order, on back-to-back basis.
- 15.7 In addition to the Payment Terms, all other Contractual Terms will also be on 'back-to-back' basis between RailTel and CSP.
- 15.8 Delivery Period: The selected bidder has to comply the SoR delivery terms from the date of issue of confirmed LOA/PO. All clauses / terms & conditions of CoR (Customer of RCIL) including SOR, payment terms, scope of work, SLA/LD/penalty are applicable on back to back basis as per the CoR (Customer of RCIL). Delivery timelines for supply and providing end to end services by the selected bidder is as per CoR T&C including delivery period from the date of issuance of work order which is in line with the delivery timelines set by the end customer.

## 12. Duration of the Contract Period

The contract duration shall be same as of Customer contract duration with RailTel until otherwise terminated earlier. **Indicative contract duration is 3 year**, unless otherwise terminated earlier/extended as mentioned in this EOI document. The contract duration can be renewed /extended by RailTel at its discern, in case Customer extends / renews services with RailTel by virtue of extending / renewing / new issuance of one or more Purchase Order(s) placed by Customer to RailTel.

### 13. Restrictions on 'Transfer of Agreement'

The CSP shall not assign or transfer its right in any manner whatsoever under the contract / agreement to a third party or enter into any agreement for sub-contracting and/orpartnership relating to any subject matter of the contract / agreement to any third party eitherin whole or in any part i.e., no subcontracting / partnership / third party interest shall be created.

### 14. Suspension, Revocation or Termination of Contract / Agreement

- a. RailTel reserves the right to suspend the operation of the contract / agreement, at any time, due to change in its own license conditions or upon directions from the competent government authorities, in such a situation, RailTel shall not be responsible for any damage or loss caused or arisen out of aforesaid action. Further, the suspension of the contract / agreement will not be a cause or ground for extension of the period of the contract / agreement and suspension period will be taken as period spent. During this period, no chargesfor the use of the facility of the CSP shall be payable by RailTel.
  - b. RailTel may, without prejudice to any other remedy available for the breach of any conditions of agreements, by a written notice of Three (03) month, terminate/or suspend the contract /agreement under any of the following circumstances:
- a) The CSP failing to perform any obligation(s) under the contract / agreement.
- b) The CSP failing to rectify, within the time prescribed, any defect as may be pointed out by RailTel.
- c) Non adherence to Service Level Agreements (SLA) which RailTel has committed to Customer for the pertinent tender.
- d) The CSP going into liquidation or ordered to be wound up by competent authority.
- e) If the CSP is wound up or goes into liquidation, it shall immediately (and not more than a week) inform about occurrence of such event to RailTel in writing. In that case, the written notice can be modified by RailTel as deemed fit under the circumstances. RailTel may either decide to issue a termination notice or to continue the agreement by suitably modifying the conditions, as deemed fit under the circumstances.
- f) It shall be the responsibility of the CSP to maintain the agreed Quality of Service, even during the period when the notice for surrender/termination of contract / agreement is pending and if the Quality of Performance is not maintained, during the said notice period, it shall be treated as material breachliable for termination at risk and consequent of which CSP's PBG related to contract / agreement along with PBG related to the Empanelment Agreement with RailTel shall be forfeited, without any further notice.
- g) Breach of non-fulfillment of contract / agreement conditions may come to the notice of RailTel through complaints or as a result of the regular monitoring. Wherever considered appropriate RailTel may conduct an inquiry either Suo- moto or on complaint to determine whether there has been any breach in compliance of the terms and conditions of the agreement by the successful bidder or not. The CSP shall extend all reasonable facilities and shall endeavor to remove the hindrance of every type upon such inquiry. In case of default by the CSP in successful implementation and thereafter maintenance of services / works as per the conditions mentioned in this EOI document, the PBG(s) of CSP available with RailTel can be forfeited.

#### 15. Dispute Settlement

a. In case of any dispute concerning the contract / agreement, both the CSP and RailTel shall try to settle the same amicably through mutual discussion / negotiations. Any unsettled dispute shall be settled in terms of Indian Act of Arbitration and Conciliation 1996 orany amendment thereof. Place of Arbitration shall be New Delhi.

- b. The arbitral tribunal shall consist of the Sole Arbitrator. The arbitrator shall be appointed by the Chairman & Managing Director (CMD) of RailTel Corporation of India Ltd.
- c. All arbitration proceedings shall be conducted in English.

#### 16. Governing Laws

The contract shall be interpreted in accordance with the laws of India. The courtsat New Delhi shall have exclusive jurisdiction to entertain and try all matters arising out of this contract.

# 17. Statutory Compliance

- During the tenure of this Contract nothing shall be done by CSP in contravention of law, act and/ or rules/regulations, there under or any amendment thereof and shall keep RailTel indemnified in this regard.
- b. The Bidder shall comply and ensure strict compliance by his/her employees and agents of all applicable Central, State, Municipal and Local laws and Regulations and undertaketo indemnify RailTel, from and against all levies, damages, penalties and payments whatsoever as may be imposed by reason of any breach or violation of any law, rule, including but not limited to the claims against RailTel or its Customer under Employees Compensation Act, 1923, The Employees Provident Fund and Miscellaneous Provisions Act, 1952, The Contract Labor (Abolition and Regulation) Act 1970, Factories Act, 1948, Minimum Wages Act and Regulations, Shop and Establishment Act and Labor Laws which would be amended/modifiedor any new act if it comes in force whatsoever, and all actions claim and demand arising therefrom and/or related thereto.

### 18. Intellectual Property Rights

- a. Each party i.e., RailTel and CSP, acknowledges and agree that the other party retains exclusive ownership and rights in its trade secrets, inventions, copyrights, and other intellectual property and any hardware provided by such party in relation to this contract / agreement.
- b. Neither party shall remove or misuse or modify any copyright, trademark or anyother proprietary right of the other party which is known by virtue of this EoI and subsequent contract in any circumstances.

### 19. Severability

In the event any provision of this EOI and subsequent contract with CSP is held invalid or not enforceable by a court of competent jurisdiction, such provision shall beconsidered separately and such determination shall not invalidate the other provisions of the contract and Annexure/s which will be in full force and effect.

# 20. Force Majeure

a. If during the contract period, the performance in whole or in part, by other party, of any obligation under this is prevented or delayed by reason beyond the control of the parties including war, hostility, acts of the public enemy, civic commotion, sabotage, Act of State or direction from Statutory Authority, explosion, epidemic, quarantine restriction, strikes and lockouts (as are not limited to the establishments and facilities of the parties), fire, floods, earthquakes, natural calamities or any act of GOD (hereinafter referred to as EVENT) provided notice of happenings of any such event is given by the affected party to the other, within twenty one (21) days from the date

- of occurrence thereof, neither party shall have any such claims for damages against the other, in respect of such non-performance or delay in performance. Provided service under this contract shall be resumed as soon as practicable, after such EVENT comes to an end or ceases to exist.
- b. In the event of a Force Majeure, the affected party will be excused from performance during the existence of the force Majeure. When a Force Majeure occurs, the affected party after notifying the other party will attempt to mitigate the effect of the Force Majeure as much as possible. If such delaying cause shall continue for more than sixty (60) days from the date of the notice stated above, the party injured by the inability of the other to perform shall have the right, upon written notice of thirty (30) days to the other party, to terminate this contract. Neither party shall be liable for any breach, claims, and damages against the other, in respect of non-performance or delay in performance as a result of ForceMajeure leading to such termination.

# 21. Indemnity

- a. The CSP agrees to indemnify and hold harmless RailTel, its officers, employees and agents (each an "Indemnified Party") promptly upon demand at any time and from time to time, from and against any and all losses, claims, damages, liabilities, costs (including reasonable attorney's fees and disbursements) and expenses (collectively, "Losses") to whichthe Indemnified party may become subject, in so far as such losses directly arise out of, in any way relate to, or result from:
  - b. Any mis-statement or any breach of any representation or warranty made by CSP or
  - 25.2.1 The failure by the CSP to fulfill any covenant or condition contained in this contract by any employee or agent of the Bidder. Against all losses or damages arising from claims by third Parties that any Deliverables (or the access, use or other rights thereto), created by CSP pursuant to this contract, or any equipment, software, information, methods of operation or other intellectual property created by CSP pursuant to this contract, or the SLAs (i) infringes a copyright, trade mark, trade design enforceable in India, (ii) infringes a patent issues in India, or (iii) constitutes misappropriation or unlawful disclosure or used of another Party's trade secrets under the laws of India (collectively, "Infringement Claims"); or
  - 25.2.2 Any compensation / claim or proceeding by any third party against RailTel arisingout of any act, deed or omission by the CSP or
  - 25.2.3 Claim filed by a workman or employee engaged by the CSP for carrying out workrelated to this agreement. For the avoidance of doubt, indemnification of Lossespursuant to this section shall be made in an amount or amounts sufficient to restore each of the Indemnified Party to the financial position it would have been in had the losses not occurred.
  - 25.2.4 Any payment made under this contract to an indemnity or claim for breach of any provision of this contract shall include applicable taxes.

#### 22. Limitation of Liability towards RailTel

- a. The CSP liability under the contract shall be determined as per the Law in force for the time being. The CSP shall be liable to RailTel for loss or damage occurred or caused orlikely to occur on account of any act of omission on the part of the CSP and its employees (direct or indirect), including loss caused to RailTel on account of defect in goods or deficiencyin services on the part of CSP or his agents or any person / persons claiming through under said CSP, However, such liability of the CSP shall not exceed the total value of the contract.
- b. This limit shall not apply to damages for bodily injury (including death) and damage to real estate

property and tangible personal property for which the CSP is legally liable.

## 23. Confidentiality cum Non-disclosure

- a. The Receiving Party agrees that it will not disclose to third party/parties any information belonging to the Disclosing Party which is provided to it by the Disclosing Party before, during and after the execution of this contract. All such information belonging to the Disclosing Party and provided to the Receiving Party shall be considered Confidential Information. Confidential Information includes prices, quotations, negotiated issues made before the execution of the contract, design and other related information. All information provided by Disclosing Party to the Receiving Party shall be considered confidential even if it is not conspicuously marked as confidential.
- b. Notwithstanding the foregoing, neither Party shall have any obligations regarding non-use or non-disclosure of any confidential information which:
- 27.2.1 Is already known to the receiving Party at the time of disclosure:
- 27.2.2 Is or becomes part of the public domain without violation of the terms hereof;
- 27.2.3 Is shown by conclusive documentary evidence to have been developed independently by the Receiving Party without violation of the terms hereof:
- 27.2.4 Is received from a third party without similar restrictions and without violation of this or a similar contract.
  - c. The terms and conditions of this contract, and all annexes, attachments and amendments hereto and thereto shall be considered Confidential Information. No news release, public announcement, advertisement or publicity concerning this contract and/or its contents herein shall be made by either Party without the prior written approval of the other Party unless such disclosure or public announcement is required by applicable law.
  - d. Notwithstanding the above, information may be transmitted to governmental, judicial, regulatory authorities, if so, required by law. In such an event, the Disclosing Party shall inform the other party about the same within 30 (thirty) Days of such disclosure.
  - e. This Confidentiality and Non-Disclosure clause shall survive even after the expiryor termination of this contract.

### 24. Assignment

Neither this contract nor any of the rights, interests or obligations under this contract shall be assigned, in whole or in part, by operation of law or otherwise by any of the Parties without the prior written consent of each of the other Parties. Any purported assignment without such consent shall be void. Subject to the preceding sentences, this contract will be binding upon, inure to the benefit of, and be enforceable by, the Parties and their respective successors and assigns.

### 25. Insurance

The CSP agrees to take insurances to cover all the elements of the project under this EOI including but not limited to Manpower, Hardware, Software etc. as per tender specified terms.

#### 26. Exit Management

- a. Exit Management Purpose
- 30.1.1 This clause sets out the provision, which will apply during Exit Management period. The parties shall ensure that their respective associated entities carry outtheir respective obligation set out in this Exit Management Clause.
- 30.1.2 The exit management period starts, in case of expiry of contract, at least 03 months prior to the date when the contract comes to an end or in case of termination contract, on the date when the notice of termination is sent to the CSP. The exit management period ends on the date agreed upon by RailTel or Three (03) months after the beginning of the exit management period, whichever is earlier.
- b. Confidential Information, Security and Data: CSP will promptly, on the commencement of the exit management period, supply to RailTel or its nominated agencies the following (if asked by RailTel in writing):
  - 30.2.1 Information relating to the current services rendered and performance data relating to the performance of the services; documentation relating to the project, project's customized source code (if any); any other data and confidential information created as part of or is related to this contract;
  - 30.2.2 All other information (including but not limited to documents, records and agreements) relating to the services reasonably necessary to enable RailTel andits nominated agencies, or its replacing vendor to carry out due diligence in order to transition the provision of the services to RailTel or its nominated agencies, or its replacing vendor (as the case may be).
- c. Employees: Promptly on reasonable request at any time during the exitmanagement period, the CSP shall, subject to applicable laws, restraints and regulations (including in particular those relating to privacy) provide RailTel a list of all employees (with job titles and communication address), dedicated to providing the services at the commencement of the exit management period; To the extent that any Transfer Regulation does not apply to any employee of the CSP, RailTel or the replacing vendor may make an offerof contract for services to such employees of the CSP and the CSP shall not enforce or impose any contractual provision that would prevent any such employee from being hired by RailTel or any replacing vendor.
- d. Rights of Access to Information: Besides during the contract period, during the exit management period also, if asked by RailTel in writing, the CSP shall be obliged to provide an access of information to RailTel and / or any Replacing Vendor in order to make an inventoryof the Assets (including hardware / software / active / passive), documentations, manuals, catalogues, archive data, Live data, policy documents or any other related material.

**Note**: RailTel at its sole discern may not enforce any or all clauses / sub-clauses under the 'Exit Management' clause due to administrative convenience or any other reasons as deemed fit.

#### 27. Waiver

Except as otherwise specifically provided in the contract, no failure to exercise ordelay in exercising, any right, power or privilege set forth in the contract will operate as a waiver of any right, power or privilege.

### 28. Changes in Contract Agreement

No modification of the terms and conditions of the Contract Agreement shall be made except by written amendments signed by the both CSP and RailTel.

# 29. Liquidated Damages for Delay by Contractor:

If the contractor fails to complete the entire scope of work within the time specified in the Letter of award or any extension thereof, the contractor shall pay to Owner as liquidated damages and not as penalty, a sum of half percent (0.5%) of the Contract Price for each calendar week of delay or part thereof. The total liquidated damages for delay under the contract shall, however, be subject to a maximum of five percent (5%) of the total contract price.

#### **EOI COVER LETTER**

(On Organization Letter Head)

Eol Ref No.: RCIL/NR RO/EOI/MKTG/2024-25/2 DATED 29.11.2024.

General Manager (Mktg), RailTel Corporation of India Limited, Northern Region, 6th Floor, 3rd Block, Delhi IT Park, Shastri Park, New Delhi-110053

#### Dear Sir/Madam.

- 1. I, the undersigned, on behalf of M/s ......, having carefully examined the referred EOI offer to participate in the same, in full conformity with the said EOI and all the terms and conditionsthereof, including corrigendum issued till last date of submission of EOI. It is also undertaken and submitted that we are in abidance of all Clauses 4 of EOI.
- 2. I agree to abide by this Proposal, consisting of this letter, our Pre-qualification, Technical and Commercial Proposals, for a period of 60 days from the date fixed for submission of Proposals as stipulated in the EOI and modifications resulting from contract negotiations, and it shall remain binding upon us and may be accepted by you at any time before the expiration of that period.
- 3. I acknowledge that the Authority will be relying on the information provided in the Proposal and the documents accompanying the Proposal for selection of the Commercially Suitable Partner (CSP) for the aforesaid Service, and we certify that all information provided therein is true and correct; nothing has been omitted which renders such information misleading; and all documents accompanying the Proposal are true copies of their respective originals.
- 4. I undertake, if our Bid is accepted, to commence our services as per scope of work as specified in the contract document.
- 5. Until a formal Purchase Order or Contract is prepared and executed, this Bid and supplement / additional documents submitted (if any), together with your written acceptance thereof in your notification of award shall constitute a bindings contract between us.

Signature of Authorized /SignatoryName Designati

# **CHECKLIST OF DOCUMENTS FOR BID SUBMISSION**

S. No.	Document
1	EOI Cover Letter (Annexure-01)
2	EMD as per EOI document (EMD or Bank Guarantee as per annexure-07)
4	This EOI copy duly Signed and Stamped by the Authorized Signatory of Bidder
5	Compliance of eligibility criteria related documents as per Clause 3
6	Annexure-06 (Non submission may cause <b>summarily rejection</b> )
7	Any relevant document found suitable by bidder
8	Undertaking for non-blacklisting as per Annexure-8
9	Compliance to Rule 144 (xi) of GFR, 2017 as per Annexure-9
10	Power of attorney /Board Resolution for signing authority (Annexure-10)
11	(Local Content Compliance) Annexure-11
12	(Manufacturer's Authorization Form) Annexure-12

#### Note:

- 1. The technical bid should have a 'Index' at the starting and all pages of bid should be serially numbered and should be traceable as per the 'Index'.
- 2. All the submitted documents should be duly stamped and signed by the AuthorizedSignatory at each page.
- 3. The above checklist is indicative only. RailTel may ask for additional documents from the bidders, as per the requirement.

#### **Commercial Bid**

#### TO BE UPLOADED AS BOQ SHEET

Eol Ref No.: RCIL/NR RO/EOI/MKTG/2024-25/2 DATED 29.11.2024.

To,

General Manager (Mktg), RailTel Corporation of India Limited, Northern Region, 6th Floor, 3rd Block, Delhi IT Park, Shastri Park, New Delhi-110053

S.no	Description	Estimated Value (in Rs)
1	Hiring of Dark Web Services with Three (3) Years Support for Customer of RailTel (CoR)"	₹ 2,12,08,000/-
	Total Amount including GST	₹ 2,12,08,000 /-
	In words: Rupees Two Crore Twelve Lakh Eight Thousand Four Hundred Eighty-Six Only.	
	Quoted % Above /Below	%
	Quoted% Above /Below ( in Words)	

#### Note:

- 1. Bidder should clearly indicate the bidding above or below, while submitting commercial offer & quoted rates are inclusive of all type of applicable taxes, transportation & insurance. In case above/below is not mentioned, it would be considered as "below".
- 2. Unit rate shall be derived from the % rate quoted by the bidder.
- 3. Prices in price bid should be quoted in the provided format. All prices should be quoted in Indian Rupees and indicated both in figure and words. Price in words shall prevail, in the event of any mismatch.
- 4. Instructions to fill the Price Bid: Bidder should provide all prices as per the prescribed format. Bidder should not leave any field blank.

Signature of Authorised SignatoryName Designation

Company Seal

Limited

(CIN:

#### PROFORMA FOR PERFORMANCE BANK GUARANTEE

(On Stamp Paper of ₹ One Hundred)

consideration of the RailTel Corporation of India

To, General Manager (Mktg), RailTel Corporation of India Limited, Northern Region, 6th Floor, 3rd Block, Delhi IT Park, Shastri Park, New Delhi-110053

1. In

L64202DL2000GOI107905), having its registered office at Plate-A, 6 <sup>th</sup> Floor, Office Block
Tower-2, East Kidwai Nagar, New Delhi – 110023 (herein after called "RailTel") having
agreed to exempt(CIN
:) having its registered office at (hereinafter called "the said
Contractor") from the demand, under the terms and conditions of Purchase Order No.
dated made between RailTel and for (hereinafter called "the said
Agreement") of security deposit for the due fulfilment by the said Contractor of the terms
and condition contained in the said Agreement, or production of a Bank Guarantee for
Rs (Indicate the name and address
and other particulars of the Bank) (hereinafter referred to as 'the Bank') at the request
ofcontractor do herebyundertake to pay RailTel an amount
not exceeding Rs (Rs Only) against any loss or damage caused to or suffered
or would be caused to or suffered by the RailTel by reason of any breach by the said Contractor of any of the terms or conditions contained in the said Agreement.
-
2. We, the Bank do hereby undertake to pay the amounts due and payable
under this Guarantee without any demur, merely on demand from the RailTel stating that
the amount is claimed is due by way of loss or damage by the said Contractor of any of
terms or conditions contained in the said Agreement by reason of the Contractor's failure
to perform thesaid Agreement. Any such demand made on the Bank shall be conclusive as
regards the amount due and payable by the Bank under this Guarantee. However, our
liability under this guaranteeshall be restricted to an amount not exceeding Rs (Rs
Only).
3. We, the Bank undertake to pay the RailTel any money so demanded
notwithstanding any dispute or disputes raised by the Contractor in any suit

or proceedings pending before any court or Tribunal relating thereto our liability under this present being, absolute and unequivocal. The payment so made by us under this Bond shall be a valid discharge of our liability for payment there under and the Contractor shall have no

claim against us for making such payment.

4. We, the Bank further agree the remain in full force and effect during the period to the said Agreement and that it shall continue to be under or by virtue of the said Agreement have discharged or till RailTel certifies that the terms been fully and properly carried out by the said of Guarantee. Unless a demandor claim under the before	that would be taken for the performance of be enforceable till all the dues of the RailTel been fully paid an its claims satisfied or and conditions of the said Agreement have ontractor and accordingly discharges this e Guarantee is made on us in writing on or	
5. We, the Bank further agree w fullest liberty without our consent and without hereunder to vary any of the terms and condition postpone for anytime or from time to time any of the said Contractorand to forbear or enforce as the said Agreement and	t affecting in any manner our obligations ns of the Agreement or to extend time of to he powers exercisable by the RailTel against	
we shall not be relieved from our liability by reason of any such variation, or extension to the said Contractor or for any forbearance, act or omission on the part of RailTel or any indulgenceby the RailTel to the said Contractor or by any such matter or thing whatsoever which under thelaw relating to sureties would, but for this provision, have affect of so relieving us.		
This Guarantee will not be discharge due to the the Contractor.	change in the constitution of the Bank or	
( indicate the name of Bank) lastly unduring its	dertake not to revoke this Guarantee	
currency except with the previous consent of Ra	ilTel in writing.	
Dated the Day of 2024 for In the presence of Witnesses:	(Name of Bank)	
1. Signature With Date	2. Signature With DateName	
	Name	
19 DRC Papart		

**Encl**: SFMS PBG Report

#### **NON-DISCLOSURE AGREEMENT**

This Non-Disclosure Agreement (this "Agreement") is made and entered into on this day of\_, 2024 (the "Effective Date") at\_.

#### By and between

RailTel Corporation of India Limited, (CIN: L64202DL2000GOI107905), a Public Sector Undertaking under Ministry of Railways, Govt. of India, having its registered and corporate officeat Plate-A, 6th Floor, Office Block, Tower -2, East Kidwai Nagar, New Delhi-110023 & NorthernRegion office at 6th Floor, 3rd Block, Delhi IT Park, Shastri Park, New Delhi - 110053, (hereinafter referred to as 'RailTel'), which expression shall unless repugnant to the context or meaning thereof, deem to mean and include its successors and its permitted assignees of the ONE PART,

And \_) (CIN:\_\_\_\_\_), a company duly incorporated under\_\_\_\_\_ the provisions of Companies Act, having its registered office at\_\_\_\_\_, (hereinafter referred to as '\_\_'), which expression shall unless repugnant to the context or meaning thereof, deem to mean and include its successors and itspermitted assignees of OTHER PART RailTel and \_\_\_\_shall be individually referred to as "Party" and jointly as "Parties" WHEREAS, RailTel and \_\_\_\_\_\_, each possesses confidential and proprietary information related to its business activities, including, but not limited to, that information designated as confidential or proprietary under Section 2 of this Agreement, as well as technical and non-technical information, patents, copyrights, trade secrets, know-how, financial data, design details and specifications, engineering, business and marketing strategies and plans, forecasts or plans, pricing strategies, formulas, procurement requirements, vendor and customer lists, inventions, techniques, sketches, drawings, models, processes, apparatus, equipment, algorithms, software programs, software source documents, product designs and the like, and third party confidential information (collectively, the

WHEREAS, the Parties have initiated discussions regarding a possible business relationship for......

"Information");

WHEREAS, each Party accordingly desires to disclose certain Information (each Party, in such disclosing capacity, the "Disclosing Party") to the other Party (each Party, in such receiving capacity, the "Receiving Party") subject to the terms and conditions of this Agreement.

NOW THEREFORE, in consideration of the receipt of certain Information, and the mutual promises made in this Agreement, the Parties, intending to be legally bound, hereby agree as follows:

- 1. Permitted Use.
- (a) Receiving Party shall:
  - (i) hold all Information received from Disclosing Party in confidence;
  - (ii) use such Information for the purpose of evaluating the possibility of entering into a commercial arrangement between the Parties concerning such Information; and
  - (iii) restrict disclosure of such Information to those of Receiving Party's officers, directors, employees, affiliates, advisors, agents and consultants (collectively, the "Representatives") who the Receiving Party, in its reasonable discretion, deems need to know such Information, and are bound by the terms and conditions of (1) this Agreement, or (2) an agreement with terms and conditions substantially similar to those set forth in this Agreement.
- (b) The restrictions on Receiving Party's use and disclosure of Information as set forth above shall not apply to any Information that Receiving Party can demonstrate:
  - (i) is wholly and independently developed by Receiving Party without the use of Information of Disclosing Party;
  - (ii) at the time of disclosure to Receiving Party, was either (A) in the public domain, or (B) known to Receiving Party;
  - (iii) is approved for release by written authorization of Disclosing Party;or
  - (iv) is disclosed in response to a valid order of a court or other governmental bodyin the India or any political subdivision thereof, but only to the extent of, and for the purposes set forth in, such order; provided, however, that Receiving Party shall first and immediately notify Disclosing Party in writing of the order and permit Disclosing Party to seek an appropriate protective order.
- (c) Both parties further agree to exercise the same degree of care that it exercises to

protect its own Confidential Information of a like nature from unauthorized disclosure, but in no event shall a less than reasonable degree of care be exercised by either party.

# 2. <u>Designation</u>.

- (a) Information shall be deemed confidential and proprietary and subject to the restrictions of this Agreement if, when provided in:
  - written or other tangible form, such Information is clearly marked as proprietary or confidential when disclosed to Receiving Party; or
  - (ii) oral or other intangible form, such Information is identified as confidential or proprietary at the time of disclosure.
- **3.** <u>Cooperation.</u> Receiving Party will immediately give notice to Disclosing Party of anyunauthorized use or disclosure of the Information of Disclosing Party.
- **4.** Ownership of Information. All Information remains the property of Disclosing Partyand no license or other rights to such Information is granted or implied hereby.

Notwithstanding the foregoing, Disclosing Party understands that Receiving Party may currently or in the future be developing information internally, or receiving information from other parties that may be similar to Information of the Disclosing Party. Notwithstanding anything to the contrary, nothing in this Agreement will be construed as a representation or inference that Receiving Party will not develop products, or have products developed for it, that, without violation of this Agreement, compete with the products or systems contemplated by Disclosing Party's Information.

- **5.** <u>No Obligation</u>. Neither this Agreement nor the disclosure or receipt of Information hereunder shall be construed as creating any obligation of a Party to furnish Information to the other Party or to enter into any agreement, venture or relationship with the other Party.
- 6. Return or Destruction of Information.
  - (a) All Information shall remain the sole property of Disclosing Party and all materials containing any such Information (including all copies made by Receiving Party) and its Representatives shall be returned or destroyed by Receiving Party immediately upon the earlier of:
    - (i) termination of this Agreement;

- (ii) expiration of this Agreement; or
- (iii) Receiving Party's determination that it no longer has a need

for such Information.

- (b) Upon request of Disclosing Party, Receiving Party shall certify in writing thatall Information received by Receiving Party (including all copies thereof) and all materials containing such Information (including all copies thereof)have been destroyed.
- **7.** <u>Injunctive Relief</u>: Without prejudice to any other rights or remedies that a party may have, each party acknowledges and agrees that damages alone may not be an adequateremedy for any breach of this Agreement, and that a party shall be entitled to seek the

remedies of injunction, specific performance and/or any other equitable relief for anythreatened or actual breach of this Agreement

#### 8. Notice.

- (a) Any notice required or permitted by this Agreement shall be in writing and shall bedelivered as follows, with notice deemed given as indicated:
  - (i) by personal delivery, when delivered personally;
  - (ii) by overnight courier, upon written verification of receipt; or
  - (iii) by certified or registered mail with return receipt requested, upon verification ofreceipt.
- (b) Notice shall be sent to the following addresses or such other address as either Party specifies in writing.

RailTel Corporation of India limited:
---------------------------------------

Attn:

Address:

Phone:Email.:

Attn:

Address:

Phone:Email

### 9. Term, Termination and Survivability.

(a) Unless terminated earlier in accordance with the provisions of this agreement, this Agreementshall be in full force and effect for a period of years from the effective date hereof.

- (b) Each party reserves the right in its sole and absolute discretion to terminate this Agreement bygiving the other party not less than 30 days' written notice of such termination.
- (c) Notwithstanding the foregoing clause 9(a) and 9 (b), Receiving Party agrees that its obligations, shall:
  - (i) In respect to Information provided to it during the Term of this agreement, shall survive and continue even after the expiry of the term or termination of this agreement; and
  - (ii) not apply to any materials or information disclosed to it thereafter.
- **10.** Governing Law and Jurisdiction. This Agreement shall be governed in all respects solely and exclusively by the laws of India without regard to its conflicts of law principles. The Parties hereto expressly consent and submit themselves to the jurisdiction of the courts of NewDelhi.
- **11.** <u>Counterparts.</u> This agreement is executed in duplicate, each of which shall be deemed to be the original and both when taken together shall be deemed to form a single agreement.
- 12. <u>No Definitive Transaction</u>. The Parties hereto understand and agree that no contractor agreement with respect to any aspect of a potential transaction between the Parties shall bedeemed to exist unless and until a definitive written agreement providing for such aspect of thetransaction has been executed by a duly authorized representative of each Party and duly delivered to the other Party (a "Final Agreement"), and the Parties hereby waive, in advance, any claims in connection with a possible transaction unless and until the Parties have entered into a Final Agreement.

# **13.** <u>Settlement of Disputes:</u>

- (a) The parties shall, at the first instance, attempt to resolve through good faith negotiation and consultation, any difference, conflict or question arising between the parties hereto relating to or concerning or arising out of or in connection with this agreement, and such negotiation or consultation shall begin promptly after a Party has delivered to another Party a written request for such consultation.
- (b) In the event of any dispute, difference, conflict or question arising between the parties hereto, relating to or concerning or arising out of or in connection with this agreement, is not settled through good faith negotiation or consultation, the same shall be referred to arbitration by a sole arbitrator.

14. The sole arbitrator shall be appointed by CMD/RailTel out of the panel of independent arbitrators maintained by RailTel, having expertise in their respective domains. The seat and thevenue of arbitration shall be New Delhi. The arbitration proceedings shall be in accordance with the provision of the Arbitration and Conciliation Act 1996 and any other statutory amendments or modifications thereof. The decision of arbitrator shall be final and binding on both parties. The arbitration proceedings shall be conducted in English Language. The fees and cost of arbitration shall be borne equally between the part.

# 15. CONFIDENTIALITY OF NEGOTIATIONS

Without the Disclosing Party's prior written consent, the Receiving Party shall not disclose to any Personwho is not a Representative of the Receiving Party the fact that Confidential Information has been made available to the Receiving Party or that it has inspected any portion of the Confidential Information or that discussions between the Parties may be taking place.

### **16.** REPRESENTATION

The Receiving Party acknowledges that the Disclosing Party makes no representation or warranty as to the accuracy or completeness of any of the Confidential Information furnished by or on its behalf. Nothing in this clause operates to limit or exclude any liability for fraudulent misrepresentation.

### **17.** ASSIGNMENT

Neither this Agreement nor any of the rights, interests or obligations under this Agreement shall be assigned, in whole or in part, by operation of law or otherwise by any of the Parties without the prior written consent of each of the other Parties. Any purported assignment without such consent shall bevoid. Subject to the preceding sentences, this Agreement will be binding upon, inure to the benefit of, and be enforceable by, the Parties and their respective successors and assigns.

# **18.** EMPLOYEES AND OTHERS

Each Party shall advise its Representatives, contractors, subcontractors and licensees, and shall require its Affiliates to advise their Representatives, contractors, subcontractors and licensees, of the obligations of confidentiality and non-use under this Agreement, and shall be responsible for ensuring compliance by its and its Affiliates' Representatives, contractors,

subcontractors and licensees with such obligations. In addition, each Party shall require all persons and entities who are not employees of a Party and who are provided access to the Confidential Information, to execute confidentiality or non- disclosure agreements containing provisions no less stringent than those set forth in this Agreement. Each Party shall promptly notify the other Party in writing upon learning of any unauthorized disclosure or use of the Confidential Information by such persons or entities.

#### 19. **NO LICENSE**

Nothing in this Agreement is intended to grant any rights to under any patent, copyright, or otherintellectual property right of the Disclosing Party, nor will this Agreement grant the Receiving Party any rights in or to the Confidential Information of the Disclosing Party, except as expressly set forth in this Agreement.

#### 20. RELATIONSHIP BETWEEN PARTIES

Nothing in this Agreement or in any matter or any arrangement contemplated by it is intended to constitute a partnership, association, joint venture, fiduciary relationship or other cooperative entity between the parties for any purpose whatsoever. Neither party has any power or authority to bind theother party or impose any obligations on it and neither party shall purport to do so or hold itself out ascapable of doing so.

#### 21. UNPULISHED PRICE SENSITIVE INFORMATION (UPSI)

agrees and acknowledges that, its Partners,	employees,
representatives etc., by virtue of being associated with RailTel	and being in
requent communication with RailTel and its employees, shall be	deemed to be
'Connected Persons" within the meaning of SEBI (Prohibition of Ir	nsider Trading)
Regulations, 2015 and shall be bound by the said regulations whil	e dealing with
any	
confidential and/ or price sensitive information of RailTel	shall
always and at all times comply with the obligations and restriction	s contained in
the said regulations. In terms of the said regulations,	shall abide
by the restriction on communication, providing or allowing	access to any
Unpublished Price Sensitive Information (UPSI) relating to Rail I	Tel as well as
restriction on tradingof its stock while holding such Unpublished F	Price Sensitive
nformation relating to RailTel	

#### 22. MISCELLANEOUS.

This Agreement constitutes the entire understanding among the Parties as to the Information and supersedes all prior discussions between them relating thereto. No amendment or modification of this Agreement shall be valid or binding on the Parties unless made in writing and signed on behalfof each Party by its authorized representative. The failure or delay of any Party to enforce at any time any provision of this Agreement shall not constitute a waiver of such Party's right thereafter to enforce each and every provision of this Agreement. In the event that any of the terms, conditions or provisions of this Agreement are held to be illegal, unenforceable or invalid by any court of competent jurisdiction, the remaining terms, conditions or provisions hereof shall remain in full forceand effect. The rights, remedies and obligations set forth herein are in addition to, and not in substitution of, any rights, remedies or obligations which may be granted or imposed under law orin equity.

IN WITNESS WHEREOF, the Parties have executed this Agreement on the date set forth above.

Ву	Ву
RailTel Corporation of India limited	Bidder
Name	Name
Title	Title
Designation	Designation

Witnesses Witnesses

#### FORMAT FOR AFFIDAVIT TO BE UPLOADED BY BA ALONGWITH THE EOI DOCUMENTS

(To be executed in presence of Public notary on non-judicial stamp paper of the value of Rs. 100/ The paper has to be in the name of the BA) **		
, ,	(Name and designation)** appointed as the BA (including its constituents), M/s r called the BA) for the purpose of the EOI	
documents for the work of	,	
India Limited), do hereby solemnly affirm and state on the behalf of the BA including its constituents as under:		

- 1. I/we the BA (s), am/are signing this document after carefully reading the contents.
- 2. I/we the BA(s) also accept all the conditions of the EOI and have signed all the pages in confirmation thereof.
- 3. I/we hereby declare that I/we have downloaded the EOI documents from RailTel website www.railtelindia.com. I/we have verified the content of the document from the website and there is no addition, no deletion or no alternation to be content of the EOI document. In case of any discrepancy noticed at any stage i.e., evaluation of EOI, execution of work or final payment of the contract, the master copy available with the RailTel Administration shall be final and binding upon me/us.
- 4. I/we declare and certify that I/we have not made any misleading or false representation in the forms, statements and attachments in proof of the qualification requirements.
- 5. I/we also understand that my/our offer will be evaluated based on the documents/credentials submitted along with the offer and same shall be binding upon me/us.
- 6. I/we declare that the information and documents submitted along with the EOI by me/us are correct and I/we are fully responsible for the correctness of the information and documents, submitted by us.
- 7. I/we undersigned that if the certificates regarding eligibility criteria submitted by us are found to be forged/false or incorrect at any time during process for evaluation of EOI, it shall lead to forfeiture of the EOI EMD besides banning of business for five years on entire RailTel. Further, I/we (insert name of the BA)\*\* and all my/our constituents understand that my/our constituents understand that my/our offer shall be summarily rejected.
- 8. I/we also understand that if the certificates submitted by us are found to be false/forged or incorrect at any time after the award of the contract, it will lead to termination of the contract, along with forfeiture of EMD/SD and Performance guarantee besides any other action provided in the contract including banning of business for five years on entire RailTel.
- 9. I/we the BA(s) have carefully read and understand terms and conditions of the tender/RFP/EOI of CoR and also accept all the terms and conditions of the tender/RFP/EOI of CoR including addendum/corrigendum.
- 10. I/we understand that we will submit all the required MAF/documents/annexures as per requirement of tender/RFP/EOI of CoR before reasonable time as conveyed by competent Authority of RailTel.

# DEPONENT SEAL AND SIGNATURE OF THE BA VERIFICATION

I/We above named EOI do hereby solemnly affirm and verify that the contents of my/our above affidavit are true and correct. Nothing has been concealed and no part of it is false.

DEPONENT SEAL AND SIGNAURE OF THE BA

Place:

Dated:

<sup>\*\*</sup>The contents in Italics are only for guidance purpose. Details as appropriate, are to be filled in suitably by BA. Attestation before Magistrate/Notary Public.

# EMD BANK GUARANTEE FORMAT

EOI Ref No: RCIL/NR\_RO/EOI/MKTG/2024-25/2 DATED 29.11.2024.

WHEREAS,	_[name of Bidder] (hereinafter called "the Bidder")
has submitted his Bid dated	_[date] Selection of Implementation Partner from
•	for exclusive ARRANGEMENT for the work of
	e of Contract] (hereinafter called "the Bid").
KNOW ALL PEOPLE by these presents tha	t We
[name of bank] of	
lnam	e of country] having our registered office at
Delhi-110053 [name of Employer] (herein	(Hereinafter called "the Bank") are bound unto loor, IIIrd Block, Delhi Technology Park, Shastri Park after called "the Employer") in the sum of Rs. xxxxxxx It well and truly to be made to the said Employer the gns by these presents.
SEALED with the Common Seal of the said	Bank thisday of20
THE CONDITIONS of this obligation are:	
	ws his bid during the period of Bid validity specified ir
	or
(2) If the Bidder having been notified of the period of Bid validity:	ne acceptance of his bid by the Employer during the
<ul> <li>a) Fails or refuses to execute the Fortonian to Bidders, if required;</li> </ul>	rm of Agreement in accordance with theInstructions
	or
<ul> <li>fails or refuses to furnish the Perform</li> <li>to Bidders;</li> </ul>	ormance Security, in accordance with theInstruction
	or
c) does not accept the correction of	the Bid Price;
we undertake to pay to the Employer up to	the above amount upon receipt of his first written
the Employer will note that the amount cl	ubstantiate his demand, provided that in his demand aimed by him is due to him owing to the occurrence sifyingthe occurred condition or conditions.
This Guarantee will remain in force up to a	and including the date*
Bidders or as it may be extendedby the E	Bids as such deadline is stated in the Instructions to mployer, notice of which extension(s) to the Bank is this guarantee should reach the Bank not later than
	F THE BANK
[Signature, name, and address]* day	ys after the end of the validity period of the Bid.

# **Undertaking for Non-Blacklisting & Arbitration Case**

(On Organization Letter Head)

Bid Ref No:
Date:
To, General Manager (Mktg), RailTel Corporation of India Limited, Northern Region, 6th Floor, 3rd Block, Delhi IT Park, Shastri Park, New Delhi-110053
Ref: RCIL/NR_RO/EOI/MKTG/2024-25/2 DATED 29.11.2024.
Dear Sir,
I, the undersigned, on behalf of M/s
I hereby acknowledge that in the event of acceptance of bid of M/s
Signature of Authorised Signatory Name Designation

# Compliance to Rule 144 (xi) of GFR, 2017 including amendments till date

(On Organization Letter Head)

General Manager (Mktg),	
RailTel Corporation of India Limited, Northern Region,	
6th Floor, 3rd Block, Delhi IT Park, Shastri Park, New Delhi-110	0053
Ref: RCIL/NR_RO/EOI/MKTG/2024-25/2 DATED 29.11.2024	
Dear Sir,	
I, the undersigned, on behalf of M/s, have read on procurement from a bidder of a country which shares a	
contracting to contractors from such countries.	tand border with mala and on sub-
_	
(a) I certify that M/s is not from such a country ar	
contractor from such countries unless such contractor is regi	
also certify that M/s will not offer any products unless such entity is registered with the Competent Authority.	<del>_</del>
, , , , , , , , , , , , , , , , , , , ,	
OR (Strikeout either (a) or (b), whichever is not ap	oplicable)
	as hean registered with the Competent
(b) I certify that M/s is from such a country and h	
Authority. I also certify that M/s has product/servi	ces of entity from such countries and
• •	ces of entity from such countries and
Authority. I also certify that M/s has product/servi	ces of entity from such countries and uthority.
Authority. I also certify that M/s has product/servi these entity /entities are also registered with the Competent A	ces of entity from such countries and uthority.
Authority. I also certify that M/s has product/servi these entity /entities are also registered with the Competent A (Where applicable, evidence of valid registration by the Compthe bid.)	ces of entity from such countries and authority.  Detent Authority is to be attached with
Authority. I also certify that M/s has product/servithese entity /entities are also registered with the Competent A (Where applicable, evidence of valid registration by the Competent bid.)  I hereby certify that M/s fulfills all requirements	ces of entity from such countries and authority.  Detent Authority is to be attached with
Authority. I also certify that M/s has product/servithese entity /entities are also registered with the Competent A (Where applicable, evidence of valid registration by the Compthe bid.)  I hereby certify that M/s fulfills all requirements considered.	ces of entity from such countries and authority.  Detent Authority is to be attached with as in this regard and is eligible to be
Authority. I also certify that M/s has product/servithese entity /entities are also registered with the Competent A (Where applicable, evidence of valid registration by the Competent bid.)  I hereby certify that M/s fulfills all requirements	ces of entity from such countries and authority.  Detent Authority is to be attached with as in this regard and is eligible to be any bid on above certificate and if the
Authority. I also certify that M/s	ces of entity from such countries and authority.  Detent Authority is to be attached with as in this regard and is eligible to be any bid on above certificate and if the cate would be a ground for immediate
Authority. I also certify that M/s	ces of entity from such countries and authority.  Detent Authority is to be attached with as in this regard and is eligible to be any bid on above certificate and if the cate would be a ground for immediate with the Law.
Authority. I also certify that M/s	ces of entity from such countries and authority.  Detent Authority is to be attached with as in this regard and is eligible to be any bid on above certificate and if the cate would be a ground for immediate

# **POWER OF ATTORNEY**

Know all men by these presents We
IN WITNESS WHEREOF WE,, THE ABOVE NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THISDAY OF, 2024
For <b>Bidder</b>
Accepted by: -
Person identified by me/ personally appeared before me/Attested/ Authenticated

**Annexure-11** 

# **Local Content Compliance**

(On Organization Letter Head)

Bid Ref No:	
Date:	
To,	
General Manager (Mktg),	
RailTel Corporation of India Limited, Northern Reg	
6th Floor, 3rd Block, Delhi IT Park, Shastri Park, N	ew Delhi-110053
Ref: RCIL/NR_RO/EOI/MKTG/2024-25/2 DATED 2	9.11.2024
Dear Sir,	
I, the undersigned, on behalf of M/s	, hereby submits that our technical solution for
the 'Scope of Work' mentioned under the EoI document is i	n compliance of local content requirement and
makes us equivalent to 'Class-I local supplier' / 'Class-II lo	cal supplier' (mention whichever is applicable)
for the EoI under reference, as defined under the order N	lo. P-45021/2/2017-PP(BE-II) dt. 04-June-2020
issued by Ministry of Commerce and Industry, Govt. of India	a.
I hereby certify that M/s fulfills all requirements in	n this regard and is eligible to be consideredand
for the submitted bid Local Content Percentage is $\%$ (	write in figures as well as in words).
I hereby acknowledge that in the event of acceptance of b	id of M/s on above certificate and if
the certificate is found to be false at any stage, the false	certificate would be a ground for immediate
termination of contract and further legal action in accordan	ce with the Law, including but not limited to the
encashment of Bank Guarantee related to Empanelment	and Performance Bank Guarantee (PBG), as
available with RailTel, related to this EoI.	
Signature of Authorised Signatory	Name:
	Designation:

### **Manufacturer's Authorization Form**

(on the letterhead of the Manufacturer)

2)

3)

4)

Bid Ref No:	
Date:	
To,	
General Manager (Mktg),	
RailTel Corporation of India Limited, Northern Reg	
6th Floor, 3rd Block, Delhi IT Park, Shastri Park, N	ew Delhi-110053
Dear	
Sir/Madam,	
Ref. Your Tender Document No.	dated
We,	who are proven and reputable manufacturers
<del></del>	hereby authorize M/s (name and address of the rther and enter into a contract with you against your der which are manufactured by us.
We further confirm that no supplier or firm or individual agent) is authorized to submit a tender, process the	dual other than Messrs. (name and address of the above same further and enter into a contract with you againsted Tender Enquiry documents for the above Equipment /
•	le for supply, installation and execution of warranty of the for the period of at least 3 years for supplied item to CoR
We also undertake to execute warranty/guarantee d	uring its period along with spare parts.

- 1. This letter of authorization should be on the letter head of the manufacturing firm and should be signed by a competent person and having the power of attorney to legally bind the manufacturer.
- 2. Original letter's scanned copy may be uploaded and handed over as and when directed.

[Signature with date, name and designation]

[Name & address of the manufacturers]

For and on behalf of M/s

### PROFORMA FOR "SIGNING THE INTEGRITY PACT"

(To be signed by the Bidder- On Rs.100 Stamp Paper)

RailTel Corporation of India Limited, hereinafter referred to as "The Principal".

AND
, hereinafter referred to as "The Bidder/ Contractor"

#### **Preamble**

In order to achieve these goals, the Principal will appoint an Independent External Monitor (IEM), who will monitor the tender process and the execution of the contract for compliance with the principles mentioned above.

## **Section 1-** Commitments of the Principal

- 1. The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles:-
- a. No employee of the Principal, personally or through family members, will in connection with the tender for, or the execution of a contract, demand, take a promise for oraccept, for self or third person, any material or immaterial benefit which the person is not legally entitled to.
- b. The Principal will during the tender process treat all Bidder(s) with equity and reason. The Principal will in particular, before and during the tender process, provide to all Bidder(s) the same information and will not provide to any Bidder(s) confidential/additionalinformation through which the Bidder(s) could obtain an advantage in relation to the processor the contract execution.
  - c. The Principal will exclude from the process all known prejudiced persons.
- 2. If the Principal obtains information on the conduct of any of its employees which is a criminal offence under the IPC/PC Act, or if there be a substantive suspicion in this regard, the Principal will inform the Chief Vigilance Officer and in addition can initiate disciplinary actions.

## **Section 2- Commitments of the Bidder(s) / Contractor(s)**

1. The Bidder(s)/Contractor(s) commit himself to take all measures necessary to prevent corruption. He commits himself to observe the following principles during his participation in the tender process and during the contract execution.

- a. The Bidder(s)/contractor(s) will not, directly or through any other persons or firm, offer promise or give to any of the Principal's employees involved in the tender process or the execution of the contract or to any third person any material or other benefit which he/sheis not legally entitled to, in order to obtain in exchange any advantage during tender processor during the execution of the contract.
- b. The Bidder(s)/Contractor(s) will not enter with other Bidders into any undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.
- c. The Bidder(s)/Contractor(s) will not commit any offence under the relevant IPC/PCAct; further the Bidder(s) /Contractors will not use improperly, for purposes of competitionor personal gain, or pass on to others, any information or document provided by the Principalas part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically.
- d. The Bidder(s)/Contractor(s) of foreign origin shall disclose the name and address of the Agents/representatives in India, if any. Similarly, the bidder(s)/contractor(s) of Indian Nationality shall furnish the name and address of the foreign principals, if any. Further details as mentioned in the "Guidelines on Indian Agents of Foreign Suppliers" shall be disclosed by the Bidder(s)/Contractor(s). Further, as mentioned in the Guidelines all the payments made to the Indian agent/representative have to be in Indian Rupees only. Copy of the "Guidelines on Indian Agents of Foreign Suppliers' as annexed and marked as Annexure A.
- e. The Bidder(s)/Contractor(s) will, when presenting his bid, disclose any and all payments he has made, is committed to or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract.
- 2. The Bidder(s)/Contractor(s) will not instigate third persons to commit offences outlined above or be an accessory to such offences.

# Section 3: Disqualification from tender process and exclusion from future contracts

If the Bidder(s)/Contractor(s), before award or during execution has committed a transgression through a violation of Section 2, above or in any other form such as to put his reliability or credibility in question, the Principal is entitled to disqualify the Bidder(s)/Contractor(s) from the tender process or take action as per the procedure mentioned in the "Guidelines on Banning of business dealings". Copy of the "Guidelines on Banning of business dealings" is annexed and marked as Annex-"B".

### **Section 4:** Compensation for Damages

1. If the Principal has disqualified the Bidder(s) from the tender process prior to the award according to Section 3, the Principal is entitled to demand and recover the damages equivalent to Earnest Money Deposit/Bid Security.

2. If the Principal has terminated the contract according to Section 3, or if the Principalis entitled to be terminated the contract according to Section 3, the Principal shall be entitled to demand and recover from the Contractor liquidated damages of the Contract value or the amount equivalent to Performance Bank Guarantee.

### **Section 5:** Previous Transgression

- 1. The Bidder declares that no previous transgressions occurred in the last three yearswith any other company in any country conforming to the anti-corruption approach or with any other public sector enterprise in India that could justify his exclusion from the tender process.
- 2. If the bidder makes incorrect statement on this subject, he can be disqualified from the tender process for action can be taken as per the procedure mentioned in "Guidelines on Banning of business dealings".

### Section 6: Equal treatment of all Bidders / Contractors/Subcontractors.

- 1. The Bidder(s)/Contractor(s) undertake(s) to demand from all subcontractors a commitment in conformity with this Integrity Pact, and to submit it to the Principal before contract signing.
- 2. The Principal will enter into agreements with identical conditions as this one with all bidders, contractors and subcontractors.
- 3. The Principal will disqualify from the tender process all bidders who do not sign this Pact or violate its provisions.

# Section 7: Criminal charges against violation by Bidder(s) / Contractor(s) / Sub contractor(s)

If the Principal obtains knowledge of conduct of a Bidder, Contractor or Subcontractor, or ofan employee or a representative or an associate of a Bidder, Contractor or Subcontractor which constitutes corruption, or if the Principal has substantive suspicion in this regard, the Principal will inform the same to the Chief Vigilance Officer.

## **Section 8:** Independent External Monitor / Monitors

- 1. The Principal appoints competent and credible Independent External Monitor for this Pact. The task of the Monitor is to review independently and objectively, whether and to what extent the parties comply with the obligations under this agreement.
- 2. The Monitor is not subject to instructions by the representatives of the parties and performs his functions neutrally and independently. He reports to the CMD, RailTel.
- 3. The Bidder(s)/Contractor(s) accepts that the Monitor has the right to access without restriction to all project documentation of the Principal including that provided by the Contractor. The Contractor will also grant the Monitor, upon his request and demonstration a valid interest, unrestricted and unconditional access to his project documentation. The same is applicable to Subcontractors. The Monitor is under contractual obligation to treat the

information and documents of the Bidder(s)/ Contractor(s)/Subcontractor(s) with confidentiality.

- 4. The Principal will provide to the Monitor sufficient information about all meetings among the parties related to the Project provided such meetings could have an impact on the contractual relations between the Principal and the Contractor. The parties offer to the Monitor the option to participate in such meetings.
- 5. As soon as the Monitor notices, or believes to notice, a violation of this agreement, he will so inform the Management of the Principal and request the Management to discontinue or take corrective action, or to take other relevant action. The monitor can in this regard submit non-binding recommendations. Beyond this, the Monitor has no right to demand from the parties that they act in a specific manner, refrain from action or tolerate action.
- 6. The Monitor will submit a written report to the CMD, RailTel within 8 to 10 weeksfrom the date of reference or intimation to him by the Principal and, should the occasion arise, submit proposals for correcting problematic situations.
- 7. Monitor shall be entitled to compensation on the same terms as being extended to provided to Independent Directors on the RailTel Board.
- 8. If the Monitor has reported to the CMD, RailTel, a substantiated suspicion of an offence under relevant IPC/PC Act, and the CMD, RailTel has not, within the reasonable time taken visible action to proceed against such offence or reported it to the Chief VigilanceOfficer, the Monitor may also transmit this information directly to the Central Vigilance Commissioner.
  - 9. The word 'Monitor' would include both singular and plural.

#### **Section 9: Pact Duration**

This pact begins when both parties have legally signed it. It expires for the Contractor 10 months after the last payment under the contract, and for all other Bidders 6 months after the contract has been awarded.

If any claim is made / lodged by either party during this time, the same shall be binding and continue to be valid despite the lapse of this pact as specified above, unless it is discharged / determined by CMD of RailTel.

### **Section 10: Other Provisions**

- 1. This agreement is subject to Indian Law, Place of performance and jurisdiction is the Registered Office of the Principal, i.e. New Delhi.
- 2. Changes and supplements as well as termination notices need to be made in writing.
- 3. If the Contractor is a partnership or a consortium, this agreement must be signed by all partners or consortium members.

4. Should one or several provisions of this agreement turn out to be invalid, the remainder of this agreement remains valid. In this case, the parties will strive to come to an agreement to their original intentions.

(For & on behalf of the Principal)	(For & On behalf o	f
(Office Seal)	Bidder/Contractor)	
	(Office Seal)	
Place ———		
Date ———		
Witness 1:		

### **Annexure-A of INTEGRITY PACT**

### GUIDELINES FOR INDIAN AGENTS OF FOREIGN SUPPLIERS

- 1.0 There shall be compulsory registration of agents for all global (Open) Tender and Limited Tender. An agent who is not registered with RailTel Units shall apply for registration in the prescribed Application-Form.
- 1.1 Registered agents will file an authenticated Photostat copy duly attested by a Notary Public/ Original certificate of the principal confirming the agency agreement and giving the status being enjoyed by the agent and the commission/ remuneration/retainer-ship being paid by the principal to the agent before the placement of order by RailTel.
- 1.2 Wherever the Indian representatives have communicated on behalf of their principals and the foreign parties have stated that they are not paying any commission to the Indian agents, and the Indian representative is working on the basis of salary or as retainer, a written declaration to this effect should be submitted by the party (i.e. Principal) before finalizing the order.

# 2.0 DISCLOSURE OF PARTICULARS OF AGENTS/ REPRESENTATIVES IN INDIA, IF ANY.

- 2.1 Tenderers of Foreign nationality shall furnish the following details in their offer:
- 2.1.1 The name and address of the agents/representatives in India, if any and the extent of authorization and authority given to commit the Principals. In case the agent/representative be a foreign Company, it shall be confirmed whether it is real substantial Company and details of the same shall be furnished.
- 2.1.2 The amount of commission/ remuneration included in the quoted price(s) for such agents/representatives in India.
- 2.1.3 Confirmation of the Tenderer that the commission/remuneration if any, payable to his agents/representatives in India, may be paid by RAILTEL in Indian Rupees only.
- 2.2 Tenderers of Indian Nationality shall furnish the following details in their offers:

- 2.2.1 The name and address of the foreign principals indicating their nationality as well as their status, i.e. whether manufacturer or agents of manufacturer holding the Letter of Authority of the Principal specifically authorizing the agent to make an offer in India in response to tender either directly or through the agents/representatives.
- 2.2.2 The amount of commission /remuneration included in the price(s) quoted by the tenderer for himself.
- 2.2.3 Confirmation of the foreign principals of the Tenderer that the commission/remuneration, if any, reserved for the Tenderer in the quoted price(s), may be paid by RAILTEL in India in equivalent Indian Rupees on satisfactory completion of the Project or supplies of Stores and Spares in case of operation items.
- 2.3 In either case, in the event of contract materializing, the terms of payment will provide for payment of the commission/ remuneration, if any payable to the agents/representatives in India in Indian Rupees on expiry of 90 days after the discharge of the obligations under the contract.
- **2.4** Failure to furnish correct and detailed information as called for in paragraph 2.0 above will render the concerned tender liable to **REJECTION** or in the event of a contract materializing, the same liable to termination by RAILTEL. Besides this there would be a penalty of banning business dealings with RAILTEL or damage or payment of a named sum.

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### Annexure-B of INTEGRITY PACT

### **GUIDELINES ON BANNING OF BUSINESS DEALINGS**

#### **CONTENTS**

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### 1. Introduction

- 1.1 RailTel Corporation of India Ltd (RAILTEL), being a Public Sector Enterprise, under the administrative control of the Ministry of Railways and therefore being an authority deemed to be 'the state' within the meaning of Article 12 of Constitution of India, has to ensure preservation of rights enshrined in Chapter III of the Constitution. RAILTEL has also to safeguard its commercial interests. RAILTEL deals with Agencies, who have a very high degree of integrity, commitments and sincerity towards the work undertaken. It is not in the interest of RAILTEL to deal with Agencies who commit deception, fraud or other misconduct in the execution of contracts awarded / orders issued to them. In order to ensure compliance with the constitutional mandate, it is incumbent on RAILTEL to observe principles of natural justice before banning the business dealings with any Agency.
- 1.2 Since banning of business dealings involves civil consequences for an Agency concerned, it is incumbent that adequate opportunity of hearing is provided and the explanation, if tendered, is considered before passing any order in this regard keeping in view the facts and circumstances of the case.

### 2. Scope

- 2.1 The General Conditions of Contract (GCC) of RAILTEL generally provide that RAILTEL reserves its rights to remove from list of approved suppliers/ contractors or to ban business dealings if any Agency has been found to have committed misconduct and also to suspend business dealings pending investigation. If such provision does not exist in any GCC, the same may be incorporated.
- 2.2 Similarly, in case of sale of material there is a clause to deal with the Agencies/ customers/ buyers, who indulge in lifting of material in unauthorized manner. If such a stipulation does not exist in any Sale Order, the same may be incorporated.
- However, absence of such a clause does not in any way restrict the right of Company (RAILTEL) to take action / decision under these guidelines in appropriate cases.
- 2.4 The procedure of (i) Removal of Agency from the List of approved suppliers/contractors; (ii) Suspension and (iii) Banning of Business Dealing with Agencies, has been laid down in these guidelines.
- 2.5 These guidelines apply to Corporate Office, all Regions and Subsidiaries of RAILTEL.
- 2.6 It is clarified that these guidelines do not deal with the decision of the Management to avoid entertaining any particular Agency due to its poor / inadequate performance or for any other reason.
- 2.7 The banning shall be with prospective effect, i.e., future business dealings.

### 3. Definitions

In these Guidelines, unless the context otherwise requires:

- i) 'Party / Contractor / Supplier / Purchaser / Customer' shall mean and include a public limited company or a private limited company, a firm whether registered or not, an individual, a cooperative society or an association or a group of persons engaged in any commerce, trade, industry, etc. 'Party / Contractor / Supplier / Purchaser / Customer' in the context of these guidelines is indicated as 'Agency'.
- ii) 'Inter-connected Agency' shall mean two or more companies having any of the following features:
- a) If one is a subsidiary of the other;
- b) If the Director(s), Partner(s), Manager(s) or Representative(s) are common;
- c) If management is common;
- d) If one owns or controls the other in any manner;
- iii) 'Competent Authority' and 'Appellate Authority' shall mean the following:
- a) For Company (entire RAILTEL) wide Banning: The Director shall be the 'Competent Authority' for the purpose of these guidelines. CMD, RAILTEL shall be the 'Appellate Authority' in respect of such cases except banning of business dealings with Foreign Suppliers of imported items.
- b) For banning of business dealings with Foreign Suppliers of imported items, RAILTEL Directors Committee (RDC) shall be the 'Competent Authority'. The Appeal against the Order passed by RDC, shall lie with CMD, as First Appellate Authority.
- c) In case the foreign supplier is not satisfied by the decision of the First Appellate Authority, it may approach Railway Board as Second Appellate Authority.
- d) For RailTel Regions only: Any officer not below the rank of General Manager appointed or nominated by the Executive Director of concerned Region shall be the 'Competent Authority' for the purpose of these guidelines. The Executive Director of the concerned Region shall be the 'Appellate Authority' in all such cases.
- e) For Corporate Office only: For procurement of items / award of contracts, to meet the requirement of Corporate Office only, Concerned Group General Manager / General Manager shall be the 'Competent Authority' and concerned Director shall be the 'Appellate Authority'.
- f) CMD, RAILTEL shall have overall power to take suo-moto action on any information available or received by him and pass such order(s) as he may think appropriate, including modifying the order(s) passed by any authority under these guidelines.
- iv) 'Investigating Department' shall mean any Department or Unit investigating into the conduct of the Agency and shall include the Vigilance Department, Central Bureau of Investigation, the State Police or any other department set up by the Central or State Government having powers to investigate.

v) 'List of approved Agencies - Parties / Contractors / Suppliers/ Purchaser/ Customers' shall mean and include list of approved /registered Agencies - Parties/ Contractors / Suppliers / Purchasers / Customers, etc.

### 4. Initiation of Banning / Suspension

Action for banning / suspension of business dealings with any Agency should be initiated by the department having business dealings with them after noticing the irregularities or misconduct on their part. Besides the concerned department, Vigilance Department of each Region / Unit/ Corporate Office may also be competent to initiate such action.

## 5. Suspension of Business Dealings

- 5.1 If the conduct of any Agency dealing with RAILTEL is under investigation by any department (except Foreign Suppliers of imported items), the Competent Authority may consider whether the allegations under investigation are of a serious nature and whether pending investigation, it would be advisable to continue business dealing with the Agency. If the Competent Authority, after consideration of the matter including the recommendation of the Investigating Department, if any, decides that it would not be in the interest to continue business dealings pending investigation, it may suspend business dealings with the Agency. The order to this effect may indicate a brief of the charges under investigation. If it is decided that inter-connected Agencies would also come within the ambit of the order of suspension, the same should be specifically stated in the order. The order of suspension would operate for a period not more than six months and may be communicated to the Agency as also to Investigating Department. The Investigating Department may ensure that their investigation is completed and whole process of final order is over within such period.
- 5.2 The order of suspension shall be communicated to all the departmental heads within the unit/region/Corporate Office as the case may be. During the period of suspension, no business dealing may be held with the agency.
- As far as possible, the existing contract(s) with the Agency may continue unless the Competent Authority, having regard to the circumstances of the case, decides otherwise.
- If the gravity of the misconduct under investigation is very serious and it would not be in the interest of RAILTEL, as a whole, to deal with such an Agency pending investigation, the Competent Authority may send his recommendation to Chief Vigilance Officer (CVO), RAILTEL Corporate Office alongwith the material available. If Corporate Office considers that depending upon the gravity of the misconduct, it would not be desirable for all the units/ regions of RAILTEL to have any dealings with the Agency concerned, an order suspending business dealings may be issued to all the units/ Regions / Corporate Office by the Competent Authority of the Corporate Office, copy of which may be endorsed to the Agency and all concerned. Such an order would operate for a period of six months from the date of issue.
- For suspension of business dealings with Foreign Suppliers of imported items, following shall be the procedure:

- i) Suspension of the foreign suppliers shall apply throughout the Company/ Regions including Subsidiaries.
- Based on the complaint forwarded by ED / GGM / GM or received directly by Corporate Vigilance, if gravity of the misconduct under investigation is found serious and it is felt that it would not be in the interest of RAILTEL to continue to deal with such agency, pending investigation, Corporate Vigilance may send such recommendation on the matter to Executive Director / GGM / GM, to place it before a Committee consisting of the following:
- 1. ED / GGM/ GM (viz. Representative of Corporate Finance).
- 2. ED / GGM/ GM (viz. Representative of Department concerned with procurement of imported items)- Convener of the Committee.
- 3. ED / GGM/ GM (to be nominated on case to case basis).
- 4. ED / GGM/ GM ((viz. Representative of Corporate Law).

The committee shall expeditiously examine the report and give its comments / recommendations within twenty one days of receipt of the reference by ED/ GGM/ GM.

- The comments / recommendations of the Committee shall then be placed by ED/GGM/GM, before RAILTEL Directors' Committee (RDC) constituted for import of items. If RDC opines that it is a fit case for suspension, RDC may pass necessary orders which shall be communicated to the foreign supplier by the ED/GGM/GM.
- 5.6 If the Agency concerned asks for detailed reasons of suspension, the Agency may be informed that its conduct is under investigation. It is not necessary to enter into correspondence or argument with the Agency at this stage.
- 5.7 It is not necessary to give any show-cause notice or personal hearing to the Agency before issuing the order of suspension. However, if investigations are not complete in six months time, the Competent Authority may extend the period of suspension by another three months, during which period the investigations must be completed.

### 6. Ground on which Banning of Business Dealings can be initiated

- 6.1 If the security consideration, including questions of loyalty of the Agency to the State, so warrants;
- 6.2 If the Director / Owner of the Agency, proprietor or partner of the firm, is convicted by a Court of Law for offences involving moral turpitude in relation to its business dealings with the Government or any other public sector enterprises or RAILTEL, during the last five years;
- 6.3 If there is strong justification for believing that the Directors, Proprietors, Partners, owner of the Agency have been guilty of malpractices such as bribery, corruption, fraud, substitution of tenders, interpolations, etc;

- 6.4 If the Agency continuously refuses to return / refund the dues of RAILTEL without showing adequate reason and this is not due to any reasonable dispute which would attract proceedings in arbitration or Court of Law;
- 6.5 If the Agency employs a public servant dismissed / removed or employs a person convicted for an offence involving corruption or abetment of such offence;
- 6.6 If business dealings with the Agency have been banned by the Govt. or any other public sector enterprise;
- 6.7 If the Agency has resorted to Corrupt, fraudulent practices including misrepresentation of facts;
- 6.8 If the Agency uses intimidation/ threatening or brings undue outside pressure on the Company (RAILTEL) or its official in acceptance/ performances of the job under the contract;
- 6.9 If the Agency indulges in repeated and / or deliberate use of delay tactics in complying with contractual stipulations;
- Willful indulgence by the Agency in supplying sub-standard material irrespective of whether pre-dispatch inspection was carried out by Company (RAILTEL) or not;
- Based on the findings of title investigation report of CBI / Police against the Agency for malafide/ unlawful acts or improper conduct on his part in matters relating to the Company (RAILTEL) or even otherwise;
- 6.12 Established litigant nature of the Agency to derive undue benefit;
- 6.13 Continued poor performance of the Agency in several contracts;
- 6.14 If the Agency misuses the premises or facilities of the Company (RAILTEL), forcefully occupies tampers or damages the Company's properties including land, water resources, etc.

(Note: The examples given above are only illustrative and not exhaustive. The Competent Authority may decide to ban business dealing for any good and sufficient reason).

## 7. Banning of Business Dealings

Normally, a decision to ban business dealings with any Agency should apply throughout the Company including subsidiaries. However, the Competent Authority of the Region/ Unit except Corporate Office can impose such ban Region-wise only if in the particular case banning of business dealings by respective Region/ Unit will serve the purpose and achieve its objective and banning throughout the Company is not required in view of the local conditions and impact of the misconduct/ default to beyond the Region/ Unit. Any ban imposed by Corporate Office shall be applicable across all Regions/ Units of the Company including Subsidiaries.

7.2 For Company-wide banning, the proposal should be sent by ED of the Region/ Unit to the CVO/RailTel setting out the facts of the case and the justification of the action proposed along with all the relevant papers and documents except for banging of business dealings with Foreign Suppliers of imported items.

The Corporate Vigilance shall process the proposal of the concerned Region/ Unit for a prima-facie view in the matter by the Competent Authority nominated for Companywide banning.

The CVO shall get feedback about that agency from all other Regions/ Units. Based on this feedback, a prima-facie decision for banning / or otherwise shall be taken by the Competent Authority.

If the prima-facie decision for Company-wide banning has been taken, the Corporate Vigilance shall issue a show-cause notice to the agency conveying why it should not be banned throughout RAILTEL.

After considering the reply of the Agency and other circumstances and facts of the case, a final decision for Company-wide banning shall be taken by the competent Authority.

- There will be a Standing Committee in each Region/ Unit to be appointed by Chief Executive Officer for processing the cases of "Banning of Business Dealings" except for banning of business dealings with foreign suppliers. However, for procurement of items/ award of contracts, to meet the requirement of Corporate Office only, the committee shall be consisting of General Manager/ Dy. General Manager each from Operations, Finance, Law & Project. Member from Project shall be the convener of the committee. The functions of the committee shall, inter-alia include:
- (i) To study the report of the investigating Agency and decide if a prima-facie case for Company-wide / Region wise banning exists, if not, send back the case to the Competent Authority.
- (ii) To recommend for issue of show-cause notice to the Agency by the concerned department.
- (iii) To examine the reply to show-cause notice and call the Agency for personal hearing, if required.
- (iv) To submit final recommendation to the Competent Authority for banning or otherwise.
- 7.4 If the Competent Authority is prima-facie of view that action for banning business dealings with the Agency is called for, a show- cause notice may be issued to the Agency and an enquiry held accordingly.
- 7.5 Procedure for Banning of Business Dealings with Foreign Suppliers of imported items.
- i) Banning of the agencies, shall apply throughout the Company including subsidiaries.

- Based on the complaint forwarded by Executive Director or received directly by Corporate Vigilance, an investigation shall be carried out by Corporate Vigilance. After investigation, depending upon the gravity of the misconduct, Corporate Vigilance may send their report to Executive Director/ GGM/ GM, to be placed before a Committee consisting of the following:
- 1. ED / GGM/ GM (viz. Representative of Corporate Finance).
- 2. ED / GGM/ GM (viz. Representative of Department concerned with procurement of imported items)- Convener of the Committee.
- 3. ED / GGM/ GM (to be nominated on case to case basis).
- 4. ED / GGM/ GM ((viz. Representative of Corporate Law).

The Committee shall examine the report and give its comments/ recommendations within 21 days of receipt of the reference by ED.

- iii) The comments/recommendations of the Committee shall be placed by ED/ GGM/ GM before RAILTEL Directors' Committee (RDC) constituted for import of foreign items. If RDC opines that it is a fit case for initiating banning action, it will direct ED/ GGM/ GM to issue show-cause notice to the agency for replying within a reasonable period.
- iv) On receipt of the reply or on expiry of the stipulated period, the case shall be submitted by ED to RDC for consideration & decision.
- v) The decision of the RDC shall be communicated to the agency by ED/GGM/GM concerned.
- 8. Removal from List of Approved Agencies –Suppliers/ Contractors, etc.
- 8.1 If the Competent Authority decides that the charge against the Agency is of a minor nature, it may issue a show-cause notice as to why the name of the Agency should not be removed from the list of approved Agencies Suppliers / Contractors, etc.
- 8.2 The effect of such an order would be that the Agency would not be disqualified from competing in Open Tender Enquiries but LTE (Limited Tender Enquiry) may not be given to the Agency concerned.
- Past performance of the Agency may be taken into account while processing for approval of the Competent Authority for awarding the contract.

### 9. Show-cause Notice

9.1 In case where the Competent Authority decides that action against an Agency is called for, a show-cause notice has to be issued to the Agency. Statement containing the imputation of misconduct or misbehavior may be appended to the show-cause notice and the Agency should be asked to submit within 15 days a written statement in its defence.

- 9.2 If the Agency requests for inspection of any relevant document in possession of RAILTEL, necessary facility for inspection of documents may be provided.
- 9.3 The Competent Authority may consider and pass all appropriate speaking order:
- a) Forex one rating the Agency if the charges are not established.
- b) For removing the Agency from the list of approved Suppliers/ Contactors, etc.
- c) For banning the business dealing with the Agency.
- 9.4 If it decides to ban business dealings, the period for which the ban would be operative may be mentioned. The order may also mention that the ban would extend to the interconnected Agencies of the Agency.

### 10. Appeal against the Decision of the Competent Authority

- The agency may file an appeal against the order of the Competent Authority banning business dealing, etc. The appeal shall lie to Appellate Authority. Such an appeal shall be preferred within one month from the date of receipt of the order banning business dealing, etc.
- Appellate Authority would consider the appeal and pass appropriate order which shall be communicated to the Agency as well as the Competent Authority.

### 11. Review of the Decision by the Competent Authority

Any petition / application filed by the Agency concerning the review of the banning order passed originally by Chief Executive / Competent Authority under the existing guidelines either before or after filing of appeal before the Appellate Authority or after disposal of appeal by the Appellate Authority, the review petition can be decided by the Chief Executive / Competent Authority upon disclosure of new facts / circumstances or subsequent development necessitating such review. The Competent Authority may refer the same petition to the Standing Committee for examination and recommendation.

# 12. Circulation of the names of Agencies with whom Business Dealings have been banned

- Depending upon the gravity of misconduct established, the Competent Authority of the Corporate Office may circulate the names of Agency with whom business dealings have been banned, to the Government Departments, other Public Sector Enterprises, etc. for such action as they deem appropriate.
- If Government Departments or a Public Sector Enterprise requests for more information about the Agency with whom business dealings have been banned, a copy of the report of the Inquiring authority together with a copy of the order of the Competent Authority / Appellate Authority may be supplied.

- 12.3 If business dealings with any Agency have been banned by the Central or State Government or any other Public Sector Enterprise, RAILTEL may, without any further enquiry or investigation, issue an order banning business dealing with the Agency and its interconnected Agencies.
- Based on the above, Regions / Units may formulate their own procedure for implementation of the guidelines.

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## **Scope of Work:**

Dark web monitoring services are to be provided for monitoring of dark web for threats related to digital assets of NHPC. Scope of work includes following:

- 1. Monitoring of external attack surface of NHPC through proactive monitoring of public PI addresses, domains, sub-domains, configuration errors, SL certificate issues, public cloud misconfiguration etc.
- 2. Attack surface management should include Asset discovery, continuous asset scanning and reporting.
- 3. It should label assets per location or department or based on subsidiary organizations.
- 4. It should scan the attack surface and quickly identify risks to digital assets.
- 5. Monitoring of dark web/ stealer marketplace for leaked data/ leaked credentials related to NHPC. It Should continuously monitor the dark web, private chat rooms, and should provide alert on NHPC's credential leaks.
- 6. It should also monitor for domain related threats- typo squatting, phishing &brand impersonation.
- 7. It should monitor ransomware threat actors' activities and report on past and potential targets and TTPs relevant to the organization's profile.
- 8. It should provide information on current cyber threats or events published on open source platforms, for example, social media and GitHub repositories.
- 9. Brand protection should include social media monitoring, rogue mobile application detection and Takedowns. Should monitor rogue mobile applications on multiple app stores, data leaks ni code repo, open bucket exposure etc.
- 10. The service should monitor high value targets within the organization using Executive protection to Identify loss of personal information which may be used by threat actors in targeted attacks. 11. Monitoring of DNS related issues, public exposed database services.
- 12. Monitoring dashboard should be accessible round the clock.
- 13. Service should detect publicly accessible files over cloud storage platforms.
- 14. It should map detections to MITRE ATT&CK framework, gain accurate picture of the tactics, techniques, and procedures (TTPs) that can be' uses or are currently used against your organization.
- 15. It should provide threat analysis, assessment, risk prioritization, and remediation recommendations.

### **Support & Uptime:**

Dark Web Services with three (03) years support shall be deployed during entire contract period of three (03) years. RAILTEL shall ensure 99.9% uptime for the Dark Web Services.

# **Technical Specifications of Dark Web Monitoring Services**

Appendix- B

			Appendix- B
	-	Technical Specification of Dark web monitoring services	
S.no		Requirement Description	Compliance
1	Solution	Solution should be automated Attack Surface Management (ASM) platform and should provide complete and accurate inventory of an organization like global internet facing assets and misconfigurations and continuously discover, evaluate, and mitigate an external attack surface, flag risky communications.  Solution should help discover, evaluate, and mitigate organization global external attack surface.  Solution should provide Asset Geo location mapping	
2	Dashboard	Solution should provide a single view dashboard for each of External attack surface/Brand protection/ Darknet threats/ Executive Monitoring related to the organization.	
		Solution should provide a single view of the assets in External attack surface scan which are marked as False positive/Mark as resolved and provide ability to add the asset again for active scanning.  Ability to add/remove domains/IP's from the External attack surface monitoring Scan on the portal.  Name/User Tags should be captured when a change in made in status of the issue (Resolved/false positive/risk accepted) in	
3	Attack Surface	External attack surface scan results on the portal.  Provide a discovery path of the assets identified in the External attack surface scan.  Solution should help discover and evaluate the following:  i) Asset sprawl across certificate issuers, domain registrars, and cloud providers.	
	Management	ii) Stale IP registration records.  iii) Asset expirations including certificate and domain registration.  iv) Certificate misconfigurations, including expired, self-signed, short public key, long expiration, wildcard, and domain-control validated certificates.	
		v) Fully qualified domain names (FQDN) to improve your cloud vulnerability management coverage. vi) Dangling DNS to prevent domain takeovers. Vii) Remote access protocols including VPN and RDPs. Intelligence on credential leaks via Third Party breaches in a clean timeline view.	
4	Dark Web Monitoring	Provide a dashboard view of the Ransomware threats across the globe.	

		Monitor for any source code leaks (Github etc) and open cloud buckets and inform if there are any email, IP, password, access keys pertaining to organization.	
		Intelligent signature-based domain discovery (IP, certs, domains) to discover every asset on the internet.	
		Platform should allow the organizations to attach Tags to the identified assets which will enable organization to sort assets according to the Tags(BU/ subsidiary/ business critical etc).	
		Identify insecure and weak ciphers support that is checked against all discovered SSL services.	
		Identify the leaked credential of the organization in 3rd party data leaks.	
		The customer should have the ability to create customized alerts on the portal.	
		Identify and inform if organization credentials are sold in stealer marketplaces in darkweb.	
		Identify if any of the employees or end-customers have been phished via the phishing campaigns.	
5	Executive	Monitor social media impersonations of Senior Executives and if data related to them is available on darknet, doxing sites or leaked documents	
Monitoring	Worldoning	Track new Domain Name (typo squatting) registrations to detect any spoofed or similar sites being registered.	
		Use Digital watermarking to detect phishing sites.	
6	Brand Protection	Provide alert on detection of Phishing website which include IP address, URL and domain.	
		Monitoring all major mobile app marketplaces for counterfeit, copycat apps, or apps infringing trademarks.	
		Solution should monitor the Social Media Brand Abuse, Fraudulent or Brand Infringement.	
7	Takedown	Initiate and manage takedown of phishing website, Typo squatting website and rogue mobile applications.	