

**RAILTEL CORPORATION OF INDIA LIMITED**  
(A Govt. of India Undertaking)

**Expression of Interest for Selection of Partner from Empaneled Business Associate for  
EXCLUSIVE PARTNERSHIP TEAMING ARRANGEMENT**

**For**

“Supply and installation of 03 number of Video Walls at  
Customer Location in Delhi”

**EOI No: RailTel/EOI/COMKTG/EB/VDW/2024-25/07 dated 18<sup>th</sup> December 2024**

## EOI NOTICE

**Plate-A, 6th Floor, Office Tower-2, NBCC Building, East Kidwai Nagar, New Delhi-110023**

**EOI Notice No: EOI No: RailTel/EOI/COMKTG/EB/VDW/2024-25/07 dated 18<sup>th</sup> December 2024**

**RailTel Corporation of India Ltd., (here after referred to as “RailTel”) invites EOIs from RailTel’s Empaneled Partners for the selection of suitable partner as Partnership arrangement for “Supply and installation of 03 number of Video Walls at Customer Location in Delhi”.**

The details are as under:

1	Last date for submission of Technical Packet against EOIs by bidders	20 <sup>th</sup> Dec 2024 at 11:00 Hours
2	Opening of Technical Bid of EOIs	20 <sup>th</sup> Dec 2024 at 11:15 Hours
3	Number of copies to be submitted for scope of work	One
4	EOI fees inclusive taxes (Non-refundable)	Rs. 5,900/- (Five Thousand Nine Hundred only)
5	EOI EMD	Rs. 2,00,000/- (Two Lakhs Only) to be submitted along with EOI via online submission.  To be submitted by selected Business Associate, in the form of BG/online transfer.

The EMD should be in the favor of RailTel Corporation of India Limited payable at Delhi through online bank transfer in favour of RailTel Corporation of India Limited. Partner need to share the online payment transfer details like UTR No. date and Bank along with the proposal.

RailTel Bank Details: Union Bank of India, Account No. 340601010050446, IFSC Code - UBIN0534064.

Eligible Business Associates are required to direct all communications related to this Invitation for EOI document, through the following Nominated Point of Contact persons:

**Level:1** Contact: Anish Singh Gusain  
Designation: DGM/EB  
Email: [anishgusain@railtelindia.com](mailto:anishgusain@railtelindia.com)

**Level:2** Contact: Vrishad Shahade  
Designation: AGM/EB  
Email: [vrishad@railtelindia.com](mailto:vrishad@railtelindia.com)

**Level:3** Contact: Hemant Yadav  
Designation: Jt.GM/EB  
Email : [hemantyadav@railtelindia.com](mailto:hemantyadav@railtelindia.com)

Note:

1. Empaneled partners are required to submit soft copy of technical packet through an e-mail at [eoiebc@railtelindia.com](mailto:eoiebc@railtelindia.com) duly signed by Authorized Signatories with Company seal and stamp.
2. The EOI response is invited from eligible **Empaneled Partners of RailTel only.**
3. All the document must be submitted with **proper indexing** and **page no.**
4. This is an **exclusive partnership arrangement with empaneled business associate of RailTel for participating in the end customer Opportunity.** Selected partner's authorized signatory has to give an undertaking they will not submit directly or indirectly their techno-commercial solution to RailTel's end customer once selected in this EOI for partnership teaming arrangement (before and after submission of financial proposal to end customer organization by RailTel). This undertaking has to be given with this EOI Response.
5. **Transfer and Sub-letting.** The Business Associate has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.