

**RAILTEL CORPORATION OF INDIA LIMITED**  
(A Govt. of India Undertaking)

**Expression of Interest for Selection of Partner from Empaneled Business Associate for  
EXCLUSIVE PARTNERSHIP TEAMING ARRANGEMENT**

**For**

**“Supply and install Language Lab with licenced software in  
Government Schools”**

**EOI No: RailTel/EOI/COMKTG/EB/ELLLab/2024-25/01 dated 09th December 2024**

## EOI NOTICE

Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023

EOI Notice No: EOI No: RailTel/EOI/COMKTG/EB/ELLLab/2024-25/01 dated 9th December 2024

RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empaneled Partners for the selection of suitable partner as Partnership arrangement for “Supply and install Language Lab with licenced software in Government Schools”.

The details are as under:

1	Last date for submission of Technical Packet against EOIs by bidders	11 <sup>th</sup> Dec 2024 at 11:00 Hours
2	Opening of Technical Bid of EOIs	11 <sup>th</sup> Dec 2024 at 11:15 Hours
3	Number of copies to be submitted for scope of work	One
4	EOI fees inclusive tax (Non-refundable)	Rs. 5,000/- (Five Thousand only)
5	EOI EMD	Rs. 5,00,000/- (Five Lakhs Only) to be submitted along with EOI via online submission.  To be submitted by selected Business Associate, in the form of BG/online transfer.

The EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer in favour of RailTel Corporation of India Limited. Partner need to share the online payment transfer details like UTR No. date and Bank along with the proposal.

RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064.

Eligible Business Associates are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

**Level:1** Contact: Anish Singh Gusain  
Designation: DGM/EB  
Email: [anishgusain@railtelindia.com](mailto:anishgusain@railtelindia.com)

**Level:2** Contact: Chandni Garg  
Designation: Sr. Mgr./Fin  
Email: [cachandnigarg@railtelindia.com](mailto:cachandnigarg@railtelindia.com)

**Level:3** Contact: Sumit Kumar Srivastava  
Designation: AGM/Tech  
Email : sumitsrivastava@[railtelindia.com](mailto:sumitsrivastava@railtelindia.com)

Note:

1. Empaneled partners are required to submit soft copy of technical packet through an e-mail at **eoiebc@railtelindia.com** duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible **Empaneled Partners of RailTel only**.
3. All the document must be submitted with **proper indexing** and **page no**.
4. This is an **exclusive partnership arrangement with empaneled business associate of RailTel for participating in the end customer Opportunity**. Selected partner's authorized signatory has to give an undertaking they will not submit directly or indirectly their bids and techno-commercial solution/association with any other organization. Once selected in this EOI for partnership teaming arrangement (before and after submission of financial proposal to end customer organization by RailTel). This undertaking has to be given with this EOI Response.
5. **Transfer and Sub-letting**. The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.